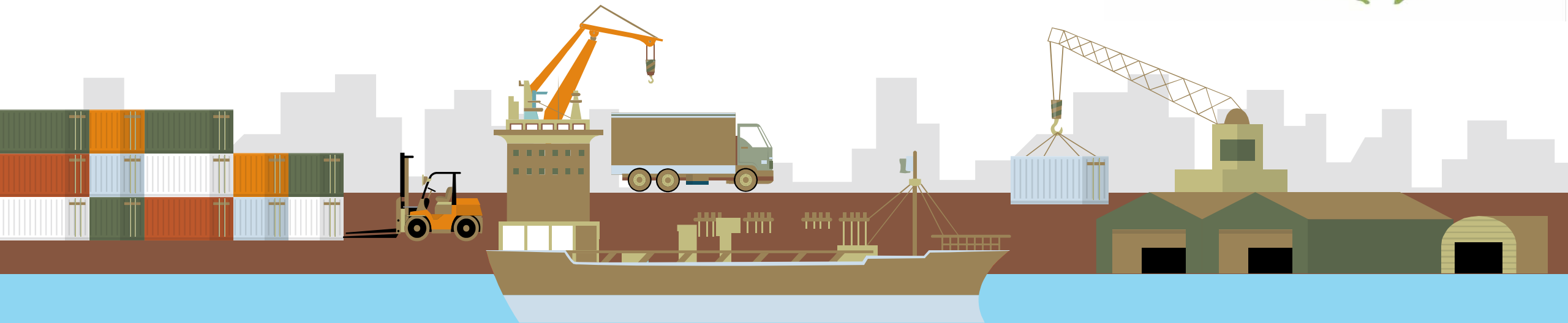


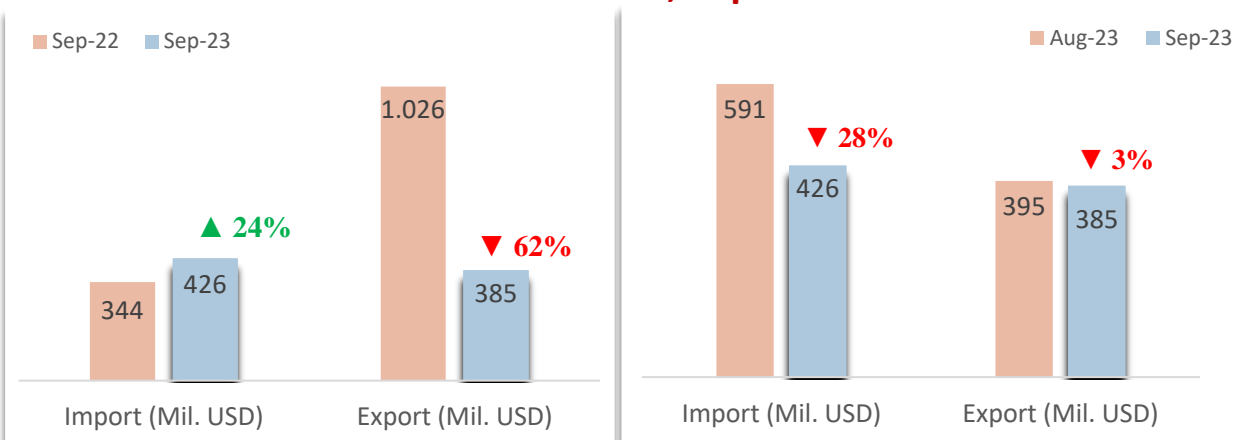
MONTHLY REPORT ON AGRI-PRODUCT EXPORT

FROM VIETNAM TO **ASEAN MARKET**

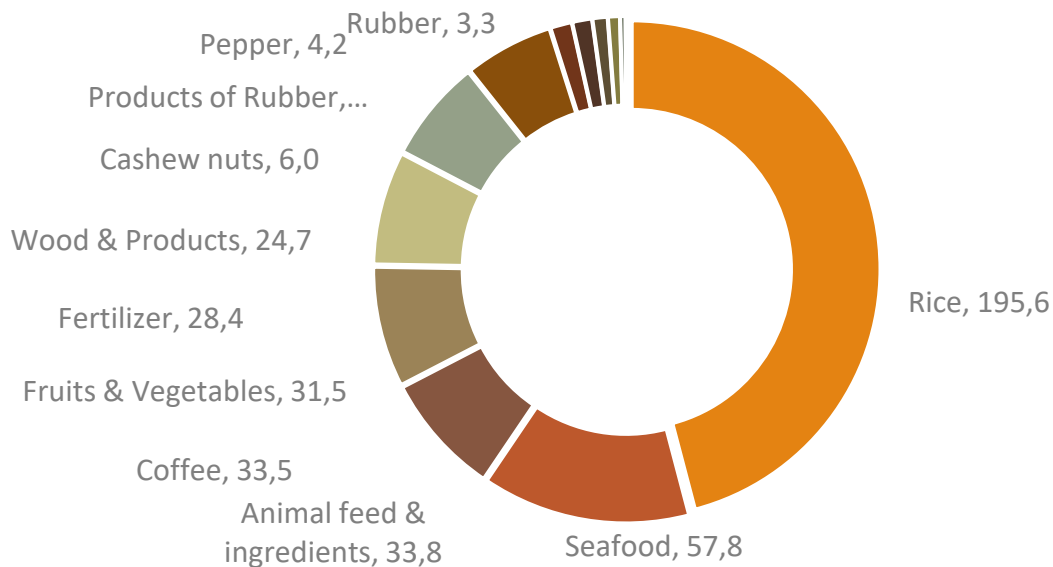


THE SITUATION OF AGRO-FORESTRY-FISHERY (AFF) PRODUCT EXPORT FROM VIETNAM TO THE ASEAN IN SEPTEMBER 2023

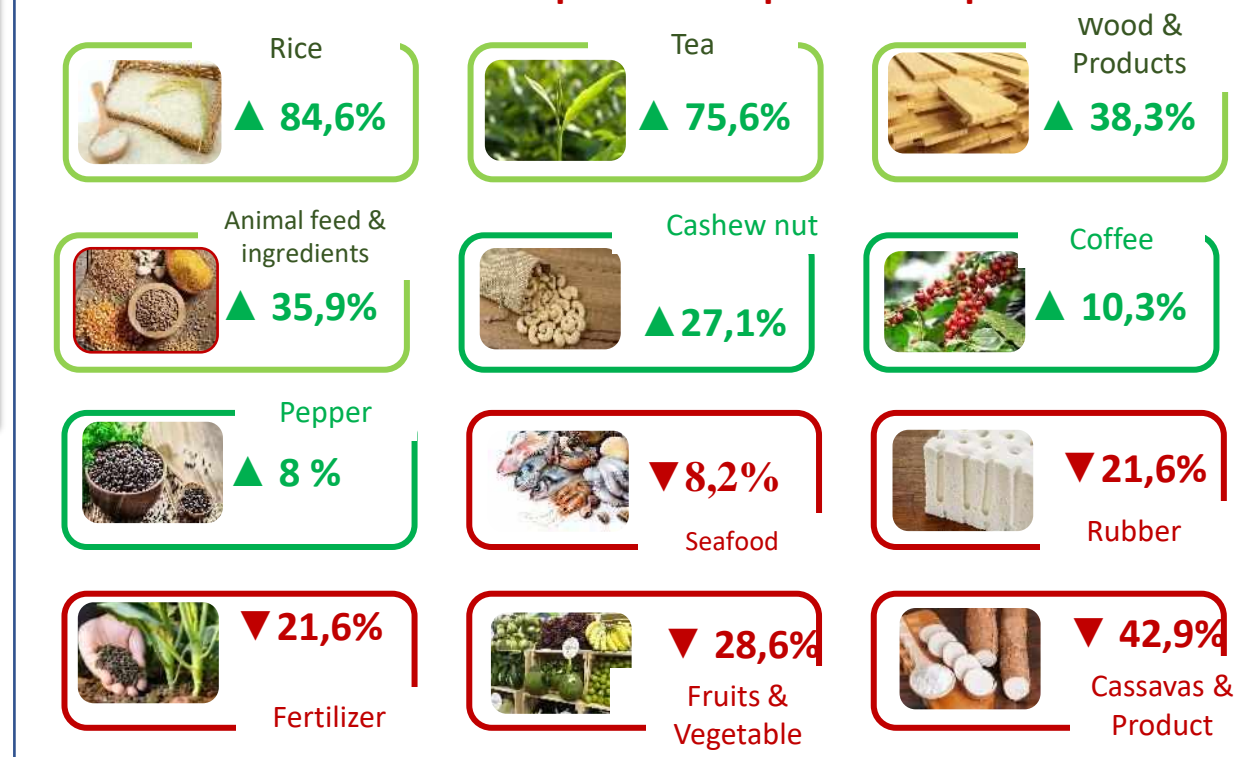
AFF products Import- Export turnover between Vietnam – ASEAN, Sep-2023



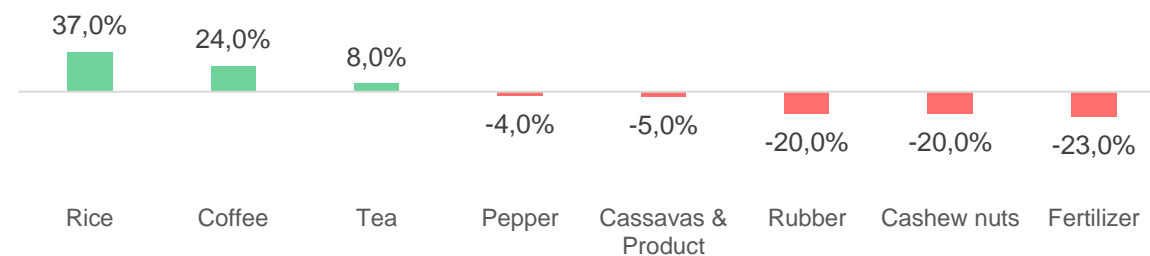
AFF key product export value to the ASEAN, Sep-2023



Changes in key product export value to the ASEAN in Sep-2023 compared to Sep-2022



Change in average export value of key AFF products to the ASEAN in Sep-2023 compared to Sep-2022





The IMF recommends for ASEAN to overcome economic challenges.

The IMF recommends for ASEAN to overcome economic challenges

Kristalina Georgieva-IMF General Director highlights that ASEAN's growth rate is 4.6% in 2023. However, she also warns that ASEAN needs to continue to develop dynamically to overcome current global economic challenges, including inflation pressures and tightening credit .

Ms. Georgieva recommends three steps for ASEAN members to maintain high growth, including (1) maintaining macroeconomic and financial stability to ensure consumers' and investors' confidence, (2) investing more in education and skills training, and (3) investing in digital connectivity and the green economy.



1: aseanvietnam.vn



China increases green investment in ASEAN

China increases green investment in ASEAN

China is increasing investment in green technology in ASEAN to become the largest investor in the region. China is the largest investors for green projects in ASEAN.

According to Pahala Mansury - Indonesian Deputy Foreign Minister, ASEAN are calling for 93 investment projects with 38.2 billion USD for its partner countries. China, the US, the UK, France, and Australia are expected to be key the investors of these projects.

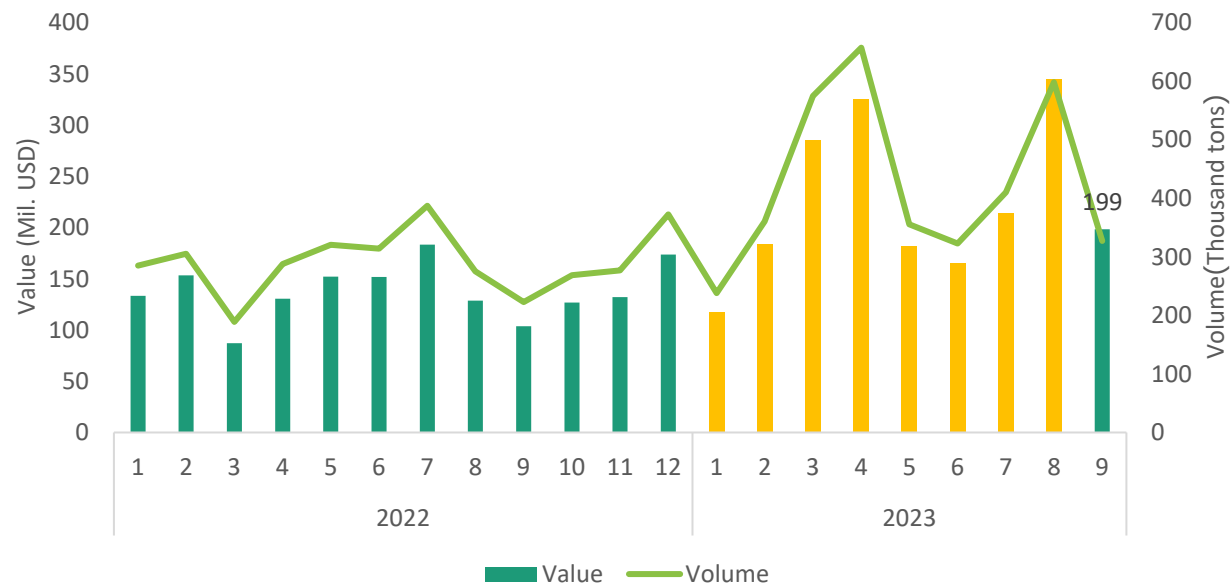
China's main investment fields include green infrastructure, digital economy, sustainable finance, and tourism. ASEAN countries have welcomed Chinese investment flows but they have also raised some concerns about the region's economic dependence on China.

Nguồn: Tạp chí Diễn đàn Doanh nghiệp



RICE

Export volume and value of rice the ASEAN, Sep-2023



Export results the ASEAN, Sep-2023

VALUE
198.5 Mil. USD

↘ Decrease **42.4%** compared to Aug 2023

↗ Increase **91.2%** compared to Sep 2022

↗ **60.4 Mil. USD** more than the monthly average rate in 2022

◇ Accumulated nine months of 2023 reaches **2.0 Bil.USD, 121.7%** of the total 2022

VOLUME
327.2 Thousand tons

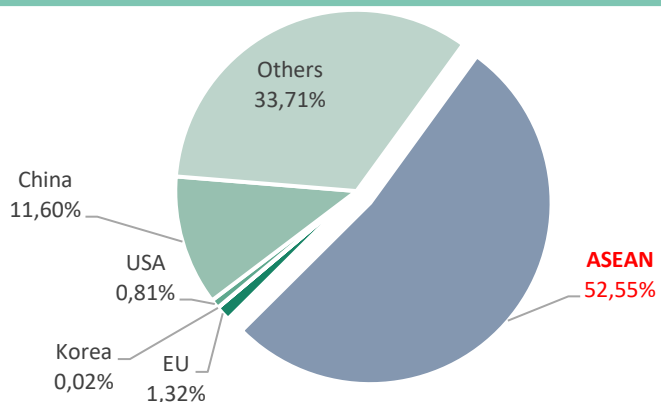
↘ Decrease **45.3%** compared to Aug 2023

↗ Increase **46.9%** compared to Sep 2022

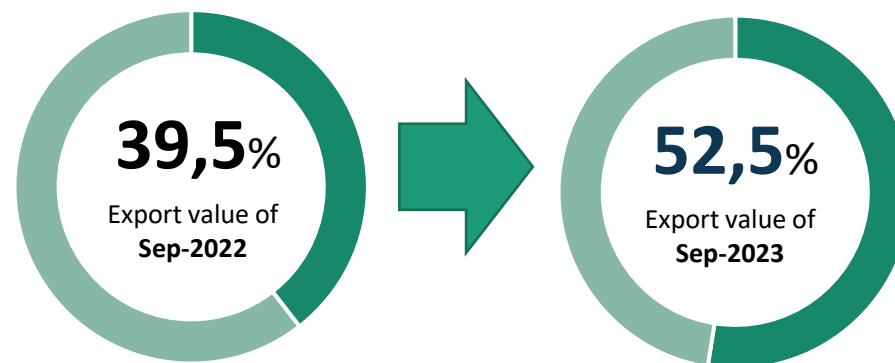
↗ **35.0 Thousand tons** more than the monthly average rate in 2022

