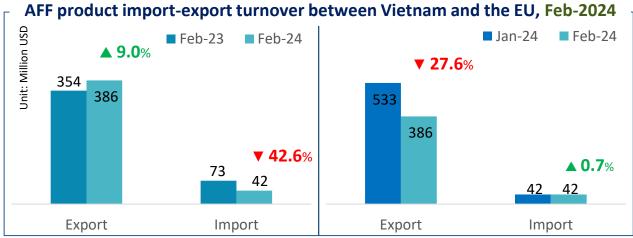
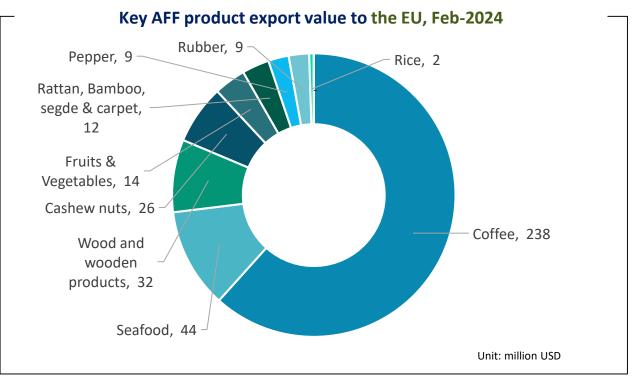
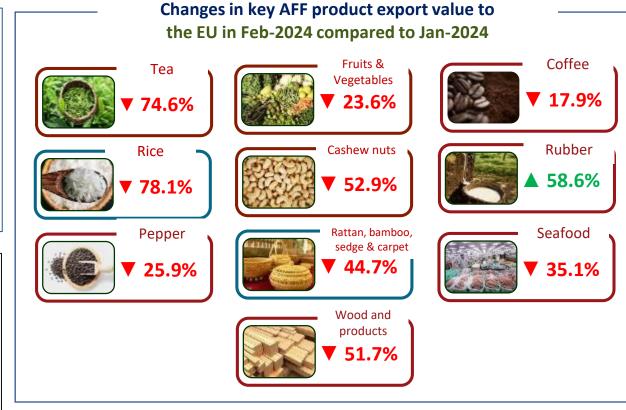
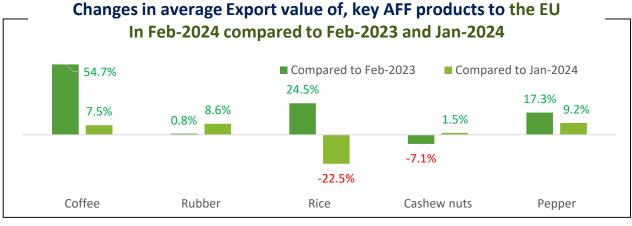


THE SITUATION OF AGRO-FORESTRY-FISHERY (AFF) PRODUCT EXPORT FROM VIETNAM TO THE EU IN FEBRUARY 2024









market European adapts new standards agricultural for products

In 2024, the EU applies many regulations related to circular economy and sustainable development such as Carbon border adjustment mechanism (CBAM); Anti-deforestation prevent carbon leakage.

In 2024, the EU also promotes food safety inspection, including imported goods and goods produced in EU countries. Accordingly, some Vietnamese products entering the EU that are applied border to gate supervision, including peppers, instant noodles and durian with

regulations (EUDR)... In particular, inspection frequencies of 50%, CBAM is the EU's strategic tool to 20% and 10%, respectively. Thus, this is the first time Vietnamese durian exported to the EU is subject to inspection at the border gate with a frequency of 10%. Okra and dragon fruit are also in the list of inspection at EU border gates with a frequency of 50% and 20% respectively.



Source: Nhandan.vn

The EU's economy is gradually recovering

According to the European Commission (EC), the EU's economic performance is expected to gradually improve due to consumption recovers, stable labor market, wage growth and declining inflation. Despite of tighter monetary policy, investment is expected to rebound. In 2024, the EU's GDP growth is forecasted to achieve 1.3%. In the Eurozone, GDP growth is forecasted to be lower, at 1.2%. In 2025, with lower effect of inflation and monetary tightening subsiding, economic growth is expected to increase to 1.7% for the EU and 1.6% for the Eurozone.

Monetary tightening in the European economy is expected to reduce inflation but with lower rate, reflecting a slow decline in inflationary pressures on food commodities, manufactured goods and services. However, monetary tightening may also affect economic activity for longer and to a greater extent than expected.

In general, inflation in the Eurozone is forecast to fall from 5.6% in 2023 to 3.2% in 2024 and 2.2% in 2025. In the EU, inflation is expected to fall from 6.5% in 2023 to 3.5% in 2024 and 2.4% in 2025.

Source: Tapchicongsan.org.vn



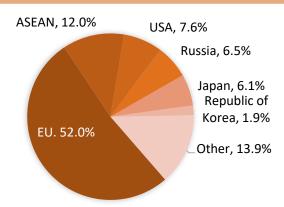




Export volume and value to the EU, Feb-2024



Percentage of export value to the EU, Feb-2024



Export results to the EU, Feb-2024

VALUE

237.5 million USD

- ▶ Decrease 17.9% compared to Jan-2024
- Increase 44.1% compared to Feb-2023
- **7 114.2** million USD more than the monthly average rate in 2023
- Accumulated 2 months of 2024 reaches500.7 mil.USD, 16.1% of total 2023

VOLUME

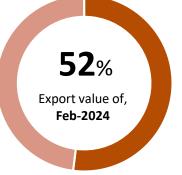
73.7 thousand tons

- ▶ Decrease 9.6% compared to Jan-2024
- ▶ Decrease 6.8% compared to Feb-2023
- **7 23.6** thousand tons more than the monthly average rate in 2023
- Accumulated 2 months of 2024 reaches
 161.4 thousand tons, 12.3% of total 2023

