

Institute of Policy and Strategy for Agriculture and Rural Development

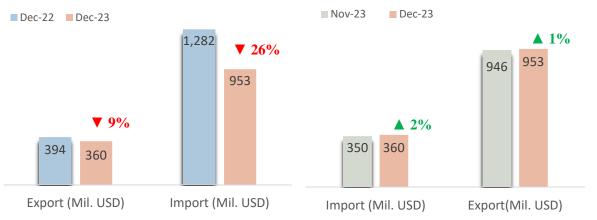
MONTHLY REPORT ON AGRI-PRODUCT EXPORT

FROM VIETNAM TO ASEAN MARKET

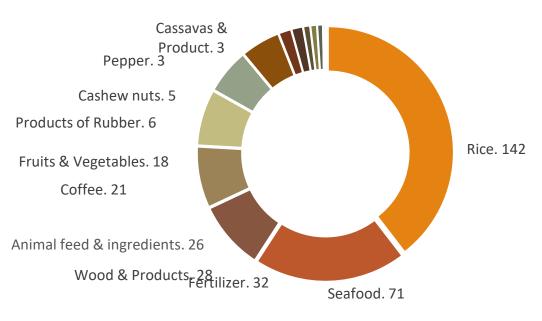
Prepared by: Information Center for Agriculture and Rural Development AGRO (INFO

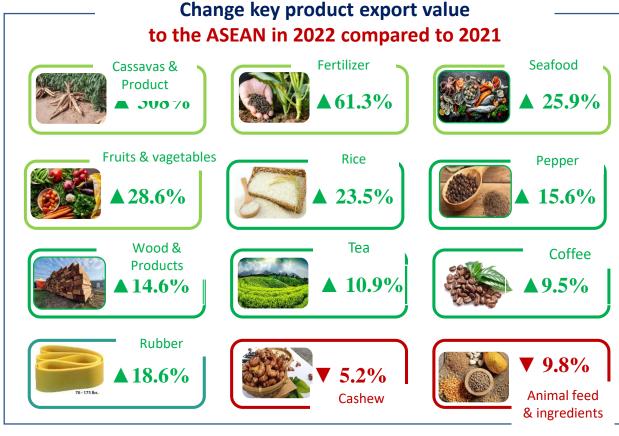
THE SITUATION OF AGRO-FORESTRY-FISHERY (AFF) PRODUCT EXPORT FROM VIETNAM TO THE ASEAN IN DECEMBER-2022

AFF product Import- Export turnover between Vietnam – ASEAN, Dec-2022

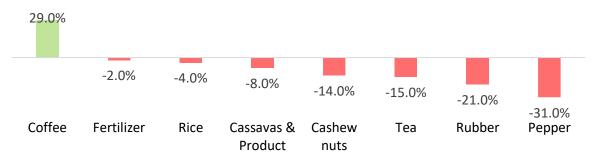


AFF key product export value to the ASEAN , Dec-2022





Change in average export value of key AFF products to the ASEAN in Dec-2022 compared to Dec-2022



Source: Calculated from data of the General Department of Customs

Units: Mil.USD

SPOTLIGHT



Japan proposes to share supply chain data with ASEAN

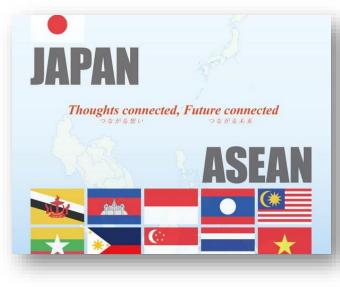


Thailand and the EU will resume FTA negotiations in March 2023

Japan proposes to share supply chain data with ASEAN

Japan proposed sharing supply chain data with ASEAN to strengthen economic cooperation, improve supply chain resilience, and promote sustainable development. Specifically, Japan will establish a system to share information on spare parts inventory, production capacity, and supply chain

disruption risks between Japanese and ASEAN companies. Retailers and other companies can also join the platform to exchange information about efforts to reduce CO2 emissions..



Source: aseanvietnam.vn

Thailand and the EU will resume FTA negotiations in March 2023

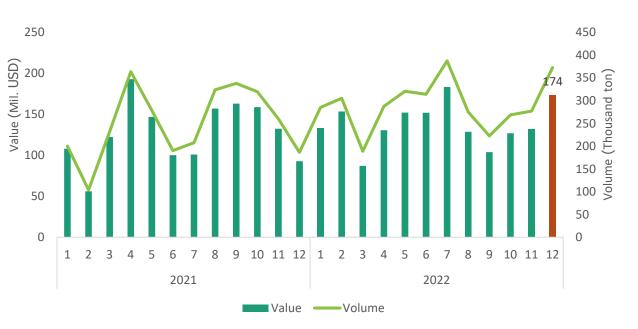
After nearly a decade of stalling, Thailand and the European Union (EU) agreed to restart negotiations on a Free Trade Agreement (FTA) between the two sides.

According to a Vietnam News Agency correspondent in Bangkok, speaking after a meeting with the EU Trade Commissioner, the Thai Trade Minister said the two sides aim to restart negotiations in the first quarter of this year. The EU is Thailand's fifth largest trading partner after the Association of Southeast Asian Nations (ASEAN), China, the US, and Japan.

In 2022, trade exchange between the two sides reached 41 billion USD. Thailand's exports to the EU reached 22.8 billion USD, with main export items including computers, computer equipment and components, gems and jewelry, air conditioners, spare parts, accessories, rubber products, and electronic circuit boards.



Export volume and value of rice the ASEAN, Dec-2023



Export results the ASEAN, Dec-2023

- VALUE

173.8 _{Mil.USD}

↗ Increase 31.5% compared to Nov-2022

↗ Increase 87.5% compared to Dec-2021

✓ 46.2 Mil.USD more than the monthly average rate in 2021

Accumulated in 2022 reaches 1.7 Bil. USD,
108.2% of the total 2021

VOLUME

372.8 Thousand tons

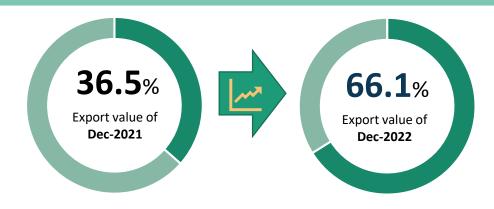
↗ Increase 34.6% compared to Nov-2022

↗ Increase **100.0%** compared to Dec-2021

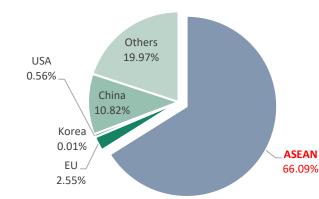
↗ 122.4 Thousand tons more than the monthly average rate in 2021

