

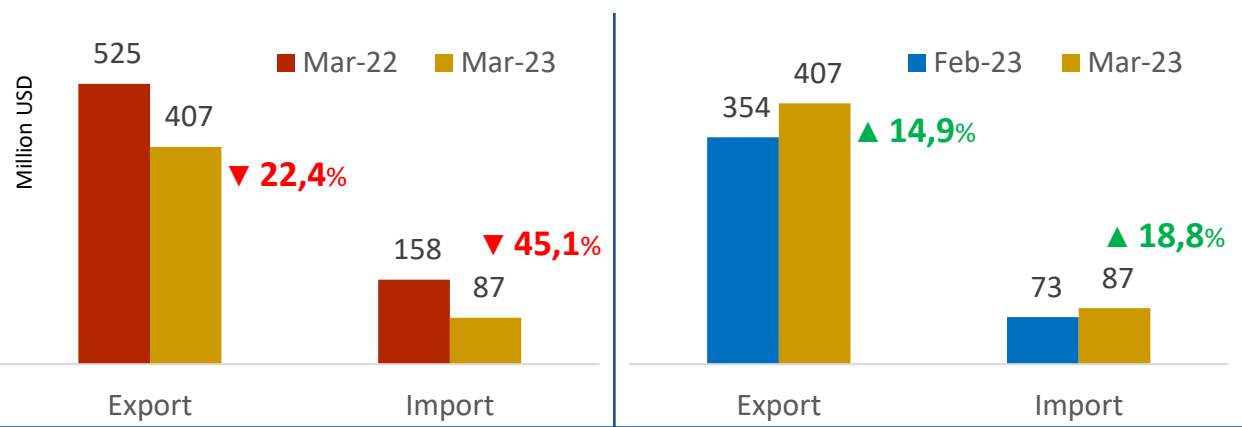
MONTHLY REPORT ON AGRI-PRODUCT EXPORT

FROM VIETNAM TO **THE EU MARKET**

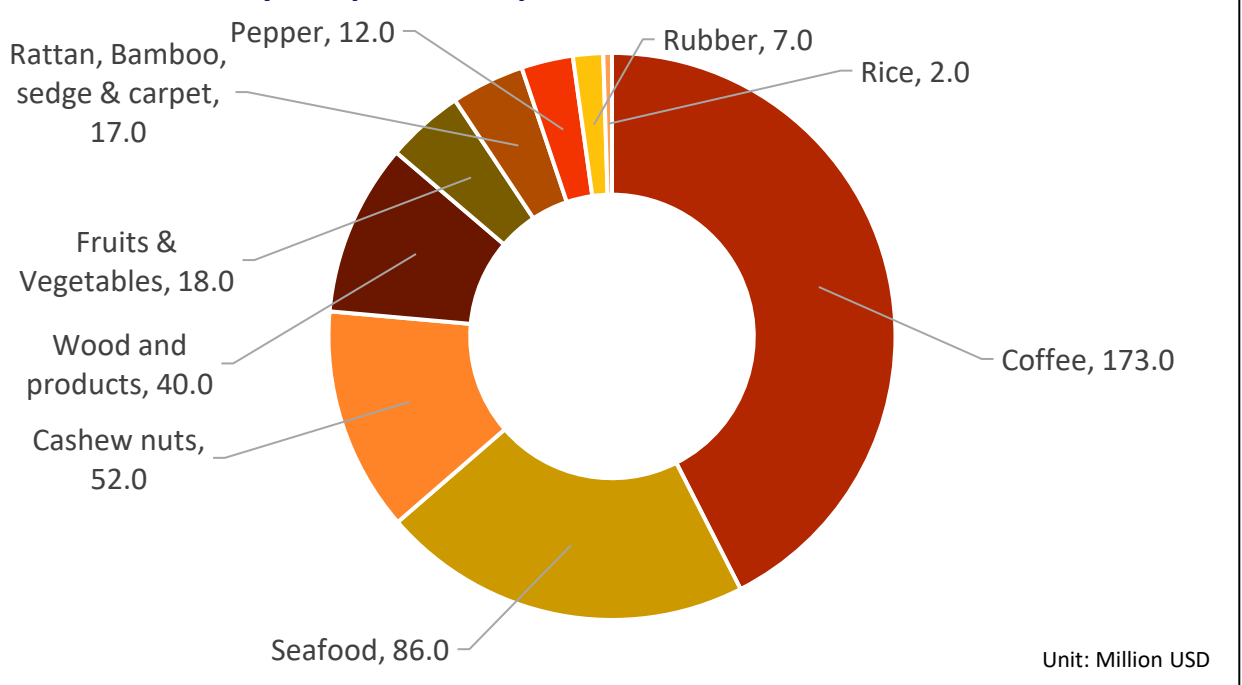


THE SITUATION OF AGRO-FORESTRY-FISHERY (AFF) PRODUCT EXPORT FROM VIETNAM TO THE EU IN MARCH 2023

AFF product import-export turnover between Vietnam and the EU, Mar-2023

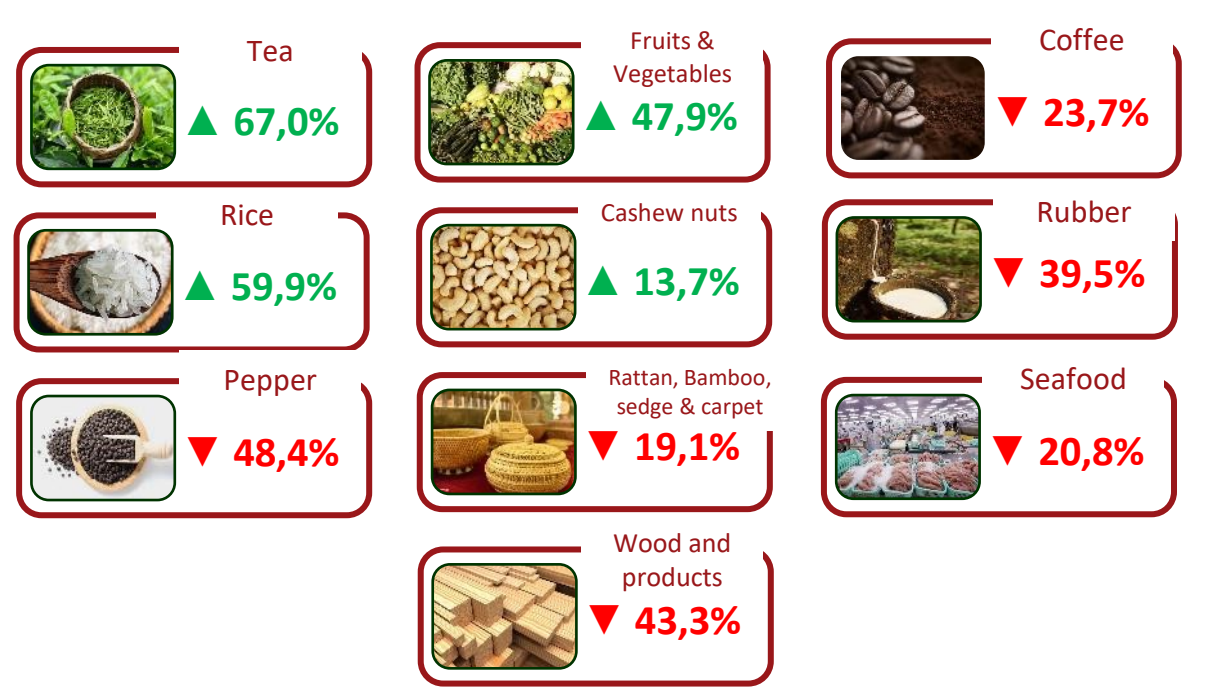


Key AFF product export value to the EU, Mar-2023

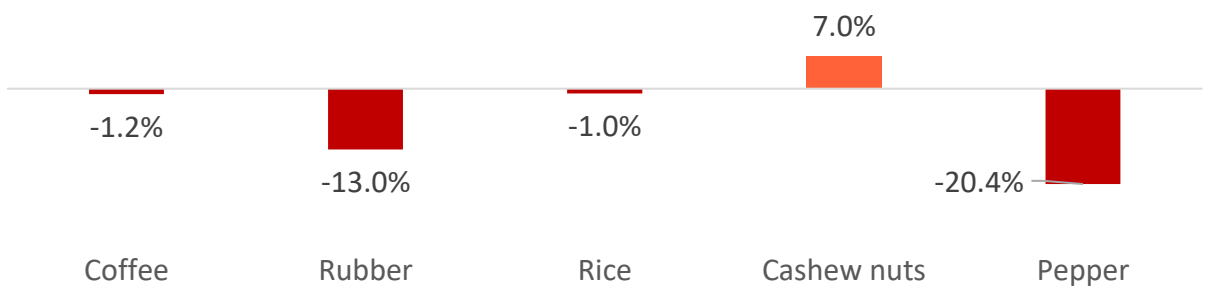


Source: Calculated from data of the General Department of Customs

Changes in key AFF product export value to the EU in Mar-2023 compared to Mar-2022



Changes in average export value of key AFF products to the EU in Mar-2023 compared to Mar-2022



IMF forecasts the EU economy will not be in recession in 2023

In the latest growth forecast of the International Monetary Fund (IMF) released last week, the euro area will grow by 0.8% this year, a sharp decrease compared with 3.5% growth announced

by the European Union Statistics Agency last year.

Germany's largest economy is expected to see a mild recession. The IMF forecasts that the country's economic growth will slow to a -0.1% before growing back to 1.1% in 2024.



EU bans import of deforestation-linked goods

On April 19, the European Parliament (EP) approved a new law banning the import of goods related to deforestation in order to boost global efforts to combat climate change, protect biodiversity.

Products covered by the new law are: Cattle meat, cocoa, coffee, palm oil, soybeans, wood (including products containing, raised with or created from products such as leather, chocolate, furniture), printing paper, rubber, charcoal from countries around the world.

If products belonging to the above group of goods are related to deforestation, they will be banned from being imported into the EU.

The EP said that to fight climate change and protect

biodiversity, the new law obliges companies to ensure products sold in the European Union (EU) do not lead to deforestation and forest degradation.





LÚA GẠO

Export volume and value to the EU, Mar-2023



Export results to the EU, Mar-2023

VALUE
7.25 mil. USD



↗ Increase **49.5%** compared to Feb-2023

↗ Increase **59.9%** compared to Mar-2022

↑ **2.3 mil. USD** more than the monthly average rate in 2022

❖ Accumulated 3 months of 2023 reaches **16.0** mil.USD, **27.1%** of total 2022

VOLUME
10.2 thousand tons



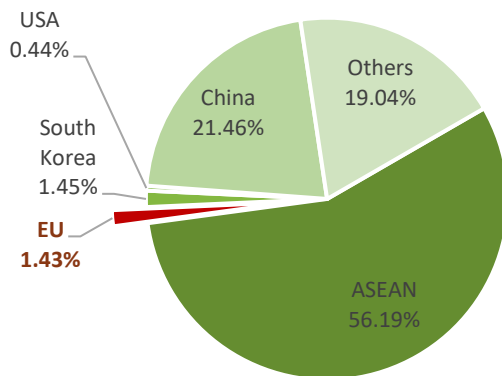
↗ Increase **39.4%** compared to Feb-2023

↗ Increase **75.9%** compared to Mar-2022

↑ **3,116 tons** more than the monthly average rate in 2022

❖ Accumulated 3 months of 2023 reaches **23.5** thousand tons, **27.7%** of total 2022

Percentage of export value to the EU, Mar-2023



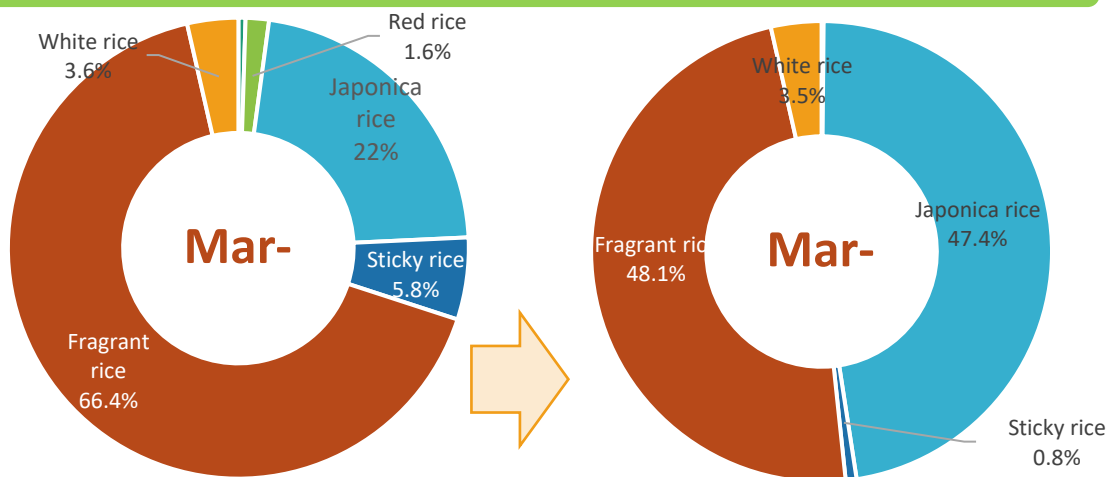
Changes in percentage of export value to the EU, Mar-2023



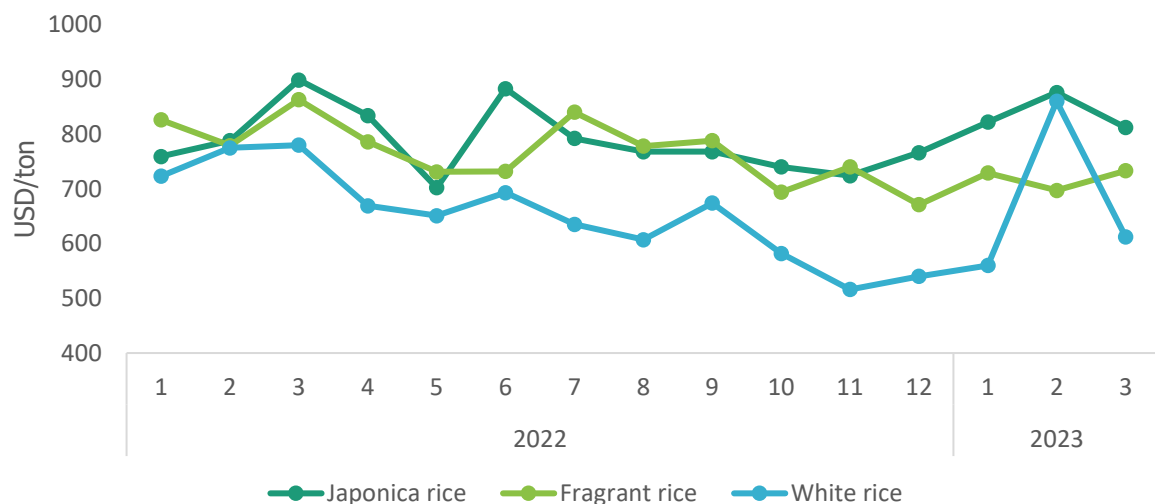


RICE

Structure of exports by products to the EU, Mar-2023



Average export rice price to the EU, Mar-2023



Export results to the EU, Mar-2023



Fragrant rice

Value: **3.5** mil. USD

Increase **16%** compared to Feb-2023

Increase **7%** compared to Mar-2022



Japonica rice

Value: **3.4** mil. USD

Increase **243%** compared to Feb-2023

Increase **246%** compared to Mar-2022



White rice

Value: **0.3** mil. USD

Increase **58%** compared to Feb-2023

Increase **8%** compared to Mar-2022

Japonica rice

The average export price in Mar-2023 is **812** USD/tons; **Decrease 7%** compared to the previous month; and **Decrease 10%** compared to the same month of 2022.

