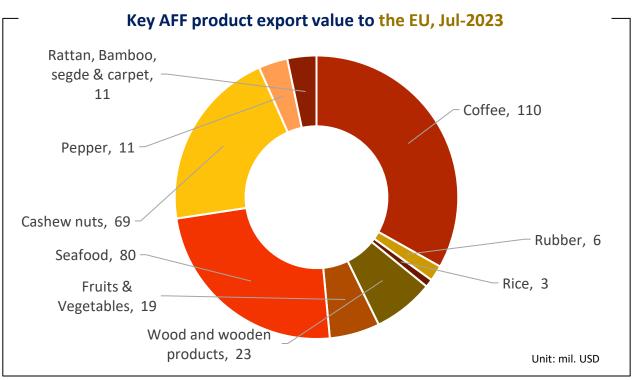
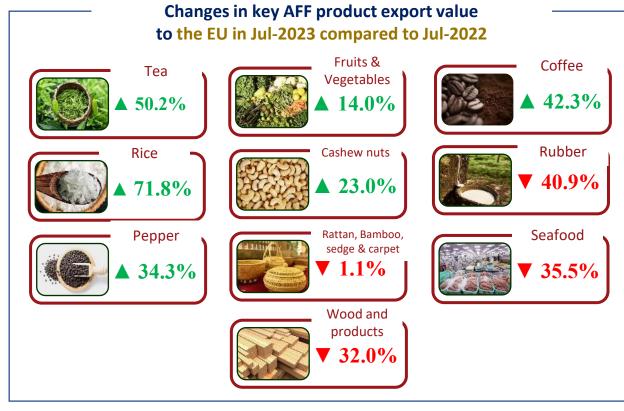
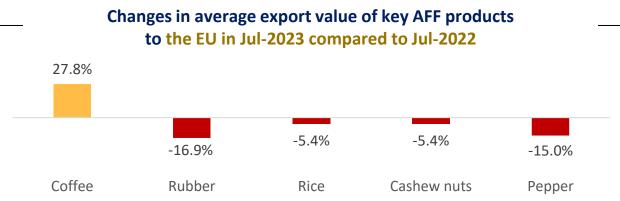


THE SITUATION OF AGRO-FORESTRY-FISHERY (AFF) PRODUCT EXPORT FROM VIETNAM TO THE EU IN JULY 2023









Australia and the EU resume talks on free trade deal

Australia and the European Union will resume free trade agreement negotiations on August 31 through an online discussion between Australian

Valdis Dombrovskis.

The EU and Australia began negotiating a free trade products in 2020. agreement in 2018. Both sides aim to diversify their trading partners, in the context of EU

Trade Minister Don Farrell supply being affected by the and EU Trade Commissioner conflict in Ukraine. At the same time, Australia's exports declined as China stopped importing agricultural



Source: Qdnd.vn

suffers agriculture European from unusual weather

The agricultural sector in European nations is grappling with severe and unusual weather patterns, from prolonged droughts to floods. These weather anomalies are significantly impacting farming and crop yields, potentially leading to a sharp decline in food production and subsequent price increases.

According to the German Association of Agricultural Cooperatives, adverse weather conditions are projected to reduce this year's wheat harvest by approximately 3.2%. In Italy, where an extended period of drought was followed by flooding, the agricultural industry anticipates a 10% reduction in wheat and dairy production, along with a 70% decline in honey production.

This challenging situation has prompted farmers to seek assistance from their governments and consider adopting new farming practices to adapt to the changing climate.

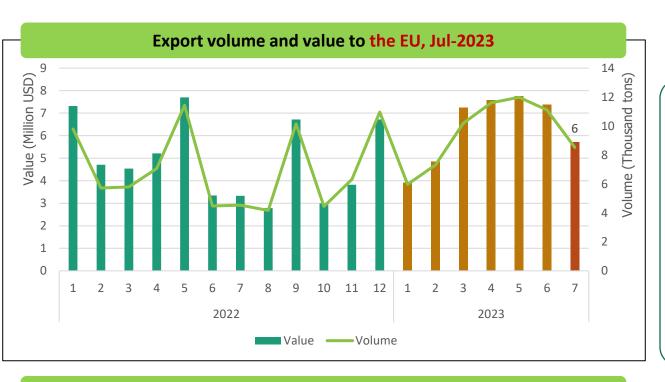
Source: Vtv.vn







RICE



Export results to the EU, Jul-2023

VALUE

5 7 mil. USD

average rate in 2022

2023

2022

▶ Decrease 22.4% compared to Jun-

71.8% compared to Jul−

0.8 mil. USD more than the monthly

❖ Accumulated 7 months of 2023 reaches

44.5 mil. USD, **75.1%** of total 2022

\$

VOLUME

thous

tilousulu tolis

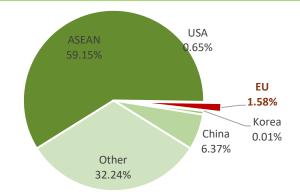
Decrease 23.2% compared to Jun-2023

Increase **88.1**% compared to Jul-2022

↑ 1.5 thousand tons more than the monthly average rate in 2022

Accumulated 7 months of 2023 reaches
 66.7 thousand tons, 78.6% of total 2022

Percentage of export value to the EU, Jul-2023



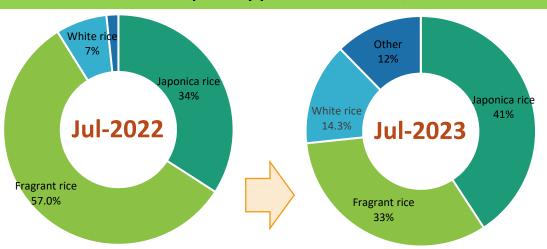
Changes in percentage of export value to the EU, Jul-2023



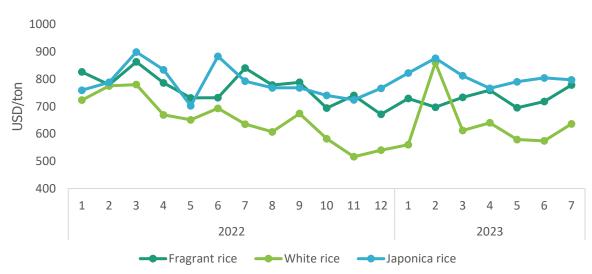


RICE

Structure of exports by products to the EU, Jul-2023



Average export rice price to the EU, Jul-2023



Export results to the EU, Jul-2023







Japonica rice

Value: 2,3 mil. USD

Decrease 22% compared to Jun-2023

Increase **89**% compared to Jul-2022

Fragrant rice

Value: 1,9 mil. USD

Decrease **36**% compared to Jun-2023

Decrease **10**% compared to Jul-2022

White rice

Value: 0,8 mil. USD

Decrease **10**% compared to Jun-2023

Increase **215**% compared to Jul-2022

Japonica rice

The average export price in Jul-2023 is **797** USD/ton; decreases **1**% compared to the previous month; and increases **1**% compared to the same month of 2022.