♦ Accumulated in 2022 reaches 3.5 Mil.Ton, 116.7% of the total 2021

Changes in the percentage of export value the ASEAN, Dec-2023

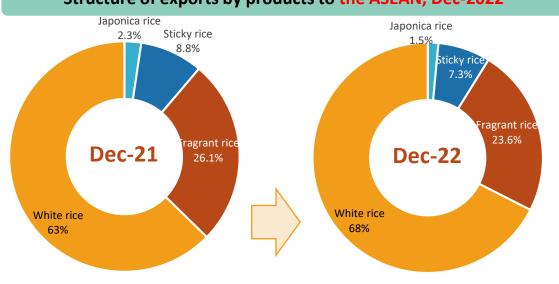


Percentage of export value the ASEAN, Dec-2023

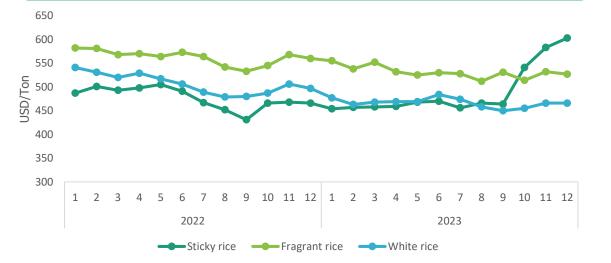




Structure of exports by products to the ASEAN, Dec-2022



Average export rice price to the ASEAN, Dec-2022



Average export rice price the ASEAN, Dec-2022







White rice	Fragrant rice	Sticky rice
Value: 98.3 Mil.USD	Value: 34.4 Mil.USD	Value: 10.7 Mil.USD
Increase 7 % % compared to Nov-22	Decrease 9% compared to Nov-22	Decrease 18 % compared to
Increase 70 % compared to Dec-21	Increase 43% compared to Dec-21	Nov-22
		Increase 31 % compared to Dec-21

Sticky rice

The average export in Dec-22 is **603** USD/Ton; Increase **3**% compared to the previous month; and Increase **29**% compared to the same month of 2021.

Fragrant rice

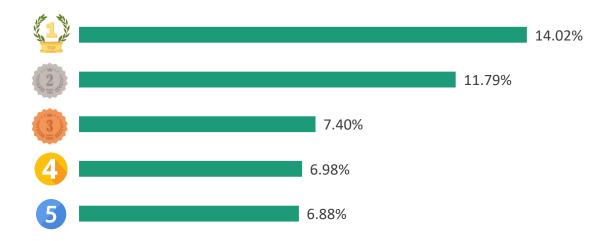
The average export in Dec-22 is **527** USD/Ton; Decrease **1**% compared to the previous month; and Decrease **6**% compared to the same month of 2021.

White rice

The average export in Dec-22 is **466** USD/Ton; Increase **0.03**% compared to the previous month; but Decrease **6**% compared to the same month of 2021.



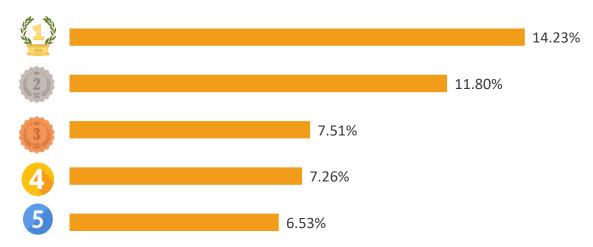
TOP 5 export enterprises by value to the ASEAN, Dec-2022



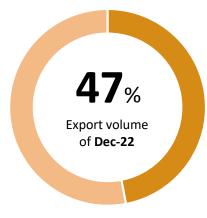
Value ratio of TOP 5 export enterprises to the ASEAN, Dec-2022



TOP 5 export enterprises by volume to the ASEAN, Dec-2022



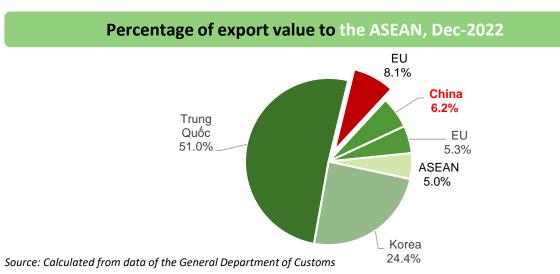
Volume ratio of TOP 5 export enterprises to the ASEAN, Dec-2022





FRUITS AND VEGETABLES (EXPORT)

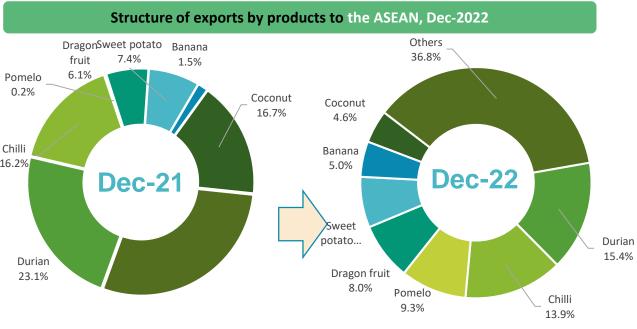
Export value to the ASEAN, Dec-2022 50 40% Value (Mil.USD) 30 25 27 30% 20% 10% (%) 0% 0% -10% 0 20 14.6 15 -20% 10 -30% 5 -40% 10 12 12 2 3 4 5 6 8 9 11 2021 2022 Value — Growth







FRUITS AND VEGETABLES (EXPORT)



Export results to the ASEAN, Dec-2022



Durian Value: 2.96 Mil.USD Decrease 64.0% compared to Nov-2022 Decrease 46.9% compared to Dec-2021



Chilli Value: 2.7 Mil.USD Increase 27.4% compared to Nov-2022 Decrease 31.5% compared to Dec-2021



Pomelo Value: 1.8 Mil.USD Increase 48.6% compared to Nov-22 Increase 3.074% compared to Dec-21



Dragon fruit Value: 1.5 Mil.USD Decrease 6.0% compared to Nov-22 Increase 5.6% compared to Dec-21



Sweet potato Value: 1.4 Mil.USD Increase 28.0% compared to Nov-22 Decrease 22.9% compared to Dec-21



Banana Value: 0.96 Mil.USD

Increase **12.3**% compared to Nov-22 Increase **167**% compared to Dec-22

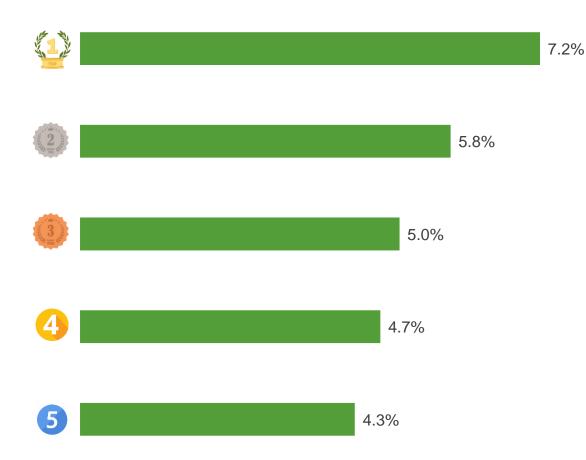


Coconut Value: 0.89 Mil.USD Decrease 34.5% compared to Nov-22 Decrease 77.9% compared to Dec-21



