

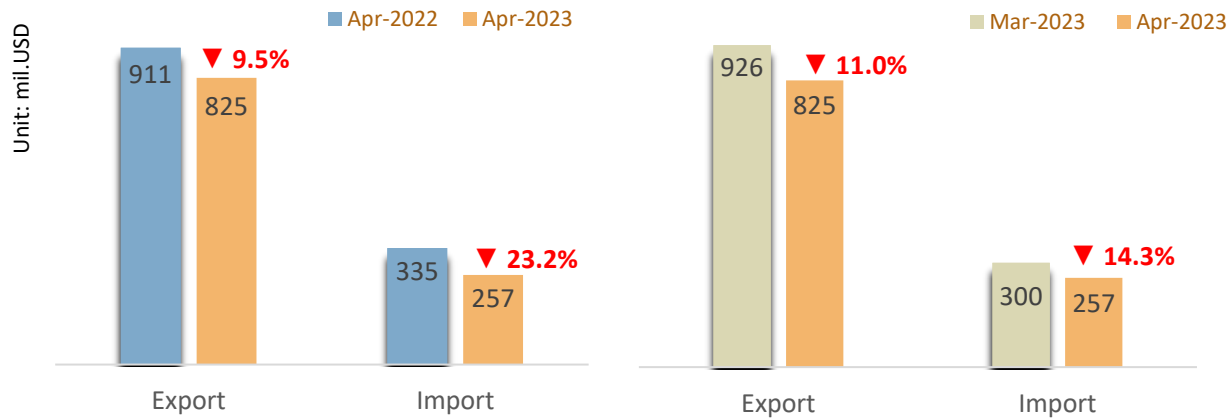
# MONTHLY REPORT ON AGRI-PRODUCT EXPORT

## FROM VIETNAM TO CHINA MARKET

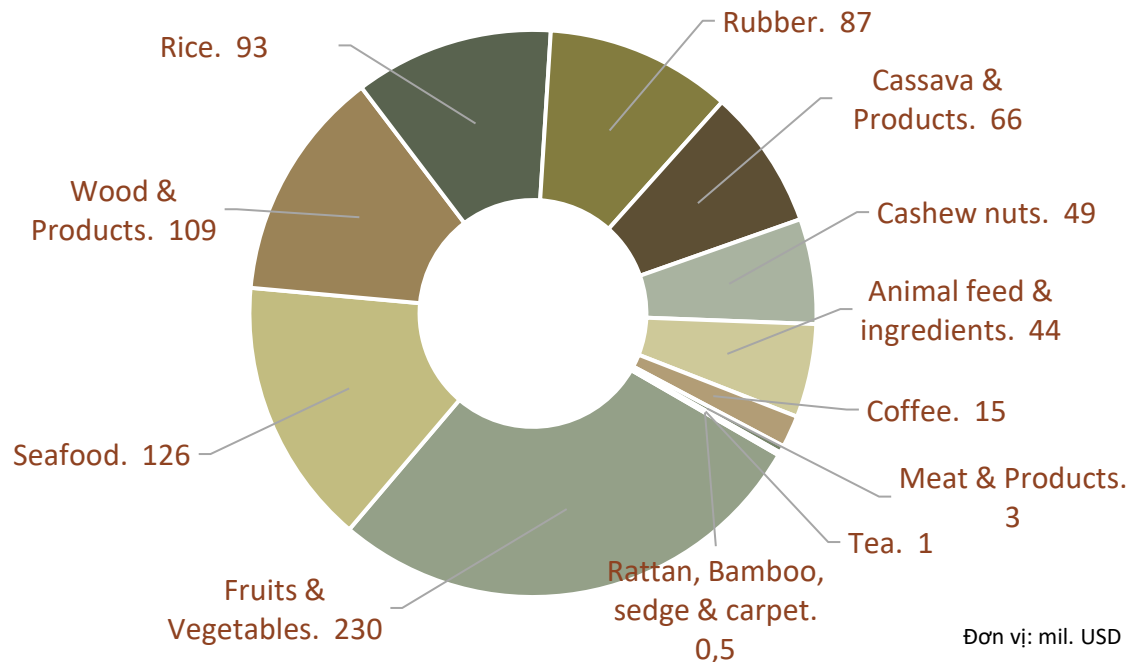


# THE SITUATION OF AGRO-FORESTRY-FISHERY (AFF) PRODUCT EXPORT FROM VIETNAM TO CHINA IN APRIL-2023

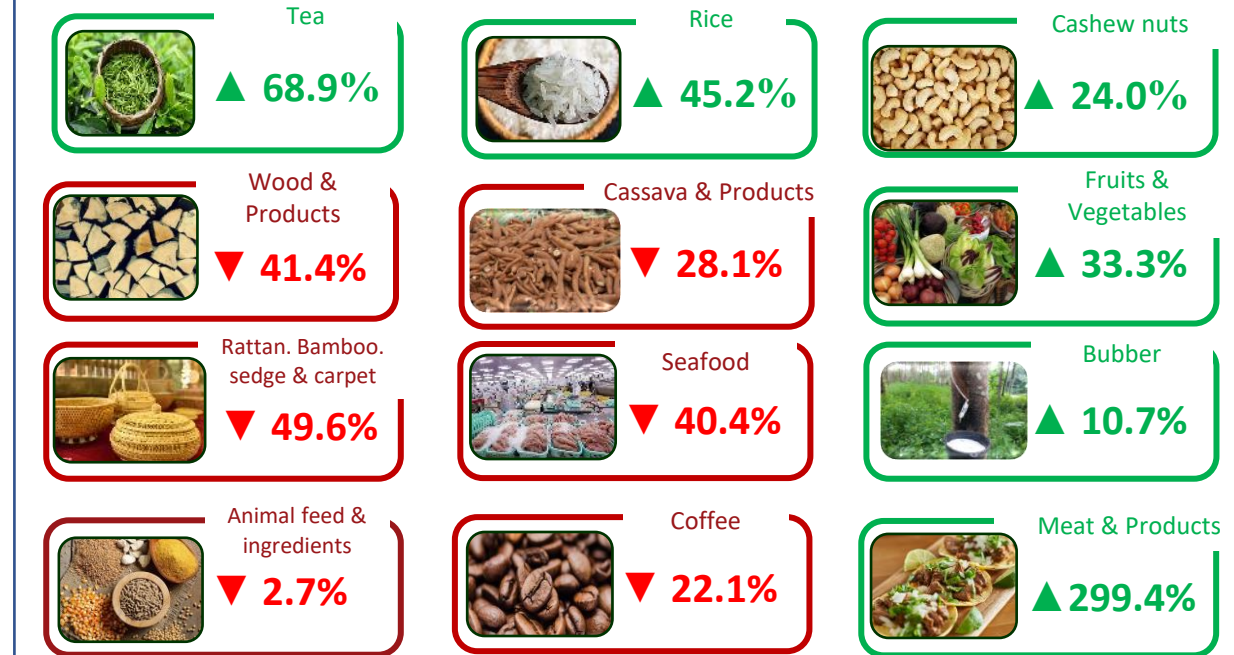
## AFF product import-export turnover between Vietnam and China, Apr-2023



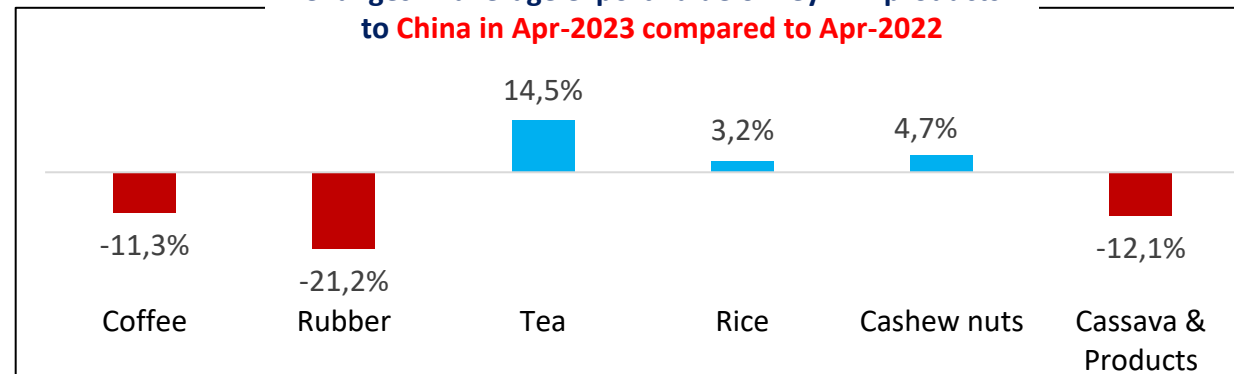
## Key AFF product export value to China, Apr-2023



## Changes in key AFF product export value to China in Apr-2023 compared to Apr-2022



## Changes in average export value of key AFF products to China in Apr-2023 compared to Apr-2022



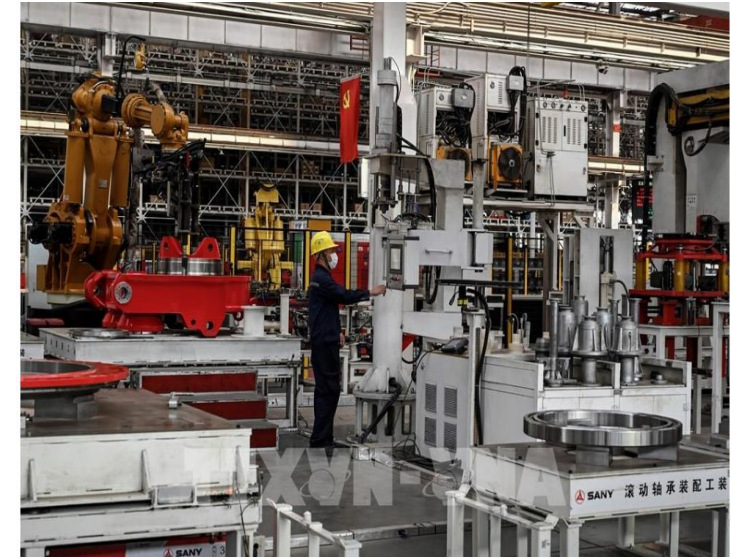
## China's economy losing its recovery momentum

The National Bureau of Statistics of China (NBS) has reported that the official manufacturing purchasing managers' index (PMI) for May 2023 declined to 48.8. This figure is below the critical 50-point threshold, which indicates a contraction in factory output rather than growth.

The world's second-largest economy,

China, is currently facing several significant challenges that are impacting its economic outlook, including a debt-ridden real estate sector, weak consumer confidence and the risk of recession in other economies.

China has also indeed been dealing with the challenges posed by the COVID-19 outbreak. But, there is no clear indication that China will reintroduce stringent policies.



Source: Bnews.vn

## China grain market forecast for 2023 and the next ten years

China's grain output in 2023 is expected to reach 694 million tons, an increase of more than 1% compared to the same period in 2022. The area planted for soybeans and canola will increase by 0.4%; rice and wheat production will remain relatively stable; Corn production is forecast to increase slightly and soybean production by 7% to 21.71 million tons.

With advances such as improved production technology, water management, and the use of highly resistant crops, cereal production is estimated to increase by 9.8% over the next 10

years. Maize and soybean yields will increase by 17.8% and 39.3%, respectively. Grain production will increase by an average of 1.2% per year during this period and is expected to reach 767 million tons by 2032.



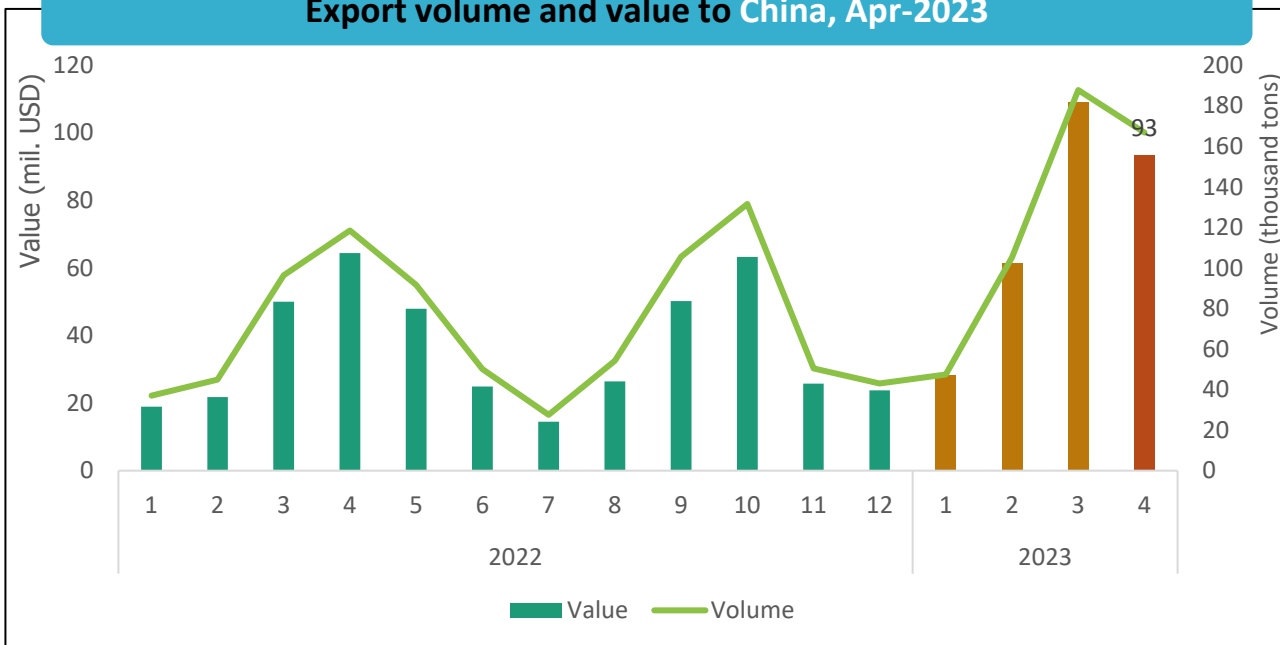
Source: Vinanet.vn





# RICE

## Export volume and value to China, Apr-2023



## Export results to China, Apr-2023

### VALUE

**93.5** mil. USD



- Decrease **14.3%** compared to Mar-2023
- Increase **45.2%** compared to Apr-2022
- ↑ **57.5 mil. USD** more than the monthly average rate in 2022
- ❖ Accumulated 4 months of 2023 reaches **292.6 mil. USD**, **67.7%** of total 2022

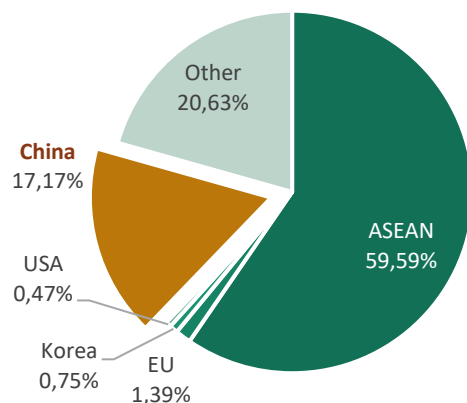
### VOLUME

**166.7** thousand tons

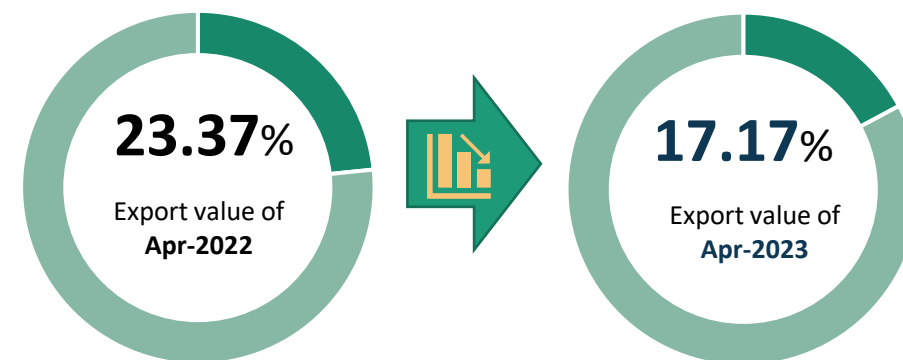


- Decrease **11.2%** compared to Mar-2023
- Increase **40.7%** compared to Apr-2022
- ↑ **95.8 thousand tons** more than the monthly average rate in 2022
- ❖ Accumulated 4 months of 2023 reaches **507.0 thous.ton**, **59.6%** of total 2022

## Percentage of export value to China, Apr-2023



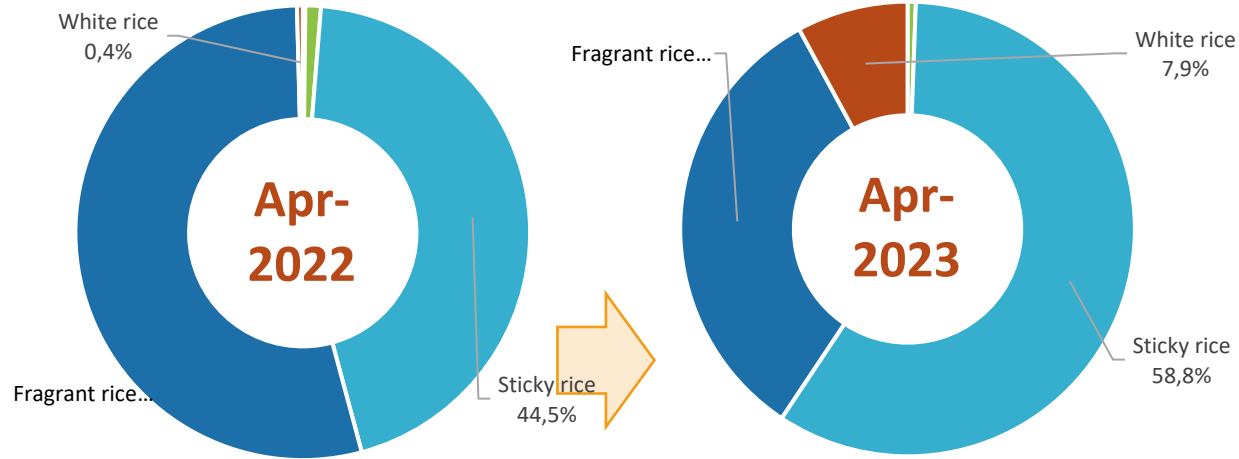
## Changes in percentage of export value to China, Apr-2023



