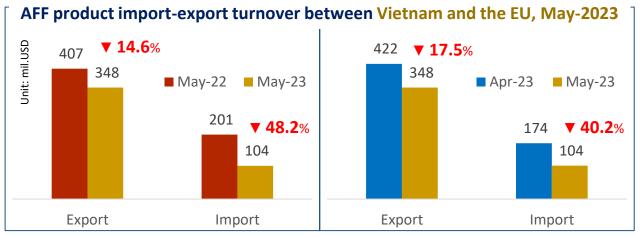
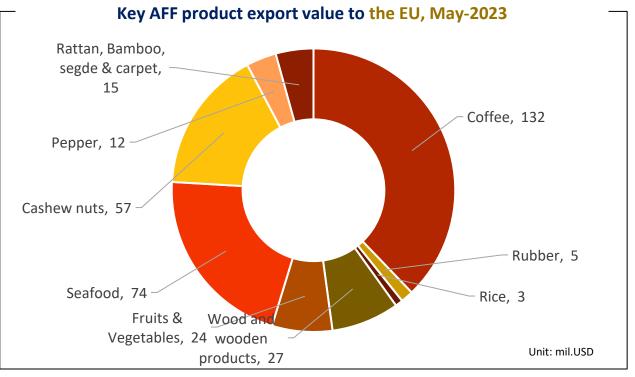
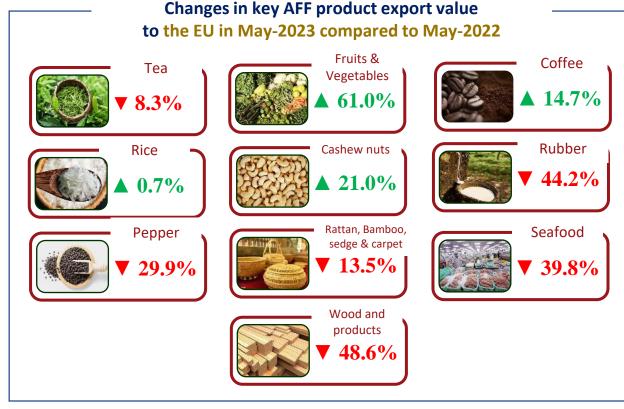
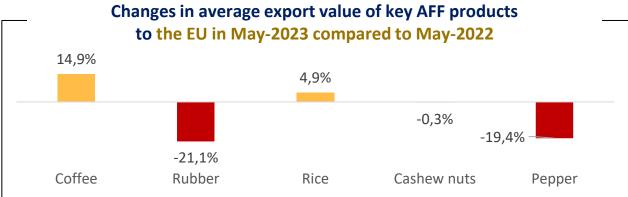


THE SITUATION OF AGRO-FORESTRY-FISHERY (AFF) PRODUCT EXPORT FROM VIETNAM TO THE EU IN MAY 2023









EU's new regulation for certain products related to deforestation and forest degradation

On June 9, 2023, the EU posted the new Regulation No. 2023/1115 of the European Parliament and Council on the introduction

and export of certain products related to deforestation and forest degradation, replacing the Regulation No. 995/2000. Accordingly, commodities subject to the new regulation include cattle, cocoa, coffee, palm and palm oil, rubber, soybeans, and timber.

Source: Ministry of Industry and Trade

Eurozone economy falls into technical recession

According to new data from Eurostat - the European Union's (EU) statistics agency, the Eurozone economy has fallen into a technical recession since the beginning of this year, down 0.1 % for 2 consecutive quarters.

Eurostat has revised its previous forecast that the Eurozone economy will grow slightly after the leading economy, Germany, last month announced it was falling into recession.

The "worse-than-expected" data was released as inflation and high interest rates curbed German demand. Specifically, Eurostat has revised its economic forecast for the Eurozone from a slight growth of 0.1% in the fourth quarter of 2022 and

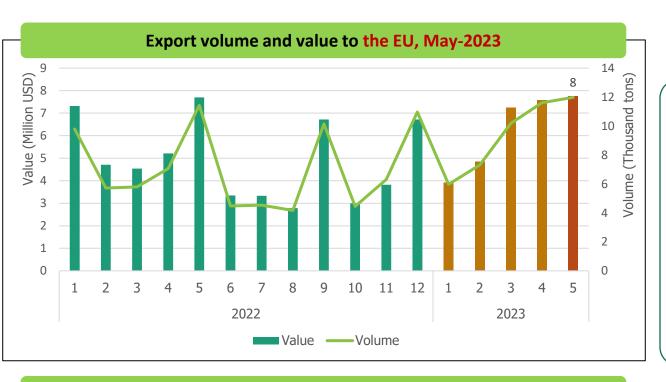
0.2% in the first quarter of 2023 to a decline of 0.1% for each of the above periods. Two consecutive quarters of GDP decline are defined as a technical recession.

Souce: Nhandan.vn









Export results to the EU, May-2023

VALUE

VOLUME



- Increase 2.2% compared to April-2023
- **7** Increase **0.7**% compared to May-2022
- **2.8 mil.USD** more than the monthly average rate in 2022
- Accumulated 5 months of 2023 reaches **31.4** mil.USD, **53.0%** of total 2022

- Increase 3.2% compared to April-2023
- **₹** Increase **4.8**% compared to May-2022
- **4.9 thousand tons** more than the monthly average rate in 2022
- ❖ Accumulated 5 months of 2023 reaches
- **47.1** thousand tons, **55.4%** of total 2022

Percentage of export value to the EU, May-2023

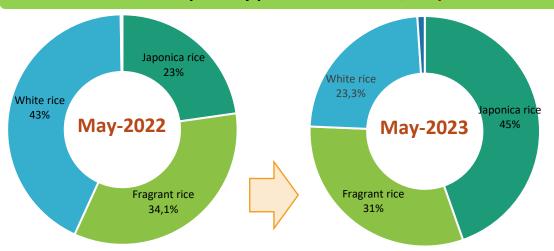


Changes in percentage of export value to the EU, May-2023

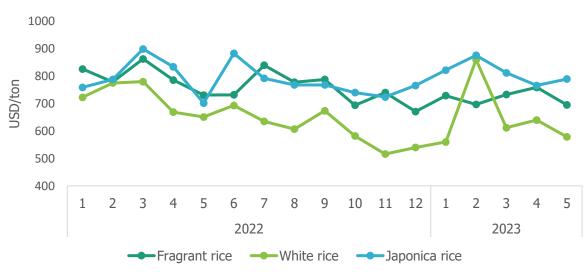




Structure of exports by products to the EU, May-2023



Average export rice price to the EU, May-2023



Export results to the EU, May-2023







Japonica rice

Value: 3.5 mil.USD

Decrease **29**% compared to April-2023

Increase 50% compared to May-2022

Fragrant rice

Value: 2.4 mil.USD

Increase **91**% compared to April-2023

Decrease 30% compared to May-2022

White rice

Value: 1.8 mil.USD

Increase **118**% compared to April-2023

Decrease 59% compared to May-2022

Japonica rice

The average export price in May-2023 is **790** USD/ton; increases **3**% compared to the previous month; and increases 13% compared to the same month of 2022.

