



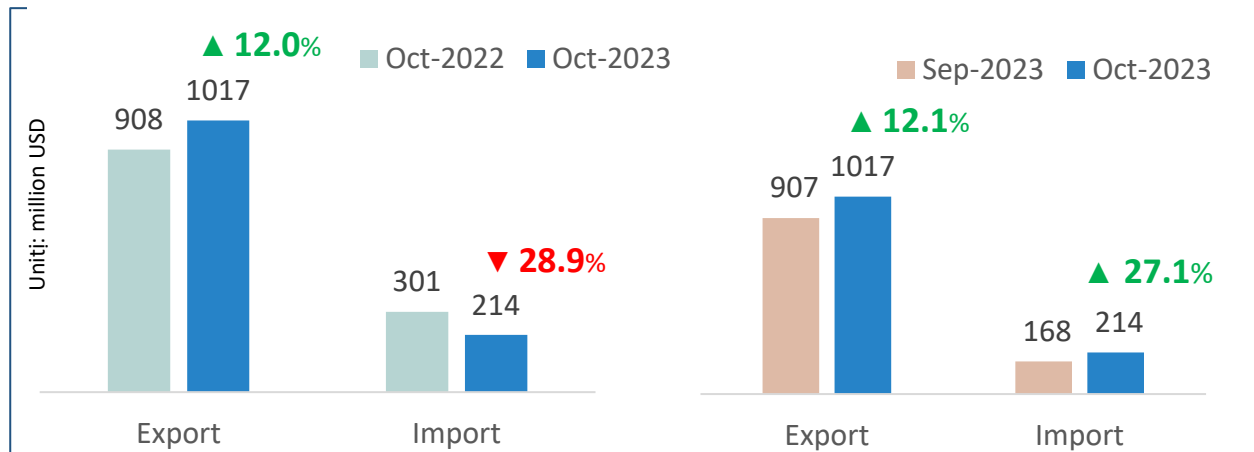
# MONTHLY REPORT ON AGRI-PRODUCT EXPORT FROM VIETNAM TO **THE U.S.** MARKET

Volume 11/2023

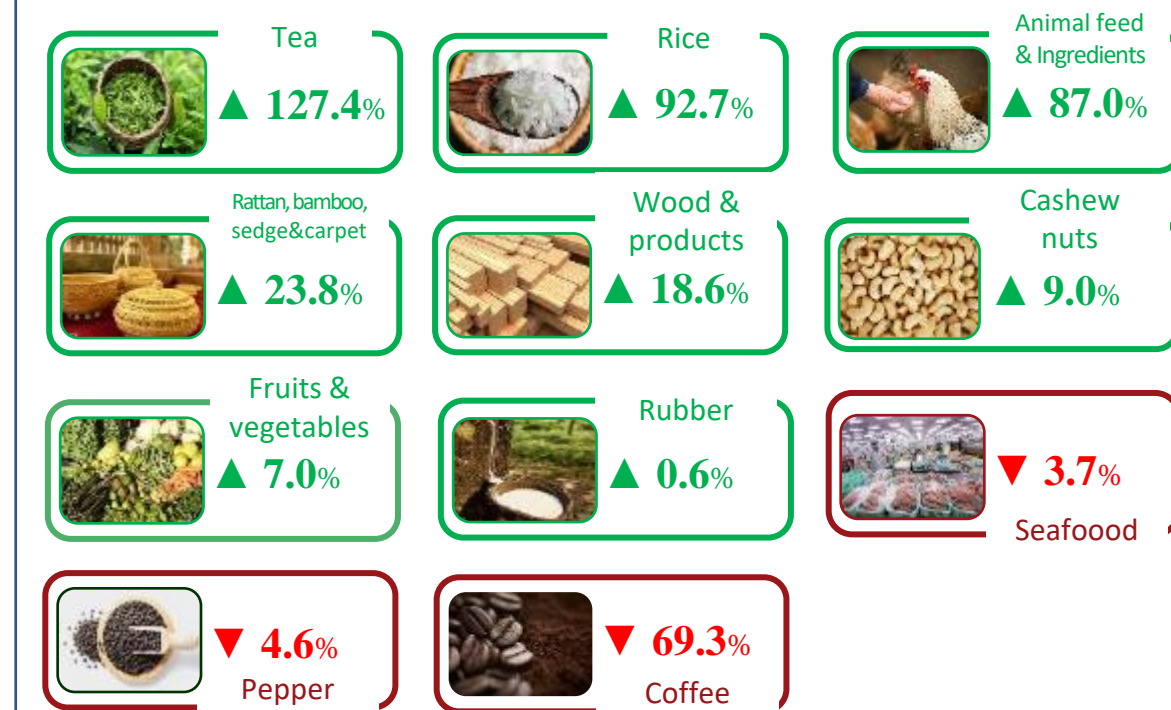


# THE SITUATION OF AGRO-FORESTRY-FISHERY (AFF) PRODUCT EXPORT FROM VIETNAM TO THE U.S. IN OCTOBER 2023

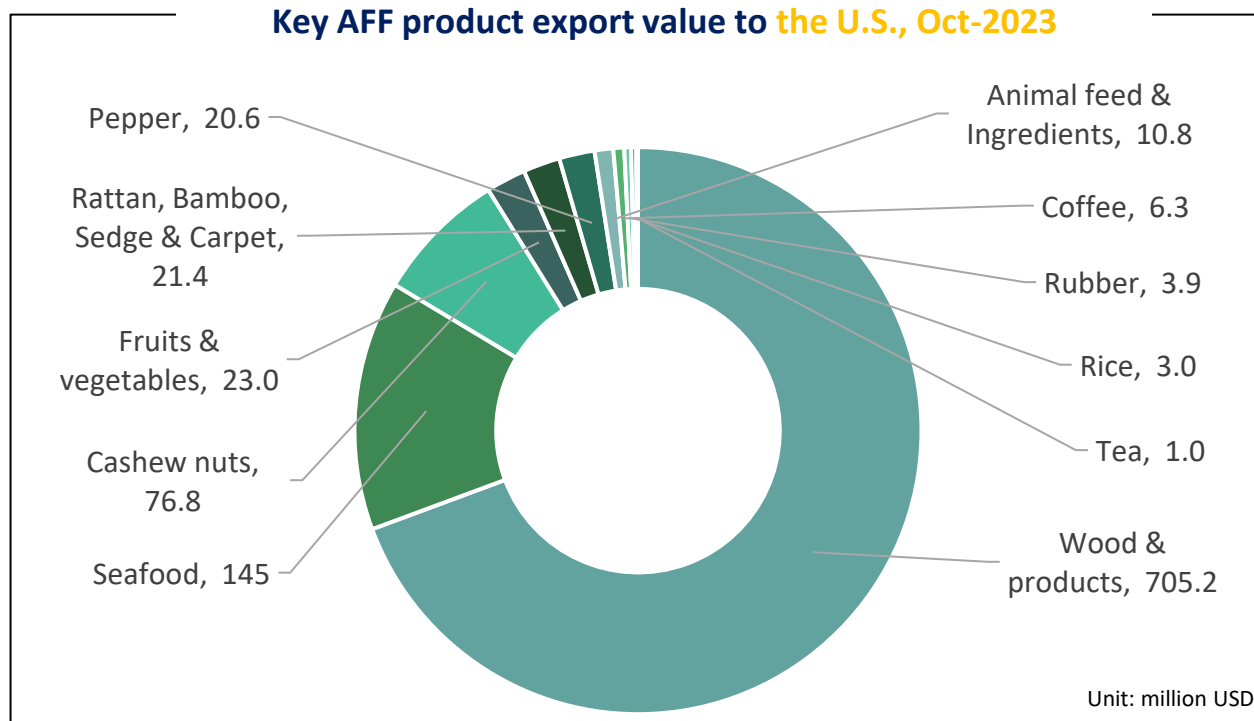
## AFF product import-export turnover between Vietnam and the U.S., Oct-2023



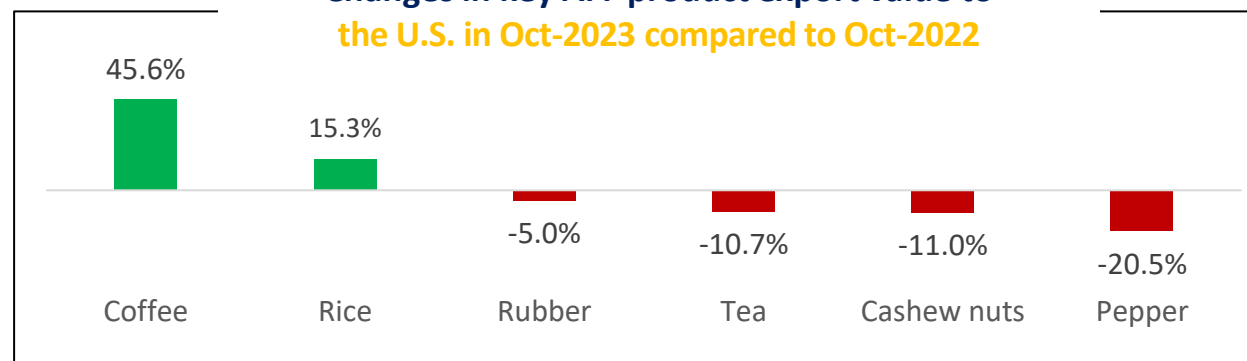
## Changes in key AFF product export value to the U.S. in Oct-2023 compared to Oct-2022



## Key AFF product export value to the U.S., Oct-2023



## Changes in key AFF product export value to the U.S. in Oct-2023 compared to Oct-2022



## President receives U.S. special envoy for climate



The Vietnamese President hosted a reception for U.S. Special Presidential Envoy for Climate John Kerry in San Francisco on November 16 morning (US time) as part of his tour to the U.S. to attend the APEC Economic Leaders' Week.

The U.S. will continue to assist Viet Nam in enhancing its capacity in climate change adaptation, pollution control and sustainable management of resources and support Viet Nam in improving its management capacity in the field of environment, Mr. Kerry added.

Source: [baochinhphu.vn](http://baochinhphu.vn)

## President clarifies Vietnam's policy at U.S. Council on Foreign Relations



President Vo Van Thuong attended a policy discussion at the Council on Foreign Relations (CFR) in San Francisco, the US, on November 15 morning (US time), as part of his trip to attend the APEC Economic Leaders' Week and bilateral activities in the US. The event was attended by Mr. Michael Froman, Chairman of CFR and many experts, scholars, and a number of press agencies in the United States. Strengthen cooperation in developing semiconductor supply chains, infrastructure, digital, science and technology, combating climate change, people-to-people exchanges, and overcoming war consequences, Mr. Michael Froman said that these are strong signals promoting bilateral relations.

Source: [baochinhphu.vn](http://baochinhphu.vn)

## US launches probe into anti-subsidy of frozen warm water shrimp from Vietnam



On November 21, 2023, the US Department of Commerce (DOC) identified 1,046 Vietnamese export exporting producers warm water shrimp products under HS codes 0306.17, 1605.21 and 1605.29 to the US during the investigation period.

Countries under investigation include Ecuador, India, Indonesia and Vietnam. Of these, Vietnam is not subject to the anti-dumping investigation by the United States, as its shrimp products have been subject to anti-dumping duties since 2004. The period of investigation (POI) is 2022. The injury investigation period is from 2020 to the first half of 2023.

The final conclusion will be issued within 75 days from the date of issuance of the preliminary conclusion (expected April 2, 2024).

Source: [tapchicongthuong.vn](http://tapchicongthuong.vn)





# RICE

## Export value and volume to the U.S., Oct-2023



## Export result to the U.S., Oct-2023

**VALUE**  
**2.96** million USD

Decrease **3.4%** compared to Sep-2023

Increase **92.7%** compared to Oct-2022

↑ **1.42 million USD** more than the monthly average rate in 2022

◆ Accumulated 10 months of 2023 reaches **23.3 mil.USD, 125.4%** of total 2022

**VOLUME**  
**3.46** thousand tons

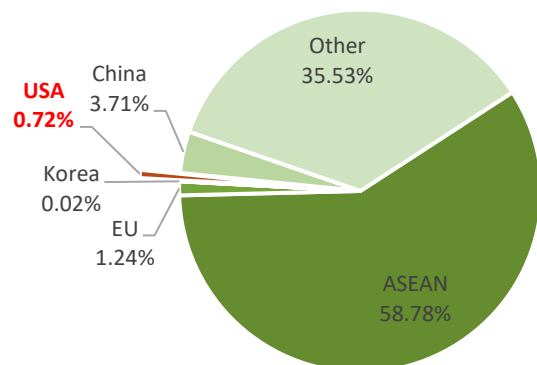
Decrease **3.4%** compared to Sep-2023

Increase **67.1%** compared to Oct-2022

↑ **1,417 tons** more than the monthly average rate in 2022

◆ Accumulated 10 months of 2023 reaches **29.9 thousand tons, 122.0%** of total 2022

## Percentage of export value to the U.S., Oct-2023



## Changes in percentage of export value to the U.S., Oct-2023

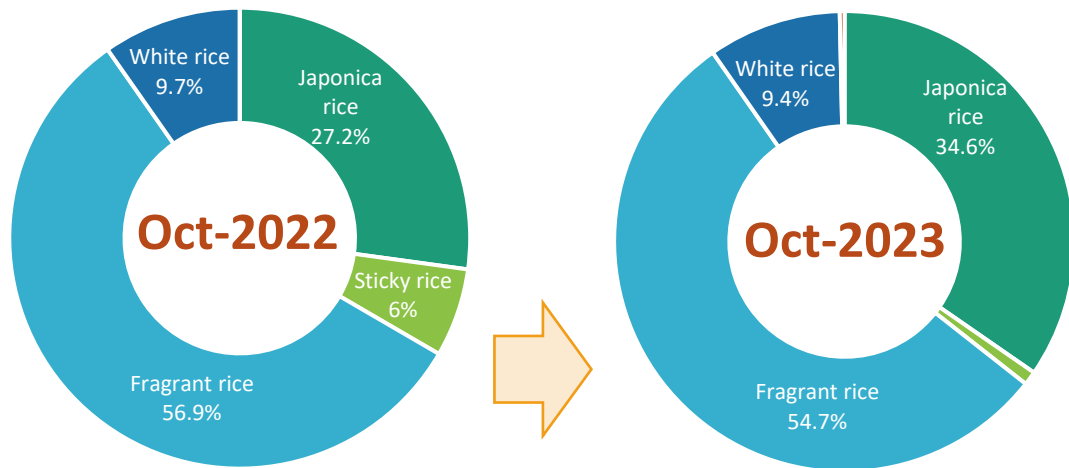






# RICE

## Structure of exports by products to the U.S., Oct-2023



## Export result to the U.S., Oct-2023



### Fragrant rice

Value: **1.6** million USD

Decrease **4%** compared to Sep-2023

Increase **84%** compared to Oct-2022

### Japonica rice

Value: **1.0** million USD

Increase **17%** compared to Sep-2023

Increase **144%** compared to Oct-2022

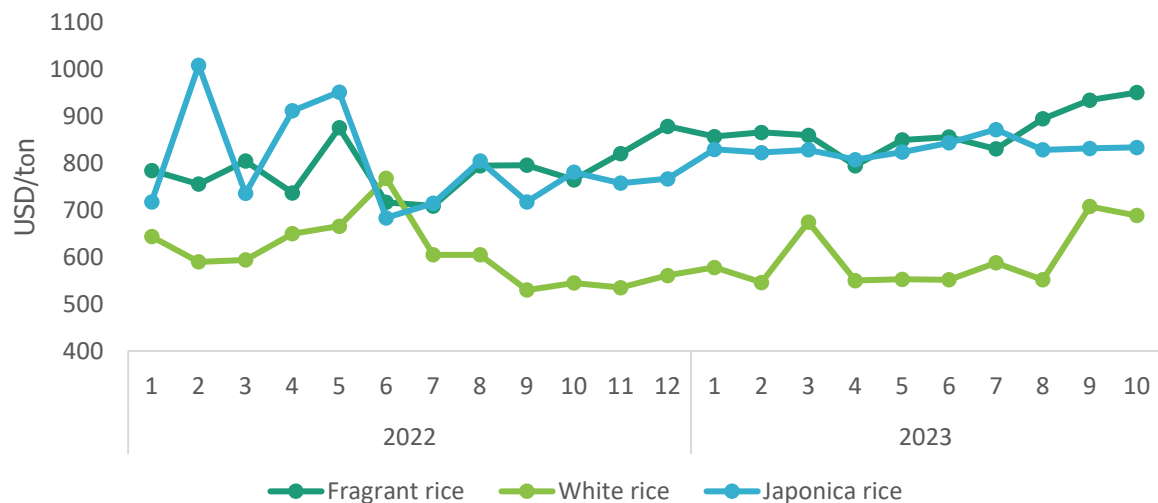
### White rice

Value: **0.3** million USD

Decrease **45%** compared to Sep-2023

Increase **84%** compared to Oct-2022

## The average export rice price to the U.S., Oct-2023



### Japonica rice

The average export price in Oct-2023 is **834** USD/ton; **increase 0.2%** compared to previous month; and **increase 7%** compared to the same month of 2022.