FRUITS AND VEGETABLES (EXPORT)

TOP 5 export enterprises by value to the ASEAN, Aug- 2023



TOP 5 export enterprises by value to the ASEAN, Aug- 2023





FRUITS AND VEGETABLES (IMPORT)

Import volume and value from the ASEAN, Dec-2022 45 60% Value (Mil.USD) 40 40% 35 30 20% (%) 0% (%) 20% 400 20% 22.3 25 0% 20 15 10 -40% 5 -60% 2 3 5 6 9 10 11 12 1 4 8 2022 Value —Growth

VALUE



22.3

Mil.USD

Accumulated in 2022 reaches **267.4** Mil.USD

monthly average rate in 2022

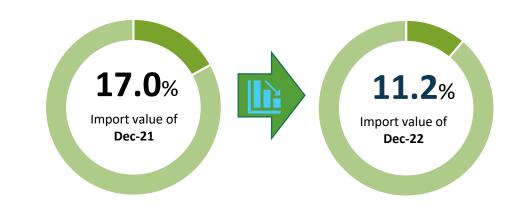
Increase **18.6**% compared to Nov-2022

Decrease **0.1%** compared to Dec-2021

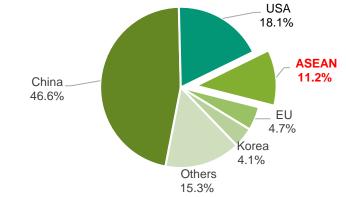
56 Thousand USD more than the

Changes in percentage of import value from the ASEAN, Dec-2022

Import results from the ASEAN, Dec-2022



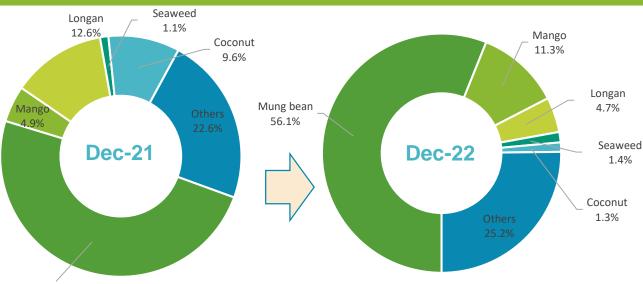
Percentage of import value from the ASEAN, Dec-2022





FRUITS AND VEGETABLES (IMPORT)

Structure of imports by products from the ASEAN, Dec-2022



Import results form the ASEAN, Dec-2022



Mung bean Value: 12.5 Mil.USD Increase 60.0% compared to Nov-2022 Increase 14.0% compared to Dec-2021



Mango Value: 2.5 Mil.USD Decrease 1.6% compared to Nov-2022 Increase 131.9% compared to Dec-2022

Mung bean 49.2%



Longan Value: 1.1 Mil.USD Decrease 51.3% compared to Nov-2022 Decrease 62.5% compared to Dec-2021



Seaweed

Value: 0.3 Mil.USD Decrease 50.4% compared to Nov-2022 Increase 24.7% compared to Dec-2021



Coconut Value: 0.3 Mil.USD Decrease 32.1% compared to Nov-2022 Decrease 86.7% compared to Dec-2021

FRUITS AND VEGETABLES

01

02

SPOTLIGHT

Philippine durian is allowed to be exported to China from January 7, 2023, if it meets relevant requirements. The Philippines plans to export a batch of durian worth 260 million USD to China. These durians will be purchased from registered farms in the main durian-producing regions of Davao, Davao del Sur, and North Cotabato.

Source: Freshplaza.com

According to Thailand's China.com, Thailand's 2023 durian production season is coming, and total output is expected to reach 756,456 tons, up 3.3% over last year. According to the official harvest time, Eastern durian will begin harvesting on March 10, 2022, at the earliest.

Source: Freshplaza.com

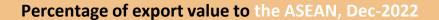


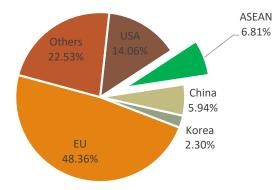


COFFEE

Export volume and value to the ASEAN, Dec-2022

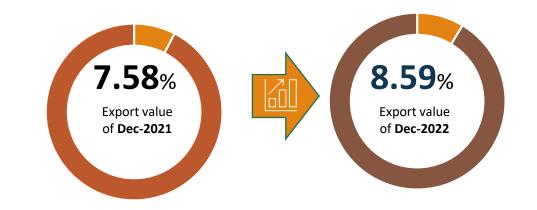








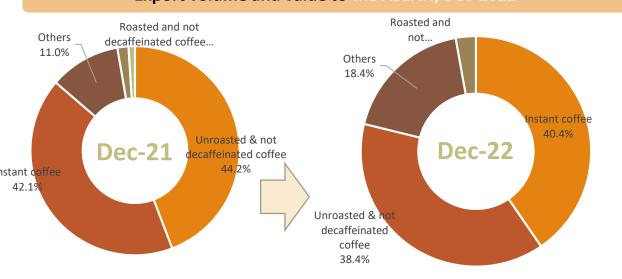
Changes in percentage of export value to the ASEAN, Dec-2022



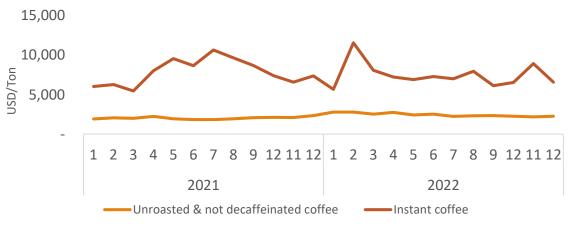


COFFEE

Export volume and value to the ASEAN, Dec-2022



Percentage of export value to the ASEAN, Dec-2022



Source: Calculated from data of the General Department of Customs

Export results to the ASEAN, Dec-2022







Unroasted & not decaffeinated coffee Value: 11.1 Mil.USD Nov-22 Increase 50.6% compared to Nov-22 Increase 31.2% compared to Dec-Dec-21

Instant coffee Value: 11.8 Mil.USD Increase **50.7** compared to Increase **41.5**% compared to

Roasted and not decaffeinated coffee Value: 0.82 Mil.USD Increase 64.9% compared to Nov-22 Increase 148% compared to Dec-21

Changes in percentage of export value to the ASEAN, Dec-2022

Instant coffee

21

The average export in Dec-22 is 6.265 USD/Ton; Increase 4.8% compared to the previous month; and Increase 14.2% compared to the same month of 2021.