Fragrant rice

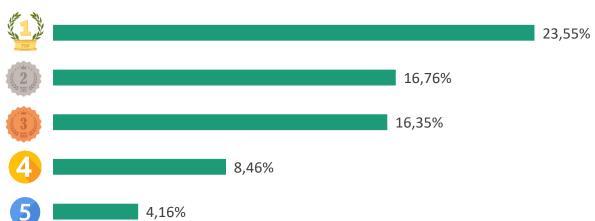
The average export price in May-2023 is 695 USD/ton; decreases 8% compared to the previous month; and decreases 5% compared to the same month of 2022.

White rice

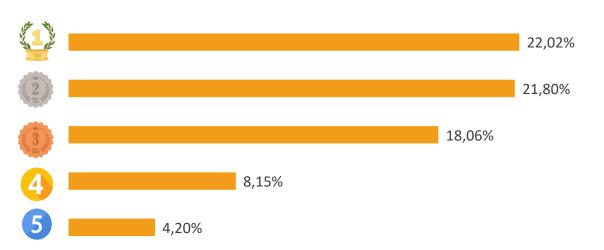
The average export price in May-2023 is **579** USD/ton; decreases **10**% compared to the previous month; and decreases 11% compared to the same month of 2022.



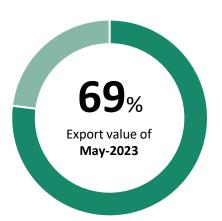
TOP 5 export enterprises by value to the EU, May-2023



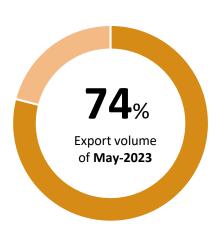
TOP 5 export enterprises by volume to the EU, May-2023



Value ratio of TOP 5 export enterprises to the EU, May-2023



Volume ratio of TOP 5 export enterprises to the EU, May-2023





SPOTLIGHTS



According to Allied Market Research, the Europe basmati rice market was estimated at 577.7 million USD in 2021 and is expected to hit 866.5 million USD by 2031, registering a Compound Annual Growth Rate (CAGR) of 4.2% from 2022 to 2031.

Source: Einnews



FRUITS AND VEGETABLES (EXPORT)





Export results to the EU, May-2023



29.4

mil.USD

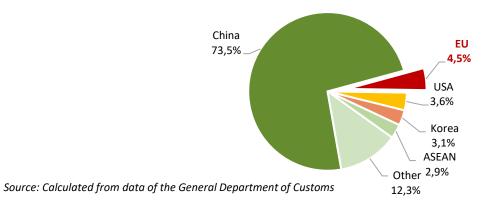
Increase **14.8**% compared to April-2023

Increase **61.0**% compared to May-2022

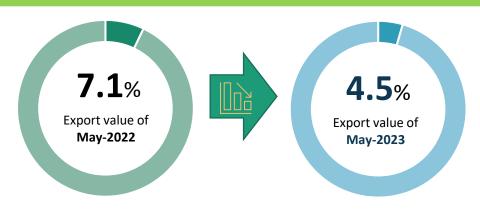
10.0 mil.USD more than the monthly average rate in 2022

Accumulated 5 months of 2023 reaches 177.1 mil.USD, 50.4% of total 2022

Percentage of export value to the EU, May-2023

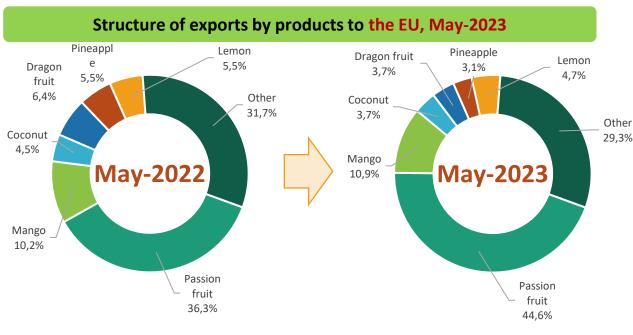


Changes in percentage of export value to the EU, May-2023





FRUITS AND VEGETABLES (EXPORT)



