



MONTHLY REPORT ON AGRI-PRODUCT EXPORT

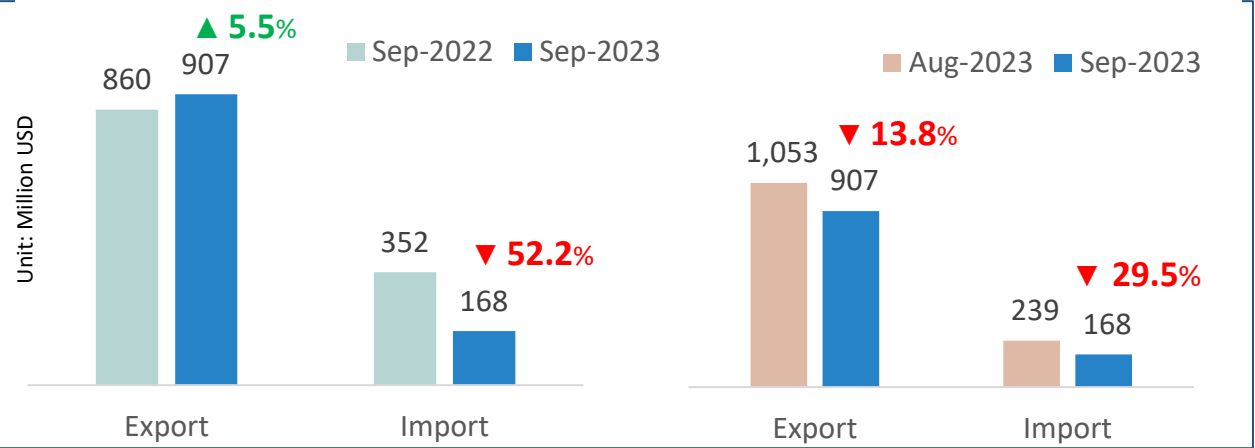
FROM VIETNAM TO **THE U.S.** MARKET

Volume 10/2023

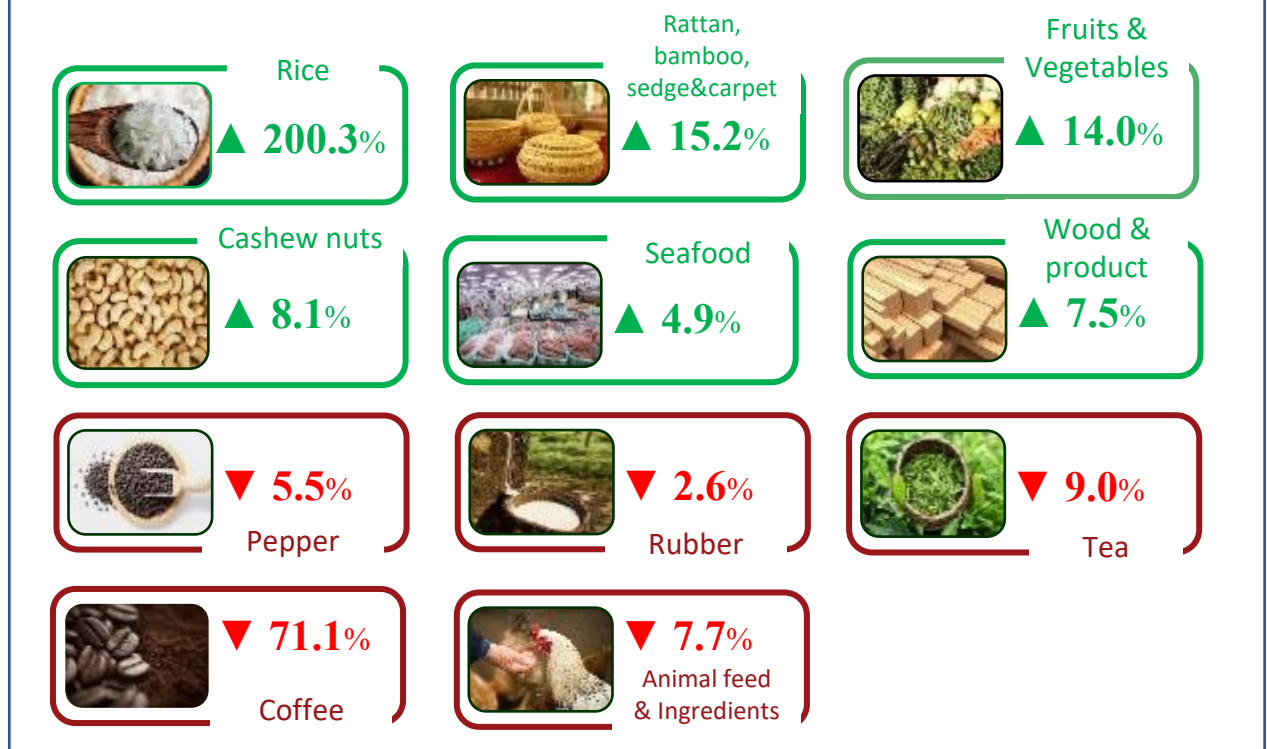


THE SITUATION OF AGRO-FORESTRY-FISHERY (AFF) PRODUCT EXPORT FROM VIETNAM TO THE U.S. IN SEP-2023

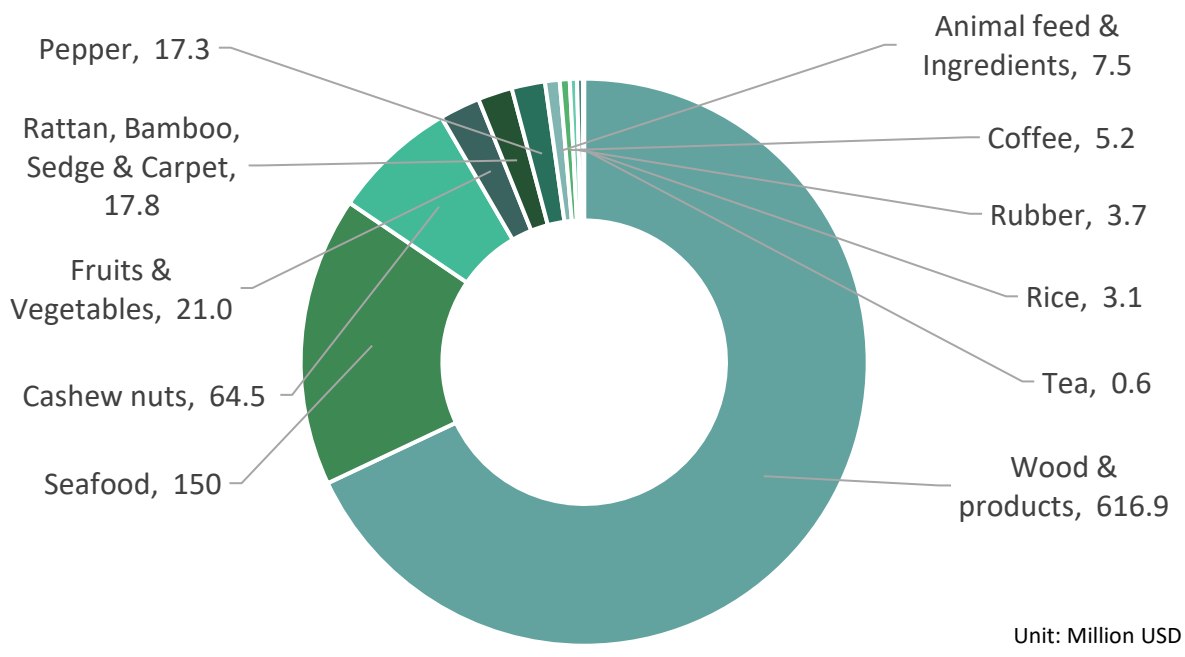
AFF product import-export turnover between Vietnam and the U.S., Sep-2023



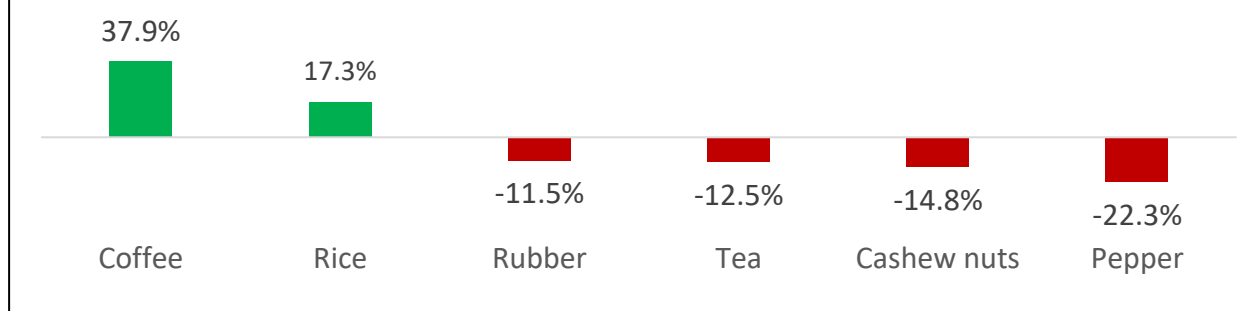
Changes in key AFF product export value to the U.S. in Sep-2023 compared to Sep-2022



Key AFF product export value to the U.S., Sep-2023



Changes in key AFF product export value to the U.S. in Sep-2023 compared to Sep-2022



Source: Calculated from data of the General Department of Customs

The Prime Minister asked Amazon to contribute to bringing Vietnamese goods around the world



On the afternoon of October 26, at the Government headquarters, Prime Minister Pham Minh Chinh received Ms. Susan Pointer, Vice President of International Public Policy of Amazon Group, who is visiting and working in Vietnam.

The Prime Minister asked Amazon to share experiences with Vietnam in developing e-commerce and cross-border trade; help Vietnam train human resources in the fields of e-commerce and cloud computing; sharing science of business administration, system administration...

In particular, Amazon supports businesses, especially Vietnamese small and medium enterprises, in digital transformation; build brands, bring Vietnamese goods into the global supply chain.

Source: baochinhphu.vn

Continue to concretize and effectively deploy the new relationship framework between Vietnam and the U.S.



Prime Minister Pham Minh Chinh made the statement at a reception in Hanoi on October 25 for Chief Economist at the U.S. Department of State Emily Blanchard, who is on a working visit to Vietnam. At the meeting, the Prime Minister proposed that the United States continue to open the market with Vietnamese goods such as textiles and garments, footwear, electronic goods... and limit anti-dumping, anti-subsidy and non-compliance measures. other necessary products for Vietnam's exports, especially agricultural products and wooden products, which directly impact people's jobs and livelihoods.

Source: baochinhphu.vn

Science and technology expected to contribute higher than 50% on agricultural growth rate



On 18th, 2023, the Ministry of Agriculture and Rural Development (MARD), in partnership with the US Department of Agriculture (USDA) and CropLife Asia (CLA), organized the Forum "Adoption of Science and Technology Innovations towards Sustainable Agricultural Development" in Hanoi. The forum aims to facilitate the exchange of recent updates and insights related to the trends of research, development, and application of technological advancements, and innovative solutions that are vital for achieving sustainable agriculture and adapting to climate change.

Within the framework of the forum, the Department of Science, Technology and Environment (MARD) and CropLife Asia signed a Memorandum of Cooperation to promote the application of biotechnology solutions in agriculture in the period of 2023-2028.

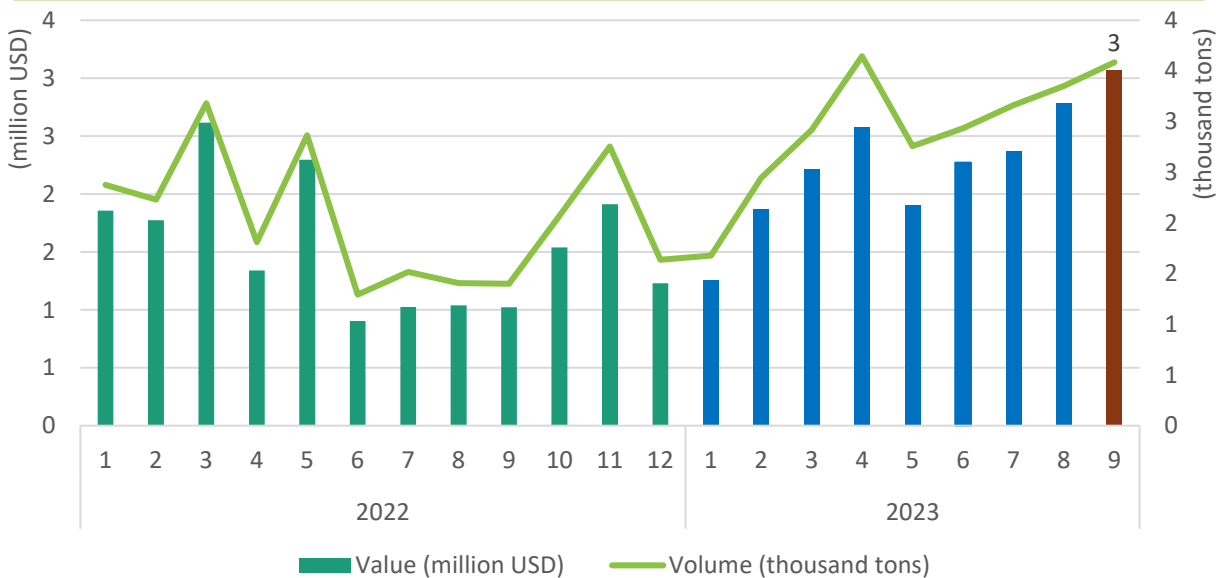
Source: mard.gov.vn





RICE

Export volume and value to the U.S., Sep-2023



Export result to the U.S., Sep-2023

VALUE
3.07 million USD

↗ Increase **10.1%** compared to Aug-2023

↗ Increase **200.3%** compared to Sep-2022

↑ **1.52 million USD** more than the monthly average rate in 2022

❖ Accumulated 9 months of 2023 reaches **20.3 mil.USD, 109.5%** total of 2022

VOLUME
3.59 thousand tons

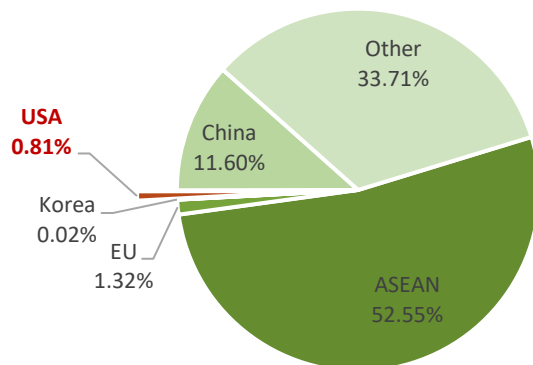
↗ Increase **7.0%** compared to Aug-2023