Changes in percentage of export value to the EU, Feb-2024

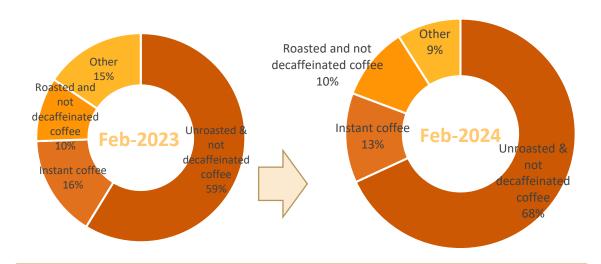




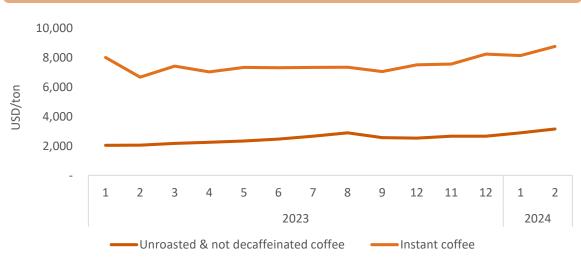




Structure of exports by products to the EU, Feb-2024



Average export price to the EU, Feb-2024



Export results to the EU, Feb-2024





Value: 216.6 million USD

Decrease 9.2% compared to

Jan-2024

Increase 38.5% compared to Feb-2023



Instant coffee

Value: 11.6 million USD

Jan-2024

Feb-2023

Roasted and not decaffeinated coffee

Value: 5.2 million USD

Decrease 27.4% compared to Decrease 36.7% compared to

Jan-2024

Increase 38.9% compared to Increase 40.8% compared to

Feb-2023

Instant coffee

The average export price in Feb-2024 is **8,752** USD/ton; increases **7.6**% compared the previous month; and increases 9.4% compared the same month of 2023.

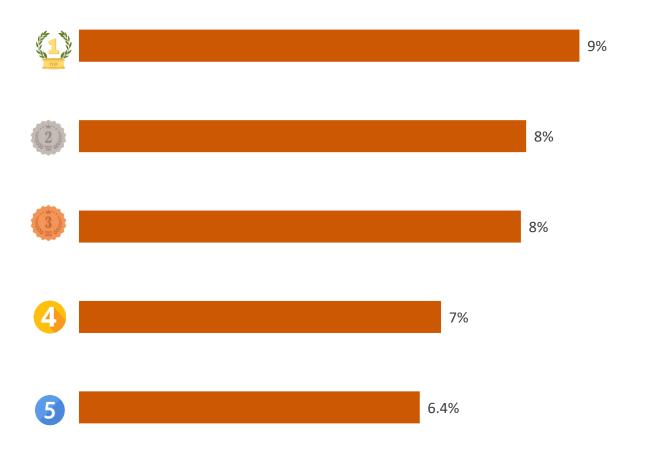
Unroasted & not decaffeinated coffee

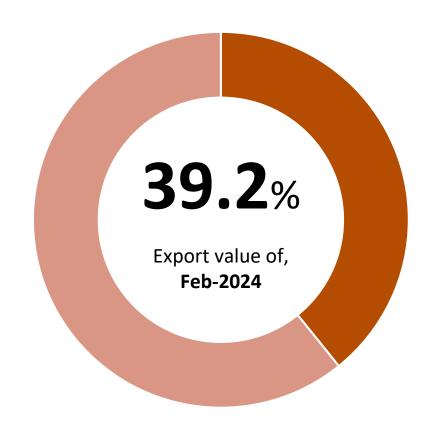
The average export price in Feb-2024 is **3,150** USD/ton; increases **9**% compared the previous month; and increases **54.2**% compared the same month of 2023.



TOP 5 export enterprises by value to the EU, Feb-2024

Value ratio of TOP 5 export enterprises to the EU, Feb-2024







SPOTLIGHTS



According to Eurostat, in 2023, Italy imports 624.6 thousand tons of coffee, with value of 1.94 billion EUR (nearly 2.1 billion USD) from non-EU markets, a decrease of 4.2% in volume and 8.2% in value compared to 2022. Although Italy's coffee import volume decreases in 2023, this market is still a great potential market for coffee exporters in the world because drinking coffee is an indispensable part of Italian culture. Italian coffee market will achieve an average growth rate of 3.35%/year in the period 2024 - 2029.

Source: Department of Import and Export - Ministry of Industry and Trade (3/2024)

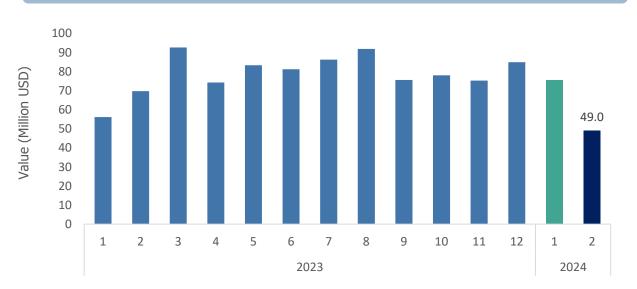
The EU will temporarily postpone the implementation of anti-deforestation regulations (EUDR). Instead, the EU will conduct a deforestation risk assessment at average level for all importing countries, to provide more time for exporting countries adapting to the new regulations. In addition, EU needs more time to complete a classification system of three risk levels: low, medium and high level.