◇ Accumulated nine months of 2023 reaches **3.8 Mil.tons, 109.7%** of the total 2022

Percentage of export value the ASEAN, Sep-2023



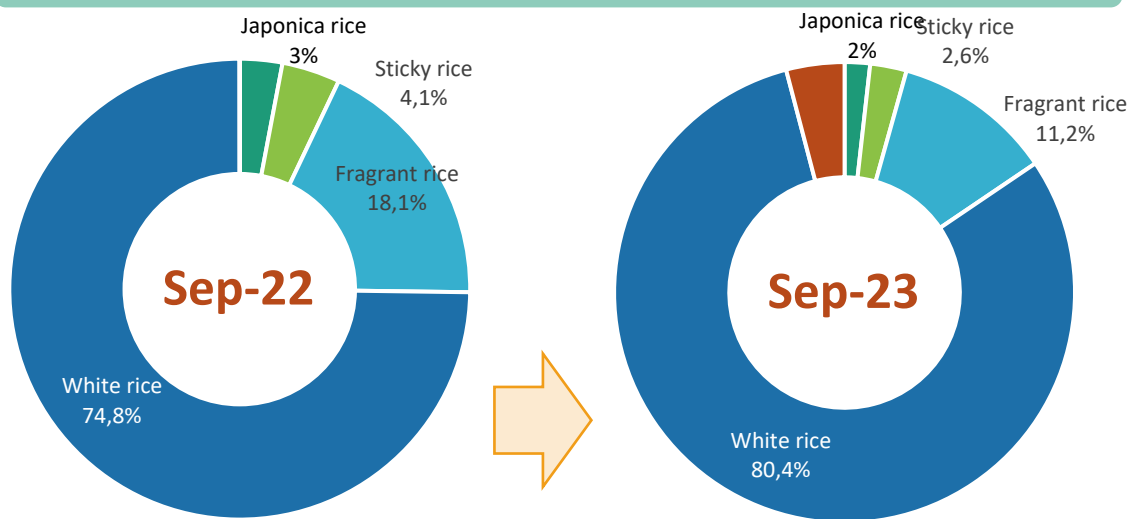
Changes in the percentage of export value the ASEAN, Sep-2023





RICE

Structure of exports by products to the ASEAN, Sep-2023



Average export rice price the ASEAN, Sep-2023



White rice

Value: **159.6** Mil. USD
 Decrease **44%** compared to Aug 2023
 Increase **96%** compared to Sep 2022



Fragrant rice

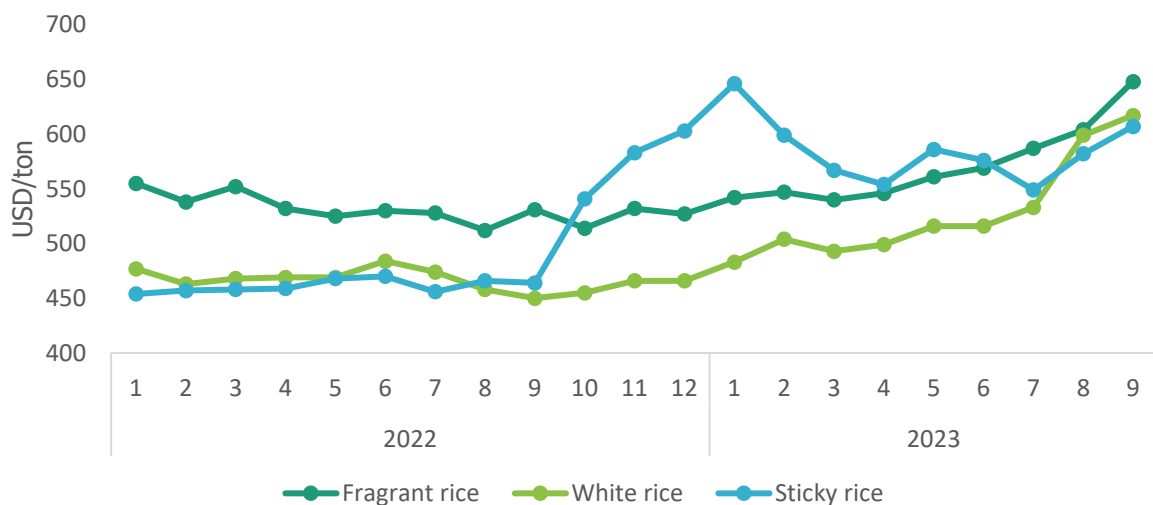
Value: **22.2** Mil. USD
 Decrease **28%** compared to Aug 2023
 Increase **13%** compared to Sep 2022



Sticky rice

Value: **5.1** Mil. USD
 Decrease **77%** compared to Aug 2023
 Increase **14%** compared to Sep 2022

Average export rice price to the ASEAN, Sep-2023



Sticky rice

The average export in Sep-23 is **607** USD/ton; **Increase 4%** compared to the previous month, and **Increase 31%** compared to the same month of 2022.

Fragrant rice

The average export price in Sep-23 is **648** USD/ton; **Increase 7%** compared to the previous month, and **Increase 22%** compared to the same month of 2022.

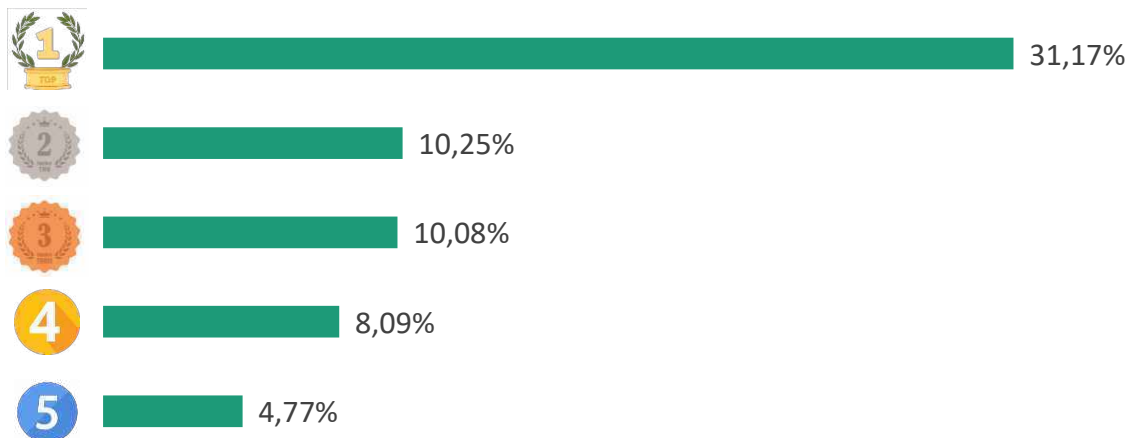
White rice

The average export price in Sep-23 is **617** USD/ton; **Increase 3%** compared to the previous month, and **Increase 37%** compared to the same month of 2022.

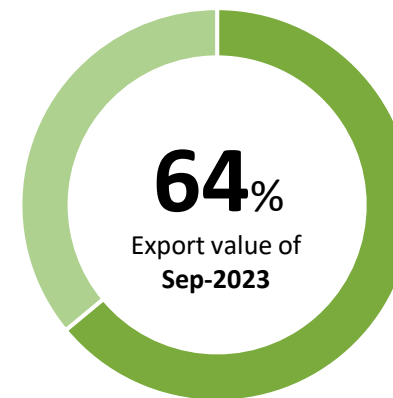


RICE

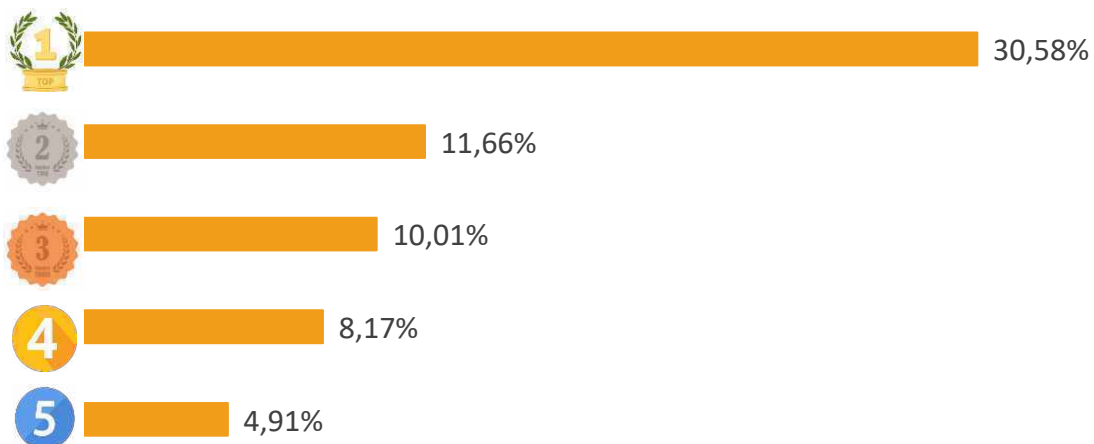
TOP 5 export enterprises by value to the ASEAN, Sep-2023



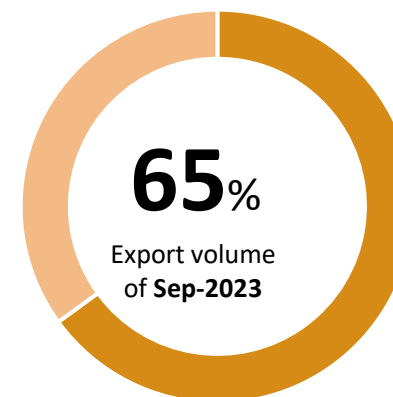
Value ratio of TOP 5 export enterprises to the ASEAN, Sep-2023



TOP 5 export enterprises by volume to the ASEAN, Sep-2023



Volume ratio of TOP 5 export enterprises to the ASEAN, Sep-2023





RICE

SPOTLIGHT

01

Vietnam's rice exports to ASEAN in September 2023 decreased sharply compared to the previous month because Philippines reduced imports after setting a domestic rice ceiling price. Philippines is the largest consumer of Vietnamese rice in ASEAN. On August 31, the government set a rice ceiling price at 41 pesos/kg (about 0.72 USD/kg) for normal milled rice and 45 pesos/kg (about 0.79 USD/kg) for carefully milled rice, equivalent to 720-800 USD/ton.

Imposing a ceiling price much lower than the world rice price means it is difficult for countries to export to this market due to price differences. However, at the 6th International Rice Conference in Philippines, the Philippine's Ministry of Agriculture affirmed that the ceiling price is a short-term measure and the Ministry will apply other solutions. On 20 October, the Philippine's Ministry of Agriculture announced that the rice ceiling price will not be applied in November.

Source: : Congthuong.vn; tienphong.vn

02

According to the Indonesian Bureau of Statistics, the prolonged drought caused by El Nino has negative impact on planting and harvesting rice in many areas, leading to the country's rice output decreases by 2% to 30.90 million tons in 2023. Indonesia's 2023 rice harvest area is estimated to about 10.2 million hectares, down from 10.45 million hectares a year ago. This forecast is based on production data in August and estimated harvest output from September to December.

Source: Congthuong.vn

03

The Ministry of Agriculture and Rural Development forecasts that Vietnam will harvest 10 million tons of paddy in the last three months of 2023, which is equivalent to 5 million tons of rice. This rice output is enough to domestic demand, and about 1.5 million tons for export. Vietnam has many opportunities to export rice when other countries increase imports. For example, Malaysia needs to import up to 30% of total import volume to ensure domestic consumption and reserve requirements.

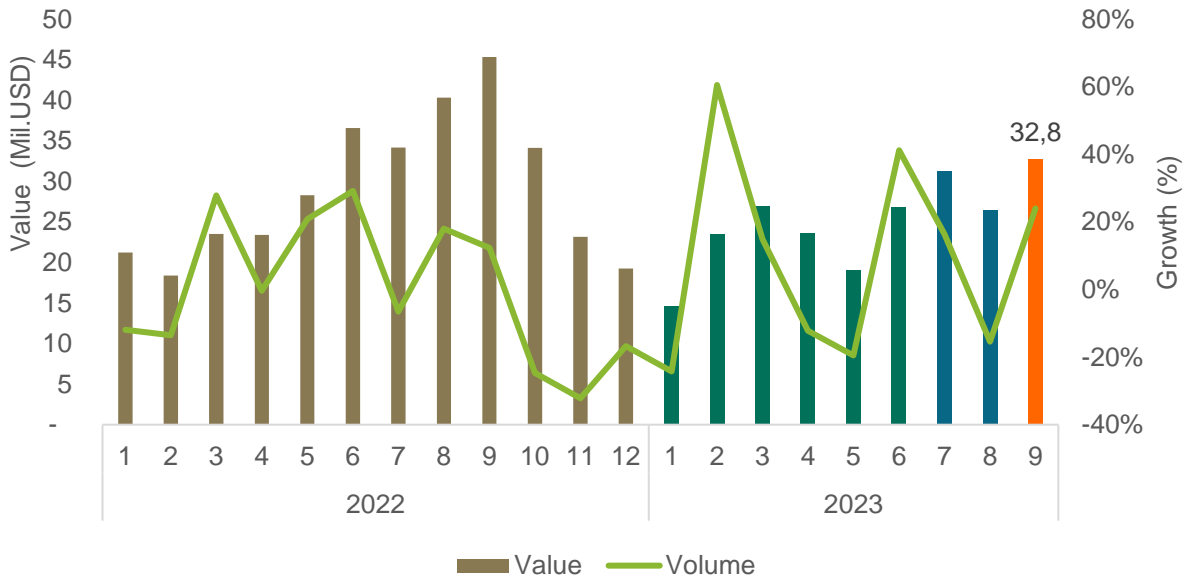
Source: thoibaotaichinhvietnam.vn





FRUITS AND VEGETABLES (EXPORT)

Export value to the ASEAN, Sep-2023



Export results to the ASEAN, Sep-2023

Increase **24,0%** compared to Aug 2023

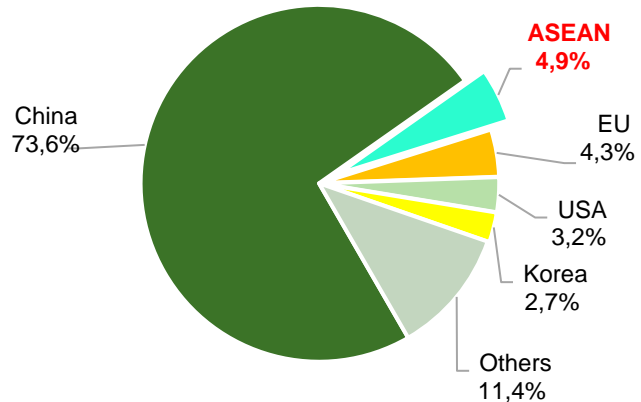
VALUE
32,8
Mil. USD

Decrease **27,7%** compared to Sep 2022

3,8 Mil. USD more than the monthly average rate in 2022

Accumulated nine months of 2023 reaches **224,9 Mil. USD**, **64,7%** of the total 2022