↗ Increase **156.1%** compared to Sep-2022

↑ **1,540 tons** more than the monthly average rate in 2022

❖ Accumulated 9 months of 2023 reaches **26.5 thou. tons, 107.9%** total of 2022

Percentage of export value to the U.S., Sep-2023



Changes in percentage of export value to the U.S., Sep-2023



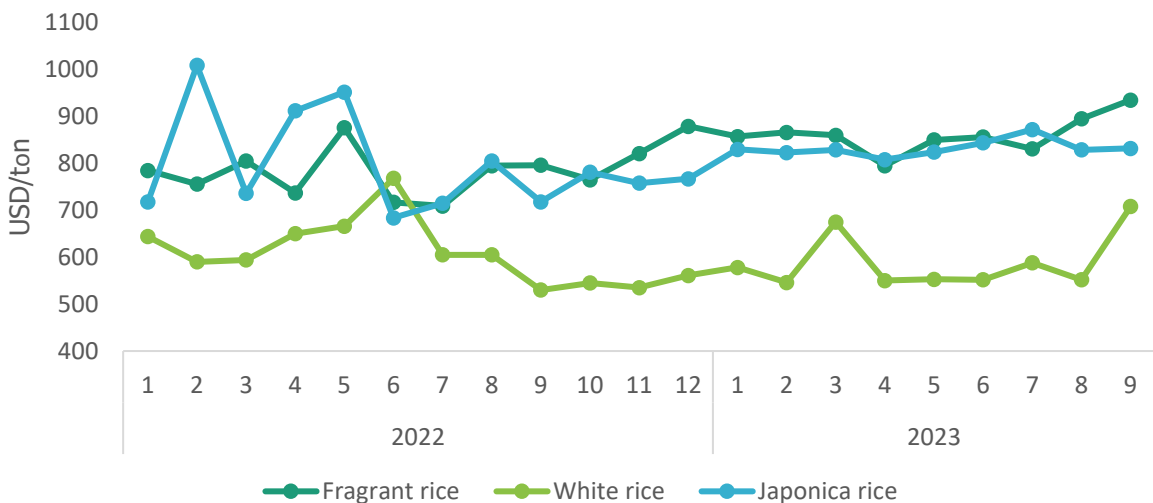


RICE

Structure of exports by products to the U.S., Sep-2023



Average export rice price to the U.S., Sep-2023



Export result to the U.S., Sep-2023



Fragrant rice

Value: **1.7** million USD
 Decrease **11%** compared to Aug-2023
 Increase **147%** compared to Sep-2022



Japonica rice

Value: **0.9** million USD
 Increase **36%** compared to Aug-2023
 Increase **355%** compared to Sep-2022



White rice

Value: **0.5** million USD
 Increase **126%** compared to Aug-2023
 Increase **261%** compared to Sep-2022

Japonica rice

The average export price in Sep-2023 is **832** USD/ton; **increase 0.4%** compared to the previous month; and **increase 16%** compared to the same month of 2022.

Fragrant rice

The average export price in Sep-2023 is **935** USD/ton; **Increase 4%** compared to the previous month; and **increase 18%** compared to the same month of 2022.

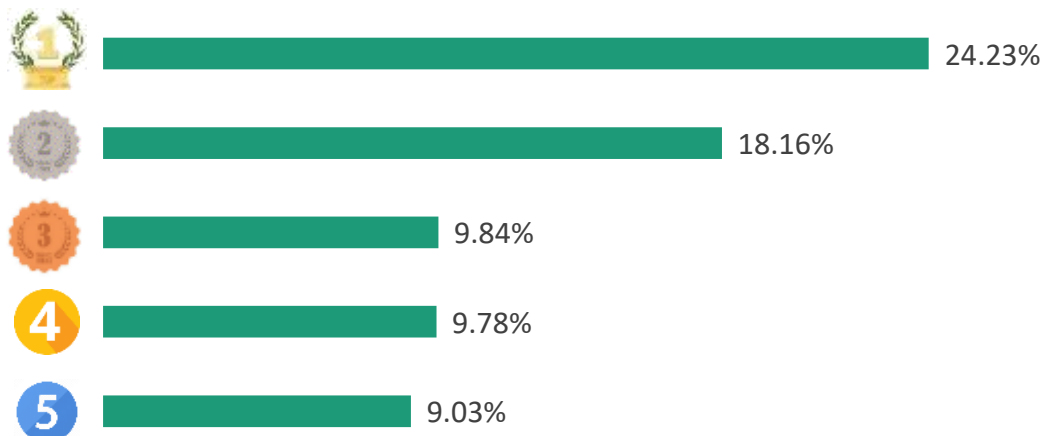
White rice

The average export price in Sep-2023 is **708** USD/ton; **Increase 28%** compared to the previous month; and **increase 34%** compared the same month of 2022.

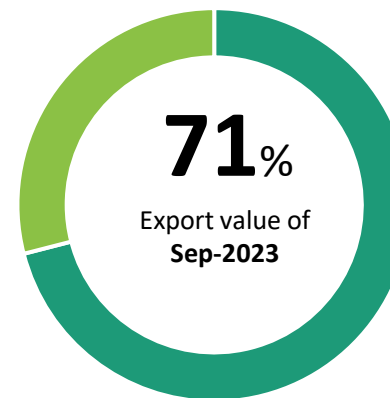


RICE

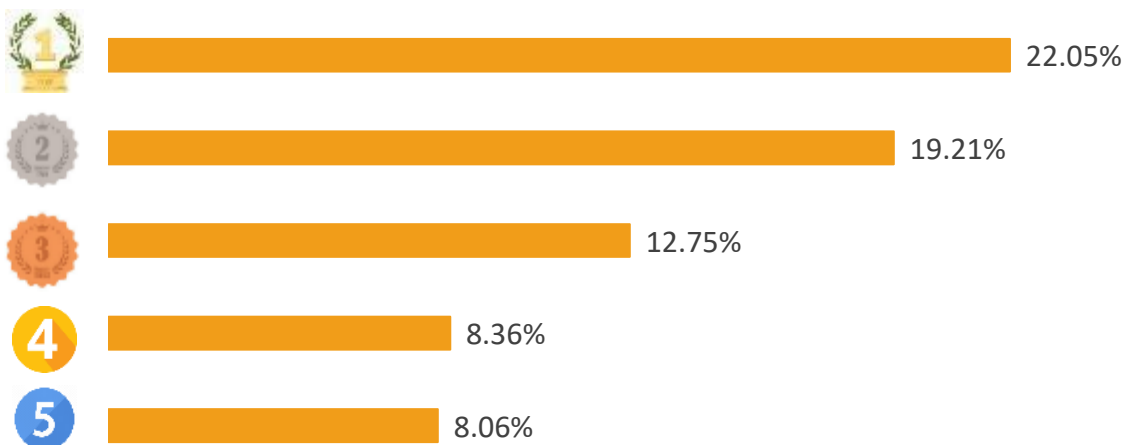
TOP 5 export enterprises by value to the U.S., Sep-2023



Value ratio of TOP 5 enterprises export to the U.S., Sep-2023



TOP 5 export enterprises by volume to the U.S., Sep-2023



Volume ratio of TOP 5 enterprises export to the U.S., Sep-2023





RICE



SPOTLIGHTS

US rice production in the 2023/24 crop year is forecast to decrease by 18.1 thousand tons to 10.0 million tons of rice, an increase of 2.7 million tons compared to the previous crop year and the highest level since the 2020/21 crop year. Of which, long grain rice output is at 6.9 million tons, medium and short grain rice output is at 3.1 million tons.

Source: USDA (10/2023)

US rice exports in the 2023/24 crop year are at 3.9 million tons, an increase of 45.4 thousand tons compared to last month's forecast and an increase of 18% compared to the previous crop year.

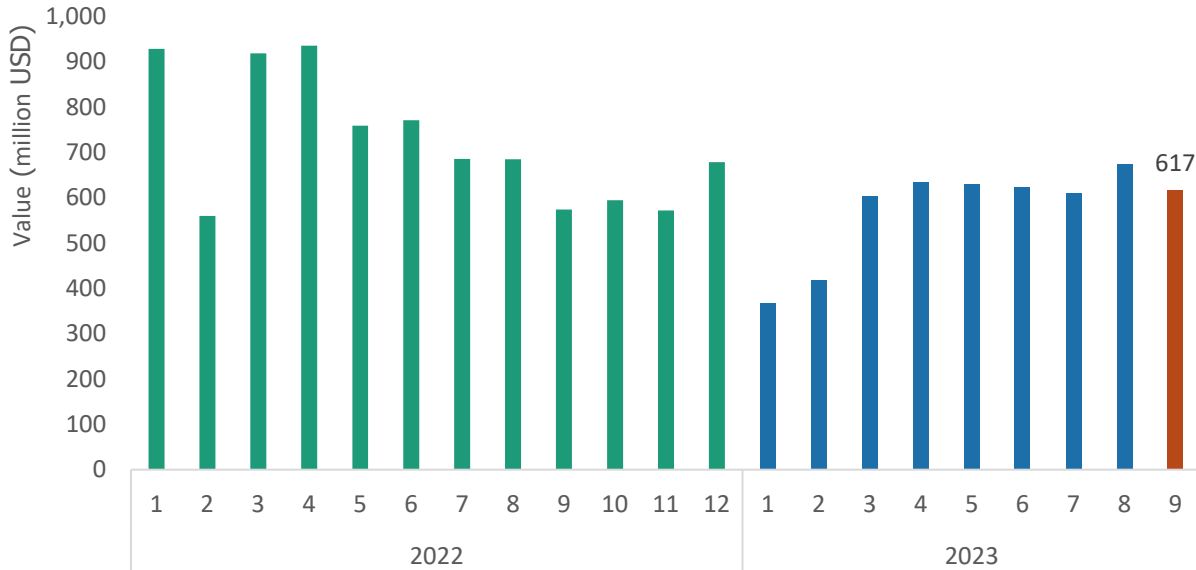
Source: USDA (10/2023)





WOOD & PRODUCTS

Export value to the U.S., Sep-2023



Export result to the U.S., Sep-2023

VALUE



617

million USD

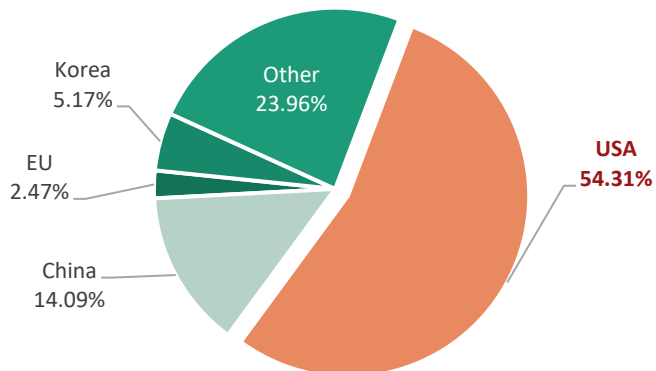
↘ Decrease **8.6%** compared to Aug-2023

↗ Increase **7.5%** compared to Sep-2022

↘ **105 million USD** less than the monthly average rate in 2022

❖ Accumulated 9 months of 2023 reaches **5.2 bil. USD**, **59.8%** total of 2022

Percentage of export value to the U.S., Sep-2023



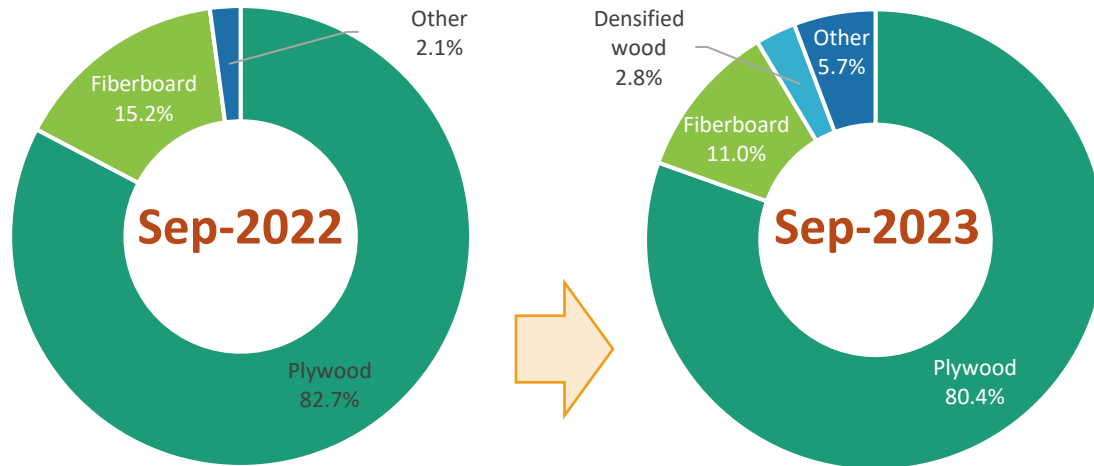
Changes in percentage of export value to the U.S., Sep-2023





WOOD & PRODUCTS

Structure of exports by products to the U.S., Sep-2023



Export result to the U.S., Sep-2023



Plywood

Value: **23.1** million USD

Decrease **17%** compared to Aug-2023

Increase **122%** compared to Sep-2022



Fiberboard

Value: **3.2** million USD

Decrease **23%** compared to Aug-2023

Increase **65%** compared to Sep-2022



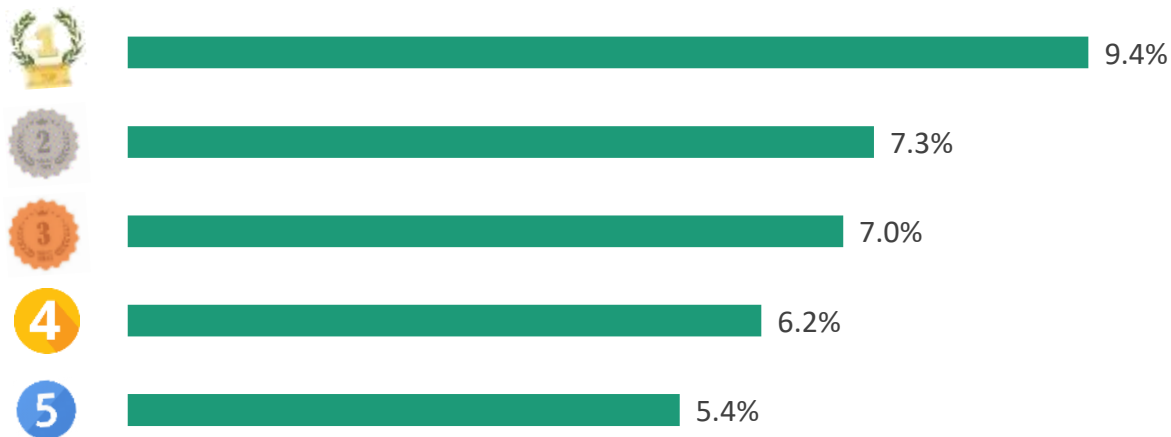
Wooden planks

Value: **0.8** million USD

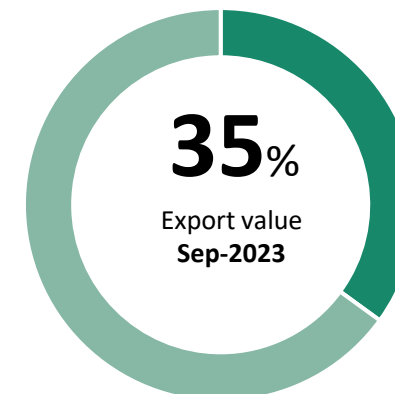
Increase **19%** compared to Aug-2023

Increase **283%** compared to Sep-2022

TOP 5 enterprises export by value to the U.S., Sep-2023



Value ratio of TOP 5 enterprises export to the U.S., Sep-2023





WOOD & PRODUCTS

SPOTLIGHTS



US tropical lumber imports in August 2023 are estimated to reach 19,329 m³, up 3% over the previous month and up 7% over the same period last year. Imports from Brazil decreased by 30%, while imports from Cameroon increased by 65%, Congo increased by 41%, Indonesia by 31%, and Malaysia by 21%.