Source: stockbiz.vn (3/2024)

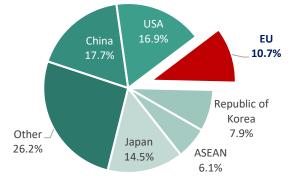


SEAFOOD

Export value to the EU, Feb-2024



Percentage of export value to the EU, Feb-2024



Export results to the EU, Feb-2024

VALUE

49.0 million USD

\$

Decrease 35.1% compared to Jan-2024

Decrease 29.7% compared to Feb-2023

- **▼ 30.1 million USD** less than the monthly average rate in 2023
- Accumulated 2 months of 2024 reaches 124.6 mil.USD, 13.0% of total 2023

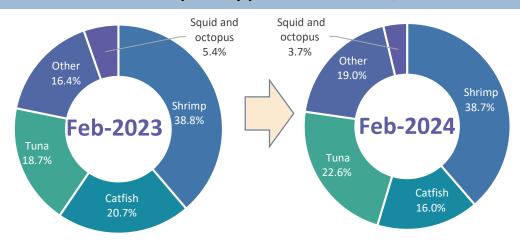
Changes in percentage of export value to the EU, Feb-2024



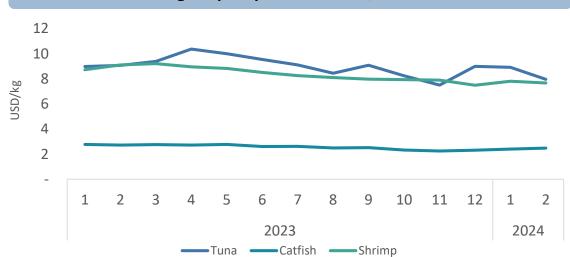


SEAFOOD

Structure of exports by products to the EU, Feb-2024



Average export price to the EU, Feb-2024



Export results to the EU, Apr-2023



Shrimp

Value: 18.9 million USD

Decrease **35.9**% compared to Jan-2024

Decrease **29.9**% compared to Feb-2023



Catfish

Value: 7.8 million USD

Decrease **40.9**% compared to Jan-2024

Decrease **45.8**% compared to Feb-2023



Tuna

Value: **11.1** million USD

Decrease **31.9**% compared to Jan-2024

Decrease **15.0**% compared to Feb-2023

Tuna

The average export price in Feb-2024 is **8.0** USD/kg; decreases **10.5**% compared the previous month; and decreases **12.2**% compared the same month of 2023.

Catfish

The average export price in Feb-2024 is **2.4** USD/kg; increases **2.8%** compared the previous month; and decreases **8.9%** compared the same month of 2023.

Shrimp

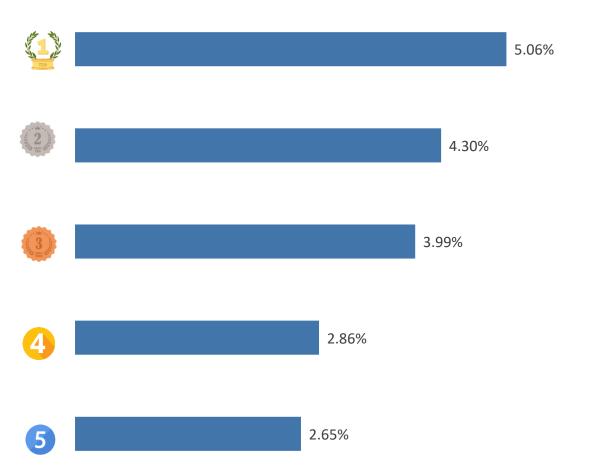
The average export price in Feb-2024 is **7.7** USD/kg; decreases **2.4**% compared the previous month; and decreases **15.9**% compared the same month of 2023.

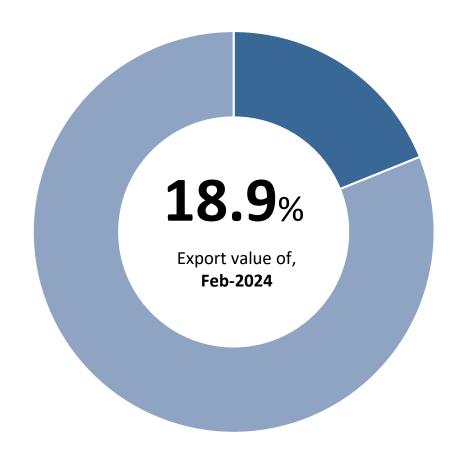


SEAFOOD

TOP 5 export enterprises by value to the EU, Feb-2024

Value ratio of TOP 5 export enterprises to the EU, Feb-2024







SPOTLIGHTS

01

Europêche highly appeciated EU's new regulations on banning products made with forced labour

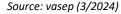
In early March, negotiators from the EU Parliament and Council reached a provisional agreement on new regulations banning products produced with forced labor from entering the EU market, including seafood. Europêche highly appreciated this agreement and called for the rapid implementation of an effective system to ban the trade of fish products derived from forced labor, in line with EU policies on combating illegal fishing (IUU). Europêche also stated that the new regulation will help maintain qualified jobs and uphold basic rights in the seafood sector in the world.

Source: the fishing daily (3/2024)

02

Exporting Vietnamese pangasius to the EU faces many difficulties

Vietnamese pangasius exports to the EU market in the first two months of 2024 reached 21 million USD, decreasing 28% compared to the same period in 2023. In February 2024, the Netherlands remained the largest market of Vietnamese pangasius in the EU, decreasing 43% compared to the same period last year and 48% compared to the previous month. Germany followed with import value of 1.6 million USD, reflecting a 55% decrease over the same period last year. Only Spain and several other smaller markets in the EU recorded positive growth. The remaining EU countries all experienced declines ranging from 17% to 100% over the same period. Experts predict that 2024 will continue to be a challenging year for the EU's economic recovery and growth goals, due to the Russia-Ukraine conflict and the conflict in the Middle East. Vietnamese seafood exports to the EU will be impacted, including pangasius.







