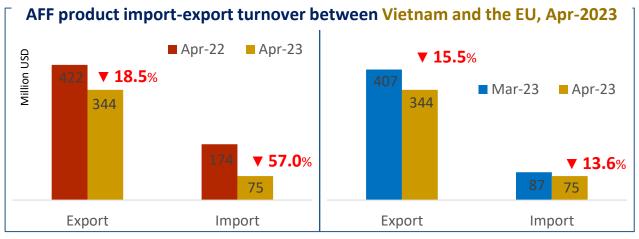
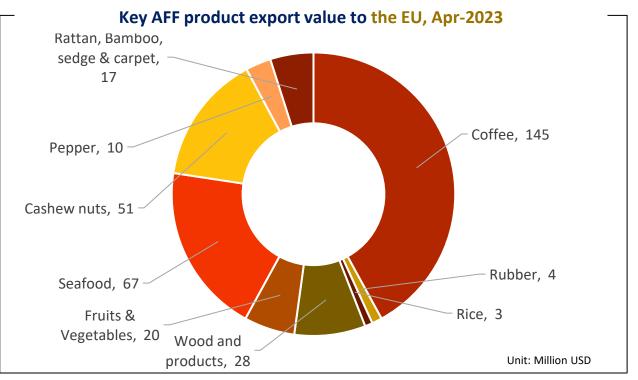
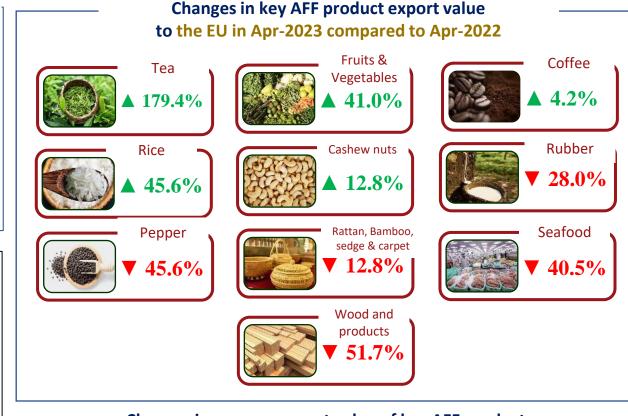
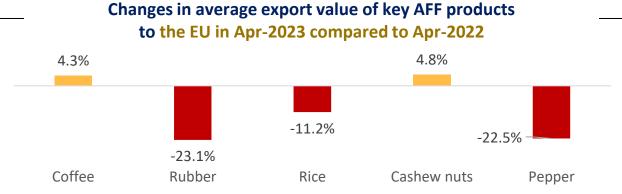


THE SITUATION OF AGRO-FORESTRY-FISHERY (AFF) PRODUCT EXPORT FROM VIETNAM TO THE EU IN APRIL 2023









New regulations on maximum residue levels

Recently, the European Commission (EU) has introduced a new regulation on maximum residue levels (MRLs) of chemical residues in food. This regulation

will take into effect on September 26, 2023 and applies to agricultural products such as fresh and frozen vegetables and fruits, and cashew nuts, coffee, etc. These are the major export items of Vietnam to this market.





European economy expected to grow faster than forecast

Europe's economy is expected to grow faster than previously thought this year and next, despite high inflation and rising interest rates, according to the European Commission.

The commission said the EU's 27 members would grow at an average of 1% in 2023, up from a previous estimate of 0.8%. It nudged its forecast for growth in 2024 to 1.7% from 1.6%.

The eurozone's 20 members are expected to grow by 1.1% on average and 1.6% next year.

By comparison, the UK economy is expected to be weaker, with growth of 0.25% expected this year and 0.75% in 2024, according to the Bank of England.

With fears of a recession easing, EU growth so far this year has been stronger than expected when the last growth estimates

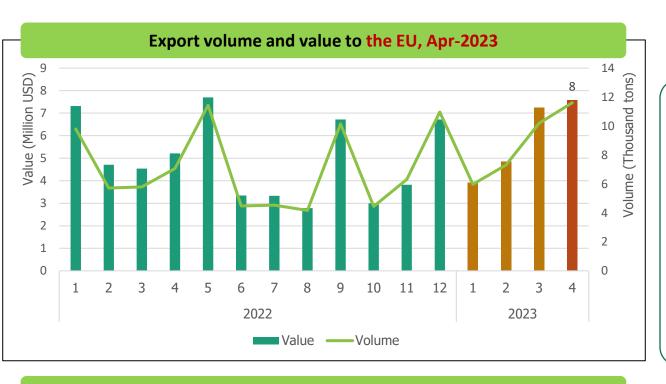
were made in February. The EU economy is managing the adjustment to the shocks unleashed by the pandemic and the conflict in Ukraine remarkably well.

Source: Congthuong.vn

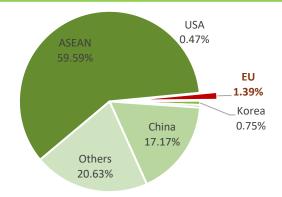








Percentage of export value to the EU, Apr-2023



Export results to the EU, Apr-2023

7.6 mil. USD



Increase **4.6**% compared to Mar-

7 Increase 45.6% compared to Apr-2022

↑ 2.7 mil.USD more than the monthly average rate in 2022

❖ Accumulated 4 months of 2023 reaches23.6 mil.USD, 39.9% of total 2022

VOLUME

thou

housand ton

7 Increase **13.9**% compared to Mar-2023

Increase **64.1**% compared to Apr-2022

4.5 thousand tons more than the monthly average rate in 2022

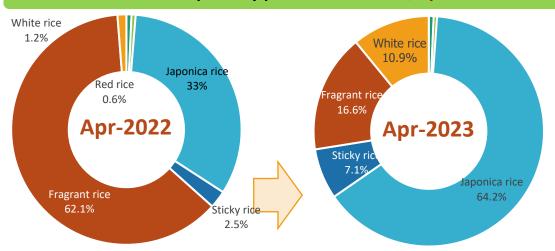
Accumulated 4 months of 2023 reaches
 35.1 thousand tons, 41.3% of total 2022