Unroasted & not decaffeinated coffee

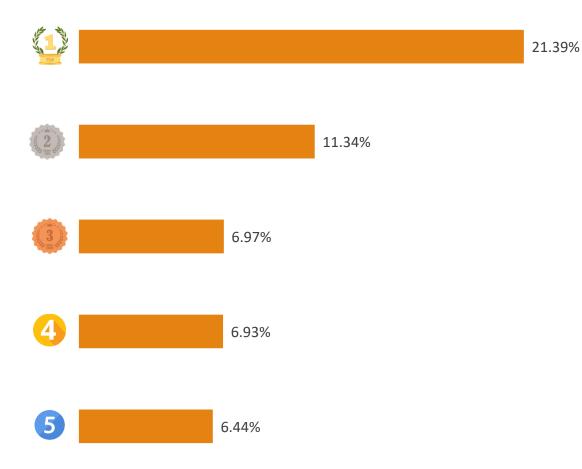
The average export in Dec-22 is 2.585 USD/Ton; Increase 25.3% compared to the previous month; and Increase 15.6% compared to the same month of 2021.

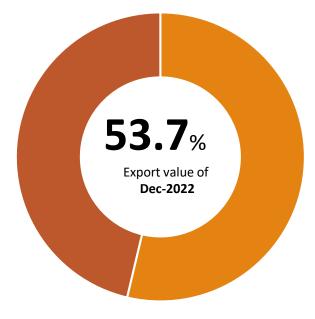




TOP 5 export enterprises by value to the ASEAN, Dec-2022

Value ratio of TOP 5 export enterprises to the ASEAN, Dec-2022

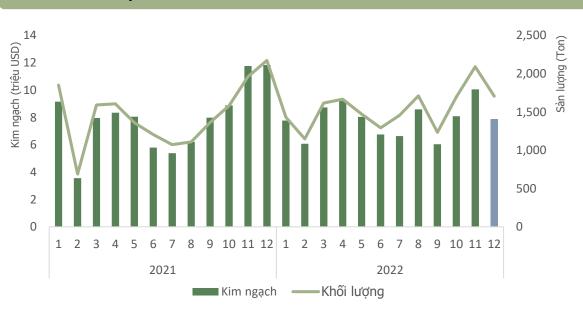






CASHEW NUTS

Export volume and value to the ASEAN, Dec-2022



Export results to the ASEAN, Dec-2022 VALUE VOLUME Mil.USD ↓ Decrease **21.5%** compared to Nov-2022 2022 ↓ Decrease **33.3%** compared to Dec-2021 2021 **17.05 Mil.USD** less than the monthly average rate in 2021

Accumulated in 2022 reaches 93.92Mil.USD; 99% of the total 2021

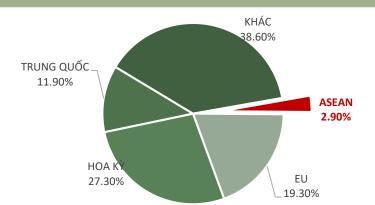
1.707 ↓ Decrease **18.4**% compared to Nov-

↓ Decrease **21.4%** compared to Dec-

1 243 Ton more than the monthly average rate in 2021

Accumulated in 2022 reaches 18.525 Ton; **105%** of the total 2021

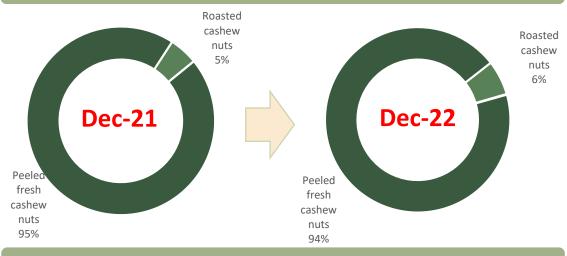
Percentage of export value to the ASEAN, Dec-2022



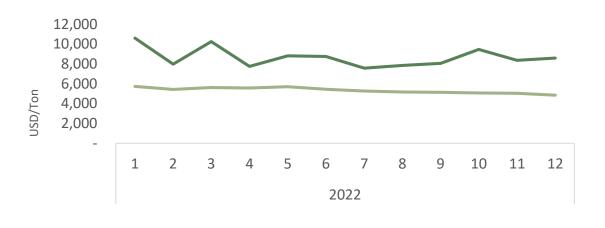


CASHEW NUTS

Structure of exports by products to the ASEAN, Dec-2022



Average export price to the ASEAN, Dec-2022



-----Roasted cashew nuts

Peeled fresh cashew nuts

Export results to the ASEAN, Dec-2022



Value: 7.896 Mil.USD



Roasted cashew nuts Value: 497 Thousand USD Decrease 24.61% compared to Nov-2022 Decrease 17.45% compared to Dec-2021

Peeled fresh cashew nuts

Peeled fresh cashew nuts

Decrease **21.34**% compared to Nov-2022

Decrease **33.74**% compared to Dec-2021

The average export in Dec-22 is **4.837** USD/Ton; Decrease **3.8**% compared to the previous month; but Decrease **13.3**% compared to the same month of 2021.

Roasted cashew nuts

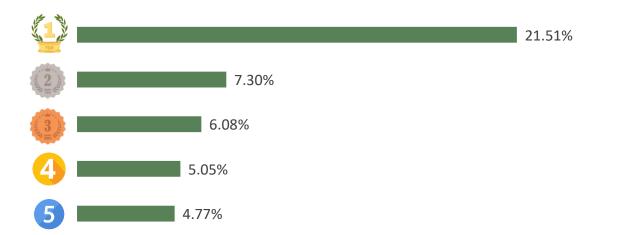
The average export in Dec-22 is **8.581** USD/Ton; Increase **2.7%** compared to the previous month; but Decrease **2.1%** compared to the same month of 2021.

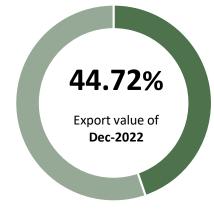


CASHEW NUTS

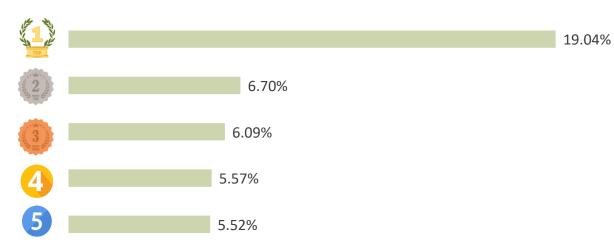
TOP 5 export enterprises by value to the ASEAN , Dec-2022