WOOD AND WOODEN PRODUCTS



Export results to the EU, Feb-2024



million USD

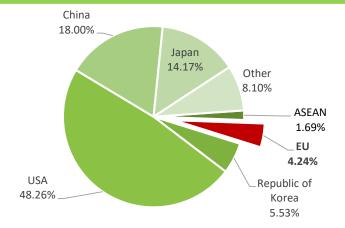
Decrease **51.7**% compared to Jan-2024

Decrease 15.4% compared to Feb-2023

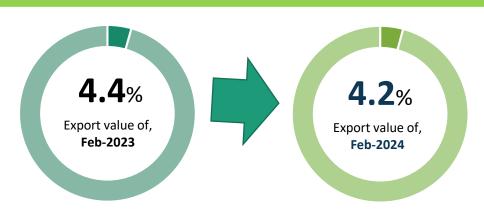
♥ 3 million USD less than the monthly average rate in 2023

❖ Accummulated 2 month of 2024 reaches **99.8** million USD, **23.5**% of total 2023

Percentage of export value to the EU, Feb-2024



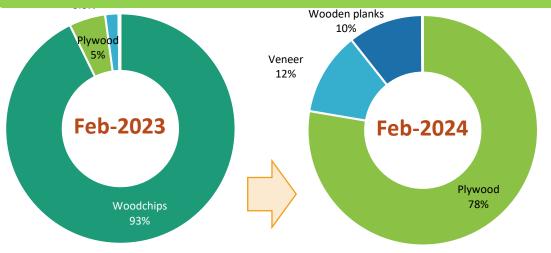
Changes in percentage of export value to the EU, Feb-2024



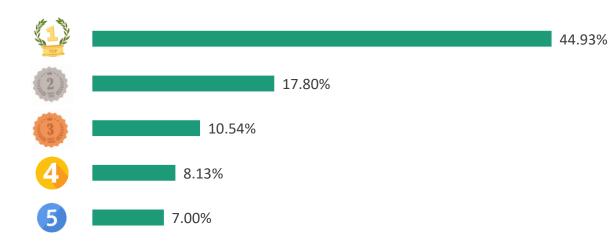


WOOD AND WOODEN PRODUCTS

Structure of exports by products to the EU, Feb-2024



TOP 5 export enterprises by value to the EU, Feb-2024



Export results to the EU, Feb-2024



Plywood

Value: **0.7** million USD

Decrease 11% compared to Jan-2024

Increase 152% compared to Feb-2023



Veneer

Value: 0.1 million USD

Decrease 9% compared to Jan-2024

Increase 4% compared to Feb-2023

Value ratio of TOP 5 export enterprises to the EU, Feb-2024





SPOTLIGHTS

In 2023, the EU imported 2.59 million tons of tropical wood and wooden furniture products, with a value of 3.18 billion USD, a decrease of 18% and 27%, respectively compared to 2022. Of which, the EU imported 265,600 tons of wooden furniture with a value of 1.12 billion USD, a decrease of 24% and 35% respectively compared to 2022. Imported wooden furniture has decreased from main suppliers. Specifically, imports from Vietnam decreased by 38%, Indonesia decreased by 35%, India decreased by 30%, Malaysia decreased by 36% and Thailand decreased by 32% compared to 2022.

In 2023, the EU imported 848,000 m3 of tropical sawn wood with a value of 782 million USD, a decrease of 16% in volume and a decrease of 14% in value compared to 2022. Imports have decreased from main suppliers. Specifically, imports from Cameroon decreased by 9%, Gabon decreased by 22%, Brazil decreased by 41%, Malaysia decreased by 20%, Ghana decreased by 32%, Ivory Coast decreased by 27% compared to 2022.

Source: ITTO



FRUITS AND VEGETABLES (EXPORT)





Export results to the EU, Feb-2024



18.2

million USD

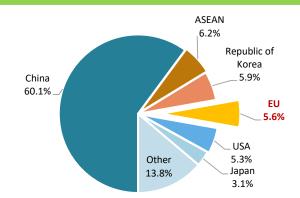
Decrease 23.6% compared to Jan-2024

Decrease 9.7% compared to Feb-2023

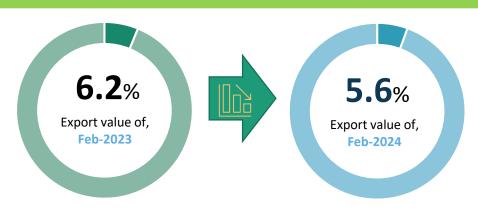
6.4 million USD less than the monthly average rate in 2023

Accumulated 2 month of 2024 reaches 42.1 mil.USD, 14.2% of total 2023

Percentage of export value to the EU, Feb-2024



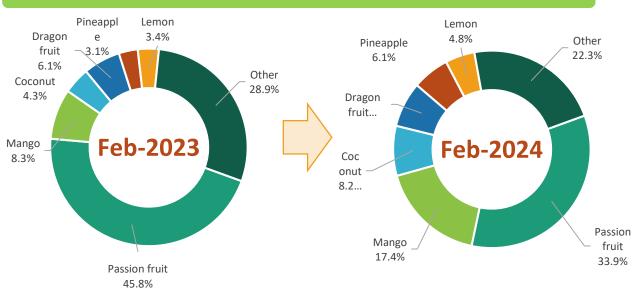
Changes in percentage of export value to the EU, Feb-2024





FRUITS AND VEGETABLES (EXPORT)