Percentage of export value to the ASEAN, Sep-2023



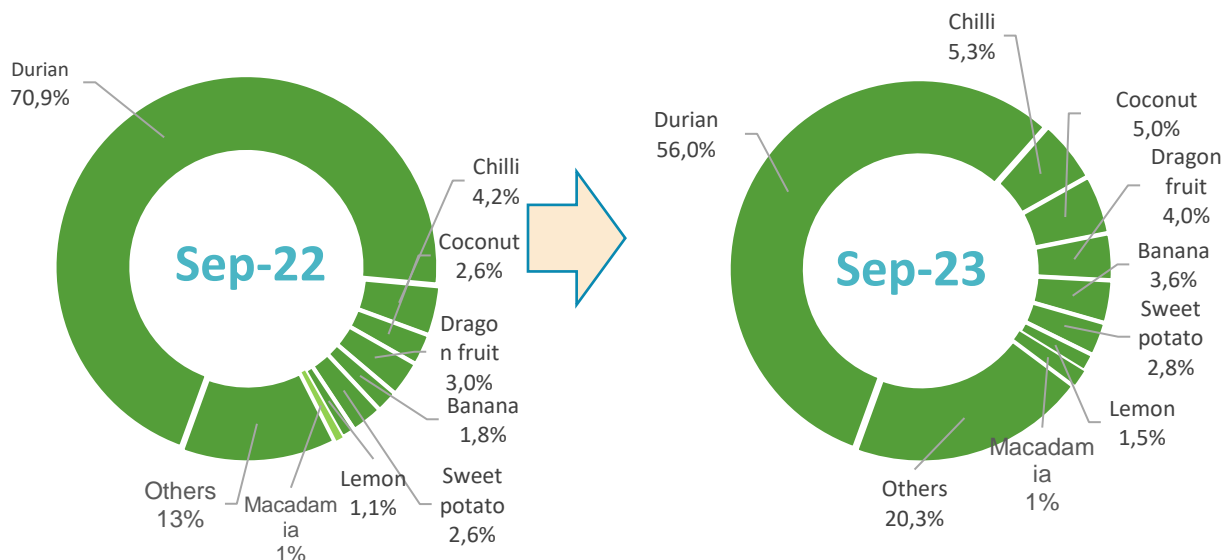
Changes in percentage of export value to the ASEAN, Sep-2023





FRUITS AND VEGETABLES (EXPORT)

Structure of exports by products to the ASEAN, Sep-2023



Export results to the ASEAN, Sep-2023



Durian

Value: **18.3** Mil. USD

Increase **74.1%** compared to Aug 2023

Decrease **42.9%** compared to Sep 2022



Chilli

Value: **1.7** Mil. USD

Decrease **23.9%** compared to Aug 2023

Decrease **7.2%** compared to Sep 2022



Coconuts

Value: **1.6** Mil. USD

Increase **100.8%** compared to Aug 2023

Increase **39.0%** compared to Sep 2022



Dragon fruit

Value: **1.3** Mil. USD

Decrease **28.1%** compared to Aug 2023

Decrease **3.6%** compared to Sep 2022



Banana

Value: **1.2** Mil. USD

Decrease **22.1%** compared to Aug 2023
Increase **41.1%** compared to Sep 2022



Sweet potato

Value: **0.9** Mil. USD

Decrease **31.3%** compared to Aug 2023

Decrease **22.5%** compared to Sep 2022



Lemon

Value: **0.49** Mil. USD

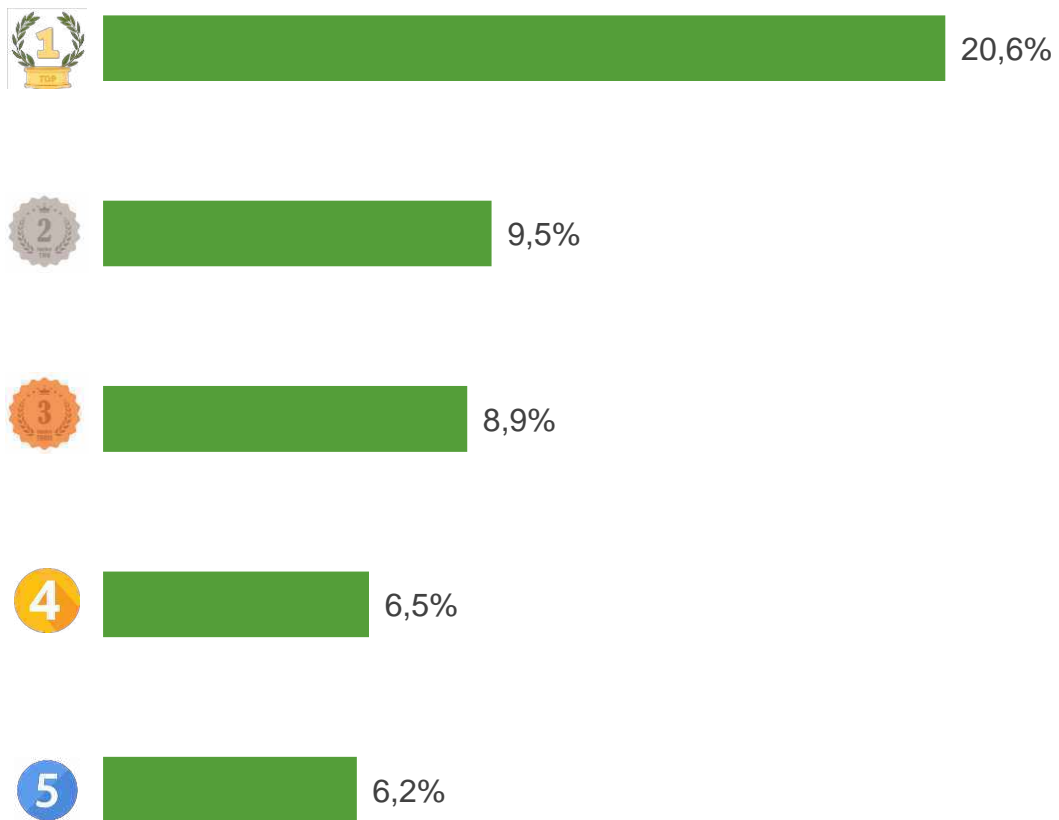
Decrease **50.2%** compared to Aug 2023

Decrease **4.5%** compared to Sep 2022



FRUITS AND VEGETABLES (EXPORT)

TOP 5 export enterprises by value to the ASEAN, Aug- 2023



TOP 5 export enterprises by value to the ASEAN, Aug- 2023





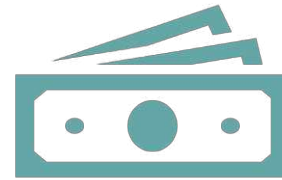
FRUITS AND VEGETABLES (IMPORT)

Import volume and value from the ASEAN, Sep-2023



Import results from the ASEAN, Sep-2023

VALUE



20.4

Mil. USD

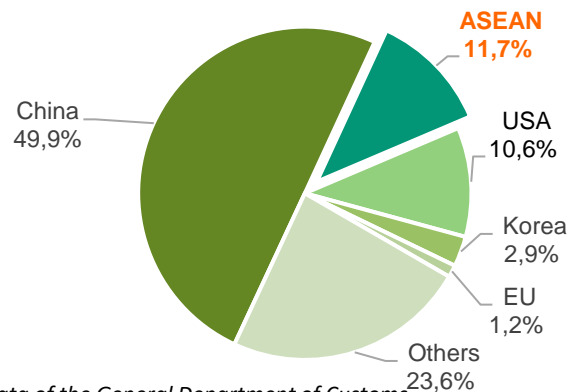
Increase **16.4%** compared to Aug 2023

Increase **41.1%** compared to Sep 2022

1.9 Mil. USD less than the monthly average rate in 2022

Accumulated nine months of 2023 reaches **174.3 Mil. USD**, **65.2%** of the total 2022

Percentage of import value from the ASEAN, Sep-2023



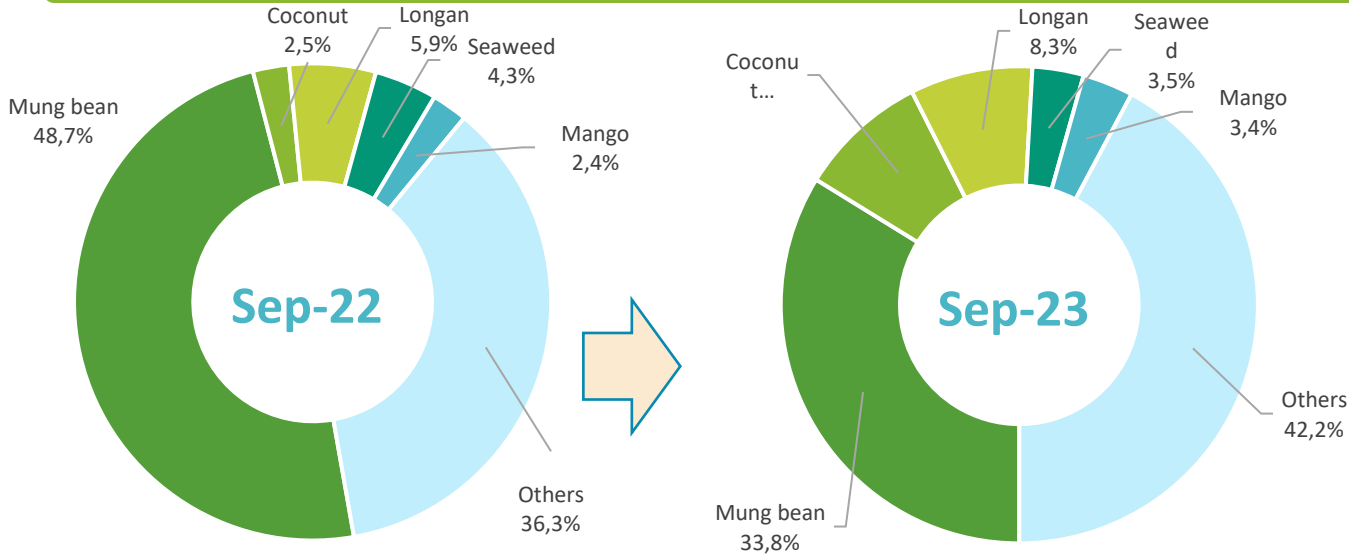
Changes in percentage of import value from the ASEAN, Sep-2023





FRUITS AND VEGETABLES (IMPORT)

Structure of imports by products from the ASEAN, Sep-2023



Longan

Value: **1.7** Mil. USD

Decrease **25.8%** compared to Aug 2023

Increase **99.9%** compared to Sep 2022



Seaweed

Value: **0.71** Mil. USD

Increase **33.2%** compared to Aug 2023

Increase **15.2%** compared to Sep 2022



Mango

Value: **0.70** Mil. USD

Increase **113.0%** compared to Aug 2023

Increase **100.2%** compared to Sep 2022

Import results from the ASEAN, Sep-2023



Mung bean

Value: **6.9** Mil. USD

Increase **30.9%** compared to Aug 2023

Decrease **2.2%** compared to Sep 2022



Coconut

Value: **1.8** Mil. USD

Increase **394.6%** compared to Aug 2023

Increase **404.8%** compared to Sep 2022

FRUITS AND VEGETABLES

SPOTLIGHT



01

Malaysia's Ministry of Agriculture is requesting to export fresh durian to the Chinese market and hopes to receive China's approval next year on the 50th anniversary of establishing diplomatic relations between Malaysia and China. Currently, Malaysia is allowed to export frozen durian, pulp, and powder to China. The Malaysian Ministry of Agriculture recommends that domestic durian farmers should prepare to ensure their opportunities to export fresh durian to China, thereby increasing export value and market.

Source: Malaymail.com

02

The Philippine starts exporting avocados to Korea from 30 September, 2023. Exported avocados are sourced from DA-BPI's certification and Dole Philippines packers in Davao, Bukidnon, and South Cotabato.

Source: Freshplaza.com

03

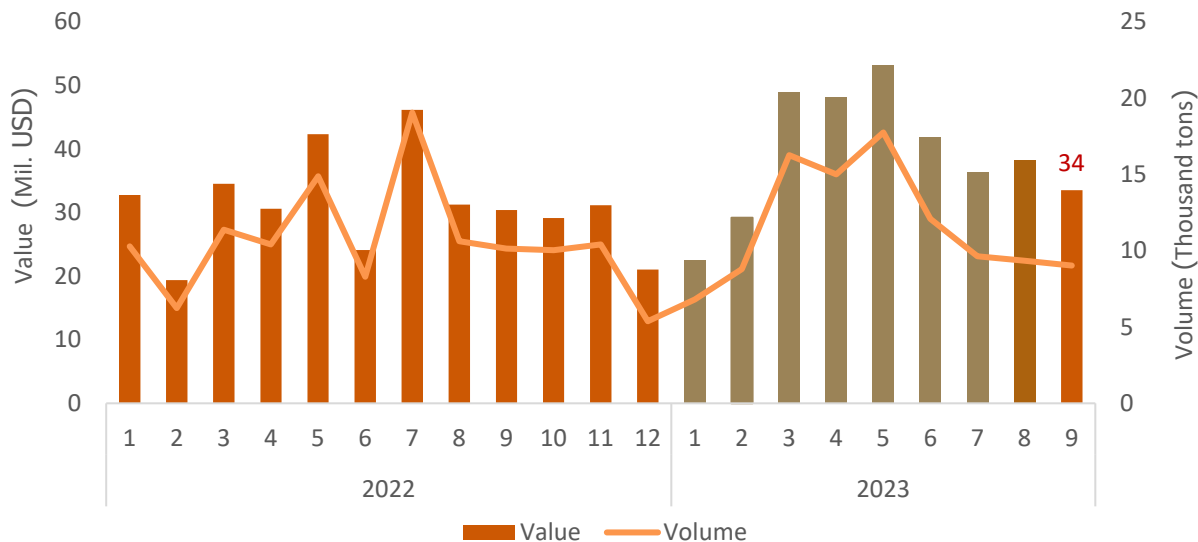
In an effort to encourage domestic garlic production, the Indonesian Ministry of Agriculture plans to reduce garlic imports by about 40% by 2024. The maximum import volume is 650,000 tons to meet domestic demand from 600,000 to 620,000 tons. The Ministry of Agriculture has issued a RIPH license to import 1.1 million tons of garlic this year, and hopes that the Ministry of Commerce will also limit garlic imports through import approval letters.