Source: ITTO

US hard plywood imports in August 2023 are estimated at 276,051 m³, down 22% over the previous month and down 10% over the same period last year. Imports from China decreased by 45%, while imports from Cambodia increased by 18%, Malaysia increased by 25% and imports from Russia doubled.

Source: ITTO

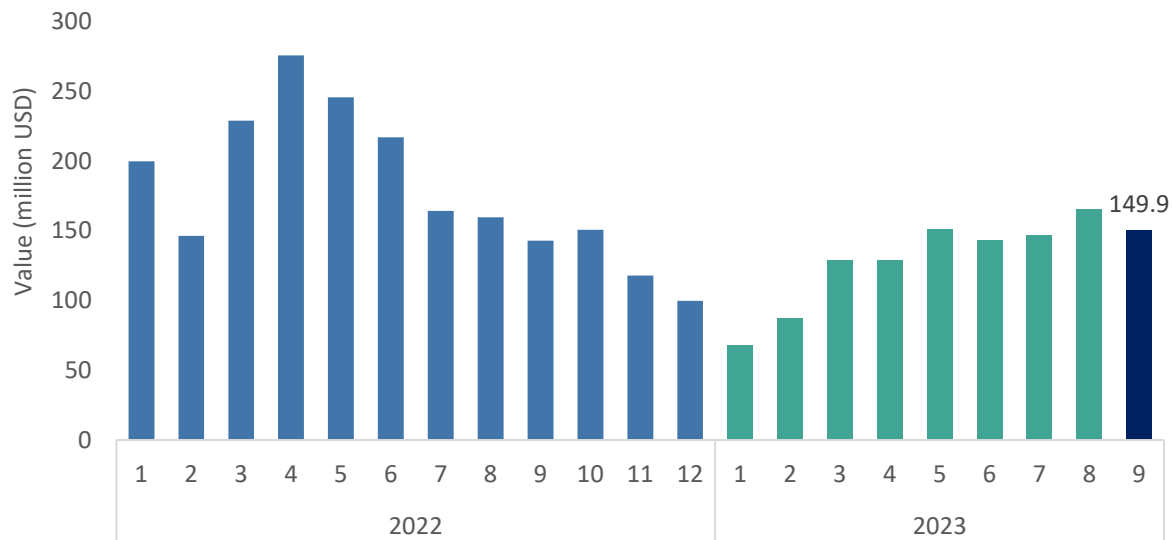
According to the Agency of Foreign Trade (Ministry of Industry and Trade), the recovery of the US market has contributed to promoting better growth of the wood industry in the last months of the year. The export value to the US market accounts for over 50% of Vietnam's total export value of wood and wood products.

Source: The Agency of Foreign Trade (Ministry of Industry and Trade)



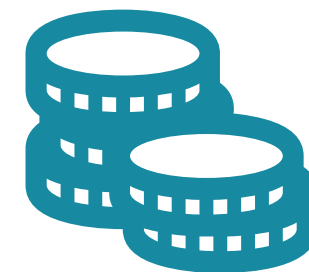
SEAFOOD

Export value to the U.S., Sep-2023



Export result to the U.S., Sep-2023

VALUE
149.9 million USD



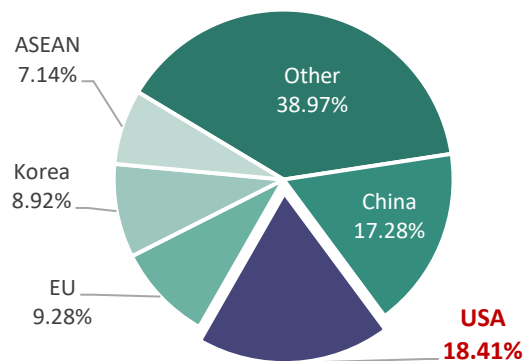
↘ Decrease **9.3%** compared to Aug-2023

↗ Increase **4.9%** compared to Sep-2022

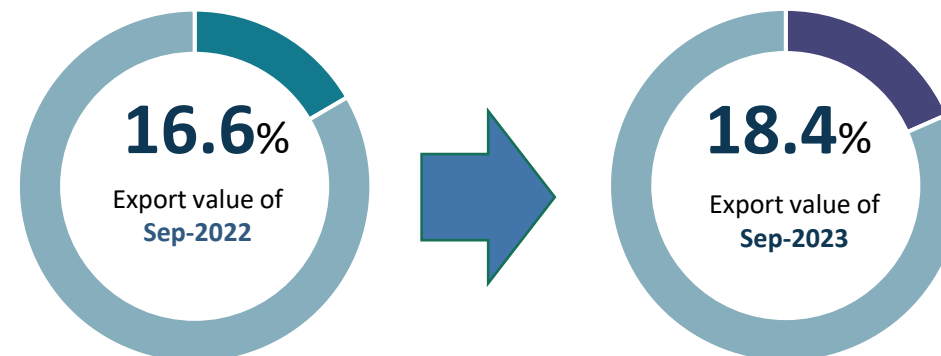
↘ **29.1 million USD** less than the monthly average rate in 2022

❖ Accumulated 9 months of 2023 reaches **1,167.7 mil.USD**,
54.4% total of 2022

Percentage of export value to the U.S., Sep-2023



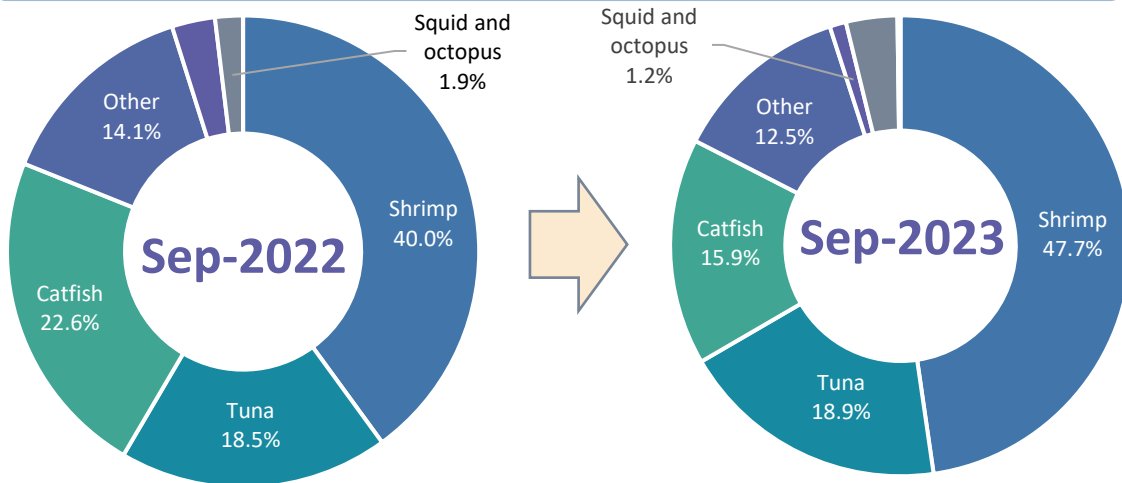
Changes in percentage of export value to the U.S., Sep-2023





SEAFOOD

Structure of exports by products to the U.S., Sep-2023



Export result to the U.S., Sep-2023



Shrimp

Value: **70.0** mil. USD

Decrease **7.8%** compared to Aug-2023

Increase **23.2%** compared to Sep-2022



Tuna

Value: **27.7** mil. USD

Decrease **16.0%** compared to Aug-2023

Increase **5.6%** compared to Sep-2022



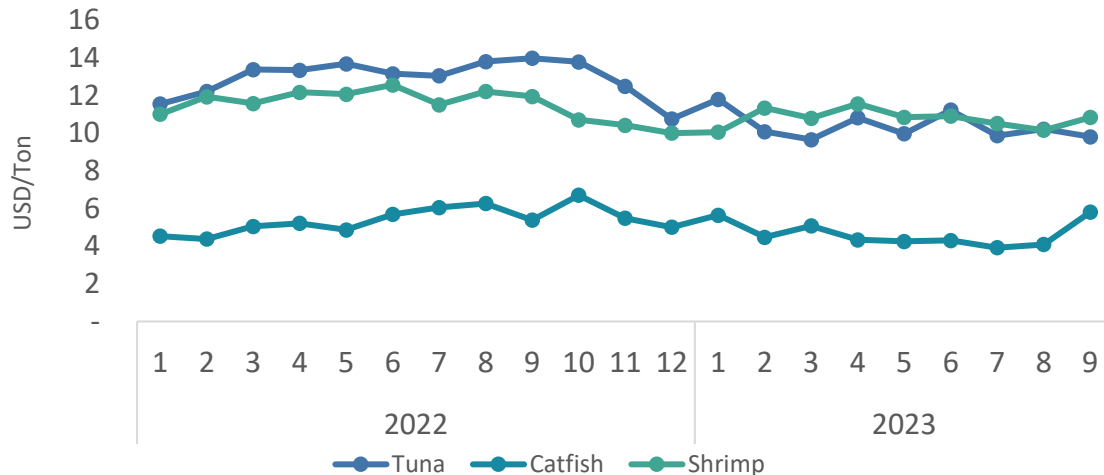
Catfish

Value: **23.3** mil. USD

Decrease **6.4%** compared to Aug-2023

Decrease **27.4%** compared to Sep-2022

Average export seafood price to the U.S. Sep-2023



Tuna

The average export price in Sep-2023 is **9.8** USD/kg; **Decrease 4.0%** compared to the previous month; and **decrease 29.8%** compared to the same month of 2022.

Catfish

The average export price in Sep-2023 is **5.8** USD/kg; **Increase 41.9%** compared to the previous month; and **increase 7.9%** compared to the same month of 2022.

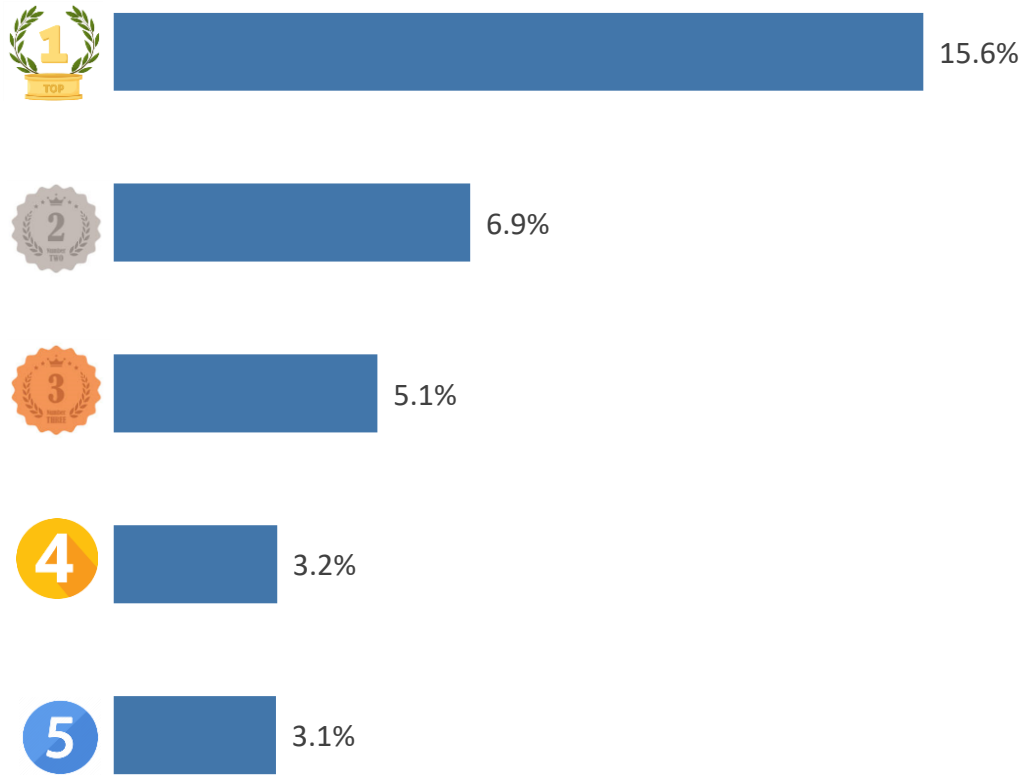
Shrimp

The average export price in Sep-2023 is **10.8** USD/kg; **Increase 6.7%** compared to the previous month; and **decrease 9.3%** compared to the same month of 2022.

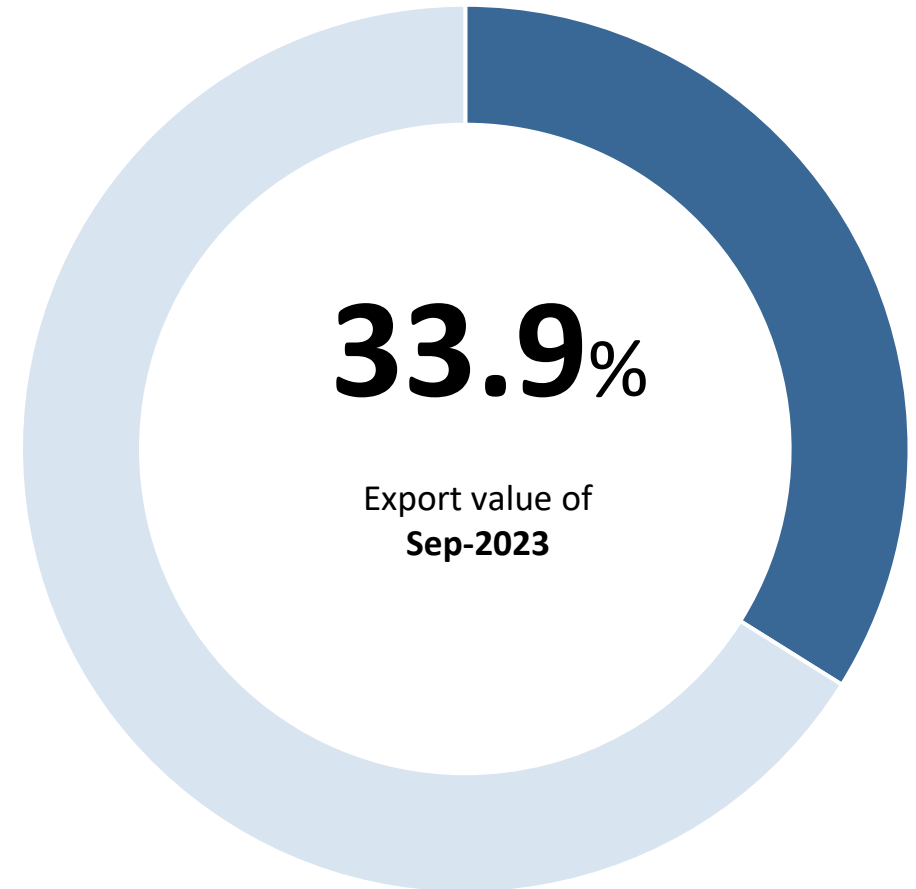


SEAFOOD

TOP 5 export enterprises by value to the U.S., Sep-2023



Value ratio of TOP 5 export enterprises to the U.S., Sep-2023





SEAFOOD

SPOTLIGHTS

01

US retail seafood sales continued to drop in September

According to Circana data, U.S. seafood sales at retail stores all declined in September despite price deflation among seafood categories. Fresh seafood prices dropped 1 percent in September, but sales slid 6.6 percent to USD 408 million in the period. Frozen seafood prices, meanwhile, increased 1.6 percent and realized the steepest decline in sales, dropping 8.7 percent to USD 466 million.