Structure of exports by products to the EU, Feb-2024



Export results to the EU, Feb-2024



Passion fruit

Value: 6.2 million USD

Increase 3.1% compared to Jan-2024

Decrease 33.3% compared to Feb-2023



Mango

Value: 3.2 million USD

Decrease 5.5% compared to Jan-2024

Increase 90.0% compared to Feb-2023



Coconut

Value: 1.5 million USD

Increase 36.8% compared to Jan-2024

Increase 69.7% compared to Feb-2023



Dragon fruit

Value: 1.4 million USD

Increase 13.4% compared to Jan-2024

Increase **10.4**% compared to Feb-2023



Pineapple

Value: 1.1 million USD

Decrease 8.5% compared to Jan-2024

Increase **75.6**% compared to Feb-2023



Lemon

Value: 0.88 million USD

Decrease **1.1**% compared to Jan-2024

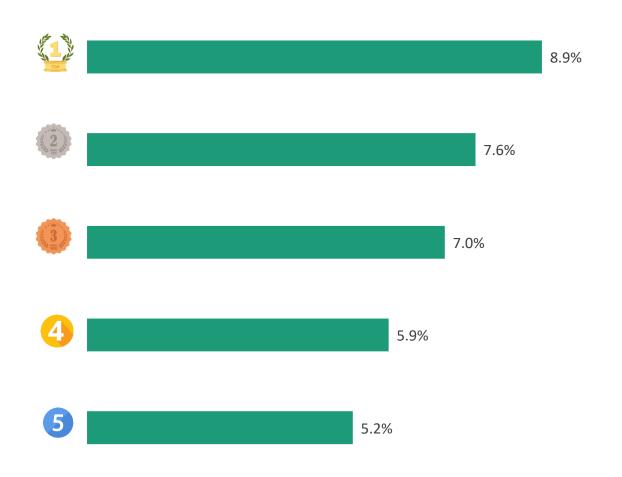
Increase **26.6**% compared to Feb-2023

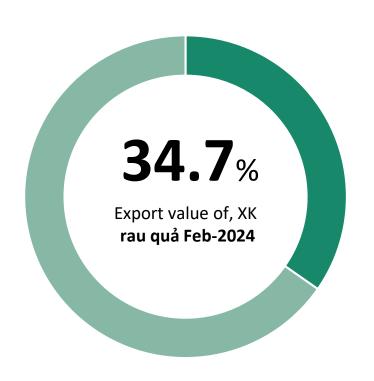


FRUITS AND VEGETABLES (EXPORT)

TOP 5 export enterprises by value to the EU, Feb-2024

Value ratio of TOP 5 export enterprises to the EU, Feb-2024





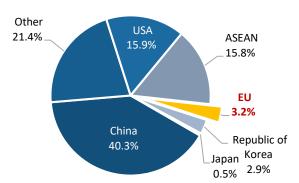


FRUITS AND VEGETABLES (IMPORT)





Percentage of import value from the EU, Feb-2024



Import results from the EU, Feb-2024

VALUE

3.9

million USD



Decrease **36.1**% compared to Jan-2024

Increase **19.6**% compared to Feb-2023

0.7 million USD less than the monthly average rate in 2023

Accumulated 2 month of 2024 reaches 10.0 million USD, 18.0% of total 2023

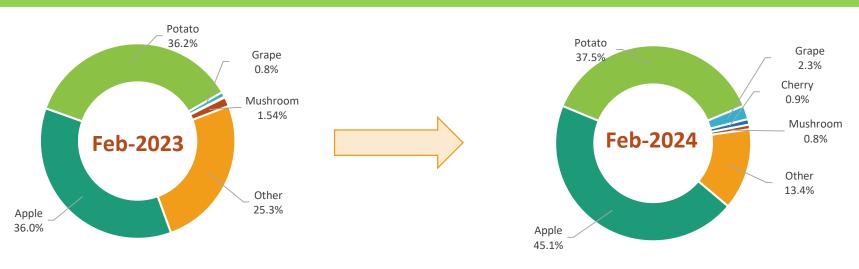
Changes in percentage of import value from the EU, Feb-2024





FRUITS AND VEGETABLES (IMPORT)

Structure of imports by products from the EU, Feb-2024



Import results of some main products from the EU, Feb-2024



Apple

Value: 1.8 million USD

Decrease **54.4**% compared to Jan-2024

Increase 49.8% so compared to Feb-2023



Potato

Value: 2.5 million USD

Increase 17.7% compared to Jan-2024

Increase 23.9% compared to Feb-2023



Grape

Value: 1.9 million USD

Increase **21.7**% compared to Jan-2024

Increase **232.1**% compared to Feb-2023

SPOTLIGHTS



The European Parliament and the EU Council agrees to revise regulations on preventing the entry of new plant pests into Europe and mitigate the spread of existing pests. The regulations also include measures to addresses the spread of pests like the false codling moth to Spain's citrus crops and the persistence of the Asian long-horned beetle in France, Germany, and Italy.

2

The Polish Ministry of Finance has declared the plan to stop the zero VAT rate on food items, being effective from April 1, 2024. This decision has been applied in the context of declining inflation rates and food prices growth rate. The standard VAT on food, which had been reduced to 0 since February 1, 2022 has been reinstated at 5%. This adjustment will affect on price of essential food commodities, including vegetables, fruits, and nuts.



3

The European Rapid Alert System for Food and Feed (RASFF) flagged two consignments of vegetables from Macedonia because of containing chlorpyrifos, a prohibited pesticide in the EU since 2020 due to its genotoxic potential and developmental neurotoxicity.

SPOTLIGHTS



4

The Latvian government has approved a list of agricultural products from Russia and Belarus that are banned for importation. The banned items include all vegetables and root crops, nuts, as well as various fruits and berries. The resolution will come into effect on March 8th.

Interfel has carried out an survey on fruit and vegetable consumption in 5 members of European Union (France, Germany, Italy, Netherlands and Spain) in order to find out which fruit and vegetables are preferred in Europeans, as well as the obstacles and expectations of consumers. More than 4,000 people are responded from January 26th to 29th, 2024 (800 people per each country).

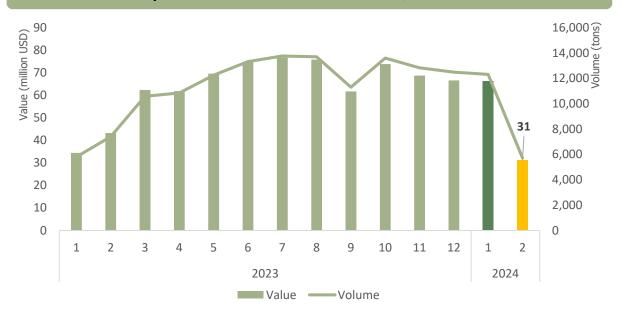
Results of the survey show that Broccoli (12%) tops the list of Europeans' favorite vegetables, followed by lettuce (10%) and tomatoes (8%). For the fruit, apples win the most votes (19%), followed by bananas (16%) and strawberries (11%).