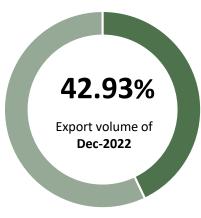




TOP 5 export enterprises by volume to the ASEAN , Dec-2022



Volume ratio of TOP 5 export enterprises to the ASEAN, Dec-2022





Export value and volume to the ASEAN, Dec-2022



Export results to the ASEAN, Dec-2022

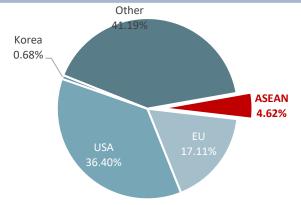


1.000 Ton > Decrease **16.2%** compared to Nov-2022 • Decrease **268** Ton the monthly average rate in 2022

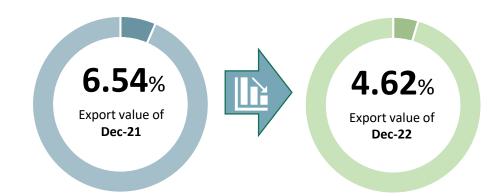
VOLUME

Accumulated in 2022 reaches 14.799 Ton, **97.3%** of the total 2021

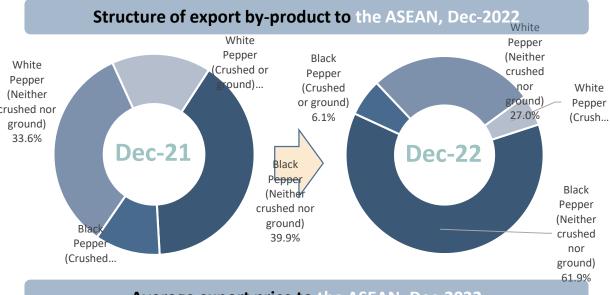
Percentage of export value to the ASEAN, Dec-2022



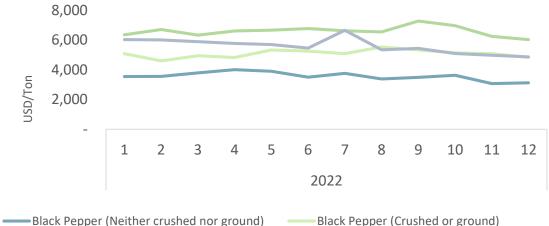
Changes in the percentage of export value to the ASEAN, Dec-2022







Average export price to the ASEAN, Dec-2022



Black Pepper (Crushed or ground)

Source: Calculated from data of the General Department of Customs

Export results to the ASEAN, Dec-2022



Black Pepper (Neither crushed nor ground)

Value: 2.103 MillUSD

Decrease **1.26**% compared to Nov-2022 Increase **22.15%** compared to Dec-2021



White Pepper (Neither crushed nor ground)

Value: 918 Thousand USD

Decrease **36.81**% compared to Nov-2022 Decrease **36.66**% compared to Dec-2021

Black Pepper (Neither crushed nor ground

The average export in Dec-22 is 2.985 USD/Ton; Decrease 4.3% compared to the previous month, and Decrease 23.8% compared to the same month of 2021.

White Pepper (Neither crushed nor ground

The average export in Dec-22 is **4.860** USD/Ton; **Decrease 2.2%** compared to the previous month, and Decrease 20% compared to the same month of 2021.

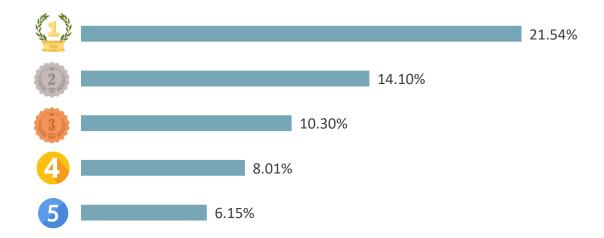
White Pepper (Crushed or ground)

The average export in Dec-22 is 6.018 USD/Ton; Decrease 3.5% compared to the previous month, and Decrease 2% compared to the same month of 2021.



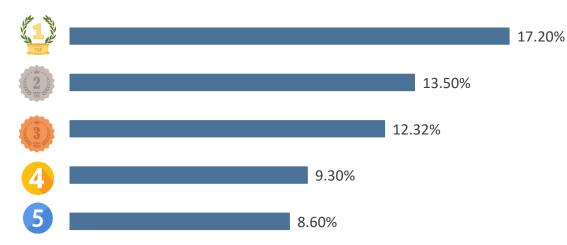
TOP 5 export enterprises by value to the ASEAN, Dec-2022



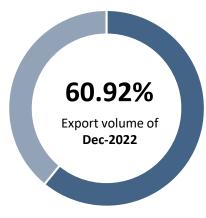




TOP 5 enterprise by volume to the ASEAN, Dec-2022



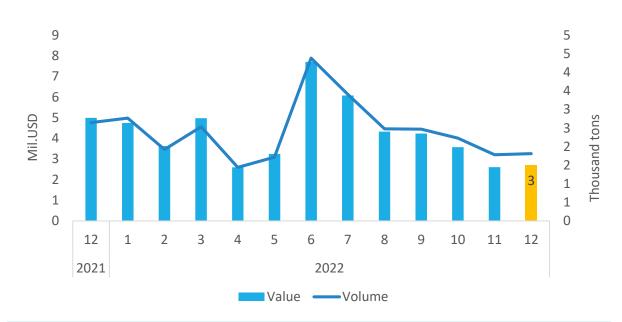
Volume ratio TOP 5 enterprise to the ASEAN, Dec-2022



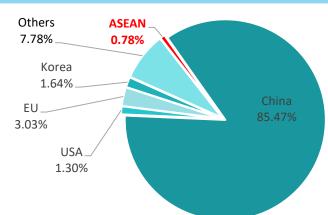


RUBBER

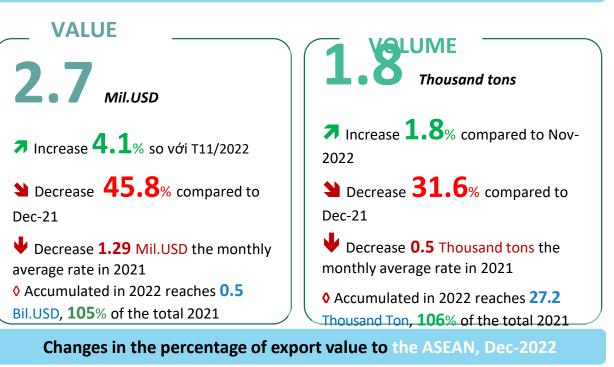
Export volume and value to the ASEAN, Dec-2022



Percentage of export value to the ASEAN, Dec-2022



Export results to the ASEAN, Dec-2022





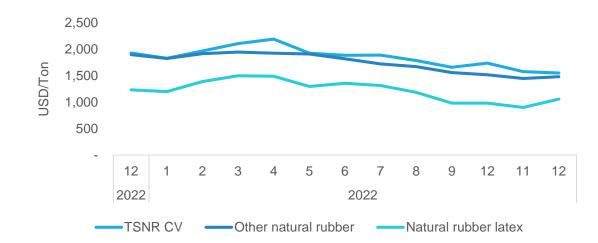
1.2% Export value of Dec-2021

0.8% Export value of Dec-2022









Export results to the ASEAN, Dec-2022

Natural rubber latex

Decrease **67.1** compared to

Decrease **92.7**% compared to

Value: 0.37 Mil.USD

Nov-2022

Dec-2021

TSNR CV

Nov-2022

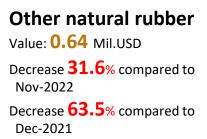
Dec-2021

Value: 0.21 Mil.USD

Increase **61.6**% compared to

Decrease 65.4% compared to





Other natural rubber

The average export in Dec-22 is **1.483** USD/Ton; Increase **2.4%** compared to the previous month, but Decrease **21.9%** compared to the same month of 2021.