Fragrant rice

The average export price in Jul-2023 is **778** USD/ton; increases **8**% compared to the previous month; and decreases **7**% compared to the same month of 2022.

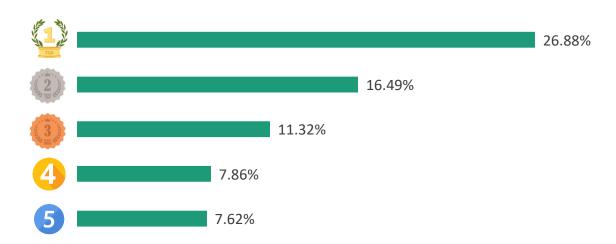
White rice

The average export price in Jul-2023 is **636** USD/ton; increases **11**% compared to the previous month; and increases **0.3**% compared to the same month of 2022.

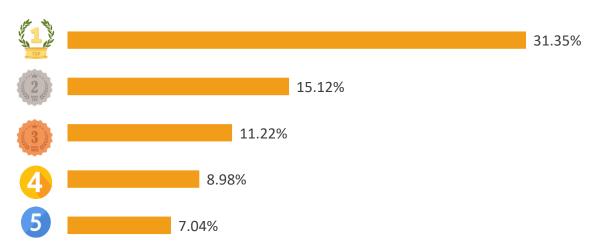


RICE

TOP 5 export enterprises by value to the EU, Jul-2023



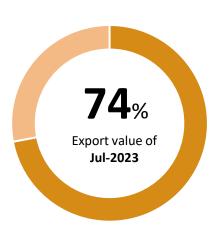
TOP 5 export enterprises by volume to the EU, Jul-2023



Value ratio of TOP 5 export enterprises to the EU, Jul-2023



Volume ratio of TOP 5 export enterprises to the EU, Jul-2023





FRUITS AND VEGETABLES (EXPORT)

Export volume and value to the EU, Jul-2023



Export results to the EU, Jul-2023



24.4

mil. USD

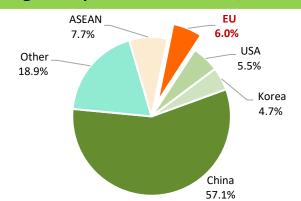
Decrease **13.2**% compared to Jun-2023

Increase **14.0**% compared to Jul-2022

5.0 mil. USD more than the monthly average rate in 2022

Accumulated 7 months of 2023 reaches 169.6 mil. USD, 73.0% of total 2022

Percentage of export value to the EU, Jul-2023



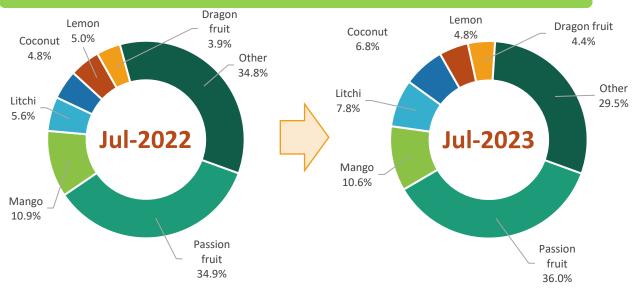
Changes in percentage of export value to the EU, Jul-2023





FRUITS AND VEGETABLES (EXPORT)

Structure of exports by products to the EU, Jul-2023



Export results of some main products to the EU, Jul-2023



Passion fruit

Value: 8.8 mil. USD

Decrease 26.4% compared to Jun-2023

Increase **17.6**% compared to Jul-2022



Mango

Value: 2.6 mil. USD

Increase 13.3% compared to Jun-2023

Increase 10.9% compared to Jul-2022



Litchi

Value: 1.9 mil. USD

Increase **194.4**% compared to Jun-2023

Increase **58.5**% compared to Jul-2022



Coconut

Value: 1.7 mil. USD

Increase 1.0% compared to Jun-2023

Increase **61.2**% compared to Jul-2022



Lemon

Value: 1.2 mil. USD

Decrease 13.2% compared to Jun-2023

Increase 9.5% compared to Jul-2022



Dragon fruit

Value: 1.1 mil. USD

Decrease 21.2% compared to Jun-2023

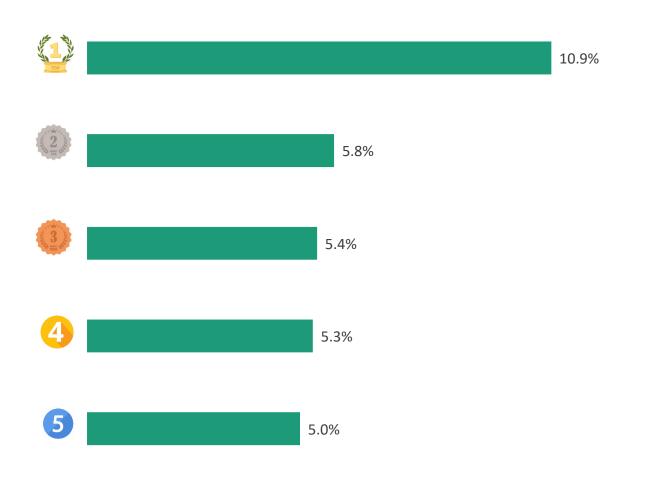
Increase **28.3**% compared to Jul-2022

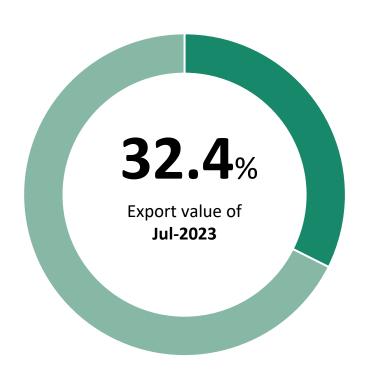


FRUITS AND VEGETABLES (EXPORT)