### Fragrant rice

The average export price in Oct-2023 is **951** USD/ton; **increase 2%** compared to previous; and **increase 24%** compared to the same month of 2022.

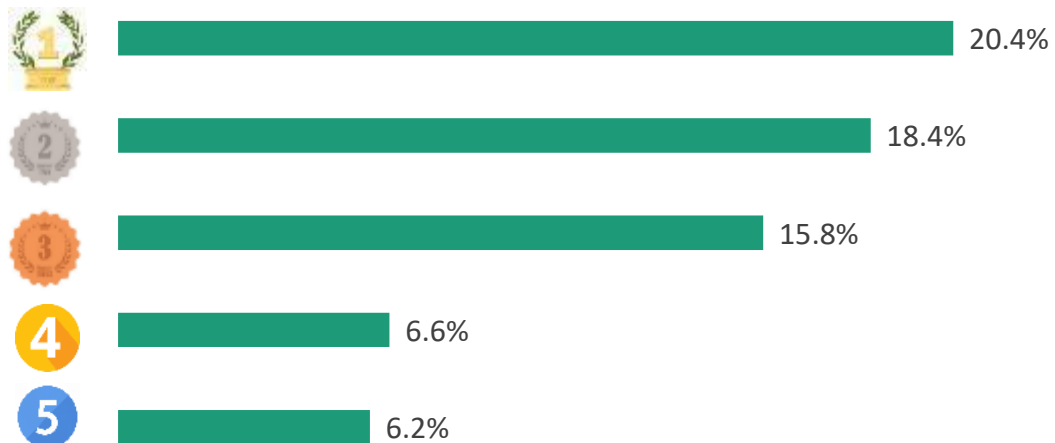
### White rice

The average export price in Oct-2023 is **689** USD/ton; **decrease 3%** compared to the previous month; and **increase 26%** compared to the same month of 2022.

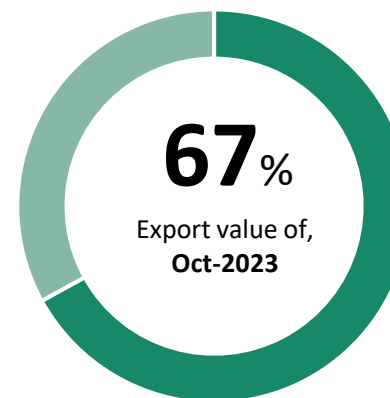


# RICE

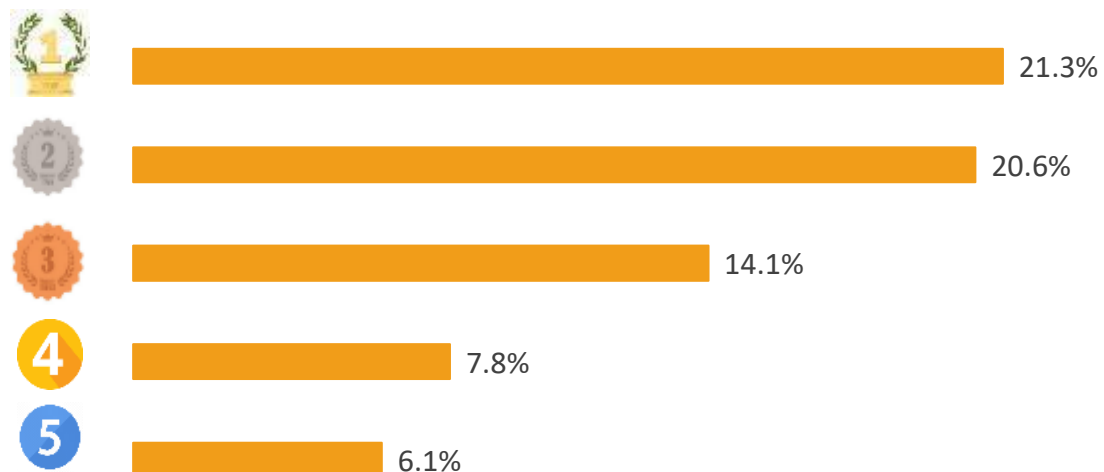
## TOP 5 export enterprises by value to the U.S., Oct-2023



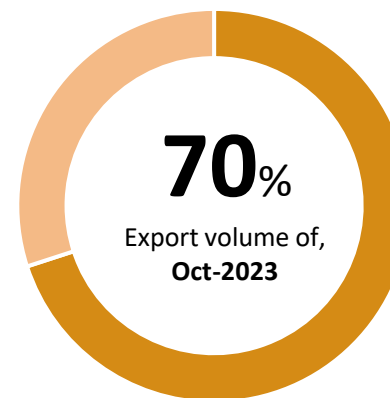
## Value ratio of TOP 5 export enterprises to the U.S., Oct-2023



## TOP 5 export enterprises by volume to the U.S., Oct-2023



## Volume ratio of TOP 5 export enterprises to the U.S., Oct-2023





# RICE



## SPOTLIGHTS

US rice production in the 2023/24 crop year is forecast to decrease by 38.3 thousand tons to 10.0 million tons, but still increase by 37% over the same period last year. The US long-grain rice production forecast is estimated at 6.9 million tons, an increase of 19% over the same period last year and the highest level since the 2020/21 crop year. US medium- and short-grain rice production is forecast at 3.1 million tons, up 110% from a year earlier, and the highest level since the 1981/82 crop year.

*Source: USDA (11/2023)*

US rice exports in the 2023/24 crop year are estimated at 3.9 million tons, an increase of nearly 1 million tons over the same period last year, and the highest level since 2020/21.

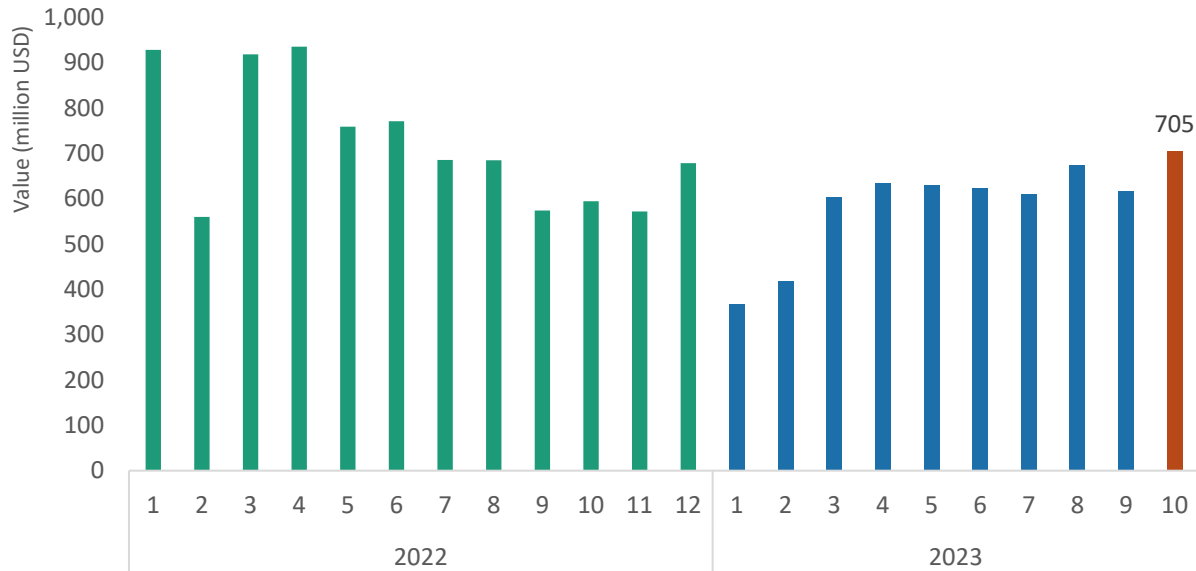
*Source: USDA (11/2023)*





# WOOD AND WOODEN PRODUCTS

## Export value to the U.S., Oct-2023



## Export result to the U.S., Oct-2023

VALUE



705

million USD

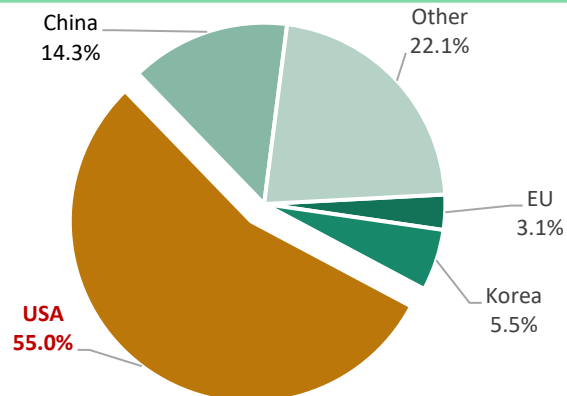
↗ Increase **14.3%** compared to Sep-2023

↗ Increase **18.6%** compared to Oct-2022

↘ **16 million USD** less than the monthly average rate in 2022

❖ Accumulated 10 months of 2023 reaches **5.9 billion USD, 67.9%** of total 2022

## Percentage of export value to the U.S., Oct-2023



## Changes in percentage of export value to the U.S., Oct-2023

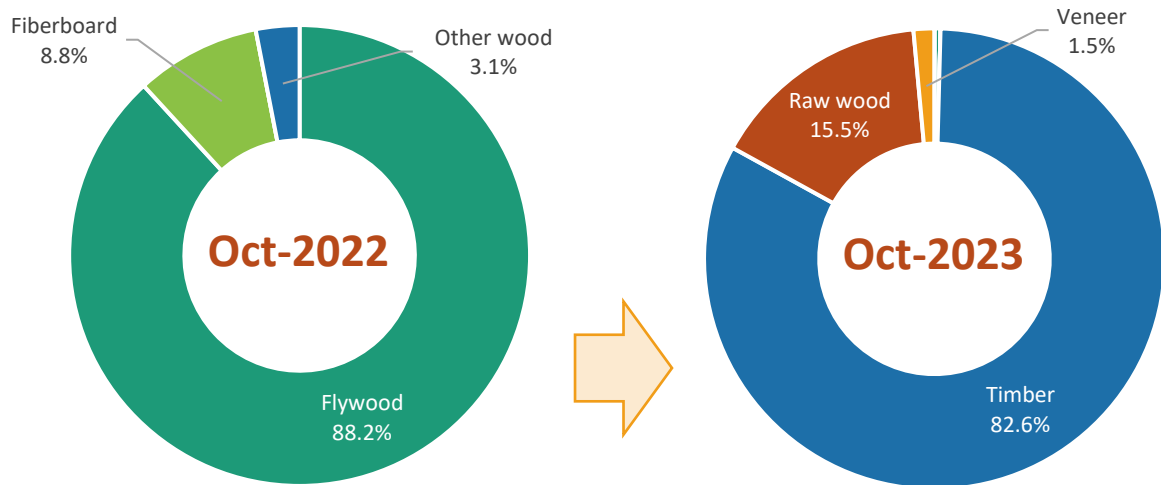






# WOOD AND WOODEN PRODUCTS

## Structure of exports by products to the U.S., Oct-2023



## Export result to the U.S., Oct-2023



### Timber

Value: **15.7** million USD

Increase **100%** compared to Sep-2023

Increase **100%** compared to Oct-2022



### Raw wood

Value: **3.0** million USD

Increase **100%** compared to Sep-2023

Increase **100%** compared to Oct-2022



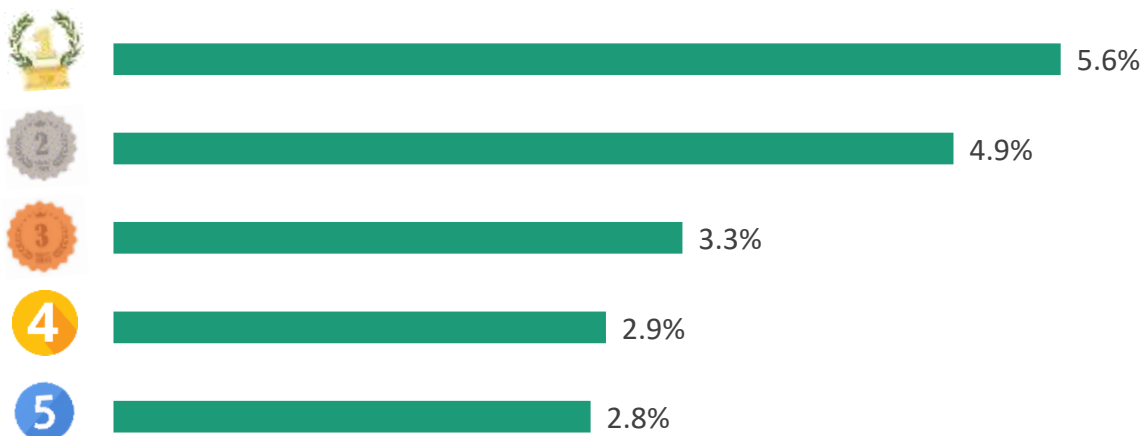
### Veener

Value: **0.8** million USD

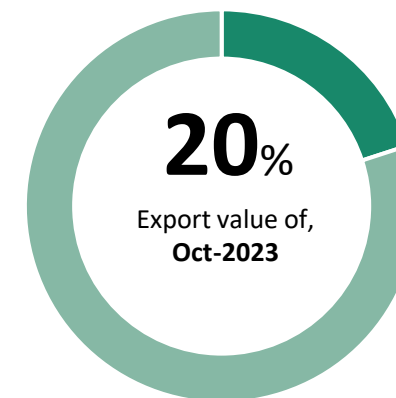
Decrease **64%** compared to Sep-2023

Increase **100%** compared to Oct-2022

## TOP 5 export enterprises by value to the U.S., Oct-2023



## Value ratio of TOP 5 export enterprises to the U.S., Oct-2023





# WOOD AND WOODEN PRODUCTS



## SPOTLIGHTS

The United States imported tropical hardwood plywood in September 2023 are estimated at 181,900 m<sup>3</sup>, down 34% over the previous month and down 27% over the same period last year. The United States had imports from China decreased by 36% and imports from Malaysia decreased by 77% over the same period last year.

