

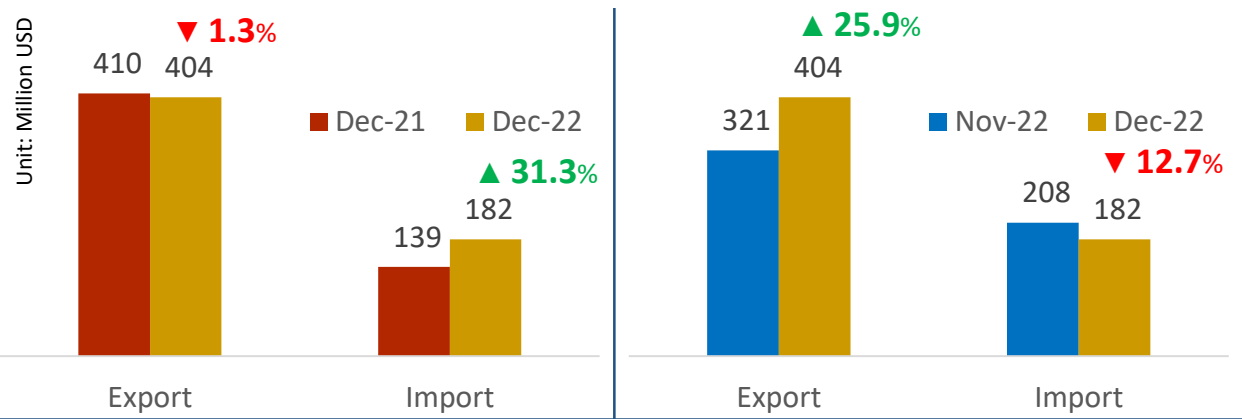
MONTHLY REPORT ON AGRI-PRODUCT EXPORT

FROM VIETNAM TO **THE EU MARKET**

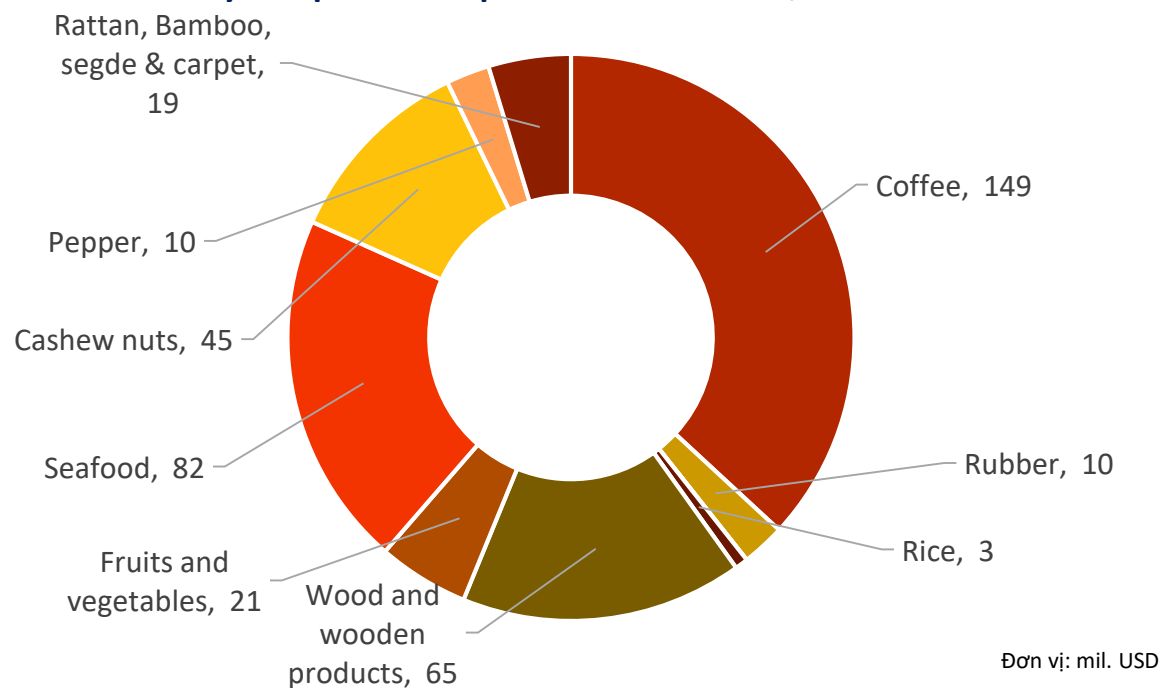


THE SITUATION OF AGRO-FORESTRY-FISHERY (AFF) PRODUCT EXPORT FROM VIETNAM TO THE EU IN DECEMBER 2022

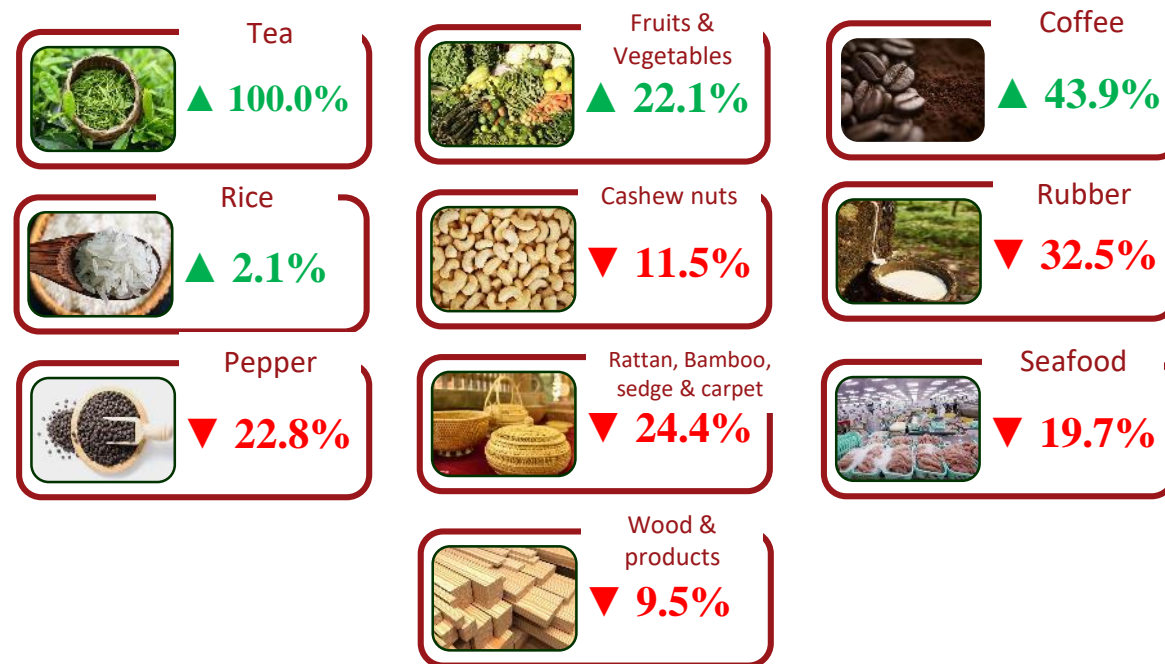
AFF product import-export turnover between Vietnam and the EU, Dec-2022



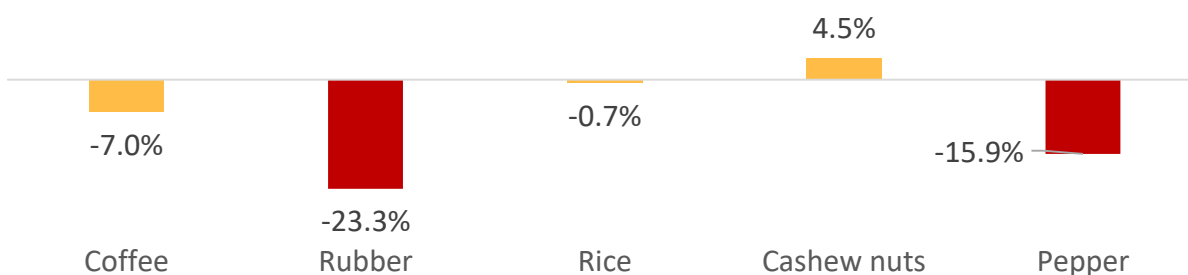
Key AFF product export value to the EU, Dec-2022



Changes in key AFF product export value to the EU in Dec-2022 compared to Dec-2021



Changes in average export value of key AFF products to the EU in Dec-2022 compared to Dec-2021



EU publishes food safety control list for the first 6 months of 2023

On 27 January 2023, the European Commission published Regulation (EU) 2023/174, issued on 26 January 2023,

amending Regulation (EU) 2019/1793 on the temporary application of measures official and emergency measures to control certain foods imported into the EU.

Accordingly, for Vietnam, spice items

that were controlled at 50% at the previous announcement such as coriander, basil, mint, and parsley have been removed from the control list. Currently, only chili peppers are on the EU border control list with a quality control frequency of 50%.

Source: Ministry of Industry and Trade

Eurozone can avoid recession in 2023

The economies in 20 Eurozone countries grew in January, marking the first increase in the past 8 months. The data is seen as the latest evidence that the European economy can avoid a recession that analysts have said is almost certain this year.

Europe's economic picture is improving in the context of economic experts becoming optimistic about the region's economic prospects this year. China's recent reopening has helped lift European economic confidence to its highest level since May last year.

There is still the possibility that the Eurozone economy will slide into recession again because borrowing interest rates are

increasing due to interest rate increases to fight inflation by the European Central Bank (ECB). However, any recession if it occurs in the Eurozone this year "could be much less severe than initially feared".

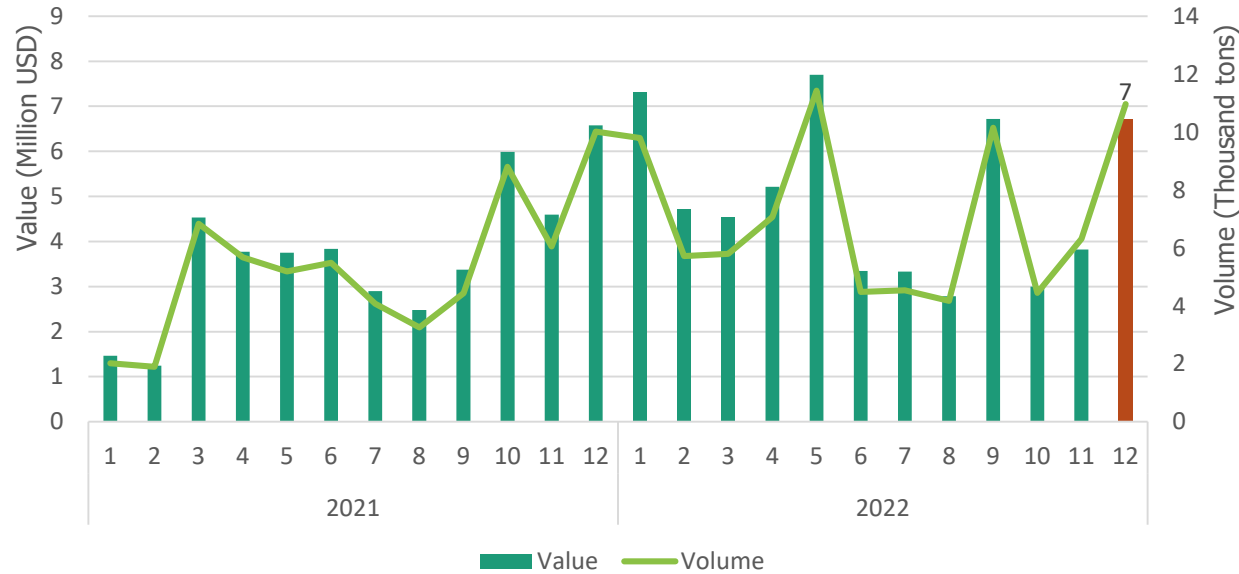
Source: Vneconomy.vn





RICE

Export volume and value to the EU, Dec-2022



Export results to the EU, Dec-2022

VALUE

6.7 mil. USD



↗ Increase **75.7%** compared to Nov-2022

↗ Increase **2.1%** compared to Dec-2021

↑ **3 mil. USD** more than the monthly average rate in 2021

❖ Accumulated 2022 reaches **59.2 mil. USD**, **132.9%** of total 2021

VOLUME

11.0 thousand tons



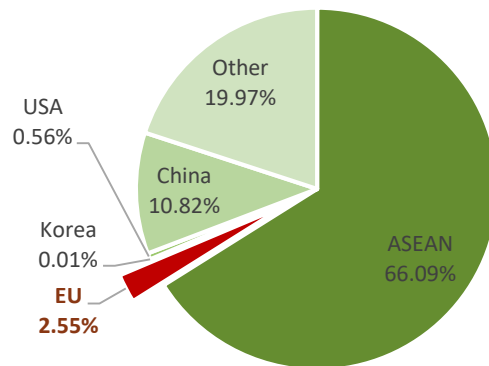
↗ Increase **73.7%** compared to Nov-2022

↗ Increase **9.4%** compared to Dec-2021

↑ **5,654 tons** more than the monthly average rate in 2021

❖ Accumulated 2022 reaches **84.9 thousand tons**, **133.2%** of total 2021

Percentage of export value to the EU, Dec-2022



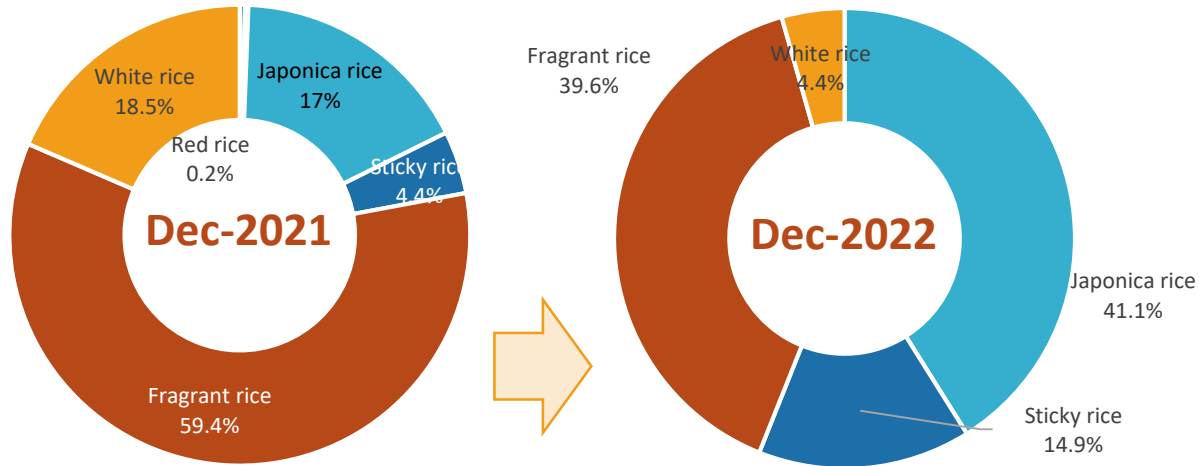
Changes in percentage of export value to the EU, Dec-2022