Changes in percentage of export value to the EU, Apr-2023

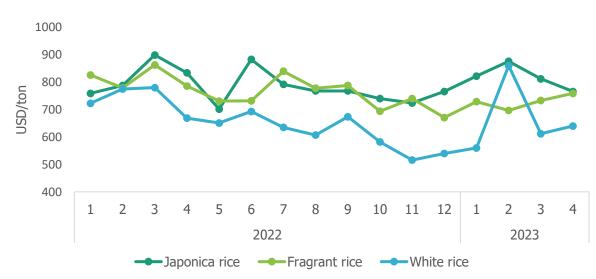




Structure of exports by products to the EU, Apr-2023



Average export rice price to the EU, Apr-2023



Export results to the EU, Apr-2023







Japonica rice

Value: 4.9 mil.USD

Increase **42**% compared to Mar-2023

Increase **171**% compared to Apr-2022

Fragrant rice

Value: 1.3 mil.USD

Decrease **64**% compared to Mar-2023

Decrease **63**% compared to Apr-2022

White rice

Value: 0.8 mil.USD

Increase 222% compared to

Mar-2023

Increase **1117**% compared to Apr-2022

Japonica rice

The average export price in Apr-2023 is **766** USD/ton; decreases **6**% compared to the previous month; and decreases **8**% compared to the same month of 2022.

Fragrant rice

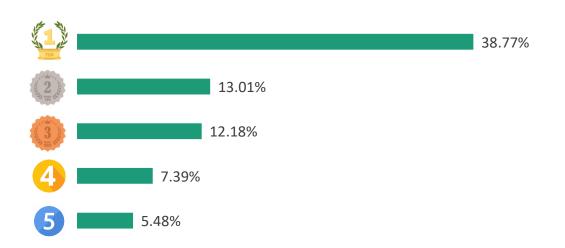
The average export price in Apr-2023 is **759** USD/ton; Increase **4**% compared to the previous month; and decreases **4**% compared to the same month of 2022.

White rice

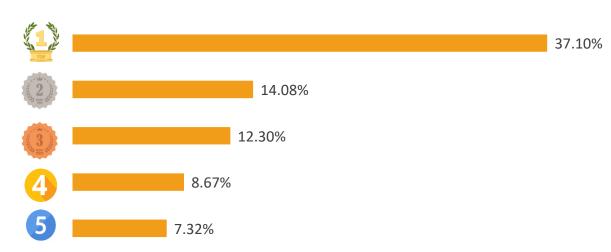
The average export price in Apr-2023 is **640** USD/ton; Increase **5**% compared to the previous month; and decreases **4**% compared to the same month of 2022.



TOP 5 export enterprises by value to the EU, Apr-2023



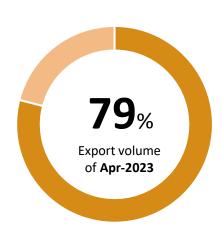
TOP 5 export enterprises by volume to the EU, Apr-2023



Value ratio of TOP 5 export enterprises to the EU, Apr-2023



Volume ratio of TOP 5 export enterprises to the EU, Apr-2023





SPOTLIGHTS



Rice is facing further price hikes in the coming months as it becomes the latest crop threatened by drought in Europe. Rice prices have shot up in the past year and it is now on average 23% more expensive in British supermarkets than a year ago. This was largely driven by poor weather in major rice-producing countries. Moreover, scorching weather in Spain now looks set to add to the pressure as Spain is the second largest producer of rice in Europe, and the fifth largest exporter of rice to the UK.

Source: The Grocer



FRUITS AND VEGETABLES (EXPORT)

Export volume and value to the EU, Apr-2023



Export results to the EU, Apr-2023



25.6

mil.USD

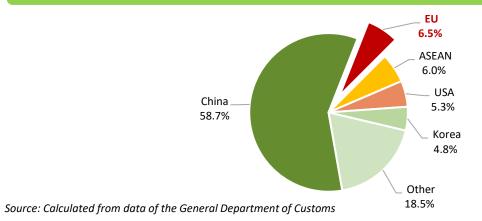
Increase **10.1**% compared to Mar-2023

Increase **41.0%** compared to Apr-2022

6.2 mil.USD more than the monthly average rate in 2022

Accumulated 4 months of 2023 reaches 87.7 mil.USD, 37.8% of total 2022

Percentage of export value to the EU, Apr-2023



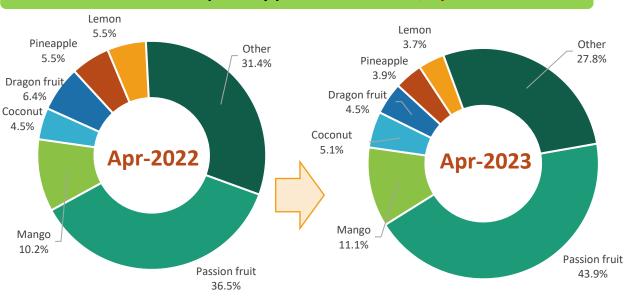
Changes in percentage of export value to the EU, Apr-2023





FRUITS AND VEGETABLES (EXPORT)

Structure of exports by products to the EU, Apr-2023



Export results of some main products to the EU, Apr-2023



Passion fruit

Value: 11.2 mil.USD

Increase 2.7% compared to Mar-2023

Increase 69.6% compared to Apr-2022



Mango

Value: 2.8 mil.USD

Decrease **5.2**% compared to Mar-2023

Increase 44.9% compared to Apr-2022



Coconut

Value: 1.3 mil.USD

Increase **31.0**% compared to Mar-2023

Increase **59.3**% compared to Apr-2022



Dragon fruit

Value: 1.1 mil.USD

Increase 23.0% compared to Mar-2023

Decrease 1.6% compared to Apr-2022



Pineapple

Value: 1.0 mil.USD

Increase 13.2% compared to Mar-2023

Increase **0.05**% compared to Apr-2022



Lemon

Value: 0.94 mil.USD

Increase 7.8% compared to Mar-2023

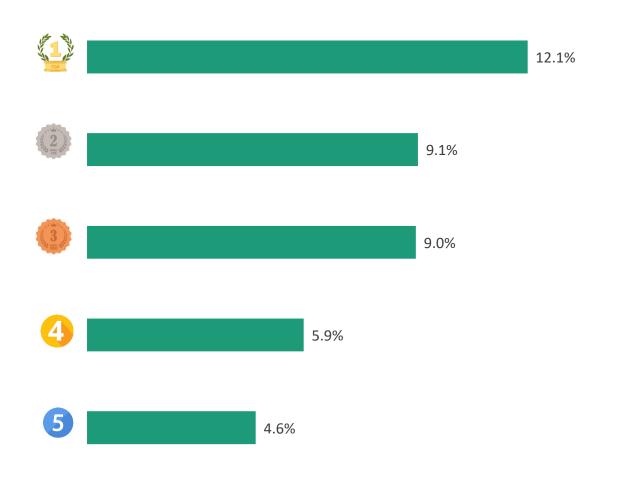
Decrease **5.8**% compared to Apr-2022



FRUITS AND VEGETABLES (EXPORT)