Fragrant rice

The average export price in Mar-2023 is **733** USD/tons; **Increase 5%** compared to the previous month; and **Decrease 15%** compared to the same month of 2022.

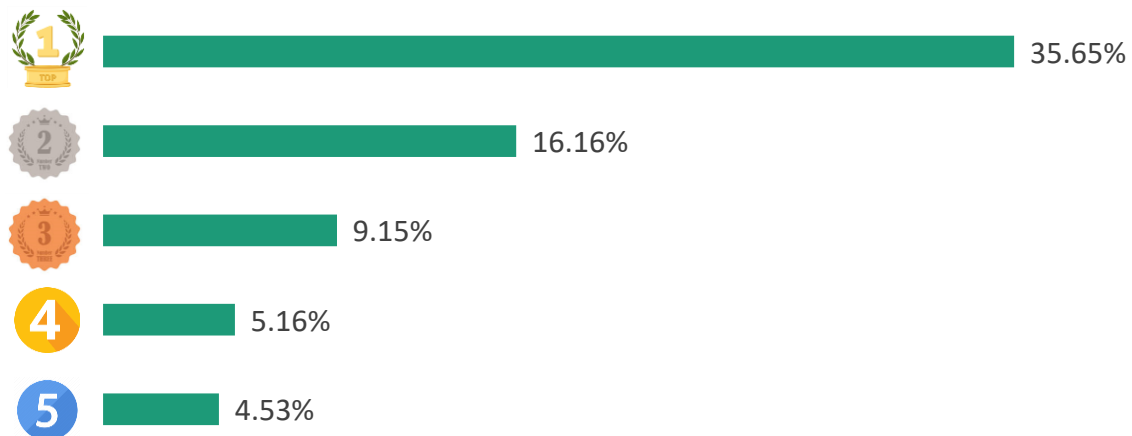
White rice

The average export price in Mar-2023 is **612** USD/tons; **Decrease 29%** compared to the previous month; and **Decrease 21%** compared to the same month of 2022.

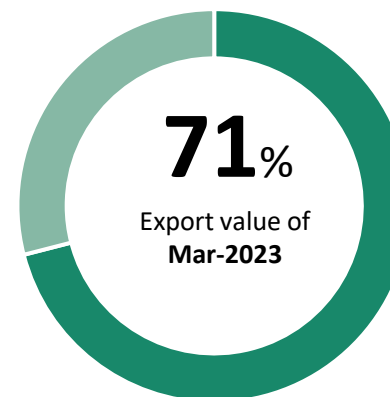


RICE

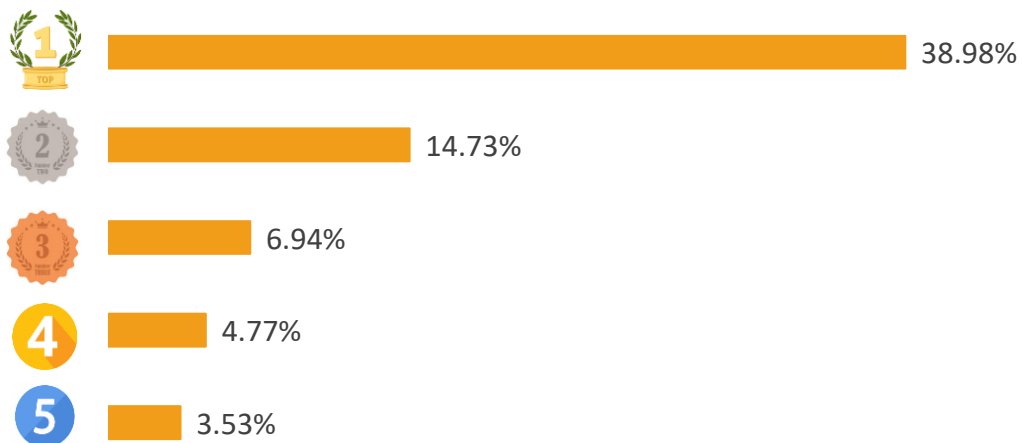
TOP 5 export enterprises by value to the EU, Mar-2023



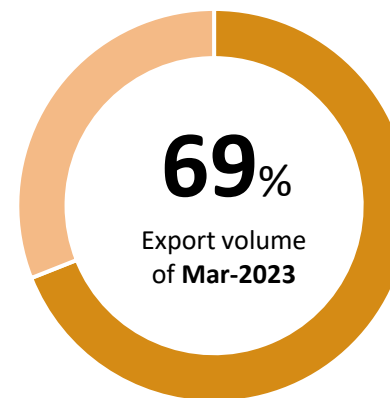
Value ratio of TOP 5 export enterprises to the EU, Mar-2023



TOP 5 export enterprises by volume to the EU, Mar-2023



Volume ratio of TOP 5 export enterprises to the EU, Mar-2023





RICE

SPOTLIGHTS

Major European rice-growing countries like France, Germany and the UK have been afflicted with the highest level of drought in 20 years.





FRUITS AND VEGETABLES (EXPORT)

Export volume and value to the EU, Mar-2023



Export results to the EU, Mar-2023



VALUE
23.2

mil. USD

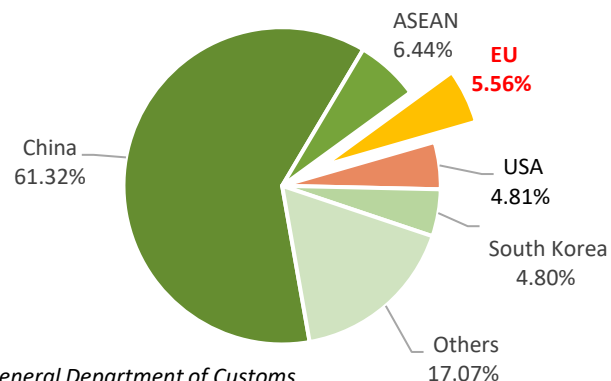
Increase **15.0%** compared to Feb-2023

Increase **47.9%** compared to Mar-2022

3.9 mil. USD more than the monthly average rate in 2022

Accumulated 3 months of 2023 reaches **62.1 mil.USD**, **26.7%** of total 2022

Percentage of export value to the EU, Mar-2023



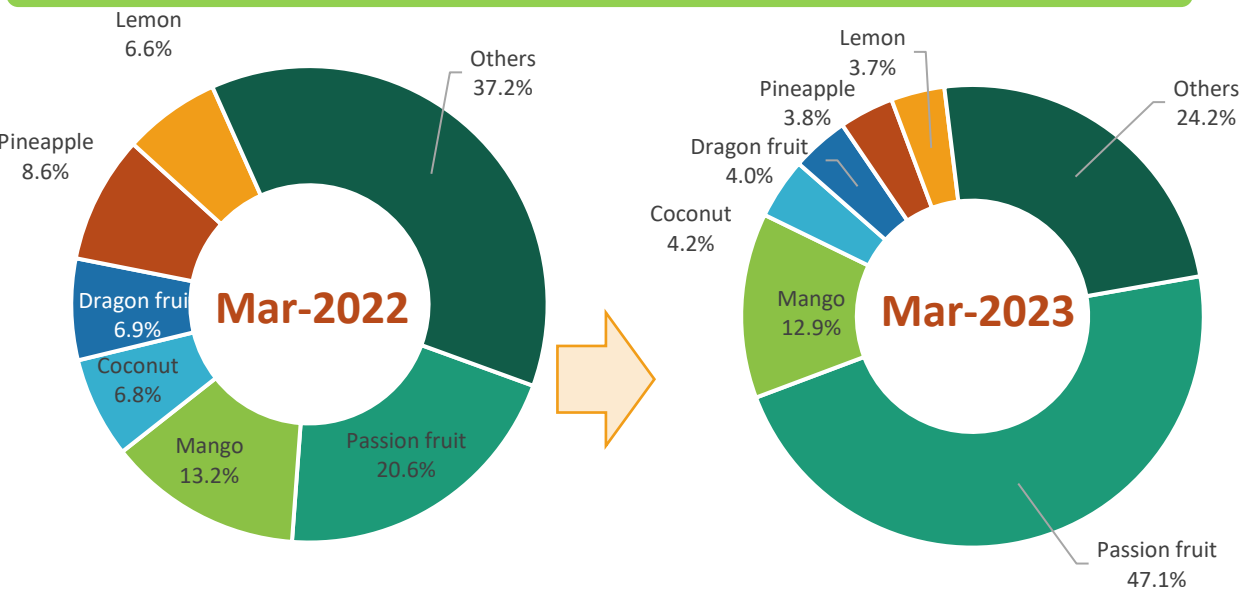
Changes in percentage of export value to the EU, Mar-2023





FRUITS AND VEGETABLES (EXPORT)

Structure of exports by products to the EU, Mar-2023



Export results of some main products to the EU, Mar-2023



Passion fruit

Value: **10,9** mil. USD
 Increase **18,1%** compared to Feb-2023
 Increase **237,7%** compared to Mar-2022



Mango

Value: **3,0** mil. USD
 Increase **80,2%** compared to Feb-2023
 Increase **44,9%** compared to Mar-2022



Coconut

Value: **0,99** mil. USD
 Increase **12,4%** compared to Feb-2023
 Decrease **8,1%** compared to Mar-2022



Dragon fruit

Value: **0,93** mil. USD
 Decrease **23,8%** compared to Feb-2023
 Decrease **13,6%** compared to Mar-2022



Pineapple

Value: **0,89** mil. USD
 Increase **41,1%** compared to Feb-2023
 Decrease **34,7%** compared to Mar-2022



Lemon

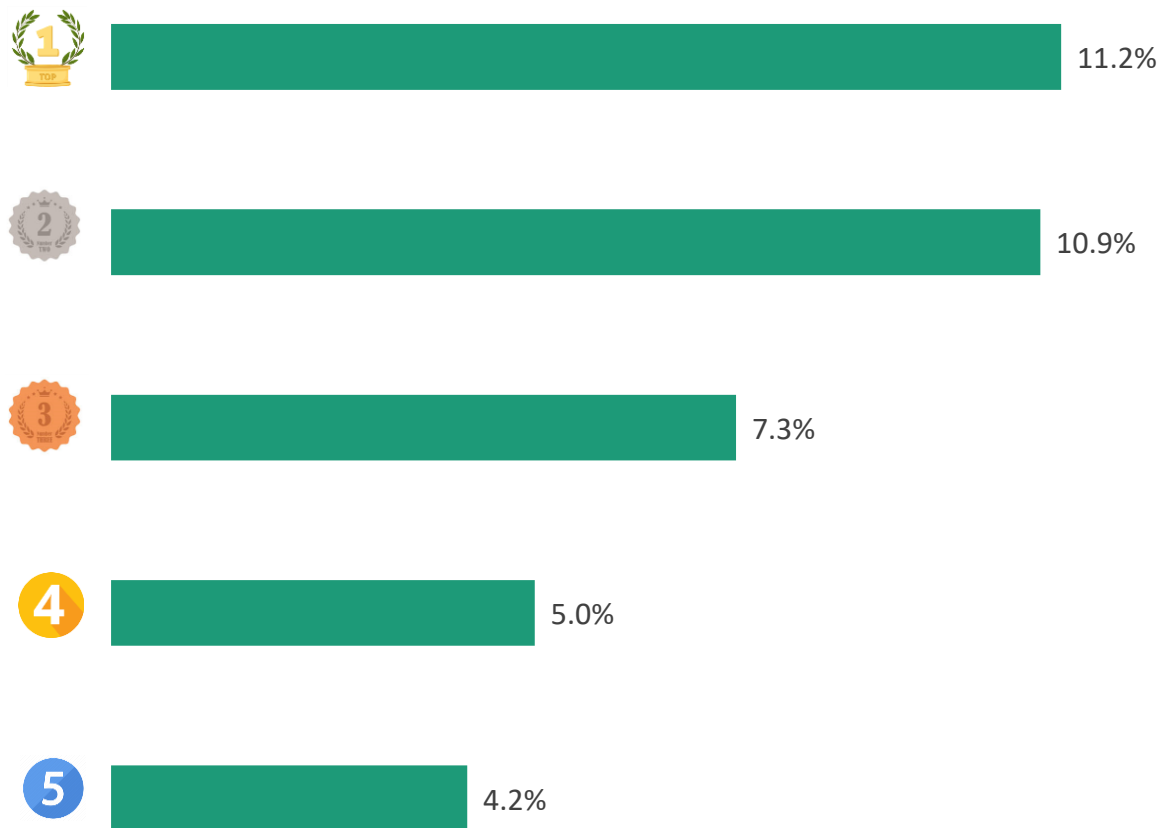
Value: **0,87** mil. USD
 Increase **25,0%** compared to Feb-2023
 Decrease **15,8%** compared to Mar-2022