TSNR CV

The average export in Dec-22 is **1.551** USD/Ton; Decrease **1.8%** compared to the previous month, and Decrease **19.7%** compared to the same month of 2021.

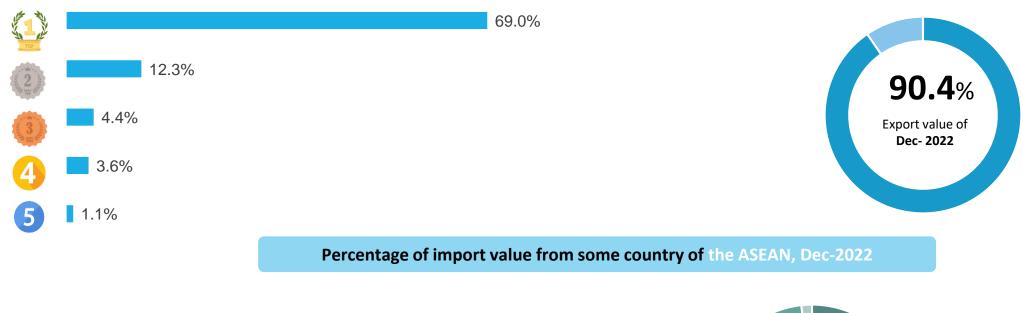
Natural rubber latex

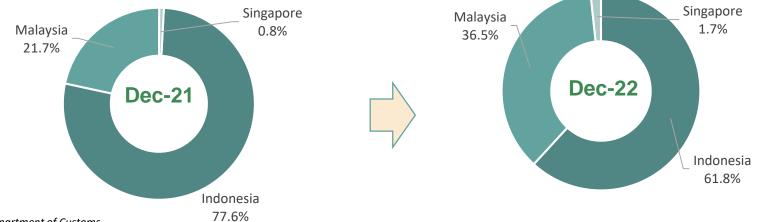
The average export in Dec-22 is **1.060** USD/Ton; ; Increase **17.5**% compared to the previous month, but Decrease **14.2**% compared to the same month of 2021.



TOP 5 export enterprises by value to the ASEAN, Dec-2022

Value ratio of TOP 5 export enterprises to the ASEAN, Dec-2022







SPOTLIGHT

According to the Malaysian Department of Statistics, the volume of natural rubber exported in December 2022 increased by 6.1% over the same period last year to 48,797 tons. It decreased by 4.2% compared to the previous month. Of which, 47.6% was exported to China, followed by Germany at 4.2%, The United States at 4.2%, Iran at 4.1%, and Brazil at 2.6%.

In December, Malaysia's natural rubber imports were 79,589 tons, down 30% year-on-year and 19.9% month-on-month. Standard rubber, latex, and natural rubber are the main types of imports, and the main import sources are Thailand, Côte d'Ivoire, the Philippines, and Myanmar.

Source: dosm.gov.my

✤ In 2022, Indonesia's natural rubber exports (excluding mixed rubber) will total 2.039 million tons, down 12.3% over the same period last year. Of which, total standard rubber exports were 1.988 million tons, down 12.2% over the same period the previous year; RSS rubber export is 45,000 tons, down 20% over the same period; Rubber export was 3,400 tons, up 43% over the same period last year.

Source : qinrex.cn

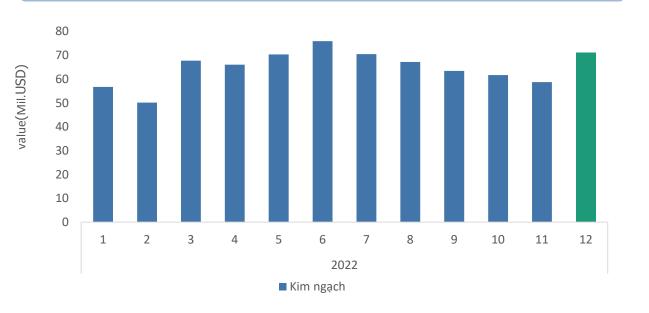
✤ In 2022, Thailand's total natural rubber exports (excluding compound rubber) reached 3.282 million tons, down 4% over the same period last year. Of which, total standard rubber exports were 1.662 million tons, down 2.2% over the same period the previous year; RSS rubber exports were 457,000 tons, down 10.2% over the same period; rubber latex exports were 1.106 million tons, down 7% over the same period last year.

Source : cnraw.org.cn

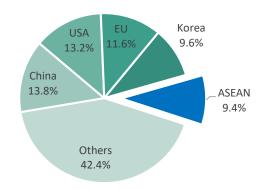


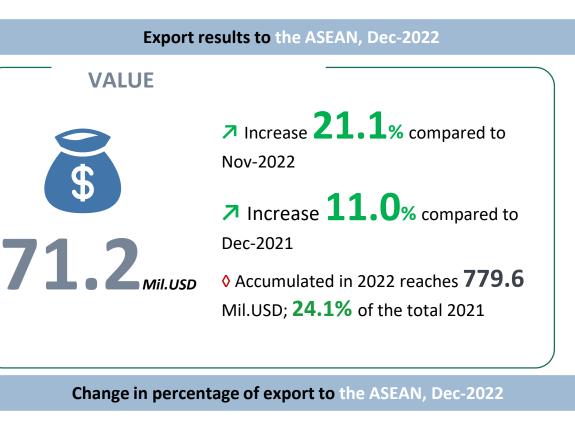
SEAFOOD

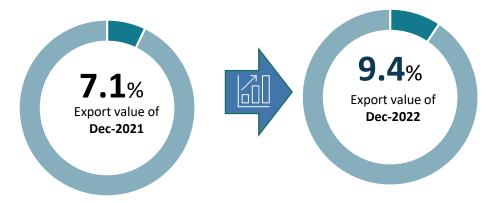
Export value to the ASEAN, Dec-2022



Percentage of export value to the ASEAN, Dec-2022





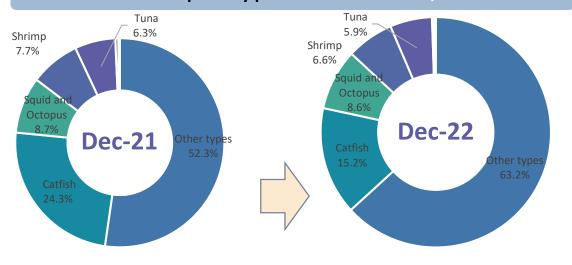


Source: Calculated from data of the General Department of Customs

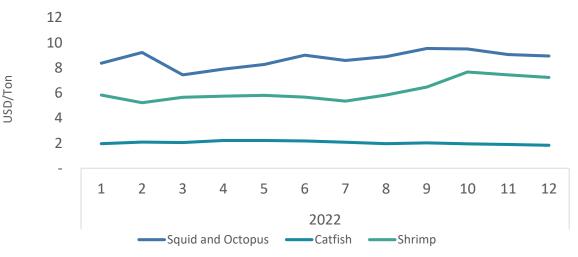


SEAFOOD

Structure of exports by products to the ASEAN, Dec-2022



Average export price to the ASEAN, Dec-2022



Export results to the ASEAN, Dec-2022







Catfish Value: 10.8 Mil.USD Decrease 12.4% compared to Nov-2022 Decrease 30.7% compared to Dec-2021