TOP 5 export enterprises by value to the EU, Jul-2023

Value ratio of TOP 5 export enterprises to the EU, Jul-2023



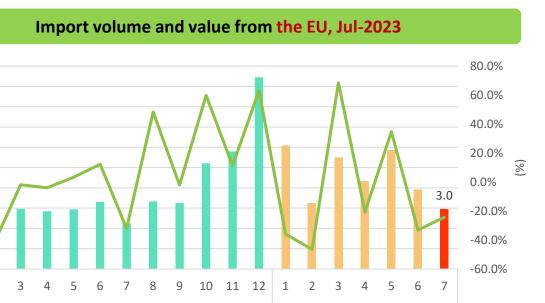




Value (million USD)

5

FRUITS AND VEGETABLES (IMPORT)



2023

Import results from the EU, Jul-2023

VALUE

3.0

mil. USD



Decrease **24.3**% compared to Jun-2023

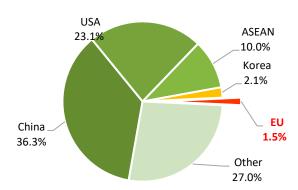
Increase **31.8**% compared to Jul-2022

1.2 mil. USD less than the monthly average rate in 2022

Accumulated 7 months of 2023 reaches 31.8 mil. USD, 64.2% of total 2022

Percentage of import value from the EU, Jul-2023

Value ——Growth (%)



Changes in percentage of import value from the EU, Jul-2023



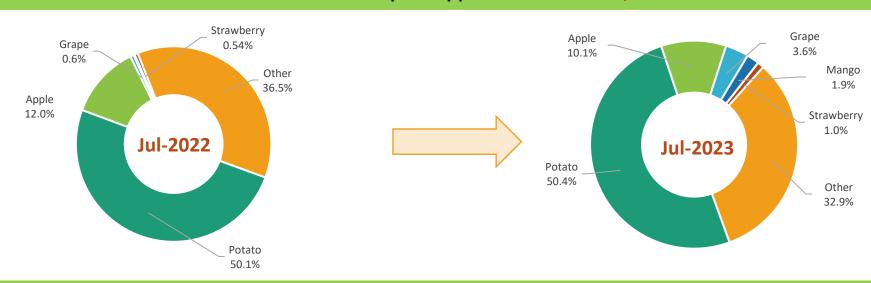
Source: Calculated from data of the General Department of Customs

2022



FRUITS AND VEGETABLES (IMPORT)

Structure of imports by products from the EU, Jul-2023



Import results of some main products from the EU, Jul-2023



Potato

Value: 1.5 mil. USD

Decrease **38.5**% compared to Jun-2023

Increase **32.7**% compared to Jul-2022



Apple

Value: 299 thousand USD

Decrease 47.8% compared to Jun-2023

Increase 10.8% compared to Jul-2022



Grape

Value: 107 thousand USD

Increase 4263% compared to Jun-2023

Increase 737% so compared to Jul-2022



Mango

Value: **57.7** thousand USD

Increase **765**% compared to Jun-2023

Increase **1211**% compared to Jul-2022

FRUITS AND VEGETABLES

SPOTLIGHTS



German cherry production for MY2023/24 (April/March) is estimated at 45,420 tons. This is a 6.7 percent decrease compared to the preceding year and 3.5 percent below the ten-year (2013-2022) average. The decrease is largely a result of unfavorable weather conditions during pollination.

Source: Freshplaza.com

Potato shortages are becoming common in most European countries due to adverse weather effects reducing production and planting area. Rising fertilizer prices have also reduced profits from potato farming compared to previous years.

Source: Landlord.ua

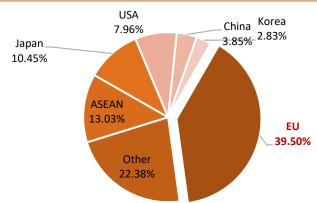




Export volume and value to the EU, Jul-2023



Percentage of export value to the EU, Jul-2023



Source: Calculated from data of the General Department of Customs

Export results to the EU, Jul-2023

VALUE

110.4 mil. USD

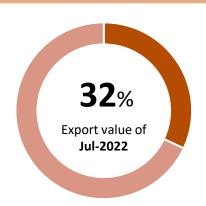
- ▼ Decrease **9.2**% compared to Jun-2023
- ☐ Increase 42.3% compared to Jul-2022
- ▼ 11 mil. USD less than the monthly average rate in 2022
- ❖ Accumulated 7 months of 2023 reaches981.8 mil. USD, 67.4% of total 2022

VOLUME

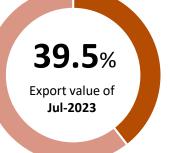
41.7 thousand tons

- ▼ Decrease **13.5**% compared to Jun-2023
- ✓ Increase 11.4% compared to Jul-2022
- ▼ 14.8 thousand tons less than the monthly average rate in 2022
- Accumulated 7 months of 2023 reaches
 426.9 thousand tons, 63.7% of total 2022