Source: ITTO

The United States imported hard tropical timber in September 2023, estimated at 17,924 m<sup>3</sup>, down 7% over the previous month and down 13% over the same period last year. The U.S. had imports from Brazil down 33% and imports from Indonesia down 61% over the same period last year.

Source: ITTO

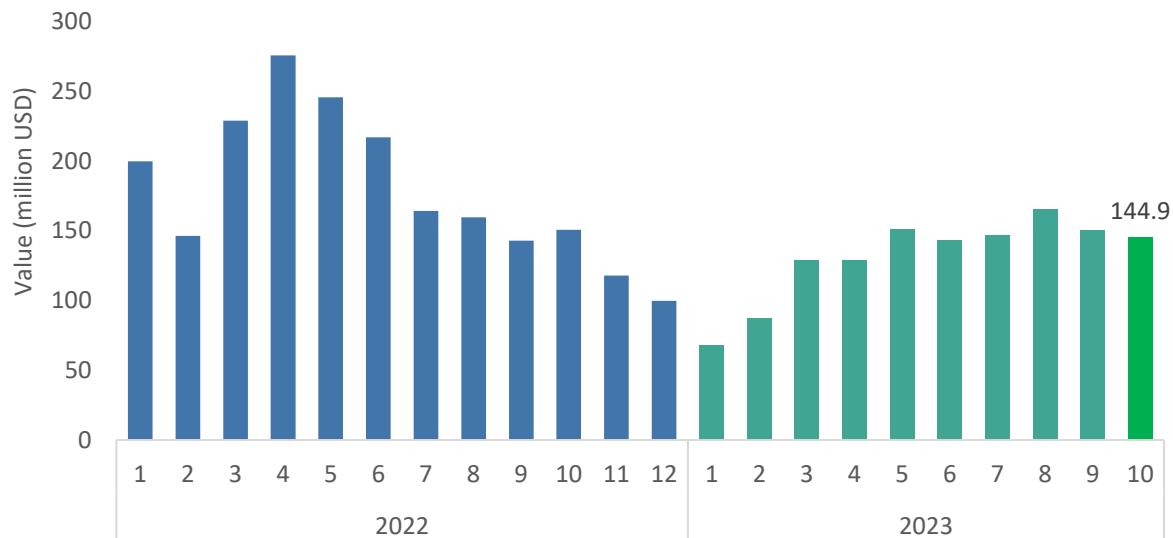
In September 2023, the United States imported around \$1.56 billion worth of interior and exterior wooden furniture, marking an 8% decline from the prior month and a 20% drop compared to the same period last year. Most markets exporting to the U.S. experienced a decrease of 3-9% from the previous month, except for Canada, which saw an 8% increase, and India, with a 6% rise in imports.

Source: ITTO



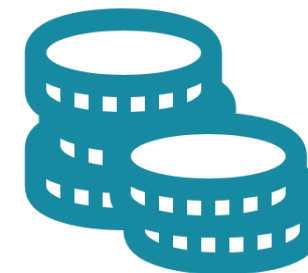
# SEAFOOD

## Export value to the U.S., Oct-2023



## Export result to the U.S., Oct-2023

VALUE  
**144.9** million USD



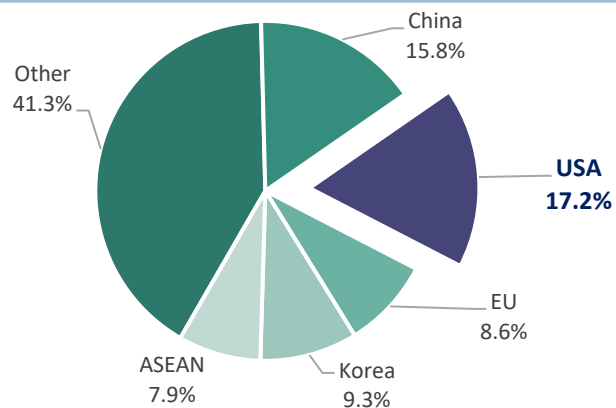
↘ Decrease **3.3%** compared to Sep-2023

↘ Decrease **3.7%** compared to Oct-2022

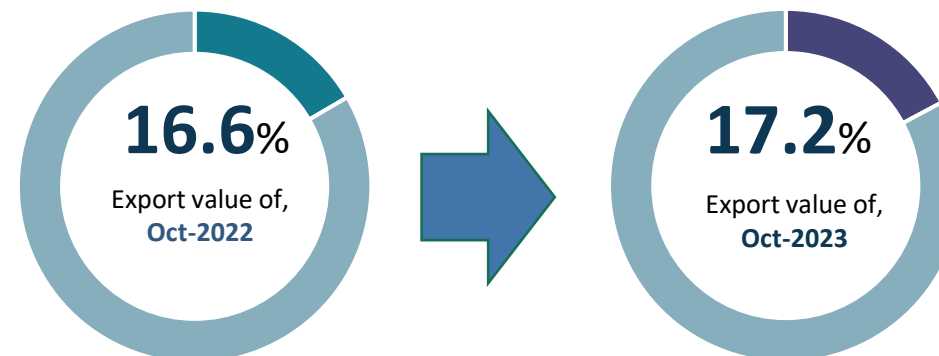
↓ **34.7 million USD** less than the monthly average rate in 2022

❖ Accumulated 10 months of 2023 reaches **1,312.5 mil.USD**, **61.1%** of total 2022

## Percentage of export value to the U.S., Oct-2023



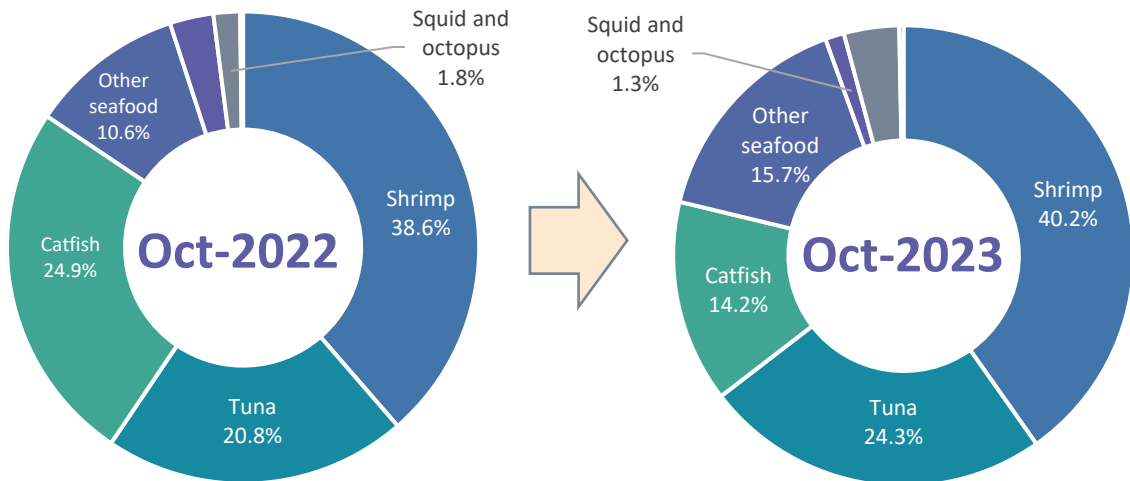
## Changes in percentage of export value to the U.S., Oct-2023



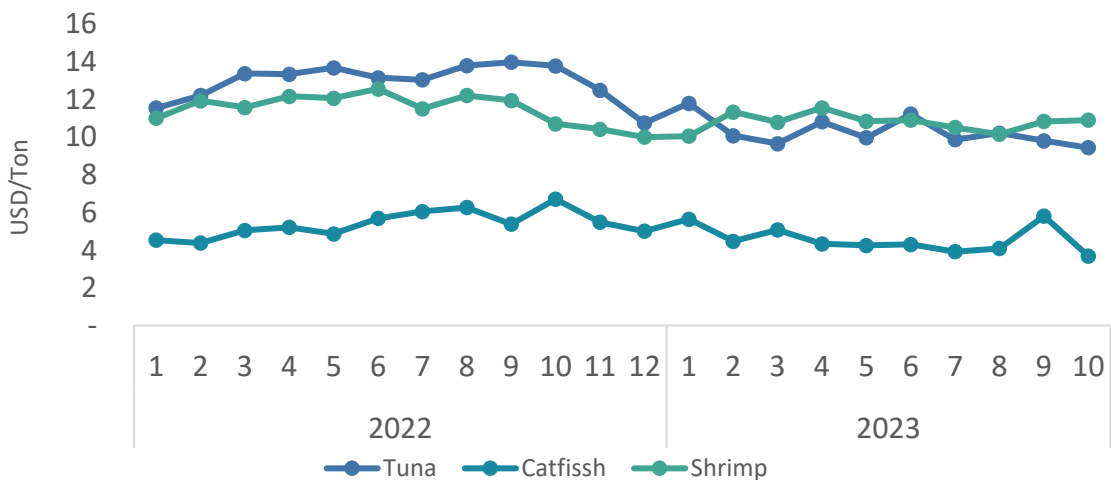
# SEAFOOD



## Structure of exports by products to the U.S., Oct-2023



## The average export seafood price to the U.S., Oct-2023



## Export result to the U.S., Oct-2023



### Shrimp

Value: **58.3** million USD

Decrease **16.7%** compared to Sep-2023

Increase **0.8%** compared to Oct-2022



### Tuna

Value: **35,3** million USD

Increase **27.1%** compared to Sep-2023

Increase **13.2%** compared to Oct-2022



### Catfish

Value: **20.6** million USD

Decrease **11.7%** compared to Sep-2023

Decrease **44.9%** compared to Oct-2022

### Tuna

The average export price in Oct-2023 is **9.4 USD/kg**; decrease **3.7%** compared to the previous month; and decrease **31.5%** compared to the same month of 2022.

### Catfish

The average export price in Oct-2023 is **5.7 USD/kg**; decrease **3.7%** compared to the previous month; and decrease **45.0%** compared to the same month of 2022.

### Shrimp

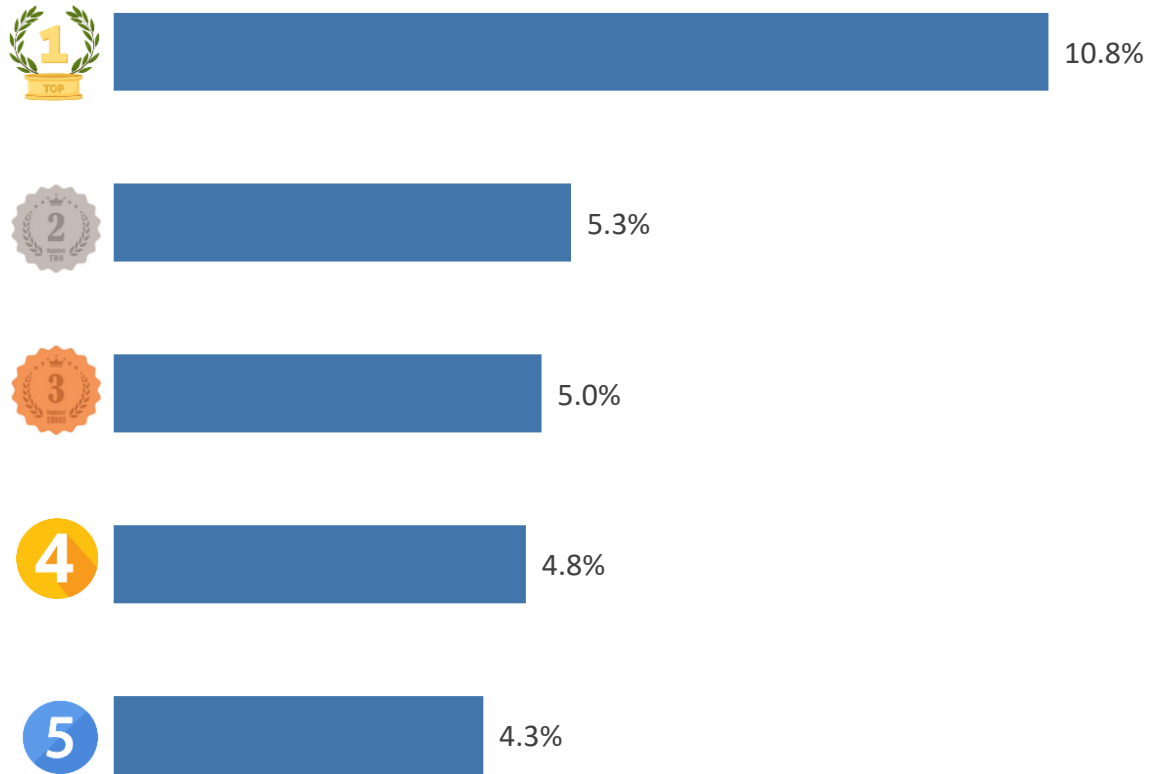
The average export price in Oct-2023 is **10.9 USD/kg**; increase **0.6%** compared to the previous month; and increase **1.8%** compared to the same month of 2022.