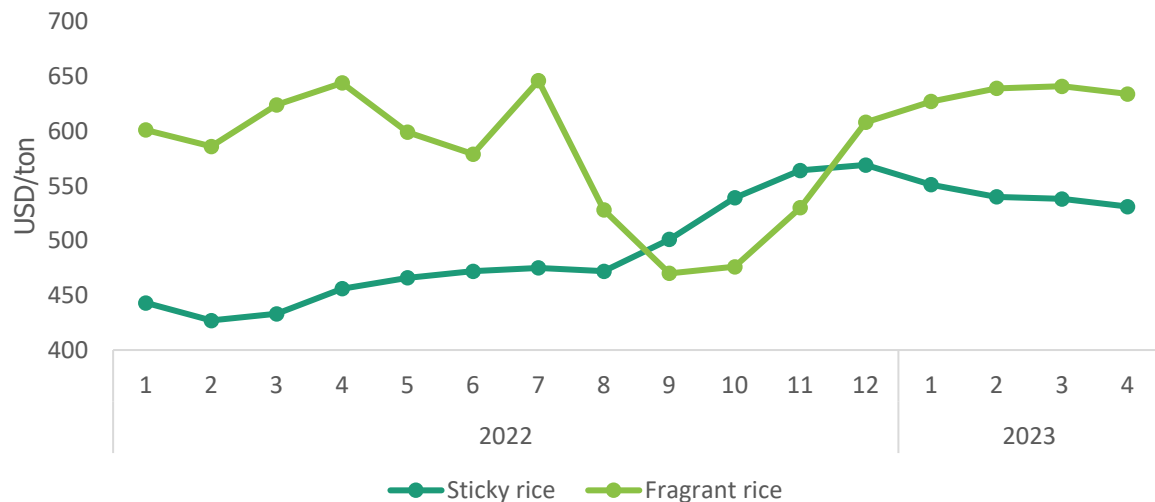


# RICE

## Structure of exports by products to China, Apr-2023



## Average export rice price to China, Apr-2023



## Export results to China, Apr-2023



### Sticky rice

Value: **55.1** mil. USD

Increase **3%** compared to Mar-2023

Increase **92%** compared to Apr-2022

### Fragrant rice

Value: **30.7** mil. USD

Decrease **33%** compared to Mar-2023

Decrease **12%** compared to Apr-2022

### White rice

Value: **7.4** mil. USD

Decrease **27%** compared to Mar-2023

Increase **2728%** compared to Apr-2022

### Sticky rice

The average export price in Apr-2023 is **531** USD/ton; **decrease 1%** compared to the previous month; and **increase 16%** compared to the same month of 2022.

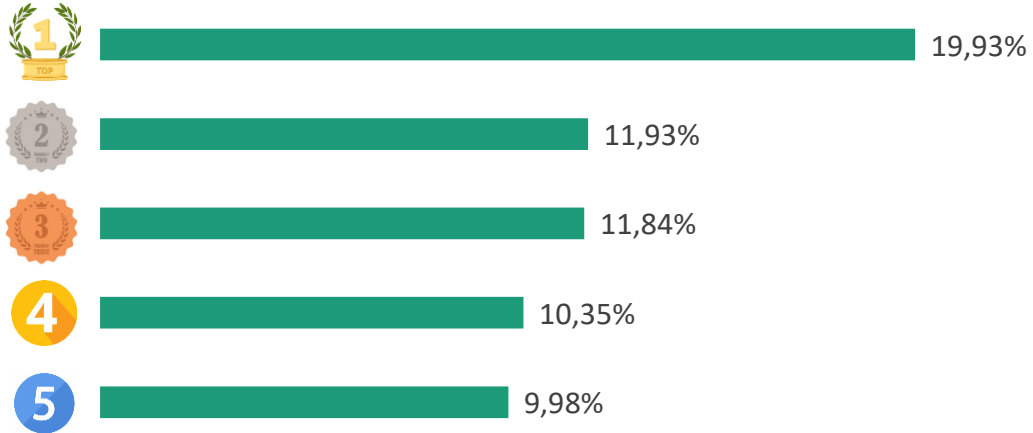
### Fragrant rice

The average export price in Apr-2023 is **634** USD/ton; **decrease 1%** compared to the previous month; and **decrease 1%** compared to the same month of 2022.

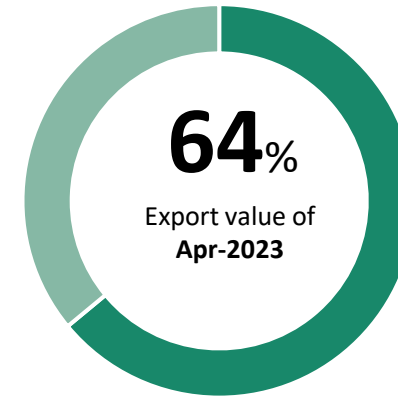


# RICE

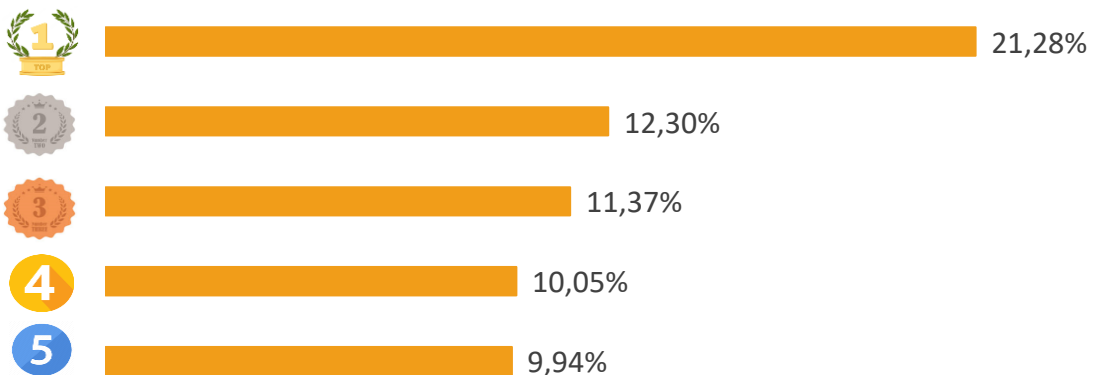
## TOP 5 export enterprises by value to China, Apr-2023



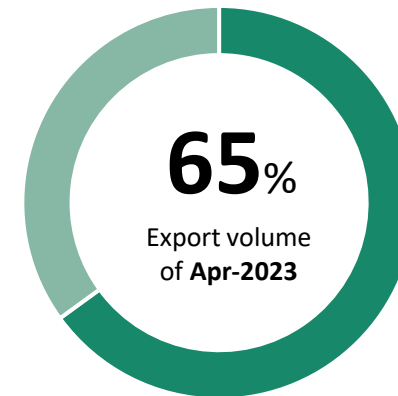
## Value ratio of TOP 5 export enterprises to China, Apr-2023



## TOP 5 export enterprises by volume to China, Apr-2023



## Volume ratio of TOP 5 export enterprises to China, Apr-2023





# RICE

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## SPOTLIGHTS

The forecast of heavy rains due to climate change leading to an 8% reduction in rice production in China by the end of this century is a significant concern. As the world's largest rice-growing country, China's rice production plays a crucial role in global food security.

*Source: NewScientist*

The data from China Customs indicating a reduction in rice imports from countries like India, Pakistan, and Thailand, along with a sharp increase in imports from Vietnam, reflects the dynamic nature of China's rice trade. China's rice exports increased to 19.2% from 6.7% in the same period in 2022.

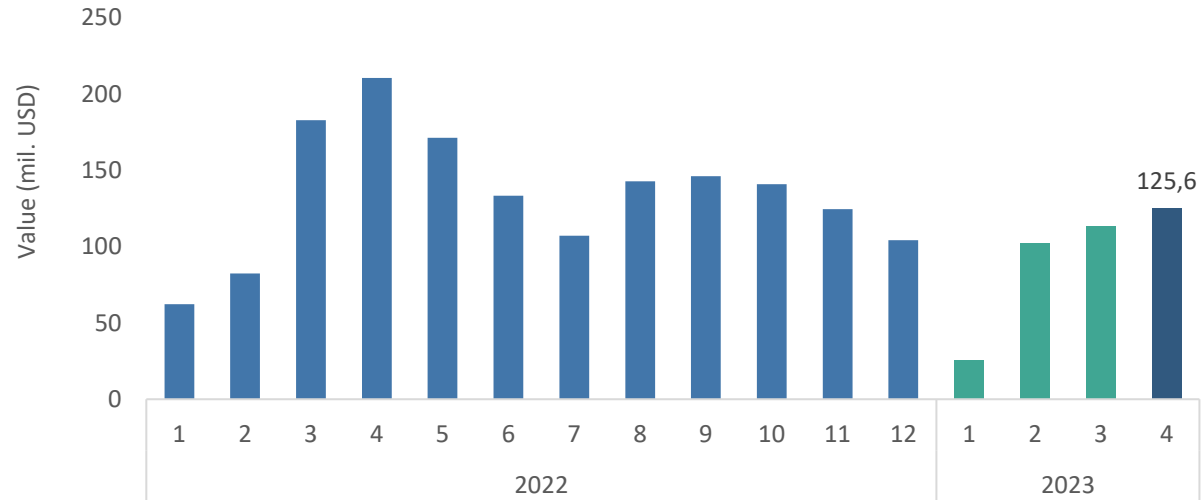
*Source: Congthuong*





# SEAFOOD

## Export volume and value to China, Apr-2023



## Export results to China, Apr-2023

**VALUE**

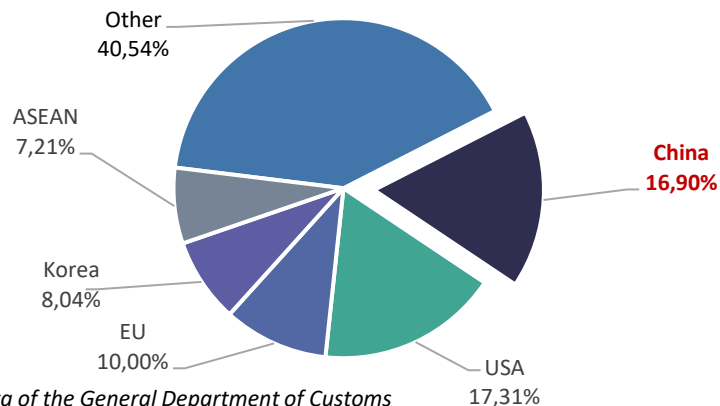
# 125.6 *mil. USD*

\$

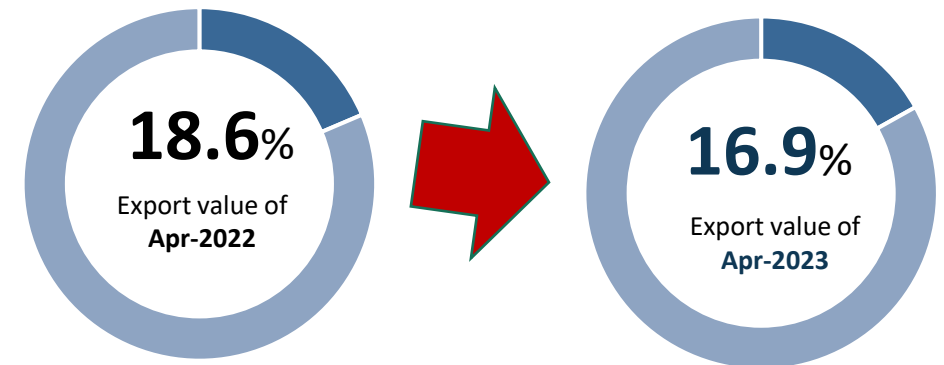
- ↗ Increase **11%** compared to Mar-2023
- ↘ Decrease **40.4%** compared to Apr-2022
- ↓ **8.6** mil. USD less than the monthly average rate in 2022

Accumulated 4 months of 2023 reaches **366.4 mil. USD**, **22.8%** of total 2022

## Percentage of export value to China, Apr-2023



## Changes in percentage of export value to China, Apr-2023



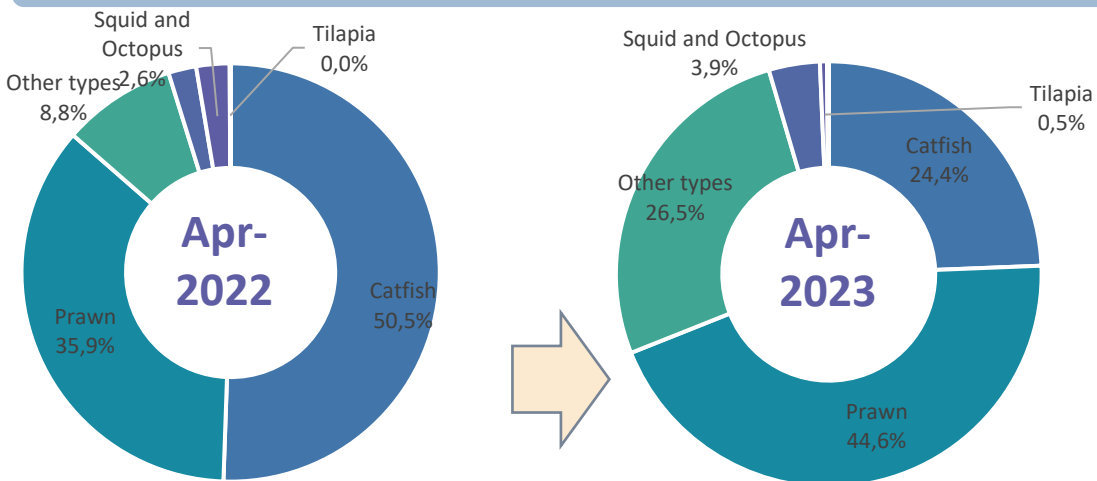
Source: Calculated from data of the General Department of Customs





# SEAFOOD

## Structure of exports by products to China, Apr-2023



## Seafood exports to China, Apr-2023



### Catfish

Value: **30.3** mil. USD  
 Decrease **40.9%** compared to Mar-2023  
 Decrease **71.5%** compared to Apr-2022

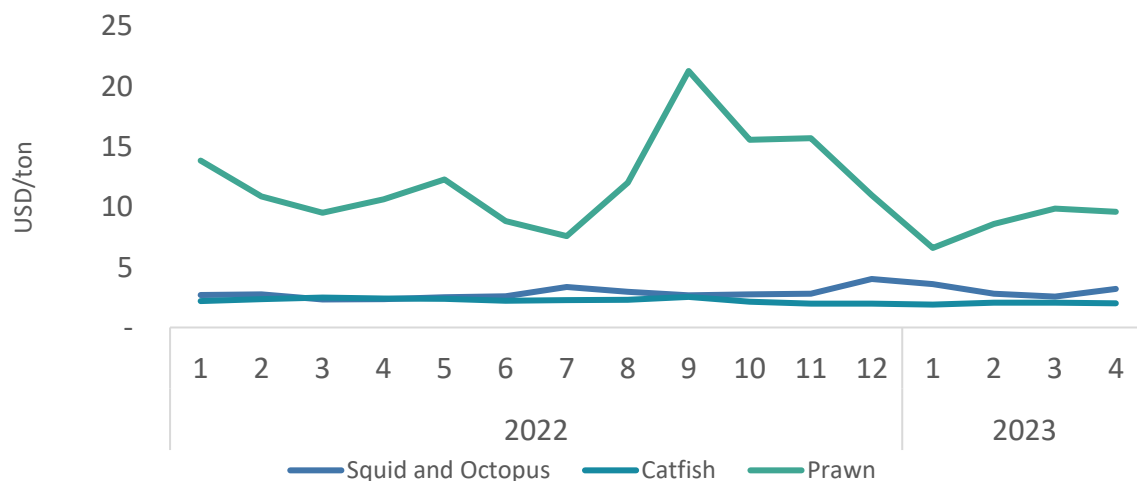
### Prawn

Value: **55.5** mil. USD  
 Increase **72.0%** compared to Mar-2023  
 Decrease **26.5%** compared to Apr-2022

### Squid and Octopus

Value: **4.8** mil. USD  
 Increase **63.1** compared to Mar-2023  
 Decrease **11.1%** compared to Apr-2022

## Average export seafood price to China, Apr-2023



### Squid and Octopus

The average export price in Apr-2023 is **3.2** USD/kg; **increase 24.8%** compared to the previous month; and **increase 36.5%** compared to the same month of 2022.

### Catfish

The average export price in Apr-2023 is **2.0** USD/kg; **decrease 2.8%** compared to the previous month; and **decrease 16.7%** compared to the same month of 2022.