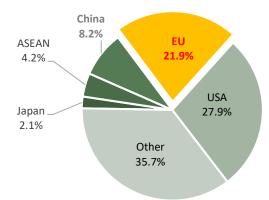


CASHEW NUTS

Export volume and value to the EU, Feb-2024



Percentage of export value to the EU, Feb-2024



Export results to the EU, Feb-2024

VALUE

31.2 million USD

Decrease **52.9**% compared to Jan-2024

Decrease 27.9% compared to Feb-2023

◆ 33 million USD less than the monthly average rate in 2023

❖ Accummulated 2 month of 2024 reaches 97.3 mil.USD, 13% of total 2023 **VOLUME**

5.7 thou

housand tons

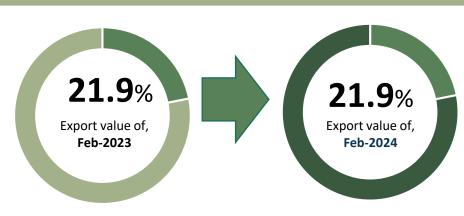
Decrease 53.6% compared to Jan-2024

Decrease 22.8% compared to Feb-2023

▶ 815 tons less than the monthly average rate in 2023

❖ Accummulated 2 month of 2024 reaches 18 thousand tons, 13% of total 2023

Changes in percentage of export value to the EU, Feb-2024



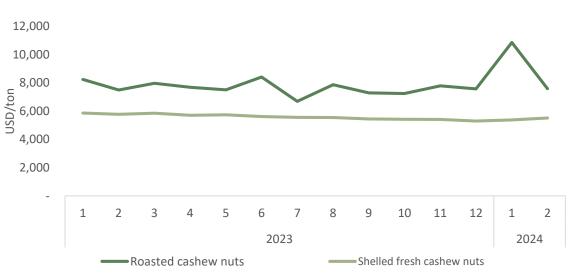


CASHEW NUTS

Structure of exports by products to the EU, Feb-2024



Average export price to the EU, Feb-2024



Export results to the EU, Feb-2024



Shelled fresh cashew nuts

Value: 29.9 million USD

Decrease 53.3% compared to Jan-2024

Decrease 28.5% compared to Feb-2023



Roasted cashew nuts

Value: 1.3 million USD

Decrease 41.2% compared to Jan-2024

Decrease **8.1**% compared to Feb-2023

Shelled fresh cashew nuts

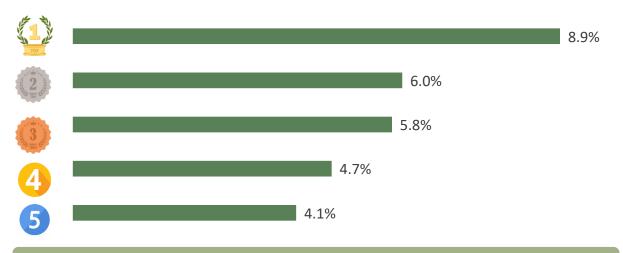
The average export price in Feb-2024 is **5,511** USD/ton; increases **2.7**% compared the previous month; and decreases **4.4**% compared the same month of 2023.

Roasted cashew nuts

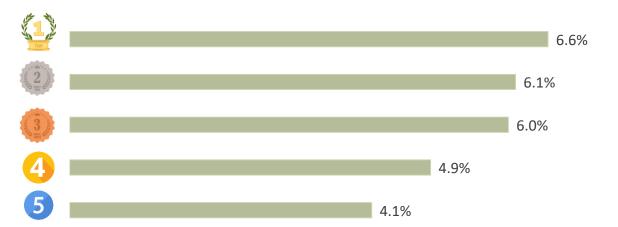
The average export price in Feb-2024 is **7,573** USD/ton; decreases **30.2**% compared the previous month; and increases **1.1**% compared the same month of 2023.

CASHEW NUTS

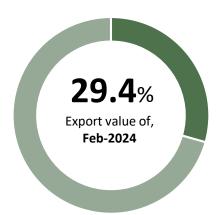
TOP 5 export enterprises by value to the EU, Feb-2024



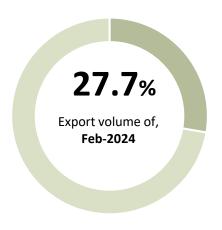
TOP 5 export enterprises by volume to the EU, Feb-2024



Value ratio of TOP 5 export enterprises to the EU, Feb-2024



Volume ratio of TOP 5 export enterprises to the EU, Feb-2024



SPOTLIGHTS



On 12 March 2024, Mr. Aun Porn Moniroth, Deputy Prime Minister and Minister of Economy and Finance Ministry of Cambodia and Ms. Jutta Urpilainen, European Commissioner on international cooperation, signed a funding agreement of 97 million USD to support the development of four sectors including agriculture and food, energy, technical training and trade in Cambodia.

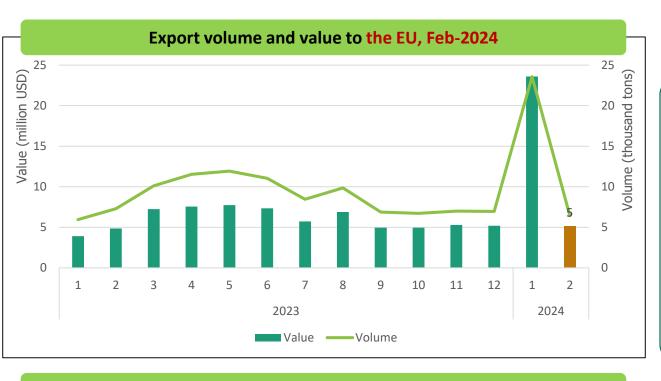
Four new EU projects in Cambodia focus on promoting sustainable development of value chains, effective usage of renewable energy. The four projects aim to reduce dependence on fossil fuels, enhancing energy security and integration, and promoting Cambodian products into regional and international markets.