Export results of some main products to the EU, May-2023



Passion fruit

Value: 13.1 mil.USD

Increase **16.6**% compared to April-2023

Increase **97.1**% compared to May-2022



Mango

Value: 3.2 mil.USD

Increase **12.3**% compared to April-2023

Increase **72.5**% compared to May-2022



Lemon

Value: 1.4 mil.USD

Increase 46.6% compared to April-2023

Increase **38.1**% compared to May-2022



Dragon fruit

Value: 1.1 mil.USD

Decrease 4.5% compared to April-2023

Decrease **6.1**% compared to May-2022



Coconut

Value: 1.1 mil.USD

Decrease **16.8**% compared to April-2023

Increase **32.6**% compared to May-2022



Pineapple

Value: 0.91 mil.USD

Decrease 9.5% compared to April-2023

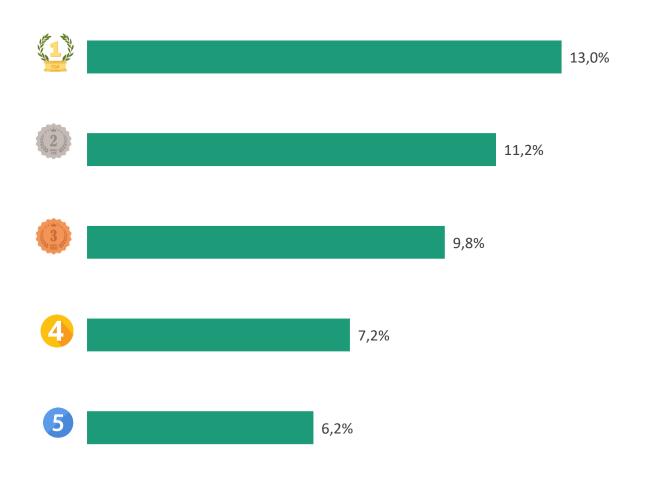
Decrease 9.5% compared to May-2022

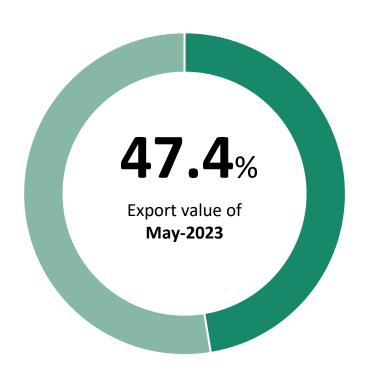


FRUITS AND VEGETABLES (EXPORT)

TOP 5 export enterprises by value to the EU, May-2023

Value ratio of TOP 5 export enterprises to the EU, May-2023





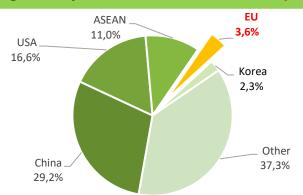


FRUITS AND VEGETABLES (IMPORT)





Percentage of import value from the EU, May-2023



Import results from the EU, May-2023

VALUE

5.8

mil.USD



Increase **34.8**% compared to April-2023

Increase **98.6**% compared to May-2022

1.7 mil.USD more than the monthly average rate in 2022

Accumulated 5 months of 2023 reaches **24.96 mil.USD**, **50.3%** of total 2022

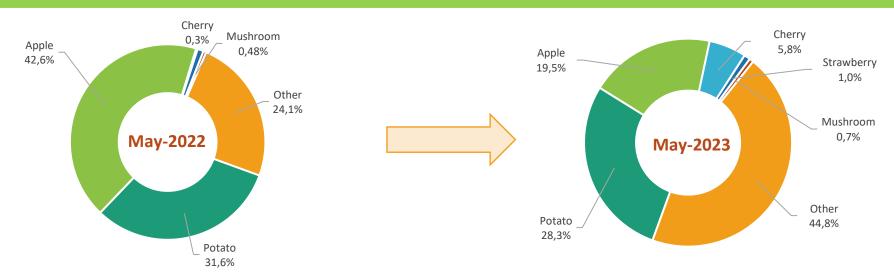
Changes in percentage of import value from the EU, May-2023





FRUITS AND VEGETABLES (IMPORT)

Structure of imports by products from the EU, May-2023



Import results of some main products from the EU, May-2023



Potato

Value: 1.7 mil.USD

Decrease 21.5% compared to April-2023

Increase **77.9**% compared to May-2022



Apple

Value: 1.1 mil.USD

Decrease 20.4% compared to April-2023

Decrease **9.1**% compared to May-2022



Cherry

Value: 0.34 mil.USD

Increase **77.9** times compared to April-2023

Increase **44.5** times compared to May-2022



Strawberry

Value: 56 thousand USD

Increase 208.3% compared to April-2023

Increase **90.9**% compared to May-2022

FRUITS AND VEGETABLES

SPOTLIGHTS



According to the World Apple and Pear Association, Europe's apple stocks decreased by 17.4% compared to 2022 to reach 1,270,523 tons, while pear stocks decreased by 40.1% to reach 100,524 tons.

Source: Freshplaza.com

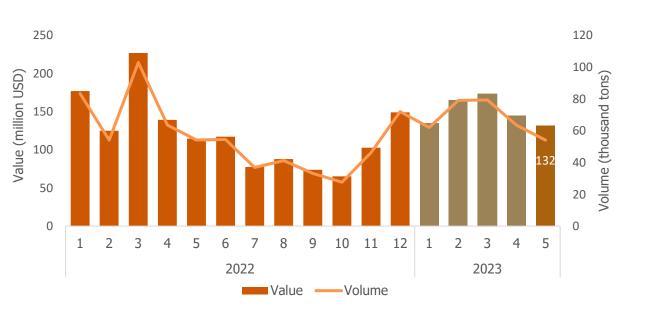
Spain's almond production in 2023 is expected to reach 120,633 tons, 49% higher than the average of the past three years as more than 16,000 ha have just been put into production. The production area is 538,353 ha in 2023, an increase of 3.1% over last year.

Source: Freshplaza.com

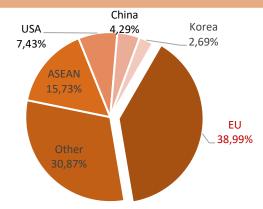




Export volume and value to the EU, May-2023



Percentage of export value to the EU, May-2023



Export results to the EU, May-2023

VALUE

131.7 mil.USD

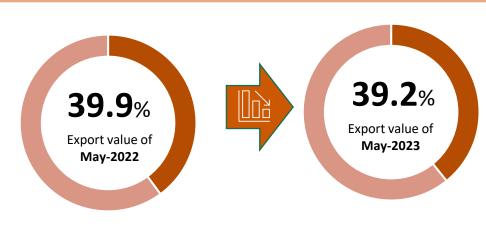
- ▼ Decrease 9.2% compared to April-2023
- ✓ Increase 14.7% compared to May-2022
- → 10.3 mil.USD more than the monthly average rate in 2022
- ❖ Accumulated 5 months of 2023 reaches749.8 mil.USD, đạt 51.5% kim ngạch 2022

VOLUME

54.1 thousand tons

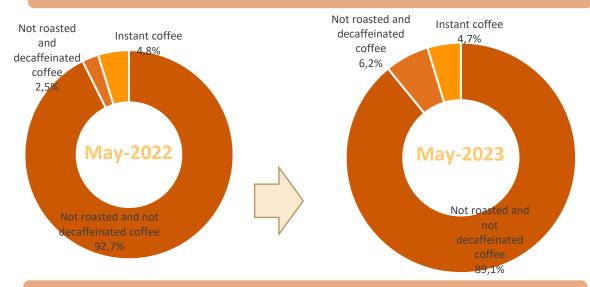
- ▼ Decrease 14.8% compared to April-2023
- ▼ Decrease 0.2% compared to May-2022
- ▼ 1.7 thousand tons less than the monthly average rate in 2022
- Accumulated 5 months of 2023 reaches338.3 thousand tons, 50.5% of total 2022