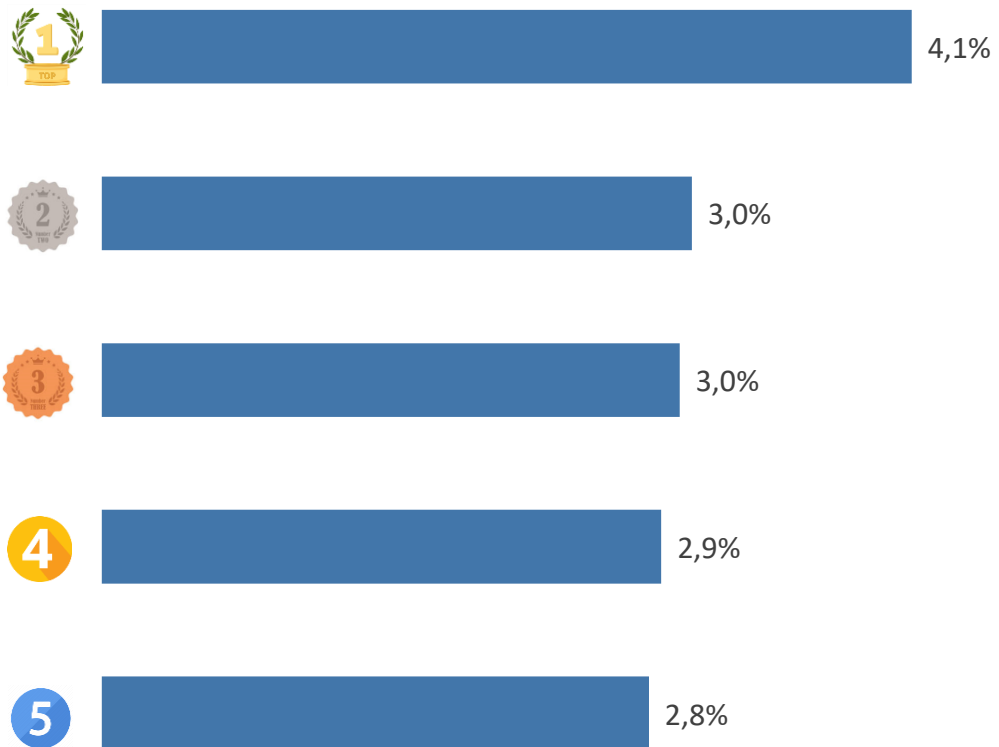
### Prawn

The average export price in Apr-2023 is **9.6** USD/kg; **decrease 2.6%** compared to the previous month; and **decrease 9.8%** compared to the same month of 2022.



# SEAFOOD

TOP 5 export enterprises by value to China, Apr-2023



Value ratio of TOP 5 export enterprises to China, Apr-2023





01

### China's shrimp imports set a record

According to the data of China Customs, China's shrimp imports in the first quarter of this year increased by 34% year-on-year to 274,479 tons. Import turnover reached 1.4 billion USD, up 16% over the same period last year. Imports of frozen warm water shrimp in March reached a record 105,687 tons, up 74% over the same period last year. Ecuador remained the largest shrimp supplier to China in the first quarter with an increase of 43% to 179,094 tons, Vietnam ranked 6th.

*Source: VASEP (May-2023)*

02

### China-Canada Seafood Trade may be affected by diplomatic tension

China imports about 80% of Canada's cold-water shrimp. However, after Canada expelled a Chinese diplomat "unreasonably", seafood importers in China may have started exploring alternative sources for cold-water shrimp to meet the demand previously fulfilled by Canadian imports. Chinese consumers no longer favor Canadian products due to diplomatic tensions between the two governments.

*Source: VASEP (May-2023)*

03

### Vietnam's Seafood exports to China are contrary to the trend

China imported over 1 million tons of seafood, worth more than 4.5 billion USD, reflecting a 17% increase in import volume and a 13% increase in import value over the same period in 2022. Meanwhile, the price of Vietnam's seafood export value to the Chinese market in the first quarter of 2023 decreased by 27% compared to the same period last year. The decrease in the average import price, along with competitive pressure from countries such as Ecuador, India, and Indonesia, made Vietnam's seafood exports to this country not break through in the first quarter of this year.

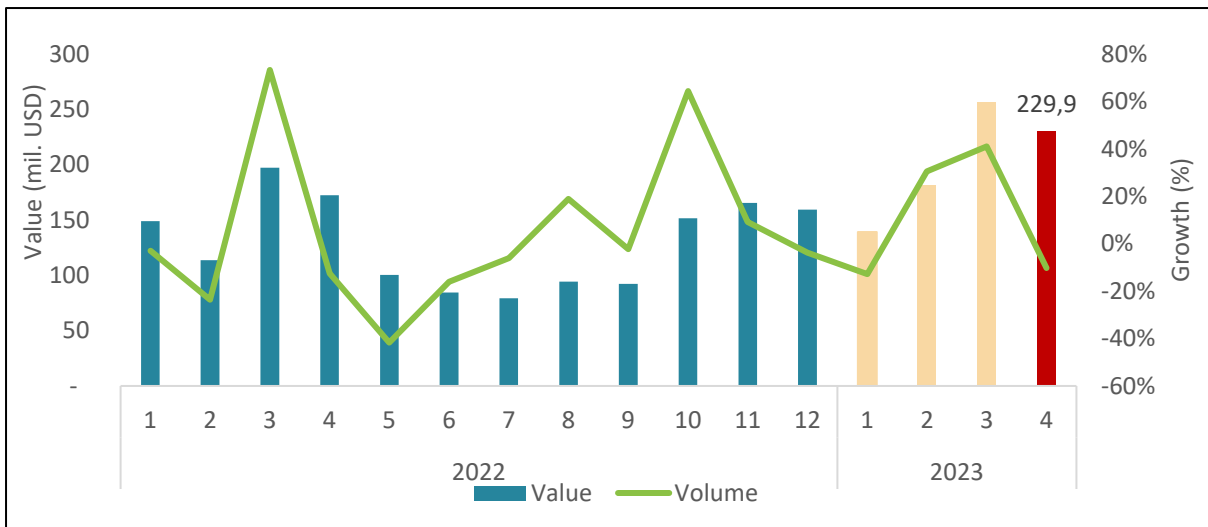
*Source: VASEP (May-2023)*





# FRUITS & VEGETABLES (EXPORT)

## Export volume and value to China, Apr-2023



## Export results to China, Apr-2023

VALUE



229.9

mil. USD

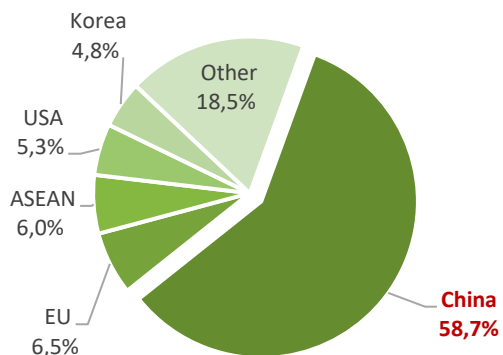
Decrease **10.3%** compared to Mar-2023

Increase **33.3%** compared to Apr-2022

**102.7** mil. USD more than the monthly average rate in 2022

Accumulated 4 months of 2023 reaches **804.6** mil. USD, **52.7%** of total 2022

## Percentage of export value to China, Apr-2023



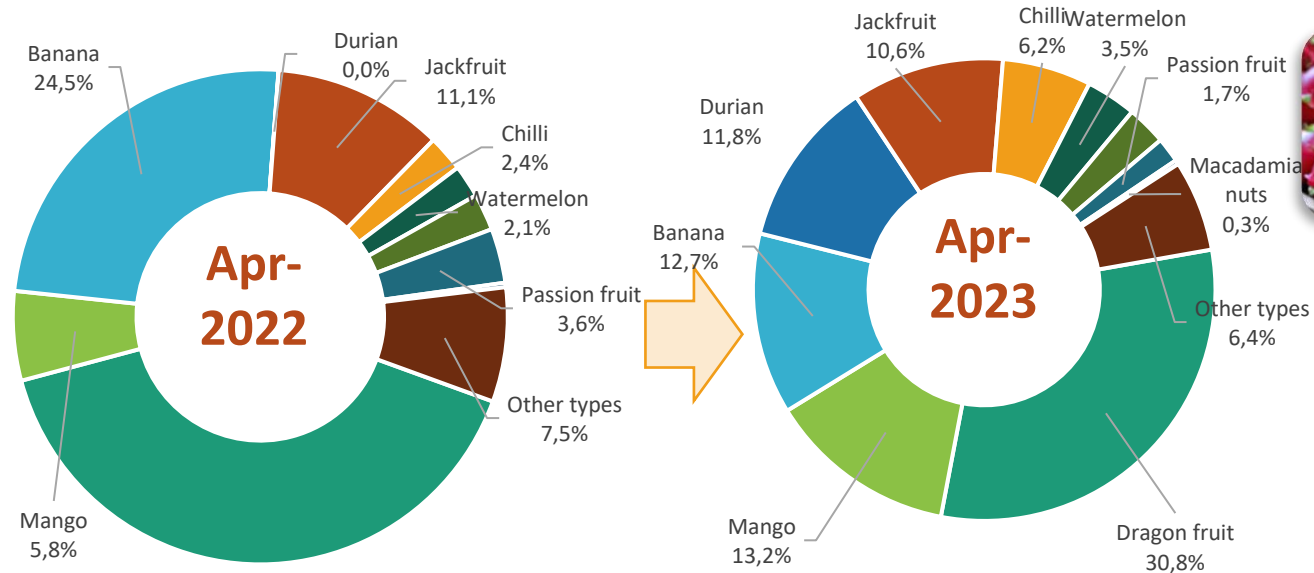
## Changes in percentage of export value to China, Apr-2023





# FRUITS & VEGETABLES (EXPORT)

## Structure of exports by products to China, Apr-2023



## Export results of some main products to China, Apr-2023



### Dragon fruit

Value: **70.8** mil. USD

Increase **50.2%** compared to Mar-2023

Increase **1.8%** compared to Apr-2022



### Mango

Value: **30.4** mil. USD

Increase **89.7%** compared to Mar-2023

Increase **202.2%** compared to Apr-2022



### Banana

Value: **29.9** mil. USD

Decrease **27.0%** compared to Mar-2023

Decrease **31.0%** so compared to Apr-2022



### Durian

Value: **27.0** mil. USD

Decrease **68.7%** compared to Mar-2023

**1065** times more than Apr-2022



### Jackfruit

Value: **24.4** mil. USD

Increase **17.1%** compared to Mar-2023

Increase **27.2%** compared to Apr-2022



### Chilli

Value: **14.3** mil. USD

Increase **79.4%** compared to Mar-2023

Increase **250.2%** compared to Apr-2022



### Watermelon

Value: **8.1** mil. USD

Decrease **41.4%** compared to Mar-2023

Increase **119.5%** compared to Apr-2022



### Coconut

Value: **6.4** mil. USD

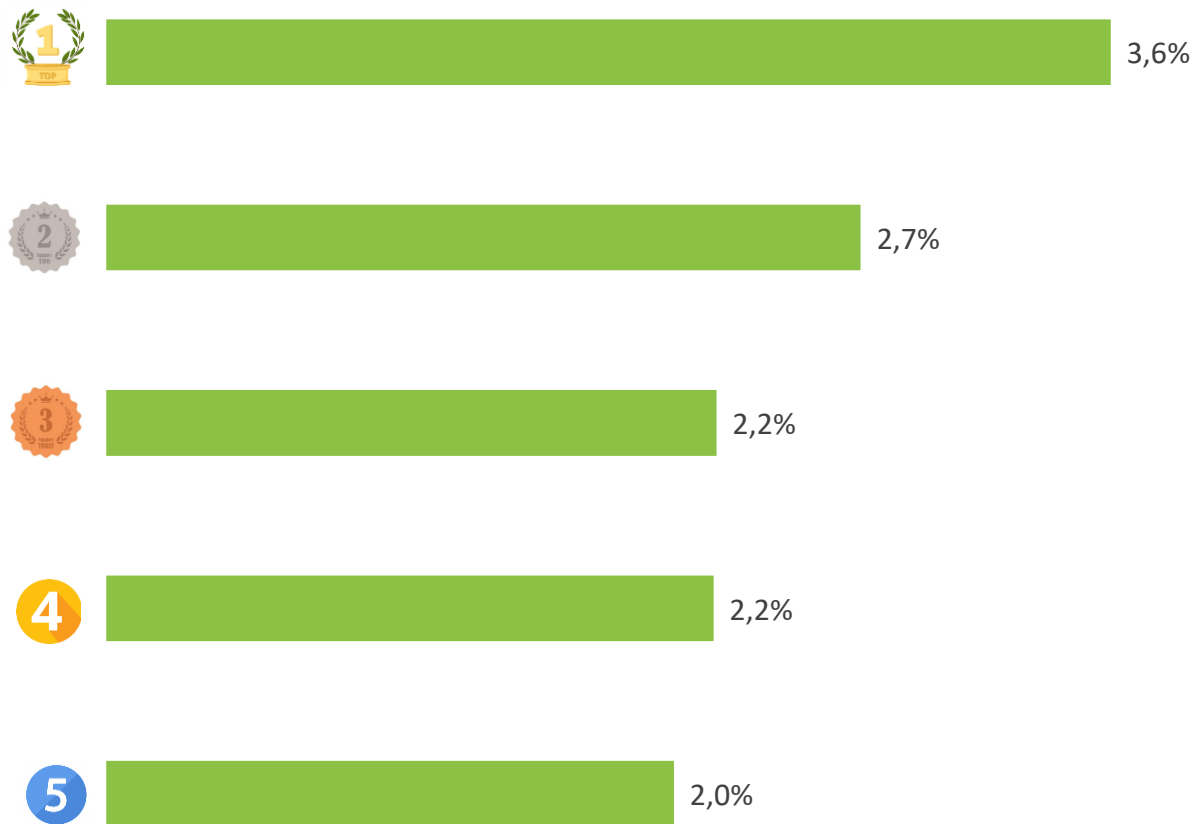
Decrease **6.3%** compared to Mar-2023

Increase **53.5%** compared to Apr-2022

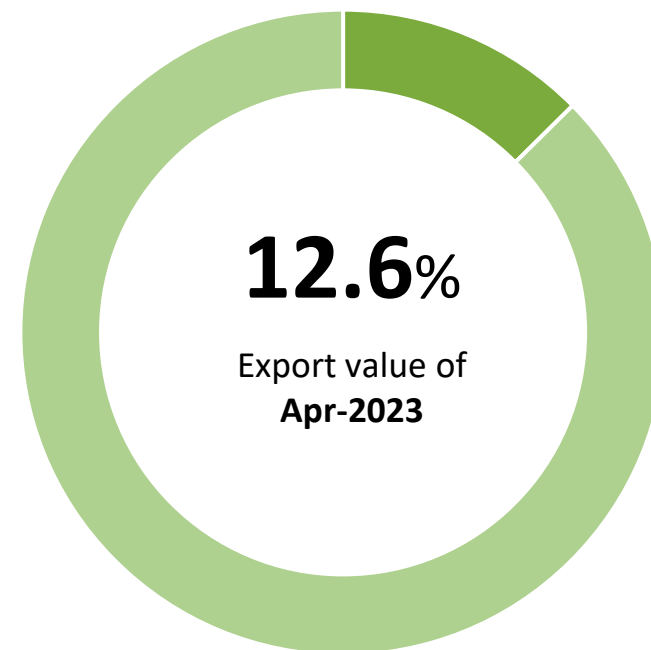


# FRUITS & VEGETABLES (EXPORT)

TOP 5 export enterprises by value to **China, Apr-2023**



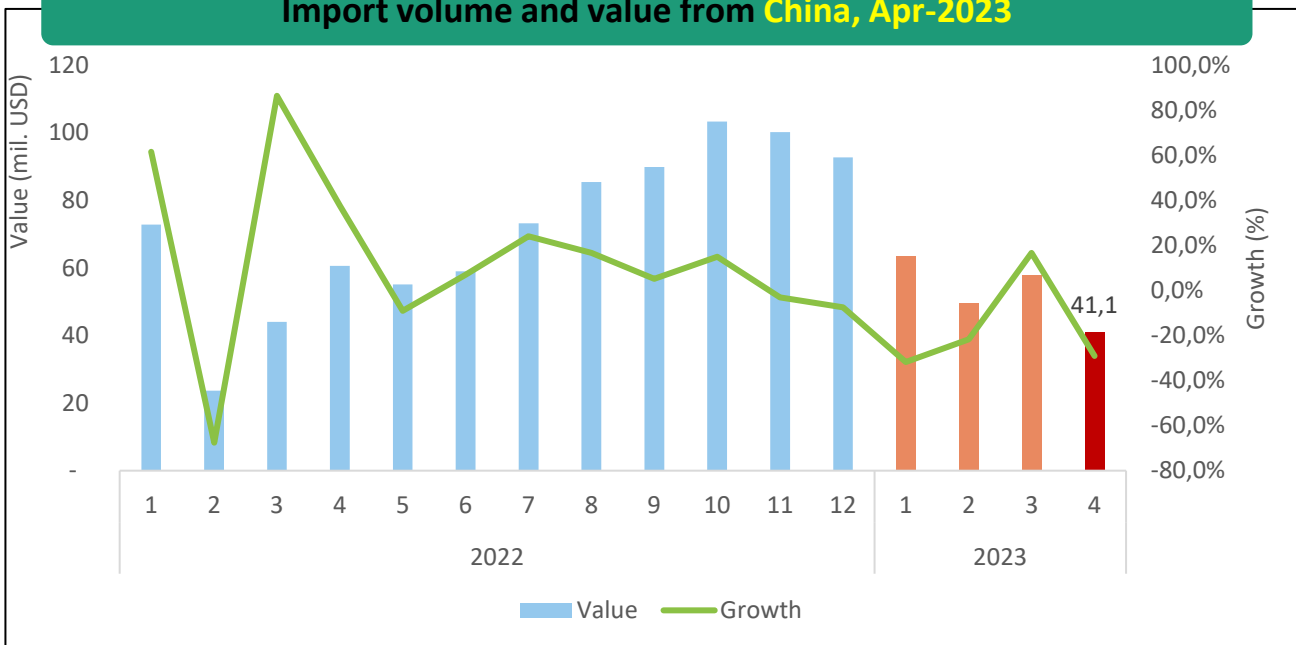
Value ratio of TOP 5 export enterprises to **China, Apr-2023**