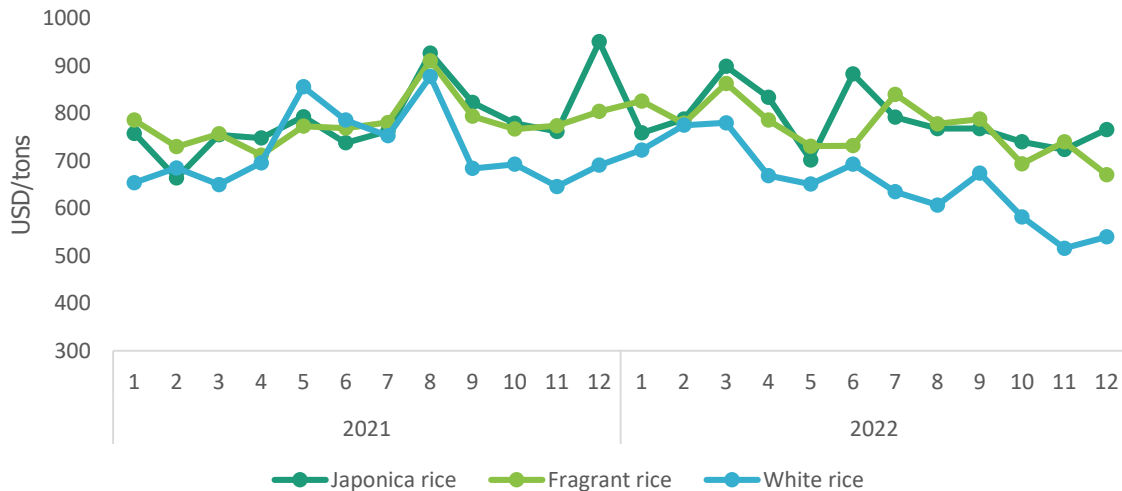


RICE

Structure of exports by products to the EU, Dec-2022



Average export rice price to the EU, Dec-2022



Export results to the EU, Dec-2022



Japonica rice

Value: **2.3** mil. USD

Increase **9%** compared to Nov-2022

Increase **107%** compared to Dec-2021

Fragrant rice

Value: **2.2** mil. USD

Increase **100%** compared to Nov-2022

Decrease **43%** compared to Dec-2021

Sticky rice

Value: **0.8** mil. USD

Increase **8%** compared to Nov-2022

Increase **191%** compared to Dec-2021

Japonica rice

The average export price in Dec-2022 is **766** USD/tons; **increases 6%** compared to the previous month; and **decreases 19%** compared to the same period of 2021.

Fragrant rice

The average export price in Dec-2022 is **671** USD/tons; **decreases 9%** compared to the previous month; and **decreases 17%** compared to the same period of 2021.

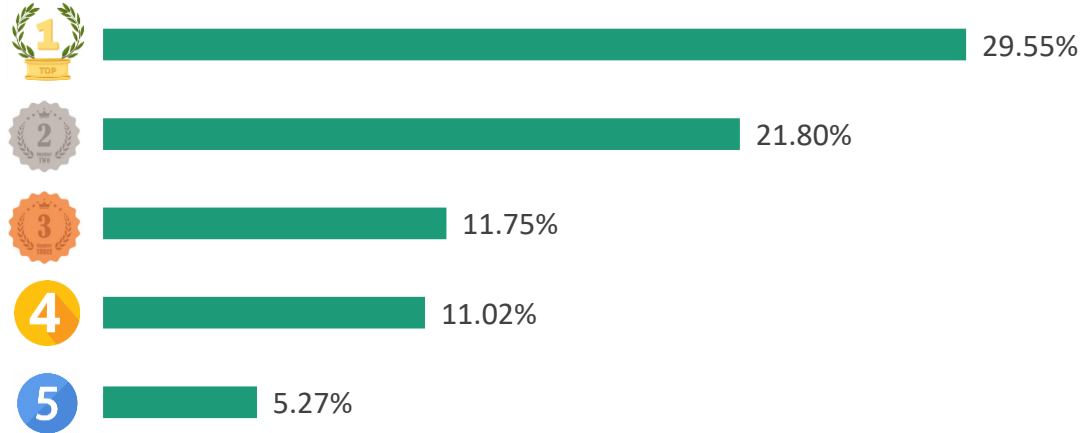
White rice

The average export price in Dec-2022 is **540** USD/tons; **increases 5%** compared to the previous month; and **decreases 22%** compared to the same period of 2021.

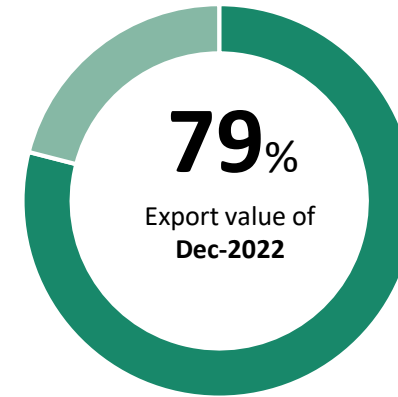


RICE

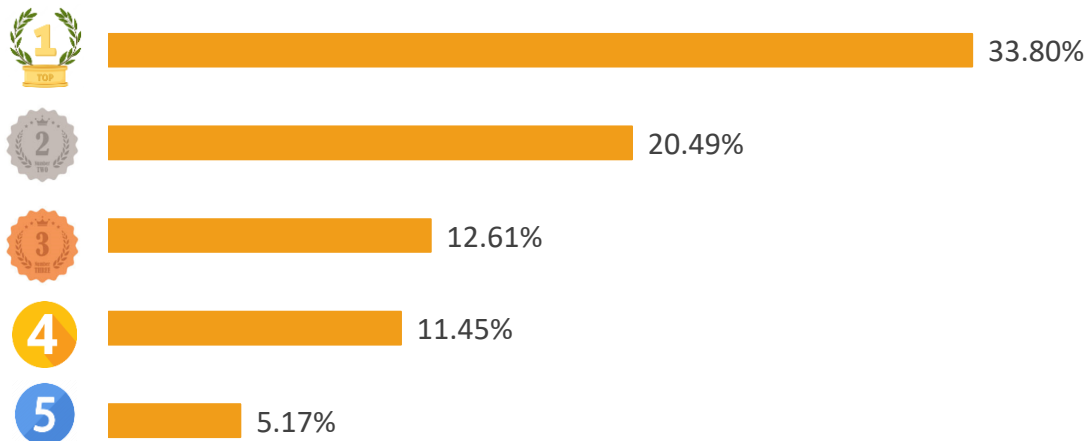
TOP 5 export enterprises by value to the EU, Dec-2022



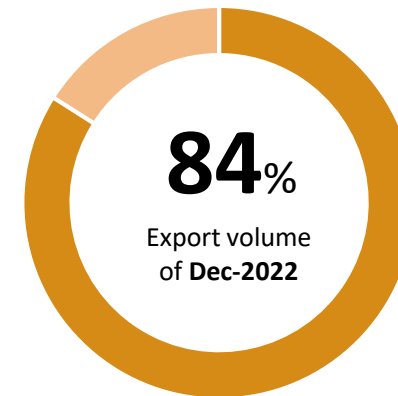
Value ratio of TOP 5 export enterprises to the EU, Dec-2022



TOP 5 export enterprises by volume to the EU, Dec-2022



Volume ratio of TOP 5 export enterprises to the EU, Dec-2022





RICE

SPOTLIGHTS



In a recent report by the US Department of Agriculture (USDA), EU rice production in the 2022-2023 crop year is forecast to decrease by more than 25% compared to the previous crop and is the lowest level in 38 years since 1984-1985.

The main rice producers in the region are Italy and Spain, which account for 80% of the total production, both experiencing severe drought.

Source: Vietnambiz.vn





FRUITS AND VEGETABLES (EXPORT)

Export value to the EU, Dec-2022



Export results to the EU, Dec-2022



VALUE
25.3

mil. USD

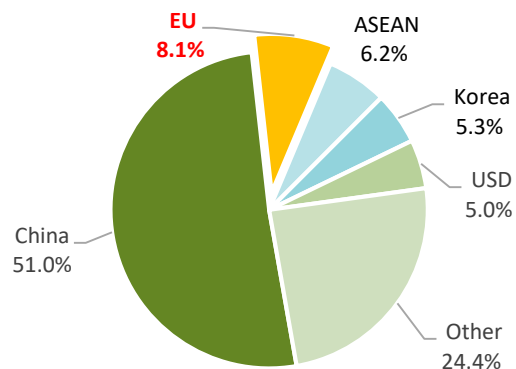
Increase **19.2%** compared to Nov-2022

Increase **22.1%** compared to Dec-2021

5.9 mil. USD more than the monthly average rate in 2022

Accumulated 2022 reaches **232.4 mil. USD**

Percentage of export value to the EU, Dec-2022



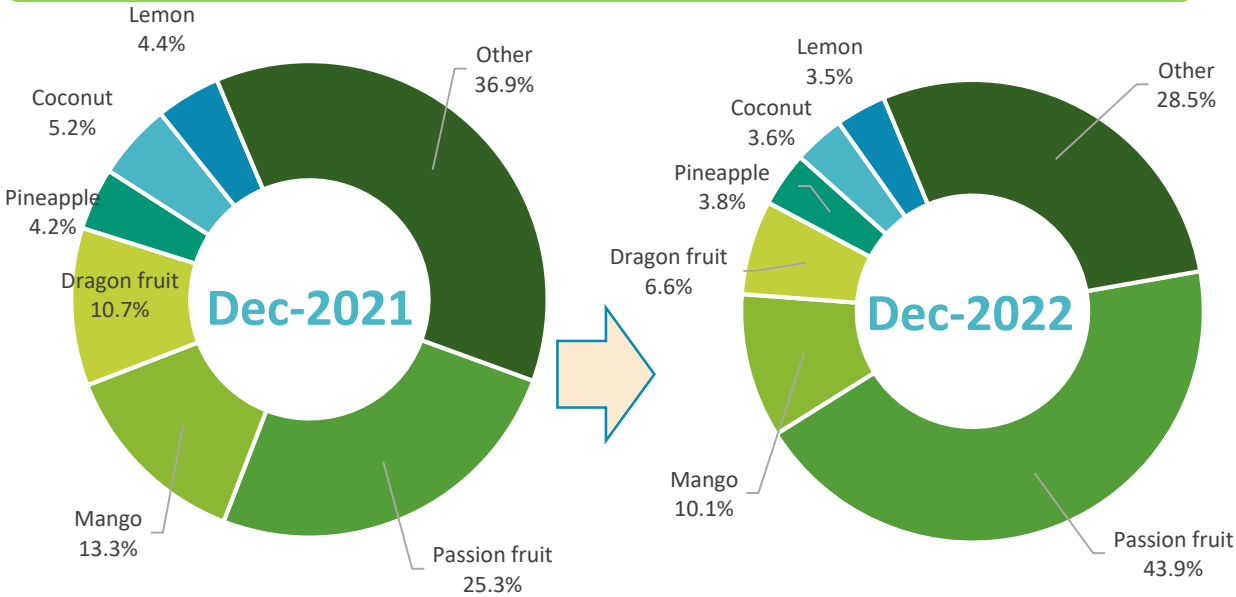
Changes in percentage of export value to the EU, Dec-2022





FRUITS AND VEGETABLES (EXPORT)

Structure of exports by products to the EU, Dec-2022



Export results of some main products to the EU, Dec-2022



Passion fruit

Value: **11.1** mil. USD
 Increase **8.3%** compared to Nov-2022
 Increase **111.6%** compared to Dec-2021



Mango

Value: **2.6** mil. USD
 Increase **37.3%** compared to Nov-2022
 Decrease **7.1%** compared to Dec-2021



Dragon fruit

Value: **1.7** mil. USD
 Increase **75.1%** compared to Nov-2022
 Decrease **24.8%** compared to Dec-2021



Pineapple

Value: **0.97** mil. USD
 Increase **122.8%** compared to Nov-2022
 Increase **10.6%** compared to Dec-2021



Coconut

Value: **0.9** mil. USD
 Increase **3.4%** compared to Nov-2022
 Decrease **15.9%** compared to Dec-2021



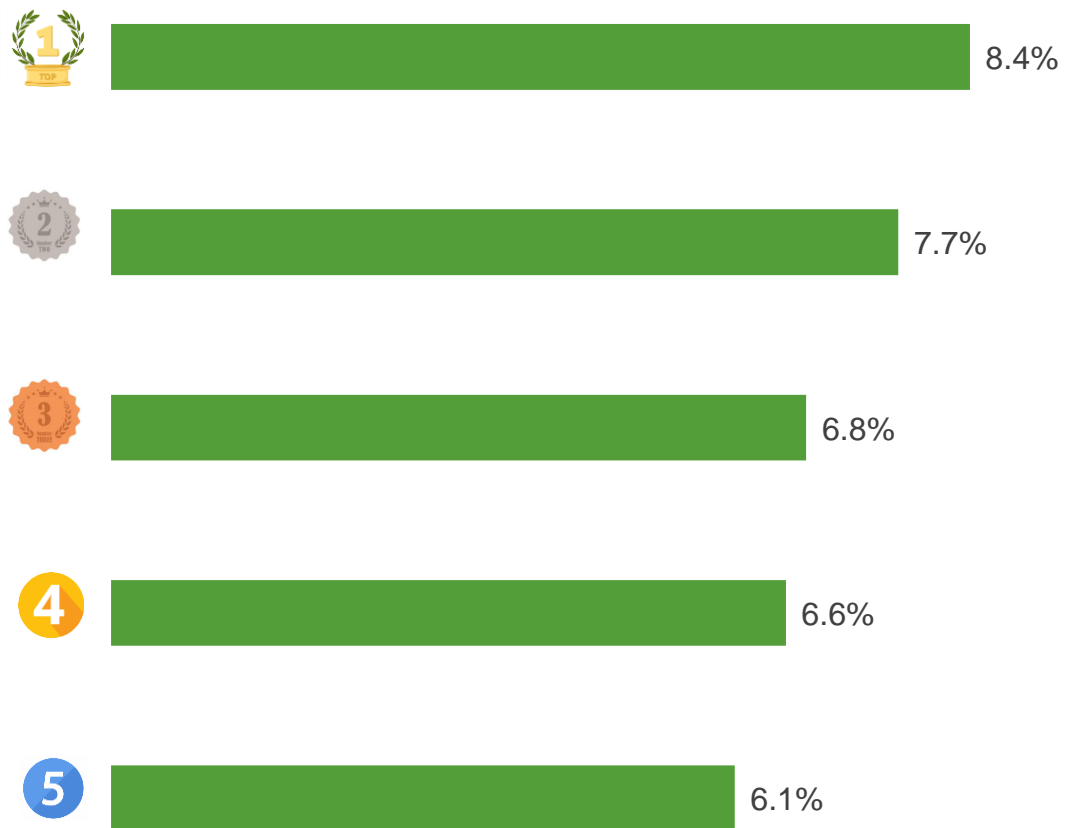
Lemon

Value: **0.89** mil. USD
 Decrease **38.3%** compared to Nov-2022
 Decrease **1.7%** compared to Dec-2021