Source: Calculated from data of the General Department of Customs

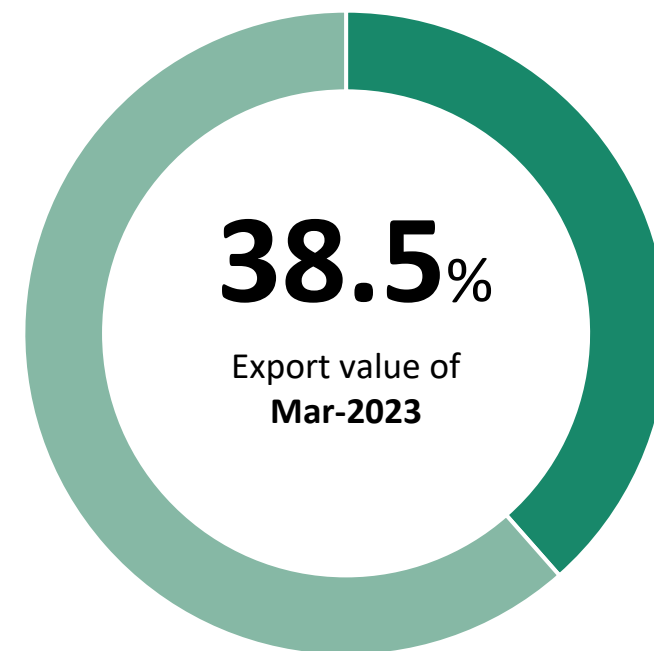


FRUITS AND VEGETABLES (EXPORT)

TOP 5 export enterprises by value to **the EU, Mar-2023**



Value ratio of TOP 5 export enterprises to **the EU, Mar-2023**





FRUITS AND VEGETABLES (IMPORT)

Import volume and value from the EU, Mar-2023



Import results from the EU, Mar-2023

VALUE
5,5
mil. USD

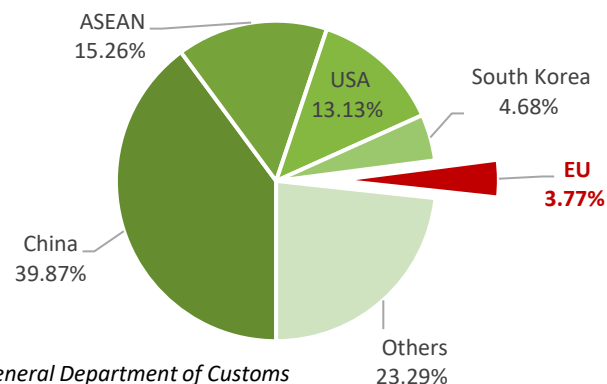


Increase **68.5%** compared to Feb-2023

Increase **84.4%** compared to Mar-2022
1.3 mil. USD more than the monthly average rate in 2022

Accumulated 3 months of 2023 reaches **14.8 mil. USD**, **29.8%** of total 2022

Percentage of import value from the EU, Mar-2023



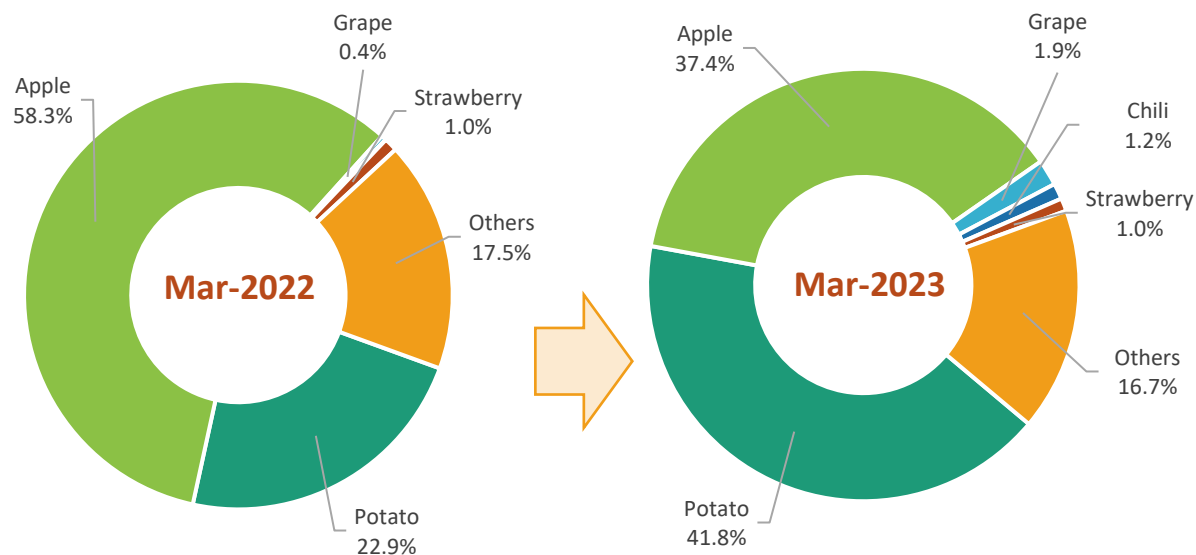
Changes in percentage of import value from the EU, Mar-2023





FRUITS AND VEGETABLES (IMPORT)

Structure of imports by products from the EU, Mar-2023



Import results of some main products from the EU, Mar-2023



Potato

Value: **2.3** mil. USD

Increase **94,4%** compared to Feb-2023

Increase **237,0%** compared to Mar-2022



Apple

Value: **2.0** mil. USD

Increase **75,2%** compared to Feb-2023

Increase **18,5%** compared to Mar-2022



Grape

Value: **0.1** mil. USD

Increase **299,1%** compared to Feb-2023

Increase **869,9%** compared to Mar-2022



Chili

Value: **65** thousand USD

Increase **104** times compared to Feb-2023

Increase **60** times compared to Mar-2022



Strawberry

Value: **53** thousand USD

Increase **77,6%** compared to Feb-2023

Increase **75,2%** compared to Mar-2022

FRUITS AND VEGETABLES

SPOTLIGHTS

01

According to Efeagro, garlic producers from Spain, France and Italy have requested stricter customs controls to control the import of frozen Chinese garlic into the EU, especially at the Belgian border.

Source: *Efeagro.com*

02

Europe is set to enter a year of drought due to low rainfall in France, Ireland, Switzerland, Italy, Spain and Germany. Italy and Spain have been hit hard by drought and this has affected citrus production. EU orange production in the crop year 2022/23 is estimated at 10.5 million tons, a decrease of 13% compared to the previous season.

Source: *Vinanet.vn*

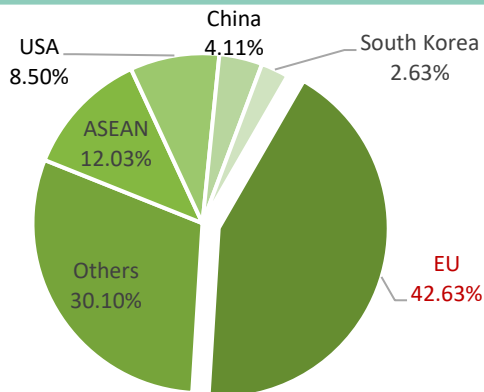


COFFEE

Export volume and value to the EU, Mar-2023



Percentage of export value to the EU, Mar-2023



Export results to the EU, Mar-2023

VALUE

173.1 mil. USD

↗ Increase **5.1%** compared to Feb-2023

↘ Decrease **23.7%** compared to Mar-2022

↗ **51.7 mil. USD** more than the monthly average rate in 2022

❖ Accumulated 3 months of 2023 reaches **472.9 mil.USD**, **32.5%** of total 2022

VOLUME

79.4 thousand tons

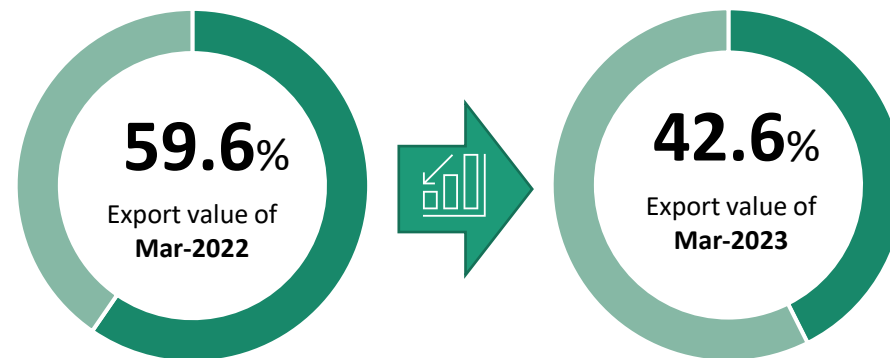
↗ Increase **0.5%** compared to Feb-2023

↘ Decrease **23.6%** compared to Mar-2022

↗ **23.9 thousand tons** more than the monthly average rate in 2022

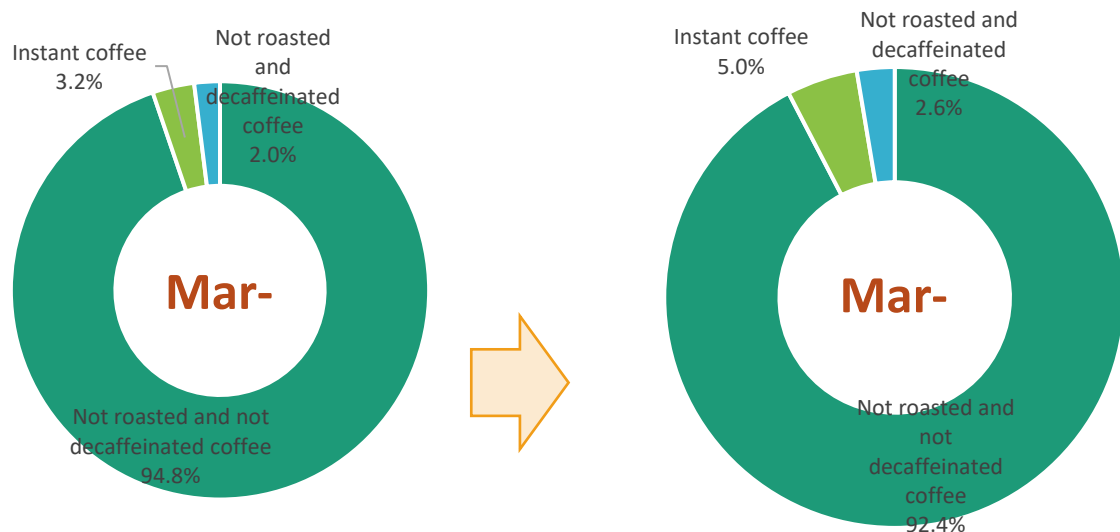
❖ Accumulated 3 months of 2023 reaches **220.6 thousand tons**, **32.9%** of total 2022

Changes in percentage of export value to the EU, Mar-2023

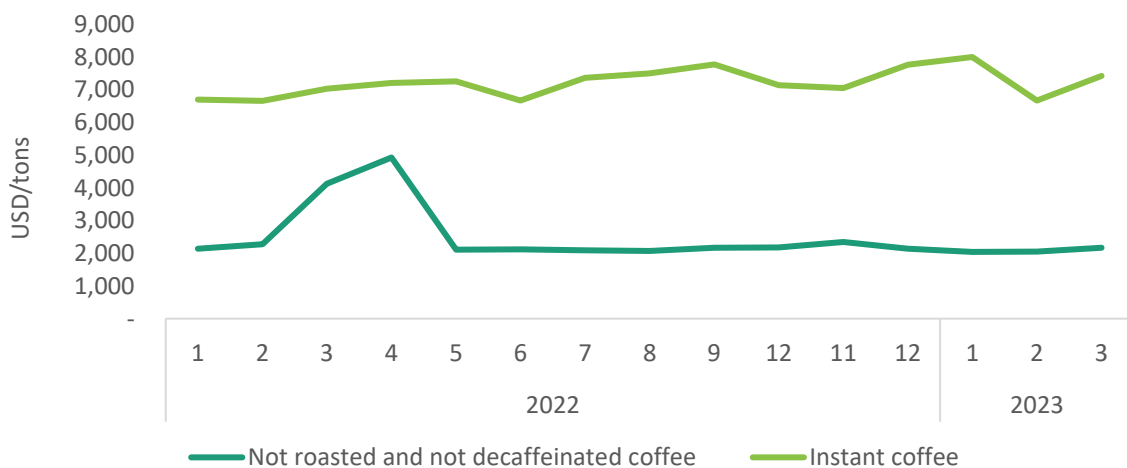


COFFEE

Structure of exports by products to the EU, Mar-2023



Average export price to the EU, Mar-2023



Export results to the EU, Mar-2023



Not roasted and not decaffeinated coffee

Value: **162.8** mil. USD

Increase **4.1%** compared to Feb-2023

Decrease **26.4%** compared to Mar-2022



Instant coffee

Value: **8.7** mil. USD

Increase **5.1%** compared to Feb-2023

Increase **16.2%** compared to Mar-2022



Not roasted and decaffeinated coffee

Value: **4.7** mil. USD

Increase **25.6%** compared to Feb-2023

Increase **0.7%** compared to Mar-2022

Instant coffee

The average export price in Mar-2023 is **7,416** USD/tons; **decreases 7.3%** compared to the previous month; and **increases 5.5%** compared to the same month of 2022.