The "Collaboration for sustainable agriculture and food in Cambodia" project aims to increase the productivity of the cashew and pepper value chain towards ecological agriculture and environment-friendly investment in producing and processing industry.





RICE



Export results to the EU, Feb-2024

VALUE

VOLUME

▶ Decrease **78.1**% compared to Jan-2024

₹ Increase **6.3**% compared to Feb-2023

■ 811.1 thousand USD less than the monthly average rate in 2023

❖ Accummulated 2 month of 2024 reaches 28.8 million USD, 40.1% of total 2023

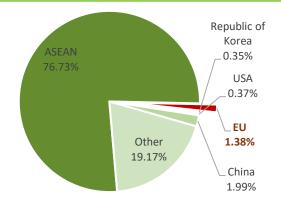
▶ Decrease **72.7**% compared to Jan-2024

▶ Decrease **11.7**% compared to Feb-2023

₹ 2.2 thousand tons less than the monthly average rate in 2023

❖ Accummulated 2 month of 2024 reaches **30.0** thousand tons, **28.9%** of total 2023

Percentage of export value to the EU, Feb-2024



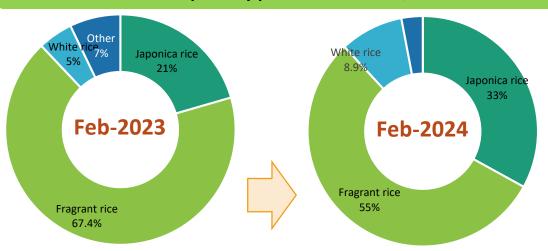
Changes in percentage of export value to the EU, Feb-2024



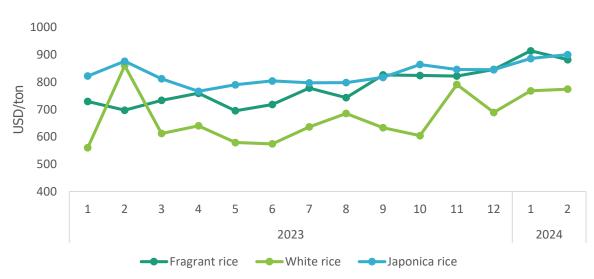


RICE

Structure of exports by products to the EU, Feb-2024



Average export price to the EU, Feb-2024



Export results to the EU, Feb-2024







Fragrant rice

Value: 2.8 million USD

Decrease **86**% compared to

Decrease **13**% compared to Feb-2023

Japonica rice

Value: 1.7 million USD

Decrease 27% compared to Jan-2024

Increase **71**% compared to Feb-2023

White rice

Value: 0.5 million USD

Increase **28**% compared to Jan-2024

Increase **94**% compared to Feb-2023

Japonica rice

The average export price in Feb-2024 is **900** USD/ton; increases **2**% compared the previous month; and increases **3**% compared the same month of 2023.

Fragrant rice

The average export price in Feb-2024 is **882** USD/ton; decreases **4**% compared the previous month; and increases **27**% compared the same month of 2023.

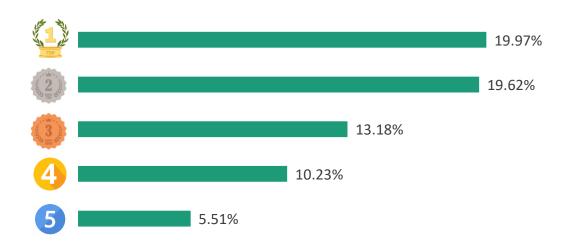
White rice

The average export price in Feb-2024 is **768** USD/ton; increases **1**% compared the previous month; and decreases **10**% compared the same month of 2023.

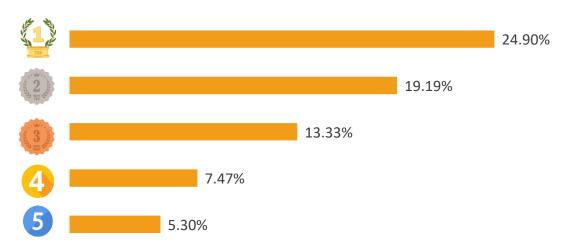


RICE

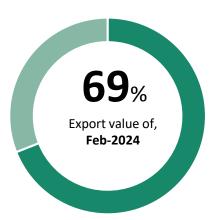
TOP 5 export enterprises by value to the EU, Feb-2024



TOP 5 export enterprises by volume to the EU, Feb-2024



Value ratio of TOP 5 export enterprises to the EU, Feb-2024



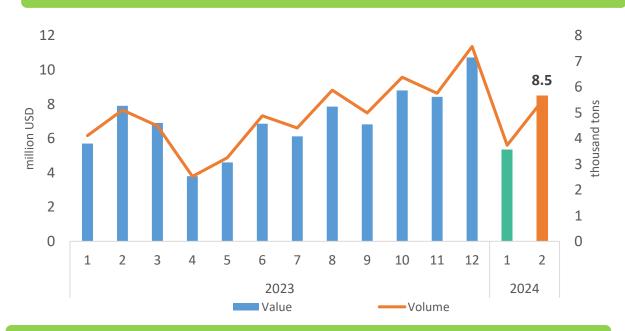
Volume ratio of TOP 5 export enterprises to the EU, Feb-2024



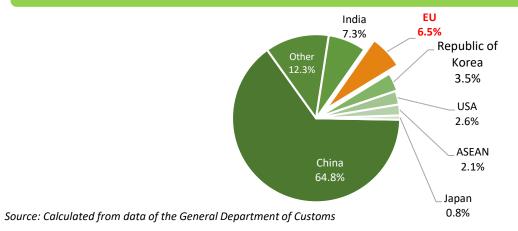


RUBBER

Export volume and value to the EU, Feb-2024



Percentage of export value to the EU, Feb-2024



Export results to the EU, Feb-2024

VALUE

8.5 million USD

7 Increase **58.6**% compared to Jan-2024

■ Increase 7.8% compared to Feb-2023

1.5 million USD more than the monthly average rate in 2023

❖ Accummulated 2 month of 2024 reaches 13.9 million USD, 16.4% of total 2023 **VOLUME**