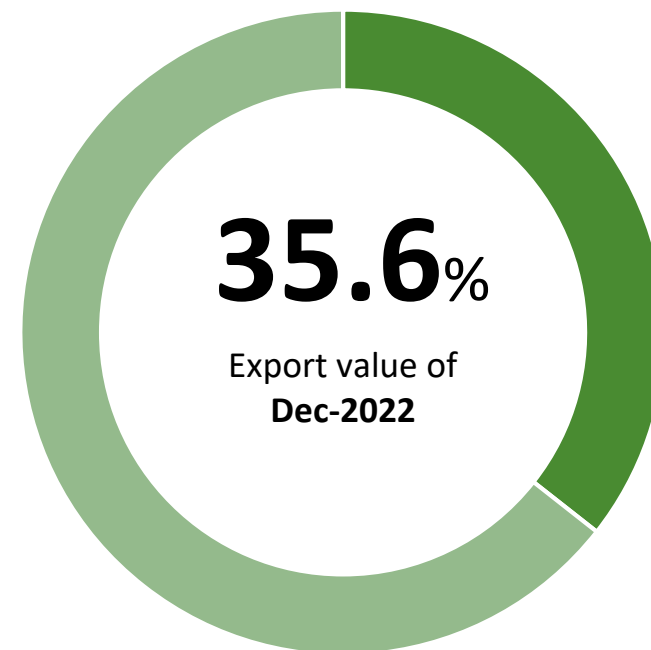


FRUITS AND VEGETABLES (EXPORT)

TOP 5 export enterprises by value to the EU, Dec-2022



Value ratio of TOP 5 export enterprises to the EU, Dec-2022





FRUITS AND VEGETABLES (IMPORT)

Import value from the EU, Dec-2022



Import results from the EU, Dec-2022

VALUE
9,5
mil. USD



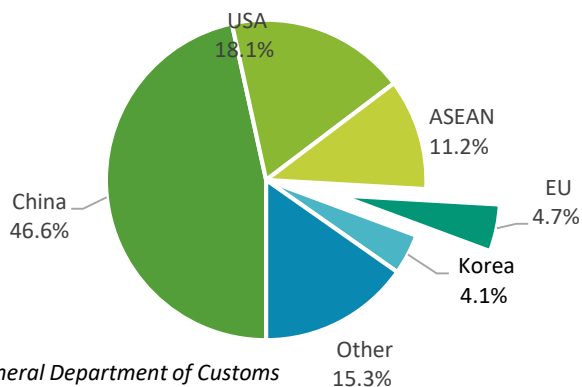
Increase **63.1%** compared to Nov-2022

Increase **192.1%** compared to Dec-2021

5.3 mil. USD more than the monthly average rate in 2022

Accumulated 2022 reaches **49.6 mil. USD**

Percentage of import value from the EU, Dec-2022



Changes in percentage of import value from the EU, Dec-2022

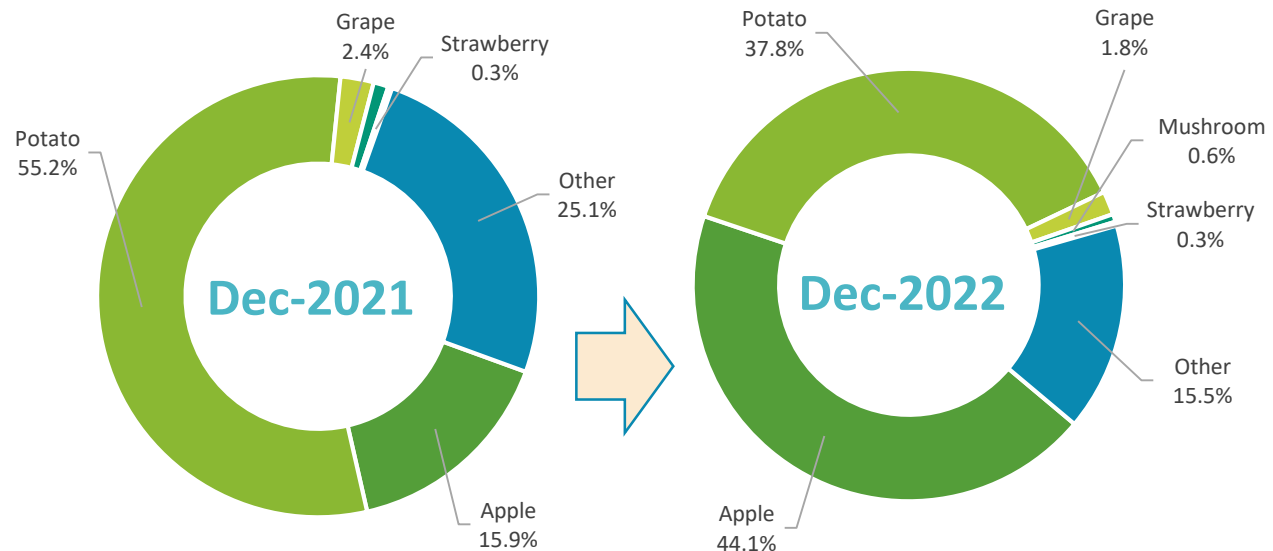




FRUITS AND VEGETABLES (IMPORT)

Structure of imports by products from the EU, Dec-2022

Import results of some main products from the EU, Dec-2022



Apple

Value: **4,2** mil. USD

Increase **123,3%** compared to Nov-2022

Increase **710,3%** compared to Dec-2021



Potato

Value: **3,6** mil. USD

Increase **25,1%** compared to Nov-2022

Increase **99,8%** compared to Dec-2021



Grape

Value: **0,17** mil. USD

Increase **282,1%** compared to Nov-2022

Increase **110,5%** so compared to Dec-2021



Mushroom

Value: **55** thousand USD

Increase **2,0%** compared to Nov-2022

Increase **57,1%** compared to Dec-2021



Strawberry

Value: **28** thousand USD

Increase **41,5%** compared to Nov-2022

Increase **198,8%** so compared to Dec-2021

FRUITS AND VEGETABLES

SPOTLIGHTS



According to Fruitnet.com, in 2022, Spain's imports of vegetables and fruits have increased sharply. Specifically, Spain's imports of fresh fruit and vegetables increased by 7% in volume and 15% in value.

According to data from the Customs and Excise Department of the Tax Authority processed by Fepex, the import volume and value of this market has increased by 3.8 million tons and 3.76 billion euros in 2022.

+ Vegetable imports had the highest increase of 1.8 million tons (up 14% in volume), equivalent to more than 1.17 billion Euro (increasing by more than 32% in value).

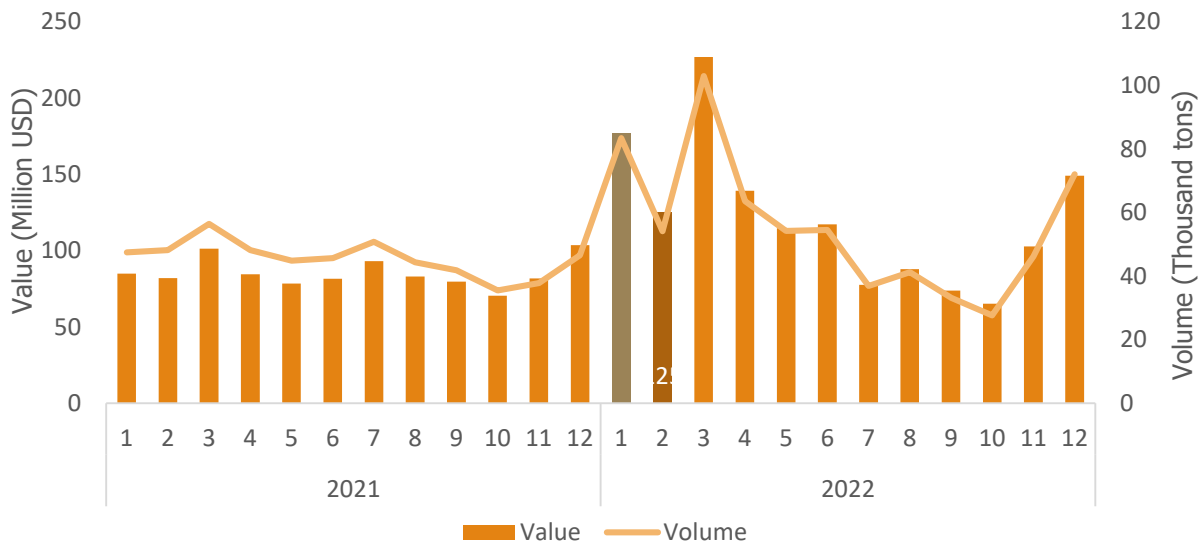
+ Fruit imports reached 2 million tons (up 1%) with a value of 2.59 billion euros, up 9%.

Source: Fruitnet.com



COFFEE

Export volume and value to the EU, Dec-2022



Export results to the EU, Dec-2022

VALUE

149.2 *mil. USD*

Increase **41.5%** compared to Nov-2022

Increase **43.9%** compared to Dec-2021

63.7 mil. USD more than the monthly average rate in 2021

VOLUME

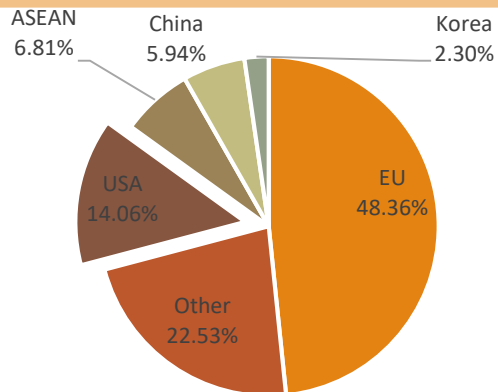
72.1 *thousand tons*

Increase **56.1%** compared to Nov-2022

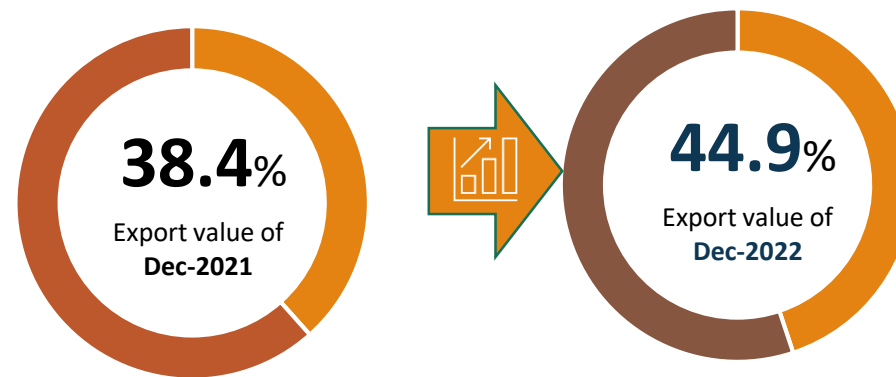
Increase **56.4%** compared to Dec-2021

26.4 thousand tons more than the monthly average rate in 2021

Percentage of export value to the EU, Dec-2022

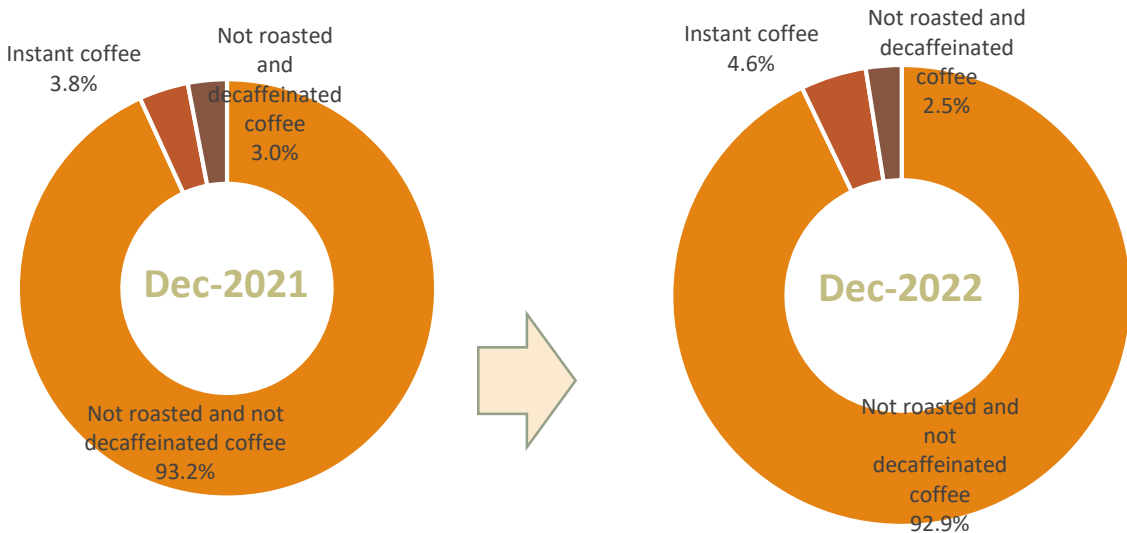


Changes in percentage of export value to the EU, Dec-2022

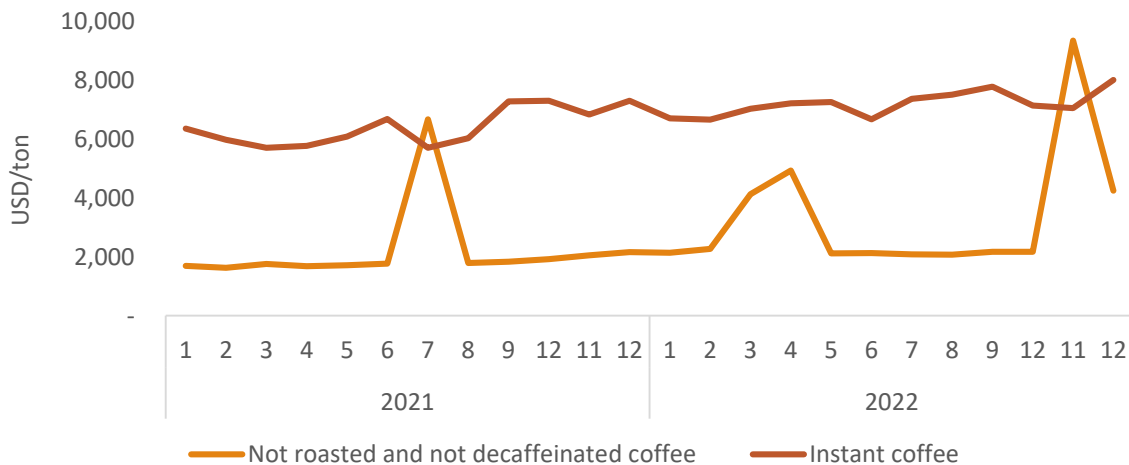


COFFEE

Structure of exports by products to the EU, Dec-2022



Average export price to the EU, Dec-2022



Export results to the EU, Dec-2022



Not roasted and not decaffeinated coffee

Value: **142** mil. USD
 Increase **56.2%** compared to Nov-2022
 Increase **44.1%** compared to Dec-2021



Instant coffee

Value: **5.8** mil. USD
 Increase **5.5%** compared to Nov-2022
 Increase **18.1%** compared to Dec-2021



Not roasted and decaffeinated coffee

Value: **4.6** mil. USD
 Decrease **44.2%** compared to Nov-2022
 Increase **73.7%** compared to Dec-2021

Instant coffee

The average export price in Dec-2022 is **8,006** USD/tons; **increases 13.6%** compared to the previous month; and **increases 9.7%** compared to the same month of 2021.