Source: Thejakartapost.com



COFFEE

Export volume and value to the ASEAN, Sep-2023



Export results to the ASEAN, Sep-2023

VALUE
33.5 Mil. USD

▼ Decrease **12.4%** compared to Aug 2023

↑ Increase **10.3%** compared to Sep 2022

↑ **2.5** Mil. USD more than the monthly average rate in 2022

◆ Accumulated nine months of 2023 reaches **351.7** Mil.USD, **94.4%** of the total 2022

VOLUME
9 Thousand tons

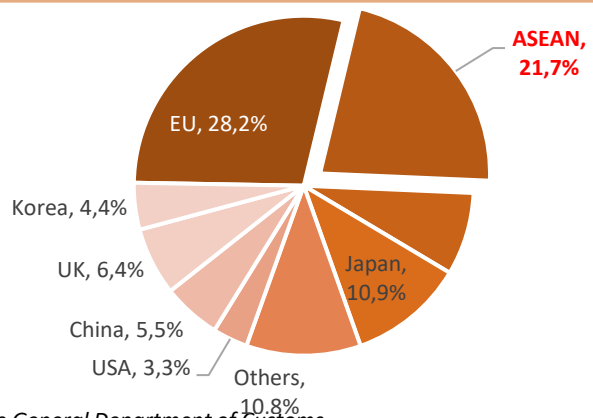
▼ Decrease **3.3%** compared to Aug 2023

▼ Decrease **11.1%** compared to Sep 2022

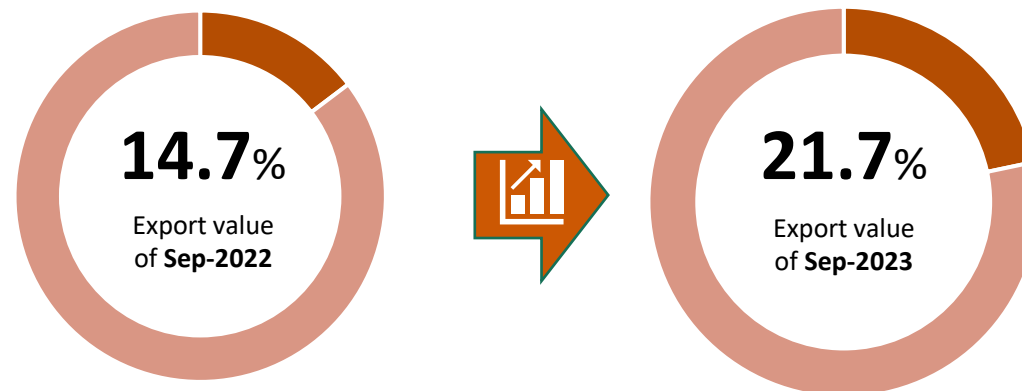
▼ **1.6** Thousand tons less than the monthly average rate in 2022

◆ Accumulated nine months of 2023 reaches **104.7** Thousand tons, **82.4%** of the total 2022

Percentage of export value to the ASEAN, Sep-2023

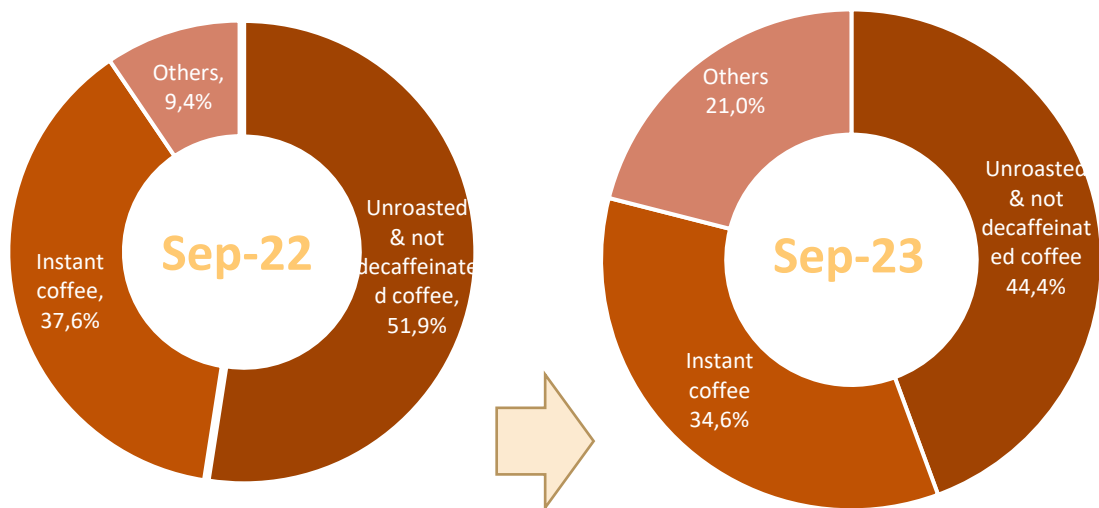


Changes in percentage of export value to the ASEAN, Sep-2023

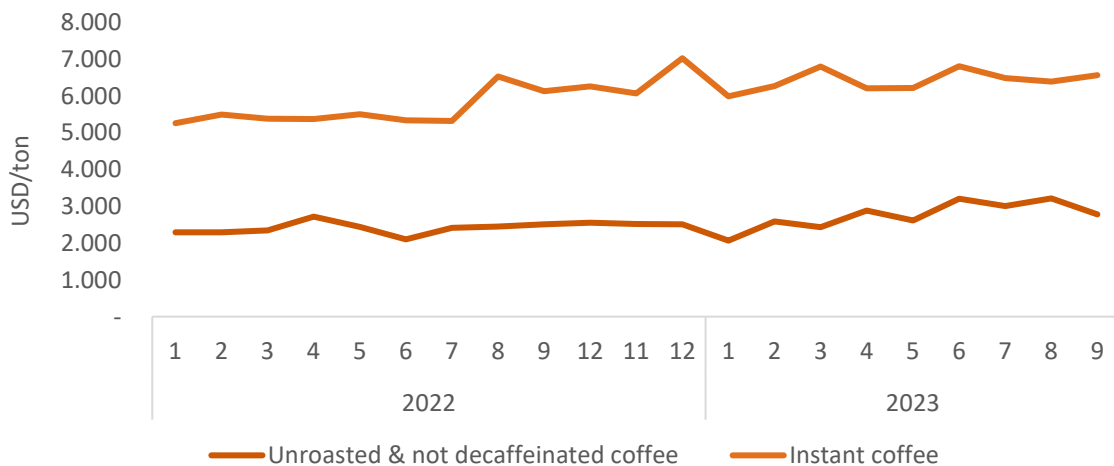


COFFEE

Structure of exports by products to Aug-2023



Average export price to the ASEAN, Aug 2023



Export results to the ASEAN, Sep-2023



Unroasted & not decaffeinated coffee

Value: **13.6** Mil. USD
 Increase **9.1%** compared to Aug 2023
 Decrease **14.1%** compared to Sep 2022



Instant coffee

Value: **10.6** Mil. USD
 Decrease **23.8%** compared to Aug 2023
 Decrease **7.6%** compared to Sep 2022



Roasted and not decaffeinated coffee

Value: **0.7** Mil. USD
 Decrease **29.8%** compared to Aug 2023
 Increase **117%** compared to Sep 2022

Instant coffee

The average export in Sep-23 is **6,556** USD/ton, **Increase 2.7%** compared to the previous month, and **Increase 7.1%** compared to the same month of 2022.

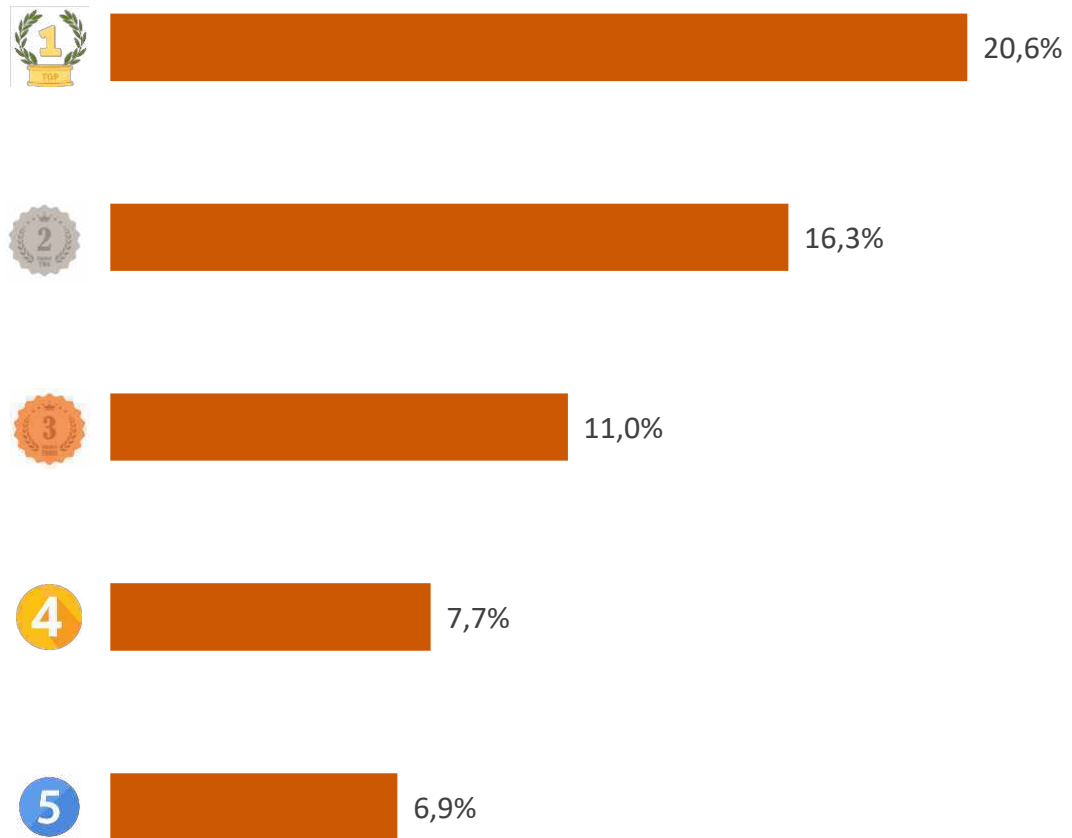
Unroasted & not decaffeinated coffee

The average export in Sep-23 is **2,776** USD/ton; **Decrease 13.6%** compared to the previous month, but **Increase 10.7%** compared to the same month of 2022.

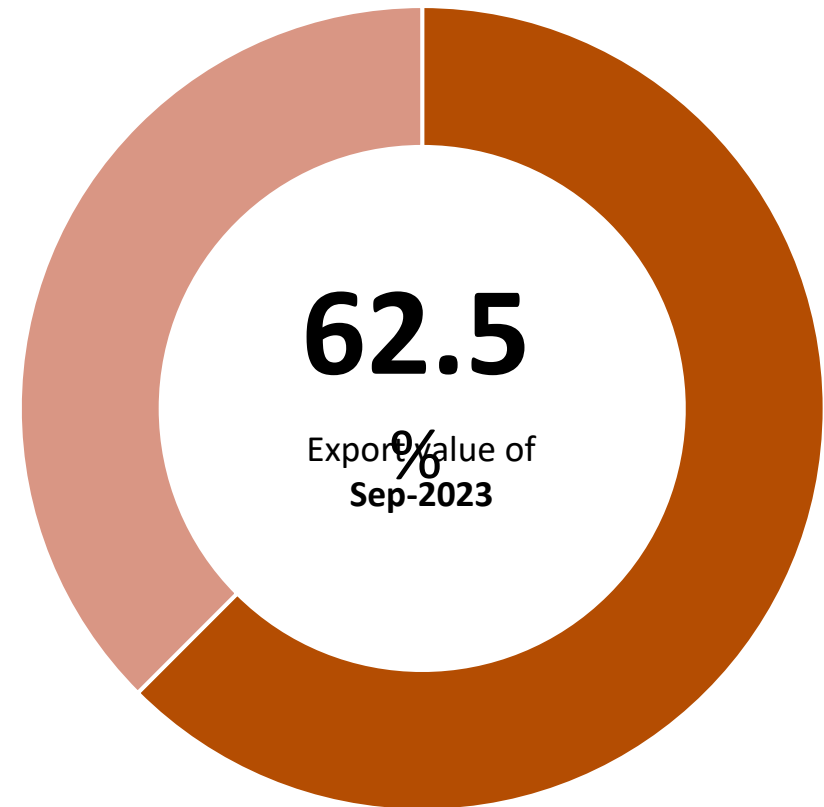


COFFEE

TOP 5 export enterprises by value to the ASEAN, Sep-2023



Value ratio of TOP 5 export enterprises to the ASEAN, Sep-2023





SPOTLIGHT

Climate insurance company-Blue Marble and Nestlé have cooperated pilot weather insurance program in Indonesia. The program aims to provide financial protection to more than 800 small coffee farmers in Indonesia against unpredictable fluctuations of rainfall and drought.

Weather insurance uses climate data from satellites to determine when coffee yields are affected by weather. Payments under the parametric insurance scheme will be automatically paid for registered and affected coffee farmers, depending on the severity of the weather.

The program is part of the Nescafé 2030 Plan, which aims to support the long-term sustainability of coffee and improve the livelihood of farmers. If the program is successful, Nestlé will expand the program to other coffee material areas of Nescafé.

Source: reinsurancene.ws (10/2023)

According to the Import-Export Department - Ministry of Industry and Trade, Vietnam's coffee exports will increase again in the fourth quarter of 2023 due to production cycle and abundant domestic supply. The largest 2023/2024 coffee harvest season will be in the fourth quarter of 2023 and the first quarter of 2024. ASEAN continues to remain Vietnam's second-largest coffee import market in 2023.

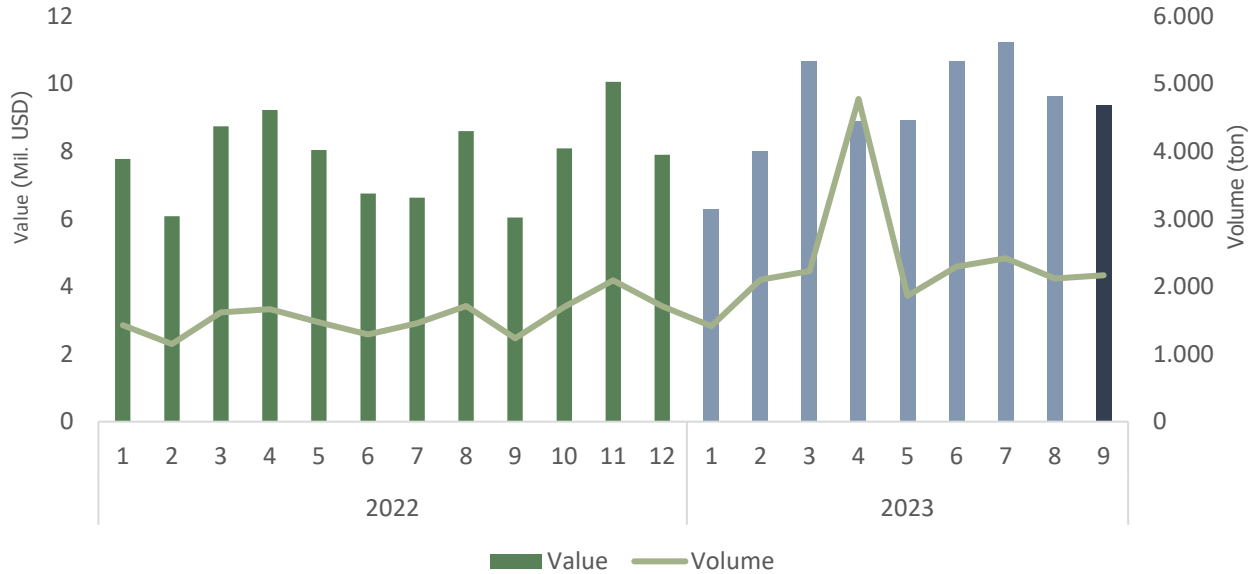
Source: tapchicongthuong.vn





CASHEW NUTS

Export volume and value to the ASEAN, Sep-2023



Export results to the ASEAN, Sep-2023

VALUE
9.4 Mil. USD

↘ Decrease **2.8%** compared to Aug 2023

↗ Increase **55%** compared to Sep 2022

↗ **1.5 Mil. USD** more than the monthly average rate in 2022

Accumulated nine months of 2023 reaches **83 Mil.USD, 89%** of the total 2022

VOLUME
2.2 Thousand tons

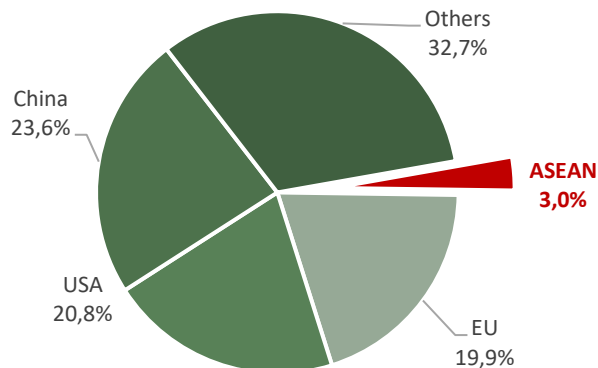
↗ Increase **2.2%** compared to Aug 2023

↗ Increase **75%** compared to Sep 2022

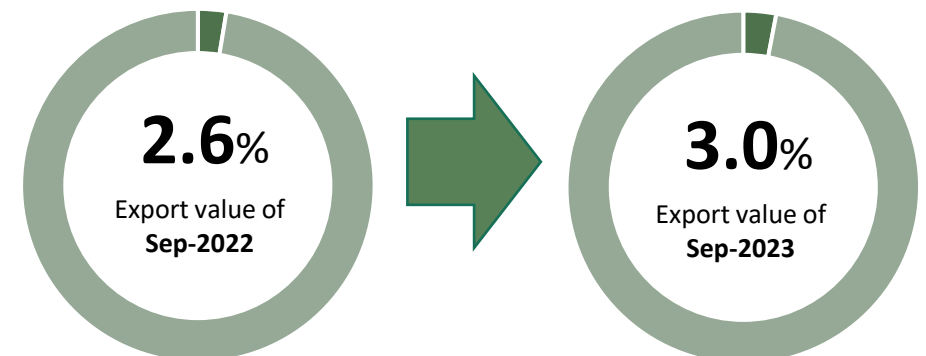
↗ **623 ton** more than the monthly average rate in 2022