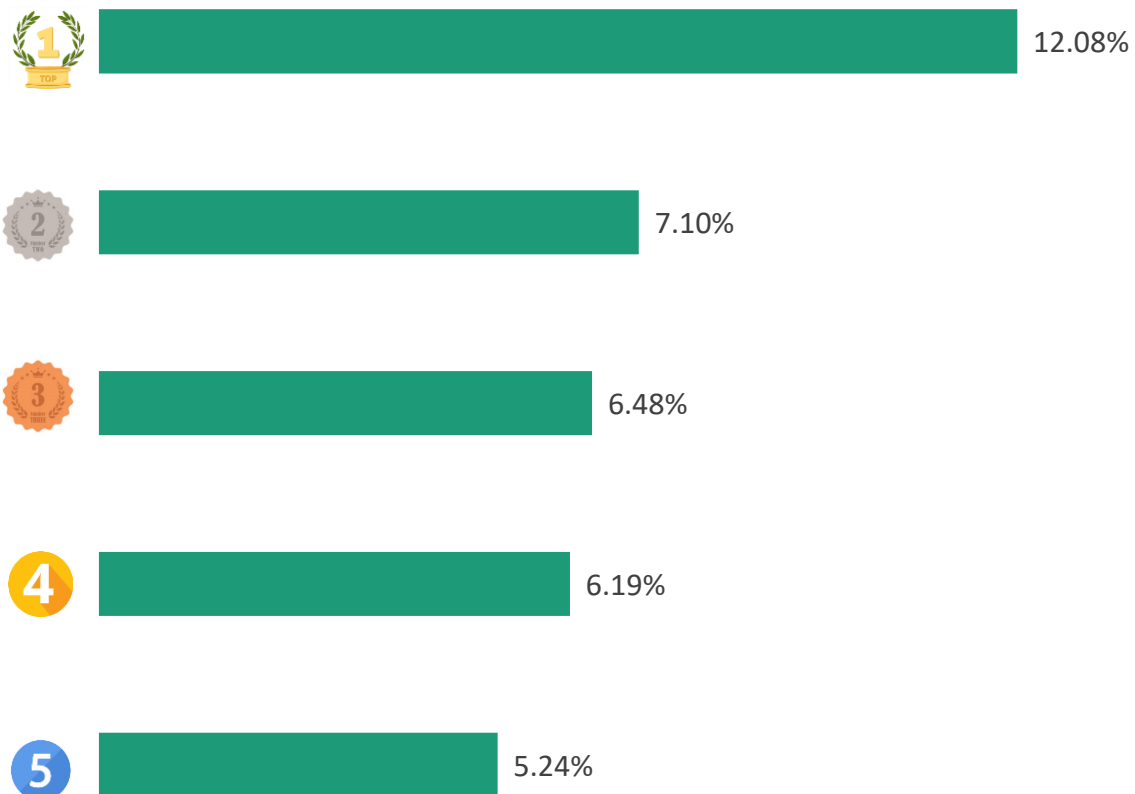
Not roasted and not decaffeinated coffee

The average export price in Mar-2023 is **2,169** USD/tons; **increases 6.2%** compared to the previous month; and **decreases 47.4%** compared to the same month of 2022.

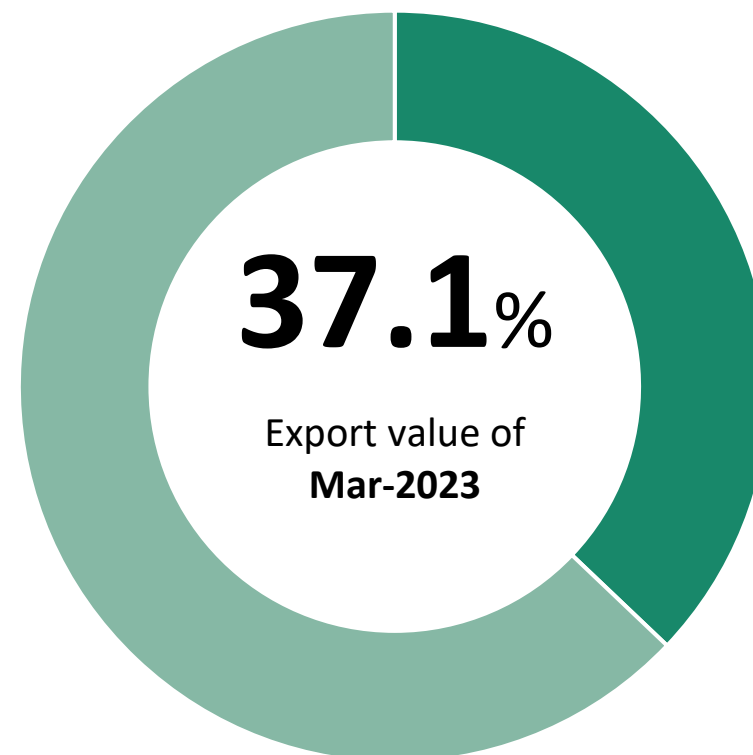


COFFEE

TOP 5 export enterprises by value to the EU, Mar-2023

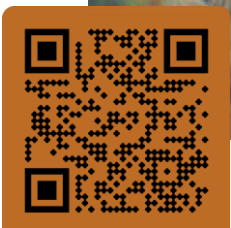


Value ratio of TOP 5 export enterprises to the EU, Mar-2023





COFFEE



SPOTLIGHTS

EU issued new regulations on chemical residues in agricultural products and food.

Agricultural products and food such as fresh and frozen vegetables, tubers and fruits; cashew nuts, coffee, tea, spices, cereals, oilseeds and terrestrial animal products of all kinds, eggs, honey, etc. Maximum residue limit (MRL) of active ingredients on different types of products from 0.01 mg/kg. However, the EU also sets a new regulation on MRL of one of the above active ingredients from 0.05 to 0.07 mg/kg, even 1.5 mg/kg in product groups such as vegetables and tubers. , herbs, meat and offal of animals. In 2023, the EU focused on revising many of the MRL regulations in Regulation (EC) No 396/2005. This regulation will take effect from September 26, 2023.

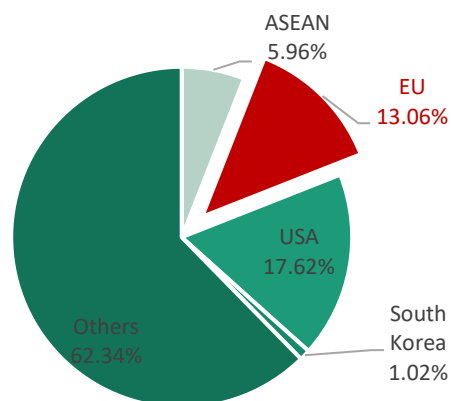


PEPPER

Export volume and value to the EU, Mar-2023



Percentage of export value to the EU, Mar-2023



Export results to the EU, Mar-2023

VALUE
13.9 mil. USD

↗ Increase **20.7%** compared to Feb-2023

↘ Decrease **48.4%** compared to Mar-2022

↓ **2.5 mil. USD** less than the monthly average rate in 2022

❖ Accumulated 3 months of 2023 reaches **32.3 mil.USD, 16.4%** of total 2022

VOLUME
3,416 tons

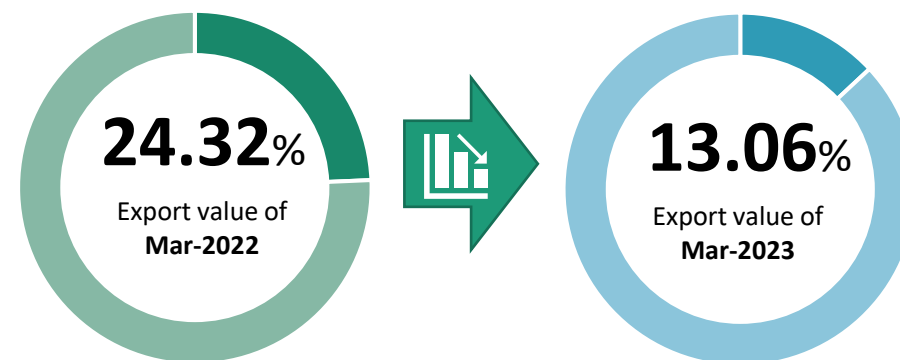
↗ Increase **20.6%** compared to Feb-2023

↘ Decrease **36.5%** compared to Mar-2022

↗ **49 tons** more than the monthly average rate in 2022

❖ Accumulated 3 months of 2023 reaches **7,936 tons, 19.6%** of total 2022

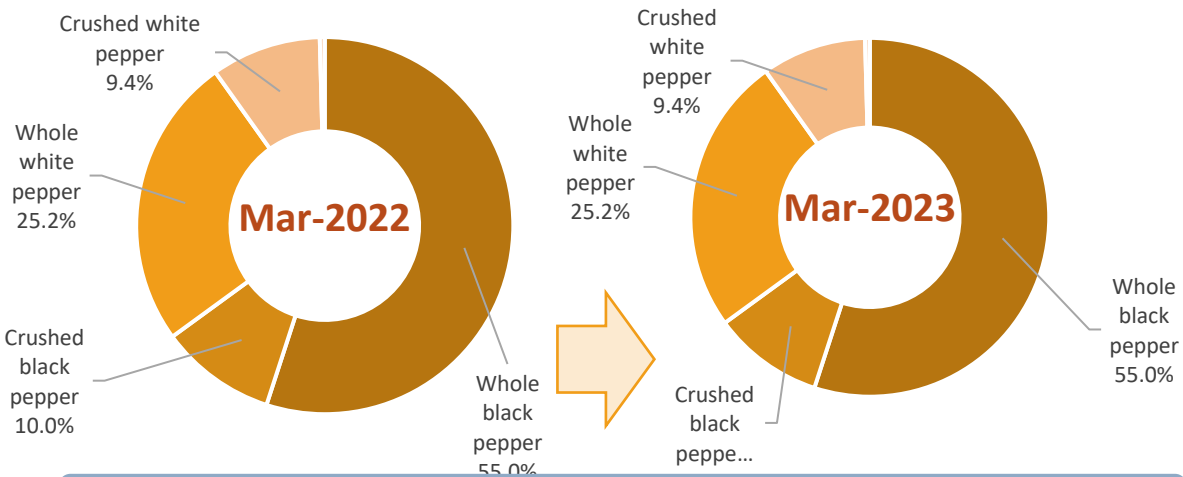
Changes in percentage of export value to the EU, Mar-2023



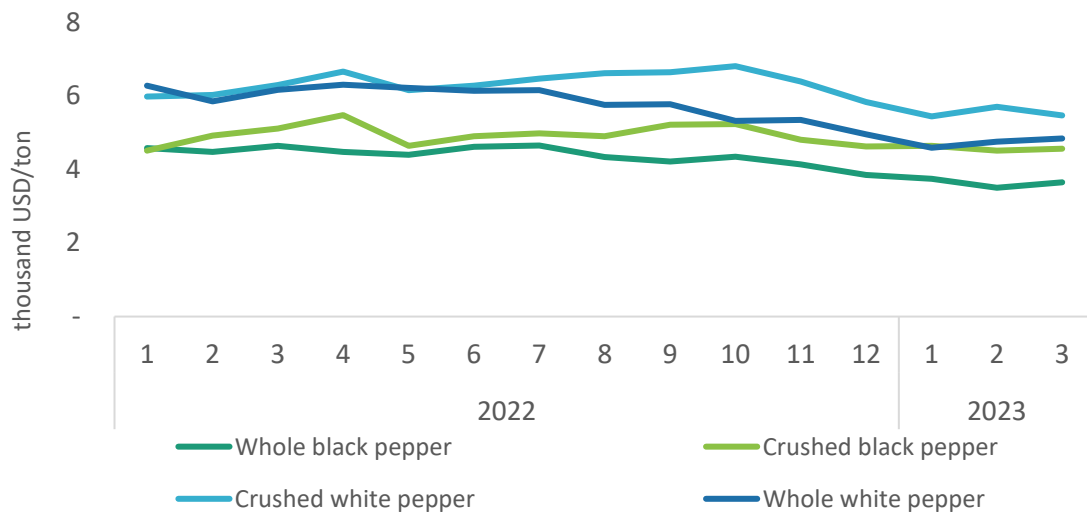


PEPPER

Structure of exports by products to the EU, Mar-2023



Average export price to the EU, Mar-2023



Export results to the EU, Mar-2023



Whole black pepper

Value: **8.16** mil. USD
Increase **17.67%** compared to Feb-2023
Decrease **45.37%** compared to Mar-2022



Crushed black pepper

Value: **1.00** mil. USD
Increase **1.91%** compared to Feb-2023
Decrease **62.99%** compared to Mar-2022



Whole white pepper

Value: **3.40** mil. USD
Increase **40.7%** compared to Feb-2023
Decrease **50.3%** compared to Mar-2022



Crushed white pepper

Value: **1.35** mil. USD
Increase **25.63%** compared to Feb-2023
Decrease **47.5%** compared to Mar-2022

Whole black pepper

The average export price in Mar-2023 is **3,649** USD/tons; **increases 4.3%** compared to the previous month; and **decreases 21.4%** compared to the same month of 2022.

Whole white pepper

The average export price in Mar-2023 is **4,837** USD/tons; **increases 1.8%** compared to the previous month; and **decreases 21.6%** compared to the same month of 2022.

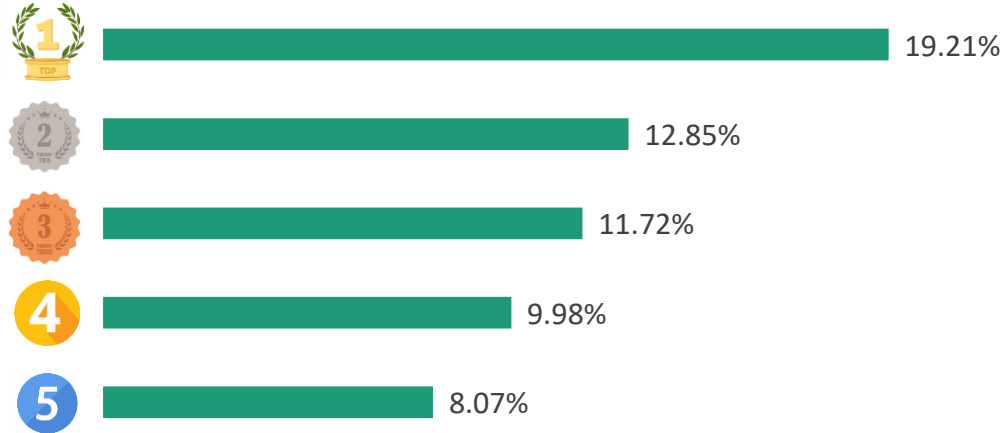
Crushed white pepper

The average export price in Mar-2023 is **5,465** USD/tons; **decreases 4.2%** compared to the previous month; and **decreases 13.2%** compared to the same month of 2022.