TOP 5 export enterprises by value to the EU, Apr-2023

Value ratio of TOP 5 export enterprises to the EU, Apr-2023





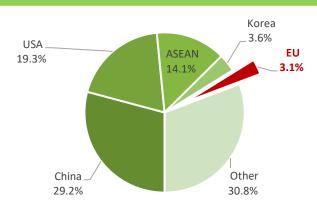


FRUITS AND VEGETABLES (IMPORT)





Percentage of import value from the EU, Apr-2023



Import results from the EU, Apr-2023

Value

4.3

mil.USD



Decrease **20.7**% compared to Mar-2023

Increase **52.3**% compared to Apr-2022

0.2 mil.USD more than the monthly average rate in 2022

Accumulated 4 months of 2023 reaches 19.1 mil.USD, 38.6% of total 2022

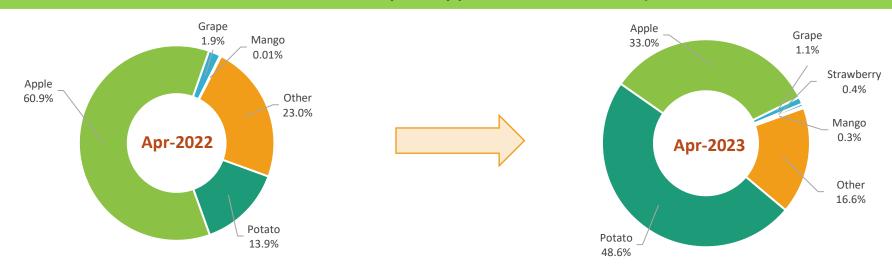
Changes in percentage of import value from the EU, Apr-2023





FRUITS AND VEGETABLES (IMPORT)

Structure of imports by products from the EU, Apr-2023



Import results of some main products from the EU, Apr-2023



Potato

Value: 2.1 mil.USD

Decrease **7.8**% compared to Mar-2023

Increase 430.7% compared to Apr-2022



Apple

Value: 1.4 mil.USD

Decrease 30.1% compared to Mar-2023

Decrease 17.5% compared to Apr-2022



Grape

Value: 47 thousand USD

Decrease **55.8**% compared to Mar-2023

Decrease **15.2**% compared to Apr-2022



Strawberry

Value: 18 thousand USD

Decrease 65.5% compared to Mar-2023

Increase **253.2** times compared to Apr-

2022

FRUITS AND VEGETABLES

SPOTLIGHTS



The German Fruit Trade Association (DFHV) has sharply criticized the EU's planned ban on fruit and vegetable packaging as it neither reduces food waste nor increases the shelf life of the products. In addition, it is discriminatory if such a ban in the food sector is the only category that applies exclusively to fruit and vegetables.

In the case of fruit and vegetables, packaging protects the sensitive products from damage and ensures hygiene; it extends shelf life and provides consumer information. Futhermore, the share of packaging waste from fruits and vegetables within the food industry is just below two percent.

Source: Fresh-market.info



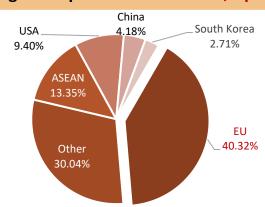


COFFEE

Export volume and value to the EU, Apr-2023



Percentage of export value to the EU, Apr-2023



Export results to the EU, Apr-2023

Value

145.7 mil.USD

- ▼ Decrease **16.1**% compared to Mar-2023
- ▲ Increase 4.2% compared to Apr-2022
- **23.7 mil.USD** more than the monthly average rate in 2022
- ❖ Accumulated 4 months of 2023 reaches 618.1 mil.USD, 42.4% of total 2022

Volume

63.5 thousand tons

- ▼ Decrease 20% compared to Mar-2023
- ▼ Decrease **0.2**% compared to Apr-2022
- **7.7 thousand tons** more than the monthly average rate in 2022
- ❖ Accumulated 4 months of 2023 reaches284.1 thousand tons, 42.4% of total 2022

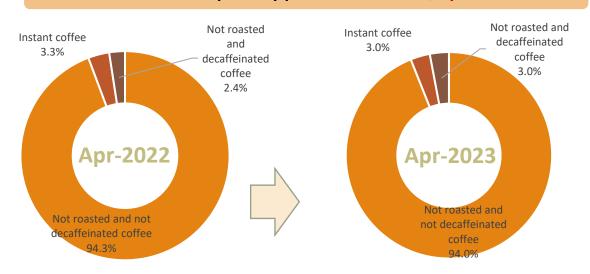
Changes in percentage of export value to the EU, Apr-2023



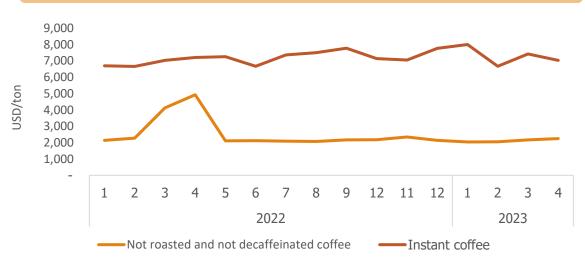


COFFEE

Structure of exports by products to the EU, Apr-2023



Average export price to the EU, Apr-2023



Export results to the EU, Apr-2023







Not roasted and not decaffeinated coffee

Value: 138.2 mil.USD

Decrease **15.1**% compared to

Mar-2023

Increase **2.0%** compared to Apr-2022

Instant coffee

Value: 4.5 mil.USD

Decrease 49% compared to

Mar-2023

Decrease **4.7**% compared to

Apr-2022

Not roasted and decaffeinated coffee

Value: 4.4 mil.USD

Decrease **5.9%** compared to

Mar-2023

Increase **25.9**% compared to Apr-2022

Instant coffee

The average export price in Apr-2023 is **7,022** USD/ton; decreases **5.3**% compared to the previous month; and increases **3.5**% compared to the same month of 2022.