Source: Vasep, Oct-2023

02

Shrimp imports into the US show signs of 'warming up'

According to data from the US National Oceanic and Atmospheric Administration (NOAA), the US imported 73,617 tons of shrimp in August 2023, an increase of 3% over the same period last year (71,666 tons), marking the second consecutive month of shrimp imports increasing after 13 months of continuous decline. The US market's demand for shrimp imports is also forecast to continue to recover in the last quarter of this year.

In August, India continued to be the top shrimp supplier to the US, with a total of 30,412 tons of shrimp cleared through customs, worth 236.8 million USD, an increase of 6% in volume and 8% in value over the same period last year. The second largest shrimp supplier to the US is Ecuador with 18,577 tons of shrimp, worth 123.5 million USD, exported to the US in August 2023, an increase of 11% in volume but a decrease of 4% in value compared to the same period last year.

Source: Vasep, Oct-2023

03

According to the Vietnam Association of Seafood Exporters and Producers (VASEP), consumer demand in the US market has shown signs of improvement, and at the same time, product inventory rates at distributors and retailers in The United States has fallen toward the average. In addition, the year-end holiday season can stimulate US businesses to increase inventory accumulation again. This will be an opportunity for seafood exports.

Source: Vasep, Oct-2023





FRUITS & VEGETABLE (EXPORT)

Export value to the U.S., Sep-2023



Export result to the U.S., Sep-2023



21.0
million USD

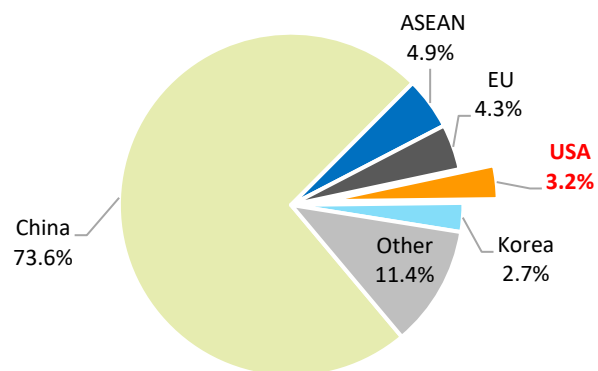
Decrease **23.4%** compared to Aug-2023

Increase **14.0%** compared to Sep-2022

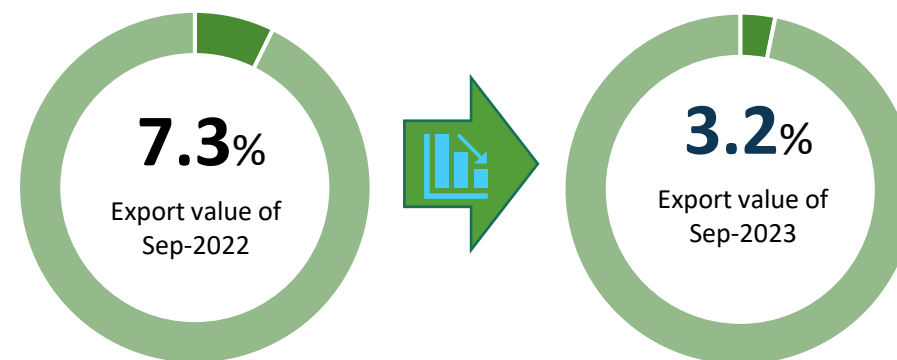
0.4 million USD more than the monthly average rate in 2022

Accumulated 9 months of 2023 reaches **188.96 million USD**, **76.3%** total of 2022

Percentage of export value to the U.S., Sep-2023



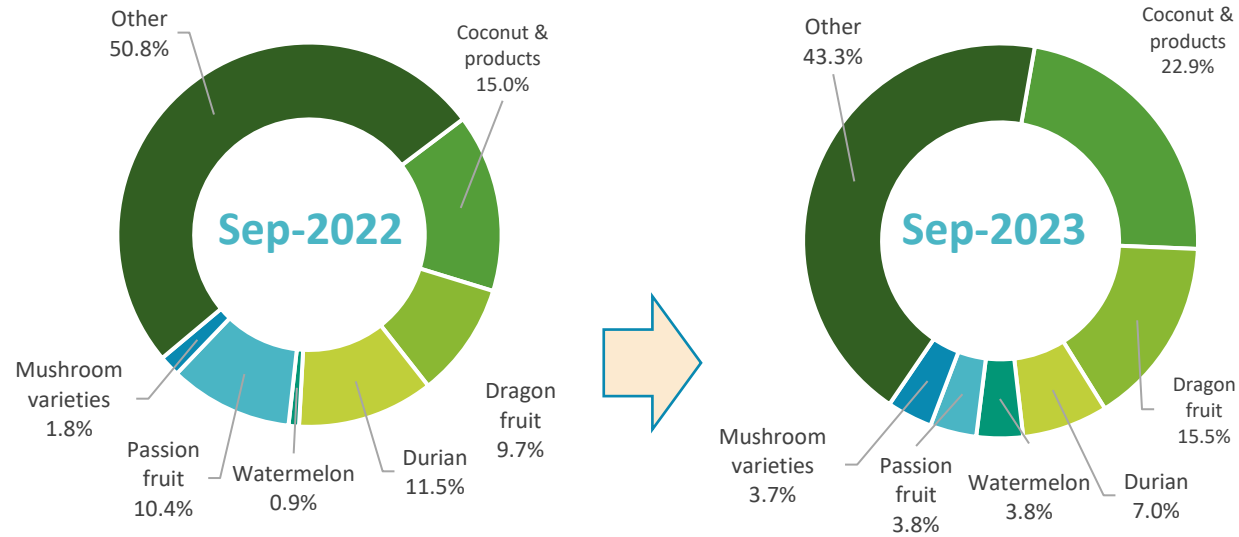
Changes in percentage of export value to the U.S., Sep-2023





FRUITS & VEGETABLE (EXPORT)

Structures of exports by products to the U.S, Sep-2023



Export result to the U.S., Sep-2023



Coconut & products

Value: **4.8** million USD

Increase **6.8%** compared to Aug-2023

Increase **73.6%** compared to Sep-2022



Dragon fruit

Value: **3.3** million USD

Decrease **1.6%** compared to Aug-2023

Increase **82.6%** compared to Sep-2022



Durian

Value: **1.5** million USD

Decrease **27.9%** compared to Aug-2023

Decrease **30.2%** compared to Sep-2022



Watermelon

Value: **0.8** million USD

Increase **6.9%** compared to Aug-2023

Increase **396.4%** compared to Sep-2022



Passion fruit

Value: **0.8** million USD

Decrease **73.4%** compared to Aug-2023

Decrease **58.3%** compared to Sep-2022



Mushroom varieties

Value: **0.79** million USD

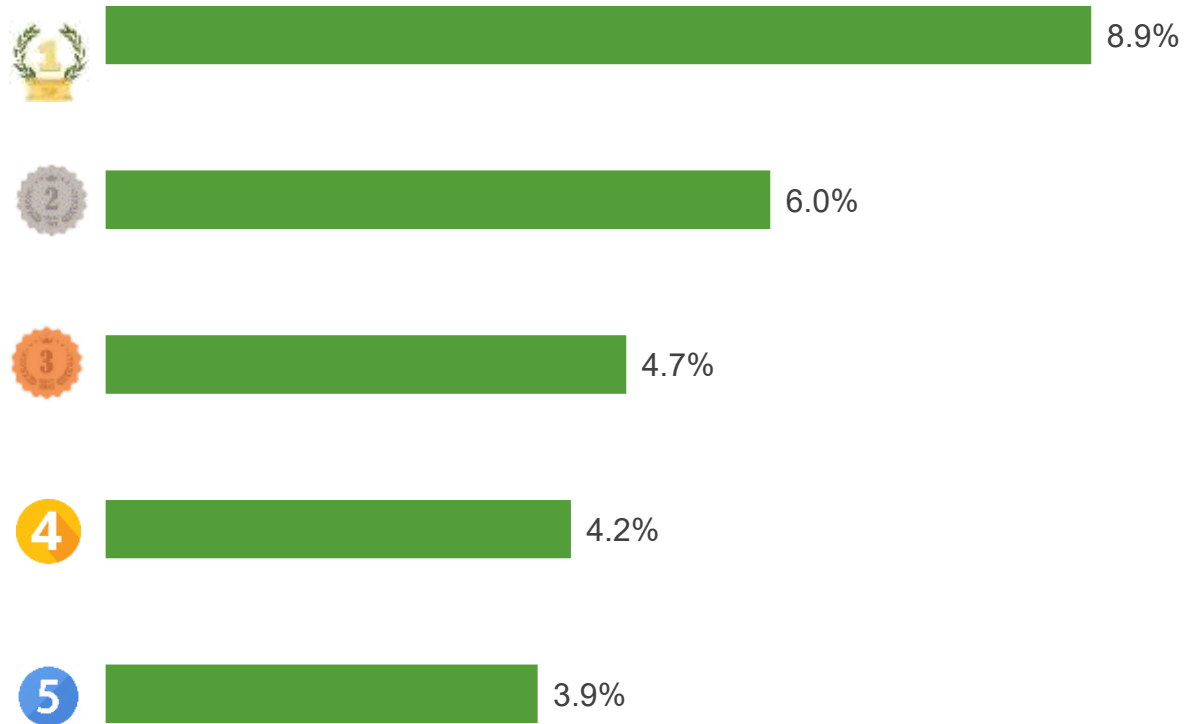
Decrease **45.2%** compared to Aug-2023

Increase **140.7%** compared to Sep-2022

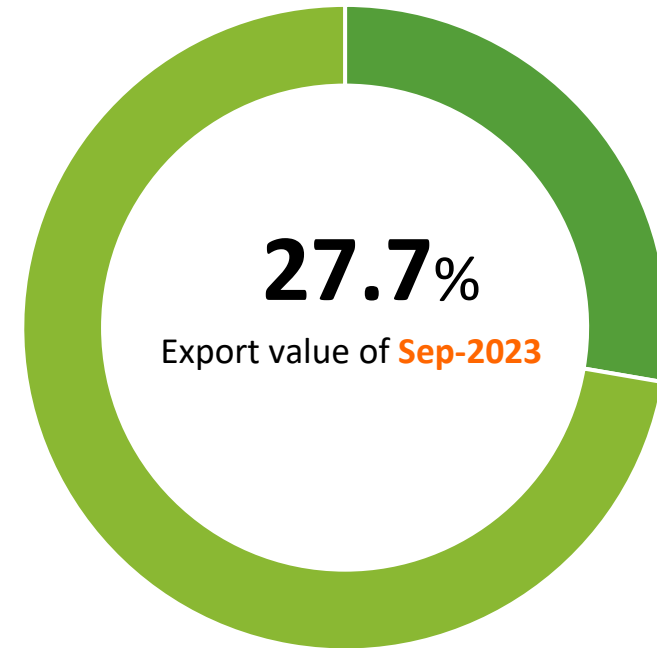


FRUITS & VEGETABLE (EXPORT)

TOP 5 enterprises export by value to the U.S., Sep-2023



Value ratio of TOP 5 enterprises export to the U.S., Sep-2023





FRUITS & VEGETABLE (IMPORT)

Import value from the U.S., Sep-2023



Export result from the U.S., Sep-2023

VALUE



18.5

million USD

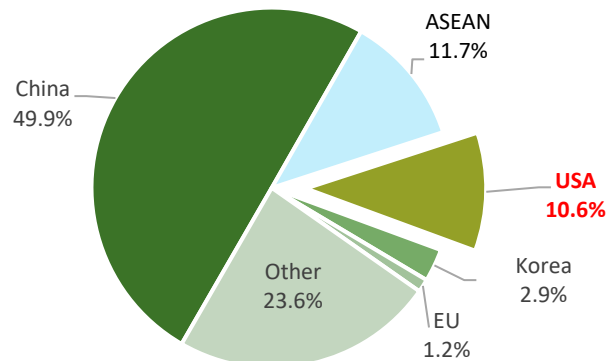
Decrease **35.5%** compared to Aug-2023

Decrease **41.7%** compared to Sep-2022

11.2 million USD less than the monthly average rate in 2022

Accumulated 9 months of 2023 reaches **238.9 million USD**, **67.1%** total of 2022

Percentage of import value from the U.S., Sep-2023

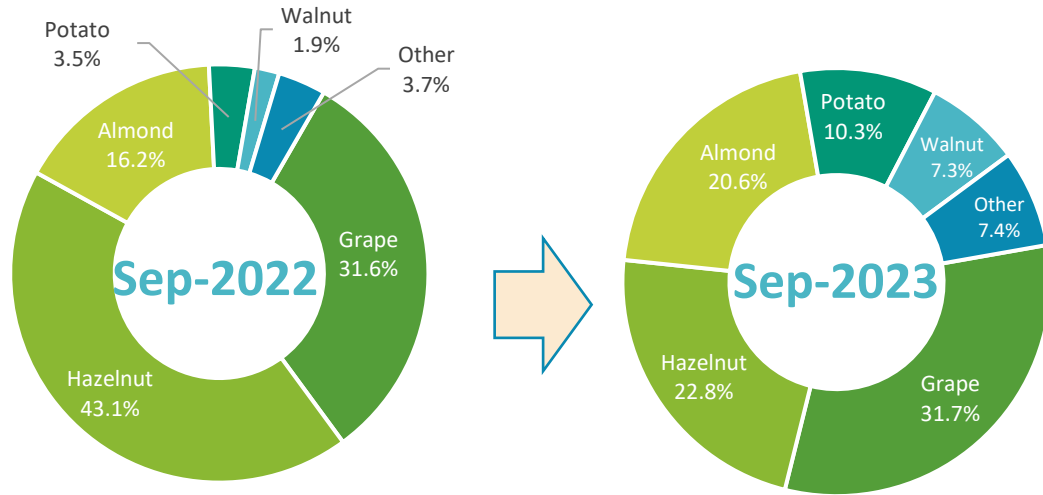


Changes in percentage of import value to the U.S., Sep-2023



FRUITS & VEGETABLE (IMPORT)

Structures of exports by products from the U.S., Sep-2023



Import result from the U.S., Sep-2023



Grape

Value: **5.9** million USD

Increase **28.8%** compared to Aug-2023

Decrease **41.5%** compared to Sep-2022



Hazelnut

Value: **4.2** million USD

Decrease **44.2%** compared to Aug-2023

Decrease **69.2%** compared to Sep-2022



Almond

Value: **3.8** million USD

Decrease **57.6%** compared to Aug-2023

Decrease **25.7%** compared to Sep-2022



Potato

Value: **1.9** million USD

Increase **76.0%** compared to Aug-2023

Increase **71.0%** compared to Sep-2022



Walnut

Value: **1.3** million USD

Increase **377.2%** compared to Aug-2023

Increase **123.1%** compared to Sep-2022

01

According to the USDA, this year's US orange production is forecast to decrease by more than 25% to 2.3 million tons, the lowest level in more than 50 years; Orange juice production is estimated to decrease by nearly 50% to 85,000 tons.