Changes in percentage of export value to the EU, Jul-2023

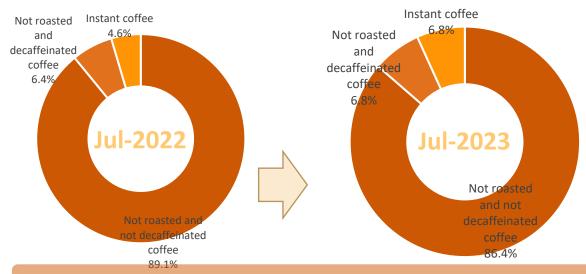




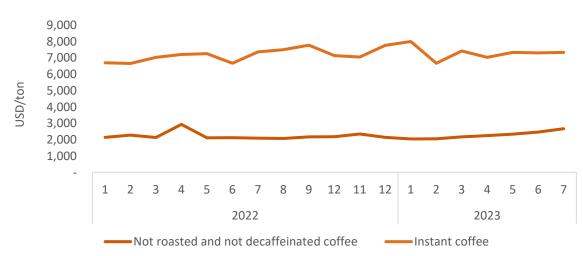




Structure of exports by products to the EU, Jul-2023



Average export price to the EU, Jul-2023



Export results to the EU, Jul-2023







Not roasted and not decaffeinated coffee

Value: 97.1 mil. USD

Decrease **12.6**% compared to

Jun-2023

Increase **35.3**% compared to Jul-2022

Instant coffee

Value: 7.6 mil. USD

Decrease **10.1**% compared to Jun-2023

Increase **809**% compared to Jul-2022

Not roasted and decaffeinated coffee

Value: 7.7 mil. USD

Increase **122.9**% compared

to Jun-2023

Increase **49.7**% compared to Jul-2022

Instant coffee

The average export price in Jul-2023 is **7,332** USD/ton; increases **0.4**% compared to the previous month; decreases **0.3**% compared to the same month of 2022.

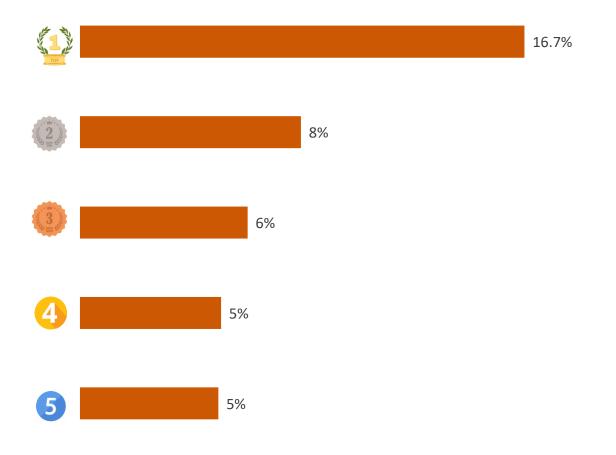
Not roasted and not decaffeinated coffee

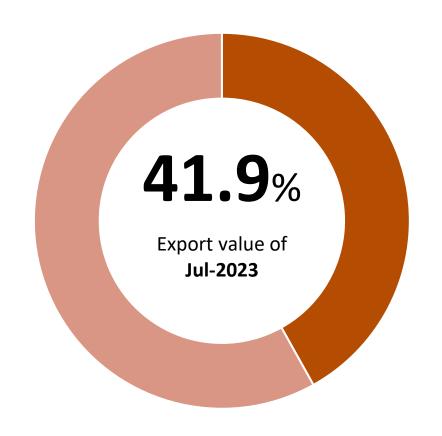
The average export price in Jul-2023 is **2,461** USD/ton; increases **8.2**% compared to the previous month; and increases **27.5**% compared to the same month of 2022.



TOP 5 export enterprises by value to the EU, Jul-2023

Value ratio of TOP 5 export enterprises to the EU, Jul-2023







SPOTLIGHTS



2023 International Coffee Convention Coming to Germany

The International Coffee Convention will take place from 30th September to 3rd October in Mannheim, Germany. The event unites coffee industry professionals to discuss topics such as sustainable farming, biodiversity, novel food regulations, and climate change.

Source: Dailycoffeenews

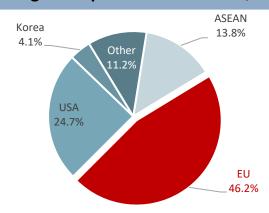




Export volume and value to the EU, Jul-2023



Percentage of export value to the EU, Jul-2023



Export results to the EU, Jul-2023

26.3 mil. USD

✓ Increase 91.1% compared to Jun-2023

→ Increase 34.3% compared to Jul-2022

7 9.9 mil. USD more than the monthly average rate in 2022

Accumulated 7 months of 2023 reaches99.1 mil. USD, 50.2% of total 2022

VOLUME

6.3

thousand tone

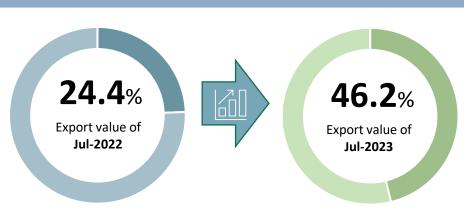
✓ Increase 90.7% compared to Jun-2023

✓ Increase 62.3% compared to Jul-2022

2.9 thousand tons more than the monthly average rate in 2022

Accumulated 6 months of 2023 reaches
 24.2 thousand tons, 59.9% of total 2022

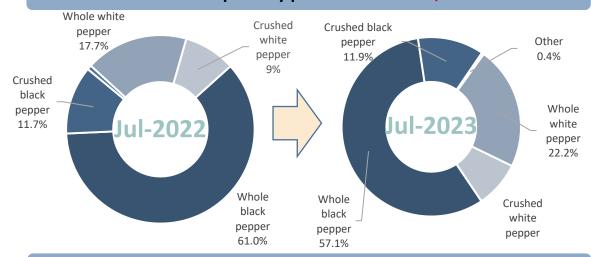
Changes in percentage of export value to the EU, Jul-2023



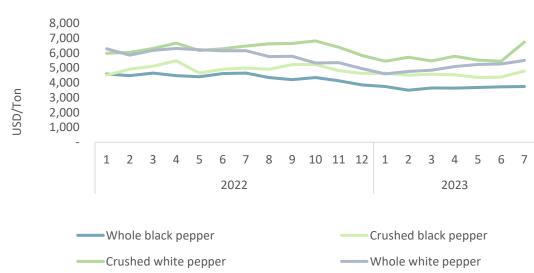


PEPPER

Structure of exports by products to the EU, Jul-2023



Average export price to the EU, Jul-2023



Export results to the EU, Jul-2023







Whole black pepper

Value: 15 mil. USD Increase **84.7**% compared to Jun-2023 Increase 25.7% compared to Jul-2022

Crushed black pepper

Value: 3.1 mil. USD Increase 191% Increase **36.7**% compared to Jul-2022 compared to Jul-2022

Whole white pepper

Value: 5.8 mil. USD Increase **86.7**% compared to Jun-2023 compared to Jun-2023 Increase **69.1**%

Crushed white pepper

Value: 2.2 mil. USD Increase 63.9% compared to Jun-2023 Increase **26.4**% compared to Jul-2022

Whole black pepper

The average export price in Jul-2023 is 3,746 USD/ton; increases 1% compared to the previous month; and decreases 19% compared to the same month of 2022.