Not roasted and not decaffeinated coffee

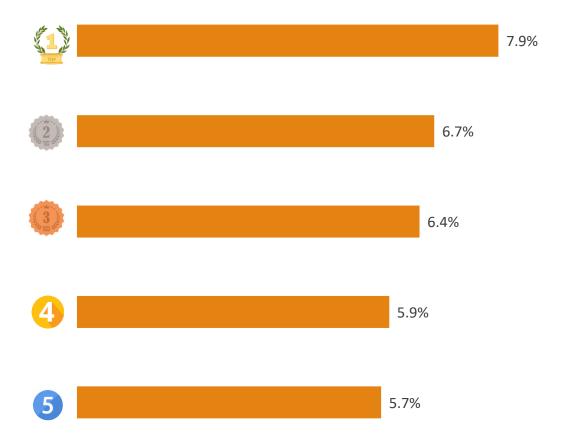
The average export price in Apr-2023 is **2,245** USD/ton; decreases **2.6**% compared to the previous month; and decreases **54.4**% compared to the same month of 2022.

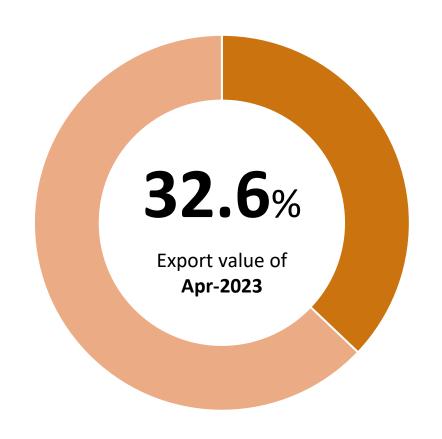


COFFEE

TOP 5 export enterprises by value to the EU, Apr-2023

Value ratio of TOP 5 export enterprises to the EU, Apr-2023











SPOTLIGHTS

$oxed{01}$. Switzerland's coffee imports in the first quarter of 2023 decreased by 9%

According to data from the International Trade Commission, Switzerland's coffee imports reached 52.56 thousand tons, worth 310.92 mil.USD, down 4.2% in volume, but up 9.0% in value compared to the same month of 2022. In the first quarter of 2023, Switzerland imported mainly unroasted coffee (HS code 090111: except for roasted and decaffeinated coffee), accounting for 89.48% of the country's total coffee imports, reaching over 47 thousand tons, worth 255.92 mil.USD, down 3.4% in volume, but up 11.4% in value over the same period last year. Followed by roasted coffee (with HS code 090121, but excluding decaffeinated coffee), the import volume reached over 3 thousand tons, worth 38.28 mil.USD, up 1.4% in volume and up. 7.2% in value over the same period last year.

Source: Import-Export Department – Ministry of Industry and Trade (5/2023)

02. Coffee shop market in Europe grew positively after the Covid pandemic

Over the last 12 months, the European coffee shop market grew 3.3% to reach 42,804 outlets, with 74% of operators reporting sales growth, according to World Coffee Portal's latest analysis of the European coffee shop market, Project Cafe Europe 2023. Findings from the report indicate that European coffee shop businesses in the post-pandemic environment are now facing challenges such as high inflation, supply chain issues and ongoing economic effects from the war in Ukraine. Europe's 20 largest branded coffee chains account for 48% of all stores, with U.K.-based Costa Coffee remaining Europe's largest chain.

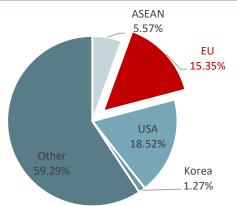
Source: Worldcoffeeportal (5/2023)



Export volume and value to the EU, Apr-2023



Percentage of export value to the EU, Apr-2023



Export results to the EU, Apr-2023

12.8 m

mil.USD

Decrease 7.8% compared to Mar-2023

Decrease 45.6% compared to Apr-2022

3.6 mil.USD less than the monthly average rate in 2022

Accumulated 4 months of 2023 reaches45.2 mil.USD, 22.9% of total 2022

3.217

nc

Decrease **5.8**% compared to Mar-2023

Decrease **32.4**% compared to Apr-2022

150 tons less than the monthly average rate in 2022

Accumulated 4 months of 2023 reaches **11.2** thousand tons, **27.6%** of total 2022

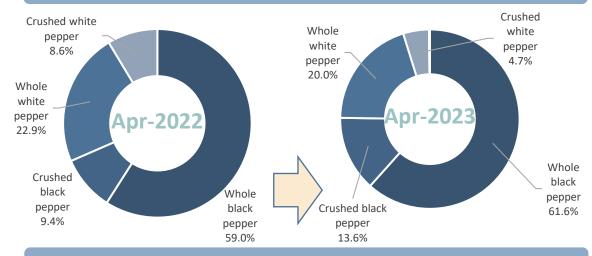
Changes in percentage of export value to the EU, Apr-2023



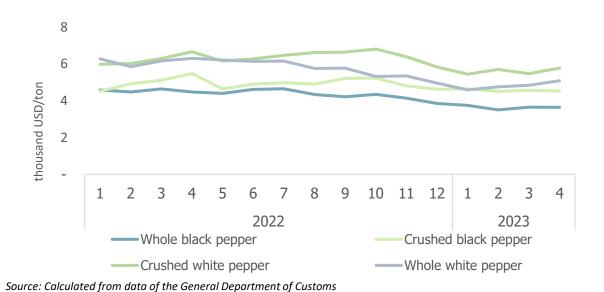


PEPPER

Structure of exports by products to the EU, Apr-2023



Average export price to the EU, Apr-2023



Export results to the EU, Apr-2023









Whole black pepper

Value: 7.9 mil.USD

Decrease 3.2% compared to Mar-2023

Decrease 43.2% compared to Apr-2022

Crushed black pepper

Value: 1.7 mil.USD

Increase 74% compared to Mar-2023 compared to Mar-2023

Decrease 21.4%

compared to Apr-2022 compared to Apr-2022

Whole white pepper

Value: 2.6 mil.USD

Decrease 24.7%

Decrease 52.6%

Crushed white pepper

Value: 0.6 mil.USD

Decrease 55.6% compared to Mar-2023

Decrease **70.6**%

compared to Apr-2022

Whole black pepper

The average export price in Apr-2023 is 3.639 USD/ton; decreases 0,3% compared to the previous month; and decreases 18,8% compared to the same month of 2022.