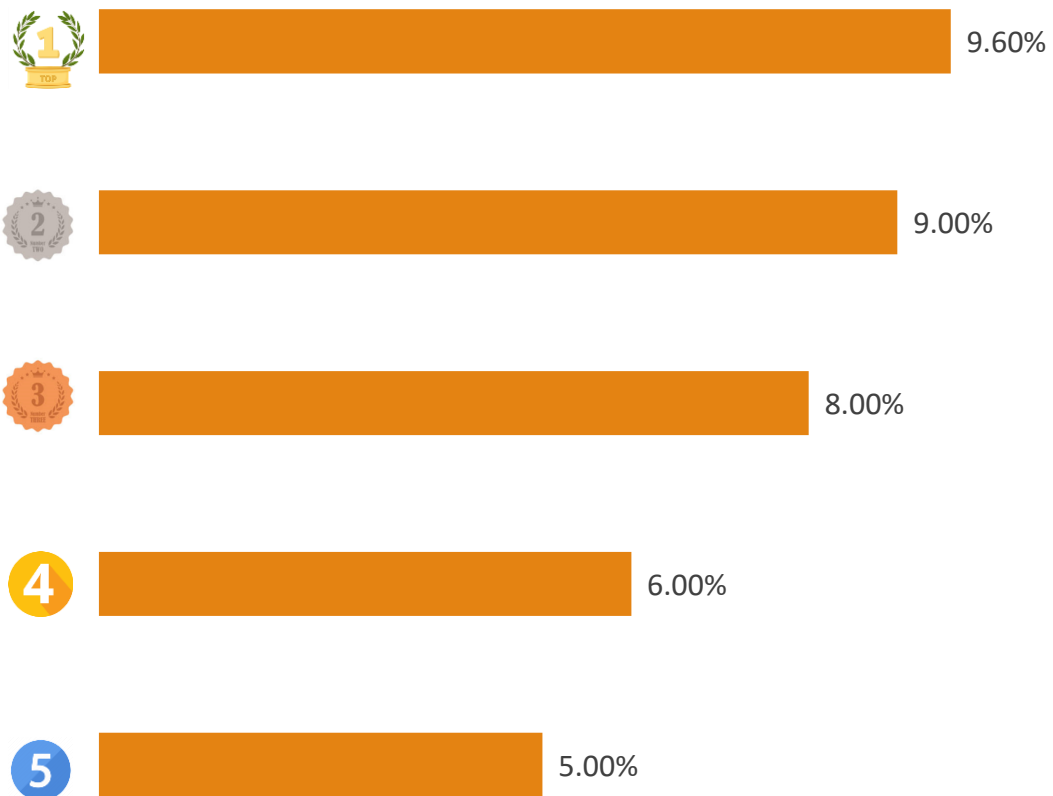
Not roasted and not decaffeinated coffee

The average export price in Dec-2022 is **4,224** USD/tons; **decreases 54.6%** compared to the previous month; and **increases 94.4%** compared to the same month of 2021.

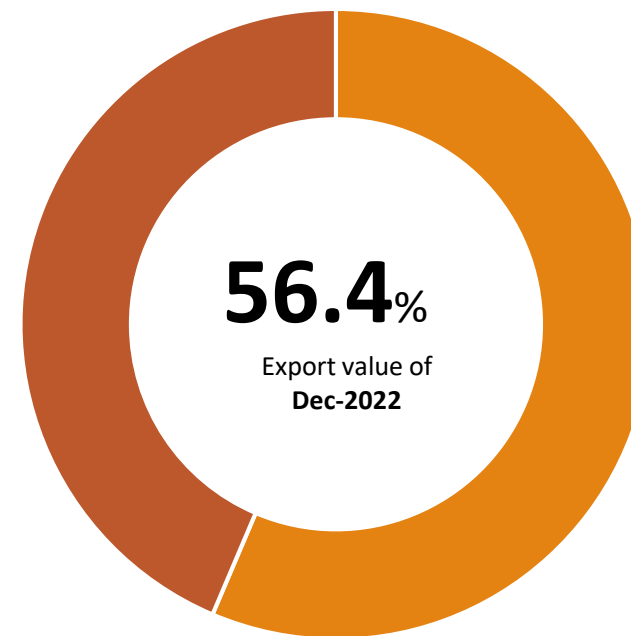


COFFEE

TOP 5 export enterprises by value to the EU, Dec-2022



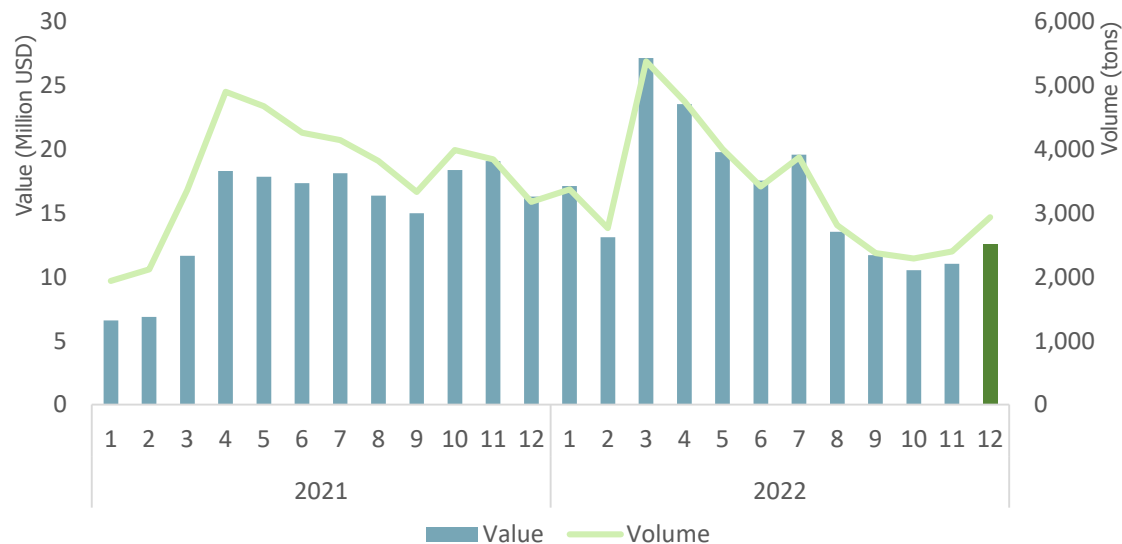
Value ratio of TOP 5 export enterprises to the EU, Dec-2022





PEPPER

Export volume and value to the EU, Dec-2022



Export results to the EU, Dec-2022

VALUE

12.58 mil. USD

↗ Increase **13.9%** compared to Nov-2022

↘ Decrease **22.8%** compared to Dec-2021

↘ **2.6 mil. USD** less than the monthly average rate in 2022

Accumulated 2022 reaches 197.3 mil. USD, 108.4% of total 2021

VOLUME

2,936 tons

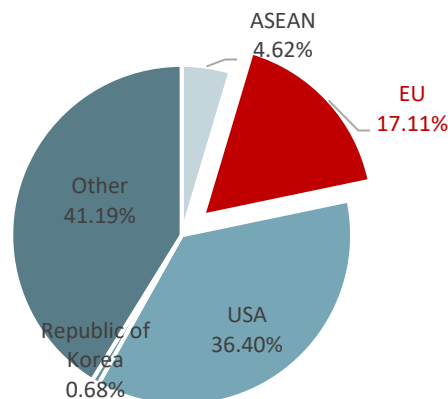
↗ Increase **22.4%** compared to Nov-2022

↘ Decrease **7.7%** compared to Dec-2021

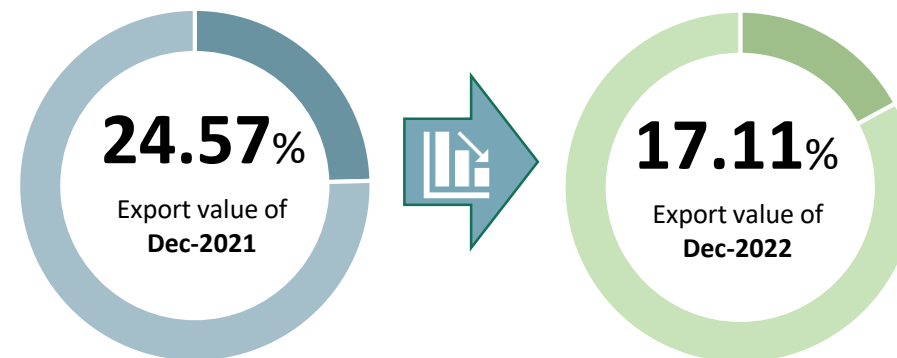
↘ **695 tons** less than the monthly average rate in 2022

Accumulated 2022 reaches 40,404 tons, 92.7% of total 2021

Percentage of export value to the EU, Dec-2022



Changes in percentage of export value to the EU, Dec-2022

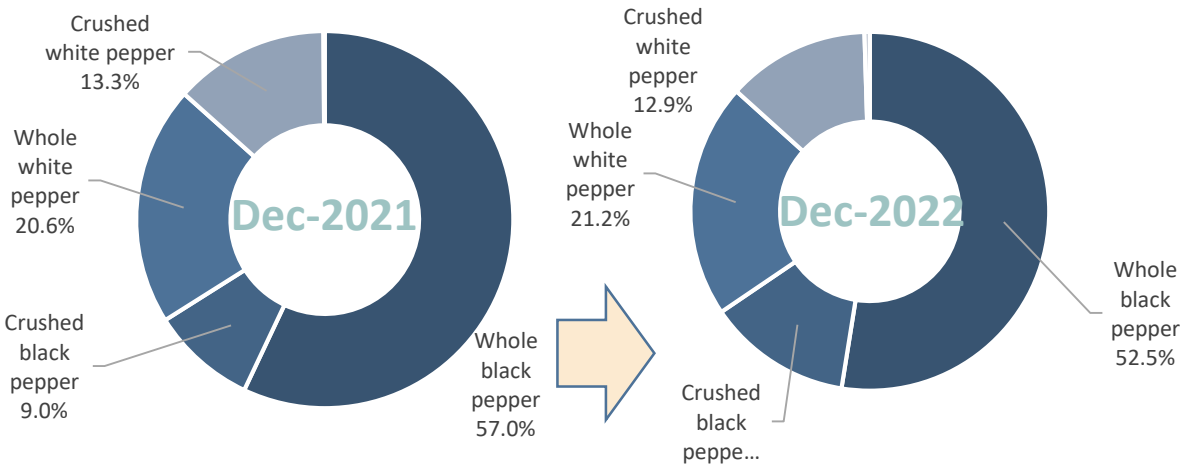


Source: Calculated from data of the General Department of Customs

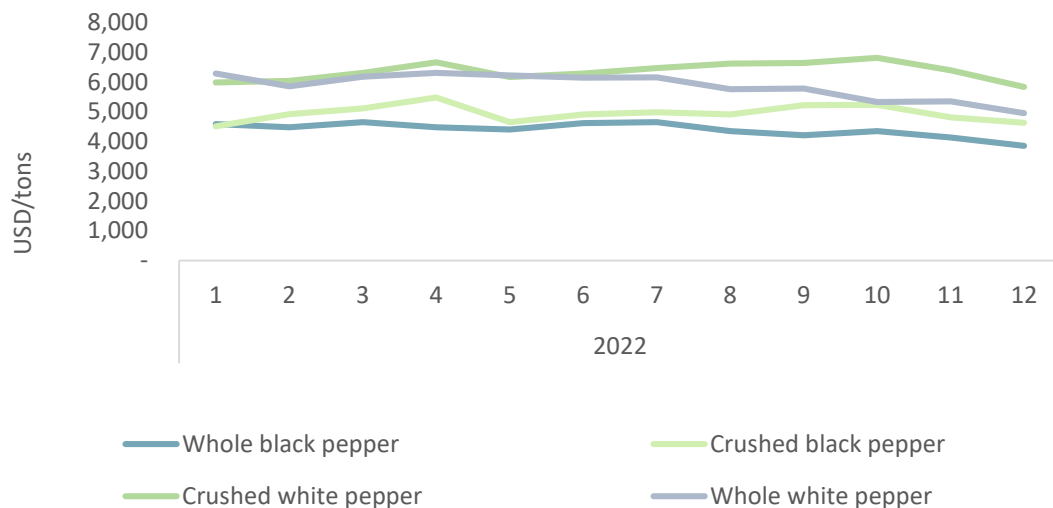


PEPPER

Structure of exports by products to the EU, Dec-2022



Average export price to the EU, Dec-2022



Export results to the EU, Dec-2022



Whole black pepper

Value: **6.61** mil. USD
 Increase **12.79%** compared to Nov-2022
 Decrease **28.93%** compared to Dec-2021



Crushed black pepper

Value: **1.634** mil. USD
 Decrease **14.87%** compared to Nov-2022
 Increase **11.01%** compared to Dec-2021



Whole white pepper

Value: **2.661** mil. USD
 Increase **43.4%** compared to Nov-2022
 Decrease **20.65%** compared to Dec-2021



Crushed white pepper

Value: **1.617** mil. USD
 Increase **19.27%** compared to Nov-2022
 Decrease **25.3%** compared to Dec-2021

Whole black pepper

The average export price in Dec-2022 is **3,850** USD/tons; **decreases 6.9%** compared to the previous month; and **decreases 15.3%** so với cùng kỳ năm 2021.