Whole white pepper

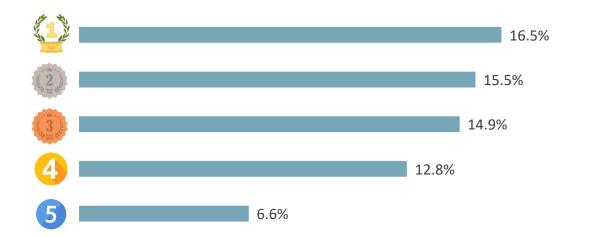
The average export price in Jul-2023 is **5,500** USD/ton; increases **10%** compared to the previous month; and decreases 4% compared to the same month of 2022.

Crushed white pepper

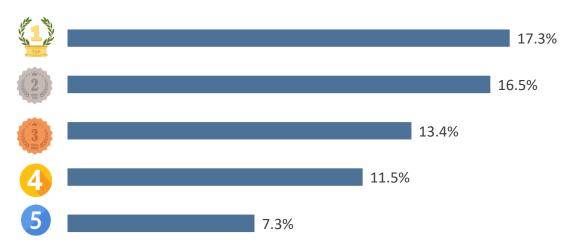
The average export price in Jul-2023 is 6,736 USD/ton; increases 24% compared to the previous month; and increases 4% compared to the same month of 2022.



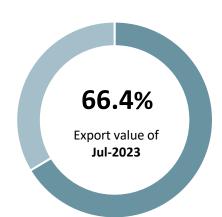
TOP 5 export enterprises by value to the EU, Jul-2023



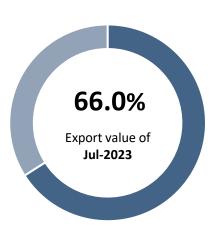
TOP 5 export enterprises by volume to the EU, Jul-2023



Value ratio of TOP 5 export enterprises to the EU, Jul-2023



Volume ratio of TOP 5 export enterprises to the EU, Jul-2023



PEPPER

SPOTLIGHTS

Due to high inflation and increasing interest rates, European consumers are reducing their spending, resulting in a decline in pepper imports in the European Union (EU). According to the European Statistical Office (Eurostat), as of the end of April this year, the EU's pepper imports only totaled 25,135 tons, valued at 128.5 million EUR. This represents a significant decrease of 24.1% in volume (equivalent to nearly 8,000 tons) and a 20.8% decline in value compared to the same period last year. Of this quantity, 60% came from non-EU markets, amounting to 15,007 tons, which saw a substantial drop of 32.1% compared to the previous year. Imports from Vietnam, which accounted for 60.4% of the quantity, were 9,065 tons, reflecting an 18% decrease. Moreover, the EU decreased imports from other suppliers, such as Brazil (2,748 tons, down 56.2%) and Indonesia (1,022 tons, down 52.3%).

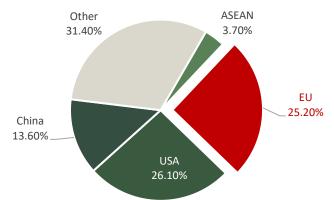
Source: Vietnam Pepper Association (08/2023)



Export volume and value to the EU, Jul-2023



Percentage of export value to the EU, Jul-2023



Export results to the EU, Jul-2023

VALUE

76.7 mil. USD

→ Increase 2.5% compared to Jun-2023

✓ Increase 23% compared to Jul-2022

↑ 21 mil. USD more than the monthly average rate in 2022

❖ Accumulated 7 months of 2023 reaches 422.9 mil. USD, 63% of total 2022 **VOLUME**

13.8 thou

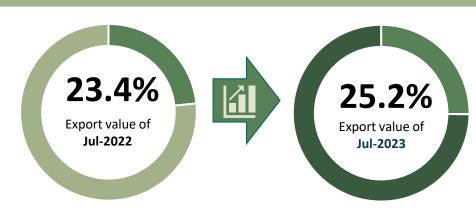
→ Increase 3.3% compared to Jun-2023

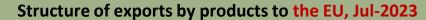
✓ Increase 29% compared to Jul-2022

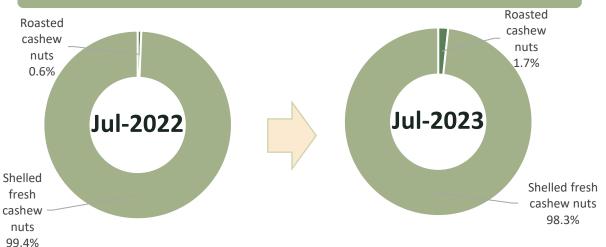
↑ 4.3 thousand tons more than the monthly average rate in 2022

❖ Accumulated 7 months of 2023 reaches 73.9 thousand tons, 65% of total 2022

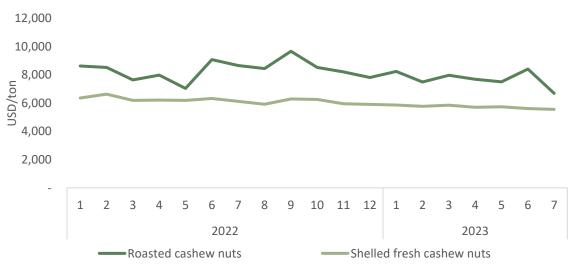
Changes in percentage of export value to the EU, Jul-2023







Average export price to the EU, Jul-2023



Export results to the EU, Jul-2023



Shelled fresh cashew nuts

Value: 75,4 mil. USD

Increase 2,4% compared to Jun-2023

Increase **21,4**% compared to Jul-2022



Roasted cashew nuts

Value: 1,3 mil. USD

Increase **6,4**% compared to Jun-2023

Increase 235,4% compared to Jul-2022

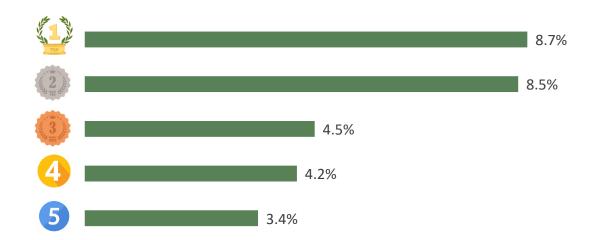
Shelled fresh cashew nuts

The average export price in Jul-2023 is **5,548** USD/ton; decreases **1.1**% compared to the previous month; and decreases **9.3**% compared to the same month of 2022.