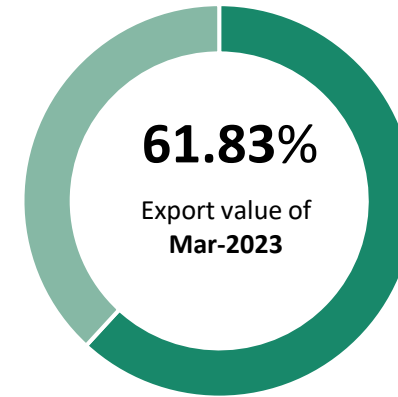


PEPPER

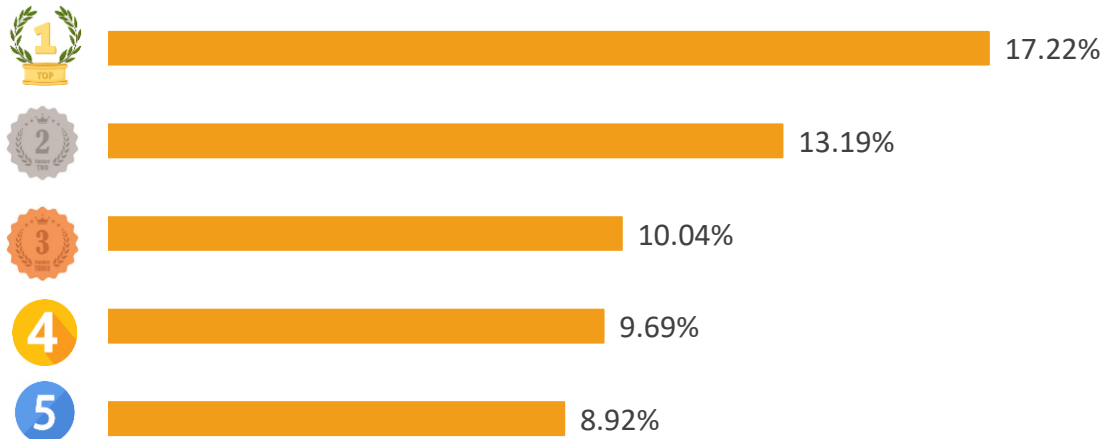
TOP 5 export enterprises by value to the EU, Mar-2023



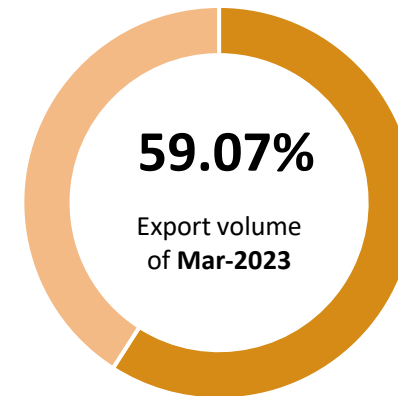
Value ratio of TOP 5 export enterprises to the EU, Mar-2023



TOP 5 export enterprises by volume to the EU, Mar-2023



Volume ratio of TOP 5 export enterprises to the EU, Mar-2023



PEPPER



SPOTLIGHTS

In March 2023, pepper exports to Germany and the Netherlands decreased compared to the same period in 2022. In the first quarter of 2023, pepper exports to these markets decreased compared to the same period last year.

Source: Market Newsletter, Ministry of Industry and Trade (April 2023)





CASHEW NUTS

Export volume and value to the EU, Mar-2023



Export results to the EU, Mar-2023

VALUE

62.3 mil. USD

↗ Increase **44%** compared to Feb-2023

↗ Increase **14%** compared to Mar-2022

↑ **6.68 mil. USD** more than the monthly average rate in 2022

❖ Accumulated 3 months of 2023 reaches **139.96 mil.USD, 21%** of total 2022

VOLUME

10,578 tons

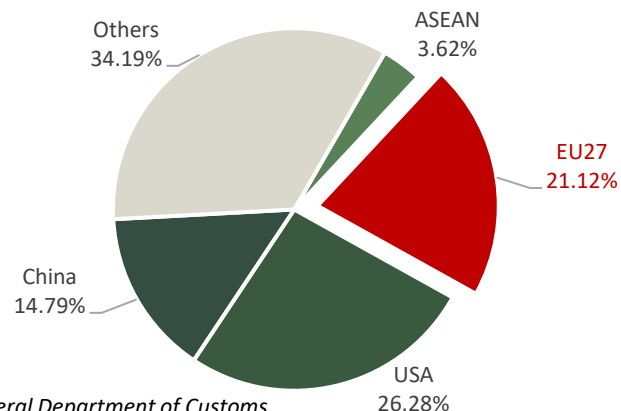
↗ Increase **43%** compared to Feb-2023

↗ Increase **8%** compared to Mar-2022

↑ Increase hon **1,123 tons** more than the monthly average rate in 2022

❖ Accumulated 3 months of 2023 reaches **23,769 tons, 20.9%** of total 2022

Percentage of export value to the EU, Mar-2023



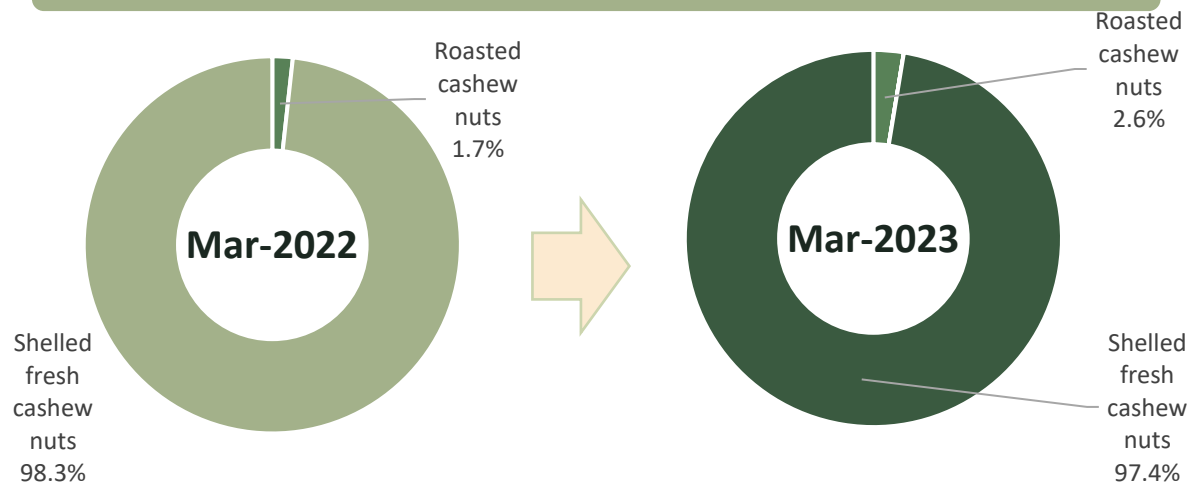
Changes in percentage of export value to the EU, Mar-2023



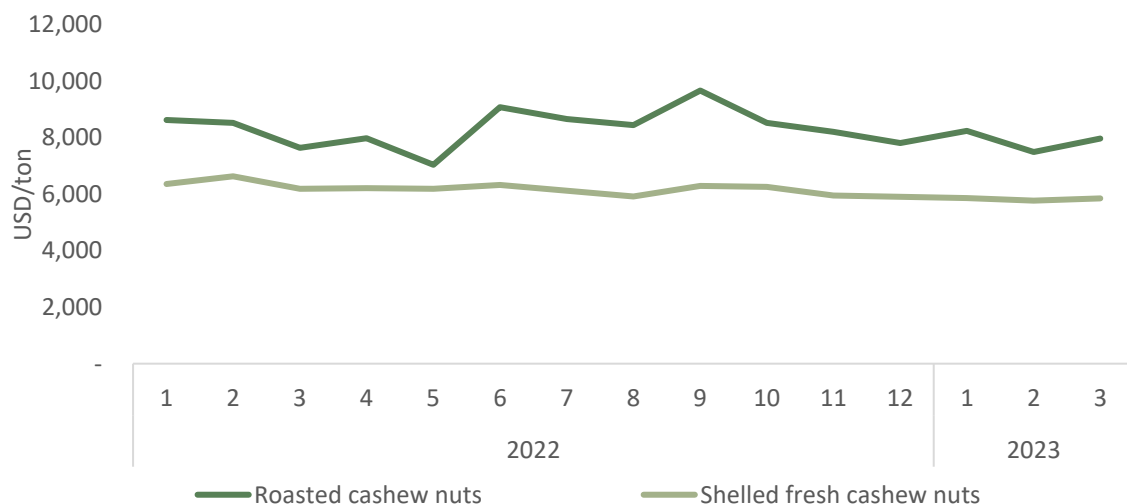


CASHEW NUTS

Structure of exports by products to the EU, Mar-2023



Average export price to the EU, Mar-2023



Export results to the EU, Mar-2023



Shelled fresh cashew nuts

Value: **60.7** mil. USD

Increase **44.91%** compared to Feb-2023

Decrease **35.43%** compared to Mar-2022



Roasted cashew nuts

Value: **1.6** mil. USD

Increase **22.89%** compared to Feb-2023

Decrease **3.3%** compared to Mar-2022

Shelled fresh cashew nuts

The average export price in Mar-2023 is **5,845** USD/tons; **increases 1.4%** compared to the previous month; and **decreases 5.6%** compared to the same month of 2022.

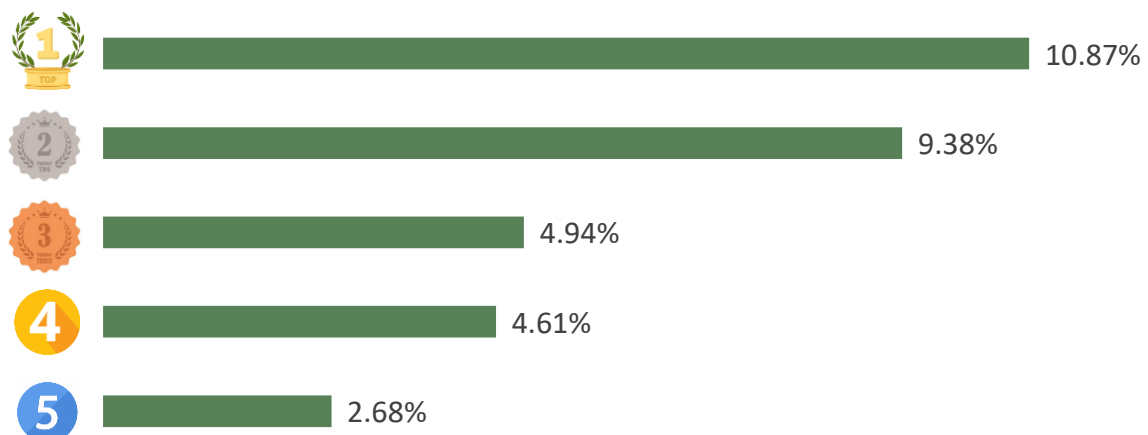
Roasted cashew nuts

The average export price in Mar-2023 is **7,959** USD/tons; **increases 6.3%** compared to the previous month; and **increases 4.3%** compared to the same month of 2022.

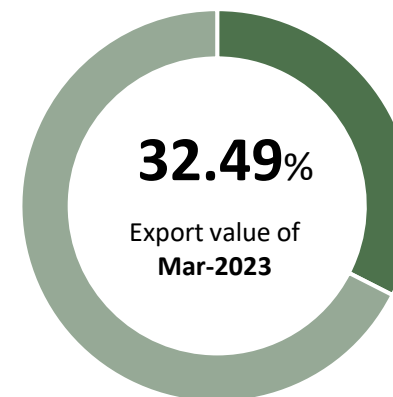


CASHEW NUTS

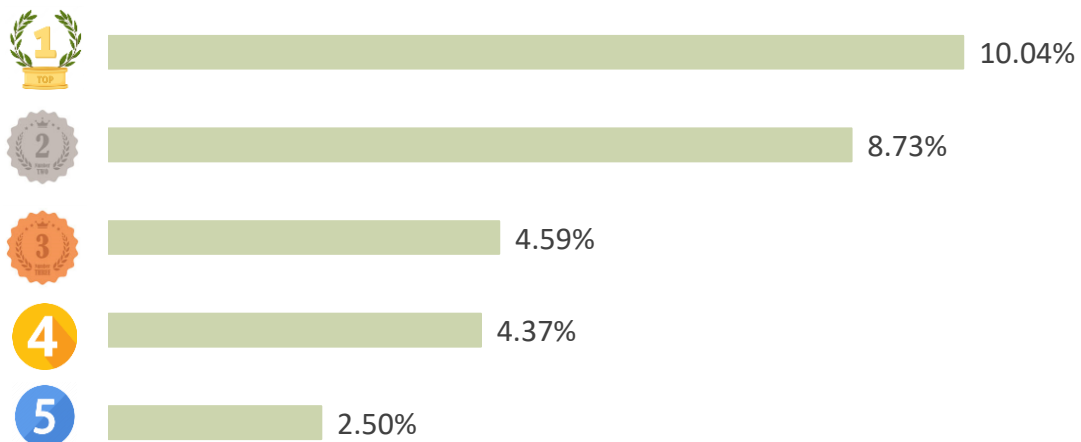
TOP 5 export enterprises by value to the EU, Mar-2023