Whole white pepper

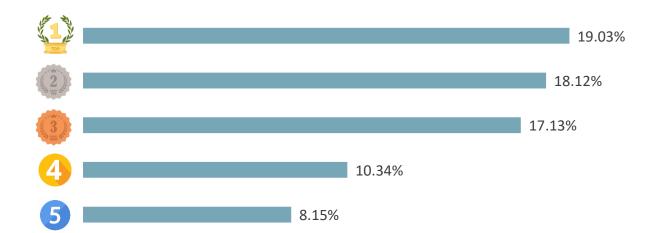
The average export price in Apr-2023 is 5.082 USD/ton; increases 5,1% compared to the previous month; and decreases 14,7% compared to the same month of 2022.

Crushed white pepper

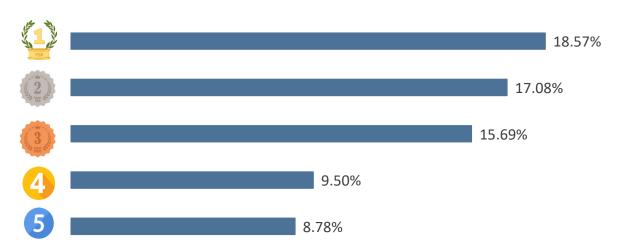
The average export price in Apr-2023 is 5.774 USD/ton; increases 5,7% compared to the previous month; and decreases 13,3% compared to the same month of 2022.



TOP 5 export enterprises by value to the EU, Apr-2023



TOP 5 export enterprises by volume to the EU, Apr-2023



Value ratio of TOP 5 export enterprises to the EU, Apr-2023

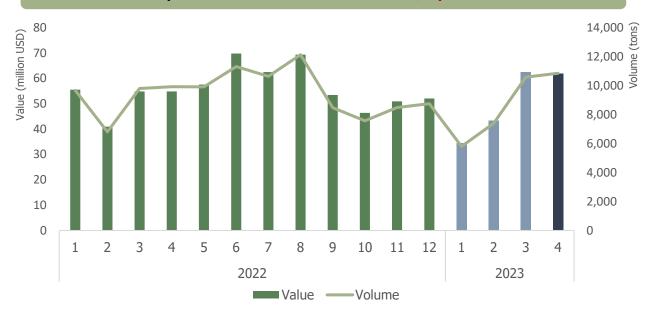


Volume ratio of TOP 5 export enterprises to the EU, Apr-2023

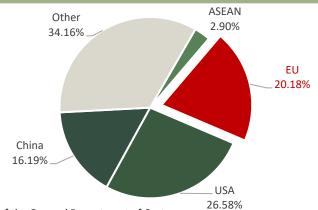




Export volume and value to the EU, Apr-2023



Percentage of export value to the EU, Apr-2023



Export results to the EU, Apr-2023

Value

61.8 mil.USD

Decrease **0.8**% compared to Mar-2023

Increase **12.8**% compared to Apr-2022

↑ 6.2 mil.USD more than the monthly average rate in 2022

Accumulated 4 months of 2023 reaches

201.8 mils.USD, **30%** of total 2022

Volume

10,844

tons

7 Increase 2.5% compared to Mar2023

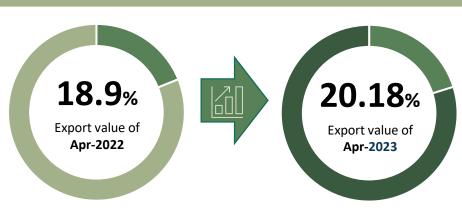
7 Increase **9.3**% compared to Apr2022

↑ 1.4 thousand USD more than the monthly average rate in 2022

❖ Accumulated 4 months of 2023 reaches

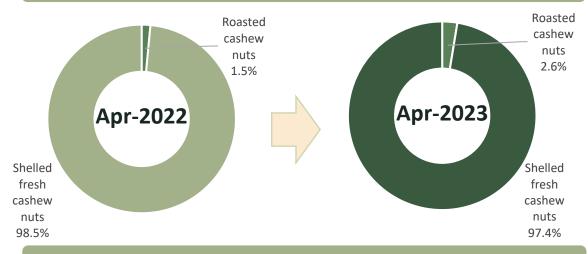
34.6 thousand tons, **31%** of total 2022

Changes in percentage of export value to the EU, Apr-2023

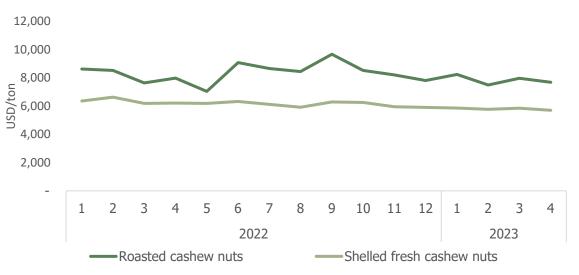




Structure of exports by products to the EU, Apr-2023

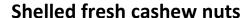


Average export price to the EU, Apr-2023



Export results to the EU, Apr-2023





Value: 60.5 mil.USD

Decrease 0.3% compared to Mar-2023

Increase 12% compared to Apr-2022



Roasted cashew nuts

Value: 1.62 mil.USD

Decrease 21% compared to Mar-2023

Increase **56**% compared to Apr-2022

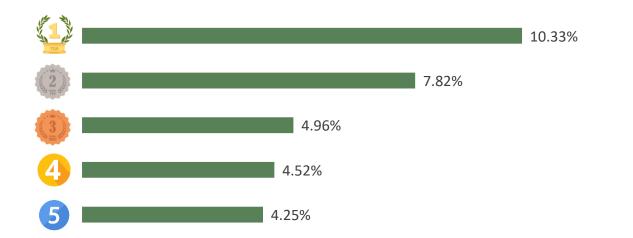
Shelled fresh cashew nuts

The average export price in Apr-2023 is **5,696** USD/ton; decreases **2.6**% compared to the previous month; and decreases **8.2**% compared to the same month of 2022.