# FRUITS & VEGETABLES (IMPORT)

## Import volume and value from China, Apr-2023



## Import results from China, Apr-2023

VALUE



41.1

mil. USD

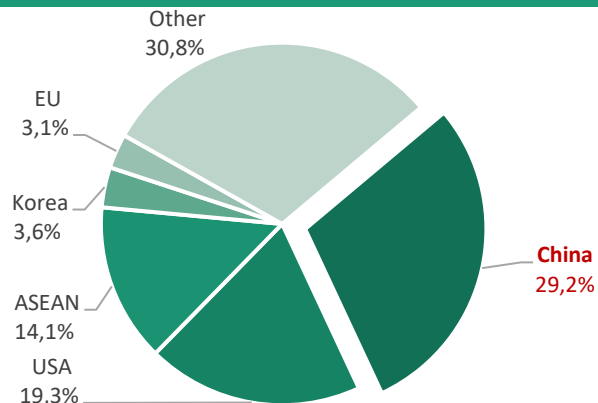
Decrease **29.1%** compared to Mar-2023

Decrease **32.3%** compared to Apr-2022

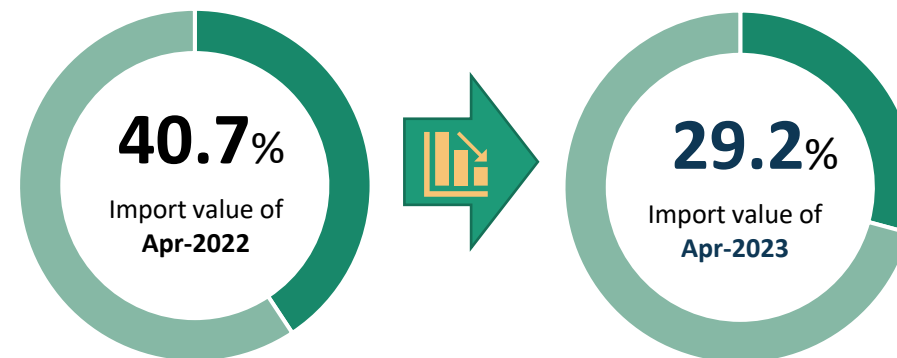
**30.5 mil. USD** less than the monthly average rate in 2022

Accumulated 4 months of 2023 reaches **211.96 mil. USD**, **24.7%** of total 2022

## Percentage of import value from China, Apr-2023



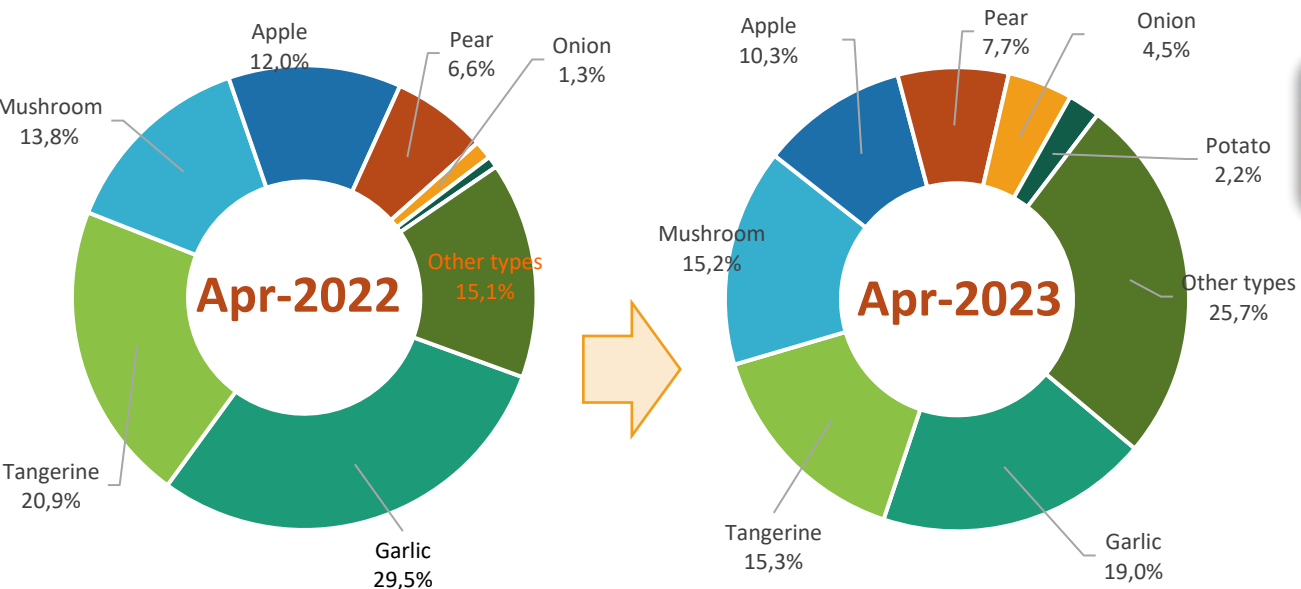
## Changes in percentage of import value from China, Apr-2023





# FRUITS & VEGETABLES (IMPORT)

## Structure of imports by products from China, Apr-2023



## Import results of some main products from China, Apr-2023



### Garlic

Value: **7.8** mil. USD  
 Decrease **32.6%** compared to Mar-2023  
 Decrease **56.3%** compared to Apr-2022



### Tangerine

Value: **6.3** mil. USD  
 Decrease **47.5%** compared to Mar-2023  
 Decrease **50.4%** compared to Apr-2022



### Mushroom

Value: **6.2** mil. USD  
 Decrease **24.8%** compared to Mar-2023  
 Decrease **25.3%** compared to Apr-2022



### Apple

Value: **4.2** mil. USD  
 Decrease **20.1%** compared to Mar-2023  
 Decrease **42.3%** compared to Apr-2022



### Pear

Value: **3.2** mil. USD  
 Decrease **41.4%** compared to Mar-2023  
 Decrease **21.1%** compared to Apr-2022



### Onion

Value: **1.9** mil. USD  
 Decrease **37.3%** compared to Mar-2023  
 Increase **140.9%** compared to Apr-2022



### Potato

Value: **0.92** mil. USD  
 Decrease **23.9%** compared to Mar-2023  
 Increase **87.9%** compared to Apr-2022





01

China's fresh durian imports in the first 3 months of 2023 reached 91,400 tons, worth 3.5 billion CNY (about 303.1 mil.USD), an increase of 154% in volume and 143% in value over the same period last year. The average import unit price was 38.3 CNY/kg (5.5 USD/kg), down 4.2% over the same period last year. Import volume from Thailand is 64,000 tons (40.3 CNY/kg, equivalent to 5.79 USD/kg), and 27,000 tons imported from Vietnam (33.6 CNY/kg, equivalent to 4.83 USD/kg)

*Source: Guojiguoshu.com*

02

On May 11, China and Ecuador officially signed a free trade agreement. China and Ecuador will jointly cancel tariffs on 90% of the products subject to tariffs, of which about 60% of the items will eliminate tariffs immediately after the agreement comes into force. The tax rate for Ecuadorian bananas entering the Chinese market will gradually decrease to 0% within 10 years.

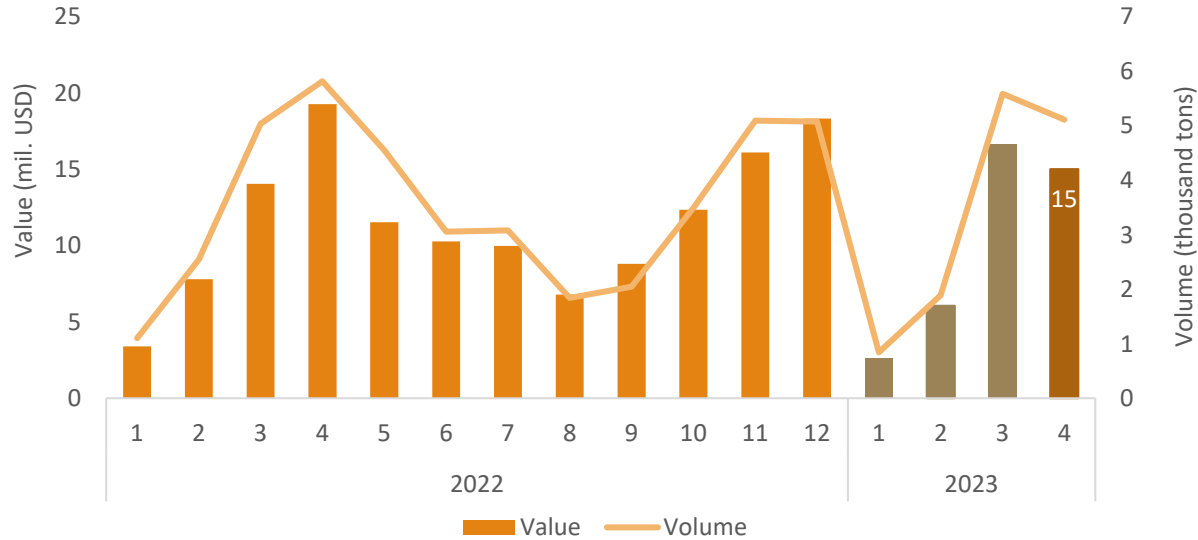
*Source: Guojiguoshu.com*





# COFFEE

## Export volume and value to China, Apr-2023



## Export results to China, Apr-2023

### VALUE

**15** mil. USD

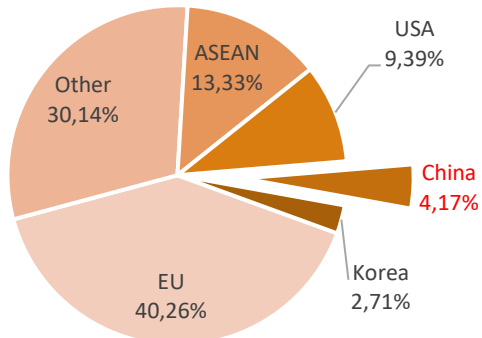
- ▼ Decrease **9.9%** compared to Mar-2023
- ▼ Decrease **21.1%** compared to Apr-2022
- ↗ **2 mil. USD** more than the monthly average rate in 2022
- ❖ Accumulated 4 months of 2023 reaches **34 mil. USD, 29.1%** of total 2022

### VOLUME

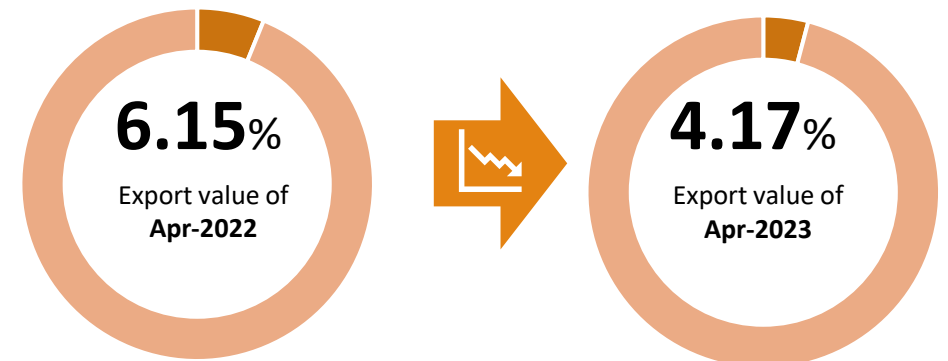
**5.6** thous. tons

- ▼ Decrease **8.6%** compared to Mar-2023
- ▼ Decrease **12.2%** compared to Apr-2022
- ↗ **1.5 thousand tons** more than the monthly average rate in 2022
- ❖ Accumulated 4 months of 2023 reaches **13.4 thousand tons, 31.4%** of total 2022

## Percentage of export value to China, Apr-2023



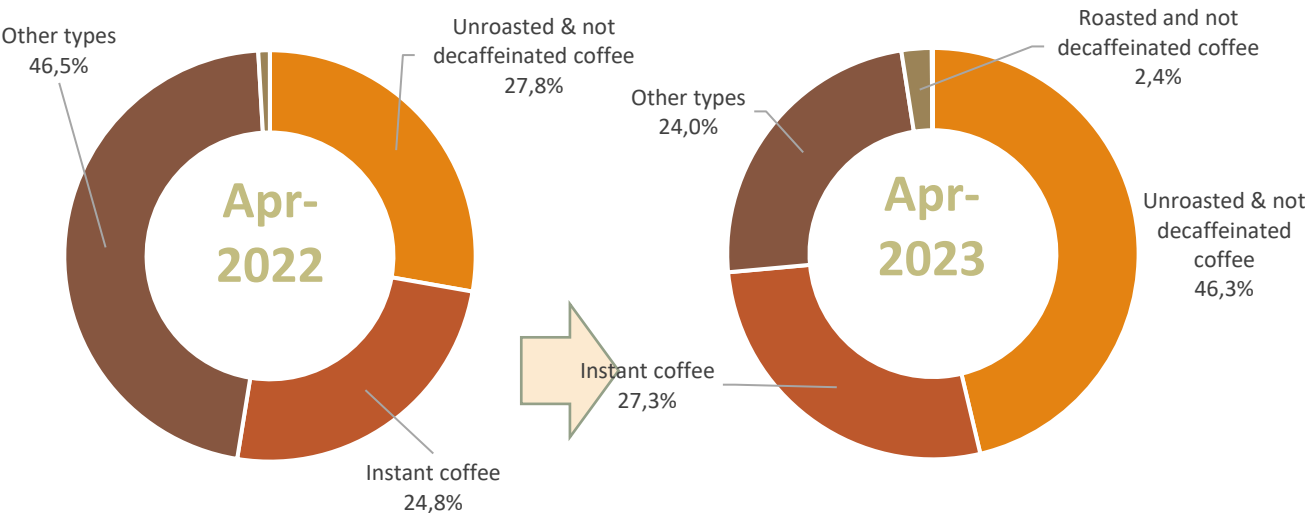
## Changes in percentage of export value to China, Apr-2023



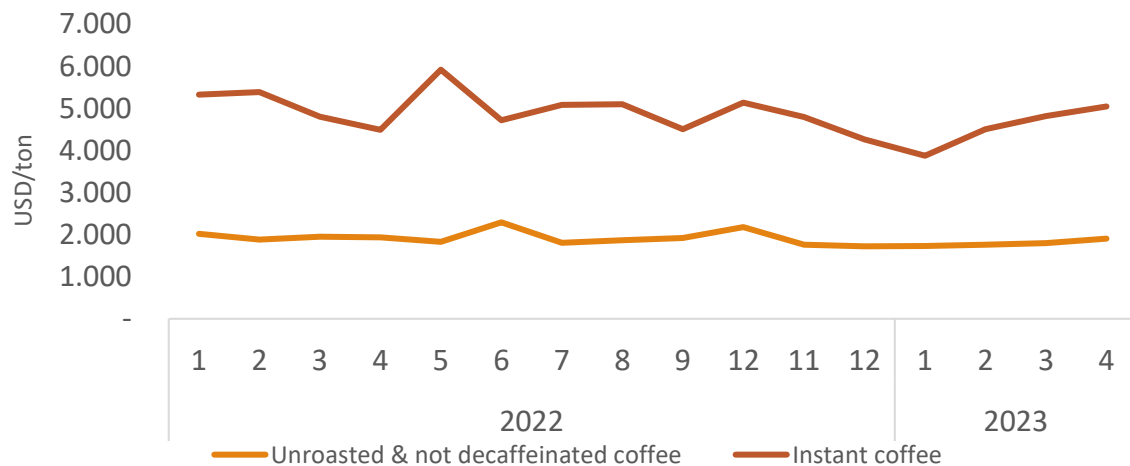


# COFFEE

## Structure of exports by products to China, Apr-2023



## Average export price to China, Apr-2023



## Export results to China, Apr-2023



### Unroasted & not decaffeinated coffee

Value: **7** mil. USD

Increase **5%** compared to Mar-2023

Increase **29.1%** compared to Apr-2022



### Instant coffee

Value: **4.1** mil. USD

Decrease **18%** compared to Mar-2023

Decrease **14.8%** compared to Apr-2022



### Other types

Value: **3.6** mil. USD

Decrease **20.3%** compared to Mar-2023

Decrease **60.1%** compared to Apr-2022

### Instant coffee

The average export price in Apr-2023 is **5041** USD/ton; **increase 4.7%** compared to the previous month; and **increase 12.4%** compared to the same month of 2022.

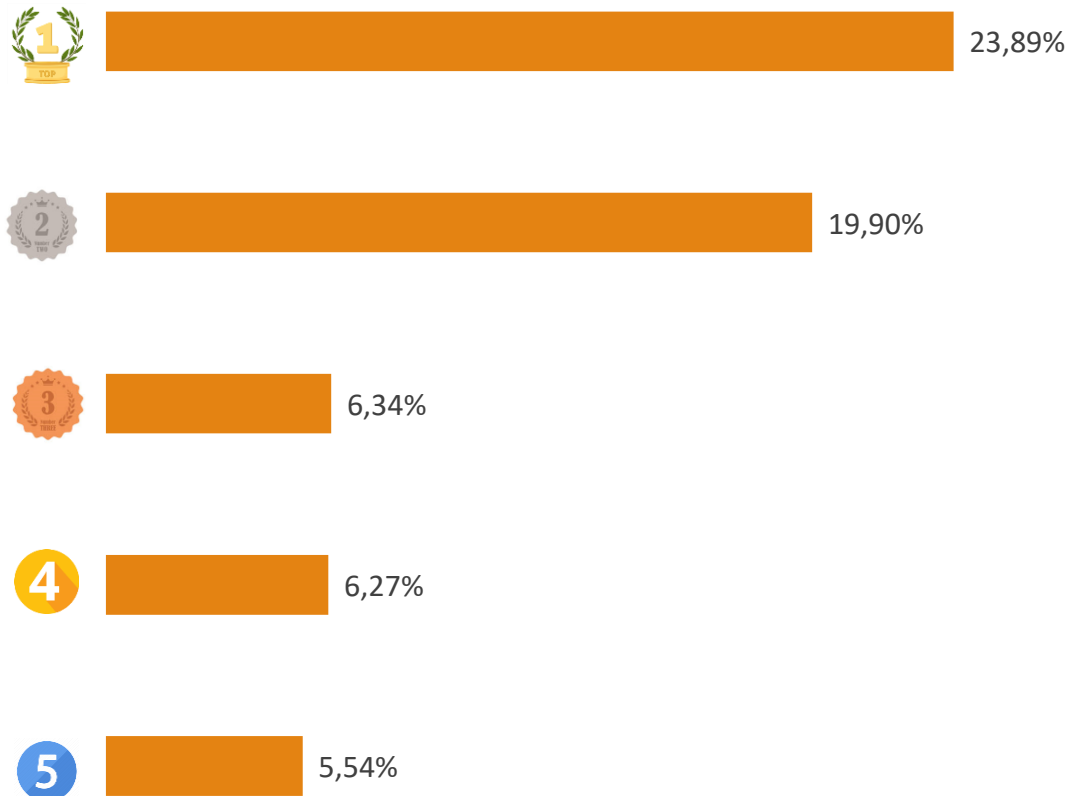
### Unroasted & not decaffeinated coffee

The average export price in Apr-2023 is **1.901** USD/ton; **increase 6.1%** compared to the previous month; **decrease 1.8%** compared to the same month of 2022.