Whole white pepper

The average export price in Dec-2022 is **4,952** USD/tons; **decreases 7.4%** compared to the previous month; and **decreases 25.4%** so với cùng kỳ năm 2021.

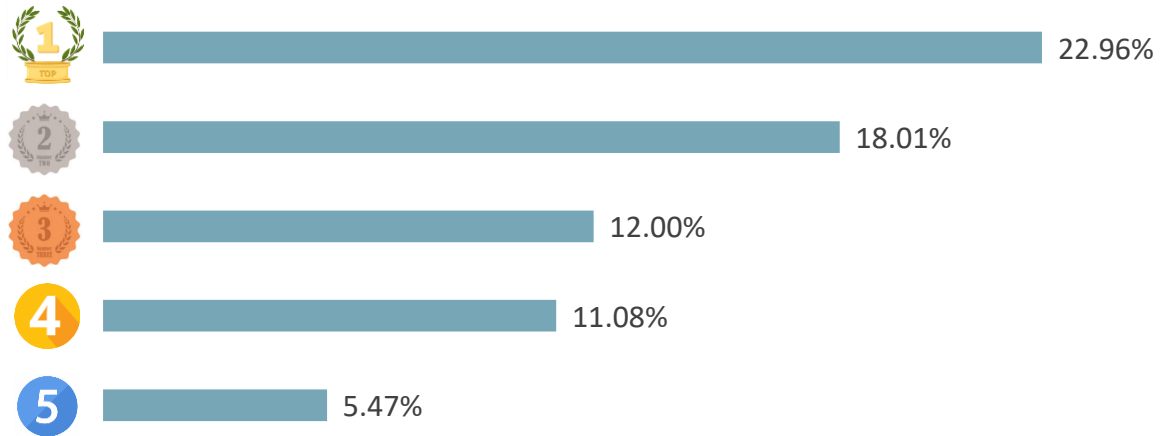
Crushed white pepper

The average export price in Dec-2022 is **5,883** USD/tons; **decreases 8.7%** compared to the previous month; and **decreases 8.5%** so với cùng kỳ năm 2021.

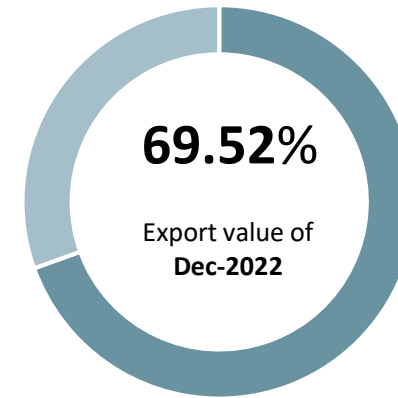


PEPPER

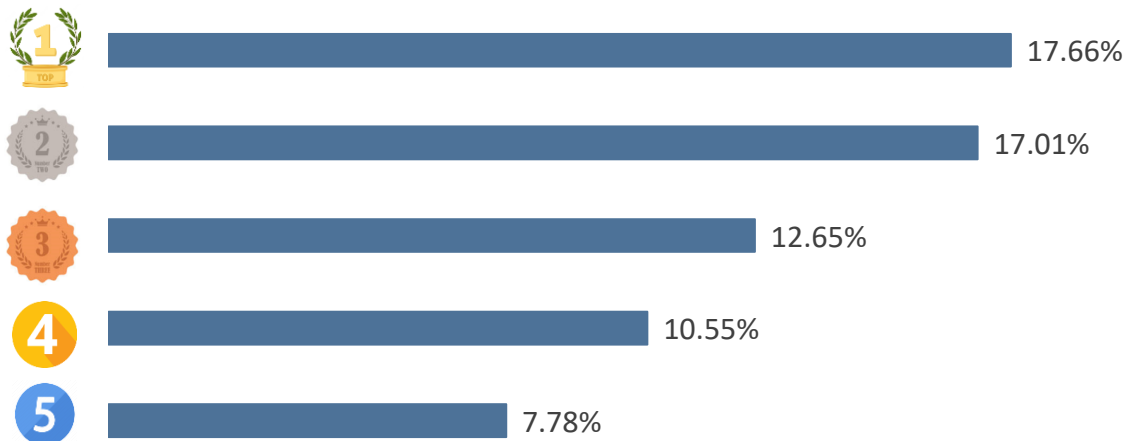
TOP 5 export enterprises by value to the EU, Dec-2022



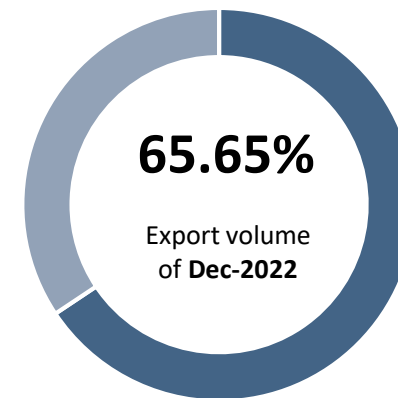
Value ratio of TOP 5 export enterprises to the EU, Dec-2022



TOP 5 export enterprises by volume to the EU, Dec-2022



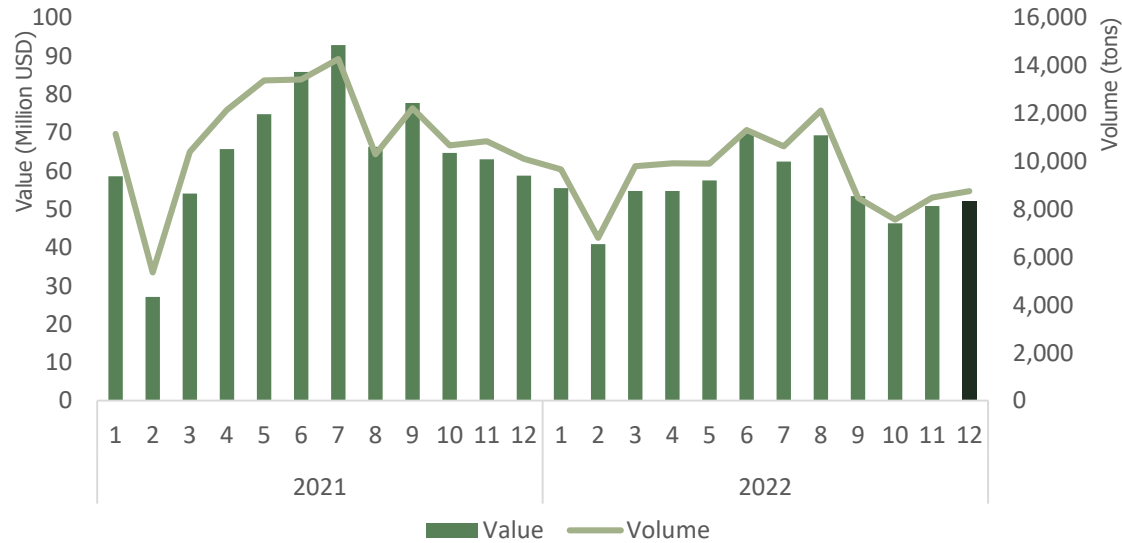
Volume ratio of TOP 5 export enterprises to the EU, Dec-2022





CASHEW NUTS

Export volume and value to the EU, Dec-2022



Export results to the EU, Dec-2022

VALUE

52.02 mil. USD

↑ Increase **2.2%** compared to Nov-2022

↓ Decrease **11.5%** compared to Dec-2021

↓ **13.8 mil. USD** less than the monthly average rate in 2021

Accumulated 2022 reaches 667.8 mil. USD, **85%** of total 2021

VOLUME

8,754 tons

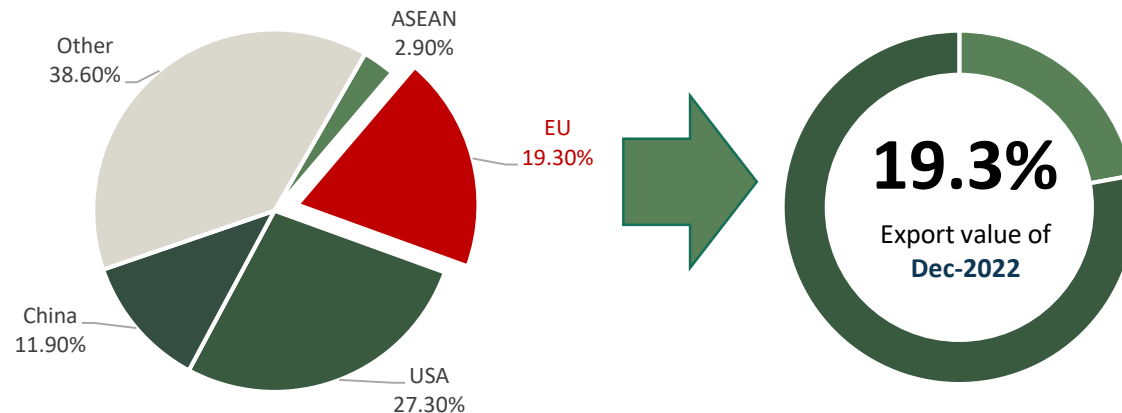
↑ Increase **3.1%** compared to Nov-2022

↓ Decrease **13.4%** compared to Dec-2021

↓ **2,438 tons** less than the monthly average rate in 2021

Accumulated 2022 reaches 113,462 tons, **84%** of total 2021

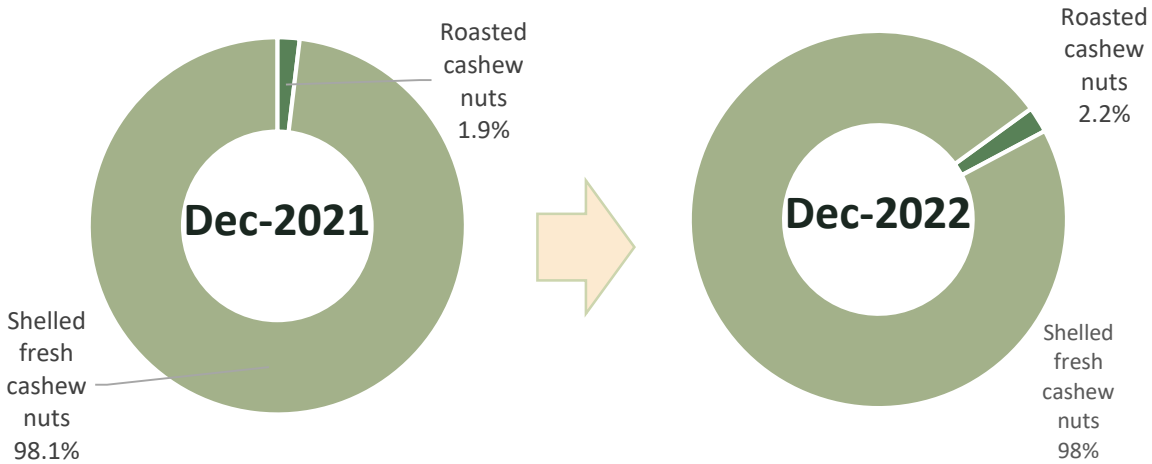
Percentage of export value to the EU, Dec-2022



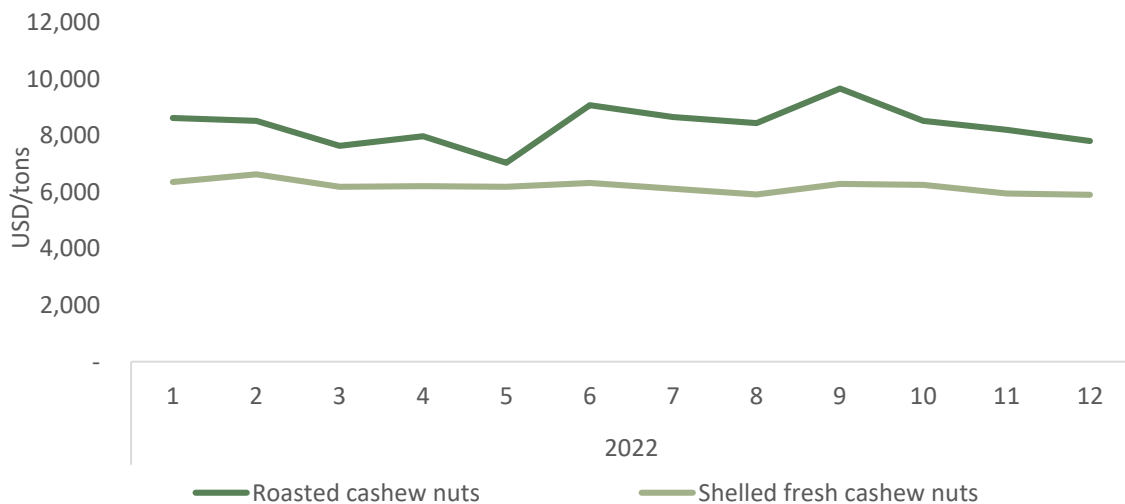


CASHEW NUTS

Structure of exports by products to the EU, Dec-2022



Average export price to the EU, Dec-2022



Export results to the EU, Dec-2022



Shelled fresh cashew nuts

Value: **50.862** mil. USD

Increase **2.1%** compared to Nov-2022

Decrease **17.81%** compared to Dec-2021



Roasted cashew nuts

Value: **1.15** mil. USD

Increase **13.08%** compared to Nov-2022

Decrease **3.95%** compared to Dec-2021

Shelled fresh cashew nuts

The average export price in Dec-2022 is **5,898** USD/tons; **decreases 0.9%** compared to the previous month; and **decreases 9.7%** compared to the same month of 2021.