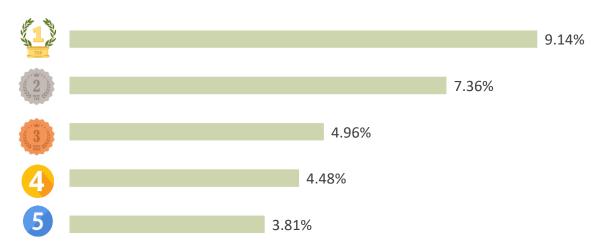
Roasted cashew nuts

The average export price in Apr-2023 is **7,680** USD/ton; decreases **3.5**% compared to the previous month; and decreases **3.7**% compared to the same month of 2022.

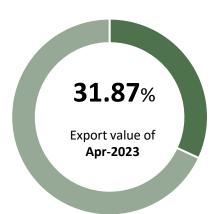
TOP 5 export enterprises by value to the EU, Apr-2023



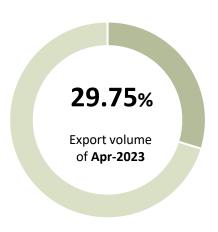
TOP 5 export enterprises by volume to the EU, Apr-2023



Value ratio of TOP 5 export enterprises to the EU, Apr-2023



Volume ratio of TOP 5 export enterprises to the EU, Apr-2023



SPOTLIGHTS



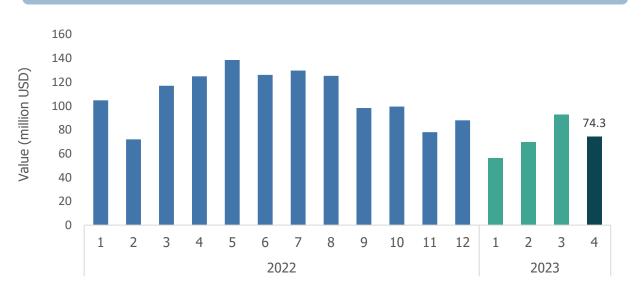
In the first 2 months of 2023, Germany imported 6.65 thousand tons of cashew nuts from the EU market, worth approximately 32 mil.EUR (equivalent to 35.87 mil. USD), up 186.5 % in volume, and up 117.1% in value over the same period last year. Of which, Germany imported cashew nuts mainly from the Netherlands, reaching 6.15 thousand tons, worth 28.55 mil.EUR (equivalent to 32 mil.USD), up 238.2% in volume and 158.6 % in value.

Germany also imported cashew nuts from the non-EU market, reaching approximately 6.78 thousand tons, worth 42.7 mil.EUR (equivalent to 47.86 mil.USD), down 7.7% in volume and down 10.6% in value over the same period last year. Of which, Germany reduced the import of cashew nuts from Vietnam, a decrease of 16.3% in volume and a decrease of 17.7% in value. Vietnam's cashew nut market share in Germany's total imports from the world decreased sharply, from 60% in the first 2 months of 2022 to 36.18% in the first 2 months of 2023.

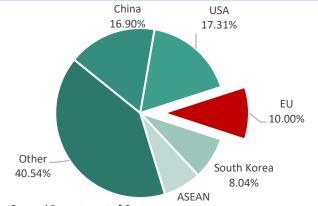
Source: Market News, Ministry of Industry and Trade (05/2023)



Export volume and value to the EU, Apr-2023



Percentage of export value to the EU, Apr-2023



Source: Calculated from data of the General Department of Customs

Export results to the EU, Apr-2023

Value

74.3 mil.USD

\$

Decrease 19.8% compared to Mar-2023

▶ Decrease 40.5% compared to Apr-2022

▼ 34.2 mil.USD less than the monthly average rate in 2022

❖ Accumulated 4 months of 2023 reaches **292.8** mil.USD, **22.5**% of total 2022

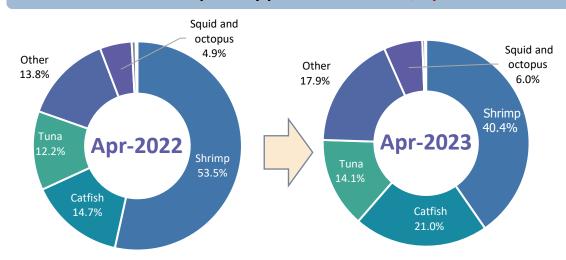
Changes in percentage of export value to the EU, Apr-2023



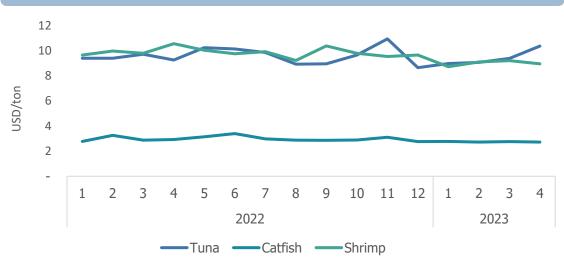


SEAFOOD

Structure of exports by products to the EU, Apr-2023



Average export price to the EU, Apr-2023



Export results to the EU, Apr-2023







Shrimp

Value: 29.5 mil.USD

Decrease **20.8**% compared to Mar-2023

Decrease **55.5**% compared to Apr-2022

Catfish

Value: 15.5 mil.USD

Decrease **19.5**% compared to Mar-2023

Decrease **15.4**% compared to Apr-2022

Tuna

Value: 10.4 mil.USD

Decrease **26.0**% compared to

Mar-2023

Decrease **31.8**% compared to Apr-2022

Tuna

The average export price in Apr-2023 is **10.4** USD/kg; increases **10.5**% compared to the previous month; and increases **11.9**% compared to the same month of 2022.

Catfish

The average export price in Apr-2023 is **2.7** USD/kg; decreases **1.3**% compared to the previous month; and decreases **7.2**% compared to the same month of 2022.