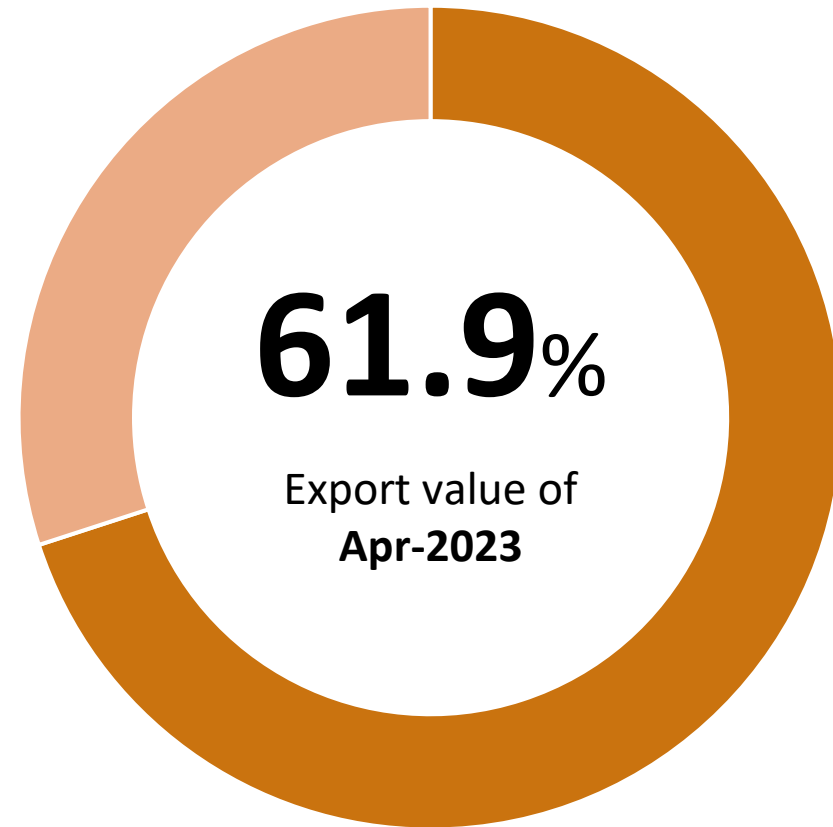


# COFFEE

## TOP 5 export enterprises by value to China, Apr-2023



## Value ratio of TOP 5 export enterprises to China, Apr-2023





### **China's coffee imports in the first quarter of 2023 increased in both volume and value**

According to data from China Customs, the country's coffee imports in the first quarter of 2023 reached approximately 23.25 thousand tons, worth 135.17 mil.USD, up 24.5% in volume and up 29.8% in value over the same period last year.

In the first quarter of 2023, China mainly imported unroasted or decaffeinated coffee (HS code 0901.11.00), accounting for 85.86% of the total volume, reaching 19.92 thousand tons, worth USD 88.72 mil.USD, increases 40.5% in volume and 70% in value over the same period in 2022. In contrast, China reduced imports of coffee products with HS 0901.21.00 (roasted and non-decaffeinated coffee) and HS 0901.22.00 (roasted and decaffeinated coffee), which decreases of 26.7% and 18.6% respectively in volume and decreased by 11% and 7.6% in value over the same period last year.

Also in the first quarter of 2023, China imported coffee from 57 countries and territories around the world, in which, mainly from sources from Brazil, Ethiopia, and Vietnam. South, Colombia, Malaysia.

*Source: The Import-Export Department - Ministry of Industry and Trade (May-2023)*





# CASHEW NUTS

## Export volume and value to China, Apr-2023



## Export results to China, Apr-2023

### VALUE

**49.4** mil. USD

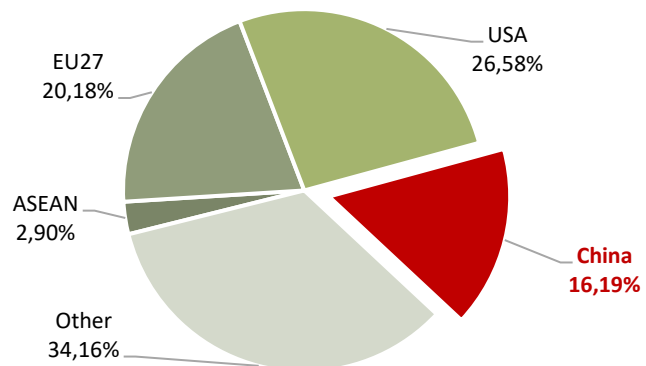
- ↗ Increase **13%** compared to Mar-2023
- ↗ Increase **24%** compared to Apr-2022
- ↑ **11.9** mil. USD more than the monthly average rate in 2022
- ❖ Accumulated 4 months of 2023 reaches **124.6** mil. USD, **28%** of total 2022

### VOLUME

**7.3** thousand tons

- ↗ Increase **11.9%** compared to Mar-2023
- ↗ Increase **18.4%** compared to Apr-2022
- ↑ **866** tons more than the monthly average rate in 2022
- ❖ Accumulated 4 months of 2023 reaches **18.9** thousand tons, **25%** of total 2022

## Percentage of export value to China, Apr-2023



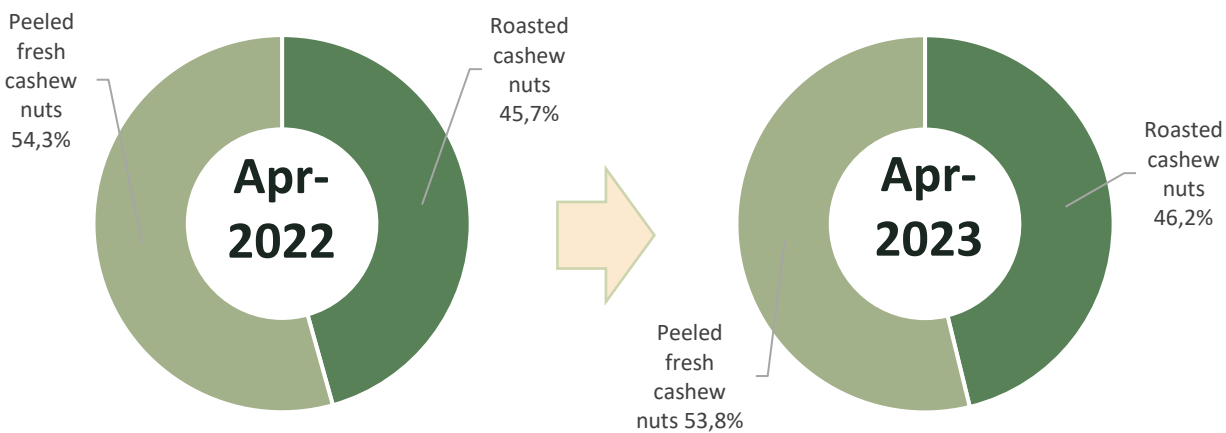
## Changes in percentage of export value to China, Apr-2023



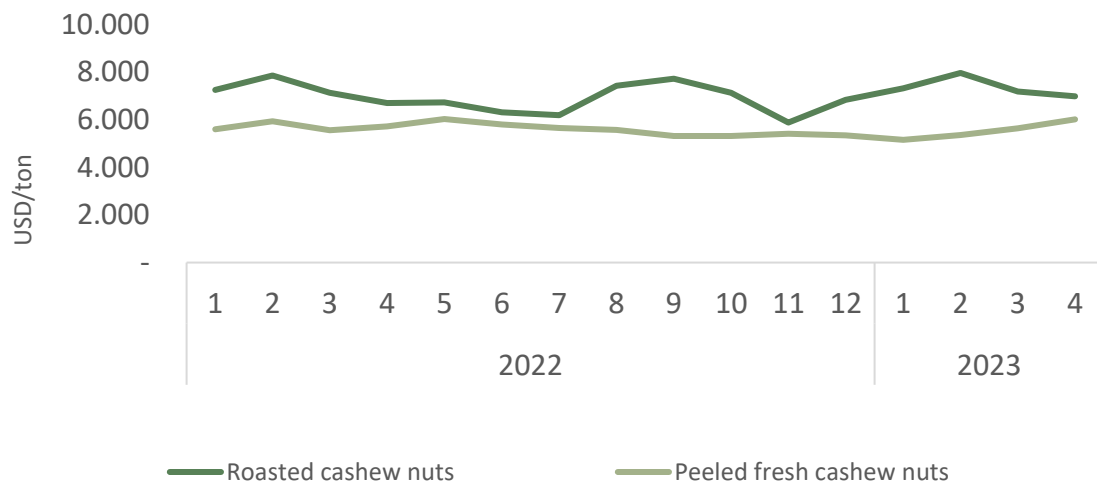


# CASHEW NUTS

## Structure of exports by products to China, Apr-2023



## Average export price to China, Apr-2023



## Export results to China, Apr-2023



### Peeled fresh cashew nuts

Value: **26.7** mil. USD

Increase **3.6%** compared to Mar-2023

Increase **23.5%** compared to Apr-2022



### Roasted cashew nuts

Value: **22.9** mil. USD

Increase **27.3%** compared to Mar-2023

Increase **26.1%** compared to Apr-2022

### Peeled fresh cashew nuts

The average export price in Apr-2023 is **6.004** USD/ton; **increase 6.5%** compared to the previous month; and **increase 5.2%** compared to the same month of 2022.

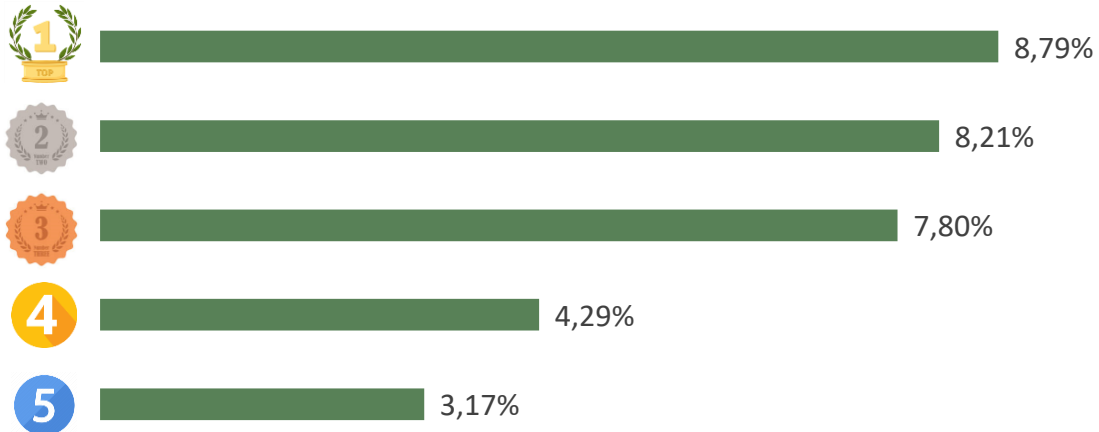
### Roasted cashew nuts

The average export price in Apr-2023 is **6.980** USD/ton; **decrease 2.7%** compared to the previous month; and **increase 4.2%** compared to the same month of 2022.

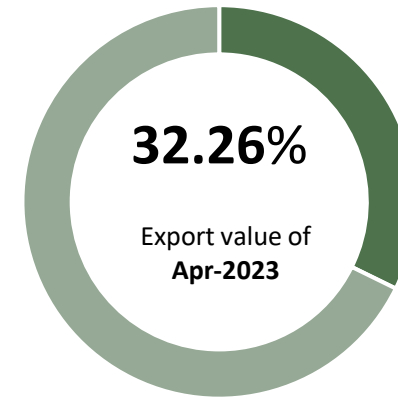


# CASHEW NUTS

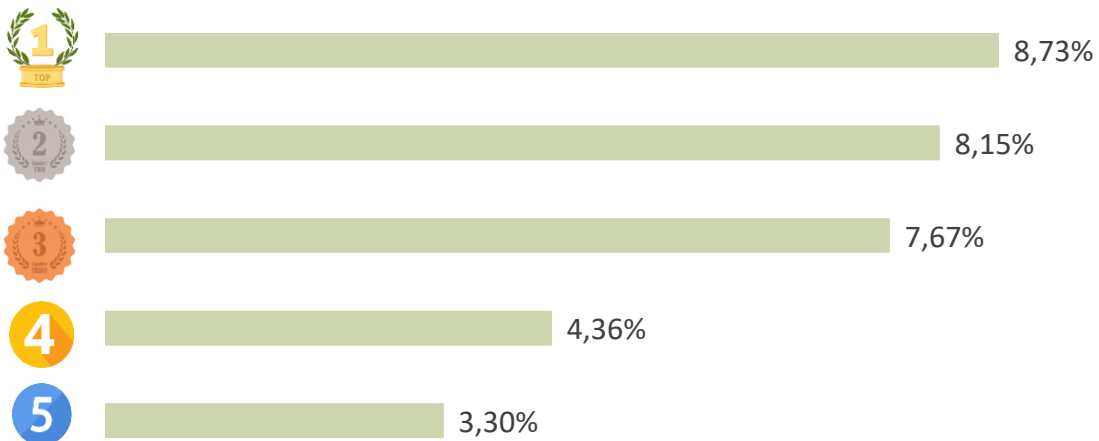
## TOP 5 export enterprises by value to China, Apr-2023



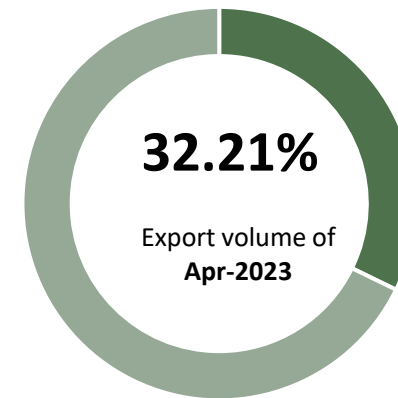
## Value ratio of TOP 5 export enterprises to China, Apr-2023



## TOP 5 export enterprises by volume to China, Apr-2023



## Volume ratio of TOP 5 export enterprises to China, Apr-2023







# CASHEW NUTS



## SPOTLIGHTS

China's cashew imports in the first quarter of 2023 reached 8.42 thousand tons, with a value of 33.88 million USD. This represents a 45% increase in volume compared to the same period last year. However, there was a slight decrease of 0.6% in the value of imports.

China imported around 4.72 thousand tons of cashews from Vietnam in the first quarter of 2023, with a total value of 27.72 million USD. This represents a 20.6% increase in volume and a 7.2% increase in value compared to the same period last year. However, Vietnam's market share in China's total cashew imports decreased from 67.41% in the first quarter of 2022 to 56.05% in the first quarter of 2023.

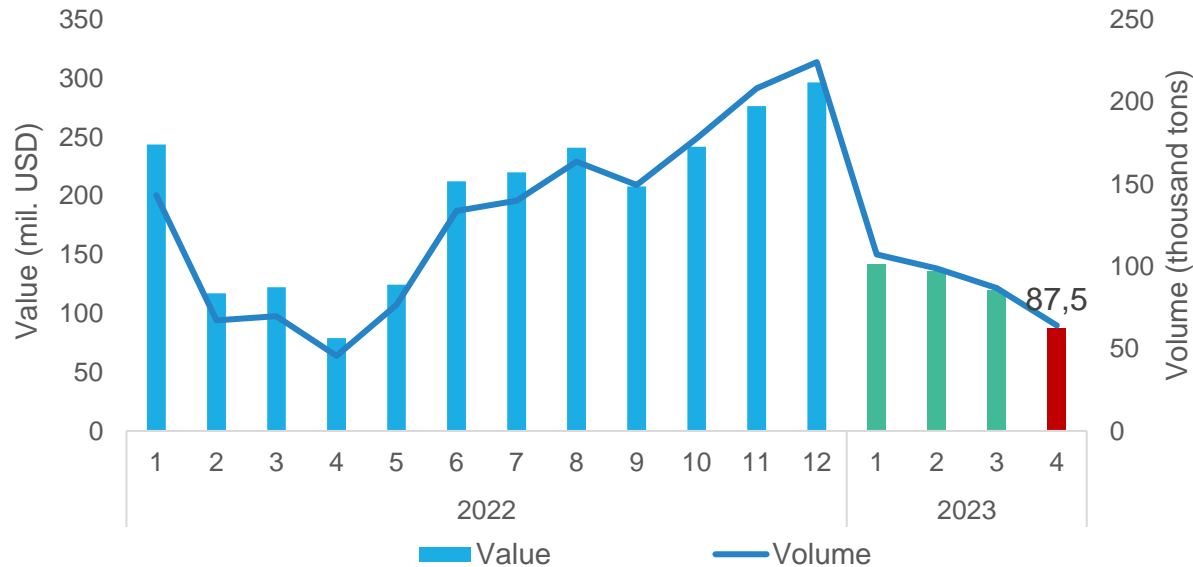
Notably, China tends to shift to importing cashews from African regional markets such as Benin, Ivory Coast, Togo, and Tanzania.