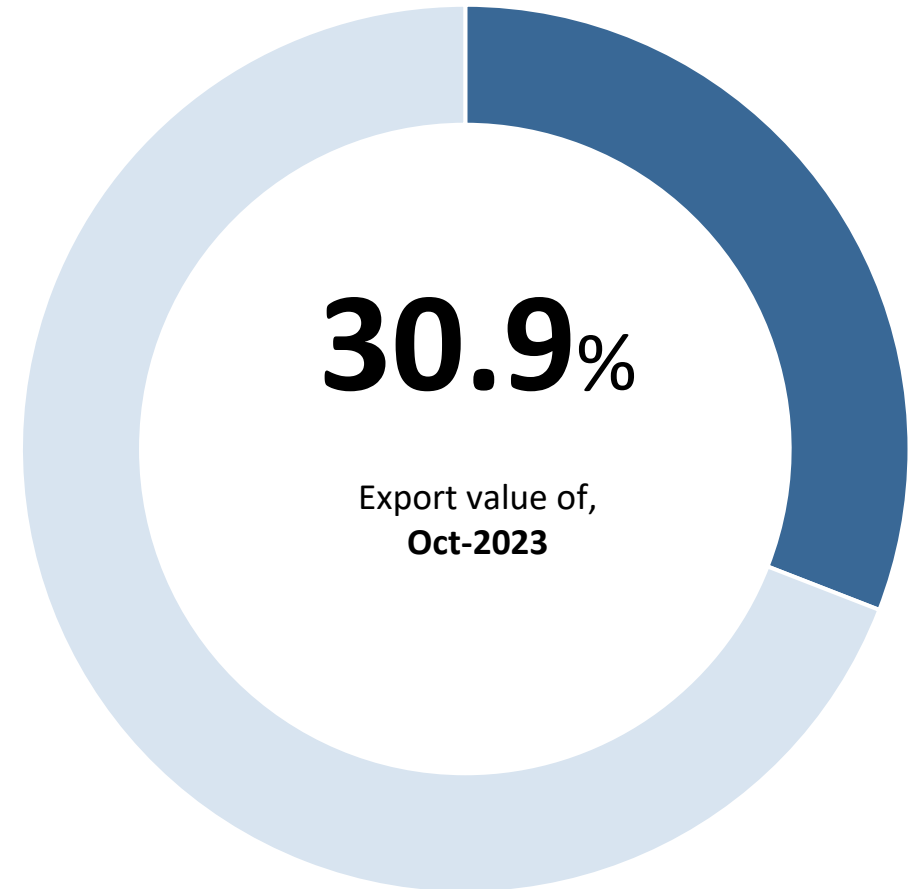


# SEAFOOD

## TOP 5 export enterprises by value to the U.S., Oct-2023



## Value ratio of TOP 5 export enterprises to the U.S., Oct-2023





# SEAFOOD

## SPOTLIGHT

01

### U.S. shoppers are still buying less fresh and frozen seafood

According to Analytics' data, in October 2023, sales of fresh and frozen seafood in the United States decreased 1.7% to \$198 million. However, the volume of seafood sold increased by 10.2% over the same period last year because the price of fresh seafood decreased by 8.7% and the price of frozen seafood decreased by 10.8%, leading to an increase in seafood prices. overall decreased by 0.7%.

*Source: Vasep, Oct-2023*

02

### US government seeking to buy nearly 2.7 million tons of catfish

The United States Department of Agriculture (USDA) is planning to purchase approximately 2.7 million metric tons of frozen pollock fillets for use in domestic food distribution programs and is soliciting bids from the seafood industry. This marks the USDA's third-largest pollock fillet purchase in 2023, following a deal in March for around 2.8 million metric tons of untreated pollock fillets totaling \$41.8 million.

*Source: Vasep, Oct-2023*

03

### Demand for canned fish in the United States increased sharply

US canned seafood industry sales have grown from USD 2.3 billion in 2018 to more than USD 2.7 billion so far this year. Sardines rolled in preserved lemon, mackerel in curry sauce, and grilled squid marinated in squid are now gaining popularity in the United States. Canned fish products range in price from \$7.99 to \$10.99 per tin.

*Source: Vasep, Oct-2023*

04

According to Vasep, the company's product inventory ratio at distributors and retailers in the United States has decreased to an average level, along with that, the consumer confidence index continues to improve. These factors, along with the year-end holiday season, can stimulate businesses here to increase inventory accumulation, which will be an opportunity for seafood exports in general to the US market.

*Source Vasep, Oct-2023*





# FRUITS AND VEGETABLES (EXPORT)

## Export value to the U.S., Oct-2023



## Export result to the U.S., Oct-2023



**23.0**

million USD

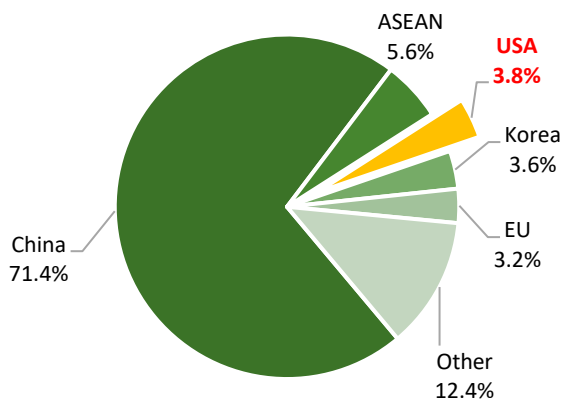
Increase **9.5%** compared to Sep-2023

Increase **7.0%** compared to Oct-2022

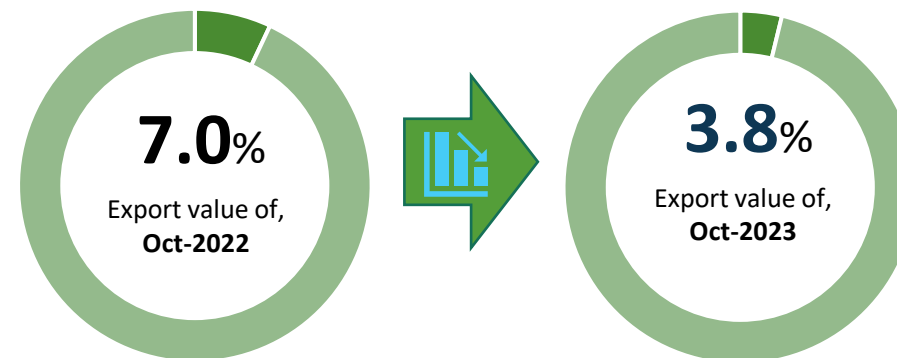
**2.4 million USD** more than the monthly average rate in 2022

Accumulated 10 months of 2023 reaches **212.0 million USD**, **85.6%** of total 2022

## Percentage of export value to the U.S., Oct-2023



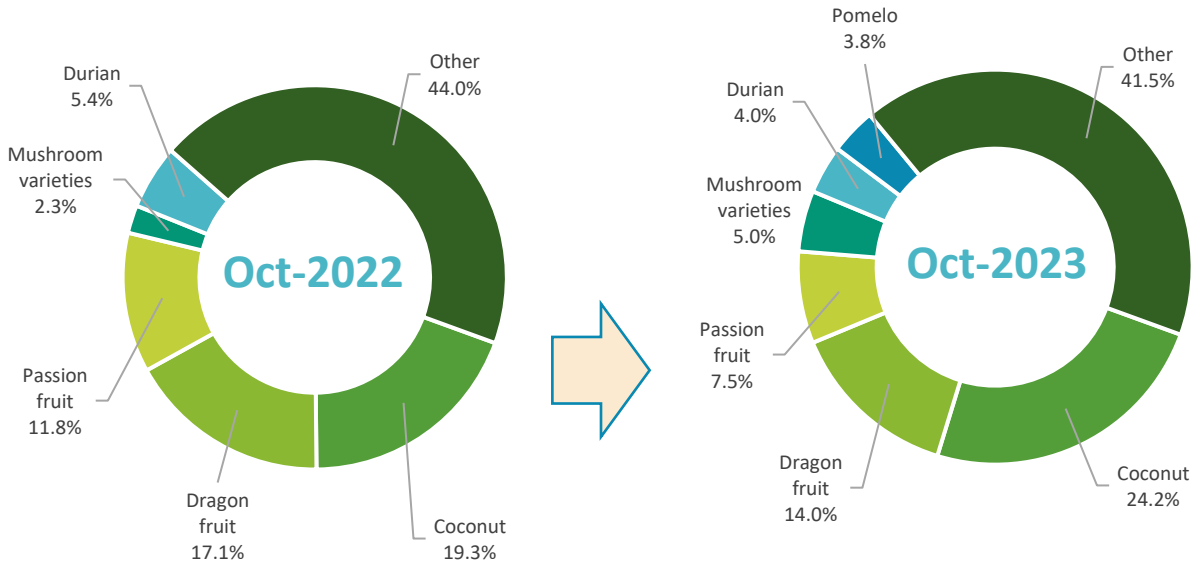
## Changes in percentage of export value to the U.S., Oct-2023





# FRUITS AND VEGETABLES (EXPORT)

## Structures of exports by products to the U.S., Oct-2023



## Export value to the U.S., Oct-2023



### Coconut

Value: **5.6** million USD

Increase **15.8%** compared to Sep-2023

Increase **34.1%** compared to Oct-2022



### Dragon fruit

Value: **3.2** million USD

Decrease **0.9%** compared to Sep-2023

Decrease **12.3%** compared to Oct-2022



### Passion fruit

Value: **1.7** million USD

Increase **117.2%** compared to Sep-2023

Decrease **31.5%** compared to Oct-2022



### Mushroom

Value: **1.4** million USD

Increase **46.2%** compared to Sep-2023

Increase **127.2%** compared to Oct-2022



### Durian

Value: **0.9** million USD

Decrease **37.9%** compared to Sep-2023

Decrease **21.4%** compared to Oct-2022



### Pomelo

Value: **0.87** million USD

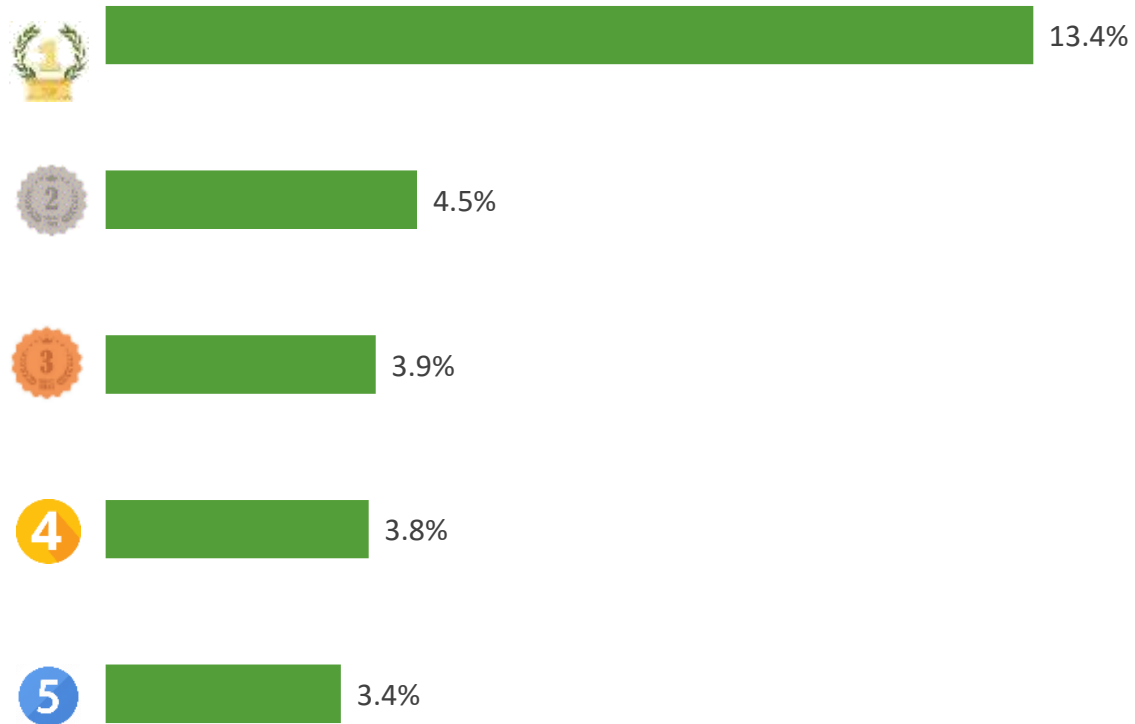
Increase **16.3%** compared to Sep-2023



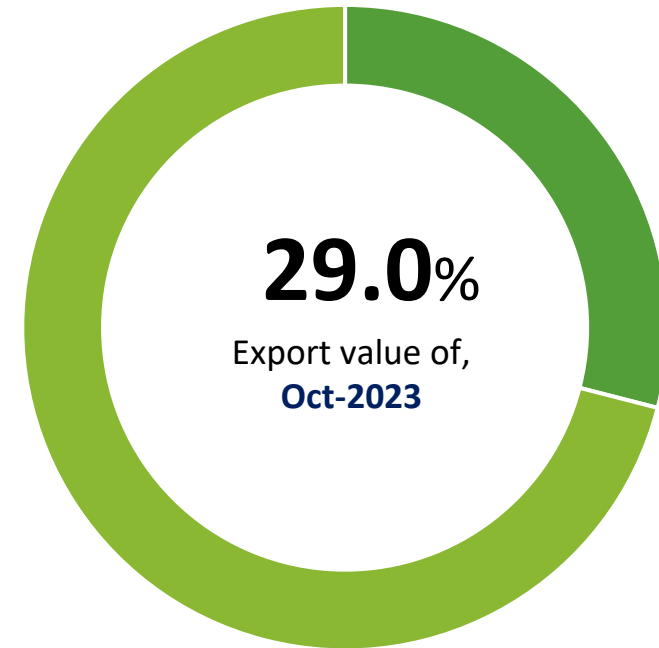


# FRUITS AND VEGETABLES (EXPORT)

TOP 5 export enterprises by value to the U.S., Oct-2023



Value ratio of TOP 5 export enterprises to the U.S., Oct-2023





# FRUITS AND VEGETABLES (IMPORT)

## Import value from the U.S., Oct-2023



## Import result from the U.S., Oct-2023

### VALUE



**19.1**

million USD

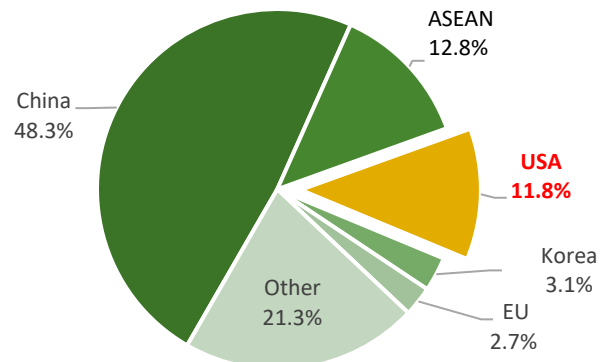
Increase **3.4%** compared to Sep-2023

Decrease **45.1%** compared to Oct-2022

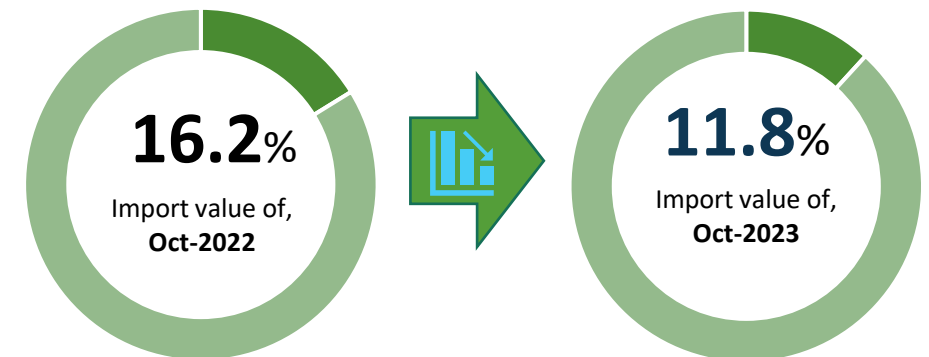
**10.6 million USD** less than the monthly average rate in 2022