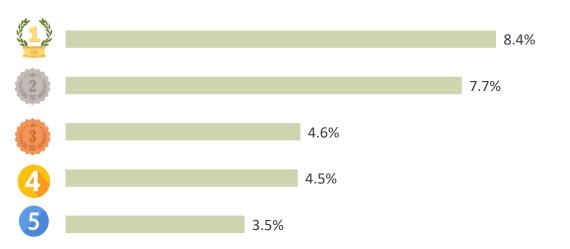
Roasted cashew nuts

The average export price in Jul-2023 is **6,680** USD/ton; decreases **20.5**% compared to the previous month; and decreases **22.8**% compared to the same month of 2022.

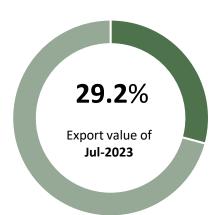
TOP 5 export enterprises by value to the EU, Jul-2023



TOP 5 export enterprises by volume to the EU, Jul-2023



Value ratio of TOP 5 export enterprises to the EU, Jul-2023



Volume ratio of TOP 5 export enterprises to the EU, Jul-2023



SPOTLIGHTS



France imported 6.87 thousand tons of cashew nuts worth 45.36 million EUR (equivalent to 49.31 mil. USD) in the first five months of 2023. This is a decrease of 3.1% in volume and a decrease of 7.2% in value compared to the same period last year, according to statistics from Eurostat. France imported cashew nuts from EU countries, including the Netherlands, Germany, and Belgium, totaling over 3 thousand tons worth 22.25 million EUR (equivalent to 24.18 mil. USD), which is a decrease of 0.4% in volume but an increase of 1.2% in value compared to last year. The non-EU markets supplied France with cashew nuts that reached 3.87 thousand tons worth 23.11 million EUR (equivalent to 25.12 mil. USD), which is a decrease of 5.1% in volume and a decrease of 9.5% in value compared to the same period last year.

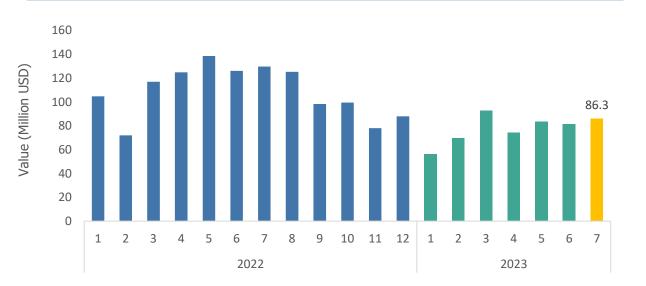
In the first five months of 2023, France's largest non-EU supplier of cashew nuts is Vietnam, with a shipment of around 2.95 thousand tons, valued at 17.68 million USD. However, this is a decrease of 4.0% in volume and 15.1% in value compared to the same period last year. Vietnam's market share in total French imports has slightly decreased from 43.28% in the first five months of 2022 to 42.87% in the same period of 2023.

Source: Ministry of Industry and Trade (08/2023)

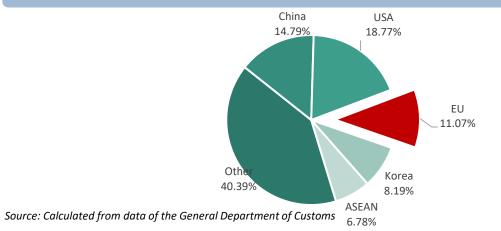


SEAFOOD

Export volume and value to the EU, Jul-2023



Percentage of export value to the EU, Jul-2023



Export results to the EU, Jul-2023

VALUE

86.3 mil. USD

\$

■ Increase 6.2% compared to Jun-2023

Decrease 35.5% compared to Jul-2022

▶ 22.1 mil. USD less than the monthly average rate in 2022

Accumulated 7 months of 2023 reaches **543.6** mil. USD, **41.8%** of total 2022

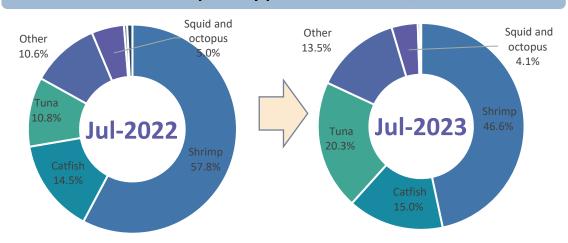
Changes in percentage of export value to the EU, Jul-2023



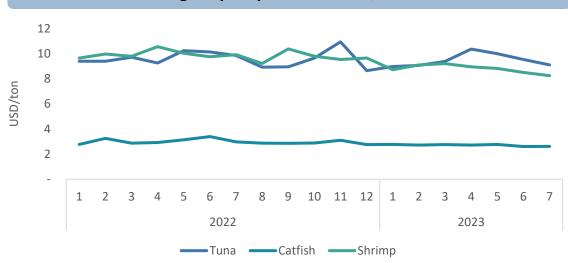


SEAFOOD

Structure of exports by products to the EU, Jul-2023



Average export price to the EU, Jul-2023



Export results to the EU, Apr-2023



Shrimp

Value: 40.1 mil. USD

Decrease **0.6**% compared to Jun-2023

Decrease **45.7**% compared to Jul-2022



Catfish

Value: 12.9 mil. USD

Increase **10.1**% compared to Jun-2023

Decrease **31.3**% compared to Jul-2022



Tuna

Value: 17.4 mil. USD

Increase **43.2**% compared to

Jun-2023

Increase **25.1**% compared to Jul-2022

Tuna

The average export price in Jul-2023 is **9.1** USD/kg; decreases **4.5**% compared to the previous month; and decreases **7.6**% compared to the same month of 2022.

Catfish

The average export price in Jul-2023 is **2.6** USD/kg; increases **0.6**% compared to the previous month; and decreases **11.9**% compared to the same month of 2022.