*Source: Congthuong.vn (May-2023)*

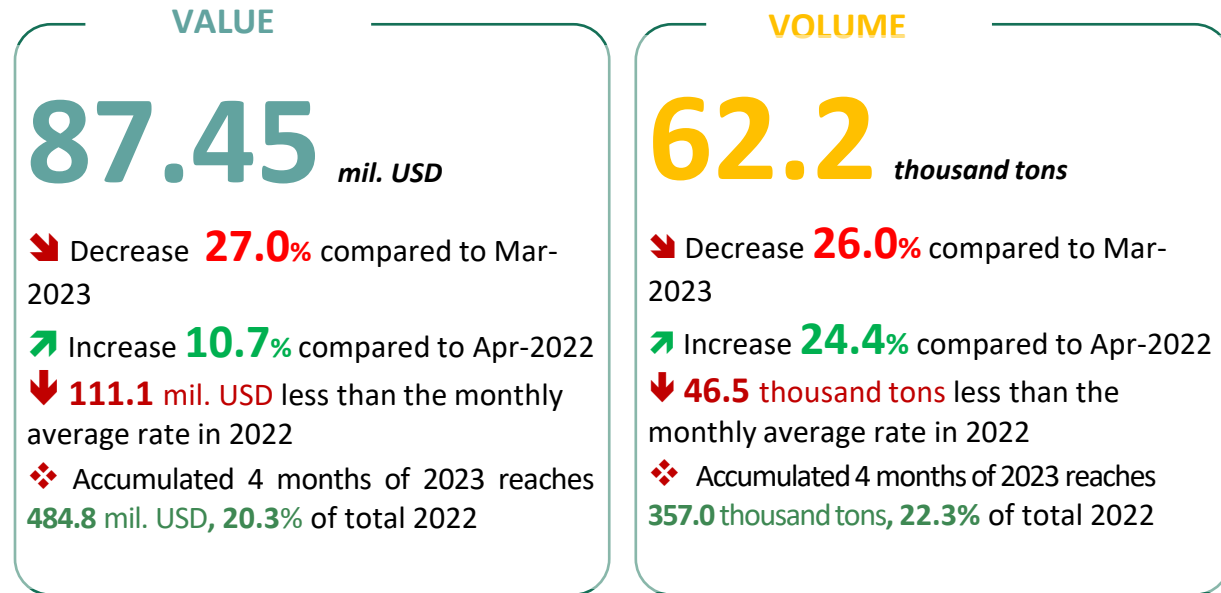


# RUBBER

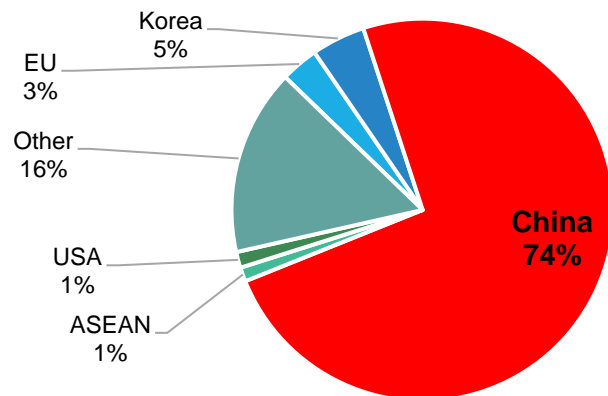
## Export volume and value to China, Apr-2023



## Export results to China, Apr-2023



## Percentage of export value to China, Apr-2023

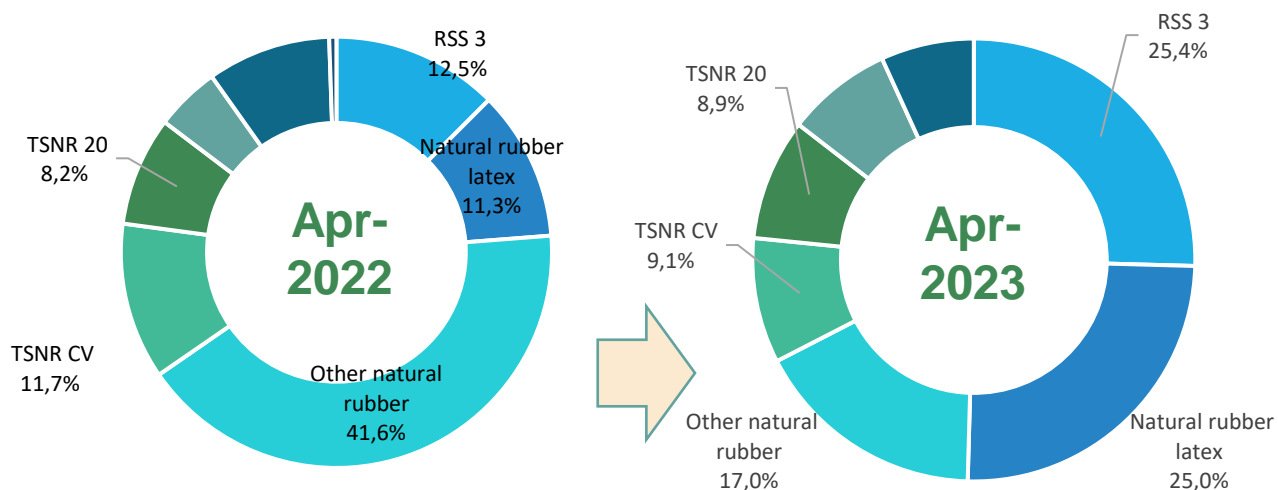


## Changes in percentage of export value to China, Apr-2023

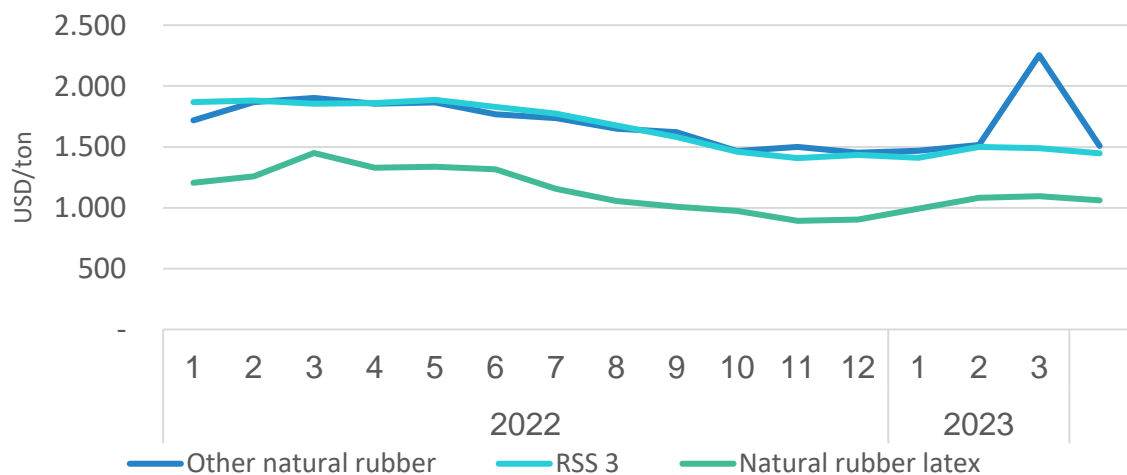


# RUBBER

## Structure of exports by products to China, Apr-2023



## Average export price to China, Apr-2023



## Export results to China, Apr-2023



### Natural rubber latex

Value: **1.83** mil. USD  
 Decrease **46.9%** compared to Mar-2023  
 Increase **114.8%** compared to Apr-2022



### RSS 3

Value: **1.86** mil. USD  
 Decrease **10.4%** compared to Mar-2023  
 Increase **196.7%** compared to Apr-2022



### Other natural rubber

Value: **1.25** mil. USD  
 Decrease **3.9%** compared to Mar-2023  
 Decrease **60.5%** compared to Apr-2022

### Natural rubber latex

The average export price in Apr-2023 is **1.060** USD/ton; decrease **3.3%** compared to the previous month; and decrease **20.1%** compared to the same month of 2022.

### RSS 3

The average export price in Apr-2023 is **1.448** USD/ton; decrease **2.8%** compared to the previous month; and decrease **22.2%** compared to the same month of 2022.

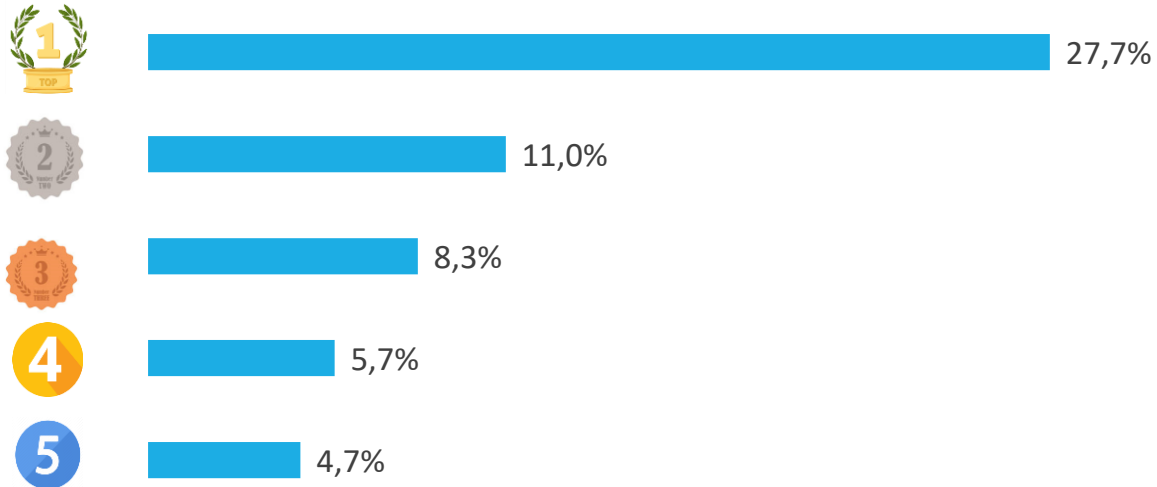
### Other natural rubber

The average export price in Apr-2023 is **1.509** USD/ton; decrease **33.0%** compared to the previous month; and decrease **18.7%** compared to the same month of 2022.

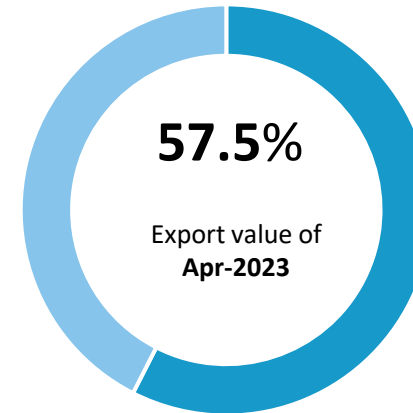


# RUBBER

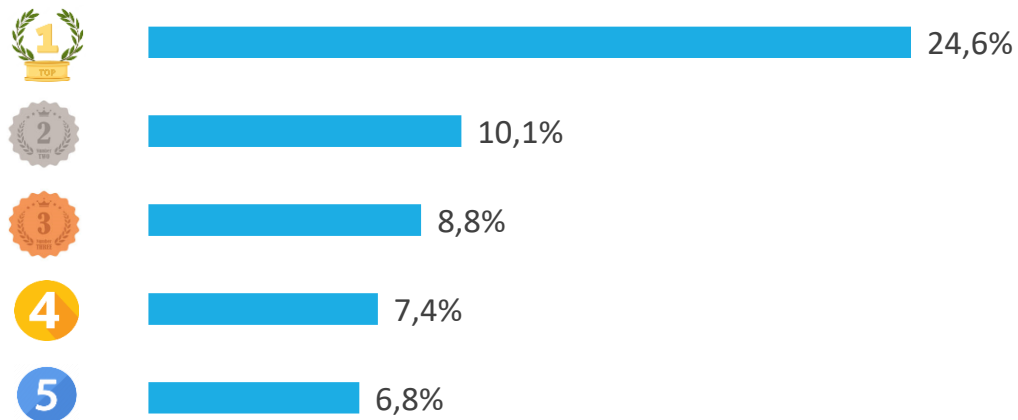
## TOP 5 export enterprises by value to China, Apr-2023



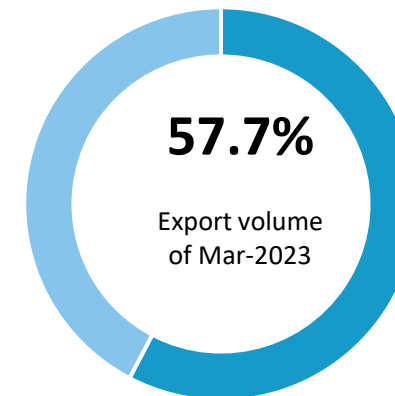
## Value ratio of TOP 5 export enterprises to China, Apr-2023



## TOP 5 export enterprises by volume to China, Apr-2023



## Volume ratio of TOP 5 export enterprises to China, Apr-2023





# RUBBER



## SPOTLIGHTS

According to the data released by the General Administration of Customs of China, from January to April 2023, China imported a total of 2.76 million tons of natural and synthetic rubber, including rubber latex. This represents a 15.1% increase compared to the same period in 2022. In April 2023 alone, China imported 701 thousand tons of natural and synthetic rubber, including latex, which is a significant increase of 30.8% compared to the same period in 2022.

*Source: Finance.sina.cn*

According to the China Association of Automobile Manufacturers, China's auto sales reached about 8.24 million units in the first four months of 2023, up 7.1% year-on-year. In April 2023 alone, the country's auto sales increased by 82.7%, or about 2.16 million units over the same period in 2022. In addition, in April, Chinese automakers exported 376,000 vehicles, up 170% over the same period last year.

*Source: China.org.cn*

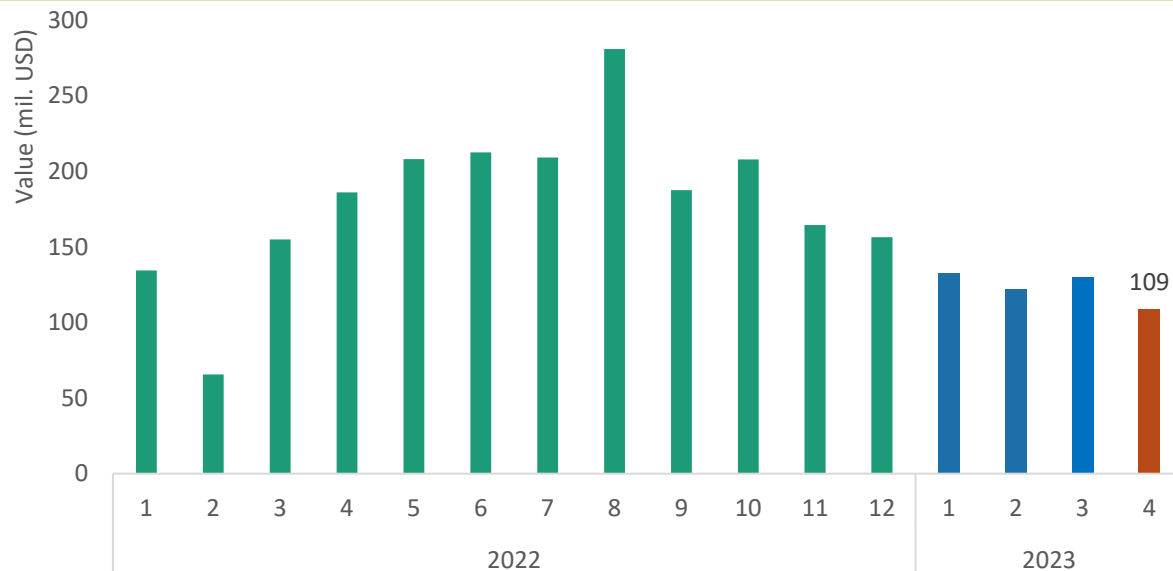
As of May 11, 2023, the total inventory of natural rubber at Qingdao Port in China has reached 881,200 tons, marking the highest record in three years. This inventory level surpasses the previous highest level recorded in 2020, which stood at 856,900 tons. The consistent increase in natural rubber inventories at Qingdao Port throughout this year indicates a significant accumulation of stock in the market.