Accumulated 10 months of 2023 reaches **258.1 million USD**, **72.4%** of total 2022

## Percentage of import value from the U.S., Oct-2023

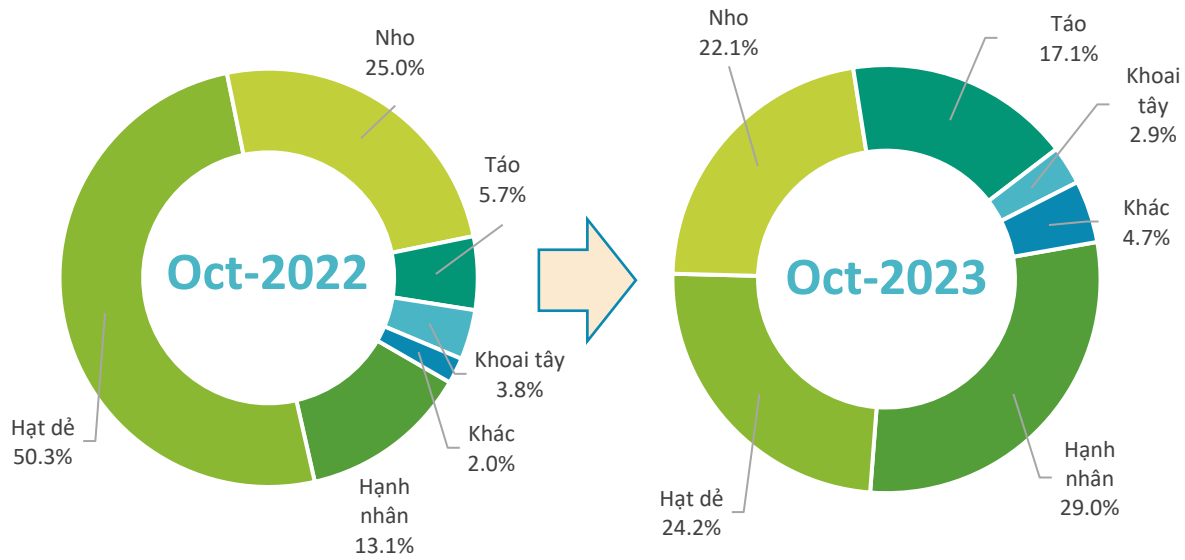


## Changes in percentage of import value from the U.S., Oct-2023



# FRUITS & VEGETABLES (IMPORT)

## Structures of imports by products from the U.S., Oct-2023



## Import result from the U.S., Oct-2023



### Almond

Value: **5.5** million USD

Increase **45.5%** compared to Sep-2023

Increase **21.3%** compared to Oct-2022



### Chestnut

Value: **4.6** million USD

Increase **9.8%** compared to Sep-2023

Decrease **73.6%** compared to Oct-2022



### Grape

Value: **4.2** million USD

Decrease **27.8%** compared to Sep-2023

Decrease **51.4%** compared to Oct-2022



### Apple

Value: **3.3** million USD

Increase **202.0%** compared to Sep-2023

Increase **65.4%** compared to Oct-2022



### Potato

Value: **0.56** million USD

Decrease **70.8%** compared to Sep-2023

Decrease **58.3%** compared to Oct-2022

01

The Department of Commerce is anticipated to reach a decision within the coming months regarding the termination of the 2019 Tomato Suspension Agreement (TSA). The agreement governs the sale of Mexican tomatoes in the US, setting minimum prices and overseeing transactions between growers and importers.

In June, the Florida Tomato Exchange (FTE) urged Commerce to terminate the TSA, alleging that the government has failed to halt the dumping of Mexican tomatoes into the US market. Simultaneously, it has been unable to prevent the detrimental impact of dumping on the domestic tomato production industry. Currently, Mexico holds nearly 70% of the U.S. market share, while U.S. producers account for approximately 30%.

*Source: Freightwaves.com*

02

According to the USDA, California's almond production in the 2022/23 crop year will reach 1.18 million tons, an increase of 1.5% compared to the previous crop year. California almond exports are estimated to decrease by 3% to 4%. The United States remains China's largest supplier of imported almonds.

*Source: Guojiguoshu.com*

1. <https://freightwaves.com/news/borderlands-us-mulls-terminating-tomato-trade-agreement-with-mexico>

2. <https://guojiguoshu.com/article/8669>

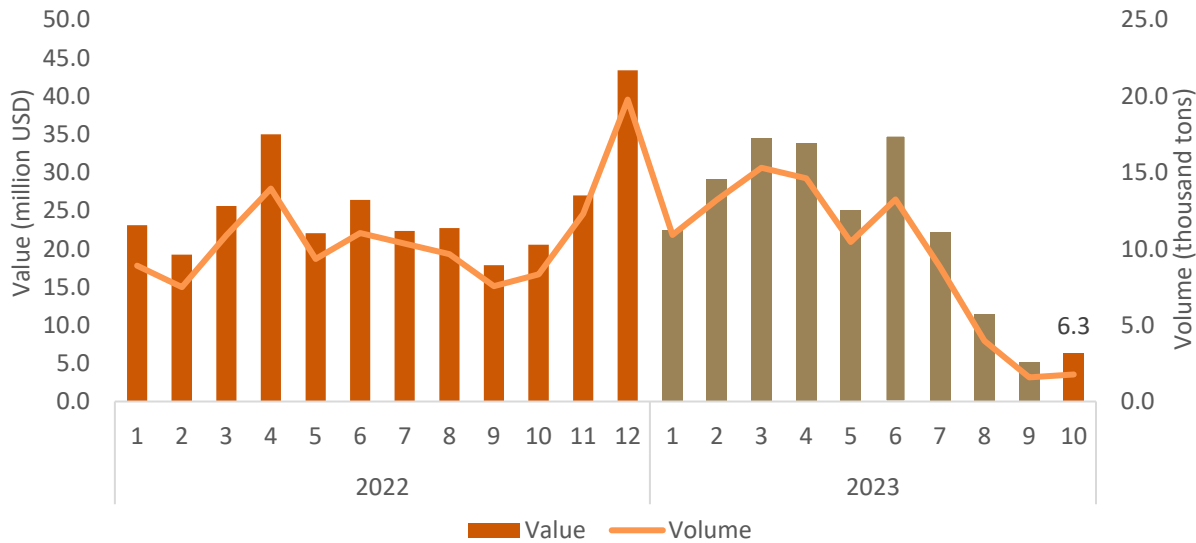






# COFFEE

## Export volume and value to the U.S., Oct-2023



## Export result to the U.S., Oct-2023

### VALUE

**6.3** million USD

↗ Increase **54.7%** compared to Sep-2023

↘ Decrease **69.3%** compared to Oct-2022

↘ **19.1** million USD less than the monthly average rate in 2022

❖ Accumulated 10 months of 2023 reaches **225 mil.USD, 73.7%** of total 2022

### VOLUME

**1.8** thousand tons

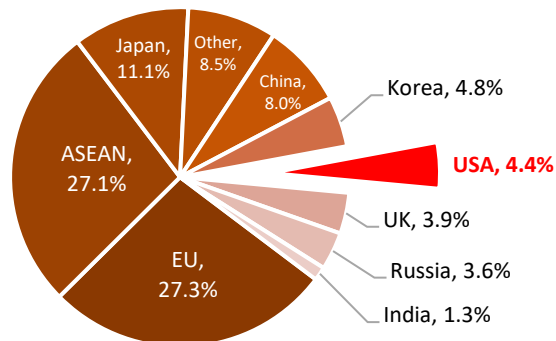
↗ Increase **60.1%** compared to Sep-2023

↘ Decrease **78.9%** compared to Oct-2022

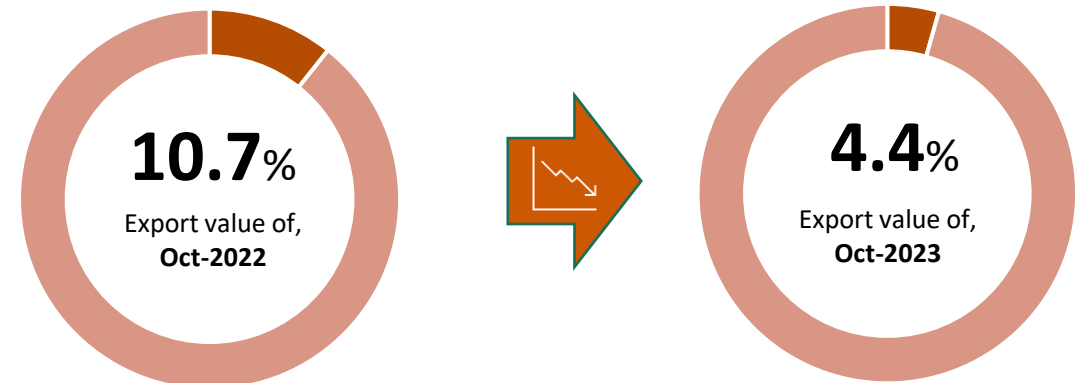
↘ **9** thousand tons less than the monthly average rate in 2022

❖ Accumulated 10 months of 2023 reaches **93.8** thousand tons, **72.4%** of total 2022

## Percentage of export value to the U.S., Oct-2023

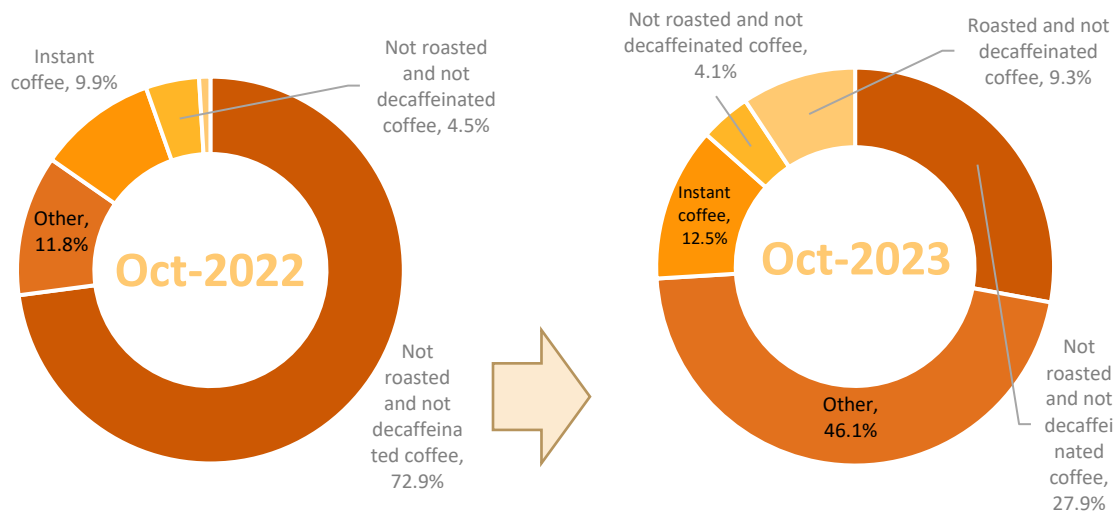


## Changes in percentage of export value to the U.S., Oct2023



# COFFEE

## Structures of exports by products to the U.S., Oct-2023



## Export result to the U.S., Oct-2023



### Not roasted and not decaffeinated coffee

Value: **1.7** million USD  
 Decrease **13.6%** compared to Sep-2023  
 Decrease **88.4%** compared to Oct-2022



### Instant coffee

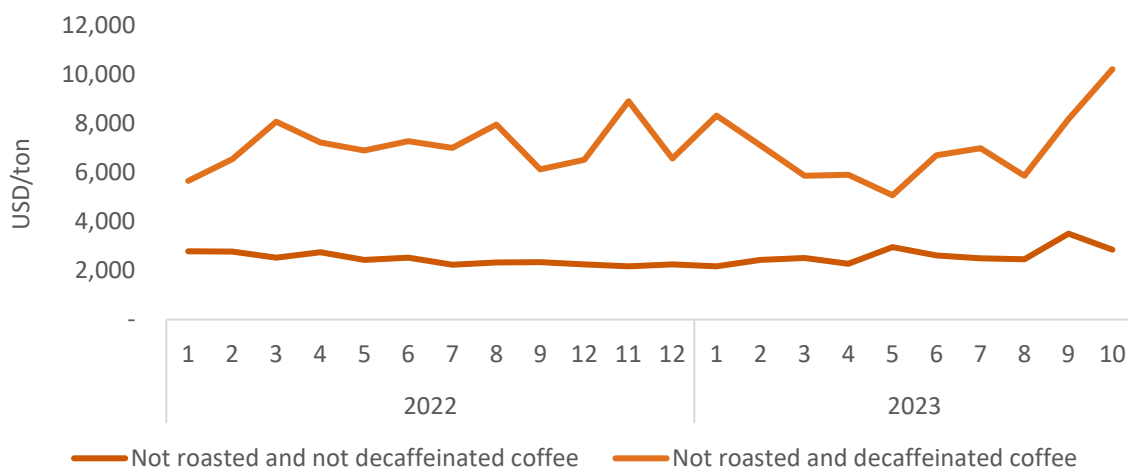
Value: **0.8** million USD  
 Increase **325%** compared to Sep-2023  
 Decrease **61.6%** compared to Oct-2022



### Not roasted and decaffeinated coffee

Value: **0.3** million USD  
 Decrease **31.9%** compared to Sep-2023  
 Decrease **71.8%** compared to Oct-2022

## Average export coffee price to the U.S., Oct-2023



### Not roasted and decaffeinated coffee

The average export price in Oct-2023 is **10,198** USD/ton; increase **24.8%** compared to the previous month; and decrease **18.9%** compared to the same month of 2022.