Accumulated nine months of 2023 reaches **21.3 Thousand tons, 115%** khối of the total 2022

Percentage of export value to the ASEAN, Sep-2023



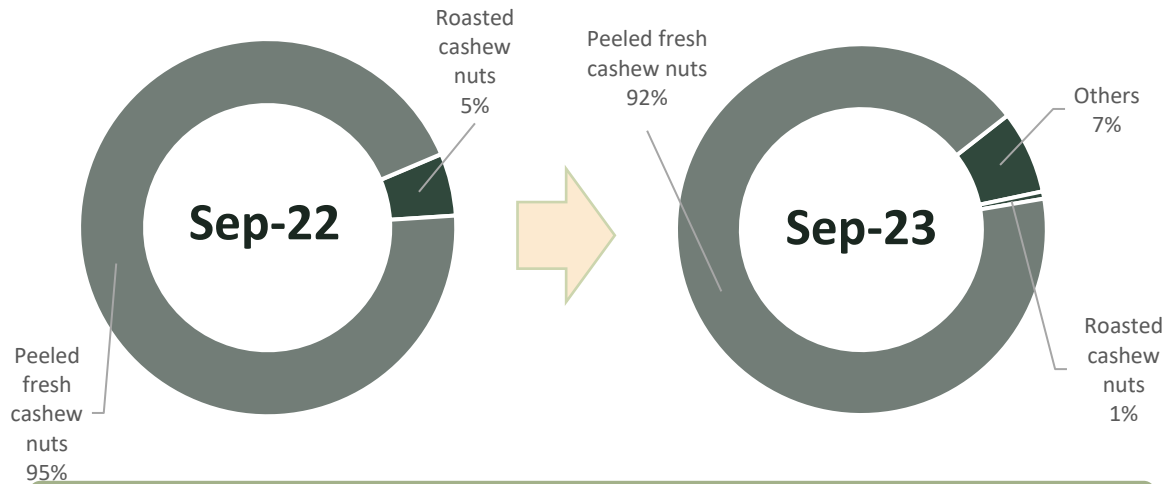
Changes in percentage of export value to the ASEAN, Sep-2023



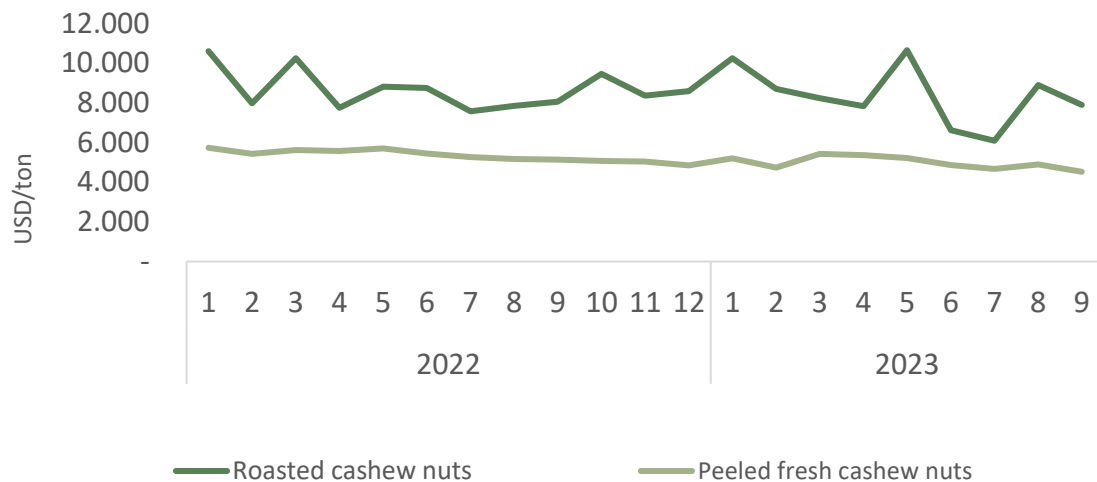


CASHEW NUTS

Structure of exports by products to the ASEAN, Sep-2023



Average export price to the ASEAN, Sep-2023



Export results to the ASEAN, Sep-2023



Peeled fresh cashew nuts

Value: **8.6** Mil. USD

Decrease **5.6%** compared to Aug 2023

Increase **50.7%** compared to Sep 2022



Roasted cashew nuts

Value: **0.7** Mil. USD

Increase **58.7%** compared to Aug 2023

Increase **110%** compared to Sep 2022

Peeled fresh cashew nuts

The average export in Sep-23 is **7,895** USD/ton; **decrease 11.1%** compared to the previous month, and **decrease 1.9%** compared to the same month of 2022.

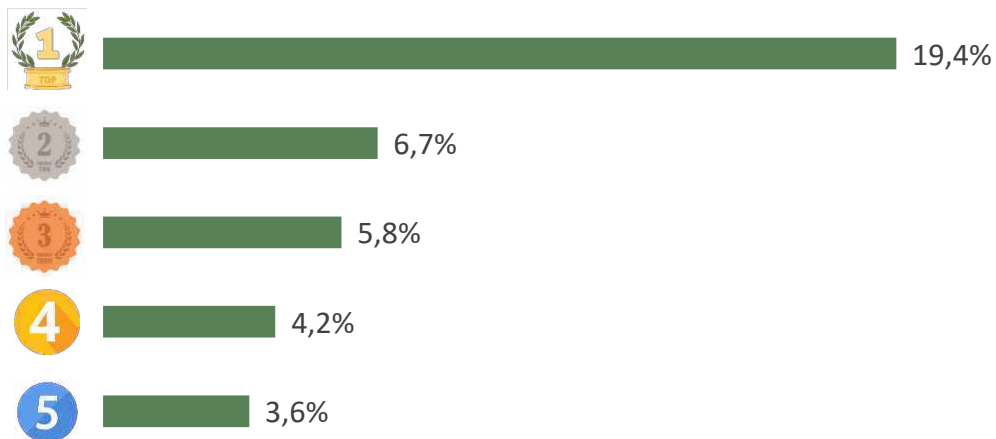
Roasted cashew nuts

The average export in Sep-23 is **6,086** USD/ton; **Decrease 7.4%** compared to the previous month, and **Decrease 11.7%** compared to the same month of 2022.

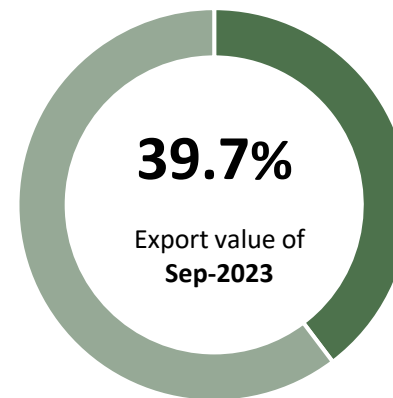


CASHEW NUTS

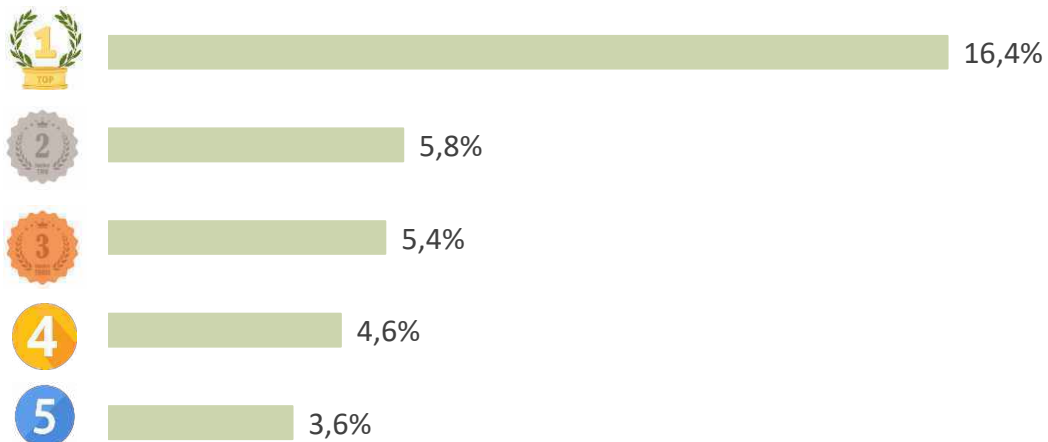
TOP 5 export enterprises by value to the ASEAN , Sep-2023



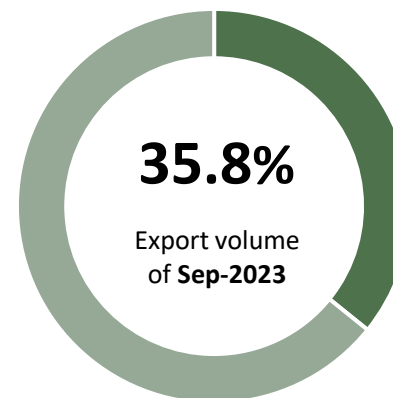
Value ratio of TOP 5 export enterprises to the ASEAN , Sep-2023



TOP 5 export enterprises by volume to the ASEAN , Sep-2023



Volume ratio of TOP 5 export enterprises to the ASEAN, Sep-2023



CASHEW NUTS

SPOTLIGHT



According to Cambodia Cashew Association, in the first 8 months of the year, the country exported 634,000 tons of cashew nuts, down 16% compared to the same period in 2022. Of which, 95%, equivalent to 613,000 tons, was exported to Vietnam with a value of 829 million USD.

Source: Cambodianess.com (10/2023)

The United Nations Industrial Development Organization (UNIDO) has cooperated to Cambodian Cashew Association (CAC) to boost cashew nut exports by 12% in 2025 by providing management systems and technical support to micro, small, and medium enterprises (MSME).

Source: Khmertimeskh.com (10/2023)





PEPPER

Export value and volume to the ASEAN, Sep-2023



Export results to the ASEAN, Sep-2023

VALUE
4.5 Mil. USD

↘ Decrease **7.6%** compared to Aug 2023

↗ Increase **10.6%** compared to Sep 2022

↘ **513 Thousand USD** less than the monthly average rate in 2022

Accumulated nine months of 2023 reaches 44.3 Mil.USD, **73.4%** of the total 2022

VOLUME
1.2 Thousand tons

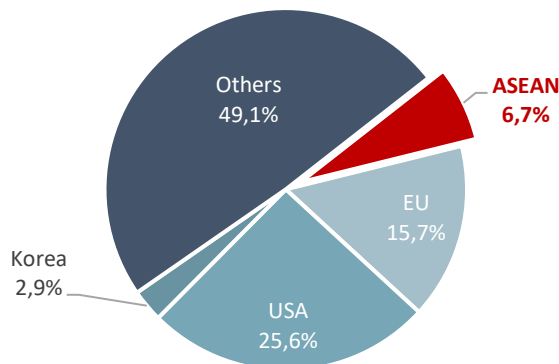
↘ Decrease **15.4%** compared to Aug 2023

↗ Increase **17%** compared to Sep 2022

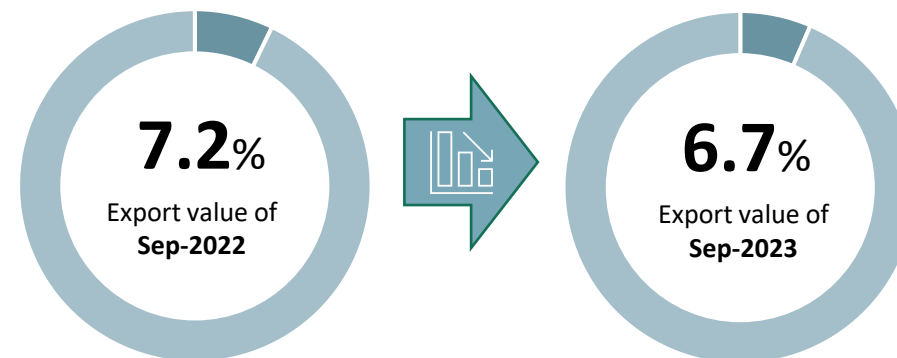
↘ **64 Ton** less than the monthly average rate in 2022

Accumulated nine months of 2023 reaches 12.2 Thousand tons, **73%** khối of the total 2022

Percentage of export value to the ASEAN, Sep-2023



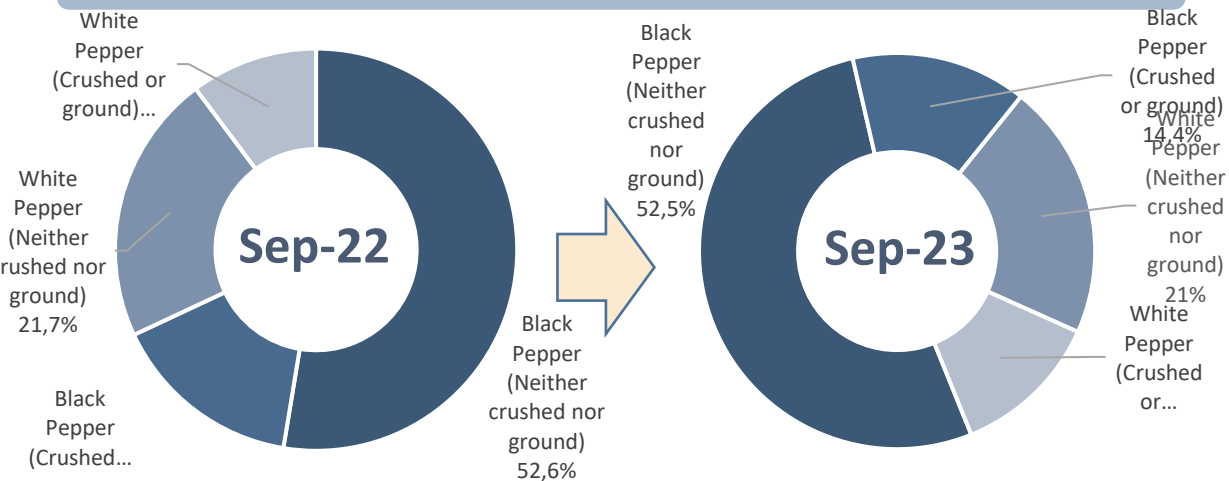
Changes in the percentage of export value to the ASEAN, Sep-2023



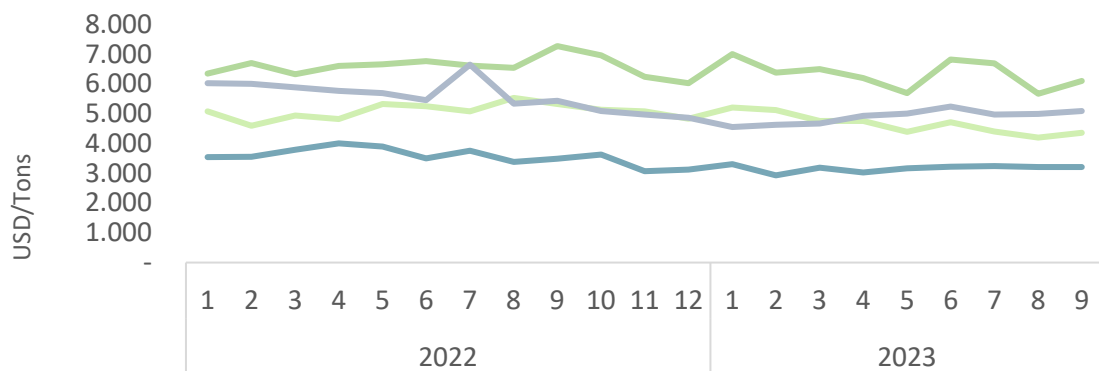


PEPPER

Structure of export by-product to the ASEAN, Sep-2023



Average export price to the ASEAN, Sep-2023



— Black Pepper (Neither crushed nor ground)
 — Black Pepper (Crushed or ground)
 — White Pepper (Crushed or ground)
 — White Pepper (Neither crushed nor ground)

Export results to the ASEAN, Sep-2023



Black Pepper (Neither crushed nor ground)

Value: **2.4** Mil. USD
 Increase **32%** compared to Aug 2023
 Increase **10%** compared to Sep 2022



White Pepper (Neither crushed nor ground)

Value: **0,9** Mil. USD
 Increase **72%** compared to Aug 2023
 Increase **7%** compared to Sep 2022



Black Pepper (Crushed or ground)

Value: **0,6** Mil. USD
 Increase **17%** compared to Aug 2023
 Decrease **3%** compared to Sep 2022

Black Pepper (Neither crushed nor ground)

The average export in Sep-23 is **3,210** USD/ton; **increase 0.1%** compared to the previous month, but **decrease 11%** compared to the same month of 2022.