Source: Guojiguoshu.com

02

According to USDA, California's walnut production area in 2023 will reach 155,803 hectares, with an estimated output of 790,000 tons, down 4% in area but up 5% in output compared to 2022.

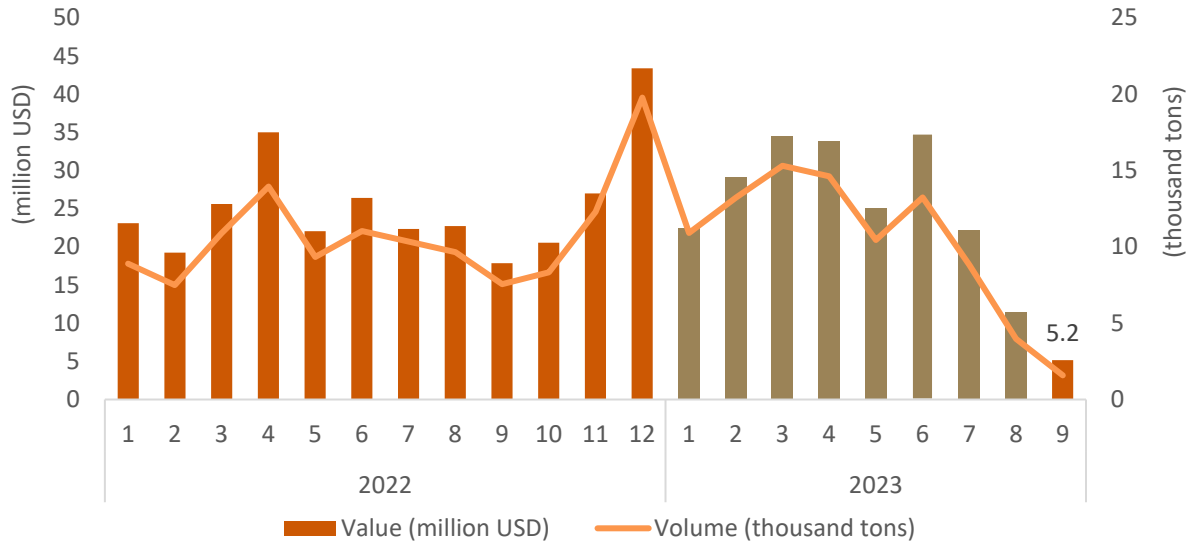
Source: Fructidor.com





COFFEE

Export value and volume to the U.S., Sep-2023



Export result to the U.S., Sep-2023

VALUE

5.2 million USD

▼ Decrease **54.7%** compared to Aug-2023

▼ Decrease **71.1%** compared to Sep-2022

▼ **20.3** million USD less than the monthly average rate in 2022

❖ Accumulated 9 months of 2023 reaches **218.7 mil.USD, 71.7%** total of 2022

VOLUME

1.6 thousand tons

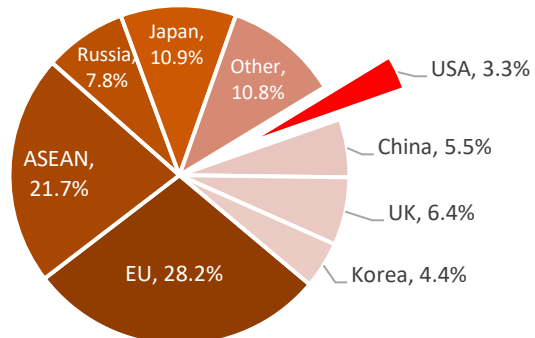
▼ Decrease **60.1%** compared to Aug-2023

▼ Decrease **58.9%** compared to Sep-2022

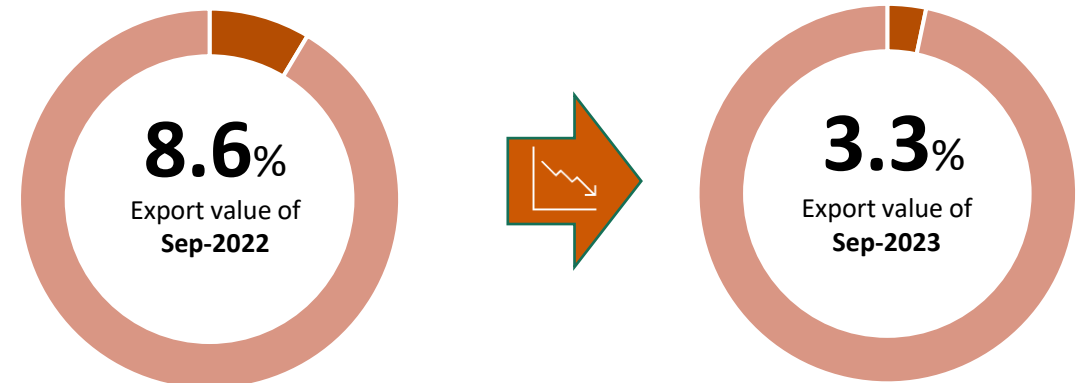
▼ **9.2** thousand tons less than the monthly average rate in 2022

❖ Accumulated 9 months of 2023 reaches **92.1 thousand tons, 71.1%** total of 2022

Percentage of export value to the U.S., Sep-2023



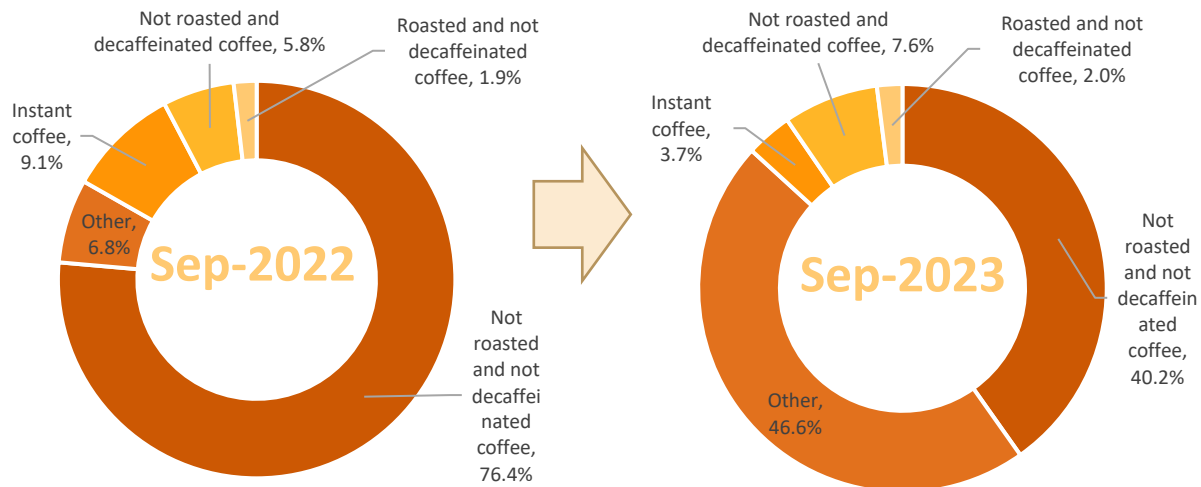
Changes in percentage of export value to the U.S., Sep-2023



COFFEE



Structures of exports by products to the U.S., Sep-2023



Export result to the U.S., Sep-2023



Not roasted and not decaffeinated coffee

Value: **2** million USD

Decrease **69.1%** compared to Aug-2023

Decrease **85.2%** compared to Sep-2022



Instant coffee

Value: **0.2** million USD

Decrease **81.5%** compared to Aug-2023

Decrease **88.7%** compared to Sep-2022



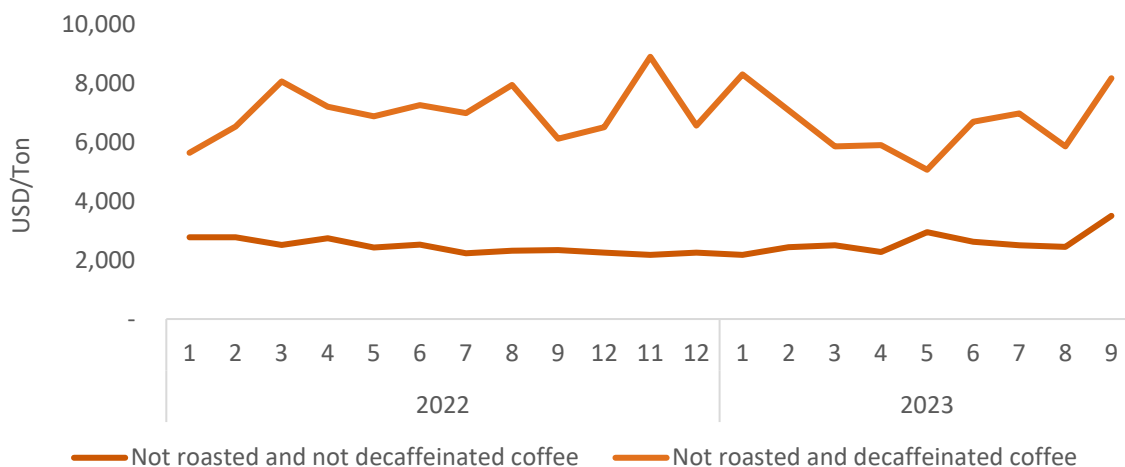
Not roasted and decaffeinated coffee

Value: **0.4** million USD

Increase **39.6%** compared to Aug-2023

Increase **91.5%** compared to Sep-2022

Average export coffee price to the U.S., Sep-2023



Not roasted and decaffeinated coffee

The average export price in Sep-2023 is **8,170** USD/ton; increase **39.5%** compared to the previous month; and increase **33.5%** compared to the same month of 2022.

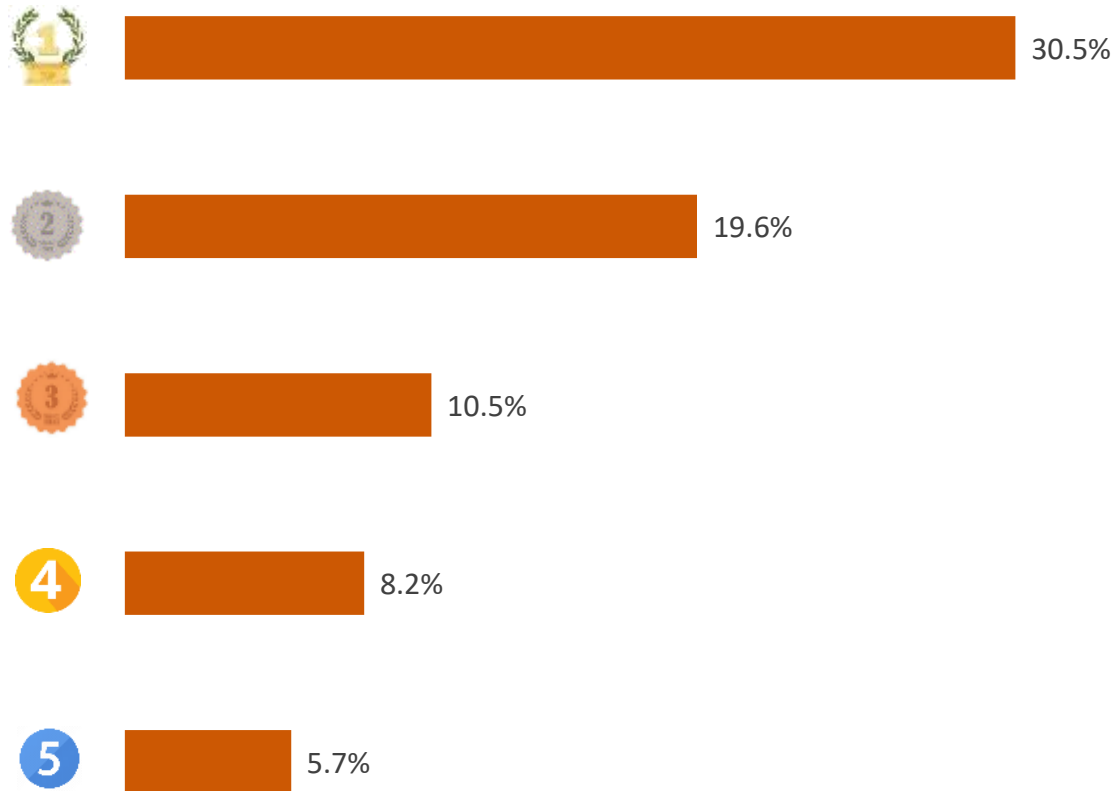
Not roasted and not decaffeinated coffee

The average export price in Sep-2023 is **2,481** USD/ton; increase **42.8%** compared to the previous month; and increase **49.7%** compared to the same month of 2022.