Squid and Octopus

Squid and Octopus Value: 6.1 Mil.USD Decrease 29.5% compared to Nov-2022 Increase 8.6% compared to

Shrimp Value: 4.7 Mil.USD Decrease 11.7% compared to

Nov-2022 Decrease **4.6**% compared to Dec-2021

The average export in Dec-22 is **8.9** USD/kg; Decrease **1.2**% compared to the previous month, but Increase **17.9**% compared to the same month of 2021.

Dec-2021

Catfish

The average export in Dec-22 is **1.8** USD/kg; Decrease **3.8**% compared to the previous month, and Decrease **3.3**% compared to the same month of 2021.

Shirmp

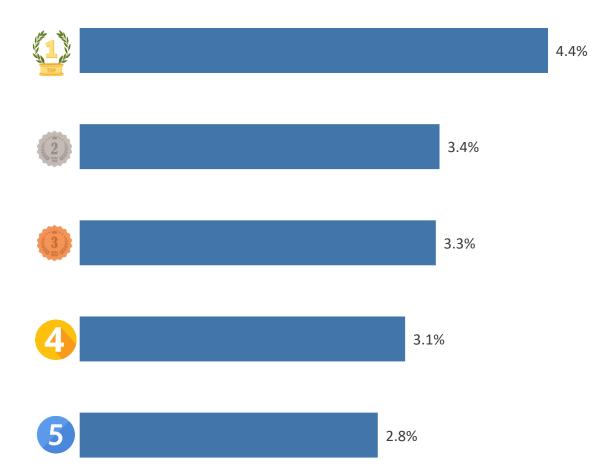
The average export in Dec-22 is **7.2** USD/kg; Decrease **2.7%** compared to the previous month, but Increase **31.1%** compared to the same month of 2021.

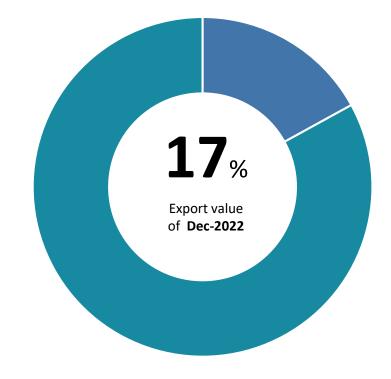




TOP 5 export enterprises by value to the ASEAN, Jul-2023







SEAFOOD

SPOTLIGHT

01

The Indonesian government supports investment in shrimp farms.

The local government of East Sumba Island is supporting investment in a 1,500-hectare shrimp farm in Waingapu. The farm was built to become the largest farm in Indonesia with a combination of public and private investment. About 60% of the farm area (about 900 hectares) will raise shrimp. Each hectare of shrimp pond can produce 40 tons, harvested twice a year.

Source: Vasep (1/2023



ADB supports loans for small shrimp farming households in Indonesia.

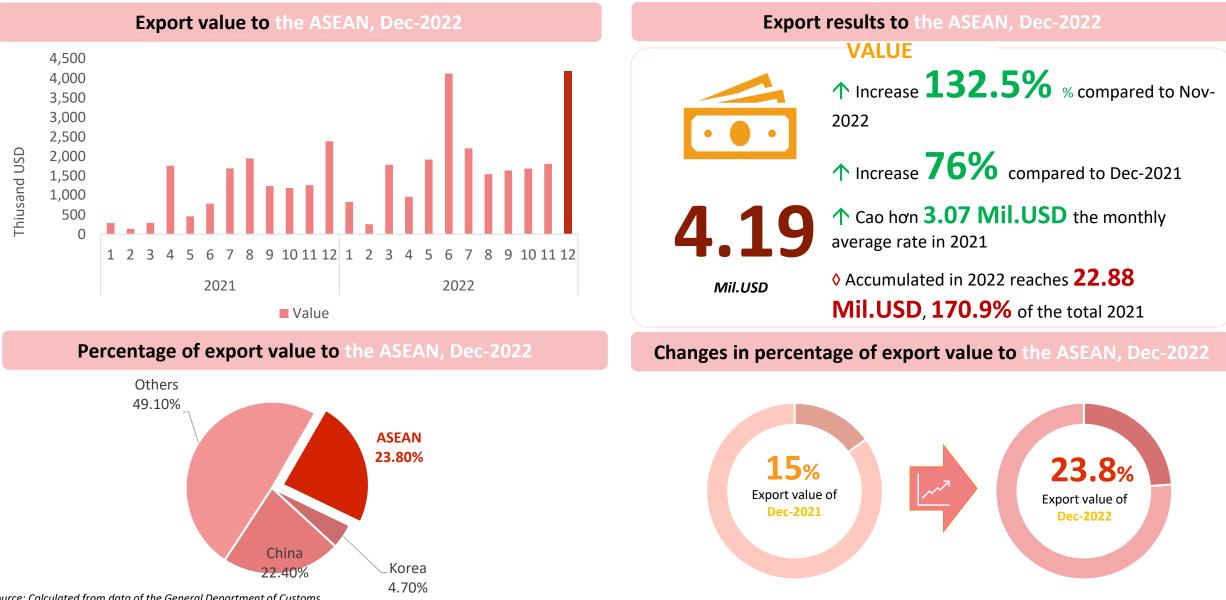
According to a report by Far Eastern Agriculture, the Asian Development Bank (ADB) has approved a loan of 93 million USD to increase shrimp farming by smallholders in 7 regions in Indonesia. The project will help Indonesia's Ministry of Marine Affairs and Fisheries introduce sustainable shrimp farming to increase productivity, profitability, and environmental sustainability of small shrimp farmers in Bali, Banten, Central Java, East Java, Lampung, Nangro Aceh Darussalam and South Sulawesi.