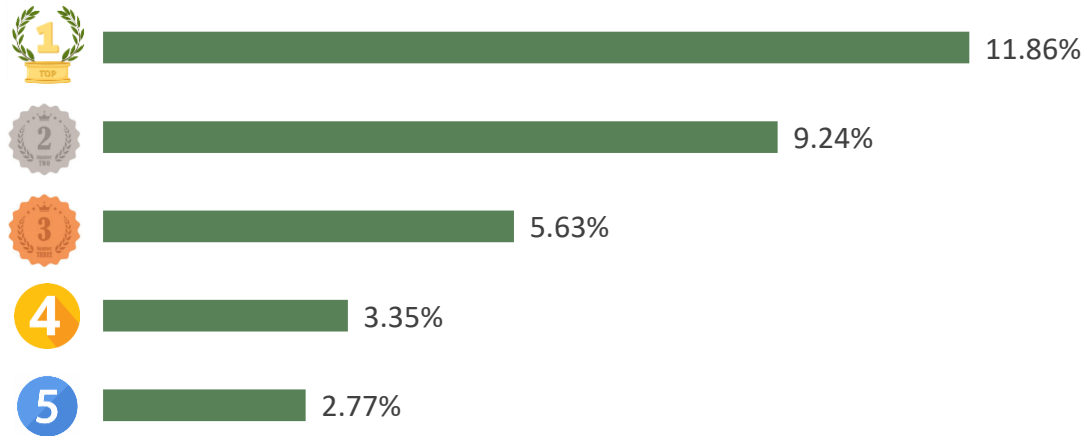
Roasted cashew nuts

The average export price in Dec-2022 is **7,806** USD/tons; **decreases 4.8%** compared to the previous month; and **decreases 18%** compared to the same month of 2021.

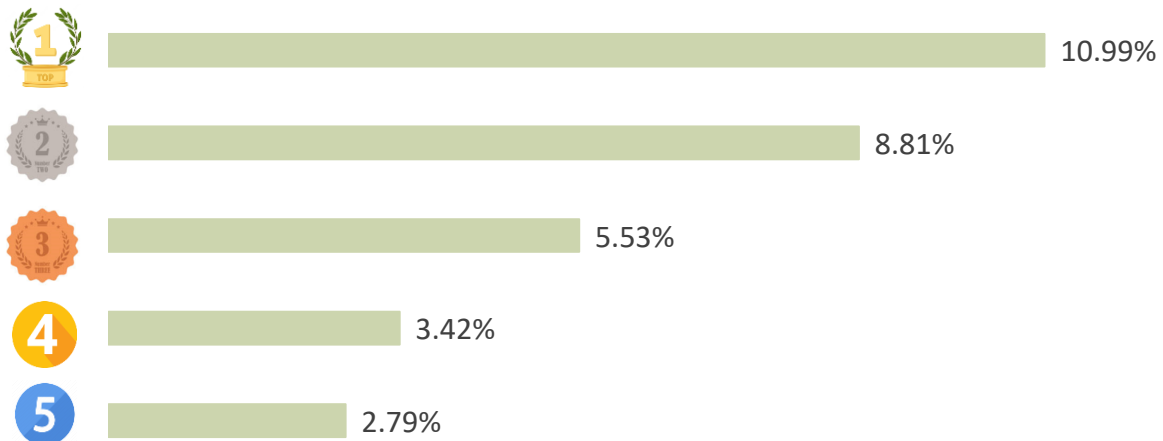


CASHEW NUTS

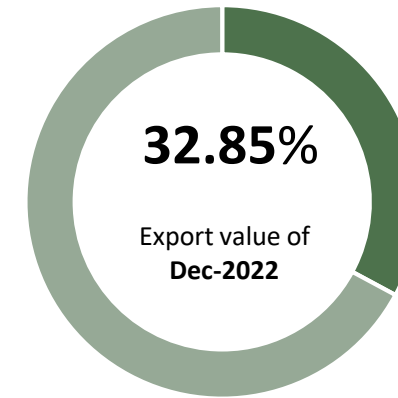
TOP 5 export enterprises by value to the EU, Dec-2022



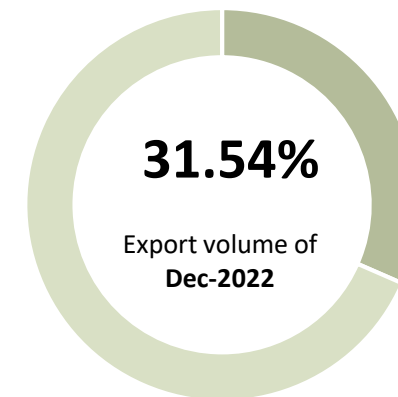
TOP 5 export enterprises by volume to the EU, Dec-2022



Value ratio of TOP 5 export enterprises to the EU, Dec-2022



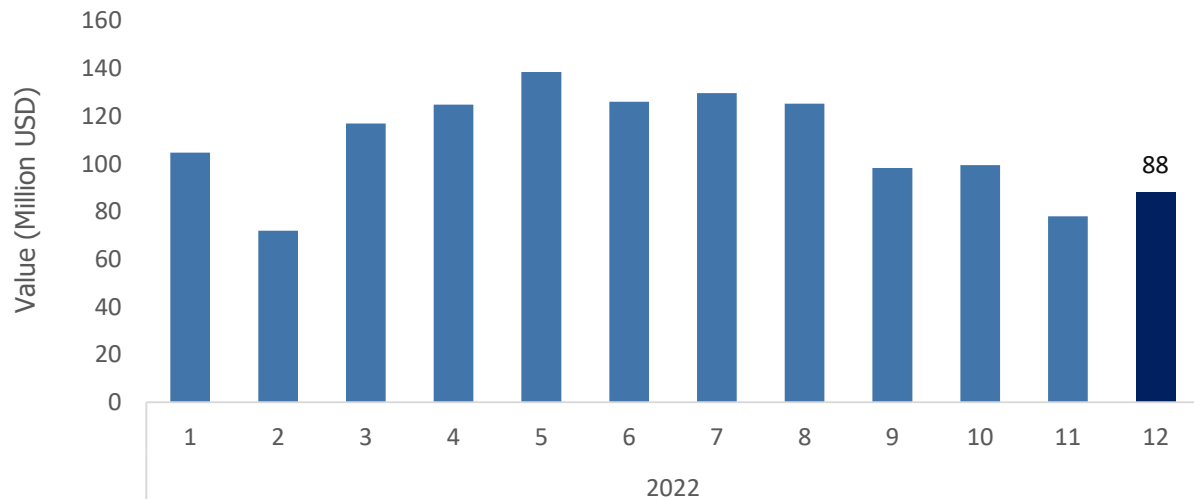
Volume ratio of TOP 5 export enterprises to the EU, Dec-2022





SEAFOOD

Export volume and value to the EU, Dec-2022



Export results to the EU, Dec-2022

VALUE

88 *mil. USD*

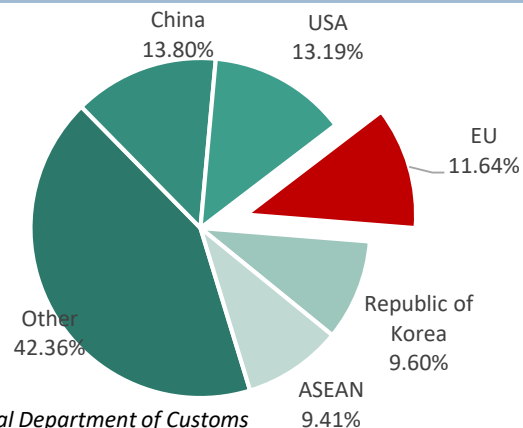
\$

↗ Increase **12.8%** compared to Nov-2022

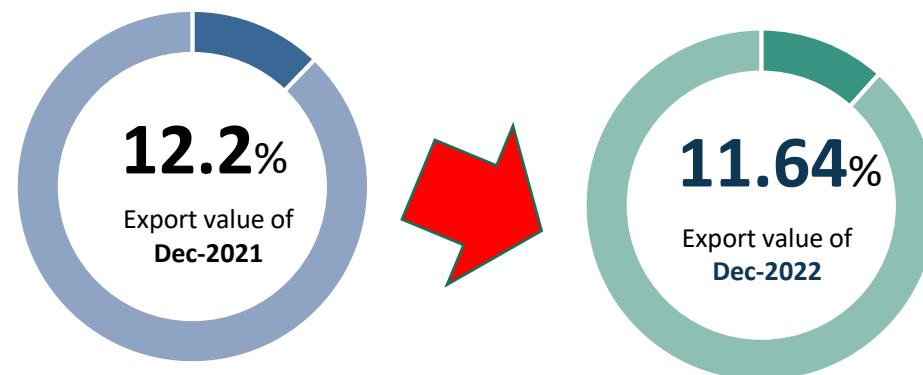
↘ Decrease **19.7%** compared to Dec-2021

❖ Accumulated 2022 reaches **1.3** bil. USD, increase **21.8%** compared to 2021

Percentage of export value to the EU, Dec-2022



Changes in percentage of export value to the EU, Dec-2022

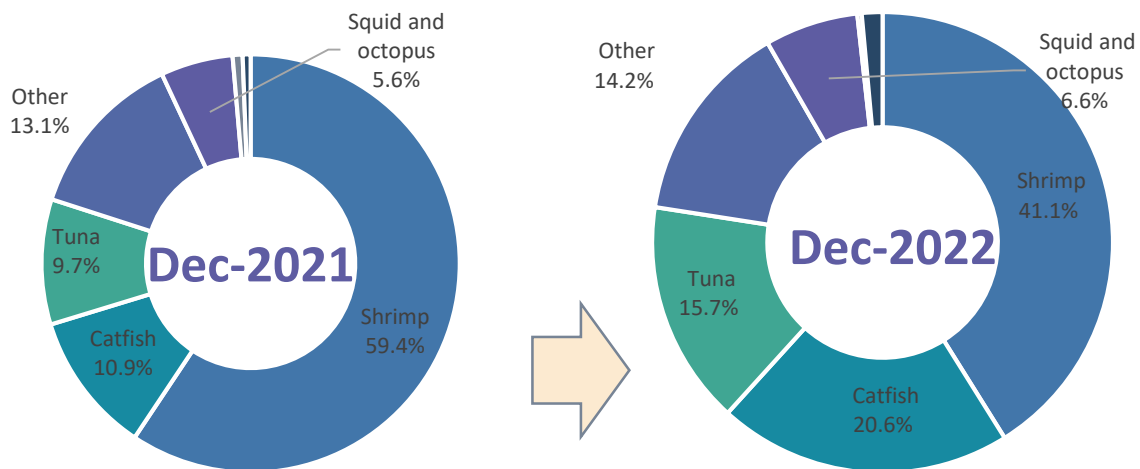


Source: Calculated from data of the General Department of Customs

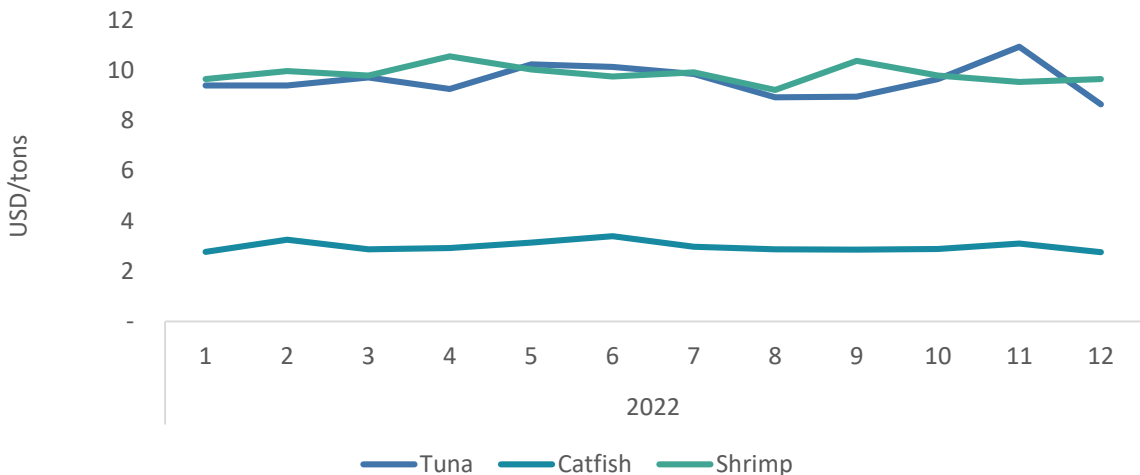


SEAFOOD

Structure of exports by products to the EU, Dec-2022



Average export price to the EU, Dec-2022



Export results to the EU, Dec-2022



Shrimp

Value: **36.2** mil. USD

Decrease **3.2%** compared to Nov-2022

Decrease **44.4%** compared to Dec-2021



Catfish

Value: **18.1** mil. USD

Increase **26.3%** compared to Nov-2022

Increase **51.6%** compared to Dec-2021



Tuna

Value: **13.8** mil. USD

Increase **69%** compared to Nov-2022

Increase **30.4%** compared to Dec-2021

Tuna

The average export price in Dec-2022 is **8.6 USD/kg**; **decreases 21%** compared to the previous month; and **increases 12.1%** compared to the same month of 2021.