White Pepper (Neither crushed nor ground)

The average export in Sep-23 is **5,091** USD/ton; **increase 2%** compared to the previous month, but **decrease 6%** compared to the same month of 2022.

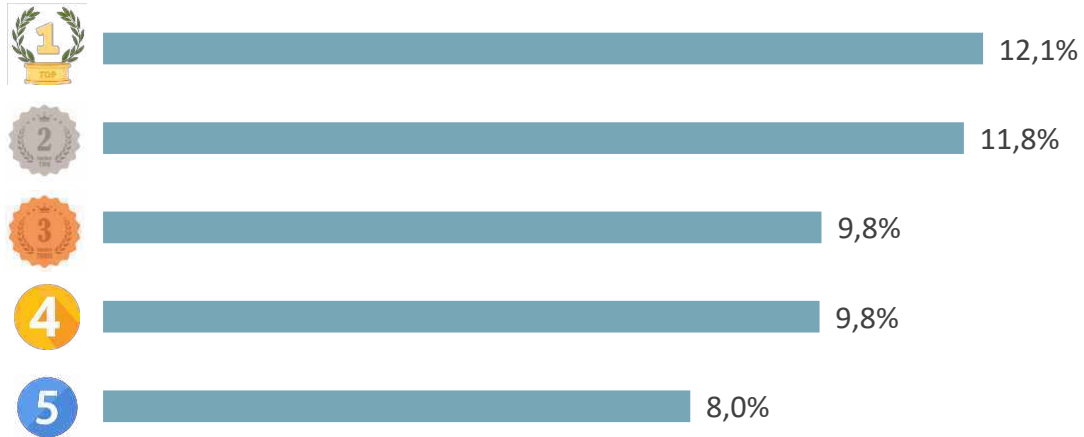
White Pepper (Crushed or ground)

The average export in Sep-23 is **6,102** USD/ton; **Increase 7.7%** compared to the previous month, but **Decrease 16%** compared to the same month of 2022.

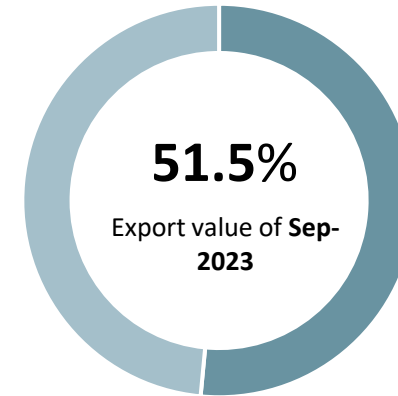


PEPPER

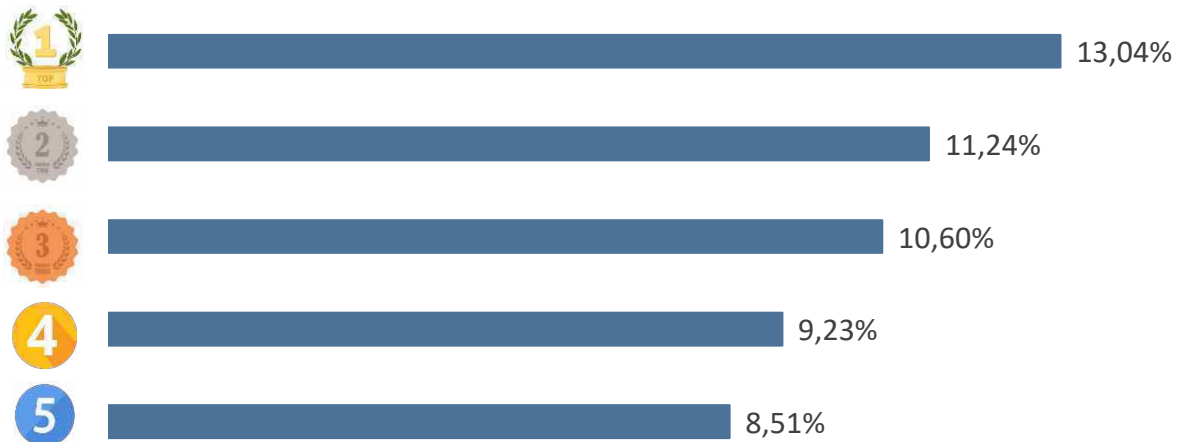
TOP 5 export enterprises by value to the ASEAN, Sep-2023



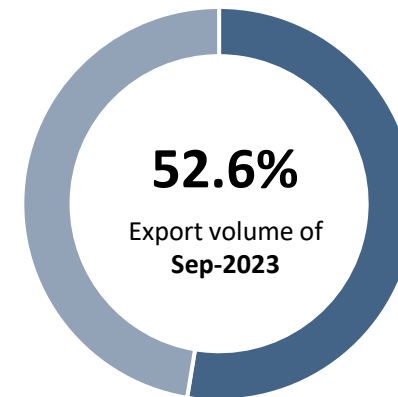
Value ratio TOP 5 export enterprise to the ASEAN, Sep-2023



TOP 5 enterprise by volume to the ASEAN, Sep-2023



Volume ratio TOP 5 enterprise to the ASEAN, Sep-2023



PEPPER

SPOTLIGHT



01

In the first seven months of 2023, Indonesia's pepper exports decreased by 27.4% in volume and 28.8% in value compared to same period last year due to unsatisfied crop season and low purchase demand. China, Vietnam, and the US are the main import markets of Indonesian pepper, accounting for 20.2%, 15.5% and 15% respectively.

Source: Vietnam Pepper Association(10/2023)

02

According to Cambodia's Ministry of Agriculture, Forestry, and Fisheries, the country's pepper exports decreased by 30% over the same period in 2022 to only 5,000 tons in the first eight months of 2023.

Source: Vietnambiz.vn (10/2023)



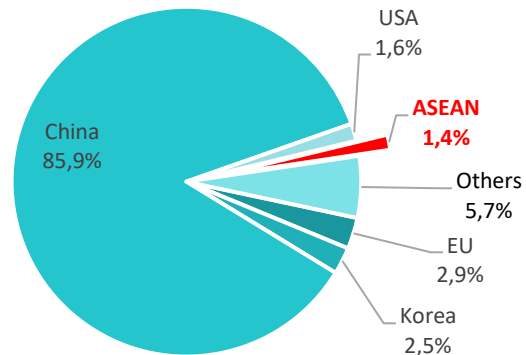


RUBBER

Export volume and value to the ASEAN, Sep-2023



Percentage of export value to the ASEAN, Sep-2023



Export results to the ASEAN, Sep-2023

VALUE

3.32 Mil. USD

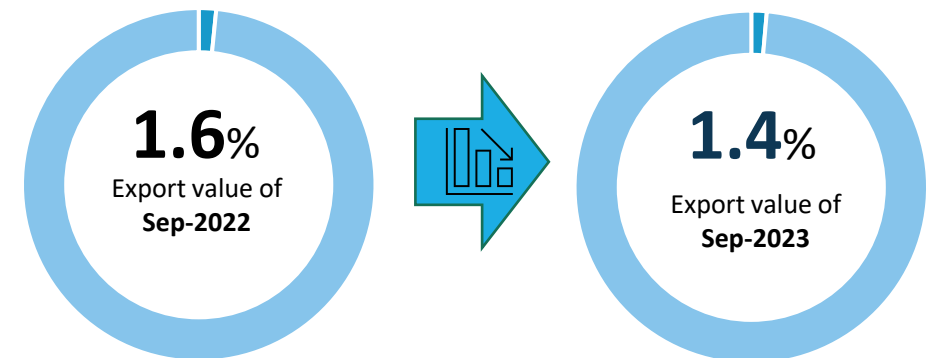
- ↘ Decrease **1.8%** compared to Aug 2023
- ↘ Decrease **21.6%** compared to Sep 2022
- ↘ **0.88** Mil. USD less than the monthly average rate in 2022
- ◇ Accumulated nine months of 2023 reaches **24.6 Mil.USD, 48.8%** of the total 2022

VOLUME

2.4 Thousand tons

- ↗ Increase **18.1%** compared to Aug 2023
- ↘ Decrease **2.4%** compared to Sep 2022
- ◇ Equivalent to the average for the months of 2022
- ◇ Accumulated nine months of 2023 reaches **15.7 Thousand tons, 54.4%** of the total 2022

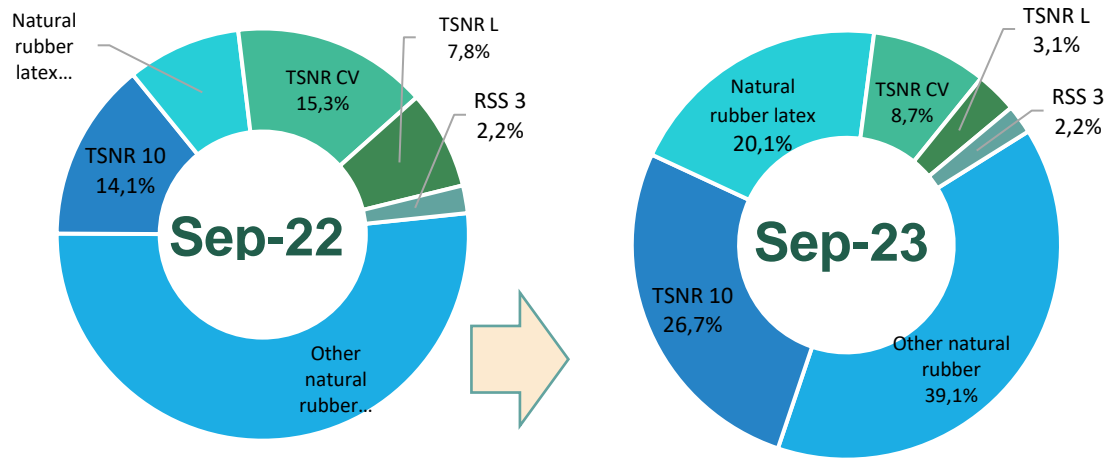
Changes in the percentage of export value to the ASEAN, Sep-2023



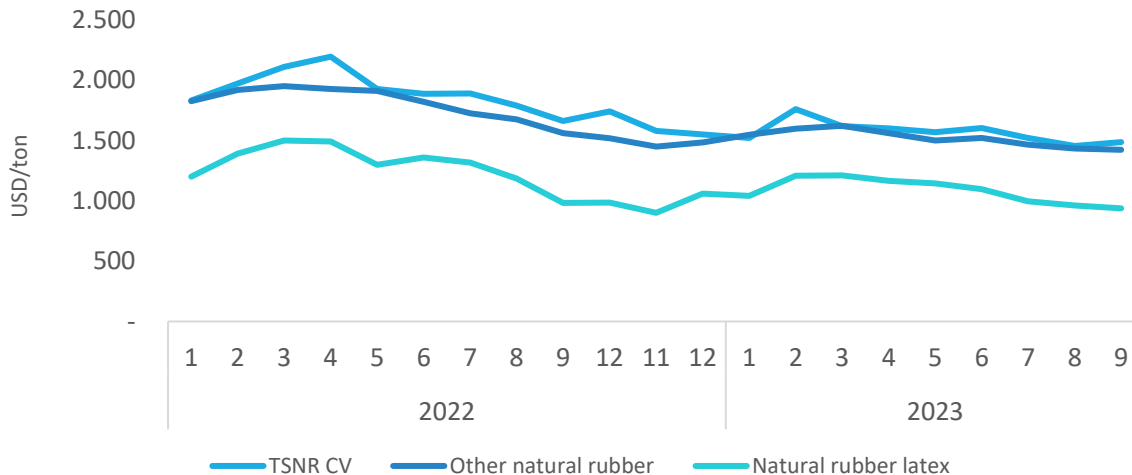


RUBBER

Structure of export by-product to the ASEAN, Sep-2023



Average export price to the ASEAN, Sep-2023



Export results to the ASEAN, Sep-2023



Other natural rubber

Value: **1.4** Mil. USD

Increase **48%** compared to Aug-23

Decrease **12%** compared to Sep 2022



TSNR CV

Value: **0.46** Mil. USD

Increase **29%** compared to Aug-23

Increase **16%** compared to Sep 2022



Natural rubber latex

Value: **0.12** Mil. USD

Decrease **54%** compared to Aug-23

Decrease **85%** compared to Sep 2022

Other natural rubber

The average export in Sep-23 is **1,423** USD/ton; **Decrease 0.6%** compared to the previous month, and **Decrease 8.7%** compared to the same month of 2022.

TSNR CV

The average export in Sep-23 is **1,486** USD/ton; **Increase 2.1%** compared to the previous month, and **Decrease 10.5%** compared to the same month of 2022.

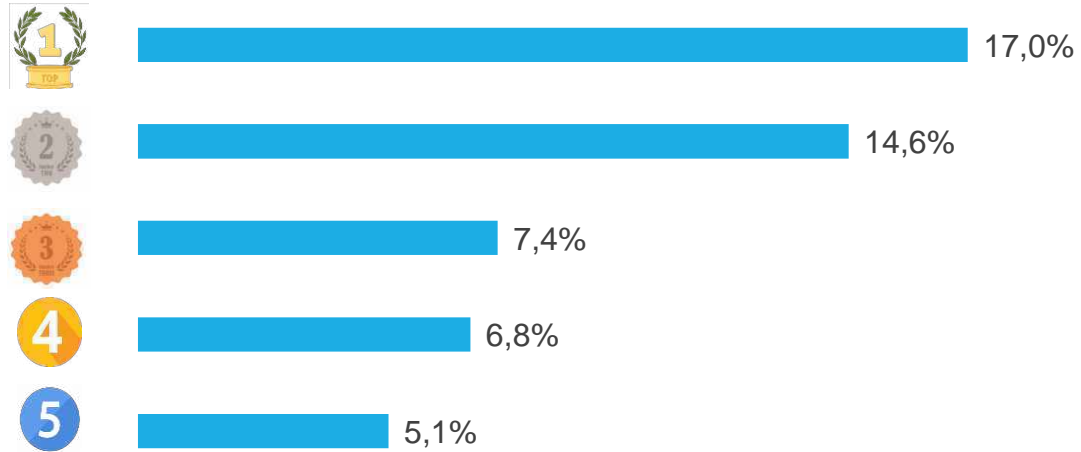
Natural rubber latex

The average export in Sep-23 is **938** USD/ton; **Decrease 2.3%** compared to the previous month, and **Decrease 4.7%** compared to the same month of 2022.