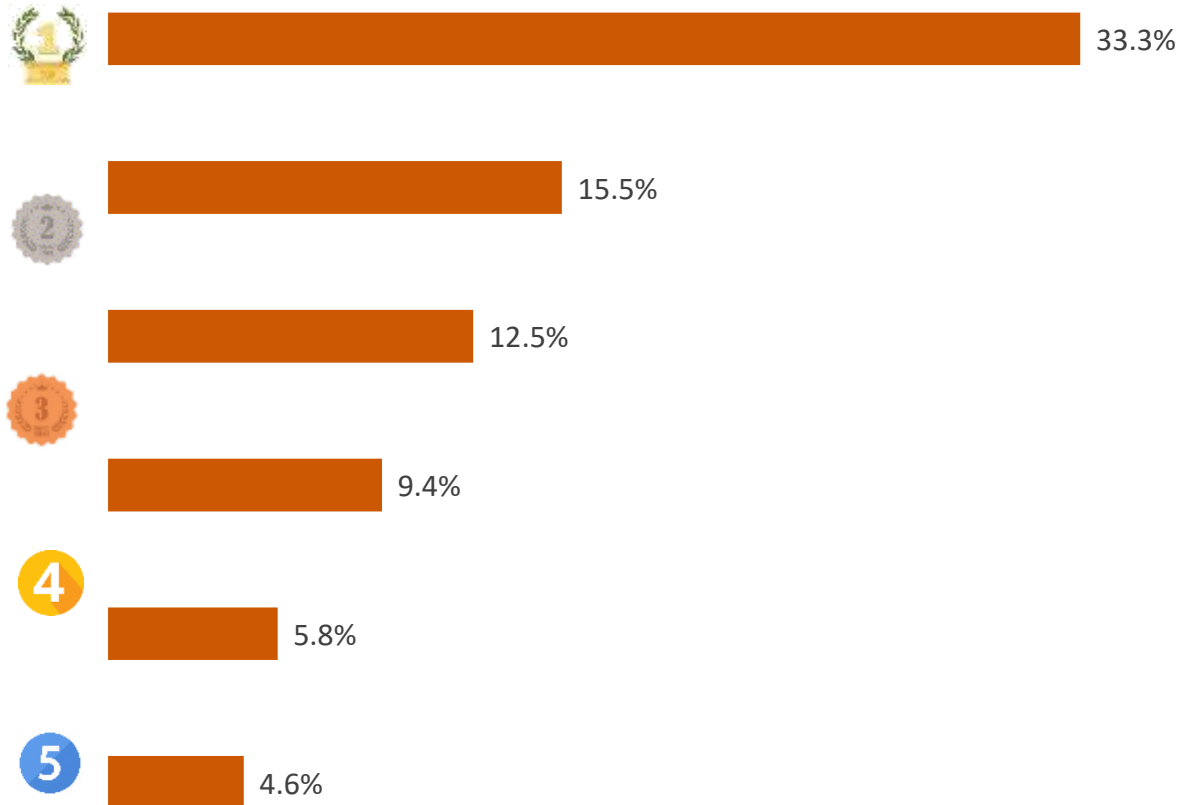
### Not roasted and not decaffeinated coffee

The average export price in Oct-2023 is **2,843** USD/ton; increase **56.6%** compared to the previous month; and increase **26.4%** compared to the same month of 2022.

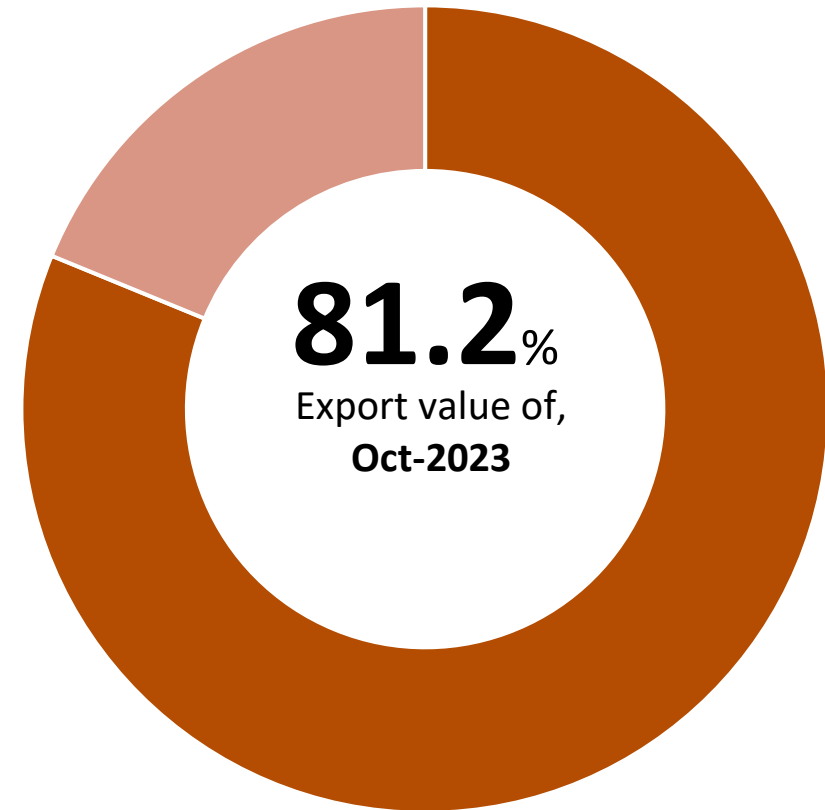


# COFFEE

## TOP 5 export enterprises by value to the U.S., Oct-2023



## Value ratio of TOP 5 export enterprises to the U.S., Oct-2023





According to the United States International Trade Commission (USITC), the country's imported coffee output reached approximately 1.1 million tons, worth 6.34 billion USD in the first 9 months of 2023, down 12.7% in volume and down 12.3% in value over the same period in 2022. Average import price reached 5,784 USD/ton, up 0.4% over the same period last year.

*Source: Agency of Foreign Trade - Ministry of Industry and Trade Vietnam (Oct-2023)*

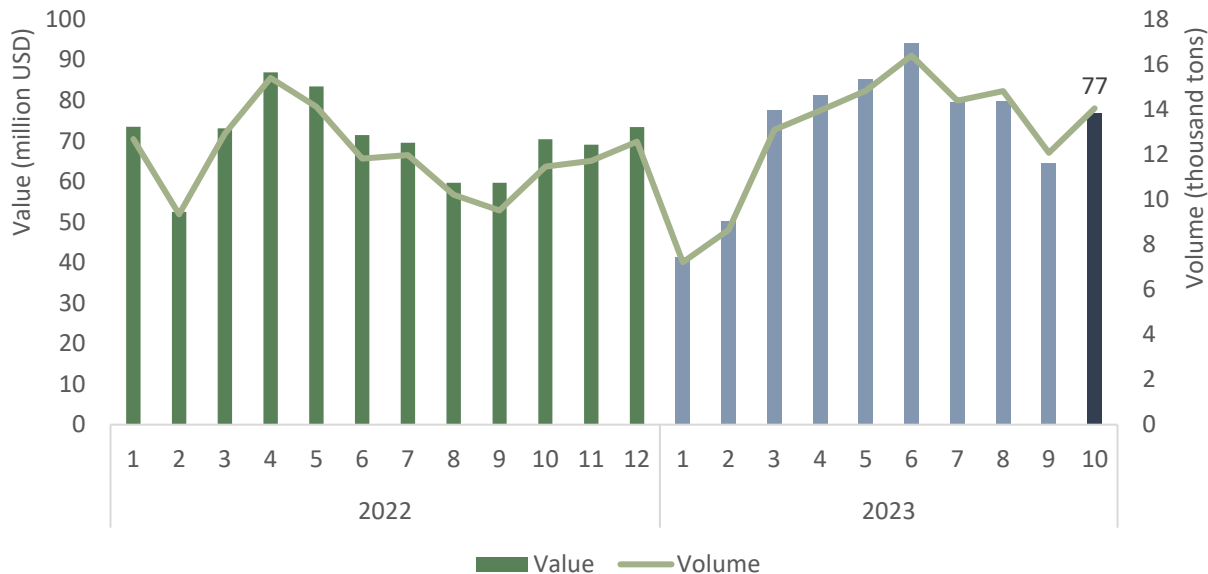






# CASHEW NUTS

## Export value and volume to the U.S., Oct-2023



## Export result to the U.S., Oct-2023

**VALUE**  
**76.8** million USD

↗ Increase **19.1%** compared to Sep-2023

↗ Increase **9%** compared to Oct-2022

↗ **6.5 million USD** more than the monthly average rate in 2022

❖ Accumulated 10 months of 2023 reaches **730 mil.USD, 87%** of total 2022

**VOLUME**  
**14.0** thousand tons

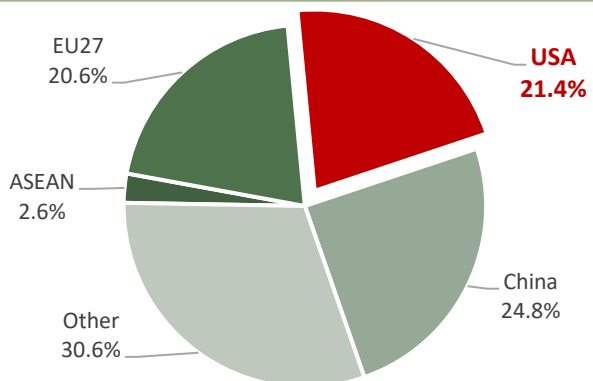
↗ Increase **16.4%** compared to Sep-2023

↗ Increase **23%** compared to Oct-2022

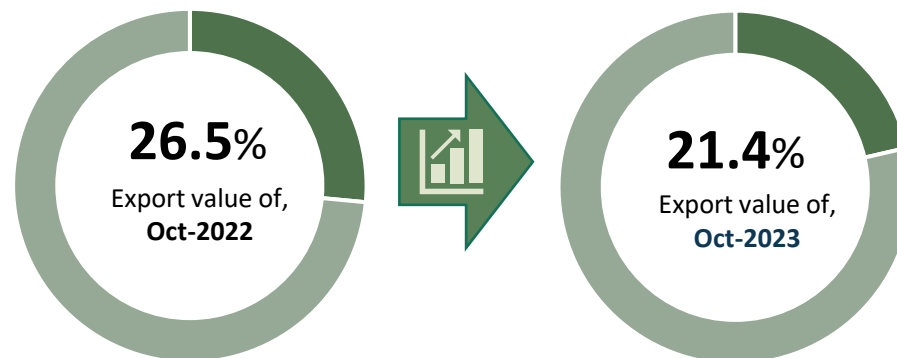
↗ **2.1 thousand tons** more than the monthly average rate in 2022

❖ Accumulated 10 months of 2023 reaches **129 thousand tons, 90%** of total 2022

## Percentage of export value to the U.S., Oct-2023



## Changes in percentage of export value to the U.S., Oct-2023



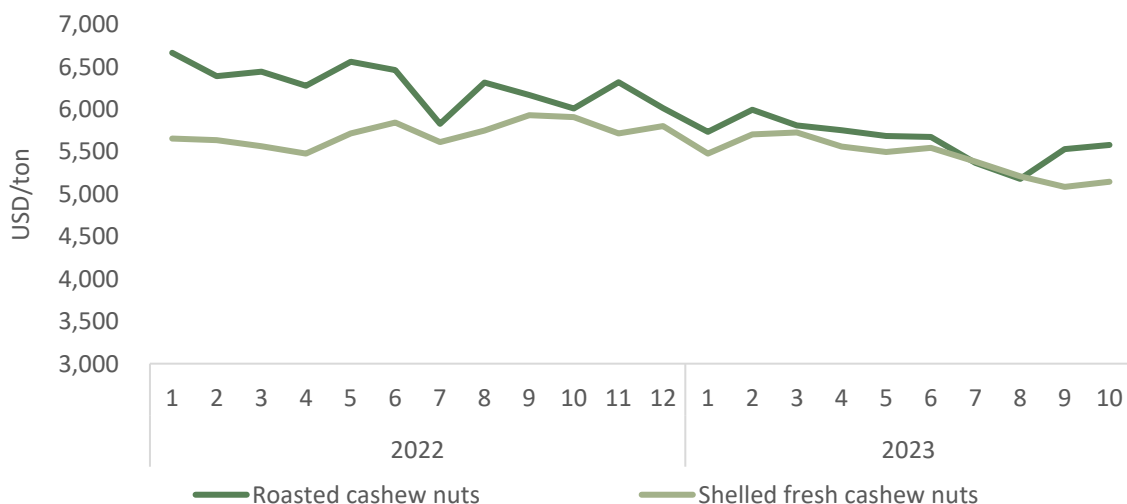


# CASHEW NUTS

## Structure by exports by products to the U.S., Oct-2023



## Average export cashew nuts price to the U.S., Oct-2023



## Export result to the U.S., Oct-2023



### Shelled fresh cashew nuts

Value: **49.5** million USD

Increase **1.1%** compared to Sep-2023

Decrease **3.7%** compared to Oct-2022



### Roasted cashew nuts

Value: **27.3** million USD

Increase **74.7%** compared to Sep-2023

Increase **59.7%** compared to Oct-2022

### Shelled fresh cashew nuts

The average export price in Oct-2023 is **5,143** USD/ton; **increase 1.2%** compared to the previous month; and **decrease 12.9%** compared to the same month of 2022.

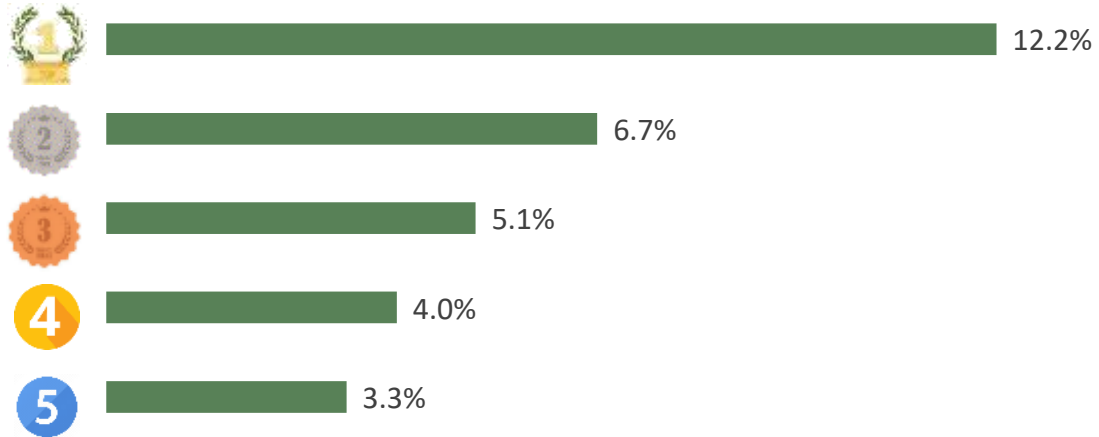
### Roasted cashew nuts

The average export price in Oct-2023 is **5,578** USD/ton; **increase 0.9%** compared to the previous month; and **decrease 7.1%** compared to the same month of 2022.