Changes in percentage of export value to the EU, May-2023

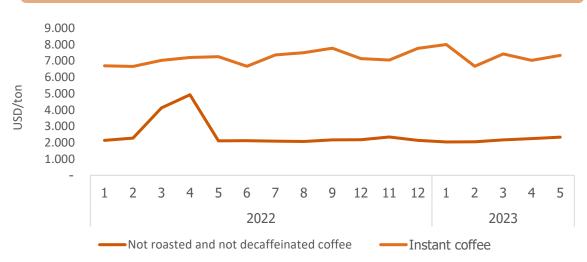




Structure of exports by products to the EU, May-2023



Average export price to the EU, May-2023



Export results to the EU, May-2023







Not roasted and not decaffeinated coffee

Value: 119.9 mil.USD

Decrease **13.3**% compared to April-2023

Increase **9.7**% compared to May-2022

Instant coffee

Value: 6.3 mil.USD

Increase 40.6% compared

to April-2023

Increase **11.7**% compared to May-2022

Not roasted and decaffeinated coffee

Value: 8.4 mil.USD

Increase 90.6% compared

to April-2023

Increase **178**% compared to May-2022

Instant coffee

The average export price in May-2023 is **7,322** USD/ton; increases **4.4**% compared to the previous month; and increases **1.1**% compared to the same month of 2022.

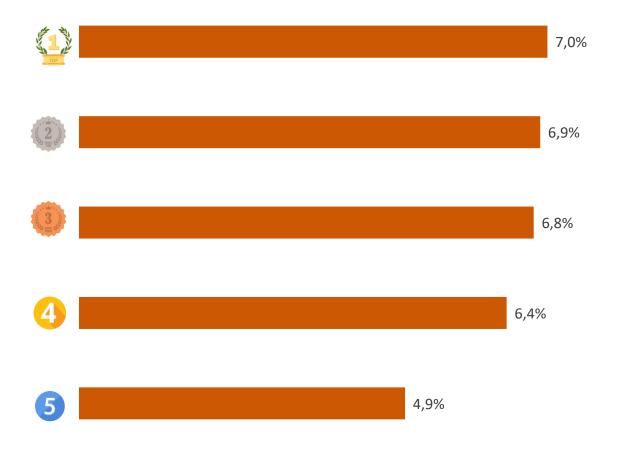
Not roasted and not decaffeinated coffee

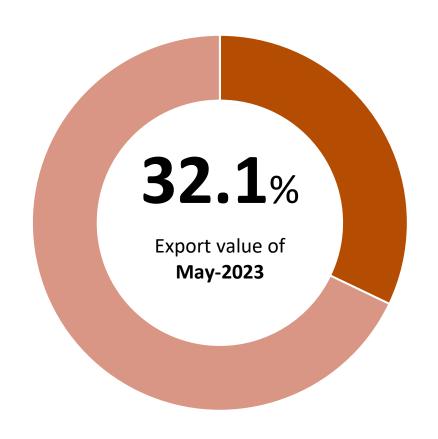
The average export price in May-2023 is **2,388** USD/ton; increases **4.1**% compared to the previous month; and increases **10.6**% compared to the same month of 2022.



TOP 5 export enterprises by value to the EU, May-2023

Value ratio of TOP 5 export enterprises to the EU, May-2023







SPOTLIGHTS



Germany's coffee imports in the first quarter of 2023 increased by 8.1% in value

According to preliminary data from Eurostat, in March 2023, Germany's coffee imports from the non-EU market reached 85.36 thousand tons, worth 291.62 million EUR (equivalent to 313 mil.USD), an increase of 3.5% in volume and 8.1% in value compared to February 2023, but down 12.5% in volume and 22.1% in value compared to March 2022. Generally, in the first quarter of 2023, Germany's coffee imports from the non-EU market reached approximately 253.25 thousand tons, worth 864.42 million EUR (equivalent to 927.78 mil.USD), down 7.8% in volume and 16.1% in value compared to the same month of 2022. In March 2023, the average coffee import price of Germany from the non-EU market reached 3,416 EUR/ton, up 4.4% compared to February 2023, but down 10.9% compared to March 2022. In the first guarter of 2023, the average coffee import price of Germany from the non-EU market reached 3,422 USD/ton, down 9% over the same period last year. Of which, the average coffee import price of Germany from most non-EU markets decreased, except Uganda and Colombia.

Source: Import and Export Department - Ministry of Industry and Trade (6/2023)

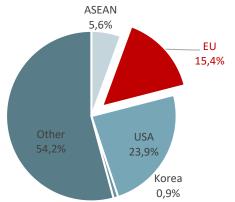




Export volume and value to the EU, May-2023



Percentage of export value to the EU, May-2023



Export results to the EU, May-2023

16.4

nil.USD

≥ Increase 8.3% compared to April-2023

Decrease 29.9% compared to May-

♦ 2.6 mil.USD less than the monthly average rate in 2022

❖ Accumulated 5 months of 2023 reaches 59.1 mil.USD, 29.9% of total 2022 **VOLUME**

3.4

thousand tons

≥ Increase 7.5% compared to April-2023

Decrease 13.7% compared to May-

▶ 92 tons less than the monthly average rate in 2022

❖ Accumulated 5 months of 2023 reaches 14.6 thousand tons, 36.2% of total 2022

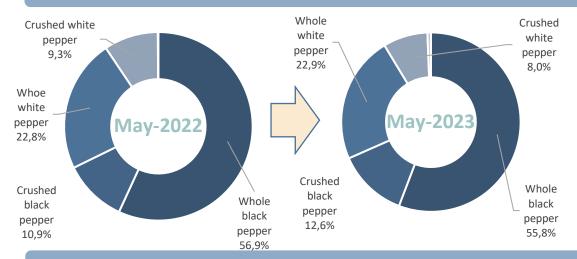
Changes in percentage of export value to the EU, May-2023