Shrimp

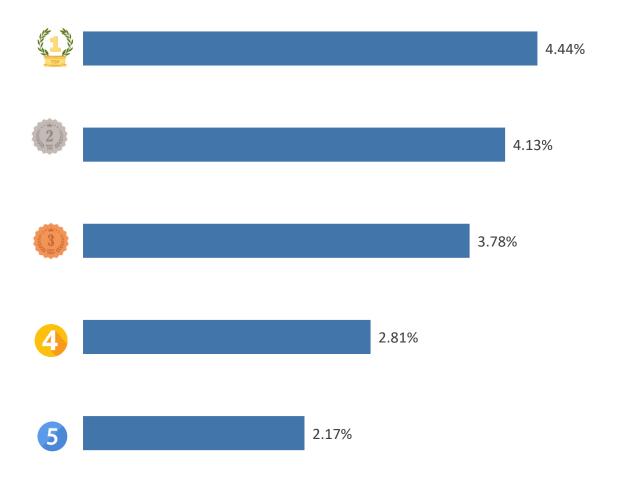
The average export price in Apr-2023 is **8.9** USD/kg; decreases **2.7**% compared to the previous month; and decreases **15.2**% compared to the same month of 2022.

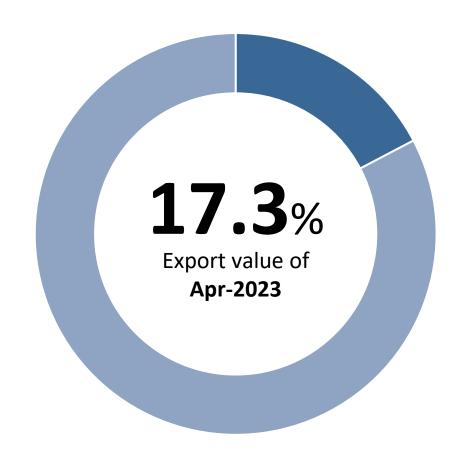


SEAFOOD

TOP 5 export enterprises by value to the EU, Apr-2023

Value ratio of TOP 5 export enterprises to the EU, Apr-2023





SPOTLIGHTS



01

High inflation continues to affect UK fish & chip industry

According to the Office of National Statistics, price inflation at fish and chip restaurants in March 2023 increased by 19% over the same period. approximately 30-40% of the fish utilized in fish and chip shops has been sourced from Russia. However, due to sanctions imposed on Russian fish products, characterized by a tax rate of 35%, there has been a notable increase in product prices since 1976.

Source: VASEP (5/2023)

02

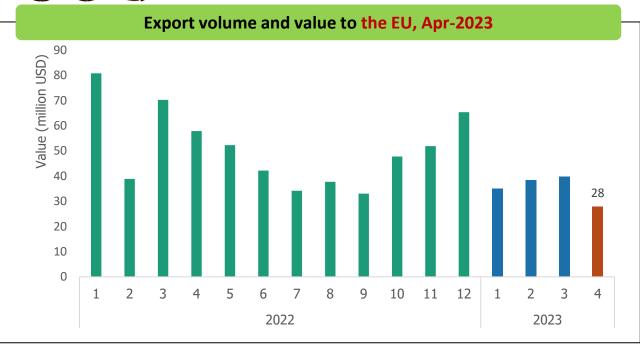
EU's seafood consumption decreased

At the beginning of 2023, household consumption of fresh fishery products in all EU countries fell in both volume and value compared with the same period in 2022. The largest decrease was recorded in Denmark, which droped 39% in volume and 34% in value.

Source: Fishretail(5/2023)



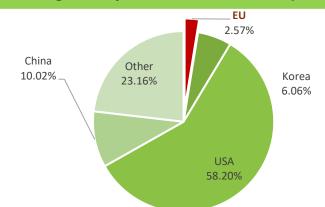
WOOD AND WOODEN PRODUCTS



Export results to the EU, Apr-2023



Percentage of export value to the EU, Apr-2023

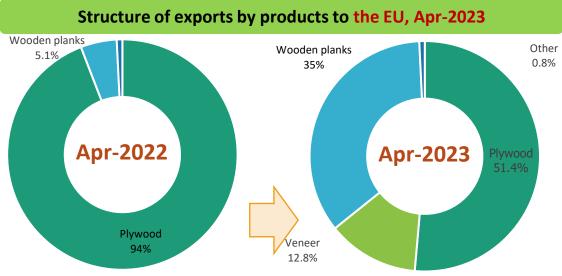


Changes in percentage of export value to the EU, Apr-2023

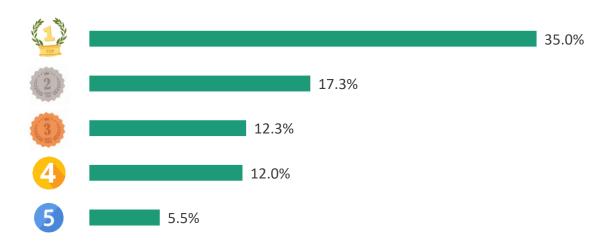




WOOD AND WOODEN PRODUCTS



TOP 5 export enterprises by value to the EU, Apr-2023



Export results to the EU, Apr-2023



Plywood

Value: **461.1** thousand USD Decrease **17**% compared to Mar-

2023

Decrease **68**% compared to Apr-2022



Veneer

Value: **115.2** thousand USD Decrease **75**% compared to

Mar-2023

Increase **100**% compared to Apr-2022

Wooden planks

Value: **314.0** thousand USD

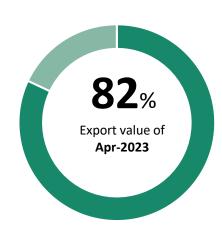
Increase 5% compared to Mar-

2023

Increase 305% compared to

Apr-2022

Value ratio of TOP 5 export enterprises to the EU, Apr-2023





WOOD AND WOODEN PRODUCTS

SPOTLIGHTS

In the first quarter of this year, the EU27 imported 427,000 tonnes of tropical wood and wooden furniture products with a total value of 896 mil.USD, respectively 12% and 22% less than the same period in 2022.

Source: ITTO

In the first three months of 2023, the EU27 imported 74,400 tonnes of wooden furniture from tropical countries with a total value of 350 mil.USD, 30% less in both tonnage and value terms than the same period in 2022.