Catfish

The average export price in Dec-2022 is **2.8 USD/kg**; **decreases 11.1%** compared to the previous month; and **decreases 3.9%** compared to the same month of 2021

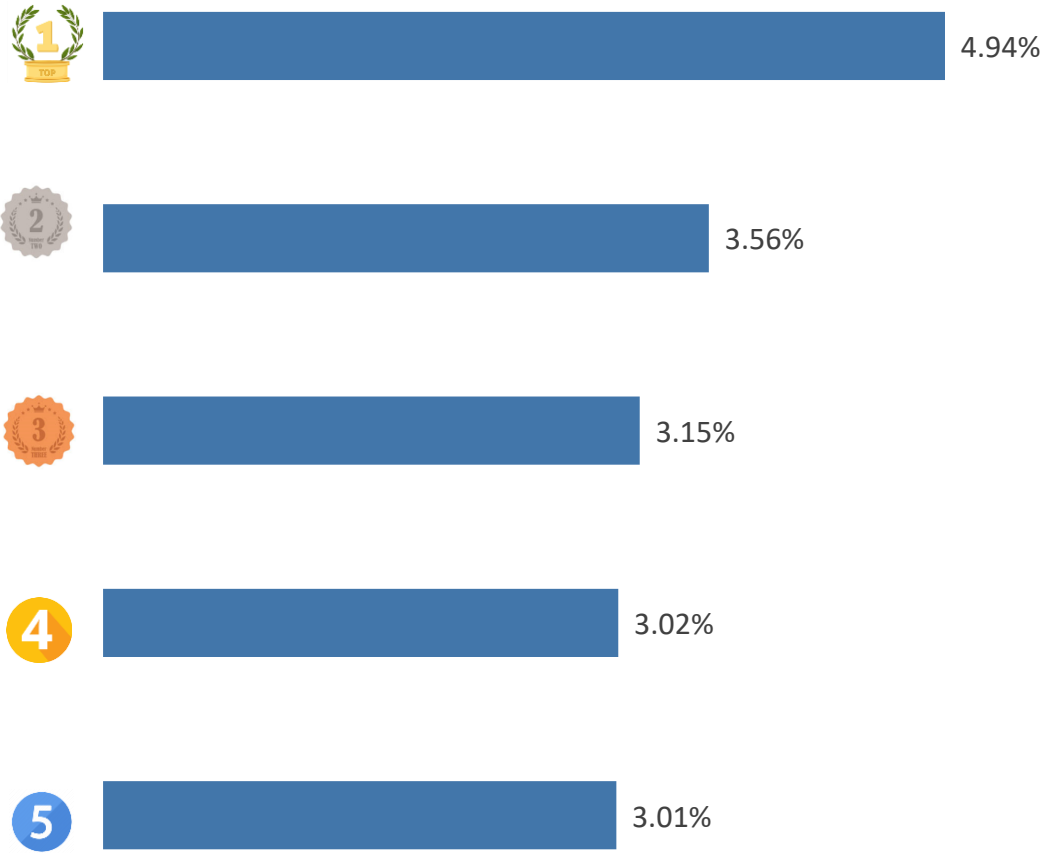
Shrimp

The average export price in Dec-2022 is **9,6 USD/kg**; **increases 1.3%** compared to the previous month; and **decreases 2.1%** compared to the same month of 2021

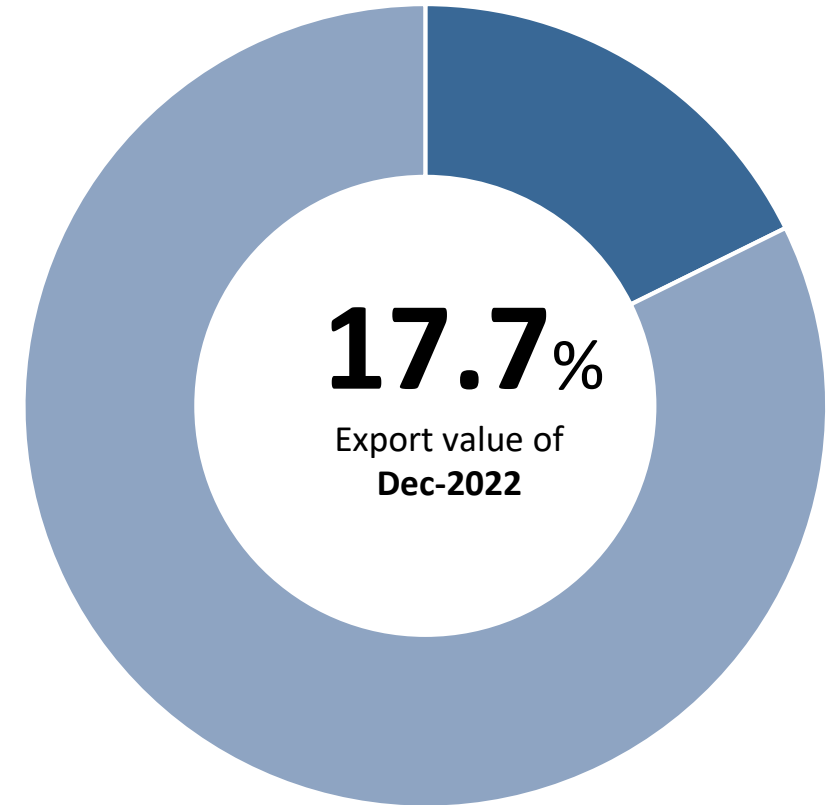


SEAFOOD

TOP 5 export enterprises by value to **the EU, Dec-2022**



Value ratio of TOP 5 export enterprises to **the EU, Dec-2022**



SPOTLIGHTS



01

The UK increases imports of whitefish from Norway

2022 was a record year for Norwegian seafood exports to the UK in terms of value, with a significant increase in whole frozen cod. A number of other species also showed increased demand and affirmed the strong position of Norwegian seafood in the UK market. The increase in UK imports is due to sanctions on imports from Russia, giving Norwegian cod an advantage in the UK market.

Source: VASEP (1/2023)

02

Seafood sales in the UK decreases

Continuing concerns about inflation, British grocery reduced seafood prices to stimulate demand as revenue decreased in December 2022. Chilled fish sales decreased 1.3% in the last quarter of 2022. Wild fish sales decreased 6% in the last quarter of 2022 due to an 11% price increase.

Source: VASEP (1/2023)

03

FAO recommends that the EU fishing sector should prioritize decarbonization

Within the framework of the European Green Deal (EGD), the EU fishing fleet has been repeatedly called upon to make more efforts to accelerate the decarbonization of the industry. The EU aims to be carbon neutral by 2050, a decision that requires fleets to significantly cut their carbon emissions. According to FAO, part of the budget for fisheries should be set aside to invest in development projects and build new fleets and green transformation to meet the goals of the EGD.

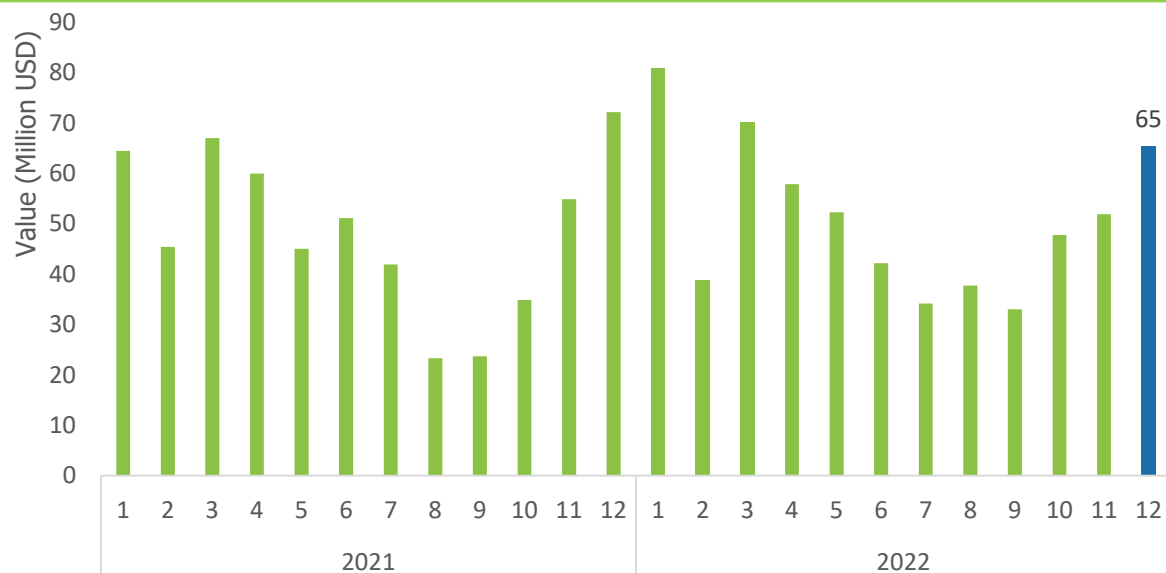
Source: Vasep (1/2023)





WOOD AND WOODEN PRODUCTS

Export volume and value to the EU, Dec-2022



Export results to the EU, Dec-2022

VALUE



65

mil. USD

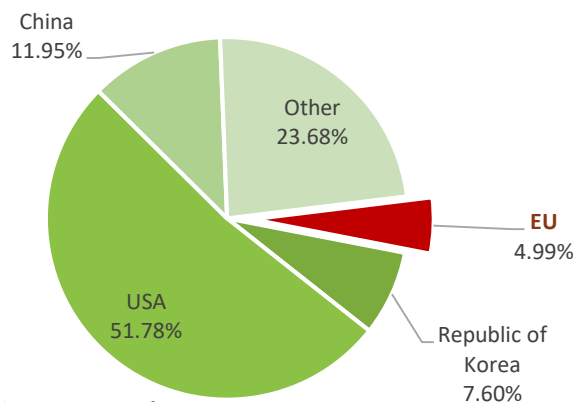
↗ Increase **25.9%** compared to Nov-2022

↘ Decrease **9.5%** compared to Dec-2021

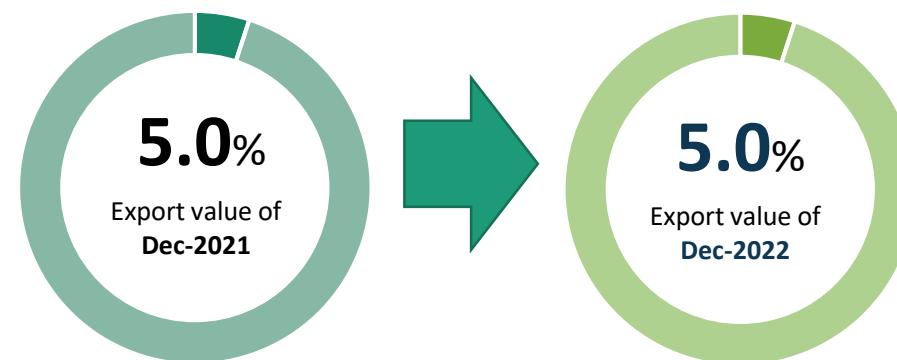
↗ **25 mil. USD** more than the monthly average rate in 2021

❖ Accumulated 2022 reaches 612 mil. USD, **104.8%** of total 2021

Percentage of export value to the EU, Dec-2022



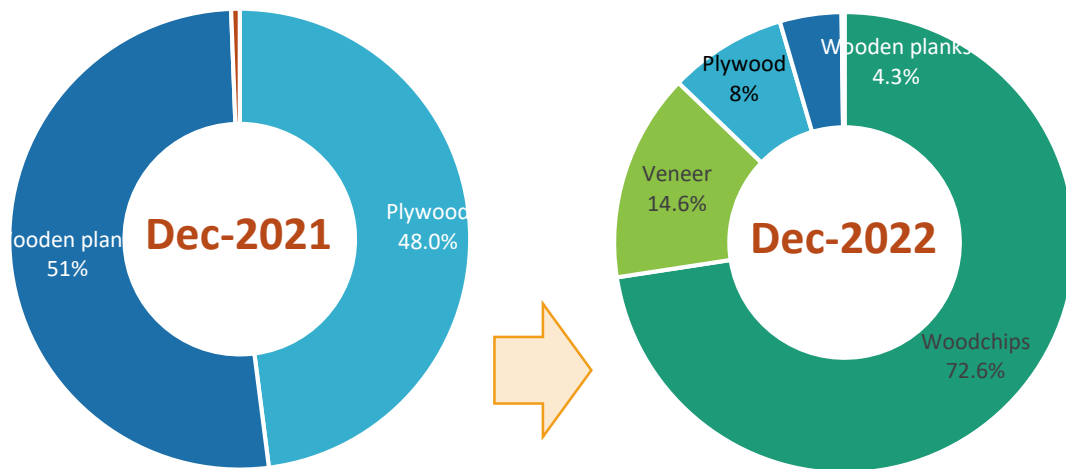
Changes in percentage of export value to the EU, Dec-2022





WOOD AND WOODEN PRODUCTS

Structure of exports by products to the EU, Dec-2022



Export results to the EU, Dec-2022



Woodchips

Value: **5.8** mil. USD
 Increase **4307%** compared to Nov-2022
 Increase **100%** compared to Dec-2021

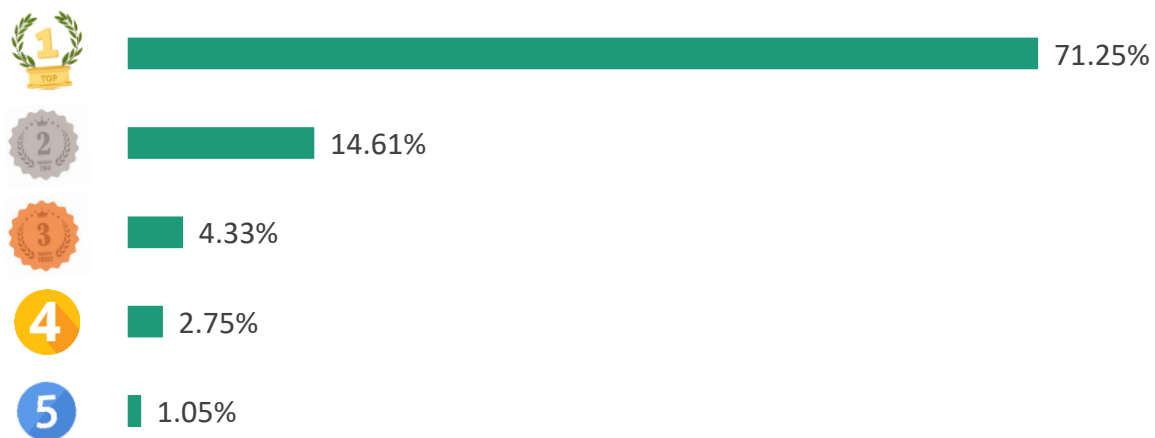
Veneer

Value: **1.2** mil. USD
 Increase **100%** compared to Nov-2022
 Increase **100%** compared to Dec-2021

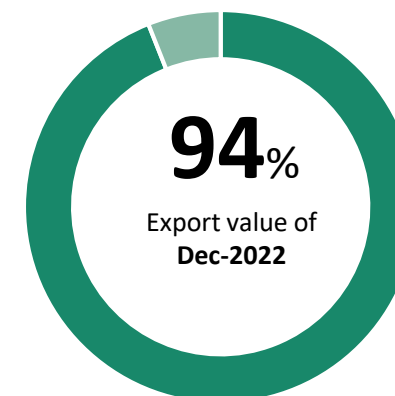
Plywood

Value: **0.7** mil. USD
 Increase **23%** compared to Nov-2022
 Increase **33%** compared to Dec-2021

TOP 5 export enterprises by value to the EU, Dec-2022



Value ratio of TOP 5 export enterprises to the EU, Dec-2022





SPOTLIGHTS

In the first 10 months of 2022, the EU imported 1.68 million tons of tropical wood and wooden furniture with a value of 3.79 billion USD, up 15% and 24% respectively over the same period last year.