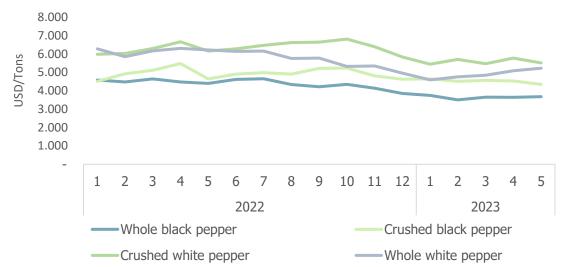


PEPPER

Structure of exports by products to the EU, May-2023



Average export price to the EU, May-2023



Export results to the EU, May-2023







Whole black pepper

Value: 7.7 mil.USD Decrease 2% compared

to April-2023 Decrease 31.2%

compared to May-2022

Crushed black pepper

Value: 1.7 mil.USD Increase 0.2% Decrease **18.8**%

Whole white pepper

Increase 24.5% compared to April-2023 compared to May-2023 Decrease **29.5**% compared to May-2022 compared to May-2022

Crushed white pepper

Value: 3.2 mil.USD Value: 1.1 mil.USD Increase **86.7**% compared to May-2023 Decrease 39.5% compared to May-2022

Whole black pepper

The average export price in May-2023 is 3,678 USD/ton; increases 1% compared to the previous month; and decreases 16% compared to the same month of 2022.

Whole white pepper

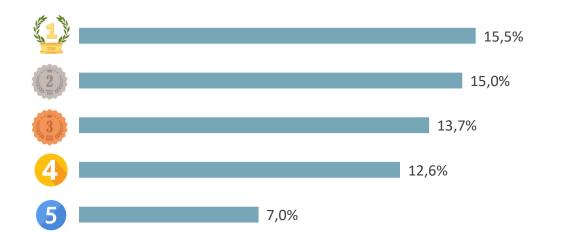
The average export price in May-2023 is 5,225 USD/ton; increases 3% compared to the previous month; and decreases 16% compared to the same month of 2022.

Crushed white pepper

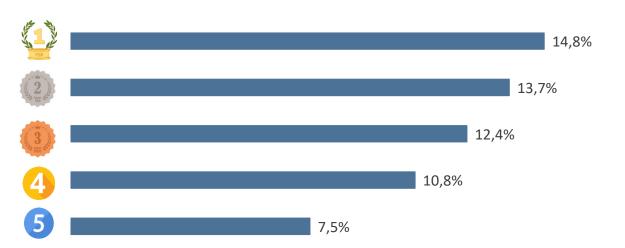
The average export price in May-2023 is 5,514 USD/ton; decreases 4% compared to the previous month; and decreases 10% compared to the same month of 2022.



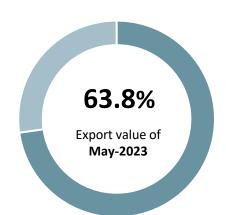
TOP 5 export enterprises by value to the EU, May-2023



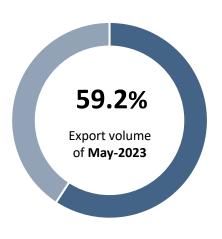
TOP 5 export enterprises by volume to the EU, May-2023



Value ratio of TOP 5 export enterprises to the EU, May-2023



Volume ratio of TOP 5 export enterprises to the EU, May-2023



PEPPER



SPOTLIGHTS

According to Eurostat data, Germany's imports of pepper from non-EU markets in the first quarter of 2023 amounted to 3.47 thousand tons, with a total value of 14.47 million EUR (equivalent to 25.52 million USD), a decline of 32.8% in volume and 36.1% in value compared to the same period in the previous year. In March 2023, Germany imported 1.23 thousand tons of pepper from the non-EU market, worth 5.2 million EUR (equivalent to 5.57 mil.USD), up 26.2% in volume and 29.4% in value compared to February 2023, but down 34.7% in volume and 41.7% in value compared to March 2022.

Source: Agro-Forestry-Fisheries Market Bulletin, Ministry of Industry and Trade (June 2023)

Vietnam is the non-EU's largest pepper exporter to Germany in the first quarter of 2023, reaching 1.62 thousand tons, worth 6.94 million EUR (equivalent to 7.45 mil.USD), down 3.7% in volume and 10.2% in value compared to the same period last year. Vietnam's pepper market share in Germany's total imports from the non-EU market increased from 32.69% in the first quarter of 2022 to 46.82% in the first quarter of 2023.

Source: Agro-Forestry-Fisheries Market Bulletin, Ministry of Industry and Trade (June 2023)