*Source: Cnraw.org.cn*



# WOOD & WOODEN PRODUCTS

## Export volume and value to China, Apr-2023



## Export results to China, Apr-2023

### VALUE



# 109

mil. USD

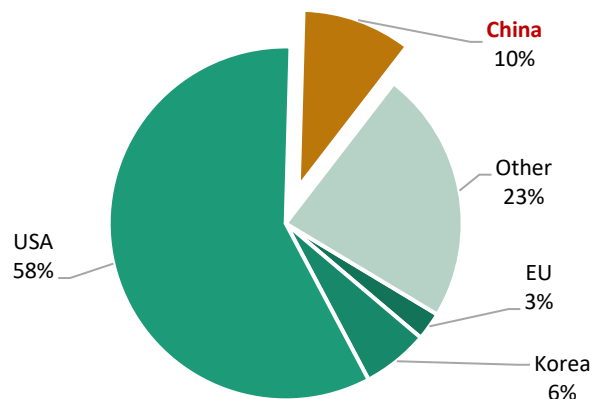
↘ Decrease **15.9%** compared to Mar-2023

↘ Decrease **41.4%** compared to Apr-2022

↓ **72 mil. USD** less than the monthly average rate in 2022

Accumulated 4 months of 2023 reaches **494 mil. USD**, **22.8%** of the total 2022

## Percentage of export value to China, Apr-2023



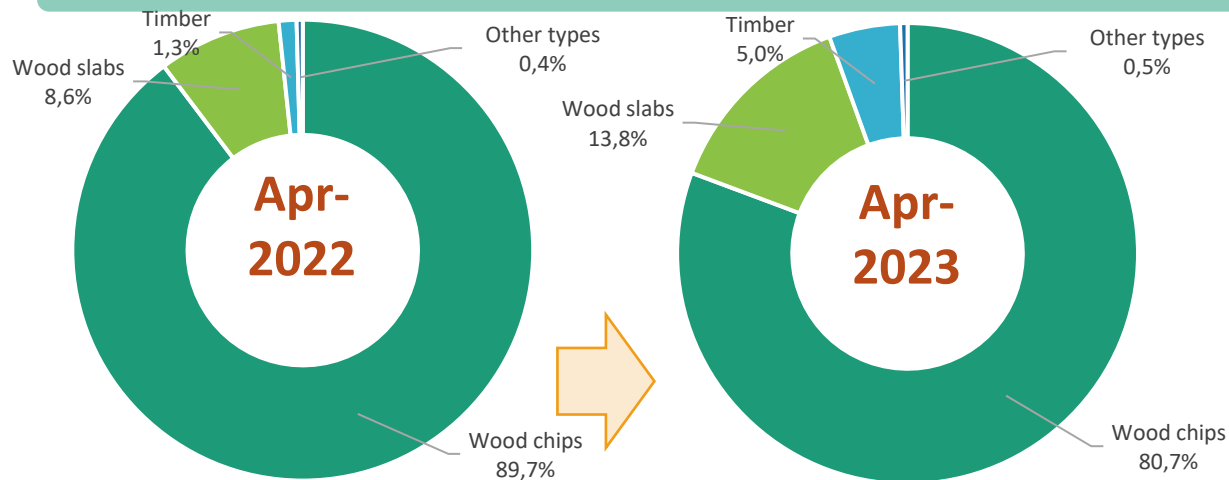
## Changes in percentage of export value to China, Apr-2023





# WOOD & WOODEN PRODUCTS

## Structure of exports by products to China, Apr-2023



## Export results to China, Apr-2023



### Wood chips

Value: **82.2** mil. USD  
 Decrease **14%** compared to Mar-2023  
 Decrease **50%** compared to Apr-2022



### Wood slabs

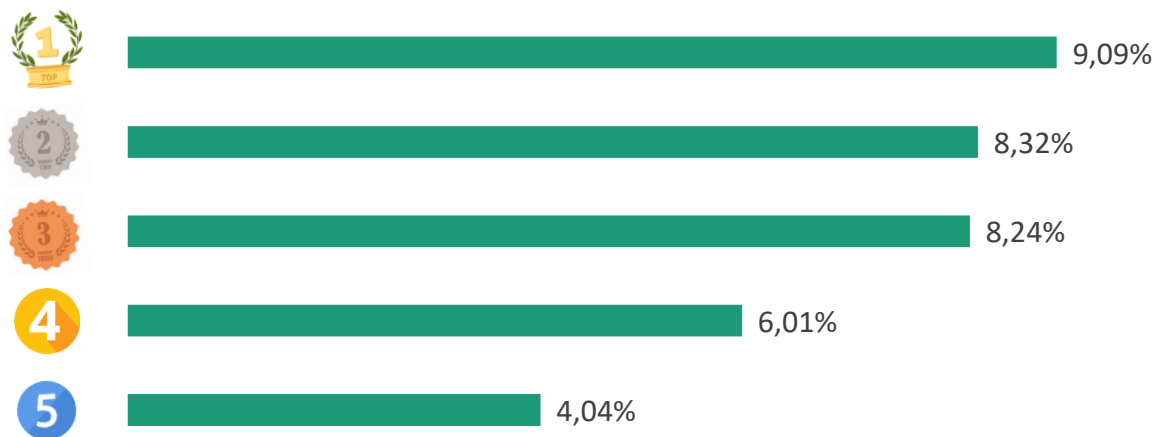
Value: **14.1** mil. USD  
 Decrease **28%** compared to Mar-2023  
 Decrease **11%** compared to Apr-2022



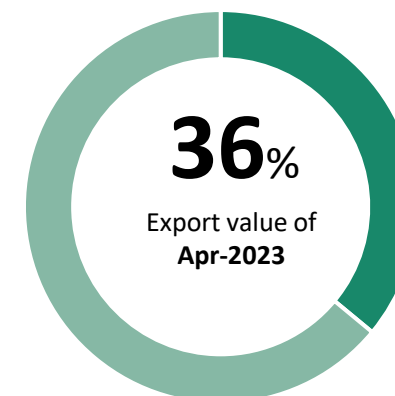
### Timber

Value: **5.1** mil. USD  
 Decrease **22%** compared to Mar-2023  
 Increase **123%** compared to Apr-2022

## TOP 5 export enterprises by value to China, Apr-2023



## Value ratio of TOP 5 export enterprises to China, Apr-2023



## SPOTLIGHTS



According to the China Customs Department, China's log imports in the first quarter of 2023 amounted to 9.27 m<sup>3</sup>, with a total value of 1.606 billion USD. This represents a decline of 7% in volume and 18% in value compared to the same period in 2022. The average price of imported logs during this period was 173 USD/m<sup>3</sup>, which indicates a 12% decrease compared to the previous year

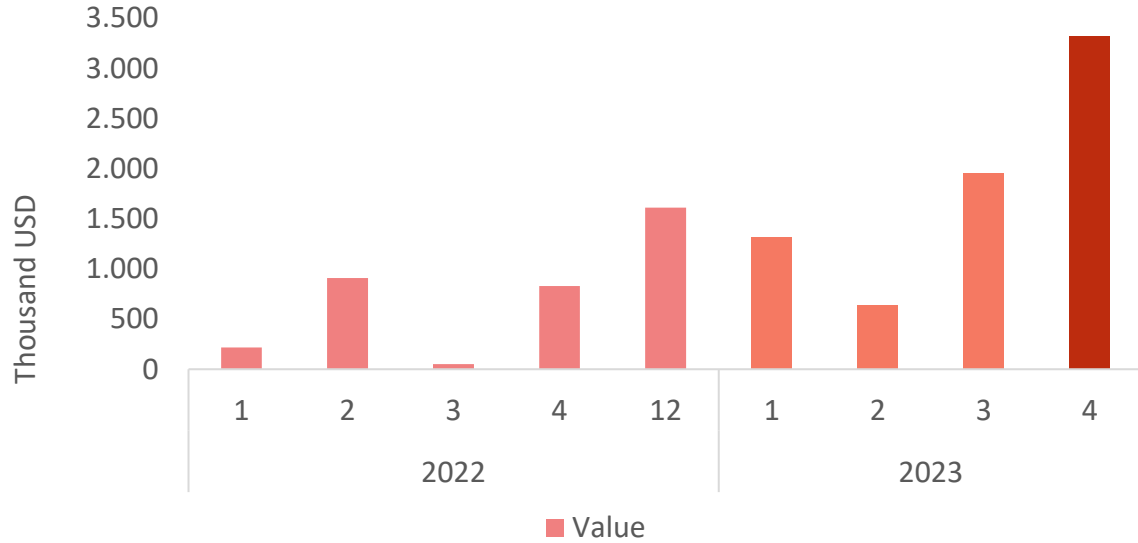
According to the data provided, China's softwood log imports increased by 1% to reach 6.72 million cubic meters. Softwood logs accounted for 72% of the total log imports during the period. On the other hand, hardwood log imports experienced a decline of 24%, reaching 2.55 m<sup>3</sup>.





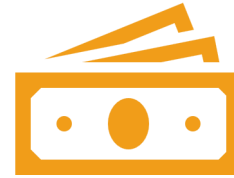
# MEAT & MEAT PRODUCTS (EXPORT)

## Export volume and value to China, Apr-2023



## Export results to China, Apr-2023

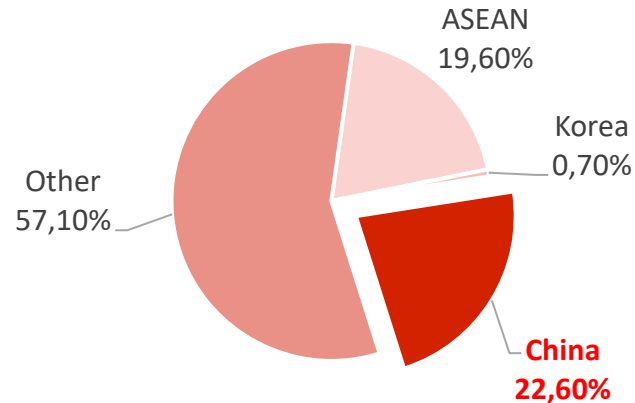
### VALUE



**3.3**  
mil. USD

- ↗ Increase **69.8%** compared to Mar-2023
- ↗ Increase **4 times** compared to Apr-2022
- ↗ **2.6 mil. USD** more than the monthly average rate in 2022
- ❖ Accumulated 4 months of 2023 reaches **7.2 mil. USD, 199.6%** of total 2022

## Percentage of export value to China, Apr-2023



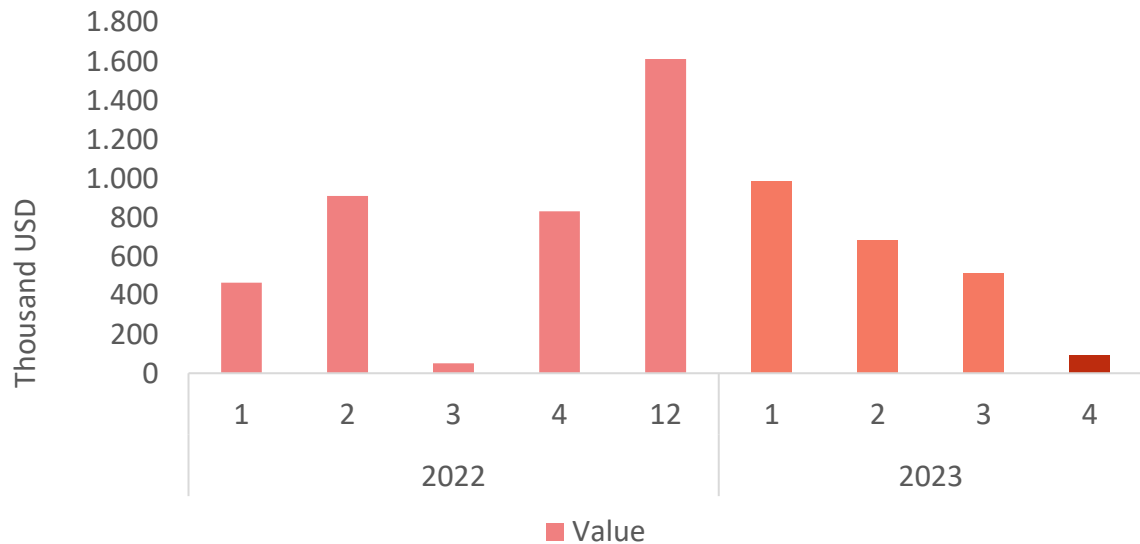
## Changes in percentage of export value to China, Apr-2023





# MEAT & MEAT PRODUCTS (IMPORT)

## Import value from China, Apr-2023



## Import results from China, Apr-2023

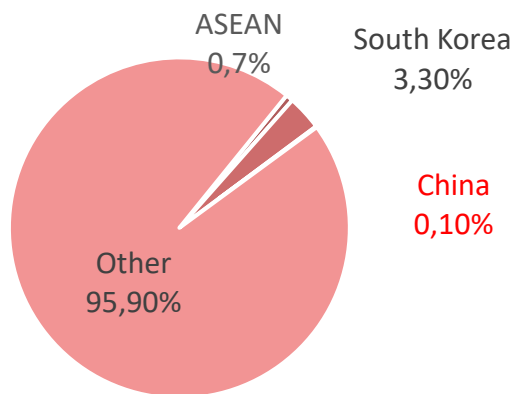
### VALUE



**92.8**  
thousand USD

- ↘ Decrease **81.9%** compared to Mar-2023
- ↘ Decrease **88.8%** compared to Apr-2022
- ↘ **681** thousand USD less than the monthly average rate in 2022
- ❖ Accumulated 4 months of 2023 reaches **2.28** mil. USD, **58.8%** of total 2022

## Percentage of import value to China, Apr-2023



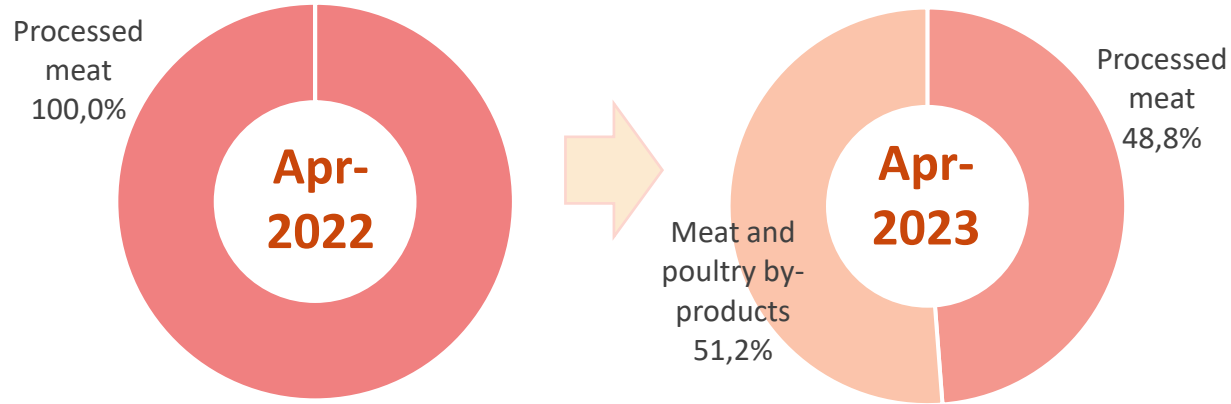
## Changes in percentage of import value to China, Apr-2023





# MEAT & MEAT PRODUCTS

## Structure of export value by products to China, Apr-2023



## Export results to China, Apr-2023



### Meat and poultry by-products

Value: **1.7** mil. USD

Increase **36.6%** compared to Mar-2023



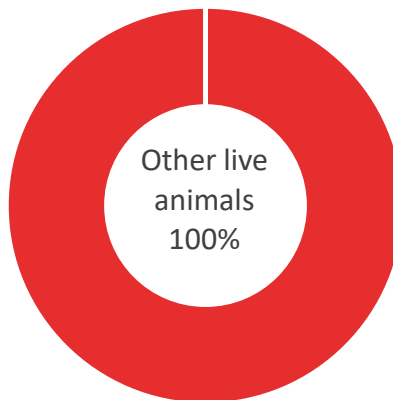
### Processed meat

Value: **1.6** mil. USD

Increase **128%** compared to Mar-2023

Increase **128%** compared to Apr-2022

## Percentage of import value from China, Apr-2023



## Import results from China, Apr-2023



### Other live animals

Value: **92.8** thousand USD

Decrease **81.9%** compared to Mar-2023

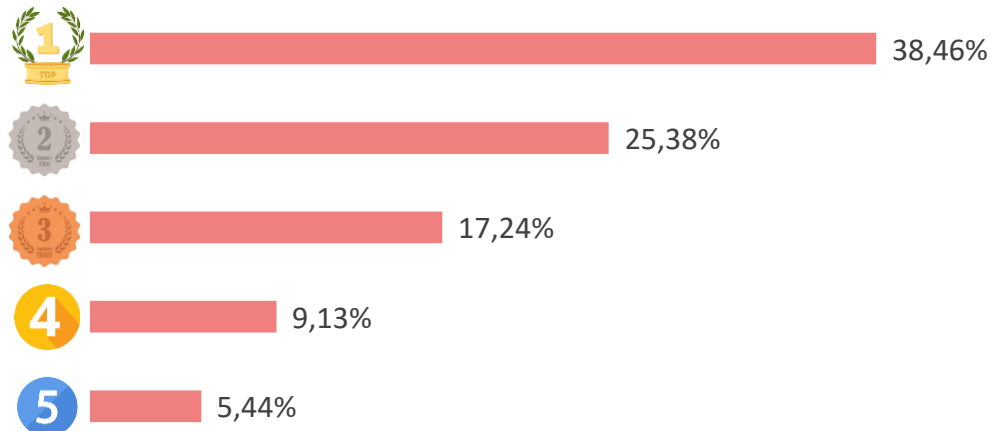
Increase **6.3 times** compared to Apr-2022



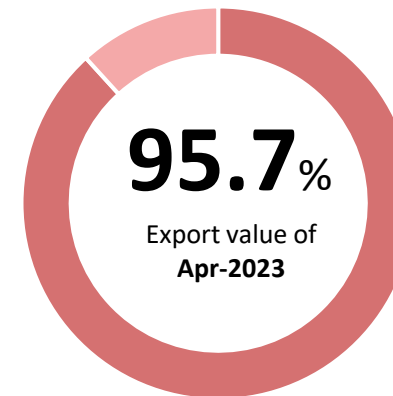


# MEAT & MEAT PRODUCTS

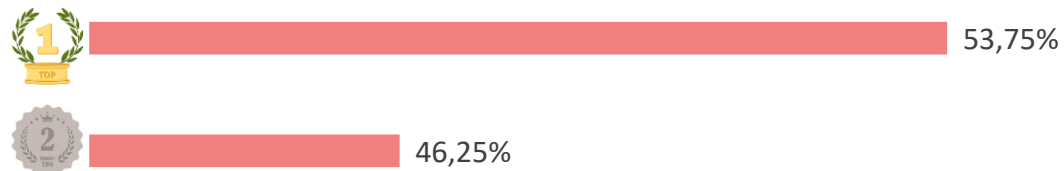
## TOP 5 export enterprises by value to China, Apr-2023



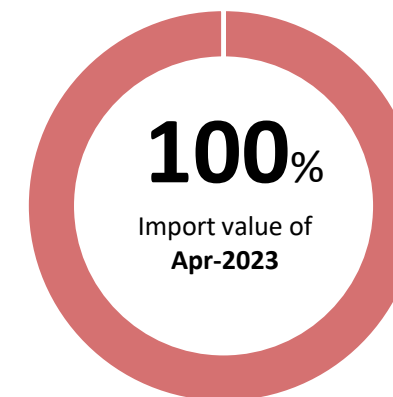
## Value ratio of TOP 5 export enterprises to China, Apr-2023



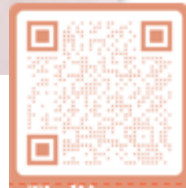
## TOP 3 import enterprises by value from China, Apr-2023



## Value ratio of TOP 3 import enterprises from China, Apr-2023



# MEAT & MEAT PRODUCTS



## SPOTLIGHTS

01

According to data from China Customs, in the first quarter of 2023, China's pork imports increased significantly. The country imported 528,090 tons of pork, worth \$1.3 billion, which represents a 28.2% increase in volume and a 56.9% increase in value compared to the same period in 2022.