Source: ITTO

In the first 10 months of 2022, the EU imported 1.52 billion USD of wooden furniture, an increase of 14% over the same period in 2021.

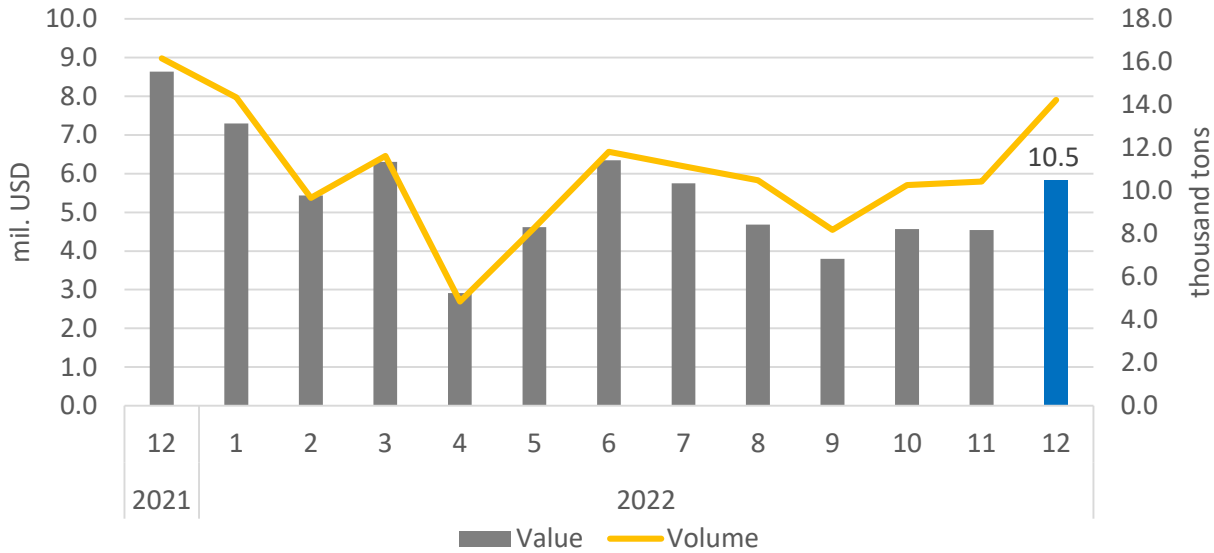
Source: ITTO



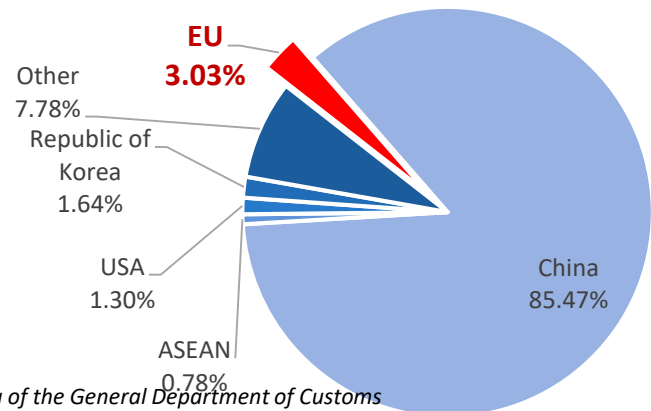


RUBBER

Export volume and value to the EU, Dec-2022



Percentage of export value to the EU, Dec-2022



Export results to the EU, Dec-2022

VALUE
10.5 mil. USD

↗ Increase **28.3%** compared to Nov-2022

↘ Decrease **32.5%** compared to Dec-2021

↘ **3.6 mil. USD** less than the monthly average rate in 2021

❖ Accumulated 2022 reaches **0.112 bil. USD**, **66%** of total 2021

VOLUME
7.91 thousand tons

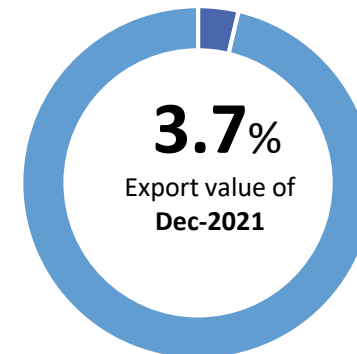
↗ Increase **36.5%** compared to Nov-2022

↘ Decrease **11.9%** compared to Dec-2021

↘ **130 tons** less than the monthly average rate in 2021

❖ Accumulated 2022 reaches **70 thousand tons**, **72%** of total 2021

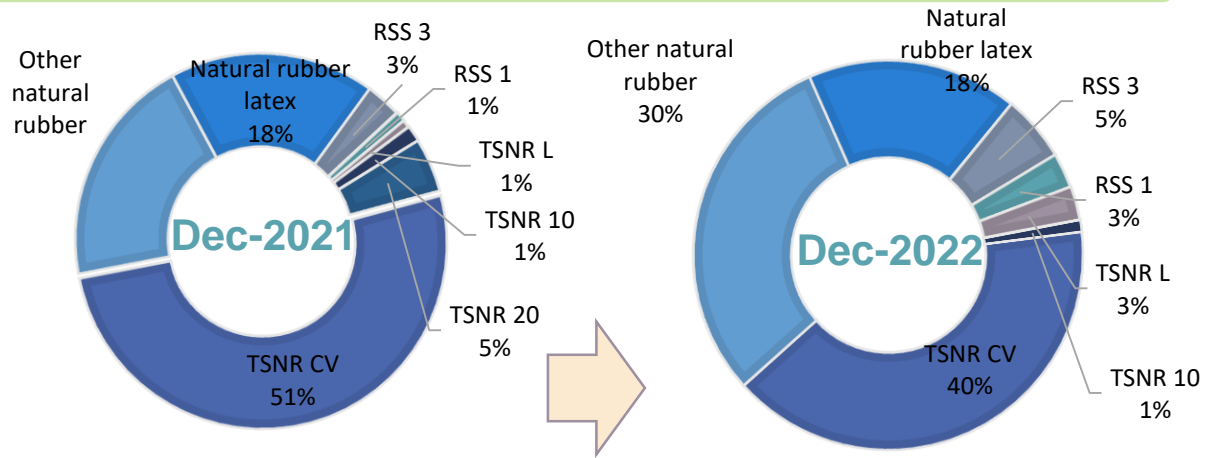
Changes in percentage of export value to the EU, Dec-2022





RUBBER

Structure of exports by products to the EU, Dec-2022



Export results to the EU, Dec-2022



Other natural rubber

Value: **3.31 mil. USD**
 Increase **41.5%** compared to Nov-2022
 Decrease **4.3%** compared to Dec-2021



TSNR CV

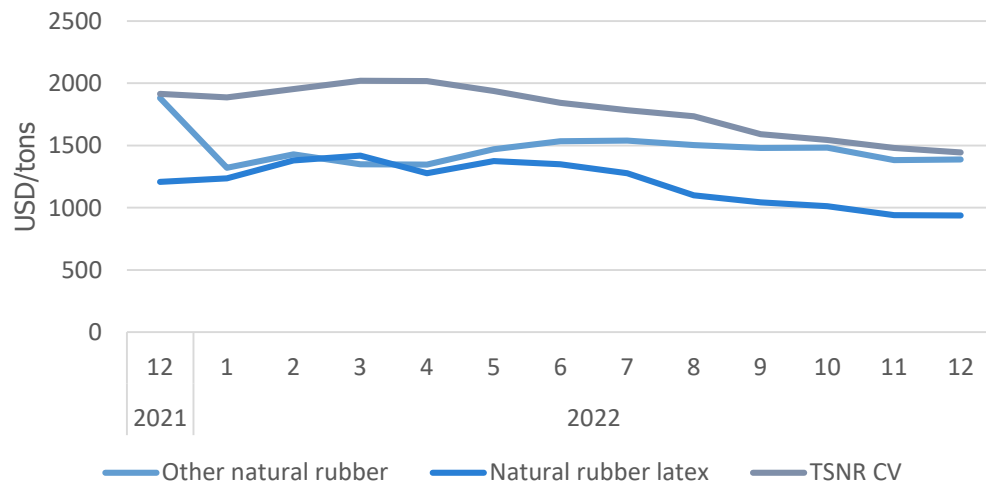
Value: **4.44 mil. USD**
 Decrease **17.7%** compared to Nov-2022
 Decrease **49.4%** compared to Dec-2021



Natural rubber latex

Value: **1.93 mil. USD**
 Increase **236.1%** compared to Nov-2022
 Decrease **37.3%** compared to Dec-2021

Average export price to the EU, Dec-2022



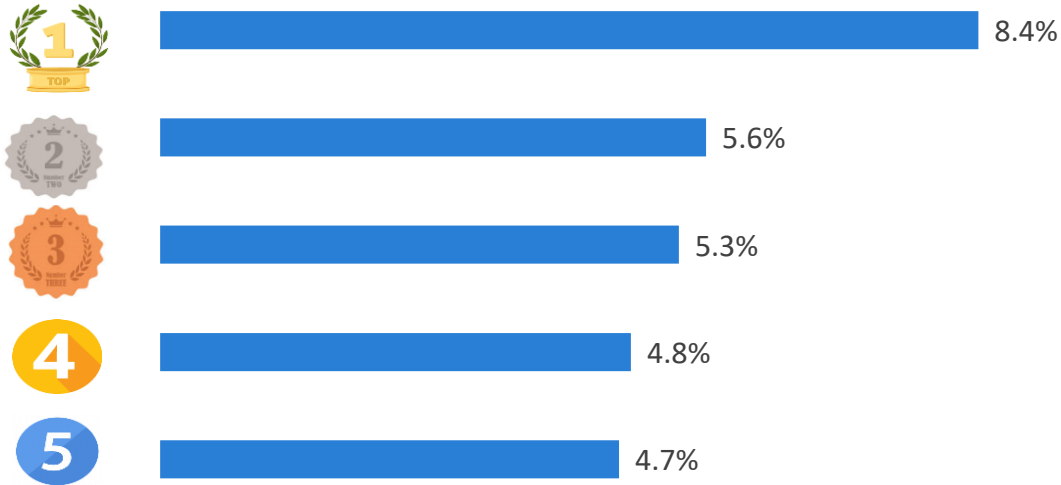
Changes in proportion of natural rubber in rubber exports to the EU, Dec-2022



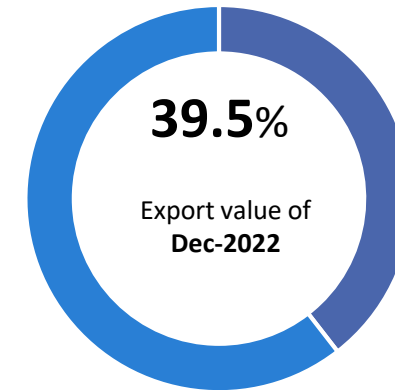


RUBBER

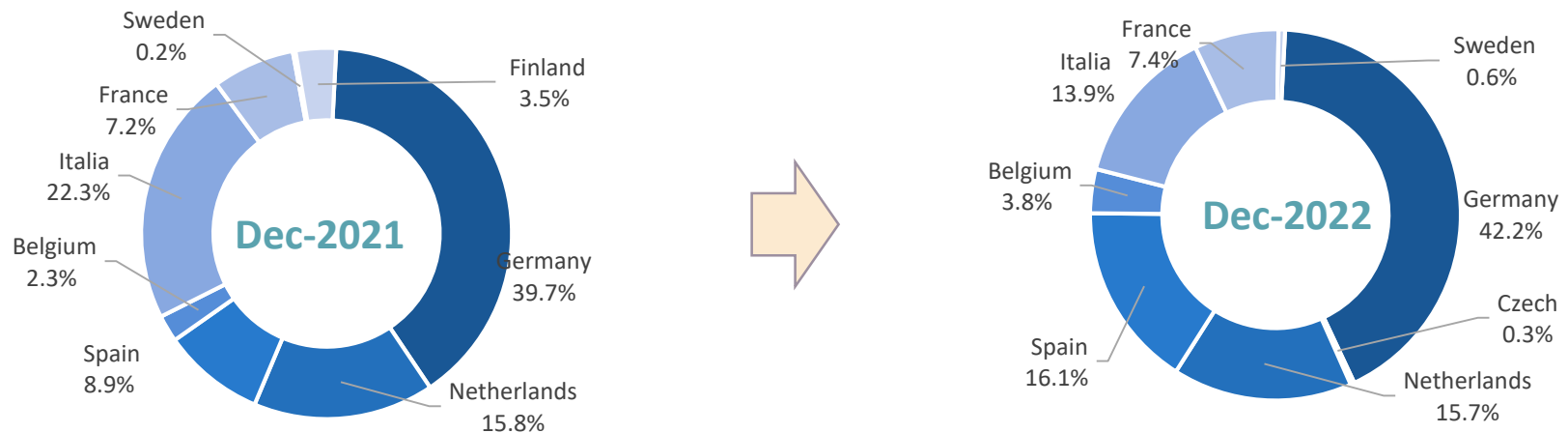
TOP 5 export enterprises by value to the EU, Dec-2022



Value ratio of TOP 5 export enterprises to the EU, Dec-2022



Changes in percentage of export value by countries, Dec-2022



Due to the impact of inflation and economic recession in the EU market, consumers tighten their spending and limit non-essential foods. Importers are also more cautious, so it is predicted that in 2023, cashew exports to this market will still face many difficulties and challenges.

Cashew nuts



EU is facing an energy crisis causing high inflation and economic decline. It is forecasted that in the short term, pepper imports to the EU market (typically Germany and France) will remain at a low level. In the long term, pepper consumption demand in Europe will increase again when energy and inflation issues are resolved, which will have a positive impact on Vietnam's pepper industry.

Pepper



EU rice imports are expected to rise to a record 2.7 million tons in 2023. Most rice imported into the EU is long-grain rice, but in recent years demand for medium-grain rice has also been increasing.

Rice



In 2023, the rubber market is still under pressure in a not very positive world economic context. However, exports are still in a positive trend. Vietnamese rubber is increasingly penetrating deeper into many important markets, including the EU market.

Rubber





Any comments, please send to:

INFORMATION CENTER FOR AGRICULTURE AND RURAL DEVELOPMENT
INSTITUTE OF POLICY AND STRATEGY FOR AGRICULTURE AND RURAL DEVELOPMENT

Address: *16 Thuy Khue Street, Thuy Khue Wd., Tay Ho Dist., Hanoi*

Email: thongtinhitruong@ipsard.gov.vn; info@agro.gov.vn

Website: <http://agro.gov.vn/>