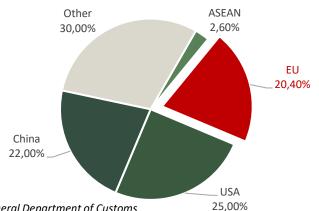


CASHEW NUTS

Export volume and value to the EU, May-2023



Percentage of export value to the EU, May-2023



Export results to the EU, May-2023

VALUE

69.6 mil.USD

✓ Increase 13% compared to April-2023

→ Increase 21% compared to May-2022

↑ 13.9 mil.USD more than the monthly average rate in 2022

❖ Accumulated 5 months of 2023 reaches 271.3 mil.USD, **30%** of total 2022

VOLUME

12.2 thousan

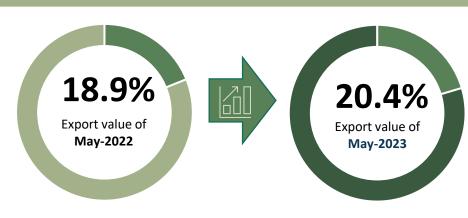
→ Increase 13% compared to April-2023

✓ Increase 24% compared to May-2022

↑ 2.8 thousand tons more than the monthly average rate in 2022

❖ Accumulated 5 months of 2023 reaches 46.9 thousand tons, **31%** of total 2022

Changes in percentage of export value to the EU, May-2023



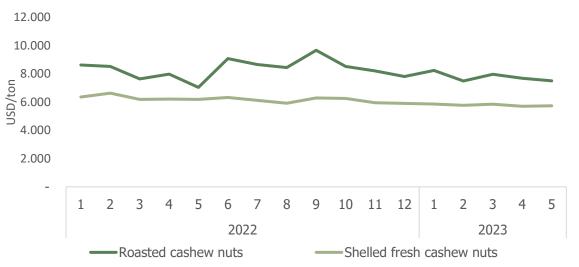


CASHEW NUTS

Structure of exports by products to the EU, May-2023



Average export price to the EU, May-2023



Export results to the EU, May-2023



Shelled fresh cashew nuts

Value: 68.2 mil.USD

Increase **12.7**% compared to April-2023

Increase 20.2% compared to May-2022



Roasted cashew nuts

Value: 1.3 mil.USD

Increase 3.5% compared to April-2023

Increase **103.6**% compared to May-2022

Shelled fresh cashew nuts

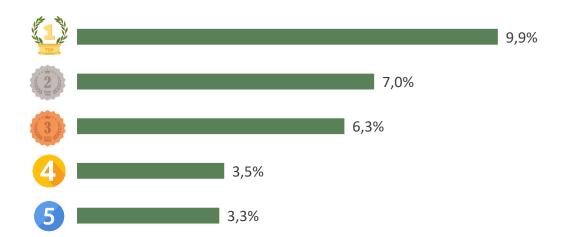
The average export price in May-2023 is **5,731** USD/ton; increases **0.6**% compared to the previous month; and decreases **7.4**% compared to the same month of 2022.

Roasted cashew nuts

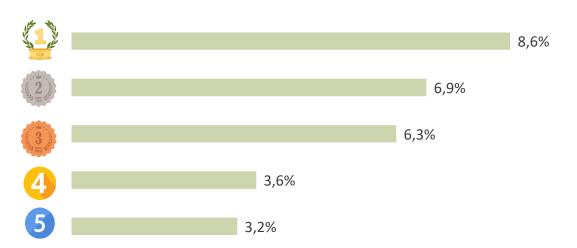
The average export price in May-2023 is **7,500** USD/ton; decreases **2.4**% compared to the previous month; and decreases **1.7**% compared to the same month of 2022.

CASHEW NUTS

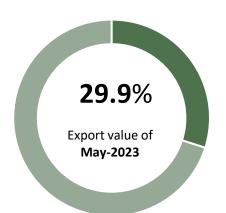
Average export price to the EU, May-2023



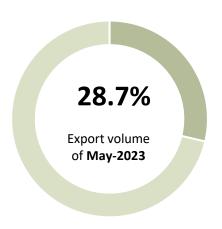
TOP 5 export enterprises by volume to the EU, May-2023



Value ratio of TOP 5 export enterprises to the EU, May-2023

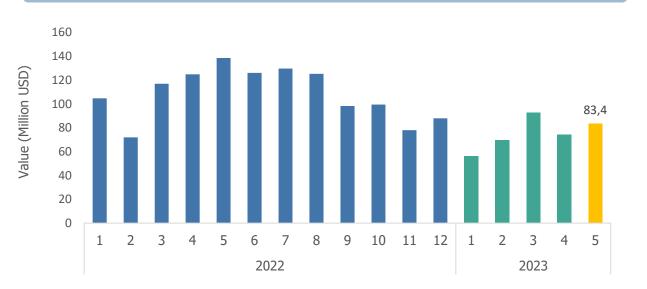


Volume ratio of TOP 5 export enterprises to the EU, May-2023

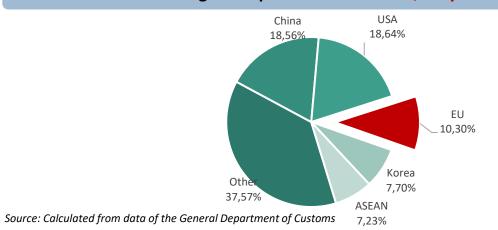




Export volume and value to the EU, May-2023



Percentage of export value to the EU, May-2023



Export results to the EU, May-2023

VALUE

83.4 mil.USD



Increase 12.2% compared to April-2023

Decrease 39.8 % compared to May-2022

▶ 25.1 mil.USD less than the monthly average rate in 2022

❖ Accumulated 5 months of 2023 reaches 376.2 mil.USD, 28.9% of total 2022

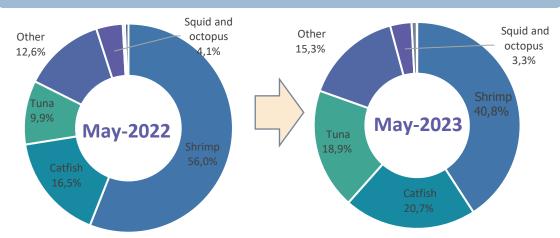
Changes in percentage of export value to the EU, May-2023



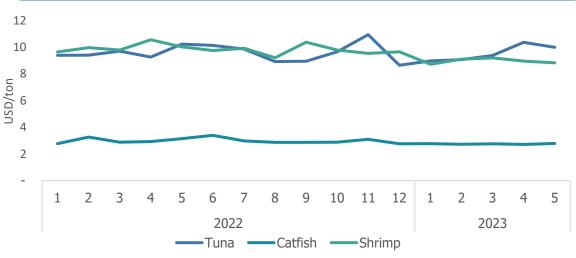


SEAFOOD

Structure of exports by products to the EU, May-2023



Average export price to the EU, May-2023



Export results to the EU, Apr-2023







Shrimp

Value: 34.0 mil.USD

Increase **14.3**% compared to

April-2023

Decrease **56.2**% compared to

May-2022

Catfish

Value: 17.3 mil.USD

Increase **11.3**% compared to

April-2023

Decrease **24.4**% compared to

May-2022

Tuna

Value: 15.7 mil.USD

Increase **51.0**% compared to

April-2023

Increase **14.5**% compared to

May-2022

Tuna

The average export price in May-2023 is **10.0** USD/kg; increases **10.5**% compared to the previous month; and decreases **2.3**% compared to the same month of 2022.

Catfish

The average export price in May-2023 is **2.8** USD/kg; increases **2.3**% compared to the previous month; and decreases **11.5**% compared to the same month of 2022.

Shrimp

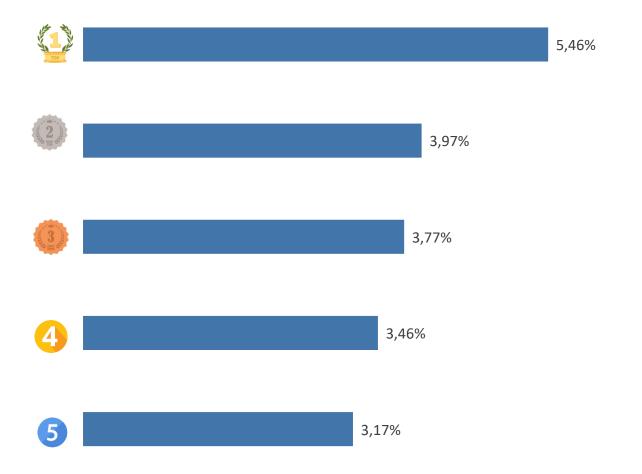
The average export price in May-2023 is **8.8** USD/kg; decreases **1.5**% compared to the previous month; and decreases **12.0**% compared to the same month of 2022.