Among the largest pork suppliers to China, Brazil stood out as the largest supplier with a volume of 121,850 tons, accounting for 23.07% of China's import market share. The value of pork imports from Brazil increased by 92.3% compared to the same period in 2022, reaching \$324.62 million. Other major pork suppliers to China include Spain, Denmark, the Netherlands, Canada, and the United States.

*Source: Vietnambiz.vn (May-2023)*

02

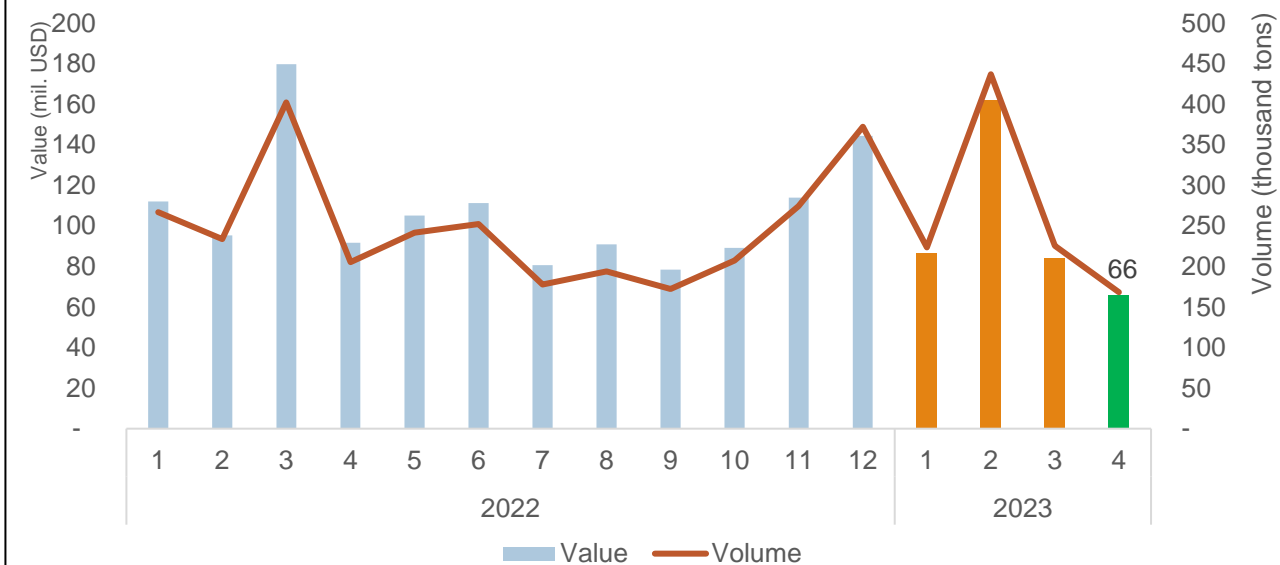
China is currently facing a resurgence of African swine fever (ASF), a highly contagious viral disease that affects pigs. This outbreak poses a significant risk to China's pork supply and could impact prices in the market. Analysts warn this outbreak of African swine fever is likely to get worse quickly as China has lifted strict COVID-19 control measures, including transport restrictions. The movement of goods and vehicles can facilitate the spread of ASF.

*Source: Vietnambiz.vn (May-2023)*



# CASSAVA & CASSAVA PRODUCTS

## Structure of export value by products to China, Apr-2023



## Export results to China, Apr-2023

### VALUE

**65.9** mil. USD

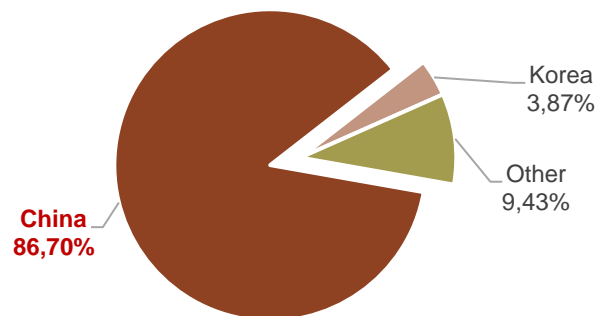
- ↘ Decrease **21.5%** compared to Mar-2023
- ↘ Decrease **28.1%** compared to Apr-2022
- ↓ **26.5 mil. USD** less than the monthly average rate in 2022
- ❖ Accumulated 4 months of 2023 reaches **398.8 mil. USD**, **30.8%** of total 2022

### VOLUME

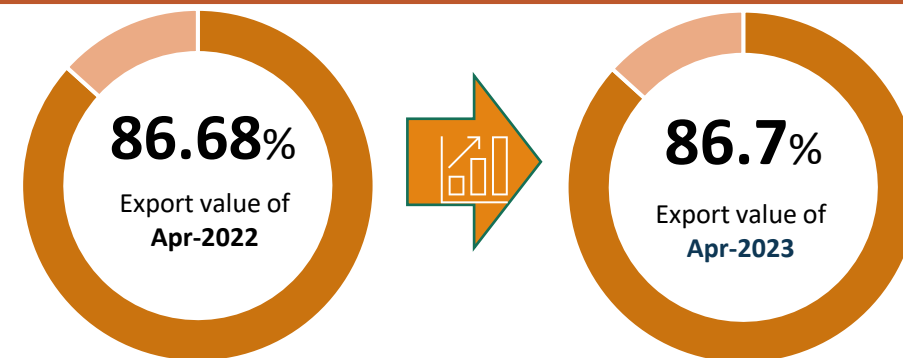
**168.2** thousand tons

- ↘ Decrease **25.5%** compared to Mar-2023
- ↘ Decrease **18.2%** compared to Apr-2022
- ↓ **58.636 tons** less than the monthly average rate in 2022
- ❖ Accumulated 4 months of 2023 reaches **1.054.3 tons**, **35.1%** of total 2022

## Percentage of export value to China, Apr-2023



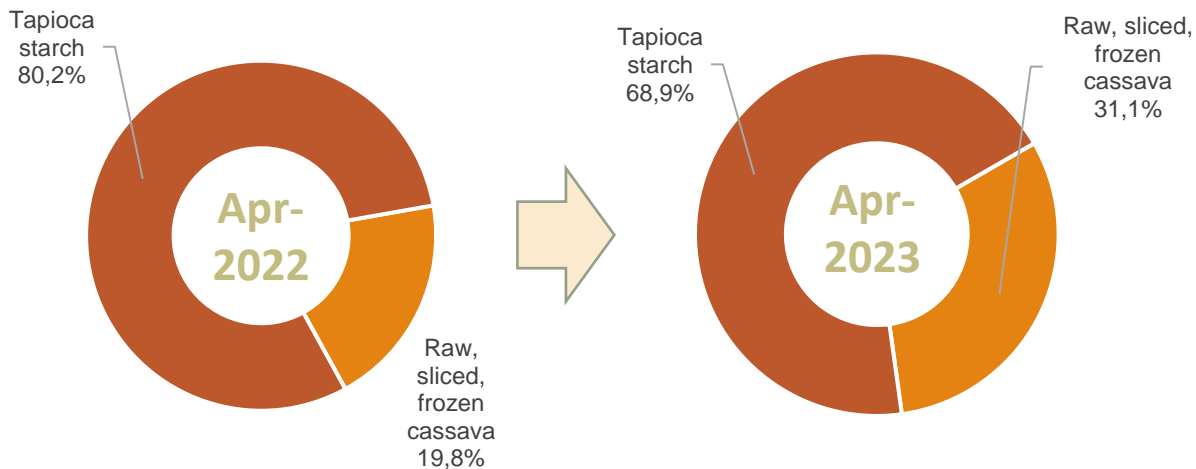
## Changes in percentage of export value to China, Apr-2023



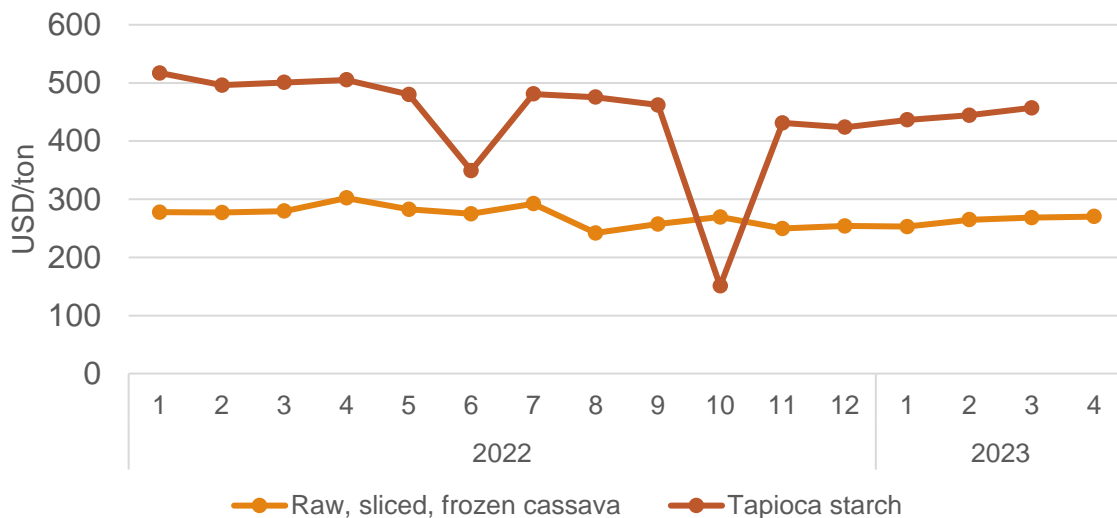


# CASSAVA & CASSAVA PRODUCTS

## Structure of export value by products to China, Apr-2023



## Percentage of export value to China, Apr-2023



## Export results to China, Apr-2023



### Raw. sliced. frozen cassava

Value: **20.4** mil. USD  
 Decrease **25.1%** compared to Mar-2023  
 Increase **12.6%** compared to Apr-2022



### Tapioca starch

Value: **45.2** mil. USD  
 Decrease **20.9%** compared to Mar-2023  
 Decrease **38.6%** compared to Apr-2022

### Tapioca starch

The average export price in Apr-2023 is **486.3** USD/ton; **increase 6.4%** compared to the previous month; and **decrease 3.7%** compared to the same month of 2022.

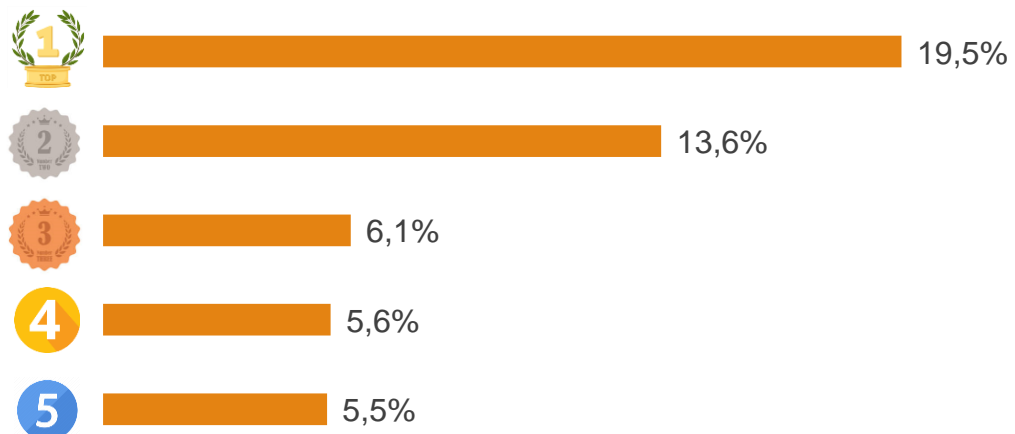
### Raw. sliced. frozen cassava

The average export price in Apr-2023 is **270.1** USD/ton; **increase 0.7%** compared to the previous month; and **decrease 10.6%** compared to the same month of 2022.

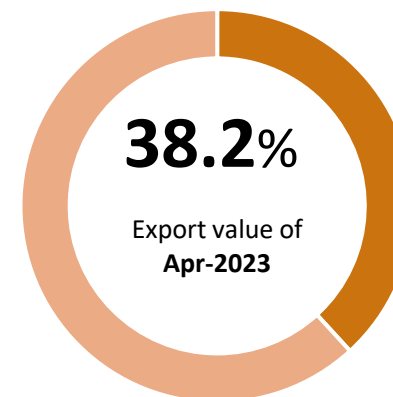


# CASSAVA & CASSAVA PRODUCTS

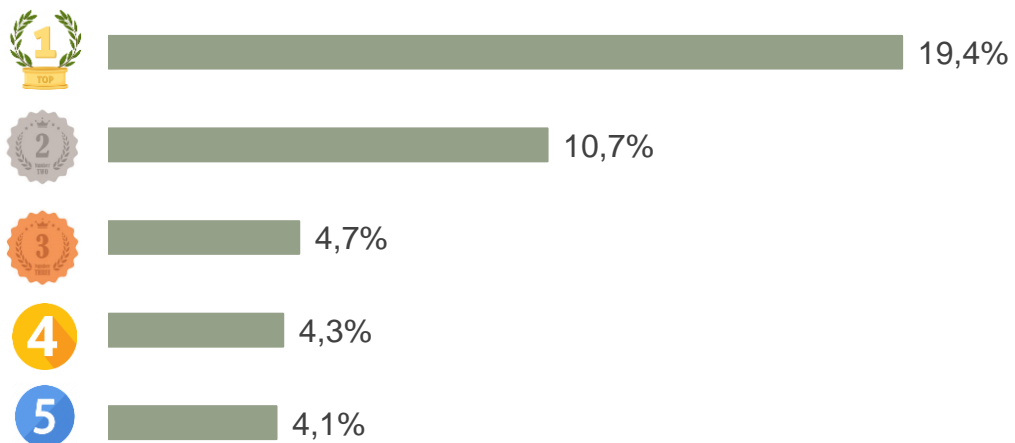
## TOP 5 export enterprises by value to China, Feb-2023



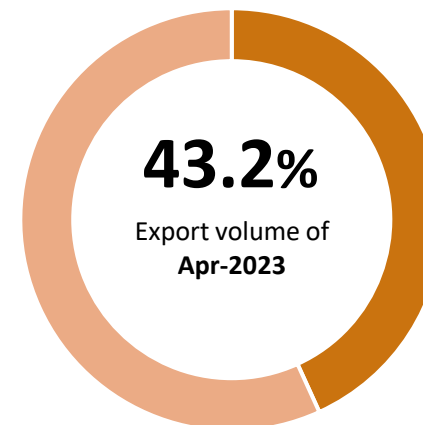
## Value ratio of TOP 5 export enterprises to China, Feb-2023



## TOP 5 export enterprises by volume to China, Feb-2023



## Volume ratio of TOP 5 export enterprises to China, Feb-2023





# CASSAVA & CASSAVA PRODUCTS

## SPOTLIGHTS



In the first 4 months of 2023, China's import volume and value of dried cassava chips was 3.0745 million tons and 842 mil.USD, an increase of 5.71% and 5.66% respectively over the same period last year. The amount of dried cassava chips imported from Thailand and Vietnam is 2.683 million tons (accounting for 87.27%) and 385.7 thousand tons (accounting for 12.55%) of the total imported dried cassava chips.

*Source: General Administration of Customs of China*

Accumulated in the first 4 months of 2023, Vietnam exported to China 1.05 million tons of cassava and cassava products, worth 397.37 mil.USD, decrease 3.3% in volume and 15.7% in value compared to the same period in 2022.

*Source: Dangcongsan.vn*

According to the General Department of Customs of Thailand, China is still the main export market of Thai tapioca starch. In the first quarter of 2023, cassava starch exports from Thailand to China amounted to 456.8 thousand tons, accounting for 62.61% of the total exports, with a value of 213 million USD, representing 60.94% of the total export value. These figures indicate a decrease of 33.04% in volume and 31.71% in value compared to the same period last year. In March 2023 alone, cassava starch exports from Thailand to China were 151.9 thousand tons, with a value of 74.99 million USD. This represents a significant drop of 40.89% in volume and 35.16% in value compared to March of the previous year.

*Source: The Customs Department of Thailand*



Vietnam's seafood exports to China are projected to continue recovering due to increasing seafood consumption in China. China's import demand for shrimp is expected to reach 1 million tons, valued at 7 billion USD in 2023. However, it is worth noting that Vietnamese seafood faces stronger competition in the market due to the recently signed Ecuador-China Free Trade Agreement.

## Seafood



the high demand for cassava in China coupled with the decreasing supply of cassava starch materials in Thailand and Vietnam can create an opportunity for businesses with inventory to promote the export of cassava and tapioca starch to the Chinese market. This is an opportunity for businesses that still have inventory to promote the export of cassava and tapioca starch to this market.

## Cassava & Cassava Products



According to the Vietnam Fruit and Vegetable Association, Competition in the Chinese durian market between Vietnam, Thailand, and Malaysia is indeed intense. Specifically, Thailand has implemented stringent regulations on quality control and management throughout the entire supply chain, ensuring that their exported durians meet high-quality standards. Vietnam also has many quality management policies, but it needs to be stronger to secure the brand in China.

Currently, durian export enterprises have already exhausted their export quotas. So if farmers are not granted additional planting area codes, it can indeed lead to difficulties in durian export activities in the near future, and create the risk of backlog and congestion of durian.

## Fruits & Vegetables





Any comments, please send to:

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Website: <http://agro.gov.vn/>