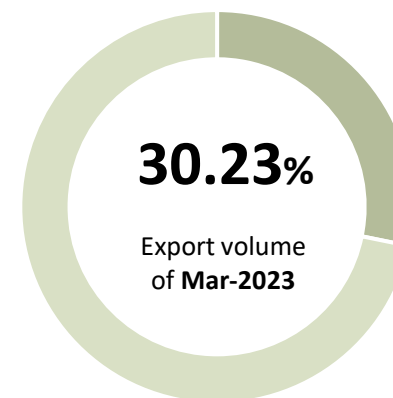
Value ratio of TOP 5 export enterprises to the EU, Mar-2023



TOP 5 export enterprises by volume to the EU, Mar-2023



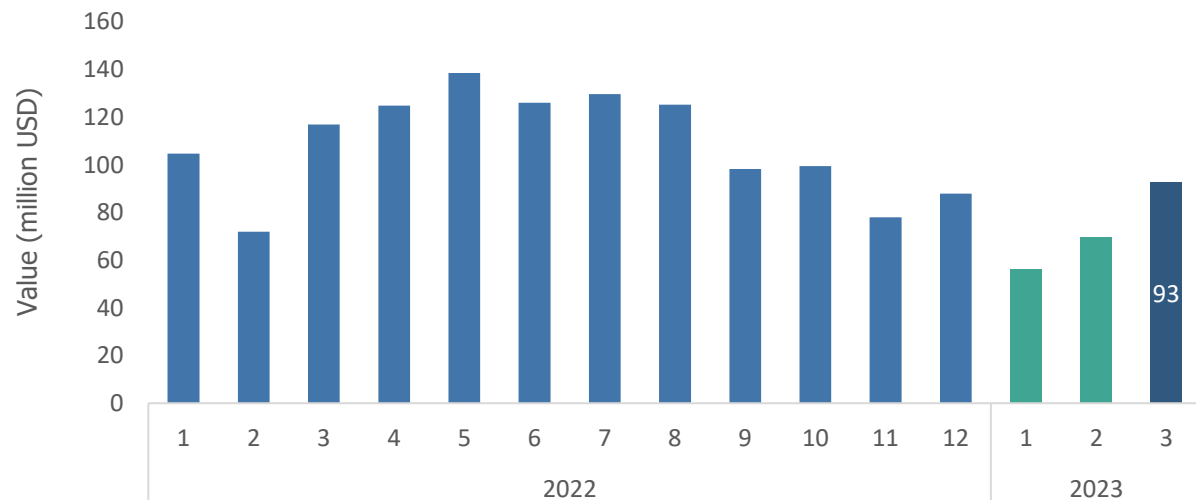
Volume ratio of TOP 5 export enterprises to the EU, Mar-2023





SEAFOOD

Export volume and value to the EU, Mar-2023



Export results to the EU, Mar-2023

VALUE

92.6 *mil. USD*



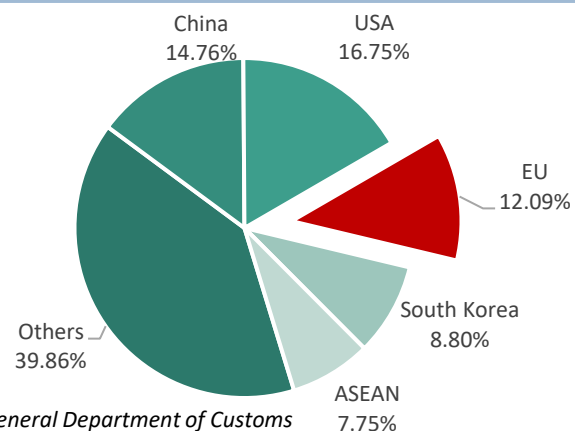
↗ Increase **32.8%** compared to Feb-2023

↘ Decrease **20.8%** compared to Mar-2022

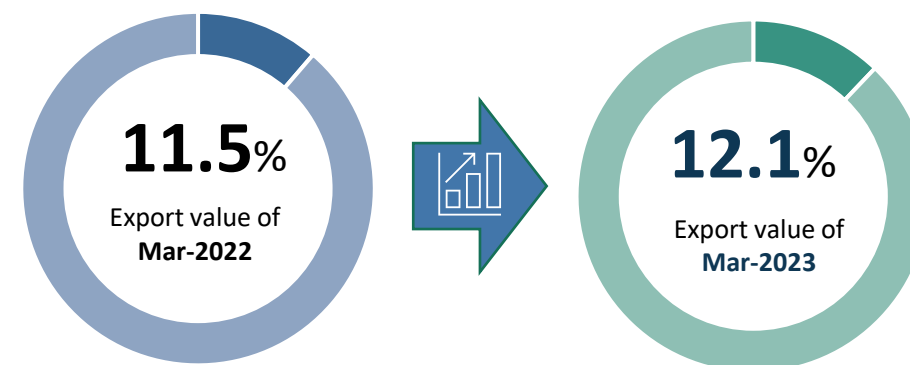
↓ **15.8 mil. USD** less than the monthly average rate in 2022

❖ Accumulated 3 months of 2023 reaches **218.5** mil.USD, **16.8%** of total 2022

Percentage of export value to the EU, Mar-2023



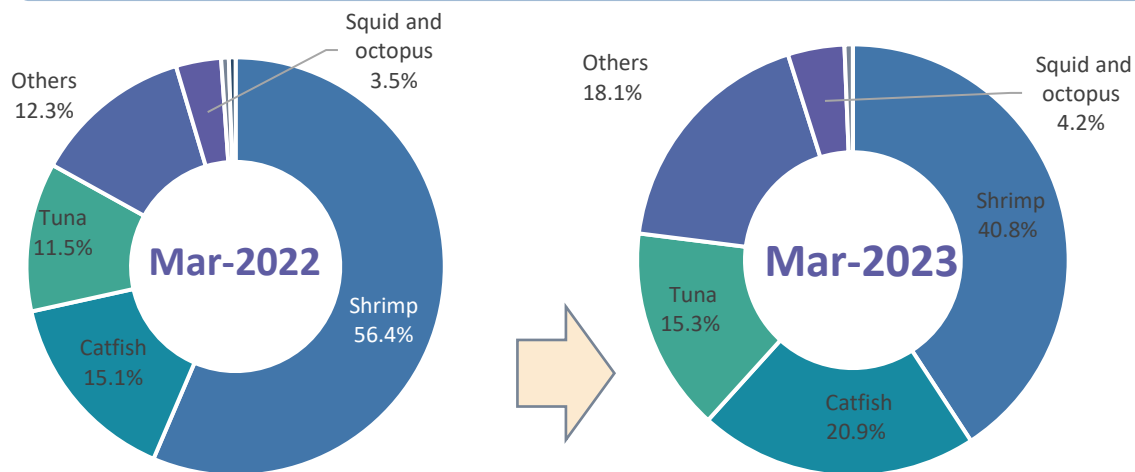
Changes in percentage of export value to the EU, Mar-2023



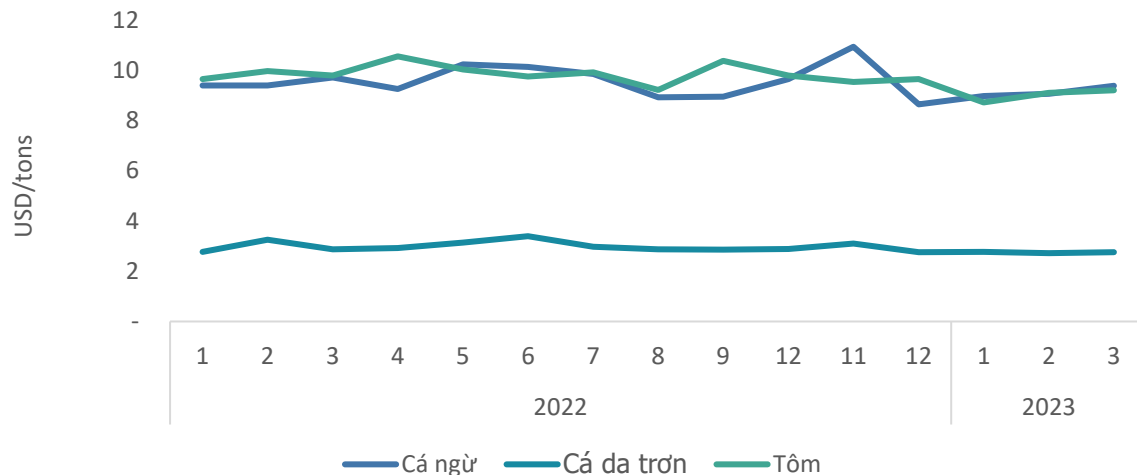


SEAFOOD

Structure of exports by products to the EU, Mar-2023



Average export price to the EU, Mar-2023



Export results to the EU, Mar-2023



Shrimp

Value: **37.5** mil. USD

Increase **38.9%** compared to Feb-2023

Decrease **41.8%** compared to Mar-2022



Catfish

Value: **19.3** mil. USD

Increase **33.1%** compared to Feb-2023

Increase **4.8%** compared to Mar-2022



Tuna

Value: **14.1** mil. USD

Increase **7.8%** compared to Feb-2023

Increase **1.1%** compared to Mar-2022

Tuna

The average export price in Mar-2023 is **9.37** USD/kg; **increases 3.43%** compared to the previous month; and **decreases 3.41%** compared to the same month of 2022.

Catfish

The average export price in Mar-2023 is **2.75** USD/kg; **increases 1.2%** compared to the previous month; and **decreases 4.5%** compared to the same month of 2022.

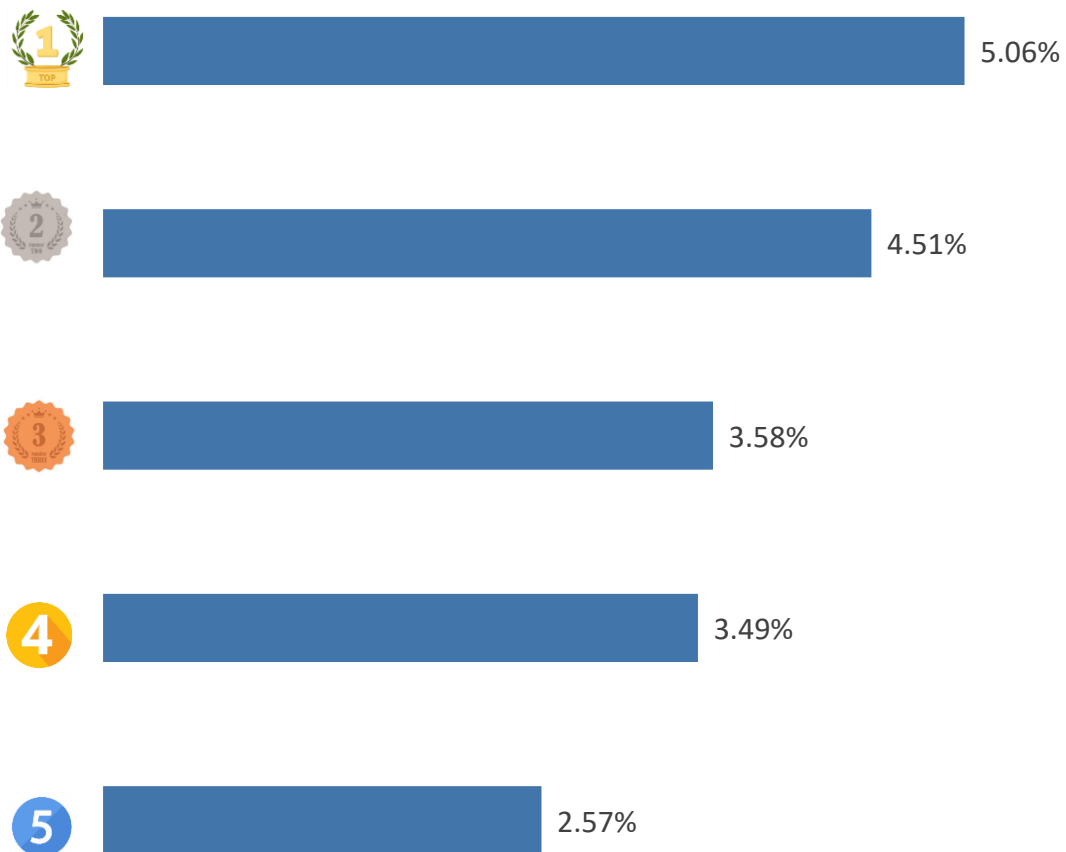
Shrimp

The average export price in Mar-2023 is **9.1** USD/kg; **increases 1%** compared to the previous month; and **decreases 6%** compared to the same month of 2022.

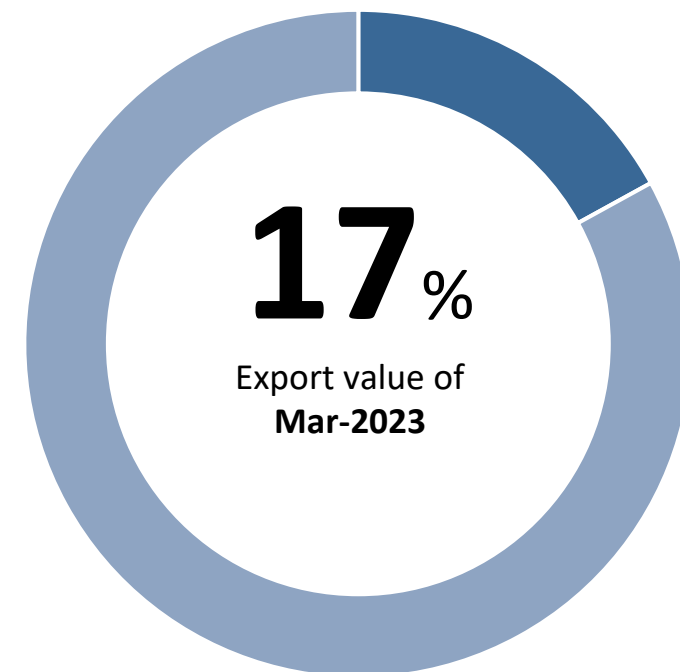


SEAFOOD

TOP 5 export enterprises by value to the EU, Mar-2023



Value ratio of TOP 5 export enterprises to the EU, Mar-2023



SPOTLIGHTS

01

European fishing industry calls for cessation of EC's "Action Plan"

A month after the European Commission (EC) published the “Plan of Action: Protecting and Restoring Marine Ecosystems for a Sustainable Fisheries”, the European fishing industry continues to call for a halt to the plan. The European fishing industry considers the ban on movable bottom fishing gear an unwarranted goal, not based on science and contrary to international commitments.