Source: ITTO

The EU's imports of tropical sawnwood in the first quarter of 2023 were estimated at 232 thousand m³, down 4% compared to the same month of 2022.

Source: ITTO

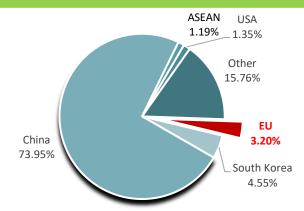


RUBBER

Export volume and value to the EU, Apr-2023



Percentage of export value to the EU, Apr-2023



Export results to the EU, Apr-2023

Value

3.78 mil.USE

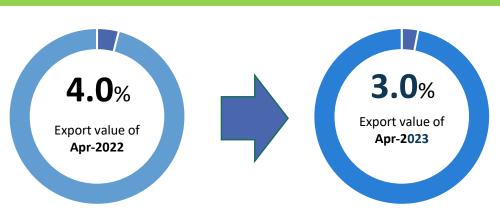
- **№** Decrease **44.9**% compared to Mar-2023
- ▶ Decrease 28.0% compared to Apr-2022
- **▼** 5.53 mil.USD less than the monthly average rate in 2022
- ❖ Accumulated 4 months of 2023 reaches24.3 mil.USD, 21.7% of total 2022

Volume

2.53 thousand tons

- ▶ Decrease 43.7% compared to Mar-2023
- ▶ Decrease 30.5% compared to Apr-2022
- **3,278 tons** less than the monthly average rate in 2022
- Accumulated 4 months of 2023 reaches
 16.2 thousand tons, 23.3% of total 2022

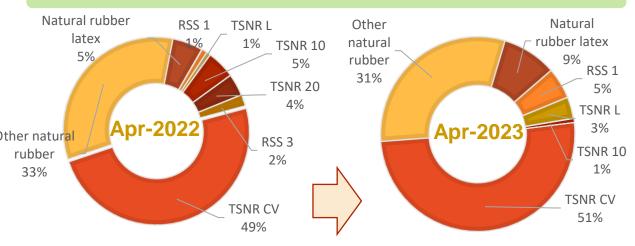
Changes in percentage of export value to the EU, Apr-2023



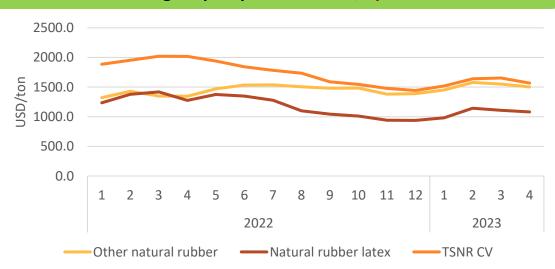


RUBBER

Structure of exports by products to the EU, Apr-2023



Average export price to the EU, Apr-2023



Export results to the EU, Apr-2023



Others

Value: 1.35 mil.USD

Decrease **26.5**% compared to Mar-2023

Decrease **26.0**% compared to Apr-2022



TSNR CV

Value: 2.22 mil.USD

Decrease **49.1**% compared to Mar-2023

Decrease **17.3**% compared to Apr-2022



Natural rubber latex

nil.USD Value: 0.4 mil.USD

Decrease **58.4**% compared to

Mar-2023

Decrease **37.5**% compared to Apr-2022

Other natural rubber

The average export price in Apr-2023 is **1,502** USD/ton; decreases **3.2**% compared to the previous month; and increases **11.7**% compared to the same month of 2022.

TSNR CV

The average export price in Apr-2023 is **1,567** USD/ton; decreases **5.2**% compared to the previous month; and decreases **12.8**% compared to the same month of 2022.

Natural rubber latex

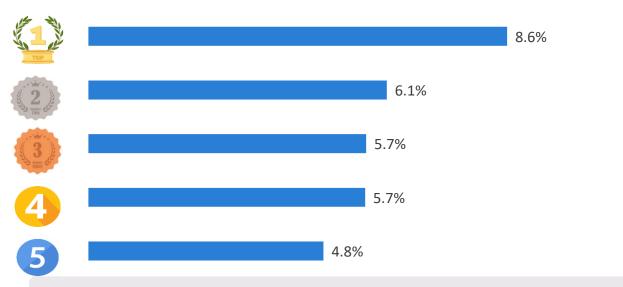
The average export price in Apr-2023 is **1,081** USD/ton; decreases **2.5**% compared to the previous month; and decreases **26.5**% compared to the same month of 2022.



RUBBER

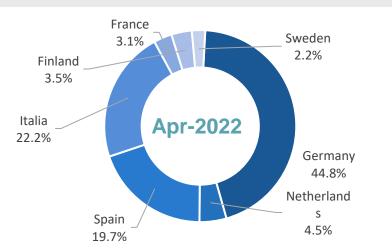
TOP 5 export enterprises by value to the EU, Apr-2023

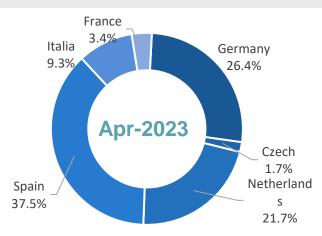
Value ratio of TOP 5 export enterprises to the EU, Apr-2023





Changes in percentage of export value by countries, Apr-2023





With stable demand, especially for fragrant rice and high-quality rice, the EU will continue to be a potential market for Vietnamese rice in the coming months.

Rice



Currently, EU countries are mainly importing rubber from members. It is forecasted that the EU will maintain high demand for rubber products in 2023, but this market also has strict requirements on product quality, so businesses need to be aware of the EU's technical standards for rubber products. For example, regulations on CE marking, product safety, labeling, packaging, and especially corporate social responsibility.

Rubber



Seafood exports to the EU in the coming months will still face many difficulties. The inflation forecast in Europe has not reached its peak yet, so seafood exports to the EU market are unlikely to recover strongly.

Seafood

In 2023, the EU economy is forecast to grow only 0.5% compared to the 2% growth rate in 2022, and inflation remains high at around 7%. This continues to affect consumer demand for wooden furniture, and at the same time causes difficulties for countries exporting goods to the EU, including Vietnam.

Wood and wooden products





Any comments, please send to:

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