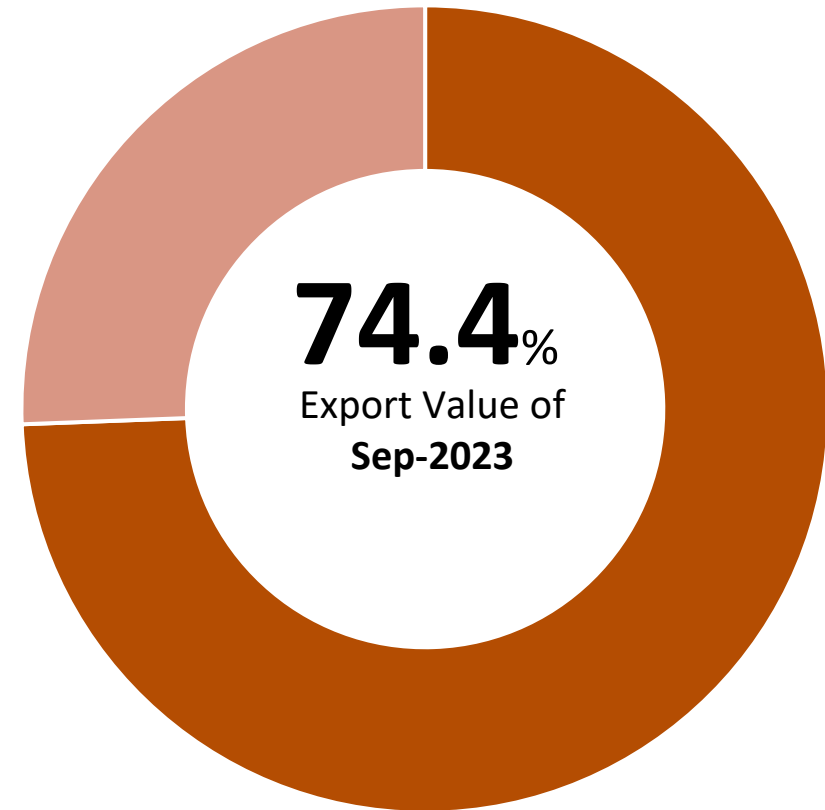


COFFEE

TOP 5 enterprises export by value to the U.S., Sep-2023



Value ratio of TOP 5 enterprises export to the U.S., Sep-2023





The US chain-brand coffee market exceeds 40,000 stores.

The US chain coffee market is growing strongly, with the number of stores and sales both growing. Over the past 12 months, the market has surpassed 40,000 stores and reached 104% of its pre-pandemic value. There is growing consumer market demand for cold and iced coffee, especially among the younger customer segment.

According to forecasts, the US chain-brand coffee market will continue to grow in the coming years, with sales expected to reach \$61.6 billion by 2028.

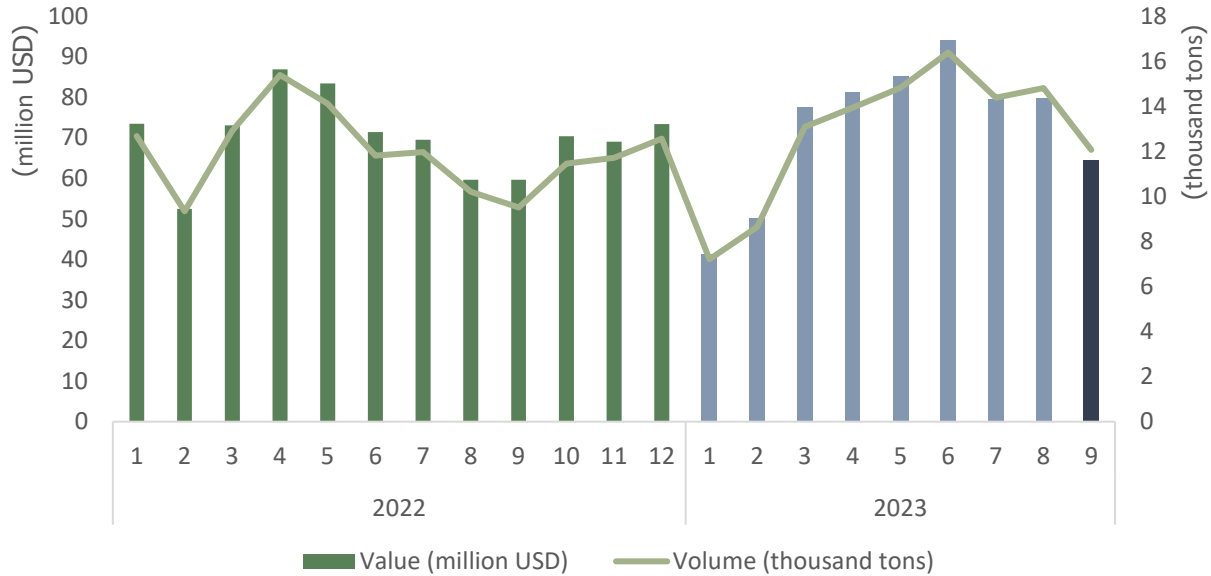
Worldcoffeeportal (10/2023)





CASHEW NUTS

Export volume and value to the U.S., Sep-2023



Export result to the U.S., Sep-2023

VALUE
64.5 million USD

↘ Decrease **19.3%** compared to Aug-2023

↗ Increase **8%** compared to Sep-2022

↘ **5.8 million USD** less than monthly average rate in 2022

❖ Accumulated 9 months of 2023 reaches **653 mil.USD, 78%** total of 2022

VOLUME
12.1 thousand tons

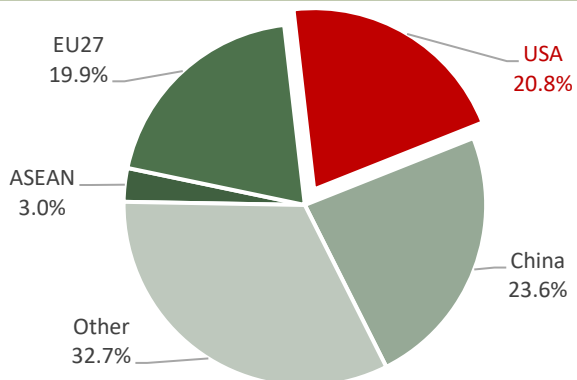
↘ Decrease **18.5%** compared to Aug-2023

↗ Increase **27%** compared to Sep-2022

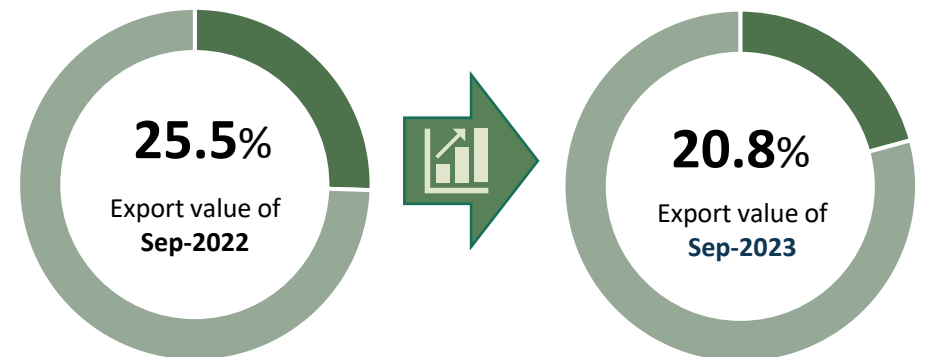
↘ **91 thousand tons** less than the monthly average rate in 2022

❖ Accumulated 9 months of 2023 reaches **115 thousand tons, 80%** total of 2022

Percentage of export value to the U.S., Sep-2023



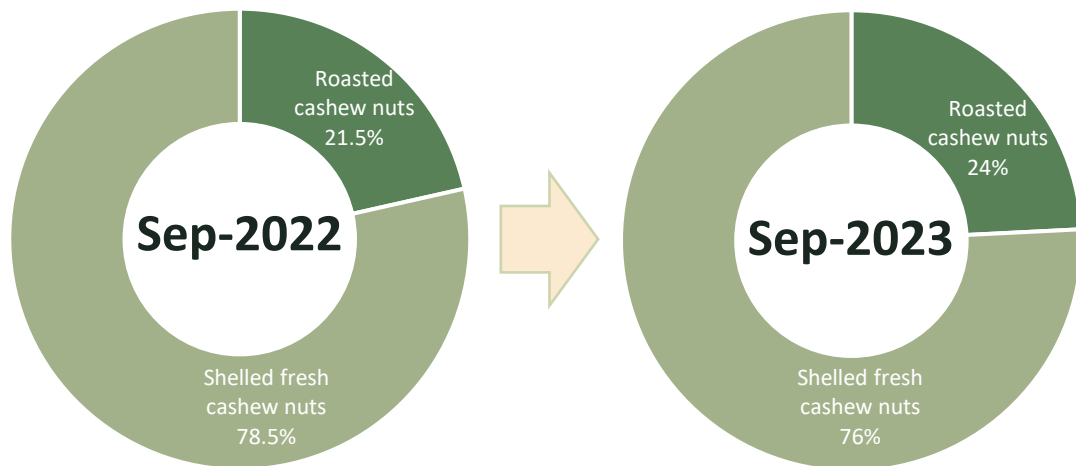
Changes in percentage of export value to the U.S., Sep-2023



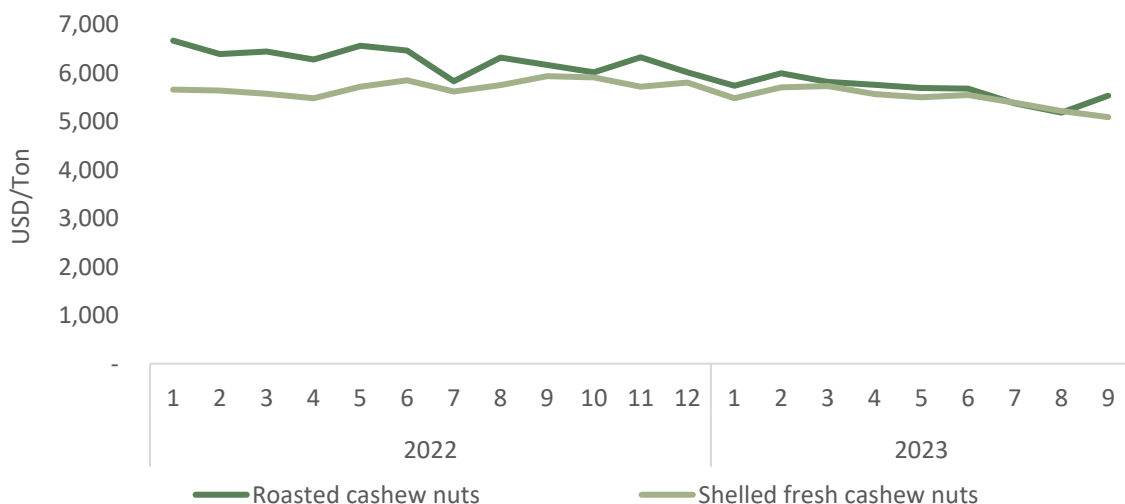


CASHEW NUTS

Structure of exports by products to the U.S., Sep-2023



Average export cashew nut price to the U.S., Sep-2023



Export result to the U.S., Sep-2023



Shelled fresh cashew nuts

Value: **48.9** million USD

Decrease **21.3%** compared to Aug-2023

Increase **4.5%** compared to Sep-2022



Roaster cashew nuts

Value: **15.6** million USD

Decrease **13%** compared to Aug-2023

Increase **22.0%** compared to Sep-2022

Shelled fresh cashew nuts

The average export price in Sep-2023 is **5,083** USD/ton; **Decrease 2.4%** compared to the previous month; and **decrease 14.3%** compared to the same month of 2022.

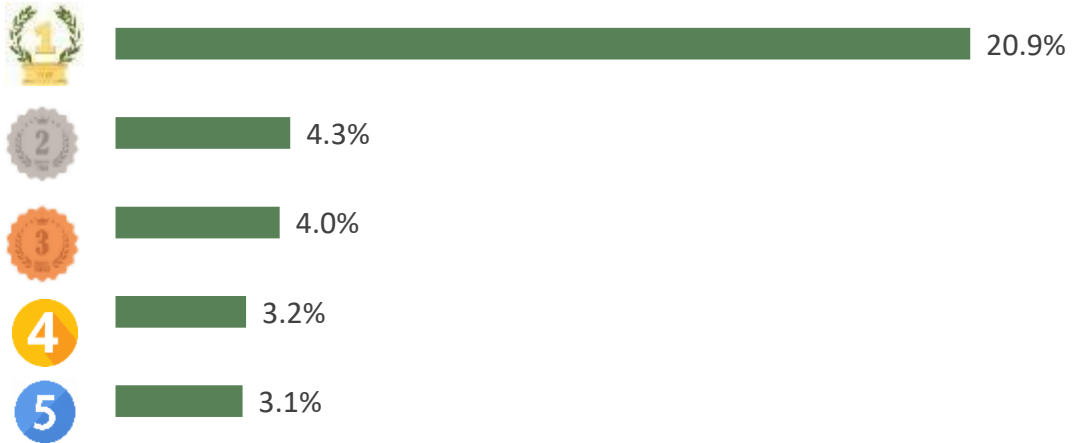
Roasted cashew nuts

The average export price in Sep-2023 is **5,530** USD/ton; **Increase 6.8%** compared to the previous month, and **decrease 10.3%** compared to the same month of 2022.

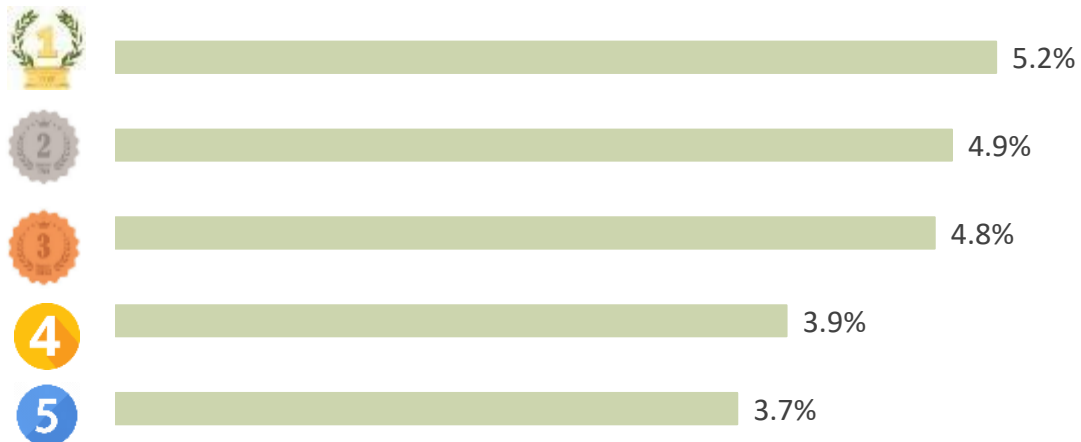


CASHEW NUTS

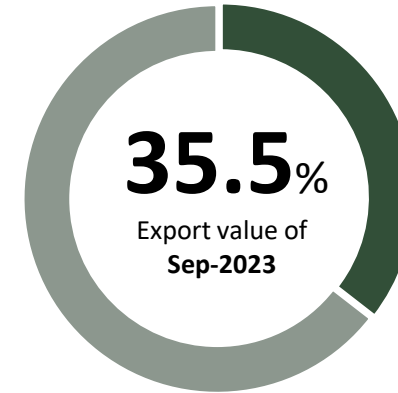
TOP 5 export enterprises by value to the U.S., Sep-2023



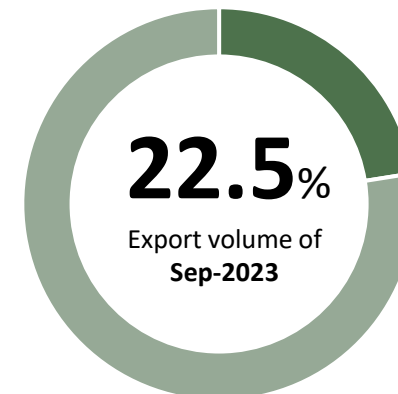
TOP 5 export enterprises by volume to the U.S., Sep-2023



Value ratio of TOP 5 export enterprises to the U.S., Sep-2023



Volume ratio of TOP 5 export enterprises to the U.S., Sep-2023



CASHEW NUTS



SPOTLIGHTS

The Association of Food Industries (AFI) has issued a warning about the recent decline in the quality of Vietnamese cashew nuts. In particular, the warning indicators are live insects (insects), pesticide residues, and strange impurities. The Association of Food Industries (AFI) has reminded Vinacas that it needs to fix its business, otherwise, importers will not be able to buy at high prices.