5.46 thousand ton

7 Increase **46.1**% compared to Jan-2024

₹ Increase **7.0**% compared to Feb-2023

• 0.5 thousand tons more than the monthly average rate in 2023

Accummulated 2 month of 2024 reaches 9.2 thousand tons, 15.5% of total 2023

Changes in percentage of export value to the EU, Feb-2024



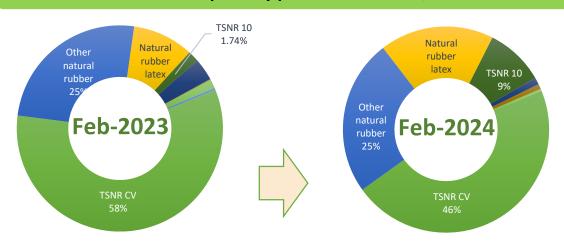


6.5% Export value of, Feb-2024

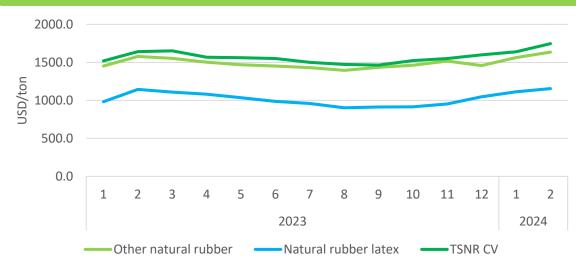


RUBBER

Structure of exports by products to the EU, Feb-2024



Average export price to the EU, Feb-2024



Export results to the EU, Feb-2024





Other natural rubber

Value: 2.1 million USD

Increase **128**% compared to Jan-2024

Increase **4.7**% compared to Feb-2023

TSNR CV

Value: 3.9 million USD

Increase **45**% compared to Jan-2024

Decrease **14.3**% compared to Feb-2023

Natural rubber latex

Value: 1.5 million USD

Increase **3.0**% compared to Jan-2024

Increase **102**% compared to Feb-2023

Other natural rubber

The average export price in Feb-2024 is **1,636** USD/ton; increases **4.7**% compared the previous month; and increases **4.6**% compared to the same month of 2023.

TSNR CV

The average export price in Feb-2024 is **1,747** USD/ton; increases **6.6**% compared the previous month; and increases **6.5**% compared to the same month of 2023.

Natura rubber latex

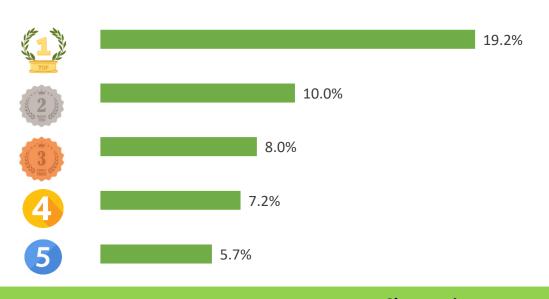
The average export price in Feb-2024 is **1,154** USD/ton; increases **3.8**% compared the previous month; and increases **0.9**% compared to the same month of 2023.

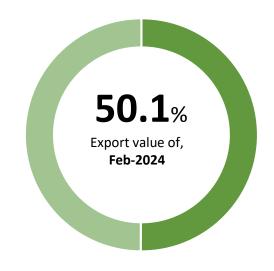


RUBBER

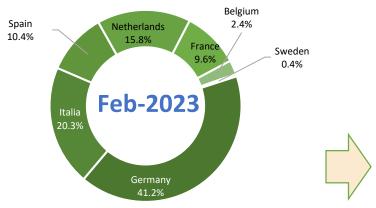
TOP 5 export enterprises by value to the EU, Feb-2024

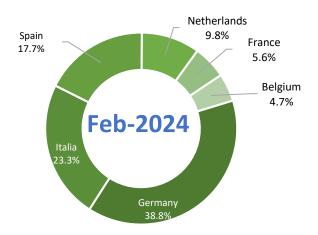
Value ratio of TOP 5 export enterprises to the EU, Feb-2024





Changes in percentage of export value by countries, Jan-2024







SPOTLIGHTS

According to statistics from the European Statistics Agency, in 2023, the EU imported rubber (HS 4001, 4002, 4003, 4005) from non-EU markets reaching over 2.1 million tons, worth 4.78 billion USD, a decrease of 22.8% in volume and a decrease of 32.3% in value compared to 2022. Among non-EU supply sources, Thailand, Ivory Coast, Indonesia, the United States, and South Korea are the top 5 largest markets supplying rubber to the EU market.

In 2023, the EU imported 1.02 million tons of natural rubber (HS 4001) from non-EU markets, worth 1.73 billion USD, a 24.5% decrease in volume and 1.8% decrease in value compared to 2022. Ivory Coast, Thailand, Indonesia, Malaysia and Vietnam are the 5 largest non-EU markets supplying natural rubber to the EU. The volume of natural rubber imported from these markets decreased in 2023.

Vietnam was the 5th largest natural rubber supply market for the EU in 2023, with 67.8 thousand tons, worth 102.68 million USD, a decrease of 17.3% in volume and a decrease of 39.5% in value compared to 2022. Vietnam's natural rubber market share in total EU imports accounts for 6.64%, higher than 6.06% in 2022.



Any comments. please send to:

INFORMATION CENTER FOR AGRICULTURE AND RURAL DEVELOPMENT

INSTITUTE OF POLICY AND STRATEGY FOR AGRICULTURE AND RURAL DEVELOPMENT

Address: 16 Thuy Khue Street. Thuy Khue Wd.. Tay Ho Dist.. Hanoi

Email: thongtinthitruong@ipsard.gov.vn; info@agro.gov.vn;

Website: http://agro.gov.vn/