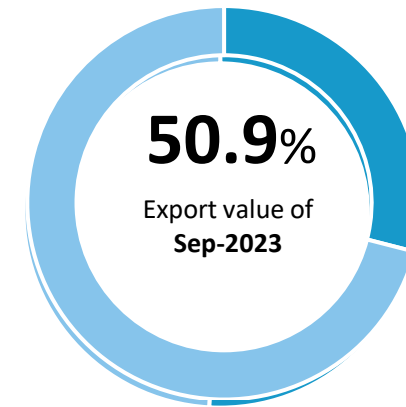


RUBBER

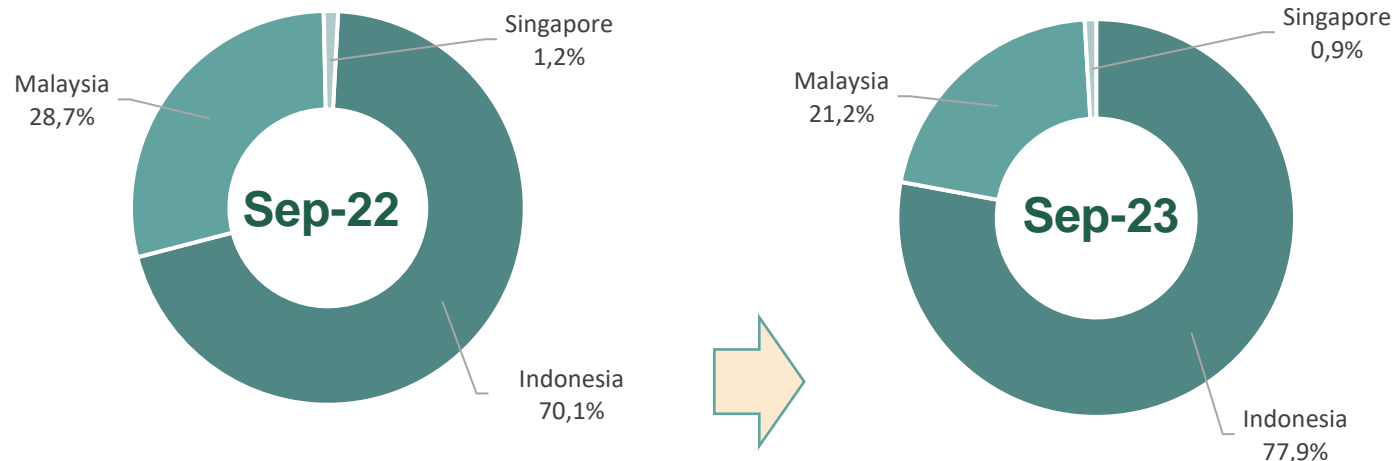
TOP 5 export enterprises by value to the ASEAN, Sep-2023



Value ratio of TOP 5 export enterprises to the ASEAN, Sep-2023



Percentage of import value from some country of the ASEAN, Sep-2023





RUBBER



SPOTLIGHT

❖ According to the Malaysian Department of Statistics, the exported volume of natural rubber in August 2023 was 57.5 thousand tons, decreased by 4.5% over the same period of last year but increased 11% over the previous month. Of which, 47.9% were exported to China, followed by Germany at 8.7%, Iran at 4%, Pakistan at 4.4%, the United States at 2.9%, and Pakistan at 2.7%.

Source: Department of Statistics Malaysia

❖ In the first three quarters of 2023, Thailand exports 1.99 million tons of natural rubber, down 23% over the same period in 2022. Of which, Thailand exported 0.77 million tons of natural rubber to China, down 3% over the same period last year.

Source: Ministry of Commerce of Thailand

❖ In the first eight months of 2023, Indonesia exported 1.21 million tons of natural rubber, down 18% over the same period last year. Of which, natural rubber exports to China was 0.15 million tons, up 40% over the same period the previous year.

Source: Indonesian General Department of Customs and Excise

❖ In the first nine months of 2023, Cambodia exported 242.3 thousand tons of rubber, with a value of 355.6 million USD, increasing 3.5% of volume but decreasing 9.8% of value over the same period last year. Cambodia's main export markets are Malaysia, Vietnam, Singapore and China.

Source: General Department of Rubber of Cambodia



SEAFOOD

Export value to the ASEAN, Sep-2023



Export results to the ASEAN, Sep-2023

VALUE



58,1 Mil. USD

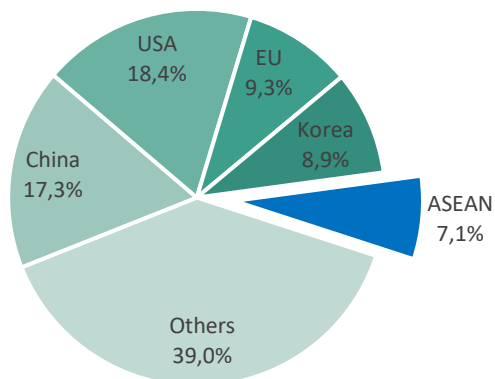
↘ Decrease **4.4%** compared to Aug 2023

↘ Decrease **8.4%** compared to Sep 2022

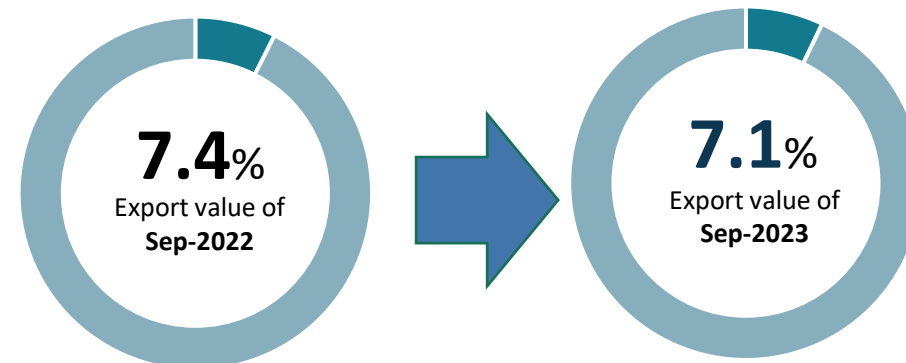
↘ **6.9 Mil. USD** less than the monthly average rate in 2022

◇ Accumulated nine months of 2023 reaches **411.5** Mil.USD, **56.6%** of the total 2022

Percentage of export value to the ASEAN, Sep-2023



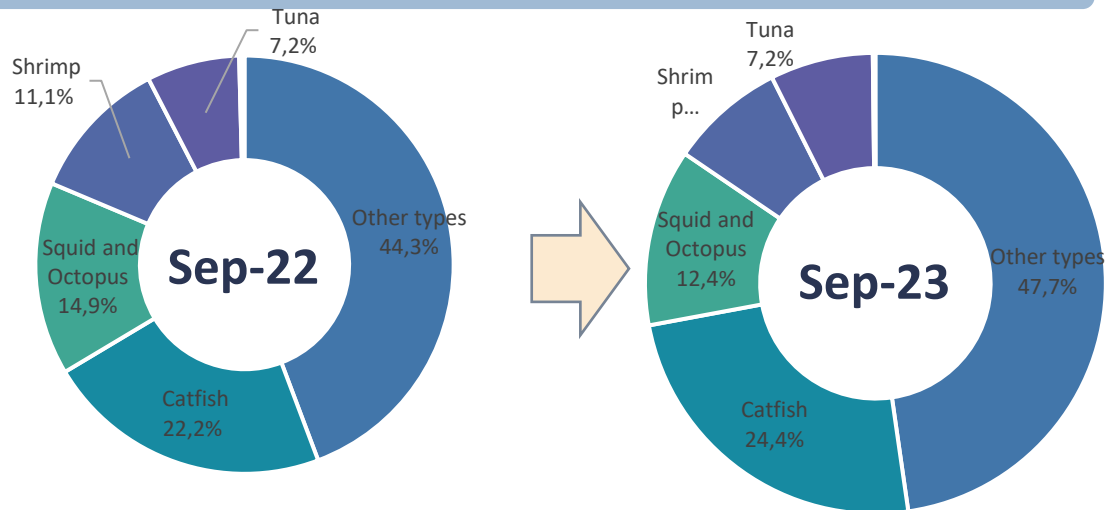
Change in percentage of export to the ASEAN, Sep-2023



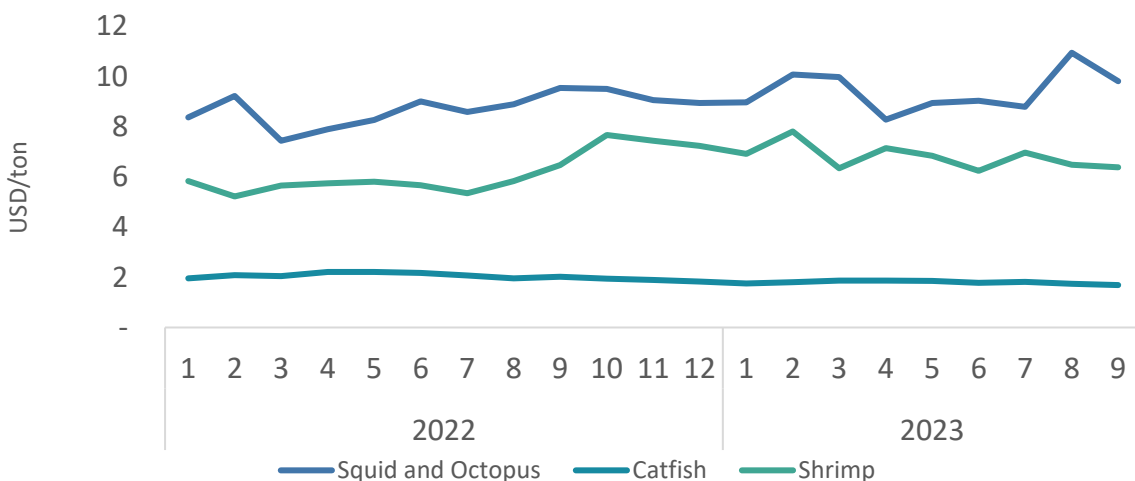
SEAFOOD



Structure of exports by products to the ASEAN, Sep-2023



Average export price to the ASEAN, Sep-2023



Export results to the ASEAN, Sep-2023



Catfish

Value: **14.0** Mil. USD

Increase **19.8%** compared to Aug 2023

Increase **0.3%** compared to Sep 2022



Squid & Octopus

Value: **7.2** Mil. USD

Decrease **23.9%** compared to Aug 2023

Decrease **24.0%** compared to Sep 2022



Shrimp

Value: **4.7** Mil. USD

Decrease **3.7%** compared to Aug 2023

Decrease **33.3%** compared to Sep 2022

Squid & octopus

The average export in Sep-23 is **9.8 USD/kg**; **Decrease 10.3%** compared to the previous month, and **Increase 2.8%** compared to the same month of 2022.

Catfish

The average export in Sep-23 is **1.7 USD/kg**; **Decrease 2.7%** compared to the previous month, and **Decrease 16.4%** compared to the same month of 2022.

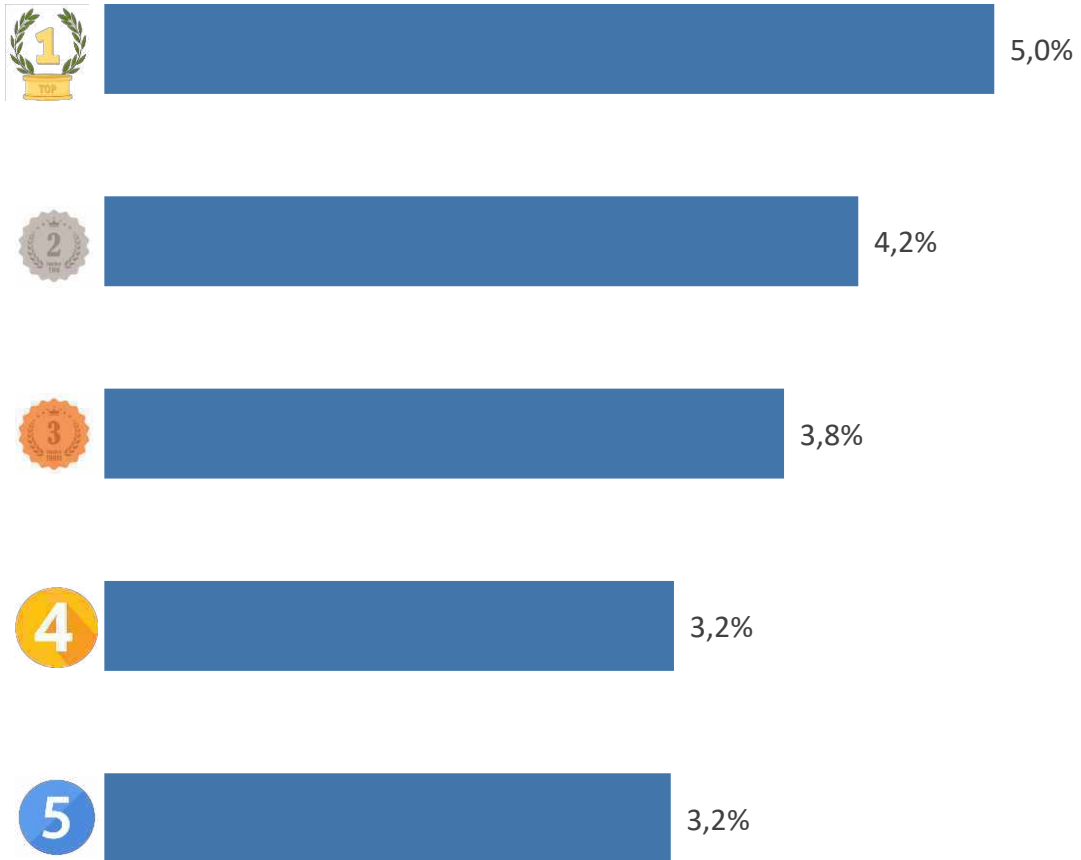
Shrimp

The average export in Sep-23 is **6.4 USD/kg**; **Decrease 1.5%** compared to the previous month, and **Decrease 1.4%** compared to the same month of 2022.

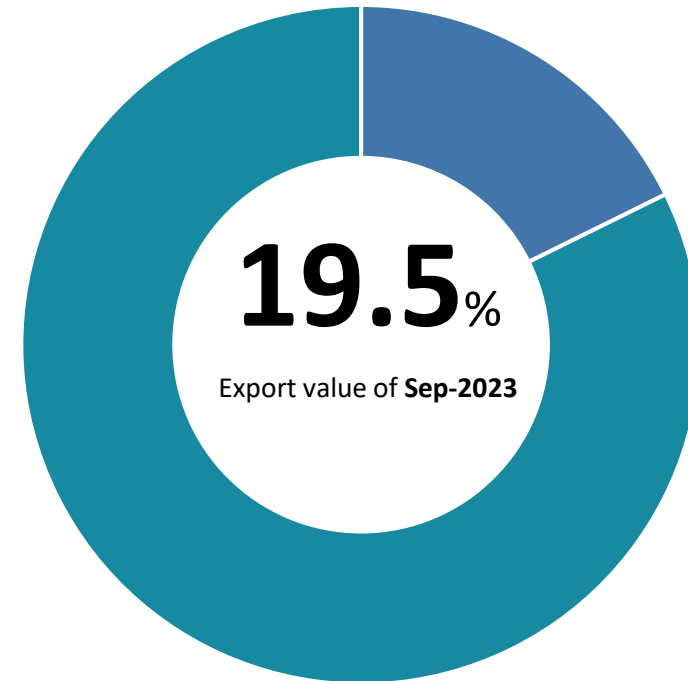


SEAFOOD

TOP 5 export enterprises by value to the ASEAN, Jul-2023



Value ratio of TOP 5 export enterprises to the ASEAN, Jul-2023



01

The target market of Thai tuna products in the first half of this year has changed.

Thailand's tuna exports to the Middle East grew strongly, reaching nearly 49 thousand tons in first half year of 2023, surpassing the US to become the top export market. Meanwhile, exports to the US decreased by 19%, reaching 45,245 tons. Other markets also recorded declines, including Africa (down 54%), Oceania (down 22%), and Japan (up 22%). Regarding value, the US is still Thailand's largest export market, with revenue reaching 227 million USD.

Source: Vasep (10/2023)

02

The Indonesian government is considering to export lobster larvae after 7 years of ban.

The new draft decree will allow exporters to buy wild-caught larvae lobster from local fishermen. Exporters must sign cooperation agreements with local fishermen and commit to release 2% of their harvest into the sea.

The new policy is expected to promote Indonesia's lobster farming sector while protecting natural resources.