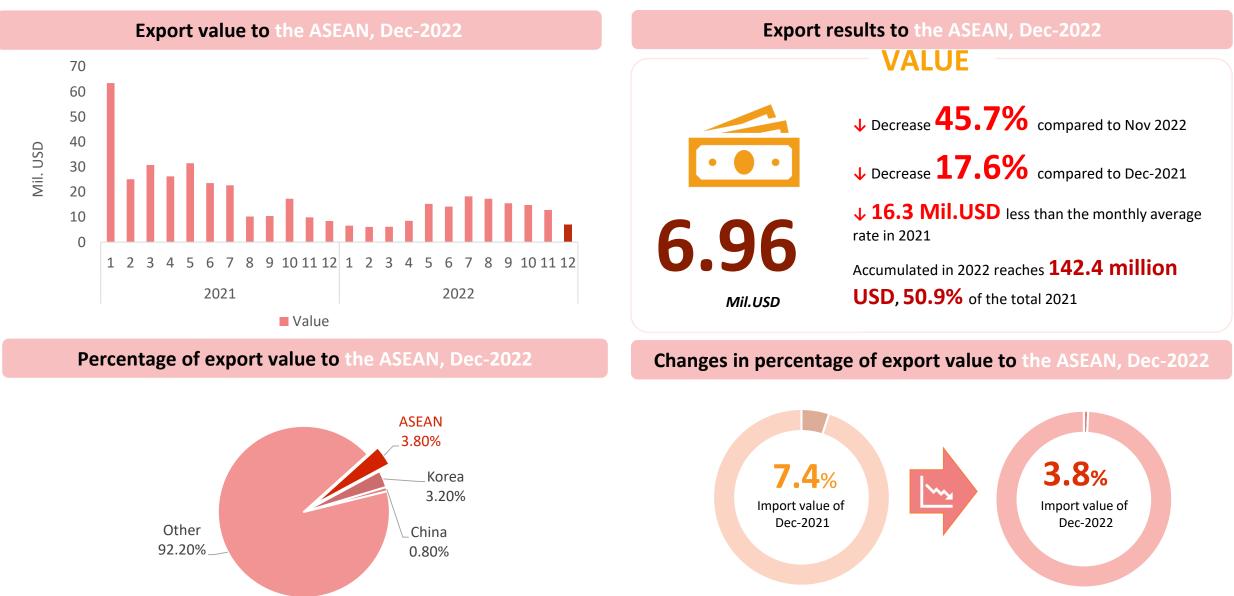


MEAT & MEAT PRODUCTS (EXPORT)





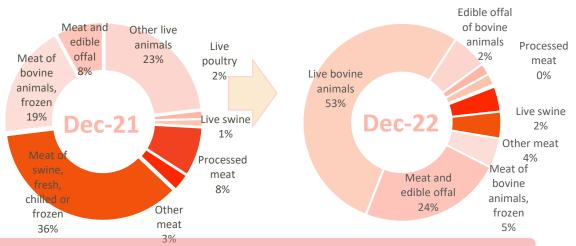
MEAT & MEAT PRODUCTS (EXPORT)



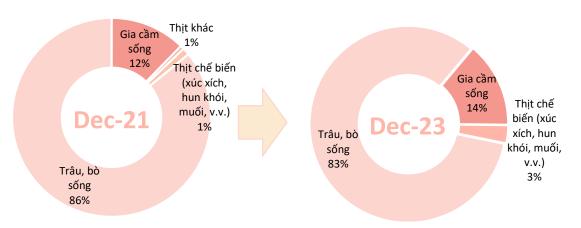


MEAT & MEAT PRODUCTS

Structure of export value by-products to the ASEAN, Dec-2022



Structure of import value by products the ASEAN, Dec-2022



Source: Calculated from data of the General Department of Customs

Import results to the ASEAN, Dec-2022



Live bovine animals



Live poultry Value: 244.8 Thousand USD Decrease 5.6% Compared to Nov-2022 Increase 645% compared to Dec-2021



Meat and edible offal Value: 980.8 Thousand USD Increase 141.3% Compared to Nov-2022 Increase 420% compared to Dec-

2021

Export results the ASEAN, Dec-2022



Live bovine animals

Value: **5.77** Mil.USD Decrease **44.56**% compared to Nov-2022

Decrease **21.73**% compared to Dec-2021



Live poultry

Value: **980** Thousand USD Decrease **37.52**% compared to Nov-2022

Increase **7.42**% compared to Dec-2021



Processed meat

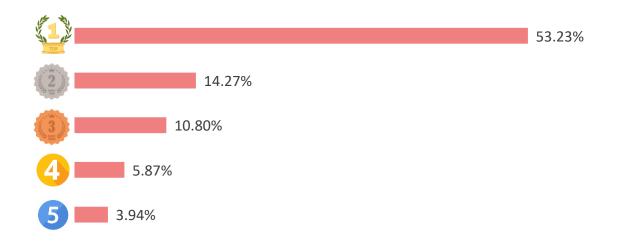
Value: **206.6** Thousand USD Increase **166.34**% Compared to Nov-2022

Increase **314.87**% compared to Dec-2021

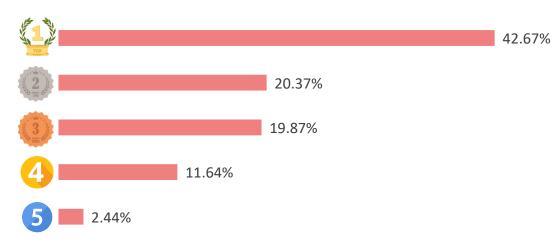


MEAT & MEAT PRODUCTS

Structure of export value by-products to the ASEAN, Dec-2022



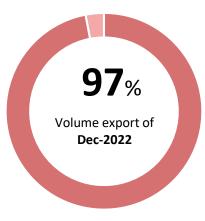
Structure of import value by products the ASEAN, Dec-2022



Import results to the ASEAN, Dec-2022



Export results of the ASEAN, Dec-2022





SPOTLIGHT



01

Samal City in the Philippines received a PHP 10 million project led by the Department of Agriculture (DA) 11 to help the Philippines' pig industry recover by increasing pig production and ensuring the supply accessibility, accessibility, and affordability of pork and pork products. The project includes barn facilities, breeds, and equipment.

Source: www.3tres3.com (1/2023)

O2 ine pork production is forecast to reach 1 million tons by 2023 as commercial pork producers plan to raise larger pigs. This number will increase by 8% compared to 2022 (925,000 tons), when output was reduced due to the African swine fever outbreak.

Meanwhile, pork imports are forecast to increase 4% over last year, reaching 600,000 tons due to lower tariffs extending until December 31, 2023. Imports in 2022 are estimated to reach about 575,000 tons.

Source : www.3tres3.com (1/2023)

COMMENTS AND REVIEW

RICE

The room for rice exports to the ASEAN market will increase sharply in 2023 as rice demand in the region continues to grow. Vietnam has advantages in price, quality, and rice supply capacity.

Some potential markets for Vietnam's rice export in the ASEAN region include Indonesia, the Philippines, and Malaysia

SEAFOOD

It is forecast that in 2023, ASEAN will continue to be one of Vietnam's four major export markets. To promote seafood exports to ASEAN, Vietnam must continue improving seafood quality, diversifying products, and expanding markets. At the same time, it is necessary to promote cooperation with regional countries to facilitate seafood exports.







Any comments, please send to:

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