Source: Vietnam Cashew Association (VINACAS) (10/2023)

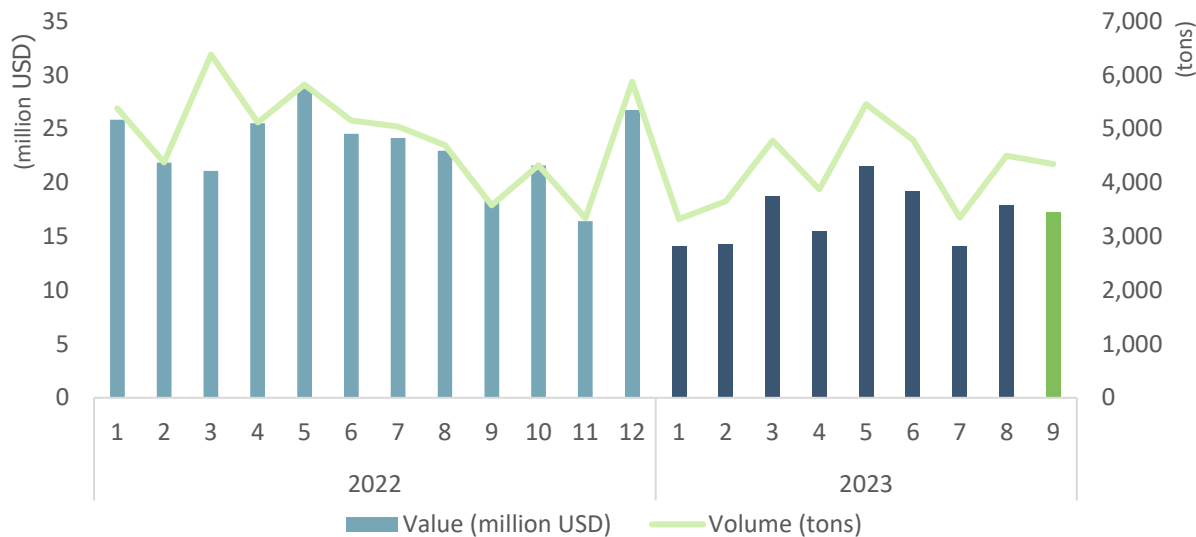
According to the Vietnam Cashew Association (VINACAS), Vietnam's cashew exports to the US market will flourish due to consumer demand during the year-end holidays. However, for year-end orders to be effective, Vietnamese businesses need to pay attention to product quality, especially when recently, there have been many warnings from the United States customers about worms (insects) living in cashew nuts, pesticide residues, and strange impurities, ...





PEPPER

Export value and volume to the U.S., Sep-2023



Export result to the U.S., Sep-2023

VALUE
17.2 million USD \$

↘ Decrease **3.4%** compared to Aug-2023

↘ Decrease **5.5%** compared to Sep-2022

↓ **5.9 million USD** less than the average month rate in 2022

❖ Accumulated 9 months of 2023 reaches **152 mil.USD, 55%** total of 2022

VOLUME
4.3 thousand tons

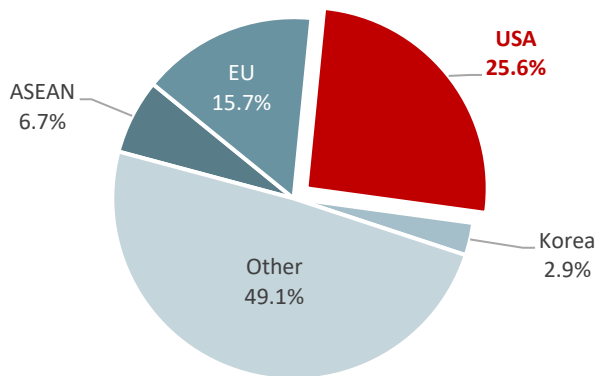
↘ Decrease **3.4%** compared to Aug-2023

↗ Increase **21.5%** compared to Sep-2022

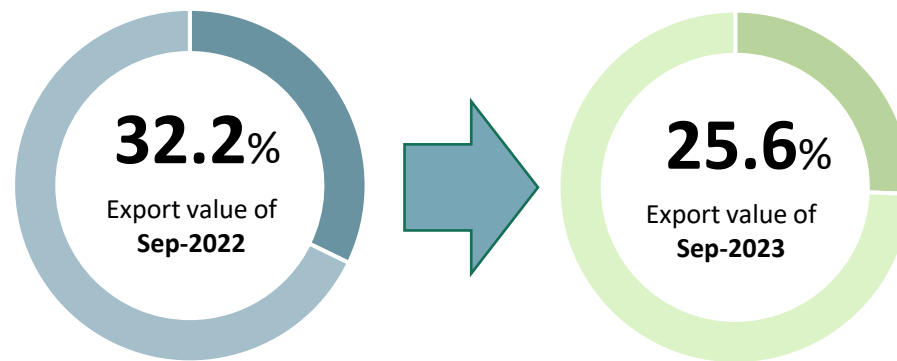
↓ **578 thousand tons** less than the average month rate in 2022

❖ Accumulated 9 months of 2023 reaches **38.1 thousand tons, 64%** total of 2022

Percentage of export value to the U.S., Sep-2023



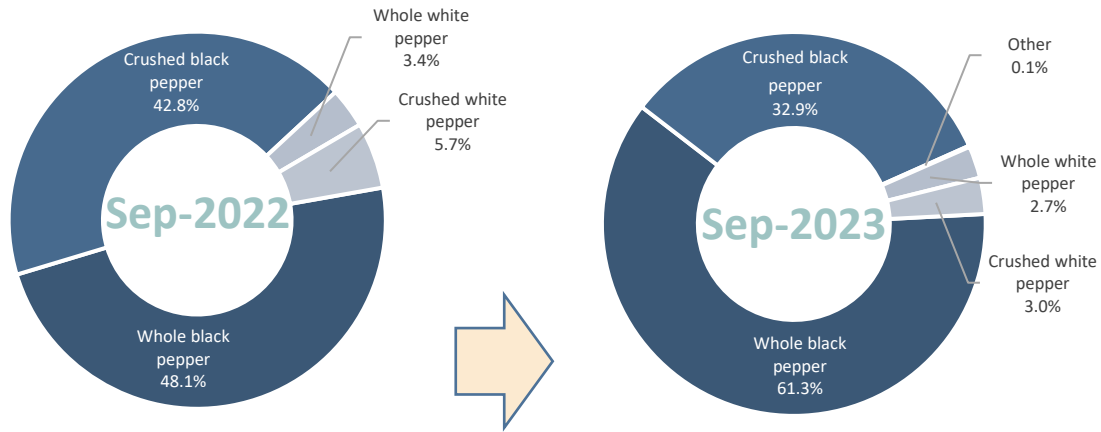
Changes in percentage of export value to the U.S. Sep-2023



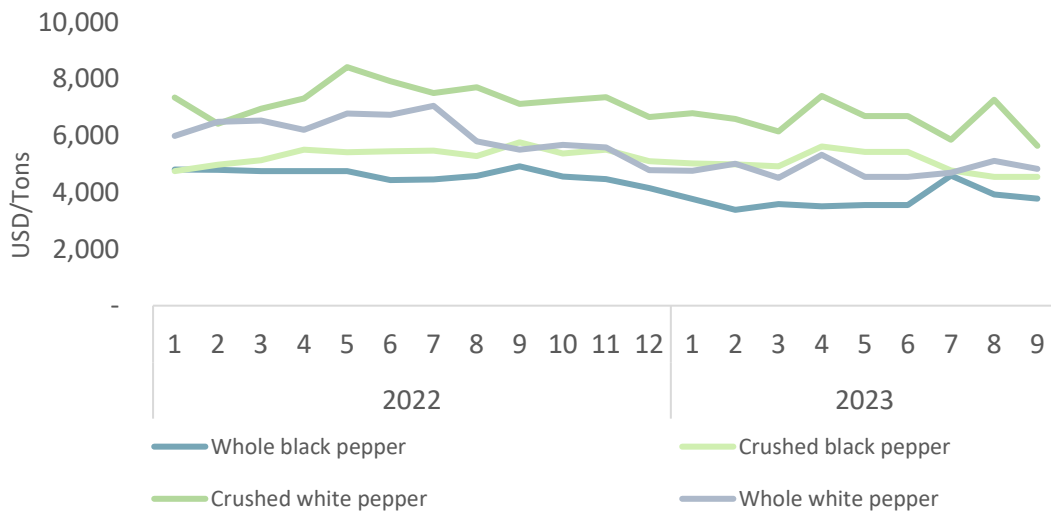


PEPPER

Structure of exports by products to the U.S., Sep-2023



Average export pepper price to the U.S., Sep-2023



Export result the U.S., Sep-2023



Whole black pepper

Value: **10.6** mil. USD
 Increase **10.2%** compared to Aug-2023
 Increase **20.8%** compared to Sep-2022

Crushed black pepper

Value: **5.7** mil. USD
 Decrease **16%** compared to Aug-2023
 Decrease **27%** compared to Sep-2022

Whole white pepper

Value: **0.5** mil. USD
 Decrease **16.5%** compared to Aug-2023
 Decrease **25.6%** compared to Sep-2022

Crushed white pepper

Value: **1.6** mil. USD
 Increase **2.7%** compared to Aug-2023
 Decrease **51.3%** compared to Sep-2022

Whole black pepper

The average export price in Sep-2023 is **3,775** USD/ton; **Decrease 3.8%** the previous month; and **decrease 23%** compared to the same month of 2022.

Crushed black pepper

The average export price in Sep-2023 is **4,544** USD/ton; **Decrease 0.1%** compared to the previous month; and **decrease 21%** compared to the same month of 2022.

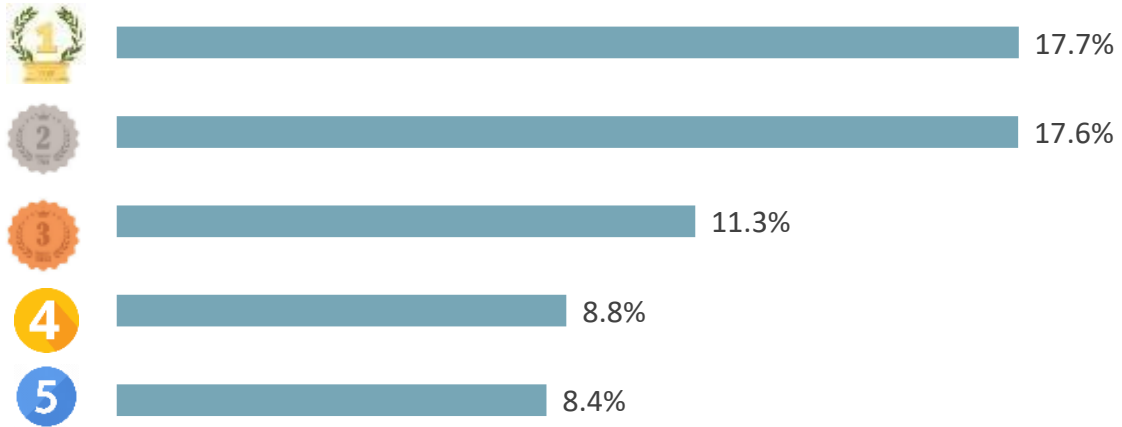
Crushed white pepper

The average export price in Sep-2023 is **4,822** USD/ton; **Increase 9%** compared to the previous month; and **decrease 12%** compared to the same month of 2022.

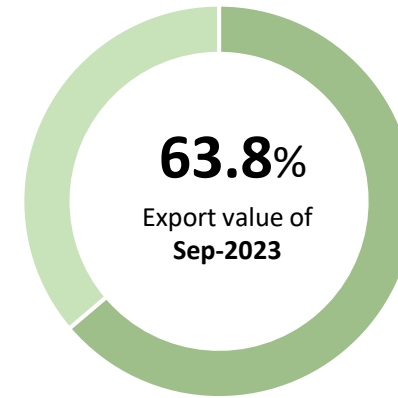


PEPPER

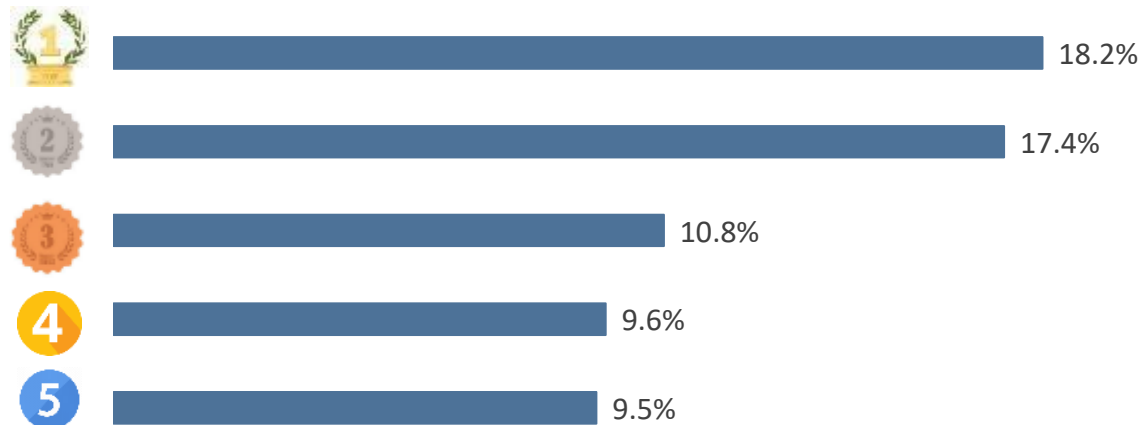
TOP 5 export enterprises by value to the U.S., Sep-2023



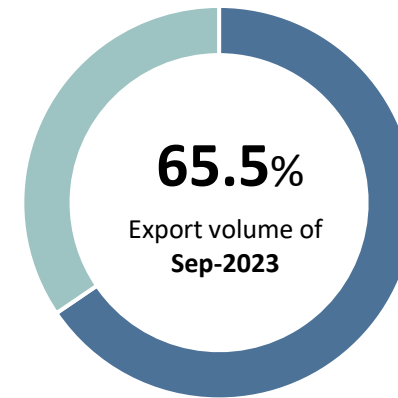
Value ratio of TOP 5 export enterprises to the U.S., Sep-2023



TOP 5 export enterprises by volume to the U.S., Sep-2023



Volume ratio of TOP 5 export enterprises to the U.S., Sep-2023



PEPPER

SPOTLIGHTS



Based on the data from the United States International Trade Commission (USITC), pepper imports in the US have been decreasing for six consecutive months in comparison to the same period last year. In August, the imports fell by 31 percent, amounting to 5,900 tons. For the first eight months of the current year, the total imports were 46,216 tons, reflecting a decrease of 25.9 percent from the same period last year. The imports from major markets such as Vietnam, India, Indonesia, and Brazil have also decreased in the first eight months of the year. Vietnam, which accounts for 79% of the market share, decreased by 20.1 percent to 36,372 tons. India, which accounted for 8% of the market share, decreased by 4.2 percent. Indonesia decreased by 58.4 percent while Brazil had the most significant decrease of 70.5 percent.