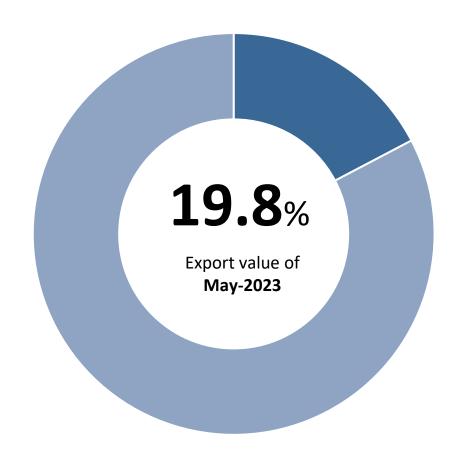


SEAFOOD

TOP 5 export enterprises by value to the EU, May-2023

Value ratio of TOP 5 export enterprises to the EU, May-2023





SPOTLIGHTS

01

European Parliament approves new fisheries agreement with Mauritius

The European Parliament has approved the 2022-2026 deal between the European Union (EU) and Mauritius regarding fishing rights in the Indian Ocean, which allows for an increase in the fishing quotas for the EU tuna fleet. Under the new protocol, the EU tuna fleet will be granted an increased fishing quota for tuna and tuna-like species in the Indian Ocean. The updated agreement allows the EU fleet to catch up to 5,500 tonnes of tuna per year, compared to the previous quota of 4,000 tonnes per year that was in place from 2017 to 2021. Specifically, Spain, France, Italy, and Portugal will be the countries within the EU that can take advantage of the increased fishing quota allocated under the agreement.

Source: thefishingdaily.com (6/2023)

02

Nature Restoration Law vote postponed

The Nature Restoration Law proposes to restore at least 20% of Europe's land and marine areas by 2030, and all degraded ecosystems by 2050. The European fishing industry has voiced strong opposition to the proposed legislation with organizations such as Europeche and the European Fish Producers Organisation (EAPO) denouncing the Commission's biodiversity strategy claiming that it damages the EU's food security. The Nature Restoration Law has been postponed after a vote ended in a deadlock on the morning of June 15.

Source: thefishingdaily.com (6/2023)

03

EU looks to boost boat tracking to fight overfishing

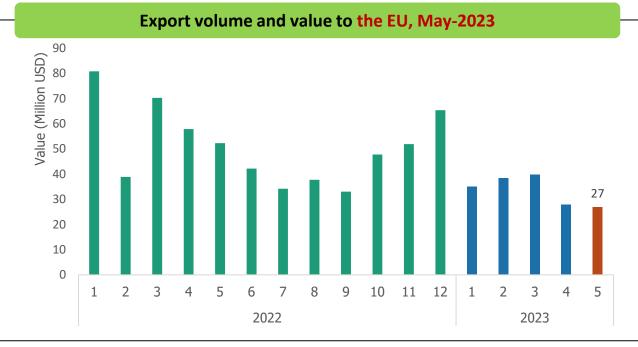
The EU is moving towards extra tracking and putting cameras on fishing boats to monitor their catches in order to prevent overfishing. All fishing boats would have to be fitted with electronic recording systems, with those over 18 meters (59 feet) or fishing vulnerable stocks facing reinforced monitoring requirements such as onboard cameras and sensors.

Source: Vasep (6/2023)





WOOD AND WOODEN PRODUCTS



Export results to the EU, May-2023



mil.USD

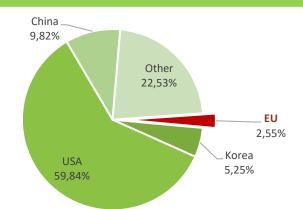
▶ Decrease 3.8% compared to April-2023

Decrease 48.6% compared to May-2022

24 mil.USD less than the monthly average rate in 2022

❖ Accumulated 5 months of 2023 reaches 168 mil.USD, 27.5% of total 2022

Percentage of export value to the EU, May-2023



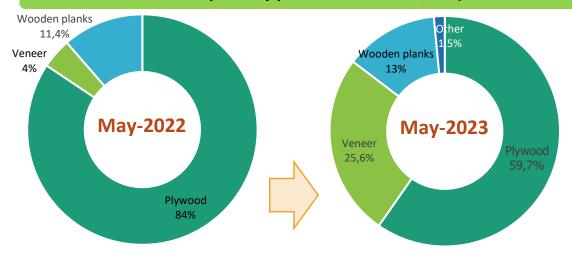
Changes in percentage of export value to the EU, May-2023



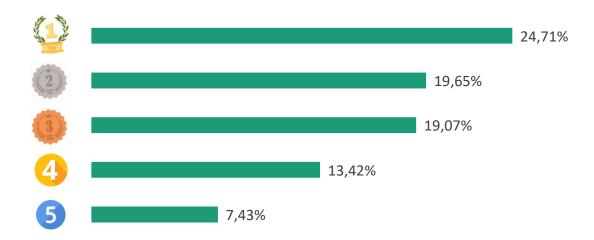


WOOD AND WOODEN PRODUCTS

Structure of exports by products to the EU, May-2023



TOP 5 export enterprises by value to the EU, May-2023



Export results to the EU, May-2023



Plywood

Value: **845.7** thousand USD Increase **83**% compared to April-2023

Decrease **74**% compared to May-2022

Veneer

Value: **363.1** thousand USD Increase **215**% compared to April-2023

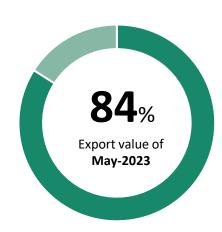
Increase **125**% compared to May-2022



Wooden planks

Value: **186.1** thousand USD Decrease **41**% compared to April-2023 Decrease **57**% compared to May-2022

Value ratio of TOP 5 export enterprises to the EU, May-2023





WOOD AND WOODEN PRODUCTS

SPOTLIGHTS

In the first quarter of 2023, the EU imported 66,500 m³ of tropical veneer with a value of 46 mil.USD, down 21% and 19% over the same period last year.