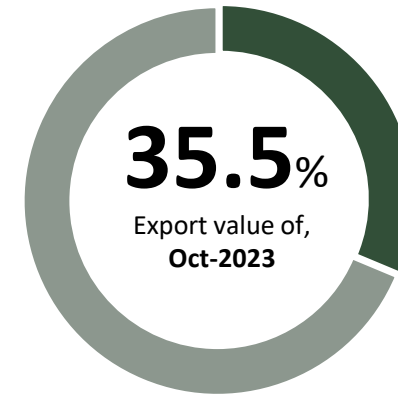


# CASHEW NUTS

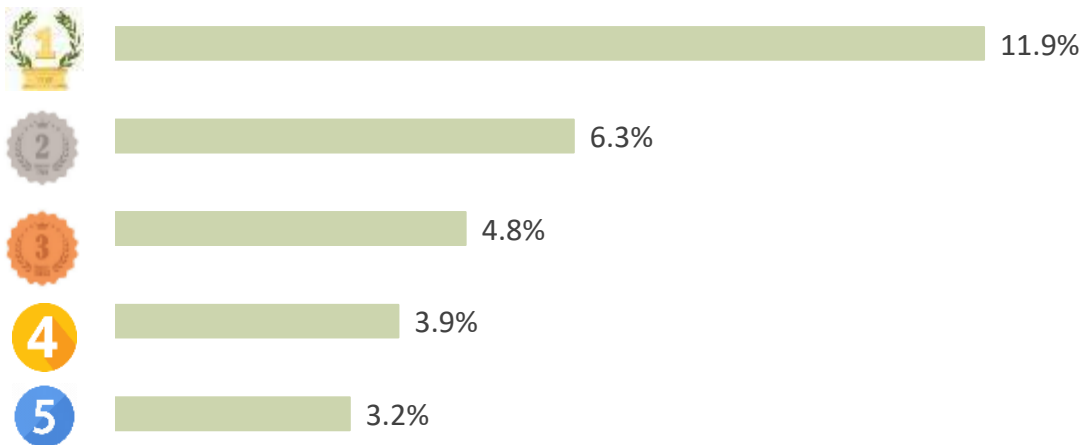
## TOP 5 export enterprises by value to the U.S., Oct-2023



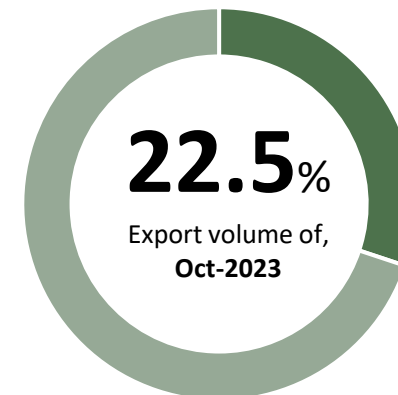
## Value ratio of TOP 5 export enterprises to the U.S., Oct-2023



## TOP 5 export enterprises by volume to the U.S., Oct-2023



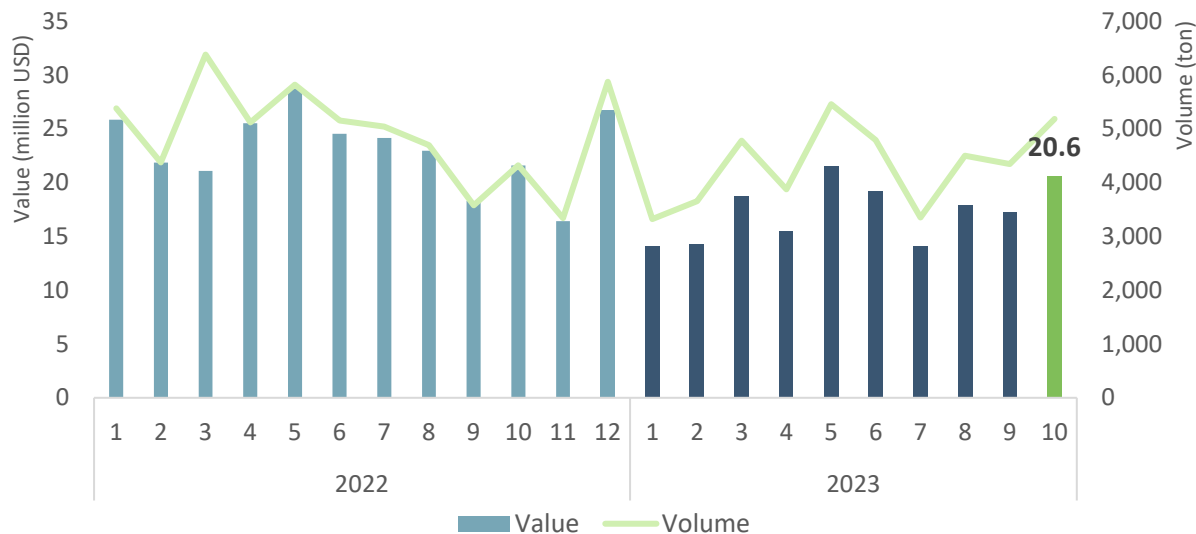
## Volume ratio of TOP 5 export enterprises to the U.S., Oct-2023





# PEPPER

## Export value and volume to the U.S., Oct-2023



## Export result to the U.S., Oct-2023

**VALUE**  
**20.6** million USD \$

↗ Increase **19.2%** compared to Sep-2023

↘ Decrease **4.6%** compared to Oct-2022

↘ **2.5 million USD** less than the monthly average rate in 2022

❖ Accumulated 10 months of 2023 reaches **173 mil.USD, 62.3%** of total 2022

**VOLUME**  
**5.2** thousand tons

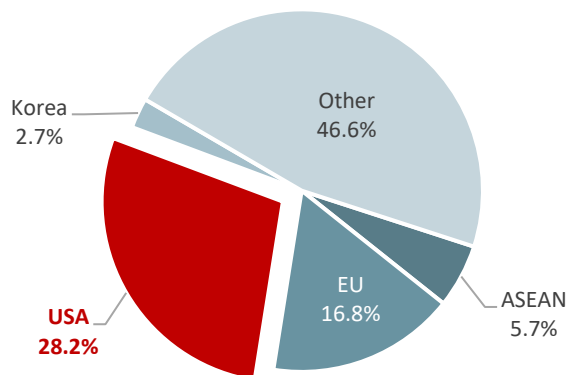
↗ Increase **19.3%** compared to Sep-2023

↗ Increase **20%** compared to Oct-2022

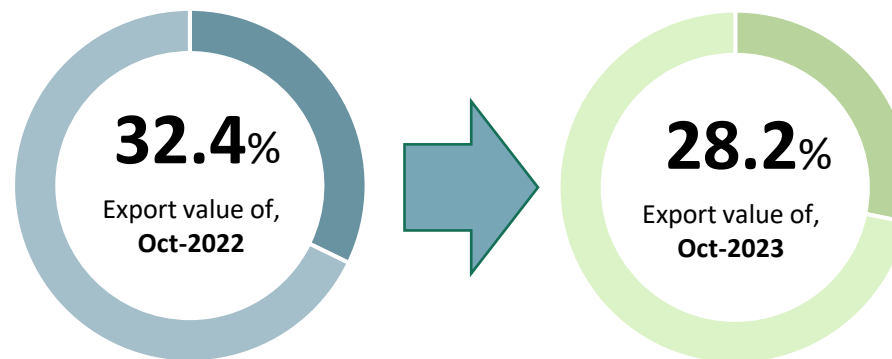
↗ **261 thousand tons** more than the monthly average rate in 2022

❖ Accumulated 10 months of 2023 reaches **43.2 thousand tons, 73%** of total 2022

## Percentage of export value to the U.S., Oct-2023



## Changes in percentage of export value to the U.S., Oct-2023

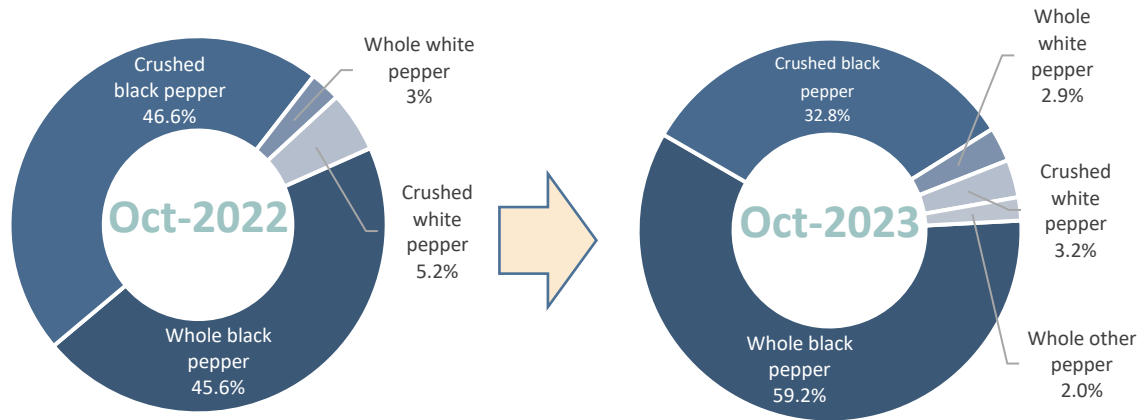




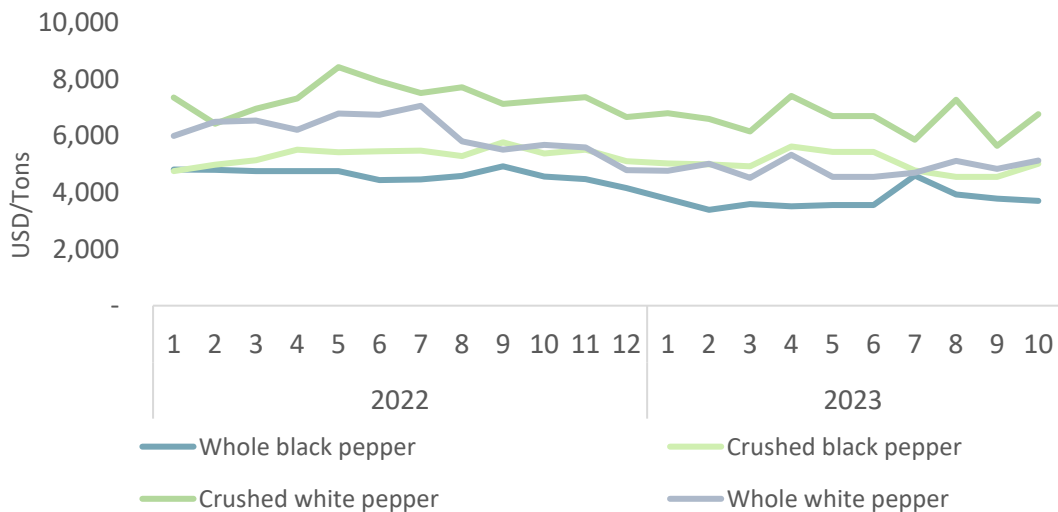


# PEPPER

## Structure of exports by products to the U.S., Oct-2023



## Average export pepper price to the U.S., Oct-2023



## Export result to the U.S., Oct-2023



### Whole black pepper

Value: **12.2** mil.USD  
 Increase **14.6%** compared to Sep-2023  
 Increase **23.9%** compared to Oct-2022



### Crushed black pepper

Value: **6.8** mil.USD  
 Increase **18.6%** compared to Sep-2023  
 Decrease **32.9%** compared to Oct-2022



### Whole white pepper

Value: **0.6** mil.USD  
 Increase **27.5%** compared to Sep-2023  
 Increase **5.3%** compared to Oct-2022



### Crushed white pepper

Value: **0.7** mil.USD  
 Increase **24.3%** compared to Sep-2023  
 Decrease **41.3%** compared to Oct-2022

### Whole black pepper

The average export price in Oct-2023 is **3,705** USD/ton; **decrease 1.8%** compared to the previous month; and **decrease 19%** compared to the same month of 2022.

### Crushed black pepper

The average export price in Oct-2023 is **5,009** USD/ton; **increase 10.2%** compared to the previous month; and **decrease 7%** compared to the same month of 2022.

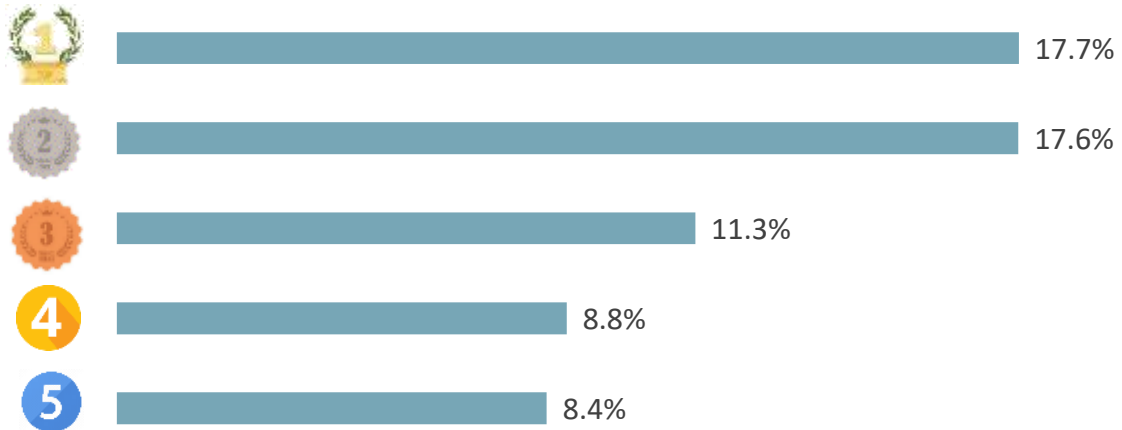
### Crushed white pepper

The average export price in Oct-2023 is **5,119** USD/ton; **increase 6%** compared to the previous month; and **decrease 1%** compared to the same month of 2022.

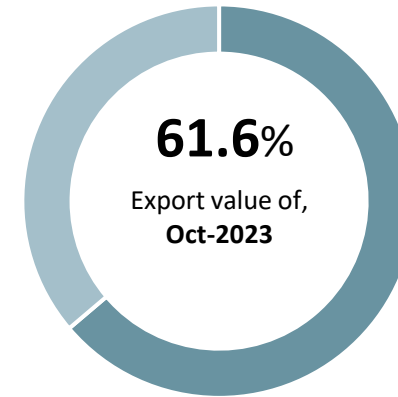


# PEPPER

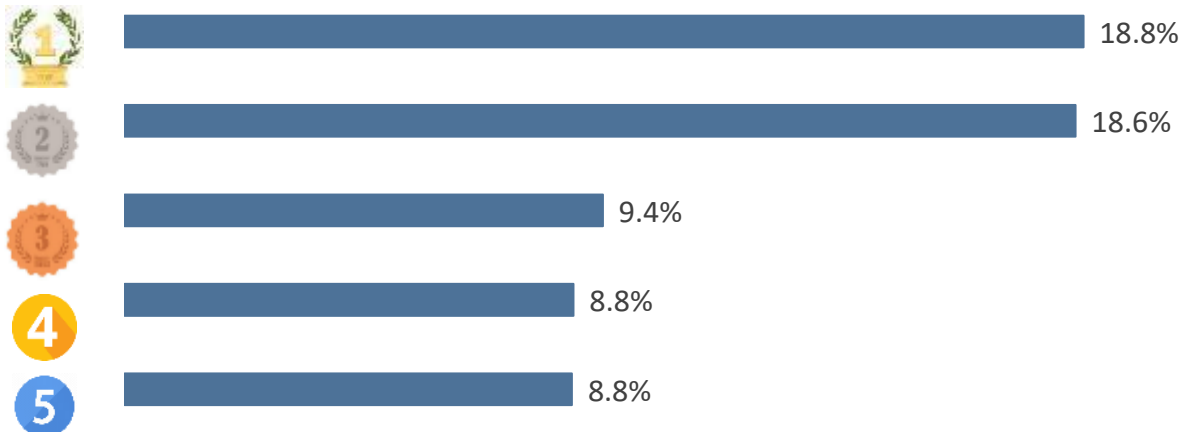
## TOP 5 export enterprises by value to the U.S., Oct-2023



## Value ratio of TOP 5 export enterprises to the U.S., Oct-2023



## TOP 5 export enterprises by volume to the U.S., Oct-2023



## Volume ratio of TOP 5 export enterprises to the U.S., Oct-2023



# PEPPER



## SPOTLIGHTS

According to the United States International Trade Commission (USITC), pepper imports to the US in September 2023 sustained their 7th consecutive monthly decline, totaling 4,807 tons. This marks an 18.5% decrease from the previous month and a 32.3% drop compared to the same period last year. By the end of September 2023, the total pepper imports for the country reached 51,023 tons, reflecting a 26.5% decline from the same period last year.