Source: Vietnambiz.vn (10/2023)

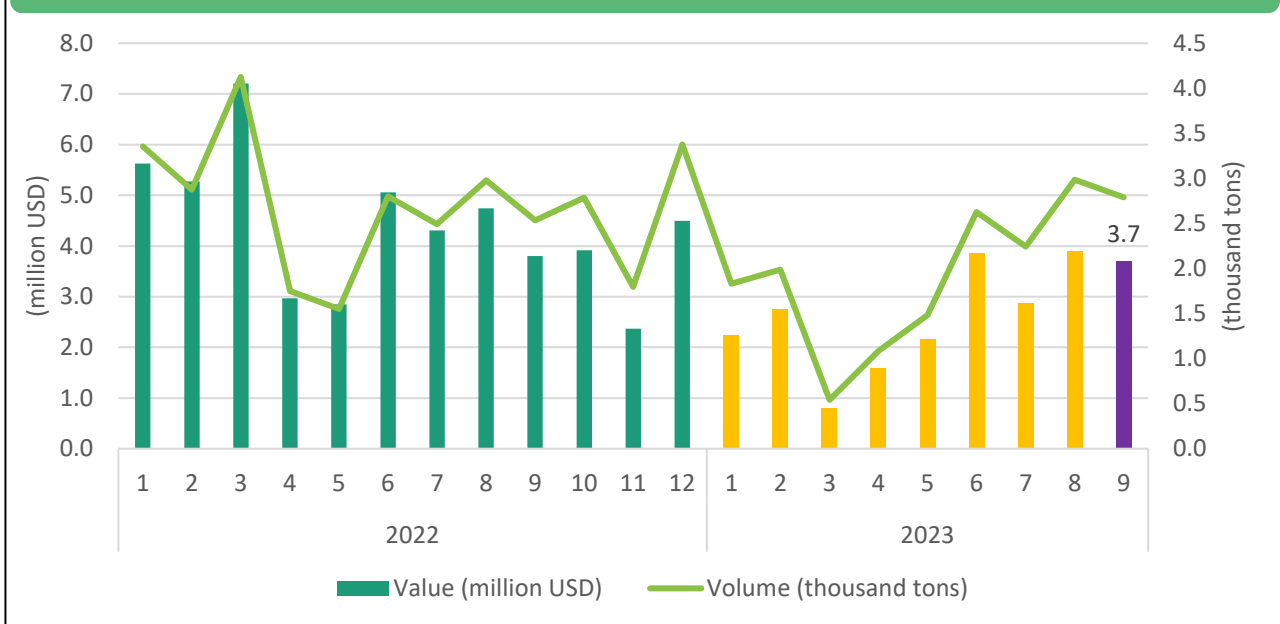
The pepper market still maintains a quiet state and tends to decrease. The reason is said to be due to concerns about risks due to the possibility that the US Federal Reserve (Fed) may continue to tighten monetary policy. In addition, reports on the US economic index still maintain growth exceeding expectations, causing importers to have no pressure to quickly replenish pepper reserves, still maintaining maintained at a safe level.





RUBBER

Export volume and value to the U.S., Sep-2023



Export result to the U.S., Sep-2023

3.7 million USD



Decrease **5.0%** compared to Aug-2023

Decrease **2.6%** compared to Sep-2022

↓ **0.68 million USD** less than the monthly average rate in 2022

❖ Accumulated 9 months of 2023 reaches **23.9 mil.USD, 45.4%** total of 2022

2.7 thousand tons



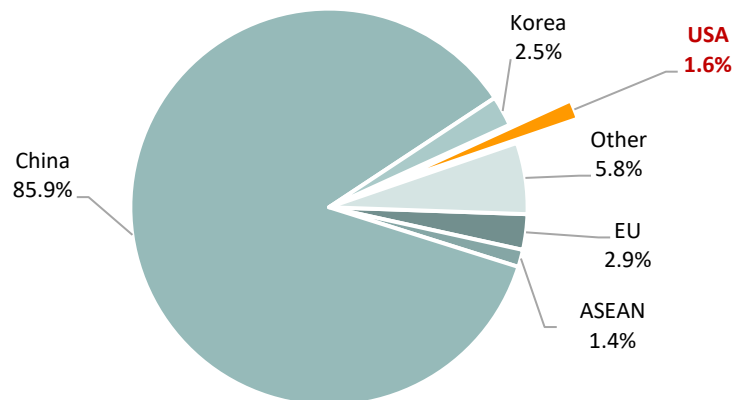
Decrease **6.6%** compared to Aug-2023

↗ Increase **10.0%** compared to Sep-2022

↗ **87 tons** more than the monthly average rate in 2022

❖ Accumulated 9 months of 2023 reaches **17.6 thousand tons, 54.2%** total of 2022

Percentage of export value to the U.S., Sep-2023



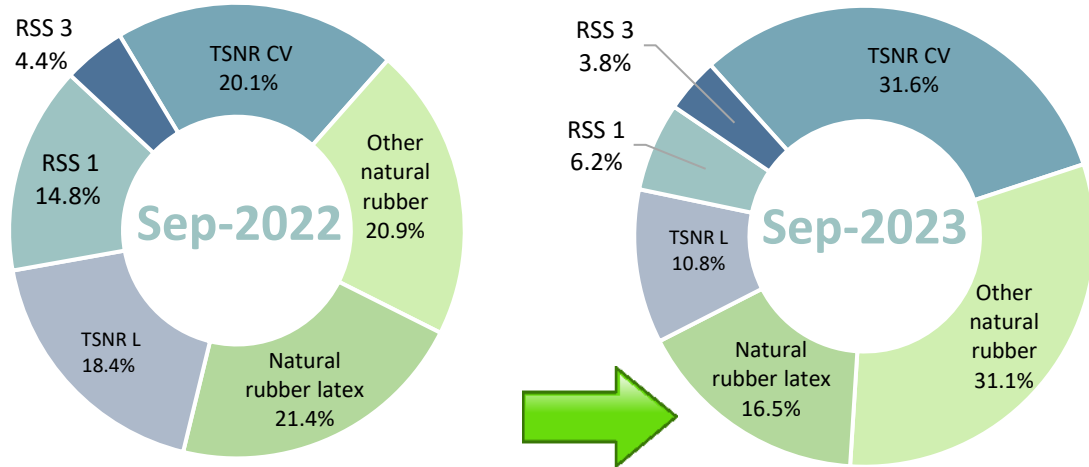
Changes in percentage of export value to the U.S., Sep-2023



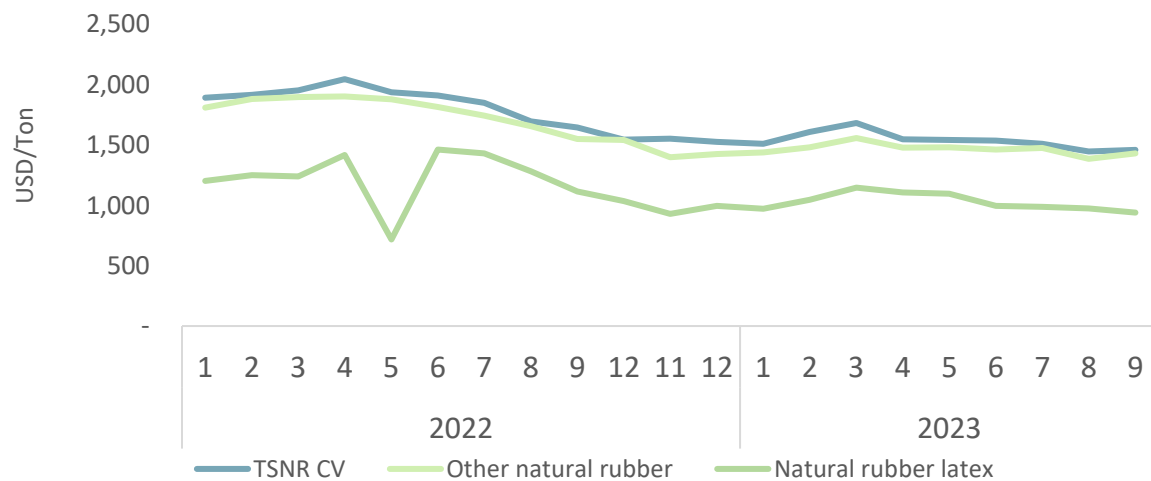


RUBBER

Structure of exports by products to the U.S., Sep-2023



Average export rubber price to the U.S., Sep-2023



Export result to the U.S., Sep-2023



Other natural rubber

Value: **1.15** million USD
 Increase **103.5%** compared to Aug-2023
 Increase **45%** compared to Sep-2022

TSNR CV

Value: **1.17** million USD
 Decrease **13%** compared to Aug-2023
 Increase **53%** compared to Sep-2022

Natural rubber latex

Value: **0.61** million USD
 Decrease **29%** compared to Aug-2023
 Decrease **25%** compared to Sep-2022

Other natural rubber

The average export price in Sep-2023 is **1,432** USD/ton; **increase 3.4%** compared to the previous month; and **decrease 6.3%** compared to the same month of 2022.

TSNR CV

The average export price in Sep-2023 is **1,461** USD/ton; **increase 0.9%** compared to the previous month; and **decrease 31.5%** compared to the same month of 2022.

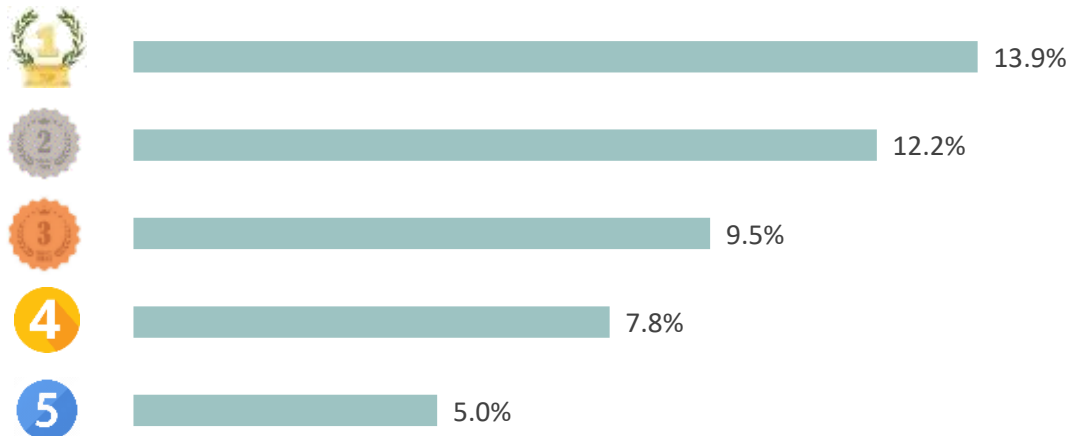
Natural rubber latex

The average export price in Sep-2023 is **940.35** USD/ton; **decrease 3.4%** compared to the previous month; and **decrease 13.3%** compared to the same month of 2022.

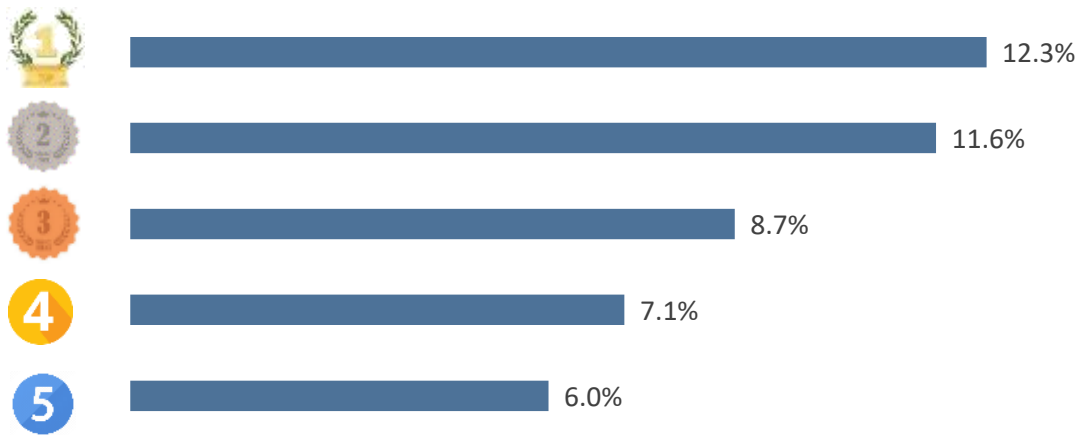


RUBBER

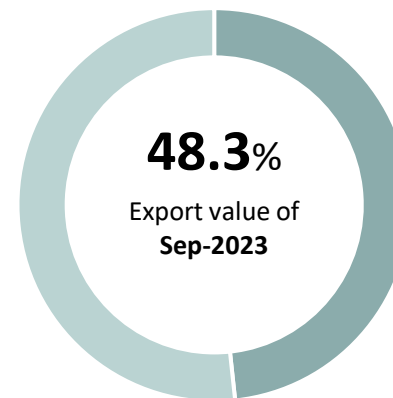
TOP 5 export enterprises by value to the U.S., Sep-2023



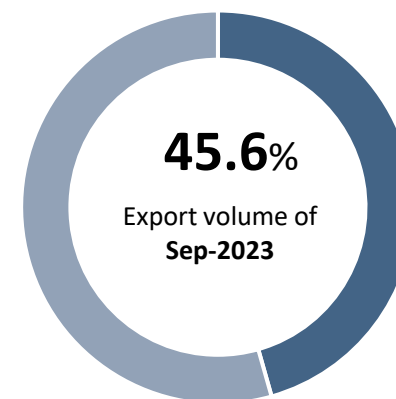
TOP 5 export enterprises by volume to the U.S., Sep-2023



Value ratio of TOP 5 export enterprises to the U.S., Sep-2023



Volume ratio of TOP 5 export enterprises to the U.S., Sep-2023





Any comments, please send to:

INFORMATION CENTER FOR AGRICULTURE AND RURAL DEVELOPMENT
INSTITUTE OF POLICY AND STRATEGY FOR AGRICULTURE AND RURAL DEVELOPMENT

Address: *16 Thuy Khue Street, Thuy Khue Wd., Tay Ho Dist., Hanoi*

Email: thongtinhitruong@ipsard.gov.vn; info@agro.gov.vn

Website: <http://agro.gov.vn/>