Source: Mongabay(10/2023)

03

According to Vasep, Vietnam's seafood export value in the fourth quarter of 2023 is expected to achieve 2.4 billion USD, equivalent to the same period last year, contributing to the seafood export turnover in 2023 to 9 billion USD. In the fourth quarter, seafood exports to the ASEAN market is expected to increase again due to increasing demand during the year-end holidays.

Source: Vasep (10/2023)





MEAT & MEAT PRODUCTS (EXPORT)

Export value to the ASEAN, Sep-2023



Export results to the ASEAN, Sep-2023

Value



↘ Decrease **85%** so với T8/2023

↘ Decrease **41%** compared to Sep 2022

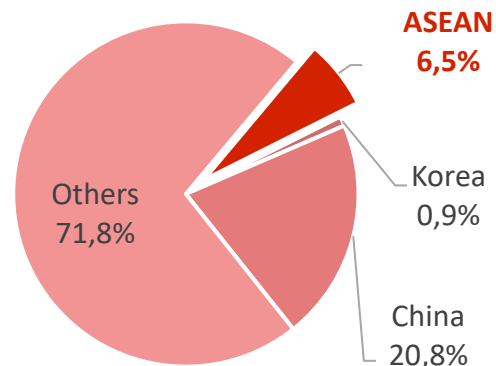
958

Thousand USD

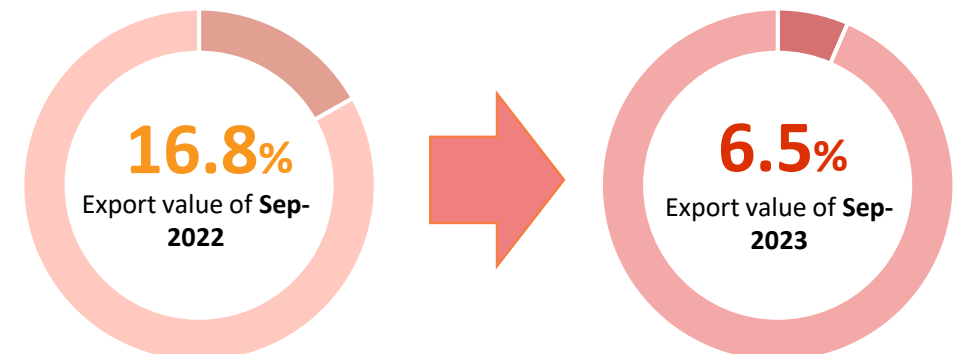
↘ **948 Thousand USD** less than the monthly average rate in 2022

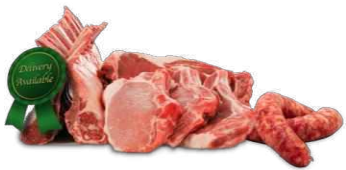
◇ Accumulated nine months of 2023 reaches **29.2 Mil. USD, 127%** of the total 2022

Percentage of export value to the ASEAN, Sep-2023



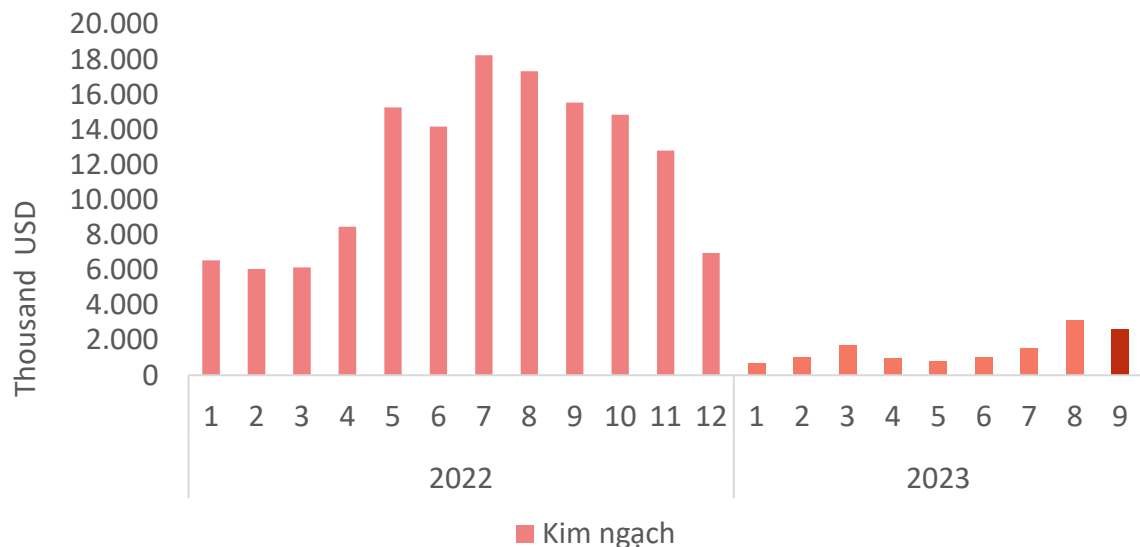
Changes in percentage of export value to the ASEAN, Sep-2023





MEAT & MEAT PRODUCTS (EXPORT)

Import value from the ASEAN, Sep-2023



Import results from the ASEAN, Sep-2023

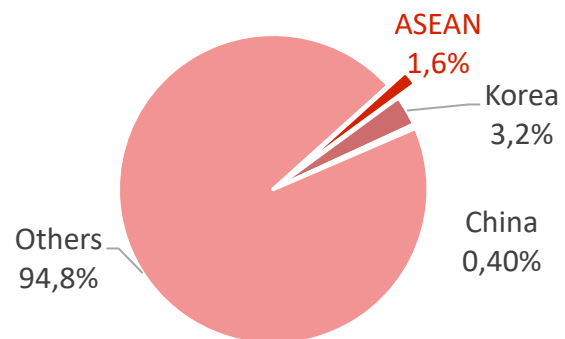
Value



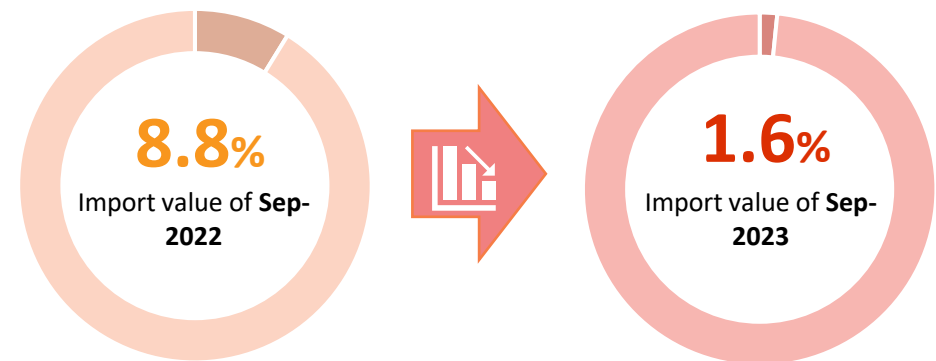
2.65
Mil. USD

- ↘ Decrease **16%** so với T8/2023
- ↘ Decrease **83%** compared to Sep 2022
- ↓ **9.2 Mil. USD** less than the monthly average rate in 2022
- ◇ Accumulated nine months of 2023 reaches **13.5 Mil. USD, 9.5%** of the total 2022

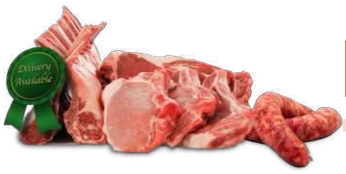
Percentage of import from the ASEAN, Sep-2023



Changes in the percentage of import value from the ASEAN, Sep-2023

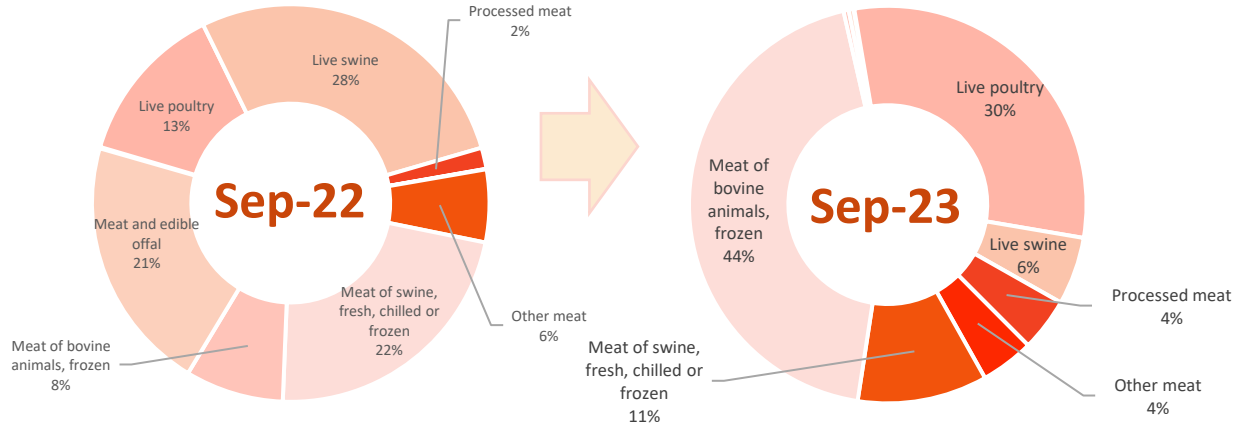


Source: Calculated from data of the General Department of Customs



MEAT & MEAT PRODUCTS

Structure of export value by-products to the ASEAN, Sep-2023



Import results to the ASEAN, Sep-2023



Meat of bovine animals, frozen

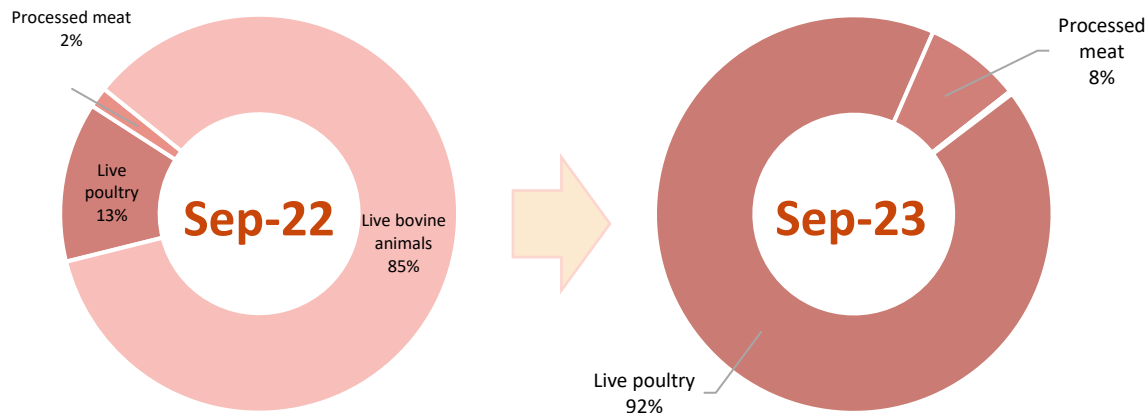
Value: **422** Thousand USD
 Increase **76%** compared to Aug 2023
 Increase **223%** compared to Sep 2022



Live poultry

Value: **291** Thousand USD
 Decrease **8,6%** compared to Aug 2023
 Increase **35,3%** compared to Sep 2022

Structure of import value by products the ASEAN, Sep-2023



Export results the ASEAN, Sep-2023



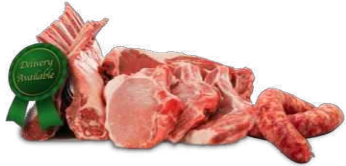
Live poultry

Value: **2,4** Mil. USD
 Decrease **15,7%** compared to Aug 2023
 Increase **20,6%** compared to Sep 2022



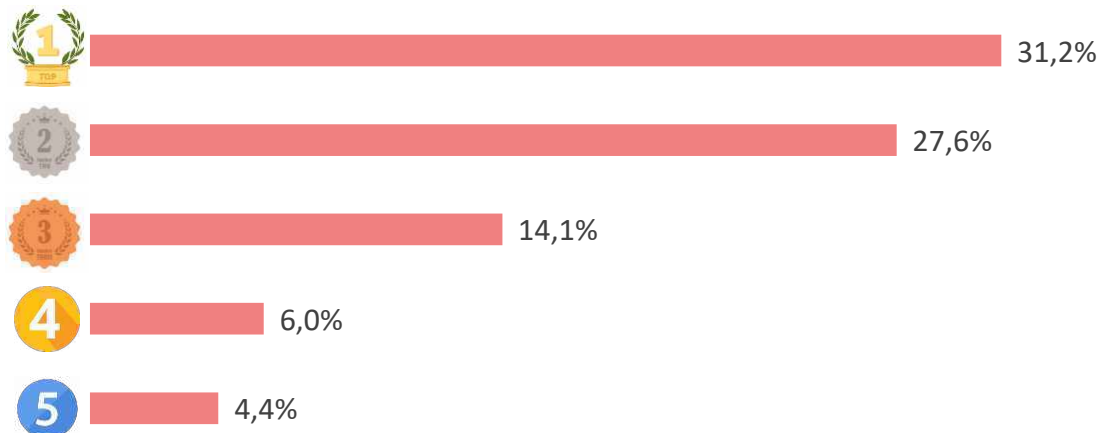
Processed meat

Value: **208** Thousand USD
 Increase **39,8%** compared to Aug 2023
 Decrease **18,9%** compared to Sep 2022



MEAT & MEAT PRODUCTS

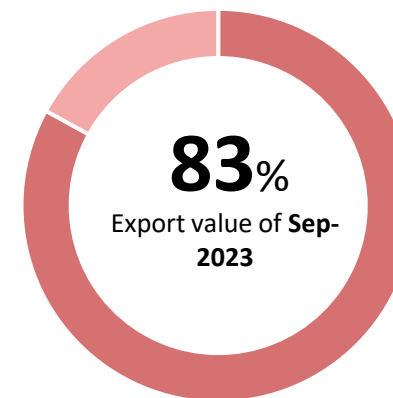
Structure of export value by-products to the ASEAN, Sep-2023



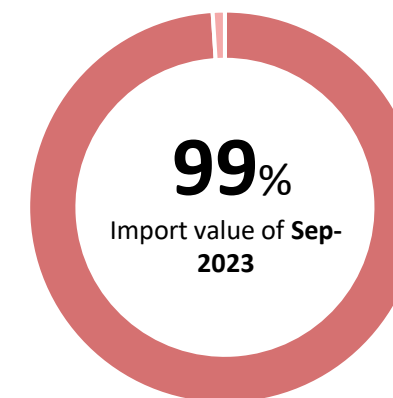
Structure of import value by products the ASEAN, Sep-2023



Import results to the ASEAN, Sep-2023



Export results of the ASEAN, Sep-2023





MEAT & MEAT PRODUCTS

SPOTLIGHT

01

Indonesia imported 52,000 tons of beef from Australia, an increase of 76% over the same period last year. Indonesia also increased to import frozen Indian buffalo meat with cheaper price.

Source: Abc.net.au (10/2023)



Tin liên quan



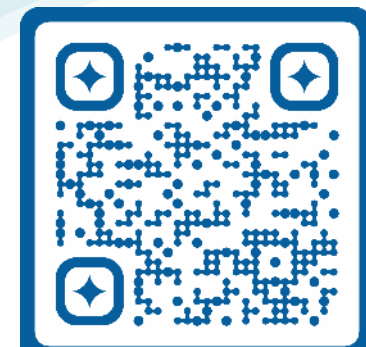
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VIỆN CHÍNH SÁCH VÀ CHIẾN LƯỢC PHÁT TRIỂN NÔNG NGHIỆP NÔNG THÔN

Địa chỉ: *Số 16 Thụy Khuê, P. Thụy Khuê, Q. Tây Hồ, Hà Nội*

Email: thongtinthitruong@ipsard.gov.vn; info@agro.gov.vn

Website: <http://agro.gov.vn/>



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