Shrimp

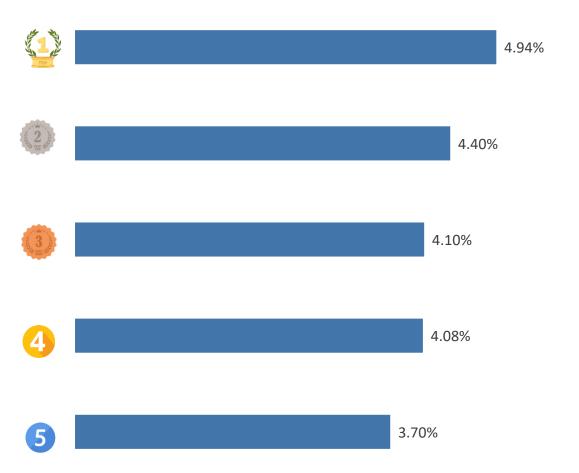
The average export price in Jul-2023 is **8.5** USD/kg; decreases **2.9**% compared to the previous month; and decreases **16.8**% compared to the same month of 2022.

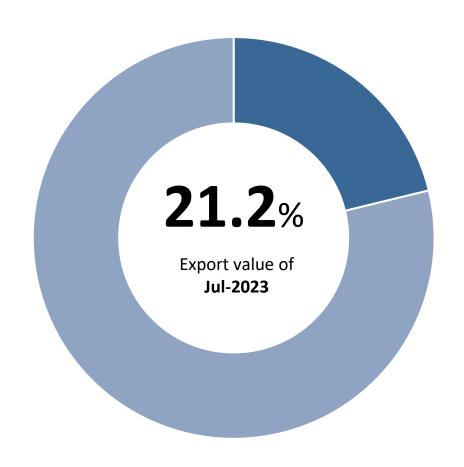


SEAFOOD

TOP 5 export enterprises by value to the EU, Jul-2023

Value ratio of TOP 5 export enterprises to the EU, Jul-2023





SPOTLIGHTS

01

EU and UK reach three agreements on fisheries management

The EU-UK Specialised Committee on Fisheries (SCF) reached three agreements for better fisheries management between the EU and UK. The agreements include a mechanism for voluntary transfers of fishing opportunities between the EU and UK, common guidelines for notifying management measures to the other party, and improvements to the management of four shared stocks (lemon sole, witch, turbot, and brill).

Source: thefishingdaily.com (8/2023)

02

EU lifts restrictions on Japanese food imports

On August 3, the EU lifted import restrictions on food products from parts of Japan after the 2011 Fukushima nuclear plant disaster. The EU's decision came after the Agency International Atomic Energy concluded in early July that Japan's plan to release treated radioactive water from the damaged Fukushima nuclear plant into the sea was in accordance with international safety standards and would have negligible radioactive effects on humans and the environment.

Source: Vasep (8/2023)

Source: the fishing daily.com (8/2023)

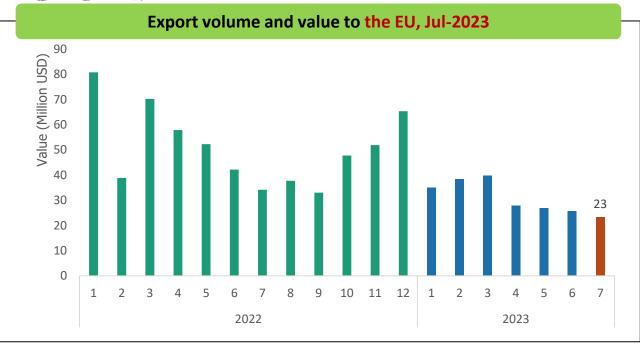
EU prepares to extend ATQ from 2024 onwards

The autonomous tariff quota (ATQ) regulation is set to expire at the end of this year, and the European Commission (EC) is studying a proposal for a council regulation to govern the next period after 2023. The ATQ covers popular species such as tuna, pollock, cod, shrimp, cod, and flatfish, allowing large quantities of these products to be imported from non-EU countries without paying customs duties or tax reductions. ATQ has played a key role in creating a level playing field for EU processing industries by facilitating more streamlined access to imported raw materials into the domestic market.

03



WOOD AND WOODEN PRODUCTS



Export results to the EU, Jul-2023



mil. USD

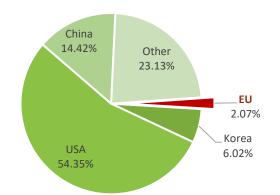
Decrease 10.1% compared to Jun-2023

Decrease 32.0% compared to Jul-2022

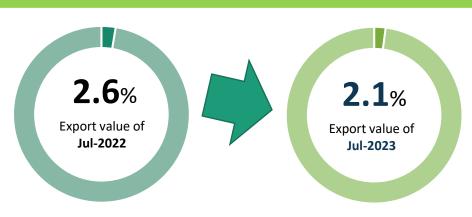
28 mil. USD less than the monthly average rate in 2022

Accumulated 7 months of 2023 reaches 217 mil. USD, 35.5% of total 2022

Percentage of export value to the EU, Jul-2023



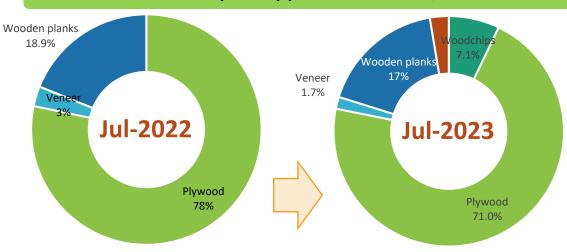
Changes in percentage of export value to the EU, Jul-2023