Source: VASEP (4/2023)

02

EU proposes conservation and sustainable management of tuna in the Indian Ocean

The EU has published four proposals to improve tuna conservation and fisheries management for the next session of the Indian Ocean Tuna Commission (IOTC) from 8-12 May 2023.

Source: VASEP (4/2023)

03

Salmon sales continue to decrease at UK retail stores

Salmon accounts for around 17% of total seafood sales in UK retail stores in volume and 30% in value. In the 52 weeks from March 25, 2022, the total volume of salmon sold at UK retailers decreased by 11%, as food inflation in the UK increased to 15.7% in April 2023

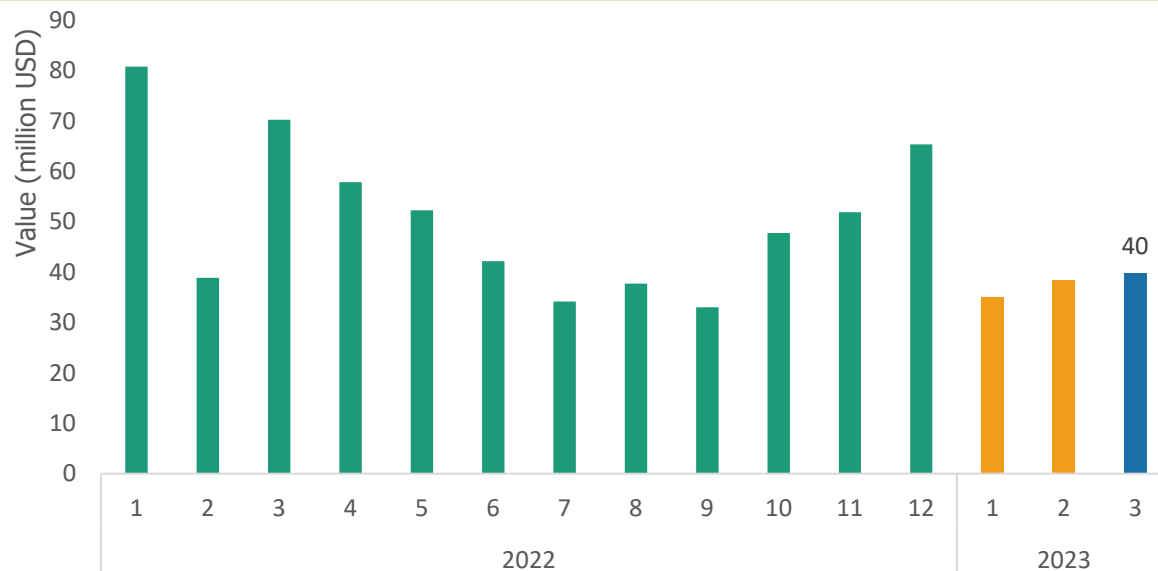
Source: Intrafish(4/2023)





WOOD AND WOODEN PRODUCTS

Export volume and value to the EU, Mar-2023



Export results to the EU, Mar-2023

VALUE



40

mil. USD

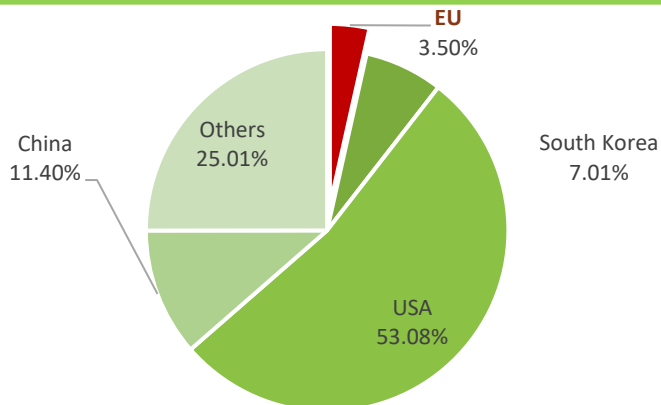
↗ Increase **3,7%** compared to Feb-2023

↘ Decrease **43,3%** compared to Mar-2022

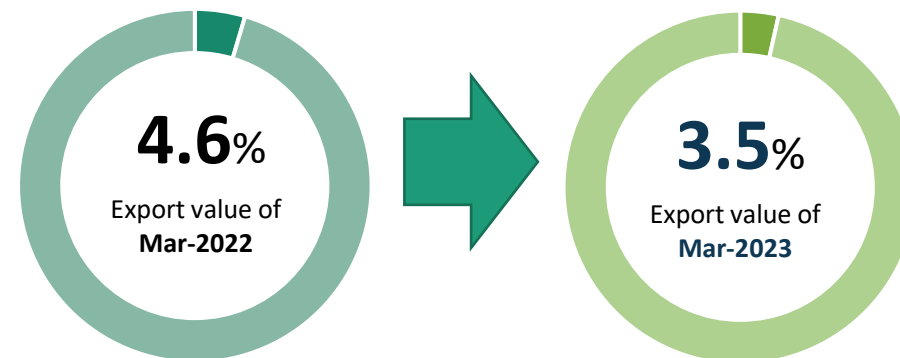
↓ **11 mil. USD** less than the monthly average rate in 2022

❖ Accumulated 3 months of 2023 reaches **113** mil.USD, **19%** of total 2022

Percentage of export value to the EU, Mar-2023



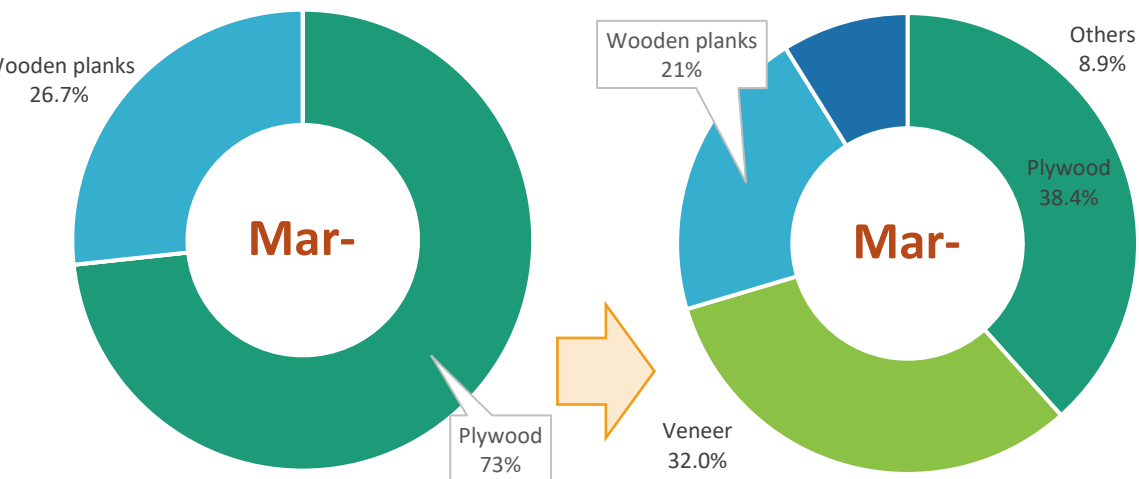
Changes in percentage of export value to the EU, Mar-2023





WOOD AND WOODEN PRODUCTS

Structure of exports by products to the EU, Mar-2023



Export results to the EU, Mar-2023



Plywood

Value: **552.556** USD

Increase **89%** compared to Feb-2023

Decrease **65%** compared to Mar-2022

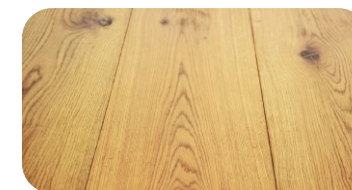


Veneer

Value: **460.644** USD

Increase **332%** compared to Feb-2023

Increase **100%** compared to Mar-2022



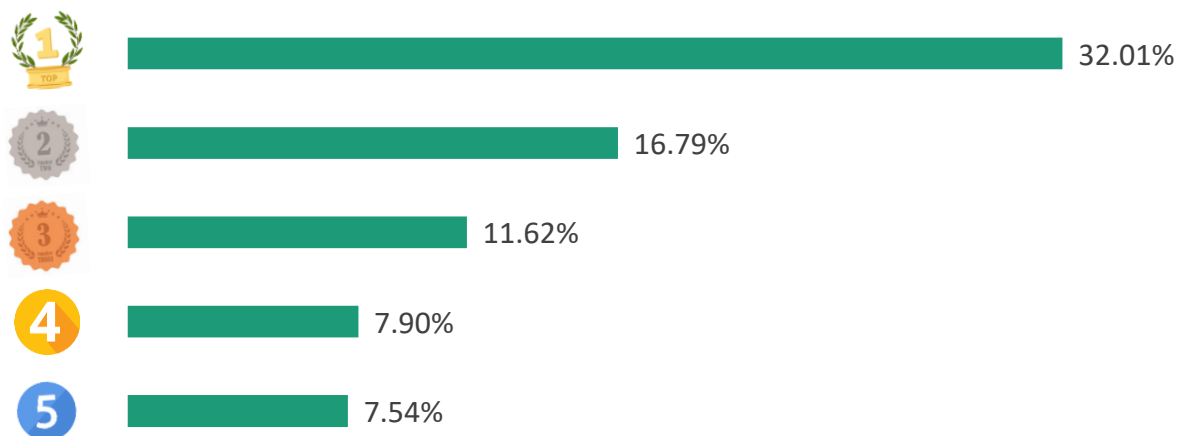
Wooden planks

Value: **298.081** USD

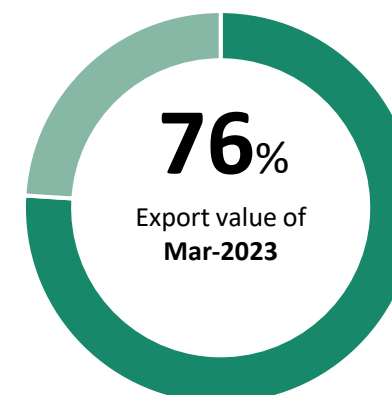
Increase **31264%** compared to Feb-2023

Decrease **49%** compared to Mar-2022

TOP 5 export enterprises by value to the EU, Mar-2023



Value ratio of TOP 5 export enterprises to the EU, Mar-2023





WOOD AND WOODEN PRODUCTS



SPOTLIGHTS

The European Union (EC) has just introduced a law on banning the import of agricultural products which causes deforestation. Accordingly, the wood industry will be greatly affected by the EU regulations. This measure will take effect after 18 months, around December 2024 or January 2025 at the latest.

Source: VnEconomy

In 2022, EU imports of wood and wood products from China reached US\$ 6.0 billion, up 4% over the same period in 2021.

Source: ITTO

The EU's imports of tropical lumber in 2022 are estimated at 1.01 million m³, up 18% over the same period in 2021.

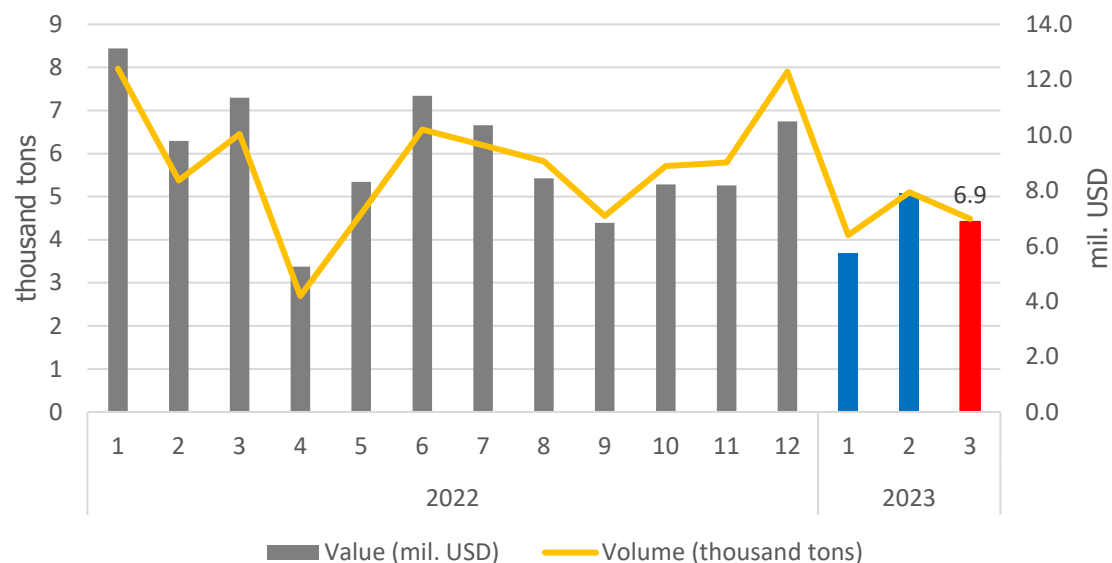
Source: ITTO



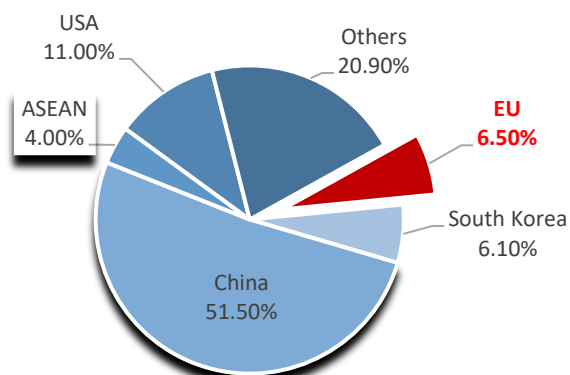


RUBBER

Export volume and value to the EU, Mar-2023



Percentage of export value to the EU, Mar-2023



Export results to the EU, Mar-2023

VALUE
6.87 mil. USD

↘ Decrease **12.96%** compared to Feb-2023

↘ Decrease **39.5%** compared to Mar-2022

↓ **2.45 mil. USD** less than the monthly average rate in 2022

❖ Accumulated 3 months of 2023 reaches **20.5 mil.USD, 18.3% of total 2022**

VOLUME
4.49 thousand tons

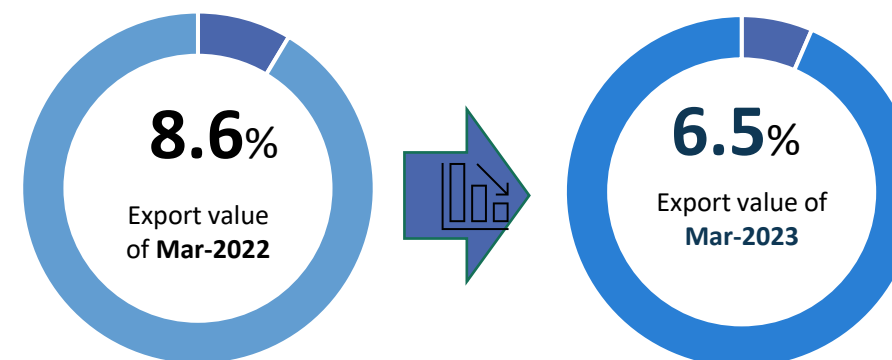
↘ Decrease **12.1%** compared to Feb-2023