Source: ITTO

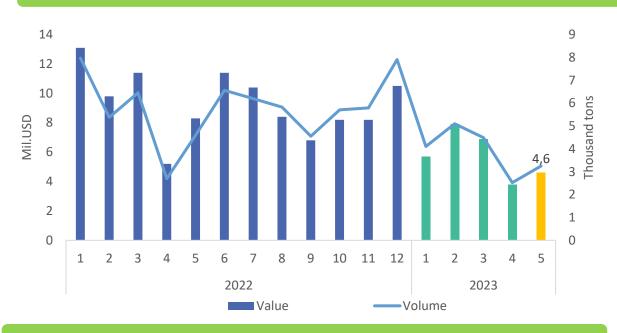
In the first quarter of 2023, the EU imported 5,400 tons of tropical wood flooring with a value of 16 mil.USD, down 18% and 22% over the same period last year.

Source: ITTO

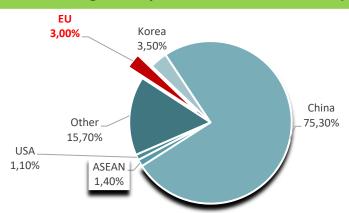


RUBBER

Export volume and value to the EU, May-2023



Percentage of export value to the EU, May-2023



Export results to the EU, May-2023

VALUE

4.6 mil.USD

- → Increase 22.6% compared to April-2023
- Decrease **44.2**% compared to May-2022
- **4.7** mil.USD less than the monthly average rate in 2022
- ❖ Accumulated 5 months of 2023 reaches28.9 mil.USD, 57.3% of total 2022

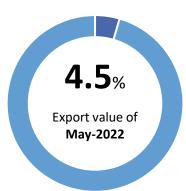
VOLUME

3.2

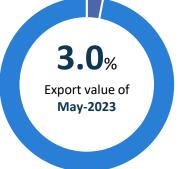
thousand tons

- **7** Increase 28.8% compared to April-2023
- Decrease 29.3% compared to May-
- **2.6** thousand tons less than the monthly average rate in 2022
- Accumulated 5 months of 2023 reaches
 19.5 thousand tons, 67.3% of total 2022

Changes in percentage of export value to the EU, May-2023



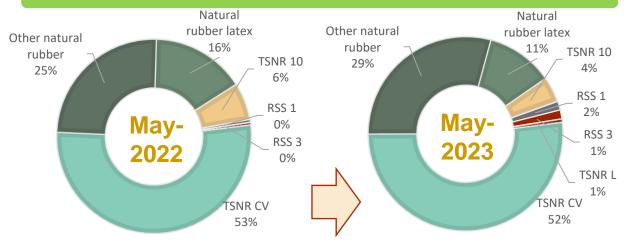




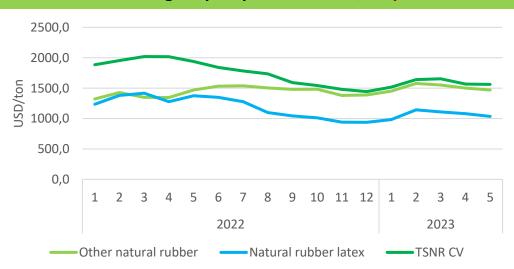


RUBBER

Structure of exports by products to the EU, May-2023



Average export price to the EU, May-2023



Export results to the EU, May-2023







Other natural rubber

Value: 1.8 mil.USD

Increase **31.6**% compared to

April-2023

Decrease **21.8**% compared to May-2022

TSNR CV

Value: 3.1 mil.USD

April-2023

May-2022

Natural rubber latex

Value: 0.7 mil.USD

Increase 41.6% compared to Increase 70.7% compared to April-2023

Decrease **34.9**% compared to Decrease **52.6**% compared to

May-2022

Other natural rubber

The average export price in May-2023 is 1,469 USD/ton; decreases 2.2% compared to the previous month; and decreases 0.1% compared to the same month of 2022.

TSNR CV

The average export price in May-2023 is **1,561** USD/ton; decreases **0.4**% compared to the previous month; and decreases 19.5% compared to the same month of 2022.

Natural rubber latex

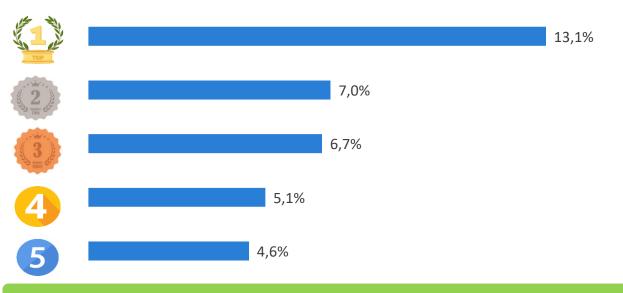
The average export price in May-2023 is 1,034 USD/ton; decreases 4.3% compared to the previous month; and decreases 24.8% compared to the same month of 2022.



RUBBER

TOP 5 export enterprises by value to the EU, May-2023

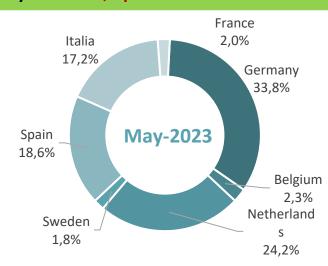
Value ratio of TOP 5 export enterprises to the EU, May-2023





Changes in percentage of export value by countries, Apr-2023





The increasing global demand for natural rubber and the supply-demand gap present a favorable opportunity for Vietnam to boost its natural rubber production and expand its export value, particularly in the EU market.

Rubber



According to the Vietnam Pepper Association (VPA), pepper exports of Viet Nam to the EU market in the second quarter of 2023 will decrease because buyers are waiting for new crops from Indonesia (in July and August) with the expectation that the purchase price will decrease.

Pepper



Seafood exports to the EU in the short term continued to face difficulties despite having a better signal than last month. The main product is shrimp, which is fiercely competed by cheap goods from other countries such as Ecuador and India, leading to a difficult recovery in export value to this market.

Seafood





Any comments, please send to:

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