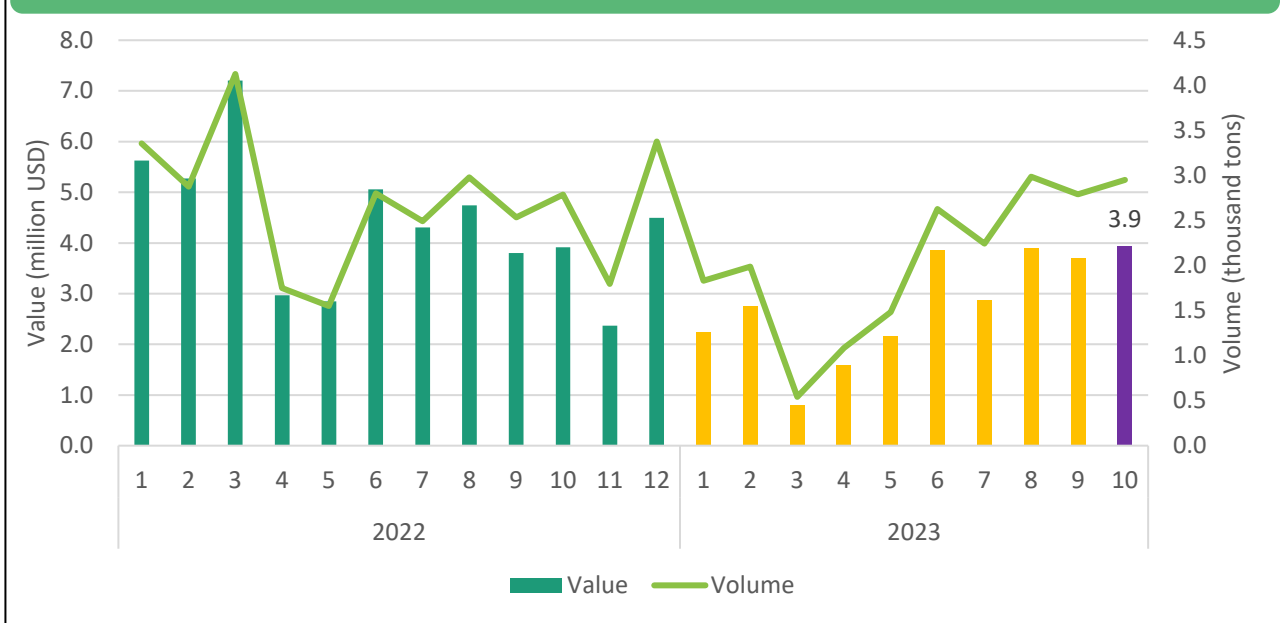
Regarding the supply market, in September 2023, the US decreased pepper imports from Vietnam (-27.2%) and India (-7.1%) compared to the previous month. However, imports surged from Indonesia (+166.3%) and Brazil (+21.2%). Throughout the first 9 months of 2023, Vietnam maintained its position as the largest pepper supplier for the US market.

Source: [vietnambiz.vn](http://vietnambiz.vn)



# RUBBER

## Export volume and value to the U.S., Oct-2023



## Export result to the U.S., Oct-2023

**VALUE**  
**3.9** million USD

↗ Increase **6.4%** compared to Sep-2023

↗ Increase **0.6%** compared to Oct-2022

↓ **0.45 million USD** less than the monthly average of 2022

❖ Accumulated 10 months of 2023 reaches **27.8 mil.USD, 52.9%** of total 2022

**VOLUME**  
**2.95** thousand tons

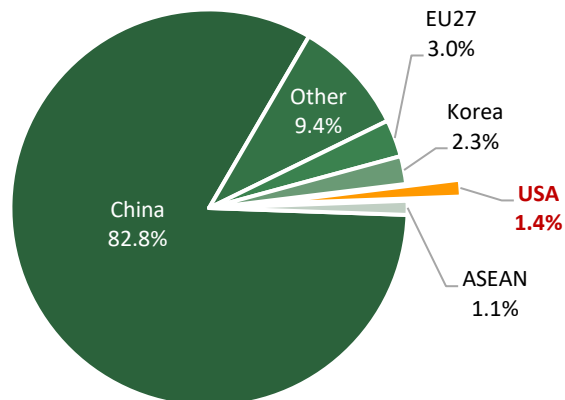
↗ Increase **5.8%** compared to Sep-2023

↗ Increase **5.9%** compared to Oct-2022

↑ **0.25 thousand tons** more than the monthly average of 2022

❖ Accumulated 10 months of 2023 reaches **20.5 thousand tons, 63.3%** of total 2022

## Percentage of export value to the U.S., Oct-2023



## Changes in percentage of export value to the U.S., Oct-2023

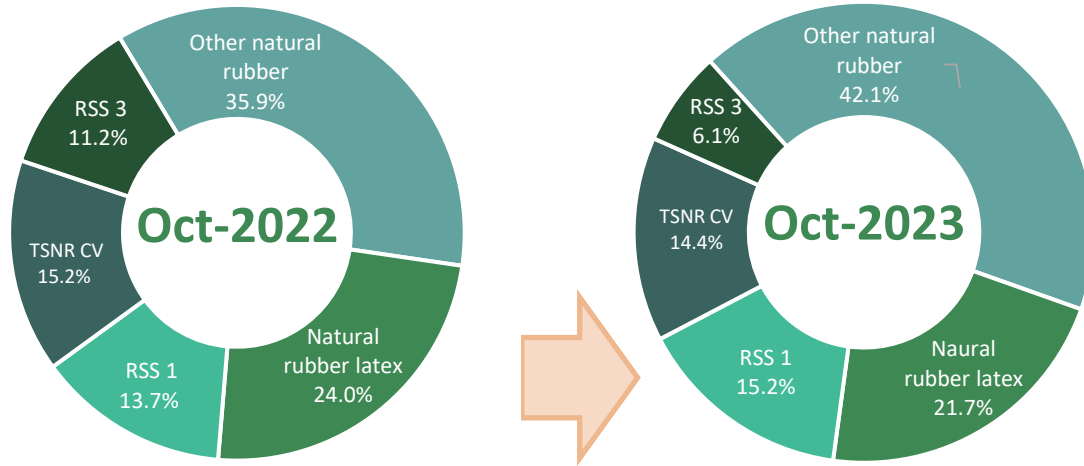






# RUBBER

## Structure of exports by products to the U.S., Oct-2023



## Export result to the U.S., Oct-2023



### Other natural rubber

Value: **1.52** million USD

Increase **32.8%** compared to Sep-2023

Increase **11.4%** compared to Oct-2022

### TSNR CV

Value: **0.52** million USD

Decrease **55.5%** compared to Sep-2023

Decrease **10.0%** compared to Oct-2022

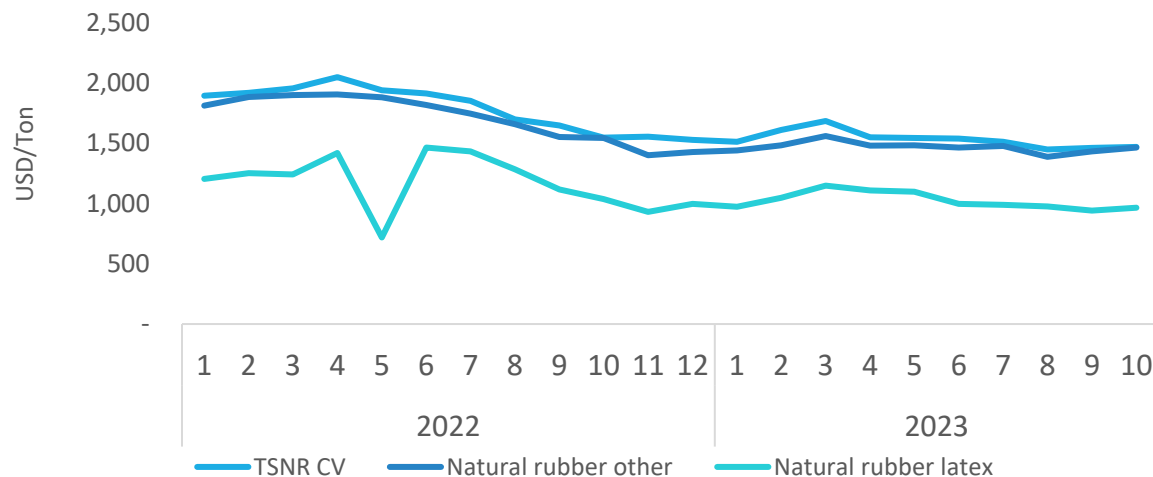
### Natural rubber latex

Value: **0.79** million USD

Increase **29.3%** compared to Sep-2023

Decrease **14.0%** compared to Oct-2022

## Average export rubber price to the U.S., Oct-2023



### Natural rubber other

The average export price in Oct-2023 is **1,462** USD/ton; **increase 2.1%** compared to the previous month; and **decrease 5.2%** compared to the same month of 2022.

### TSNR CV

The average export price in Oct-2023 is **1,467** USD/ton; **increase 0.4%** compared to the previous month; and **decrease 5.0%** compared to the same month of 2022.

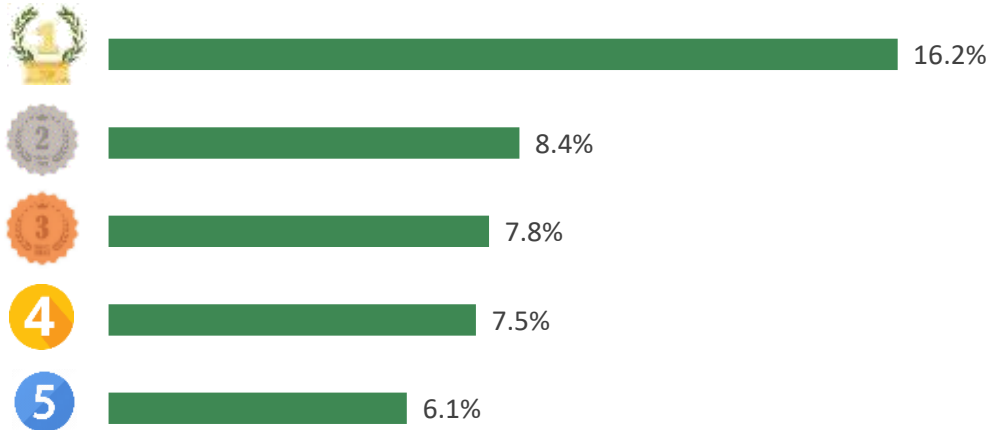
### Natural rubber latex

The average export price in Oct-2023 is **964** USD/ton; **increase 2.6%** compared to the previous month; and **decrease 6.9%** compared to the same month of 2022.

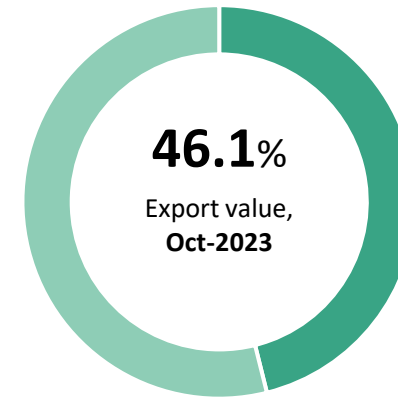


# RUBBER

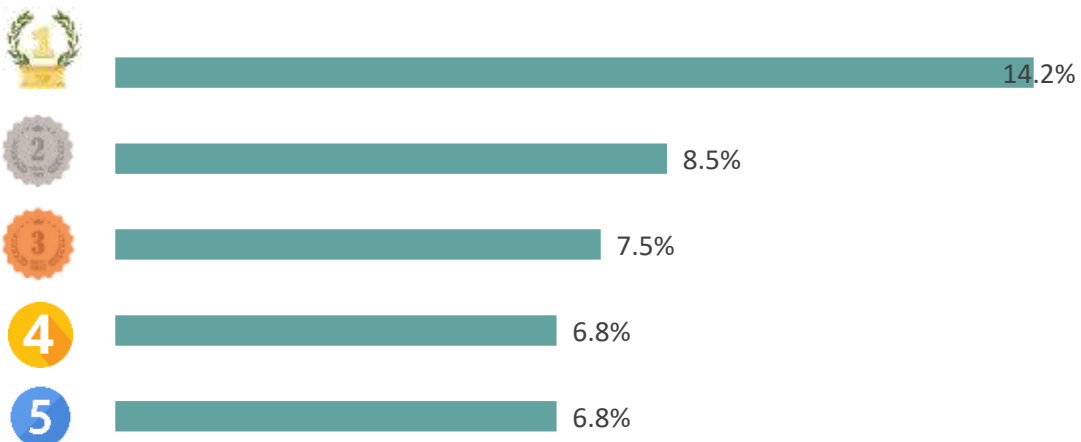
## TOP 5 enterprise export by value to the U.S., Oct-2023



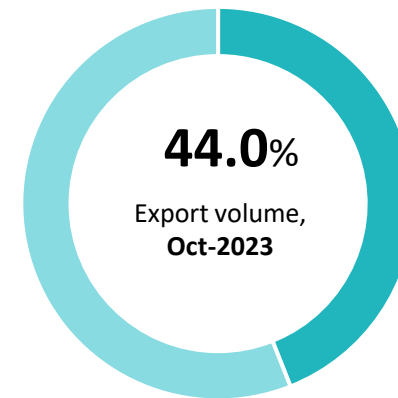
## Value ratio of TOP 5 enterprise export to the U.S., Oct-2023



## TOP 5 enterprise export by value to the U.S., Oct-2023



## Value ratio of TOP 5 enterprise export to the U.S., Oct-2023





# RUBBER



## SPOTLIGHTS

According to the USTMA forecast, total U.S. tire shipments are expected to decline slightly to 327.7 million units, slightly lower than 332 million units by 2022.

For original equipment (OE) tires, passenger tire shipments increased to 44.9 million units compared to the August 2023 forecast. However, light truck tire and truck tire shipments tended to decrease, reaching 6 million and 6.4 million units respectively.

Concerning replacement tires, the forecast for passenger tire shipments is projected to rise to 214.2 million units, up from the earlier August 2023 prediction of 210.5 million units. Conversely, forecasts for light truck and truck tire shipments decreased to 35.2 million and 21 million units, respectively.

Moreover, the export volume of truck and light truck tires in 2023 is set to surpass 18.9 million units, marking a 10.7% increase compared to 2019. This trend highlights that despite the overall contraction in the tire market, certain specific tire types are experiencing positive growth..

*Source: The U.S. Tire Manufacturers Association (USTMA)*





Any comments, please send to:

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