↘ Decrease **30.5%** compared to Mar-2022

↓ **1,317 tons** less than the monthly average rate in 2022

❖ Accumulated 3 months of 2023 reaches **13.7 thousand tons, 19.7% of total 2022**

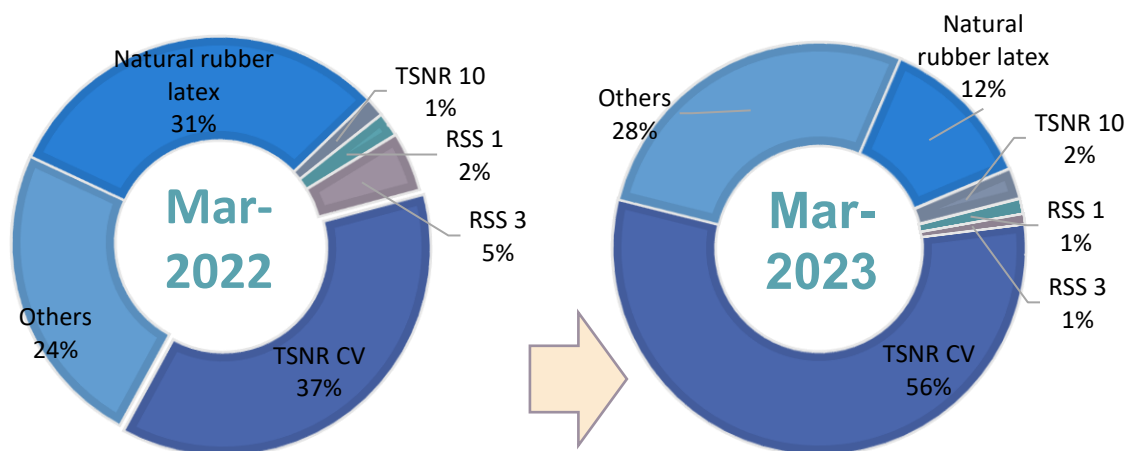
Changes in percentage of export value to the EU, Mar-2023



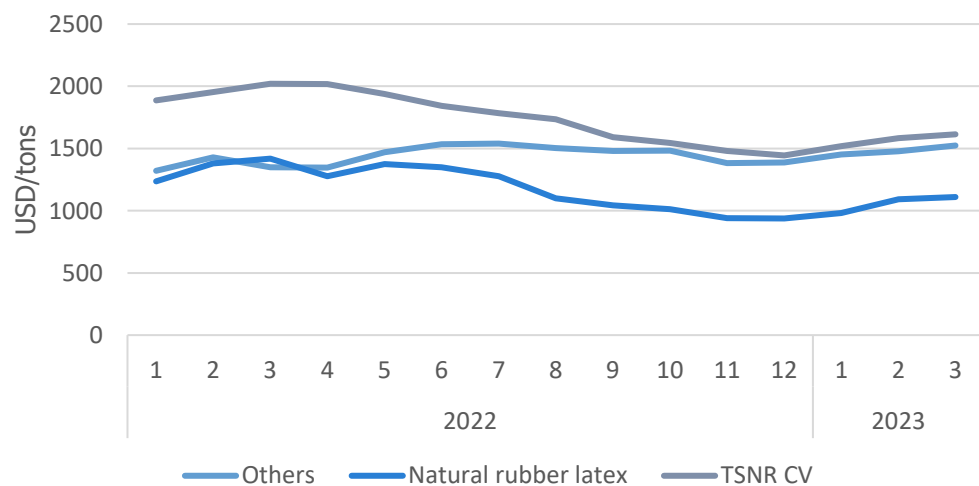


RUBBER

Structure of exports by products to the EU, Mar-2023



Average export price to the EU, Mar-2023



Export results to the EU, Mar-2023



Others

Value: **1,8 mil. USD**
 Decrease **14,7%** compared to Feb-2023
 Decrease **39,1%** compared to Mar-2022



TSNR CV

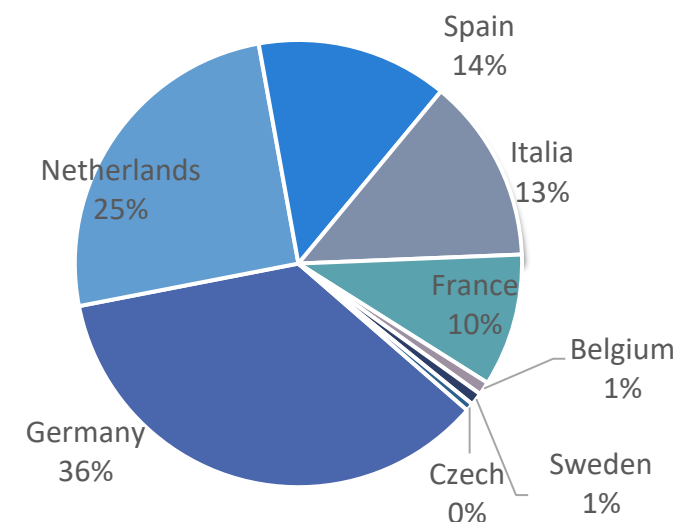
Value: **4,4 mil. USD**
 Decrease **13,2%** compared to Feb-2023
 Decrease **6,5%** compared to Mar-2022



Natural rubber latex

Value: **0,9 mil. USD**
 Increase **46,6%** compared to Feb-2023
 Decrease **75,4%** compared to Mar-2022

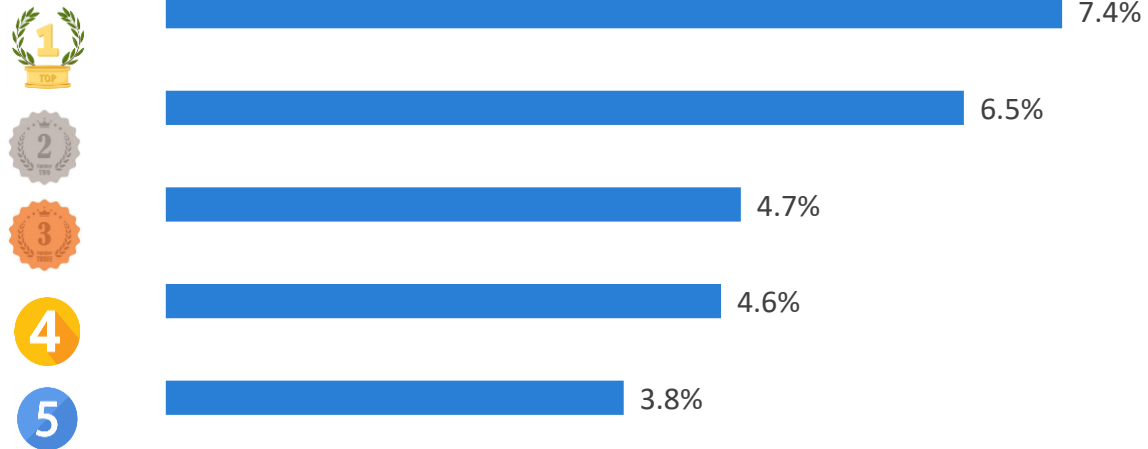
Structure of exports by countries, Mar-2023



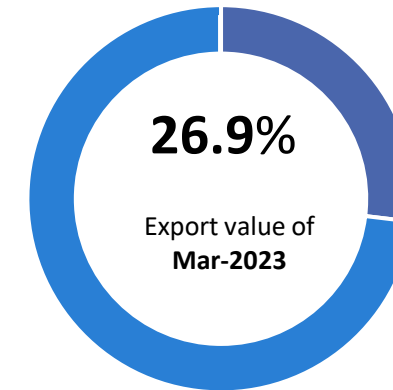


RUBBER

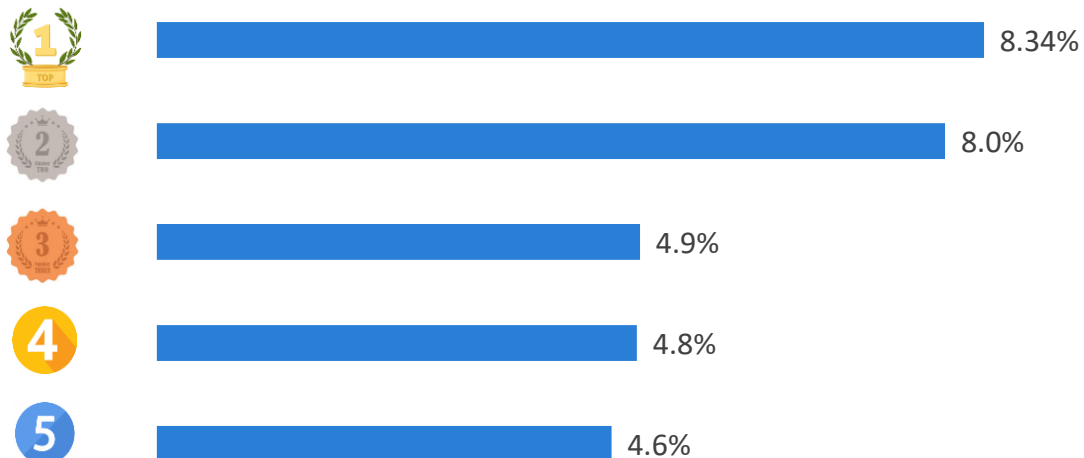
TOP 5 export enterprises by value to the EU, Mar-2023



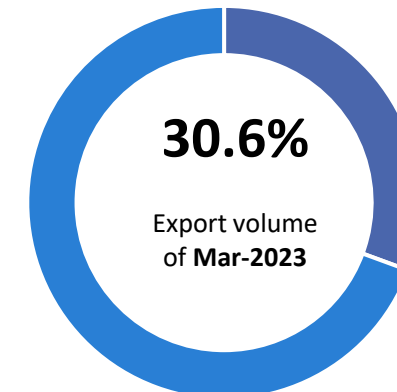
Value ratio of TOP 5 export enterprises to the EU, Mar-2023



TOP 5 export enterprises by volume to the EU, Mar-2023



Volume ratio of TOP 5 export enterprises to the EU, Mar-2023





RUBBER



SPOTLIGHTS

The European Tire and Rubber Manufacturers Association (ETRMA) has released sales figures for replacement tires for the first quarter of 2023, showing a significant drop in demand compared to the same period last year. The replacement tire segment fell 12% in Q1/2023 compared to Q1/2022. The market for truck and bus tires also fell by 18%. Tires for agricultural vehicles also have a similar trend, when sales decreased by 39% compared to the first quarter of 2022. Sales of motorcycle tires also fell, though only at 3%.

<https://www.etrma.org/>

According to the latest report of the Import-Export Department (Ministry of Industry and Trade), in 2022, the Netherlands has boosted the import of natural rubber from Thailand and Indonesia. The natural rubber market share of Thailand and Indonesia in the Netherlands all increased sharply compared to 2021. Specifically, the Netherlands imported 220.31 thousand tons of synthetic rubber (HS 4002), with a value of 566.06 mil. USD, up 9.8% in volume and 27.8% in value compared to 2021. Germany, Belgium, France, China and Japan are the 5 largest rubber-supplying markets for the Netherlands in 2022.

<https://vietnambiz.vn/>

A new statistics from Fitch Solutions Bank shows that rice production in 2023 could be recorded with the largest shortfall in 20 years. Accordingly, the EU's rice import demand is forecasted to increase in 2023.

Rice



Import volume of tropical fruit products from non-European markets is increasing, averaging 4.3%/year over the past 5 years. This is due to the popularity of tropical fruits among European consumers, improvements in canning technology, a growing demand for convenience and an expanded distribution network for these products in Europe.

Fruits and Vegetables



Vietnam still ranks 4th among ASEAN countries in terms of rubber market share in the EU. In the EU market, industry, production, and consumption are growing strongly (production of aircraft, automobiles, motorcycles, equipment and machinery for manufacturing, healthcare, consumer goods). EU consumption demand for rubber and rubber products is very large, especially high-grade rubber (SVR CV) and SVR 10, SVR 20 categories, which are forecasted to have many export opportunities to the EU in the following years.

Rubber



Vietnam is implementing the Trade Agreement between Vietnam and the EU to create a legal framework for Vietnamese wood and wooden products to be exported to the EU (VPA/FLEGT Agreement). Of which, there are legal regulations, on sustainable development of the wood industry. The VPA/FLEGT Agreement is Vietnam's strong point, allowing Vietnam to have a forest governance process. This is an important basis for Vietnam's wood industry to export to the EU.

Wood and wooden products





Any comments, please send to:

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