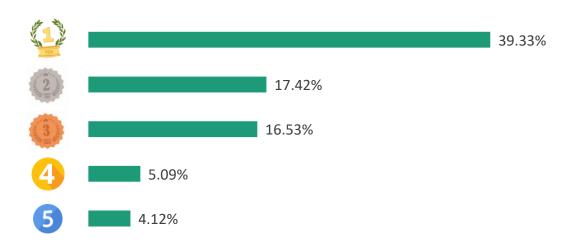


WOOD AND WOODEN PRODUCTS

Structure of exports by products to the EU, Jul-2023



TOP 5 export enterprises by value to the EU, Jul-2023



Export results to the EU, Jul-2023



Plywood

Value: 1.0 mil. USD

Increase **23**% compared to Jun-2023

Decrease **56**% compared to Jul-2022



Wooden planks

Value: **255.0** thousand USD

Increase 3% compared to Jun-2023

Decrease **55**% compared to Jul-2022



Woodchips

Value: 103.9 thousand USD

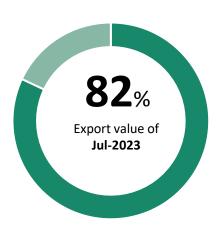
Decrease 97% compared to

Jun-2023

Increase **100**% compared to

Jul-2022

Value ratio of TOP 5 export enterprises to the EU, Jul-2023





SPOTLIGHTS



On June 13, 2023, the European Union renewed the anti-dumping duties on okoumé plywood imports from China. Initially introduced in 2004, these duties were meant to last for only five years, but an interested party requested the European Commission (EC) to conduct an expiry review. Since then, the European Panel Federation (EPF) has been requesting the EC to review the duties every five years, with the most recent request being made in December 2021.

Source: ITTO

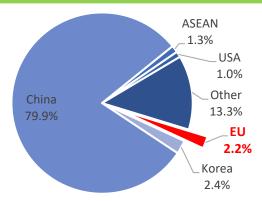


RUBBER

Export volume and value to the EU, Jul-2023



Percentage of export value to the EU, Jul-2023



Export results to the EU, Jul-2023

VALUE

6.1 mil. USD

- Decrease 10.7% compared to Jun-2023
- ➤ Decrease 40.9% compared to Jul-2022
- **3.2** mil. USD less than the monthly average rate in 2022
- Accumulated 7 months of 2023 reaches 42
 mil. USD, 37.5% of total 2022

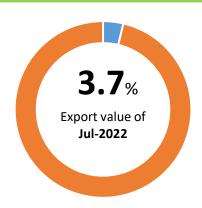
VOLUME

4.4 the

thousand tons

- **⇒** Decrease **9.7**% compared to Jun-2023
- Decrease **28.9**% compared to Jul-2022
- **1.4** thousand tons less than the monthly average rate in 2022
- Accumulated 7 months of 2023 reaches 29 thousand tons, 41.3% of total 2022

Changes in percentage of export value to the EU, Jul-2023



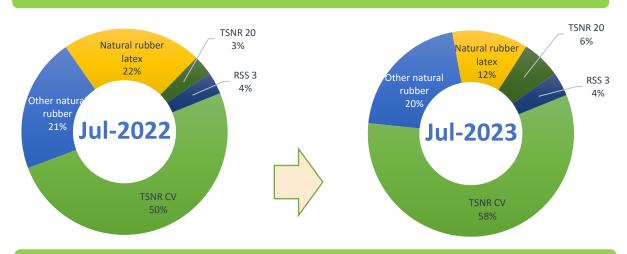




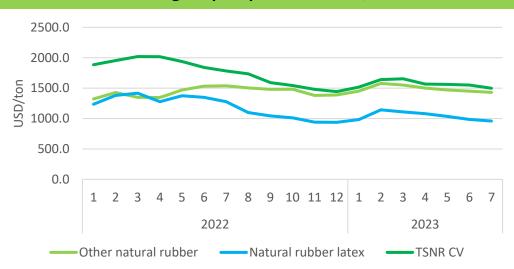


RUBBER

Structure of exports by products to the EU, Jul-2023



Average export price to the EU, Jul-2023



Export results to the EU, Jul-2023



Other natural rubber

Value: 1.4 mil. USD

Decrease **18**% compared to Jun-2023

Decrease **42**% compared to Jul-2022



TSNR CV

Value: 3.9 mil. USD

Decrease 3.2% compared to Jun-2023

Decrease **31.9**% compared to Decrease **67.7**% compared to Jul-2022



Natural rubber latex

Value: 0.8 mil. USD

Decrease 43.8% compared to

Jun-2023

Jul-2022

Other natural rubber

The average export price in Jul-2023 is 1,431 USD/ton; decreases 1.4% compared to the previous month; and decreases 7% compared to the same month of 2022.

TSNR CV

The average export price in Jul-2023 is 1,500 USD/ton; decreases 3.4% compared to the previous month; and decreases 15.9% compared to the same month of 2022.

Natural rubber latex

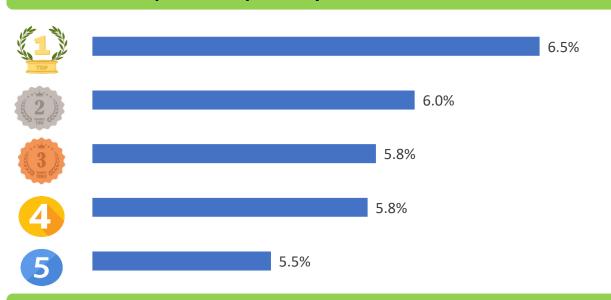
The average export price in Jul-2023 is 958 USD/ton; decreases 2.8% compared to the previous month; and decreases 25% compared to the same month of 2022.



RUBBER

TOP 5 export enterprises by value to the EU, Jul-2023

Value ratio of TOP 5 export enterprises to the EU, Jul-2023





Changes in percentage of export value by countries, Jul-2023



The Institute of Strategy and Policy for Industry and Trade (Ministry of Industry and Trade) reports that Vietnamese fruits and vegetables have the potential to enter the EU market. The EU market accounts for 43% of global fruit and vegetable trade, providing a significant opportunity for Vietnamese exporters. Additionally, the EU-Vietnam Free Trade Agreement (EVFTA) eliminates up to 94% of tax lines for fruits and vegetables, giving Vietnamese exporters a competitive advantage over other exporting countries. This presents a great opportunity for Vietnamese enterprises to take advantage of and increase their fruit and vegetable exports to the European market.

Fruits and Vegetables



According to VASEP's forecast, seafood exports to the EU will likely decrease by around 18% by the end of 2023 compared to the previous year. The situation could worsen if the EU's anti-IUU fishing program inspection results, expected in October, fail to meet expectations for removing the yellow card.

Seafood





Any comments, please send to:

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